













# **Message from the Minister**



Each year the Canada Revenue Agency (CRA) administers billions of dollars in tax revenue and distributes timely and accurate benefit payments to millions of Canadians. Since becoming an agency almost ten years ago, the CRA has firmly entrenched itself as a high-performance, national organization with an unparalleled capacity for program delivery.

The CRA remains committed to implementing ambitious initiatives to simplify the tax process for small and medium sized business and to

sustaining the focus on burden reduction in the years to come in a manner consistent with its overall accountability for tax compliance and revenue collection. In addition, responding to feedback from its stakeholders, the CRA is taking concrete steps to improve service to Canadians to ensure that they will be treated in a fair and consistent manner.

The CRA continues to make a difference in the lives of Canadians every day. Our ability to provide a secure, equitable, and responsive tax system will be especially important as Canada enters into a period of economic uncertainty.

The *Summary of the Corporate Business Plan 2009-2010 to 2011-2012* identifies the priorities that the CRA will pursue so that we can continue to provide Canadians with the information and services they need to meet their tax obligations and receive the benefits to which they are entitled.

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The Honourable Jean-Pierre Blackburn, P.C., M.P. Minister of National Revenue

## **Mandate**

To administer tax, benefit, and other programs on behalf of the Government of Canada and provincial, territorial, and First Nations governments.

"A strong, equitable, and responsive tax administration is the cornerstone of our country's prosperity and the foundation of our social structure."

-Jean-Pierre Blackburn

# **Foreword from the Commissioner**



As the Commissioner of the Canada Revenue Agency, I take pride in being a part of such an outstanding public service organization as it approaches its tenth anniversary. Looking back, I am inspired by how far we have come and how much we have accomplished during the past decade. We embarked on a sweeping program of change to inject fresh ideas into the way we operate and provide service to Canadians.

Along the way, we have been recognized for our innovation and our commitment to service

excellence, although there remains much left to accomplish together. Indeed, the financial uncertainty that Canada is facing underscores the significance of the work that we do, as well as the importance of serving Canadians to the best of our ability.

We have three overarching objectives for this planning period. Tax integrity remains our core focus and will be advanced by addressing key areas of risk. We will remain at the forefront of service to Canadians by further strengthening our service offerings while working to reduce the administrative cost and burden to our stakeholders. Lastly, our focus on business sustainability is what enables us to maintain our high level of performance as world-class administrators of tax and benefits legislation.

The Summary of the Corporate Business Plan 2009-2010 to 2011-2012 communicates to Parliament, to Canadians, and to clients, partners, and employees, the strategies that will allow us to meet our objectives.

William V. Baker Commissioner and Chief Executive Officer Canada Revenue Agency

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"Our vision recognizes that Canada is a G8 nation that deserves a world-class tax administration and has established itself as a high-performing organization that sets nothing less than world-class expectations for itself."

-William V. Baker

## **Our Vision**

The CRA is the model for trusted tax and benefit administration, providing unparalleled service and value to its clients, and offering its employees outstanding career opportunities.

## **Values**

Integrity

**Professionalism** 

Respect

**Co-operation** 

# Introduction

# **Achieving our Vision**

A well functioning tax and benefits system is essential to a healthy economy, a sustainable social infrastructure, and a strong democracy.

Since becoming an agency almost 10 years ago, the Canada Revenue Agency (CRA) has established itself as a high-performing organization with an unparalleled capacity for program delivery, and wide-ranging contact with citizens and businesses. We are responsible for administering, assessing, and collecting billions of dollars on behalf of Canadian governments, money that is used to fund federal and provincial/territorial programs and services that contribute directly to the quality of life of all Canadians. As we move into our second decade as an agency, we will continue to explore ways to improve our service to Canadians, while making efficient and responsible use of public funds.

Today's environment demands that the CRA be concerned not only with the excellence of current-day operations but also with our adaptability and sustainability over the longer term. In response, we have established a vision that will guide the priorities we pursue and the investments we make to better serve taxpayers and benefit recipients.

## **A Model for Trusted Administration**

Taxpayers must have confidence in our ability to sustain the integrity of their tax and benefits administration. As Canada's tax system is based on self-assessment and voluntary compliance, maintaining taxpayer trust is essential.

## **Unparalleled Services and Value to Clients**

We will continually explore ways to reduce the administrative burden and overall cost of government for Canadians. The sophistication of our national tax administration infrastructure creates new opportunities for partnerships, eliminates duplication, and enables single-window delivery of tax and benefits services.

# **Outstanding Career Opportunities**

The full potential of the CRA to achieve its vision cannot be realized without knowledgeable staff and top-quality management approaches and systems. In support of this, we will capitalize on our position as a separate employer using staffing principles such as: transparency, representativeness, competency, fairness, efficiency, adaptability, productiveness, and non-partisanship.

