



Training Employees and Tools

Tobacco Sales Exam Answers

1. Name five tobacco products.
Any five of the following: cigarettes, snuff, loose tobacco, cigars, little cigars, bidis, kreteks, chewing tobacco, pipe tobacco, leaves, tubes, tobacco itself, cigarette papers, filters, blunt wraps
2. When is it legal to sell or provide a tobacco product to a person in BC?
It is only legal when they are 19 years of age or older.
3. If a store only sells cigarette papers, tubes and/or filters, who can purchase these tobacco products?
Under the Federal Tobacco Act, customers who are 18 years old or older can buy cigarette papers, tubes and/or filters.
4. What are the possible penalties for selling a tobacco product to someone who is under the age of 19?
Heavy fines and possible suspension or loss of license.
5. When do you need to ask for ID?
When a customer appearing 25 years of age or under wants to purchase a tobacco product.
6. What types of ID must you see as proof of age before making a tobacco sale?
Driver's Licence, Canadian Passport, Government-issued Certification of Canadian Citizenship (with photograph), Canadian Permanent Resident document, Canadian Armed Forces (Canadian Forces) identification card, Certificate of Indian Status card (with photograph), other documentation from a Federal or Provincial authority or a foreign government.
7. When examining a piece of ID, what should you be looking for?
 - *Verify that the ID is a type required by law*
 - *The date of birth – verify the person's age (use the provincial age stickers as a guide)*
 - *The picture – ensure the picture on the ID is the same as the customer*
 - *Signature*
 - *Look for anything that may indicate that the ID is fake*
8. What action will be taken if an employee disobeys tobacco sale policies?
(This answer will vary from retailer to retailer).
9. What is the only additive flavour that is allowed in tobacco products?
Menthol
10. What is the minimum number of products in a package of cigarettes, little cigars and blunt wraps?
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