

EDC: WE'RE MORE THAN JUST INSURANCE. A LOT MORE.

You already know EDC offers credit insurance. But did you know we also offer a range of other services to help Canadian companies grow their international sales? That includes everything from financing to international connections to inside market knowledge. We're here to help your clients grow their exporting business. You can play a key role in making that happen by introducing us to your clients up front.

THE EARLIER WE MEET, THE MORE WE CAN HELP. CALL US BEFORE, DURING OR AFTER THE SALE TO PROVIDE ADDED VALUE TO YOUR CLIENTS.

EDC can provide support before the sale with:



Intelligence for up to 200 markets



Introductions to potential buyers



Financing and insurance

After the sale, EDC will provide further support:



Insurance that provides payment protection



Security to free up working capital



Protection against a range of contract risks



COMPANIES THAT DIVERSIFY INTO INTERNATIONAL MARKETS DO BETTER THAN COMPANIES THAT DON'T.

- Faster growth
- Improved productivity
- Better market performance
- Reduced risk

*Source: Deloitte's Future of Canada series.

USE EDC AS YOUR ENTRY POINT TO CANADA'S EXPORTING TEAM.

Export Development Canada

Provides insurance, bonding, financing and market intelligence to exporters.

Trade

Commissioner Service
(A part of Foreign Affairs, Trade and Development Canada)
Provides in-depth international market advice and intelligence.



Canadian Commercial Corporation

Manages international contracts with foreign governments.

Business Development Bank of Canada

Offers consulting services to provide companies with expert advice on how to run a better, more profitable business.

TO FIND OUT MORE CALL 1-866-572-6447