# **Achieving Our Strategic Outcomes**

# Strategic Outcomes

The CRA's mandate sets out two strategic outcomes that clearly explain our contribution to Canadian society. These outcomes govern the priorities we pursue and the investments we make to support those priorities.

#### **Tax Services**

Taxpayers meet their obligations and Canada's revenue base is protected.

#### Benefit Programs

• Eligible families and individuals receive timely and correct benefit payments.

The Summary of the Corporate Business Plan 2009-2010 to 2011-2012 outlines the strategies that will allow us to achieve these outcomes.

# **Tax Services**

Canada's tax system is based on self-assessment and voluntary compliance. Our approach in administering Canada's tax laws relies on our capacity to effectively identify and address compliance risks to protect Canada's revenue base.

In response to ongoing challenges and opportunities, we have identified the following three areas of focus to guide our efforts over the planning period – **tax integrity, strengthening service**, and **business sustainability**.

# **Tax Integrity**

Tax integrity is about making it more difficult to be non-compliant by actively and consistently addressing instances of non-compliance. In an increasingly open and competitive global market, combating harmful tax practices has become more difficult. We must ensure that honest taxpayers do not end up paying for dishonest practices by shouldering a greater share of the tax burden. Our ability to maintain effective communication and information-sharing practices with federal and international stakeholders allows us to quickly respond to emerging compliance threats.

Our Objective	Our Approach	Outcome
Make it harder to be non-compliant	<ul> <li>Undergo a second compliance review process to address risks to Canada's revenue base</li> </ul>	Influence non-compliant
·	Implement our Compliance Communications Strategy to encourage compliance and deter acts of non-compliance	taxpayers to meet their obligations under Canada's tax laws and deter those contemplating non-compliance
	<ul> <li>Co-operate with other tax administrations and international organizations to exchange information on cross-border financial transactions</li> </ul>	
	<ul> <li>Work closely with other federal government departments, provinces, and territories to improve data and information- sharing arrangements</li> </ul>	·
	<ul> <li>Maintain a strong international presence to advance protocols and practices to identify and respond to compliance threats, and to assist the work of tax administrations around the world</li> </ul>	

## **Strengthening Service**

We are committed to providing timely and accessible information products and services to assist taxpayers and benefit recipients to comply with their obligations and receive their rightful share of entitlements. Our ability to identify and fully comprehend the service needs of taxpayer segments allows us to develop the most cost-effective solutions.

Our Objective	Our Approach	Outcome
Make it easier to comply	<ul> <li>Expand and enhance the suite of self-service options so that more people can interact with us in a secure environment for more transactions</li> <li>Maintain the accessibility and effectiveness of our telephone service</li> <li>Tailor our communication and outreach activities to better meet</li> </ul>	Maintain and strengthen current and future compliance
	the needs of specific taxpayer groups (seniors, new Canadians, youth, etc.)	

## **Business Sustainability**

Taxpayers have come to expect a modern and progressive tax administration – one that is continually evolving its programs and services to meet their changing needs. We must ensure that all facets of our organization are appropriately aligned to achieve our mission. Most importantly, we must maintain a sound physical information technology infrastructure to sustain the delivery of our mission-critical programs and services.

Our Objective	Our Approach	Outcome
Achieve excellence in program delivery	Strengthen our information technology responsiveness and capability	The long-term sustainability of our
	Invest in employee development	tax administration
	Further strengthen the protection of taxpayer information	

We take the following into consideration when assessing our results against our **Tax Services** strategic outcome:

#### **Macro Indicators**

- Trend in changes in personal income reported to the CRA compared with changes to personal income estimated by Statistics Canada
- Trend in changes in net GST/HST collected compared with changes in retail sales and personal expenditures
- Trend in changes in corporate income tax reported to the CRA compared with changes in corporate profits before tax estimated by Statistics Canada
- Trend in changes in net income of unincorporated businesses reported to the CRA compared with changes in net income of unincorporated businesses per Statistics Canada National Accounts estimates

Compliance Measures	
Registration compliance	Proportion of Canadian businesses that have registered as required by law to collect the GST/HST
Filing compliance	Proportion of the Canadian population who file their returns on time
Reporting compliance	Degree to which taxpayers report complete and accurate information
Remittance compliance	Proportion of taxpayers who owed taxes and paid the full amount on time

# **Benefit Programs**

Income security is essential to the economic and social well-being of Canadians. By providing benefits, credits, and other related services, the CRA supports the efforts of governments to assist families and individuals. We support the achievement of our strategic outcome by helping to ensure that benefit recipients have access to timely and accurate information services.

In response to ongoing challenges and opportunities, we have identified the following three areas of focus to guide our efforts over the planning period – **strengthening service**, **benefits validation**, and **maintaining effective relationships**.

## **Strengthening Service**

We recognize that benefits are issued to a wide range of individuals. Every segment of the population must have access to our programs for us to achieve our target of individuals getting all of the benefits and credits that they are entitled to receive.

Our Objective	Our Approach	Outcome
Eligible Canadians access the benefits and credits to which they are entitled and benefit recipients receive timely and correct payments	<ul> <li>Focus on handling enquiries and communicating timely and accurate benefits program information to facilitate application and registration</li> <li>Enhance our electronic service offerings to allow benefit recipients to access their account information on-line and have the flexibility to submit information, make payments, or simply check on the status of their benefit or credit payments.</li> </ul>	All eligible individuals apply for benefits and credits and payments are issued on time and calculated correctly

### **Benefits Validation**

Through our validation efforts we provide information to recipients and create a credible enforcement presence to act as a deterrent to non-compliance. By confirming account data, our reviews find not only recipients who may be overpaid, but also those who have been underpaid. In each case we make all the necessary corrections.

Our Objective	Our Approach	Outcome
Benefit recipients meet program obligations	<ul> <li>Inform recipients about their rights and obligations</li> <li>Confirm account data to ensure payments are based on accurate information</li> <li>Ensure benefit recipients meet program obligations</li> </ul>	Payments are based on accurate information

# **Maintaining Effective Relationships**

The CRA administers benefit and credit programs on behalf of other government clients. The CRA is chosen by provinces, territories, and other federal departments to access our platform to deliver programs or provide services that respond to their own priorities or requirements.

Our flexibility as an agency and the adaptability of our systems enable us to leverage our delivery infrastructure to administer a range of ongoing and one-time programs on behalf of provinces, territories, and other federal departments.

Our Objective	Our Approach	Outcome
Deliver new benefit programs and related services where feasible	<ul> <li>Work with our government clients to simplify administration, eliminate duplication, and lessen the overall compliance burden, where feasible</li> <li>Work with several jurisdictions to develop an automated benefit application process that will allow parents to apply for child benefits by ticking a box on the child's birth certificate application</li> </ul>	Increased number of programs and services delivered

We assess our results against our <b>Benefit Programs</b> strategic outcome through the following indicators:		
Establishing eligibility for benefits	Percentage of potential recipients who receive the Canada Child Tax Benefit (CCTB) (reported after each census)	
Correct benefit payments	Percentage of CCTB recipients who provide complete and accurate information and receive the proper entitlement	
	CCTB overpayment debt as a percentage of payments issued	
Timely benefit payments	Percentage of payments received by benefit recipients on time	

# Strategic Planning and Reporting Framework

The CRA has in place a process and systems for the selection, development, and ongoing use of performance measures to guide its decision-making. We use qualitative and quantitative indicators to determine the results we achieve.

The illustration on the right demonstrates the hierarchy of measures that we use. We consider that we are meeting our mandate when we are achieving our strategic outcomes. On the next page, we begin the discussion of our strategies and key areas of focus for each program activity over the planning period.



# **Program Activities**

# **Taxpayer and Business Assistance**

# **Enquiries and Information Services**

## **Trends and Challenges**

In pursuing the objectives of this sub-activity, the product and service offerings of the CRA must first and foremost facilitate voluntary compliance by being timely, accurate, and accessible. We work hard to make interactions with taxpayers effective and reduce the overall compliance burden.

Our goal is to provide taxpayers with access to the tools, assistance, and information they need to participate in Canada's self-assessment tax system.

### **Our Focus**

**Level of service:** Taxpayers expect to access our products and services in a manner that meets their needs. In response, we will work to streamline and simplify their dealings with us.

**Innovative channels of communication:** The evolution of the Internet, call centre technologies, and channel integration will allow us to provide more innovative and effective self-serve channels of communication for taxpayers, with agent assistance available when needed.

In response to the challenges and opportunities in our operating environment, our focus over the planning period is to:

Priorities	Deliverables	Dates
Enhance the suite of self-service options	Conduct analysis on channel demand, use, and integration	2009-2012
	Target taxpayer population segments through improved navigation, architecture, and content management	2009-2012
	Enhance authoring tools and business processes	2009-2010
Optimize the telephone	Maintain enhanced caller accessibility	2009-2010
channel	Conduct Profile of Enquiries studies	2009-2012
	Augment the quality assurance program, agent training, and agent tools	2009-2012
Strengthen outreach	Enhance targeting and customization to address changing demographics and economic trends	2009-2012
	Increase partnerships and innovate in delivering services	2009-2012
	Maximize the use of technology	2009-2012

# **Human Resources Challenges**

Our primary challenge is attracting and retaining a flexible part-time workforce to efficiently meet fluctuating program demands. In addition, we must find ways to change our work approaches so that less work is bound by geography.

- · Taxpayers, businesses, and registrants have access to timely and accurate tax information products and services
- Meeting our published external service standards for general enquiries

# **Legislative Policy and Regulatory Affairs**

## **Trends and Challenges**

As the focal point for interaction with the Department of Finance and interpretation of the legislation that the CRA administers, there is an on-going requirement to balance priorities related to new federal budget measures, to establish CRA positions on technical issues, and to undertake proactive policy research and analysis.

Our goal is to clarify the interpretation of the tax laws to protect Canada's revenue base.

### **Our Focus**

**Enhancing our efforts to address non-compliance:** We will address the challenges of non-compliance by working to enhance the effectiveness of our excise programs. In addition, we will implement a risk-based approach to registered plans. Lastly, we will improve the overall regulatory environment by expanding our collaboration with provincial and territorial governments.

**Modernization and enhancement:** As part of our strategy to enhance service delivery we will enhance information and outreach for registered plans, modernize and strengthen the charities program, and modernize and improve the CPP/EI rulings program.

In response to the challenges and opportunities in our operating environment, our focus over the planning period is to:

Priorities	Deliverables	Dates
Modernize and strengthen the charities program	Develop electronic capabilities to enhance filing of charities information returns	2010-2011
	Support Canada's national security agenda by continuing to implement the Charities Registration (Security Information) Act	2009-2010
Modernize and improve the CPP/EI rulings program	Convert requests for rulings from paper to electronic format	2009-2010
Continue the	Streamline the registration process using a risk-based approach	2009-2010
implementation of a risk- based approach to registered plans	Enhance outreach and improve information for clients in the deferred income plans sector	2009-2010
	Develop and implement a suite of systems to improve data accuracy, allow for workload tracking and monitoring, and facilitate statistical reporting	2009-2010
Implement a new tobacco product stamping regime with covert and overt security features	Enhanced ability to detect counterfeit stamps	2009-2010
Income Trusts	Issuance of Income Tax Technical News Publications	2009-2010

# **Human Resources Challenges**

Our challenge is to maintain the technical knowledge base required to continue serving as CRA's authority on the interpretation of tax legislation.

- Non-compliance by organizations and businesses administering and/or producing registered plans, charities, and excise-dutiable products is detected and addressed
- Performance against external service standards, timeliness of CPP/EI rulings, and timeliness of responses to applications for charitable registration

# **Assessment of Returns and Payment Processing**

## **Trends and Challenges**

Our success lies in our ability to harness technology to handle the growth in the volume of transactions. Our capacity to support the CRA's current tax and benefits activities and to sustain value-added services for Canadians is challenged by the need to constantly evolve our information technology (IT) systems' capacity to meet this increased demand.

Our goal is to deliver efficient and effective high-volume processing of individual and business tax returns and payments.

### **Our Focus**

**Increased demand for electronic services:** Electronic filing and other Internet-based transactions are becoming more popular. Taxpayers expect service options that are fast, convenient, and secure.

**Enhancing communication channels:** We will enhance our suite of e-services including My Account and My Business Account to meet taxpayers' needs and expectations thereby promoting voluntary compliance. Quality electronic services rely on a solid and reliable infrastructure, therefore we will allocate resources to further support and modernize that infrastructure.

In response to the challenges and opportunities in our operating environment, our focus over the planning period is to:

Priorities	Deliverables	Dates
Enhance our electronic services	Enhance the My Account, My Business Account, and Represent a client services	2009-2012
	Promote electronic services	2009-2012
	Expand the population eligible to file electronically	2009-2012
Enhance our ability to address non-compliance	Optimize risk assessment capabilities of our compliance programs and opportunities to enhance taxpayer education	2009-2012
Optimize program efficiency and accurate assessment of tax owed	Enhance system capacity for filing and error detection	2009-2010
Maintain and enhance effective relationships	Introduce harmonized federal-Ontario corporation tax filing	April 2009

# **Human Resources Challenges**

Our ability to provide high-quality, cost-effective service relies heavily on having skilled people in the right places. Consequently we must have effective succession planning to ensure that we have knowledgeable and skilled people in place to support our field operations.

- Assessment and payment processing are timely and accurate
- Non-compliance is detected and addressed
- Meeting our published external service standards for processing returns and payments as well as responding to taxpayer-requested adjustments

# **Accounts Receivable and Returns Compliance**

## **Trends and Challenges**

The total tax debt has grown over the past several years. Economic slowdowns and difficult times tend to increase compliance risks. The identification, prevention, and correction of non-compliance are key risk areas that continue to be a focus for us.

Our goal is to resolve outstanding debt and ensure that taxpayers comply with their filing, withholding, remitting, and reporting requirements.

### **Our Focus**

**Growth in tax debt:** The levels of tax debt are influenced by a number of variables, including changing taxpayer compliance patterns, economic stability on an international scale, and a growth in insolvencies. Our focus is to reinforce our collection processes and strategies in order to resolve collection cases on a timely and cost-effective basis.

**Addressing non-compliance:** Our strategies, processes, and legislative framework are designed to resolve cases on a timely and cost-effective basis, as well as to deter remittance non-compliance. We will focus on enhancing current risk based intelligence approaches to effectively target non-compliance.

In response to the challenges and opportunities in our operating environment, our focus over the planning period is to:

Priorities	Deliverables	Dates
Manage the level of tax	Develop an initial tactical plan based on a risk-management framework	2009-2010
debt	Address inventory growth attributable to reporting non-compliance through active participation in horizontal agency committees	2009-2010
Maintain and enhance non-filer/non-registrant underground economy identification projects	Increase the emphasis on underground economy identification projects	2009-2010
Implement the Trust Compliance National (TCN) Inventory	Implement TCN Inventory to enable more effective resolution of cases of employer non-compliance	2009-2010

## **Human Resources Challenges**

As we move forward with implementing new tools and resources, our employees will face the challenges of learning and adapting to new technologies. Our challenge is the timely development of innovative, effective training tools.

- · The timeliness of the resolution of tax debt
- Tax and non-tax debt collection activities are within targeted levels
- Our ability to detect and address non-compliance (including the Non-Filer/Non-Registrant program)
- Meeting our published external service standards for processing taxpayer relief requests

# **Reporting Compliance**

## **Trends and Challenges**

Part of the way we earn the trust of Canadians is by dealing effectively with those who choose to operate outside of the tax system. The use of abusive schemes and transactions, and the underground economy, are particular areas of concern. The activities we undertake to address non-compliance are guided by research, assessing and analyzing current and emerging risks, and focusing our resources on the highest risks.

Our goal is to help protect Canada's tax revenue through a range of verification, audit, and enforcement activities, as well as through education. Our activities focus on the accuracy and completeness with which taxpayers determine their tax liability.

#### **Our Focus**

**Detecting and addressing non-compliance:** We are working to address high-risk areas and will use all available compliance and

enforcement tools to address those who do not comply, or those who encourage others not to comply, with Canada's tax laws. We are also enhancing the administration of the Voluntary Disclosures Program.

**Compliance tools and processes:** We are building our business intelligence through strengthened compliance research and risk assessment techniques. Our Compliance Systems Redesign is a major transformation initiative to expand our capacity to manage and deliver compliance programs.

In response to the challenges and opportunities in our operating environment, our focus over the planning period is to:

Priorities	Deliverables	Dates
Address aggressive tax planning	Implement an international tax compliance action plan and inter- provincial tax avoidance and provincial income allocation action plans	2009-2010
	Enhance risk assessment and identification of high-risk international tax avoidance cases	2009-2011
Combat the underground economy	Implement and evaluate the results of phase one of the Electronic Suppression of Sales Strategy	2009-2011
	Continue to implement the Underground Economy Compliance Strategy action plan	2009-2012
Use communications as a compliance tool	Implement the compliance communications strategy action plan	2009-2010
Further engage tax intermediaries	Develop and implement specific action plans based on taxpayer segments for engaging tax intermediaries	2009-2011
SR&ED	Increase the SR&ED program's scientific capacity and improve services to claimants	2009-2010

## **Human Resources Challenges**

We will develop learning tools and training programs to enhance the technical capacity of auditors. Our Compliance Programs Workforce Strategic Plan will guide the recruitment, retention, and knowledge transfer of our workforce.

- Our ability to detect and address non-compliance
- Meeting our published external service standards for processing SR&ED and video and film tax credit claims, and non-resident Regulation 105 waiver requests

# **Appeals**

## **Trends and Challenges**

In recent years, the CRA has significantly increased its audit of tax avoidance arrangements, particularly gifting shelters, and there has been a corresponding increase in the volume of objections from taxpayers to the resulting reassessments. There has been growth in the number of commodity tax disputes that require resolution. A new workload related to the administration of objections and appeals associated with the Corporate Tax Administration for Ontario initiative is also on the horizon.

Our goal is to resolve disputes between the CRA and taxpayers and benefit recipients through impartial and responsive reviews.

### **Our Focus**

**Increased work volumes:** We will take steps to minimize the impact of high work volumes on the availability of a timely, efficient, and effective dispute resolution process, which is central to safeguarding taxpayers' trust and confidence in Canada's tax regime.

**Strengthen service delivery:** Over the planning period, we will review our processes to improve productivity and develop strategies to deal with increasing workloads, while keeping in mind the need to provide a correct decision in all cases. We will support and enhance existing services while also seeking opportunities to add to our online appeals services to meet taxpayer demand.

In response to the challenges and opportunities in our operating environment, our focus over the planning period is to:

Priority	Deliverables	Dates
Fully integrate the Problem Resolution Program and the CRA	Implement an integration plan and develop a communications strategy to ease the transfer of responsibility for the Problem Resolution Program into the CRA Service Complaints Program	2009-2010
Service Complaints initiative	Revise tools like publications, internal communications, and manuals to reflect the integration	2009-2010

# **Human Resources Challenges**

Appeals officers are historically recruited from the CRA audit staff. Maintaining our program delivery capacity depends on our ability to deal with the staffing realities which include our ability to attract and retain staff in certain areas of the country and enhancing the career paths of appeals officers. We are developing effective and flexible strategies to recruit and employ available resources to deal with current and projected workloads.

- The timeliness and impartiality of the reviews of contested decisions
- The consistent administration of service complaints and taxpayer relief provisions
- Meeting our published external service standards for timeliness of our problem resolution program and first contact letters for disputes

# **Benefit Programs**

## **Trends and Challenges**

We recognize that trends in Canadian demographics and economics may have an impact on our programs and our program delivery. As Canada's population ages, we may see an increase in the number of benefit and credit payment recipients.

Our goal is to ensure that eligible families and individuals receive timely and correct benefit payments.

### **Our Focus**

**Technology:** We face technological challenges to ensuring that our service and program delivery remains reliable and is enhanced as required.

**Modernization and enhancement:** We are strengthening and modernizing our systems and services to ensure that we issue timely and accurate benefit payments now and in the future. At the same time, we are enhancing communication products and channels to provide our clients easy access to information about our programs.

In response to the challenges and opportunities in our operating environment, our focus over the planning period is to:

Priorities	Deliverables	Dates
Ensure timely and accurate benefit	Implement the Corporate Case System for core benefit workflows	2009-2012
	Improve services for persons with disabilities	2009-2010
payments to all eligible individuals	Strengthen the Individual Identification System governance	2009-2011
Optimize the Telephone Channel	Maintain enhanced caller accessibility	2009-2010
Enhance self-service options	Enhance the Apply for Child Benefits option to update child information and update marital status	2009-2011
	Provide benefit recipients with a new electronic option to pay debts related to benefit programs	2009-2010
Strengthen outreach	Enhance targeting and customization to address changing demographics and economic trends	2009-2012
Manage business growth and partnerships	Maintain and enhance the CRA's infrastructure	2009-2012
	Increase partnerships and innovate in delivery services, where feasible	2009-2012

# **Human Resource Challenges**

Technological advances and changing program demands may influence staffing needs. These potential issues are being addressed to ensure the successful delivery of programs and services in the future.

- · The timeliness, accuracy, and accessibility of information
- The timeliness and accuracy of eligibility determination and payment processing
- Meeting our published external service standards for processing benefit applications, marital status changes, and authorizing or cancelling a representative forms, responding to enquiries, and providing results of validation reviews

# **Management Priorities**

## **Business Sustainability**

The CRA is widely recognized as a highly efficient and robust organization that is entrusted to administer many of the Government's critical income tax and income re-distribution policies. Effective resource management is key to the CRA's success. This requires that our resource base be applied optimally, aligning investments with the strategic direction and priorities of the organization. With a sound information technology strategy, and commitment of the necessary resources, we will ensure that our mission-critical tax and benefit service and compliance program delivery infrastructure is robust and secure.

# Financial Management

#### We will:

- improve the integrity of financial systems and processes
- introduce a formal Strategic Investment Plan
- advance Enterprise Risk Management

# Human Resources

#### We wil

- implement an integrated approach to talent management
- evolve the Agency Workforce Plan
- invest in employee development and performance
- broaden the scope of our succession planning

# Business Sustainability

It is the key driver in identifying our priorities and ensures that our tax and benefit services have the guidance, infrastructure, and resources for successful delivery.

# Information Management

#### We will

Information

Technology

Infrastructure

- protect the integrity and security of electronic data holdings
- implement the network technology upgrade
- provide effective IT solutions to support clients
- update the data centre environment

#### We will:

- implement a data stewardship program
- introduce an electronic content management program
- inform Canadians about the benefits of voluntary compliance and the risks associated with non-compliance

For us to achieve our mandate and support the achievement of our vision, all internal services must be integrated and contribute to business sustainability. Our priorities over the planning period take into consideration all corporate risks we have identified in our operating environment.

# **Board of Management Priorities**

The following is a summary of the Board of Management's priorities for the period 2009-2010 to 2011-2012, grouped according to the Board's statutory oversight responsibilities. The last category deals with the Board's priorities in terms of its governance.

These priorities form an integral part of the Board's own three-year plan and inform both the work of the Board and its four Committees (Governance, Human Resources, Audit, and Resources) and the priorities in the CRA's Corporate Business Plan.

### **Organization of the Agency**

- Work with senior management in reviewing plans, programs, projects, and achievements as a means of ensuring internal
  accountability strengths
- Ensure that the Agency has an appropriate and robust accountability structure by continuing to set performance objectives and assess the Commissioner's performance in areas of Board oversight
- Provide input to the performance objectives and assessments of the Chief Financial Officer and the Director General of Corporate Audit and Evaluation

### **Administration of the Agency**

- Provide guidance and input into the development of the Agency's long-term strategy and monitor the progress of its implementation
- Following the Board's first assessment of the Agency's performance against the Board of Management Oversight Framework in early 2008, continue to evolve the Framework and annually assess the Agency using this tool
- Play an active role in ensuring that Enterprise Risk Management is well managed and integrated in all aspects of Agency decision-making

### **Management of Resources**

- · Provide oversight and guidance in key Agency initiatives aimed at strengthening financial accountability
- Oversee the introduction of a formalized Agency-wide strategic investment plan to ensure the effective renewal of the Agency's infrastructure, including Information Technology (IT), and continue to monitor major projects and initiatives
- Ensure the Agency has a sound IT strategy and investment plan

### **Management of Services**

- Ensure the Agency has a sound framework for the services it delivers
- Monitor the implementation of the Agency's Service Strategy
- Review reports from the Office of the Taxpayers' Ombudsman and monitor management's responses to service related complaints

#### **Management of Personnel**

- Continue to provide oversight and guidance into the development of strategies and policies necessary to attract, develop, retain, and mobilize talented employees, including sound succession planning
- Oversee, review, and approve the Agency's negotiating mandate and collective agreement with the Professional Institute
  of the Public Service of Canada

### **Board Governance**

The Board will continue to enhance its own governance towards becoming a best-practices Board. To this end, in 2009-2010, the Board will be conducting its third evaluation in as many years; this evaluation will be even more robust than in previous years and will include management input on the Board's overall performance.

# **Board of Management**

# **Board Membership**

The Board of Management of the Canada Revenue Agency comprises 15 members appointed by the Governor in Council. They include the Chair, the Commissioner and Chief Executive Officer, a director nominated by each province, one director nominated by the territories, and two directors nominated by the federal government. Members of the Board bring a private-sector perspective and business approach to management and, in this regard, have been championing a significant agenda for change within the CRA.

The following list shows the Board membership as of February 2009.

### Connie I. Roveto, B.A., B.Ed., ICD.D

Chair, Board of Management President Cirenity Management Toronto, Ontario

### Camille Belliveau, CFP, FCGA

Executive Director Groupe EPR Canada Group Inc. Shediac, New Brunswick

#### Myles Bourke, B.Comm., FCA

Corporate Director Chartered Accountant Lethbridge, Alberta

### Raymond Desrochers, B.Comm., CA, CFE

Partner

BDO Dunwoody LLP Chartered Accountants Winnipeg, Manitoba

### Gordon Gillis, B.A., LL.B.

Lawyer/Consultant Dartmouth, Nova Scotia

#### André Gingras

Founder and Director André Gingras et Associés inc. Montréal, Quebec

### Norman Halldorson, B.Comm., FCA

Corporate Director Clavet, Saskatchewan

### Robert J. (Bob) Healey, B.Comm., CFP, FCA

Corporate Director Chartered Accountant/Management Consultant St. John's, Newfoundland and Labrador

### James J. Hewitt, FCMA

Corporate Director Penticton, British Columbia

### Fauzia Lalani, P.Eng.

Executive Consultant Calgary, Alberta

### Rod Malcolm, CA

Corporate Director Igaluit, Nunavut

#### Patricia J. Mella, B.A., B.Ed., M.A.

Corporate Director Stratford, Prince Edward Island

### James R. Nininger, B.Comm., M.B.A., Ph.D.

Corporate Director Ottawa, Ontario

#### Sylvie Tessier, B.Sc.A., M.B.A., P.Eng., ICD.D

Consulting Director Sierra Systems Toronto, Ontario

### William V. Baker, B.A., M.A., ICD.D

Commissioner and Chief Executive Officer Canada Revenue Agency Ottawa, Ontario

# **Organizational Structure**

## The Honourable Jean-Pierre Blackburn

Minister of National Revenue

**Role of the Minister** – The Minister is responsible for the Agency

### Connie I. Roveto

Chair, Board of Management

#### Role of the Board of Management -

The Board is responsible for overseeing the organization and administration of the CRA, as well as the management of its resources, services, property, personnel and contracts

### William V. Baker

Commissioner and Chief Executive Officer

#### Role of the Commissioner and Chief Executive Officer -

The Commissioner is the chief executive officer of the Agency and is responsible for the day-to-day management and direction of the Agency

#### Fred O'Riordan

Assistant Commissioner
Appeals

#### **George Arsenijevic**

Assistant Commissioner
Assessment and Benefit
Services

### Lyse Ricard

Assistant Commissioner Compliance Programs

#### **Brian McCauley**

Assistant Commissioner Legislative Policy and Regulatory Affairs

#### **Guy Proulx**

Assistant Commissioner
Taxpayer Services and
Debt Management

#### **Peter Estey**

Assistant Commissioner
Atlantic

### **Monique Leclair**

Assistant Commissioner
Québec

#### **Karen Ellis**

Assistant Commissioner
Ontario

#### Arlene White

Assistant Commissioner
Prairie

### **Darrell Mahoney**

Assistant Commissioner
Pacific

### Patricia A. MacDonald

Director General

Corporate Audit and

Evaluation

#### **James Ralston**

Chief Financial Officer and Assistant Commissioner Finance and Administration

#### Lysanne Gauvin

Assistant Commissioner
Human Resources

#### Gloria Kuffner

Chief Information Officer and Assistant Commissioner Information Technology

#### **Charles MacNab**

Senior General Counsel Legal Services

### Sandra Lavigne

Assistant Commissioner
Public Affairs

## Susan Bowen

Assistant Commissioner Corporate Strategies and Business Development

As of February 2009

# Planned Spending by Strategic Outcome

(in thousands of dollars)	Forecasted Spending <sup>1</sup> 2008-2009	Planned Spending 2009-2010	Planned Spending 2010-2011	Planned Spending 2011-2012	
Strategic Outcome: Taxpayers meet their obligations and Canada's revenue base is protected					
Taxpayer and Business Assistance	691,584	690,626	259,831 <sup>2</sup>	257,466 <sup>2</sup>	
Assessment of Returns and Payment Processing	629,996	587,917	581,637	581,639	
Accounts Receivable and Returns Compliance	449,371	429,712	423,985	423,627	
Reporting Compliance	949,249	922,077	918,915	914,989	
Appeals	117,407	126,895	127,443	123,561	
Strategic Outcome: Eligible families and	Strategic Outcome: Eligible families and individuals receive timely and correct benefit payments				
Benefit Programs	335,679	331,566	336,985	342,000	
Strategic Outcome <sup>3</sup> : Taxpayers and benefit recipients receive an independent and impartial review of their service-related complaints					
Taxpayers' Ombudsman	3,363	3,328	3,330	3,330	
The following program activity supports all strategic outcomes within this organization					
Internal Services	1,390,720	1,295,854	1,290,656	1,285,981	
Total Agency	4,567,369	4,387,974	3,942,782	3,932,593	

The CRA 2008-2009 Estimates are broken down in six program activities only; the forecasted spending amount shown under eight program activities are for comparison purposes only with 2009-2010 through to 2011-2012.

# **Transfer Payment Program**

(in thousands of dollars)	Forecasted Spending 2008-2009	Planned Spending 2009-2010	Planned Spending 2010-2011	Planned Spending 2011-2012
Grants				
Children's Special Allowance Payments (CSA)	219,000			
Total Grants	219,000			
Other Types of Transfer Payments				
Children's Special Allowance Payments (CSA)*		221,000	226,000	231,000
Payments to Provinces under the Softwood Lumber Products Export Charge Act, 2006	419,000	429,000	TBD	TBD
Total Other Types of Transfer Payments	419,000	650,000	226,000	231,000
Total Transfer Payments	638,000	650,000	226,000	231,000

<sup>\*</sup> Going forward, the Children's Special Allowance Payments are to be reported as "Other Transfer Payment" which is a transfer payment based on legislation or an arrangement that normally includes a formula or schedule as one element used to determine the expenditure amount.

For supplementary financial information, please visit: http://www.cra-arc.gc.ca/gncy/rprts/menu-eng.html

Excludes forecasted payments to the provinces for the Softwood Lumber Products Export Charge Act, 2006, which are unavailable at this time (\$419M in 2008-2009 and \$429M in 2009-2010).

In 2009-2010, the CRA introduced a third strategic outcome to account for the newly-created Taxpayers' Ombudsman. Since the Taxpayers' Ombudsman operates at arm's length from the CRA, while still reporting to the Minister of National Revenue, only the budget associated with the Taxpayers' Ombudsman is included in this document.

# **CRA Staffing Principles**

In addition to information on the CRA's objectives and strategies, the *Canada Revenue Agency Act* requires that a statement of our staffing principles be published in the Summary of the Corporate Business Plan.

CRA Staffing Principles		
Non-partisanship:	The workforce must conduct itself in a manner that is free from political and bureaucratic influence.	
Representativeness:	The composition of our workforce reflects the available labour market.	
Competency:	The workforce possesses the attributes required for effective job performance.	
Fairness:	Staffing decisions are equitable, just and objective.	
Transparency:	Communications about staffing are open, honest, respectful, timely, and clearly understood.	
Efficiency:	Staffing processes are planned and conducted with regard to time and cost, and linked to business requirements.	
Adaptability:	Staffing processes are flexible and responsive to the changing circumstances and to the unique or special needs of the organization.	
Productiveness:	Results in appointment of the necessary number of competent people for the proper conduct of business.	