



Canadian Radio-television and
Telecommunications Commission

Conseil de la radiodiffusion et des
télécommunications canadiennes



INDIVIDUAL PAY TELEVISION, PAY-PER-VIEW, VIDEO-ON-DEMAND AND SPECIALTY SERVICES

STATISTICAL AND FINANCIAL SUMMARIES

2009 - 2013

INDUSTRY AND MARKET ANALYSIS
CONSUMER AFFAIRS AND STRATEGIC POLICY

Canada

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SERVICE NAME	UNDERID#	LICENSEE	TYPE	LANGUAGE	
AASTHA (South Asian Devotional Music & Discourse Channel)	535420369	Asian Television Network International Limited	Pay-TV (category B service)	Ethnic	1
ABC Spark (formerly Harmony)	535434435	3924181 Canada Inc.	Specialty (category B service)	English	2
Abu Dhabi TV (formerly Arabic TV)	535417605	Ethnic Channels Group Limited	Specialty (category B service)	Ethnic	3
Access Communications Co-operative Limited, Regina	535427844	Access Communications Co-operative Limited	Video-on-Demand	English	4
addikTV (formerly Mystère)	205424104	Groupe TVA inc.	Specialty (category A service)	French	5
Afroglobal Television	535427092	Afroglobal Network Inc.	Specialty (category B service)	English/French/Ethnic	6
All TV	305425763	All TV Inc.	Specialty (category B service)	Ethnic	7
AMI-tv (formerly The Accessible Channel)	535425674	Accessible Media Inc.	Specialty (category B service)	English	8
Animal Planet	305426266	Animal Planet Canada Company	Specialty (category B service)	English	9
AOV Adult Movie Channel (AOVMC)	535418992	Drive Publishing Inc.	Specialty (category B service)	English	10
AOV Maleflixxx (AOVMF)	305426761	1225520 Ontario Inc.	Specialty (category B service)	English	11
AOV XXX Action Clips (AOVXXX)	305426753	1225520 Ontario Inc.	Specialty (category B service)	English	12
ARGENT (formerly LCN Argent)	205424097	Groupe TVA inc.	Specialty (category A service)	French	13
ARTV	205423734	ARTV inc.	Specialty (category A service)	French	14
ATN Alpha ETC Punjabi	305424880	South Asian Television Canada Limited	Specialty (category B service)	Ethnic	15
ATN ARY (Urdu) (formerly ATN Urdu Channel)	305424905	South Asian Television Canada Limited	Specialty (category B service)	Ethnic	16
ATN - Asian Sports Network	535428610	Asian Television Network International Limited	Specialty (category B service)	English/Ethnic	17
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ATN B4U Music (formerly ATN-Music Network One (Hindi Music))	535420301	Asian Television Network International Limited	Pay-TV (category B service)	Ethnic	19
ATN Bangla (formerly ATN - Bangla Channel One)	535420252	Asian Television Network International Limited	Pay-TV (category B service)	Ethnic	20
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ATN Cricket Channel One	535428545	Asian Television Network International Limited	Specialty (category B service)	English	23
ATN Cricket Plus (ATN – Asian Sports Network (ASN))	535421987	Asian Television Network International Limited	Pay-TV (category B service)	English	24
ATN FOOD FOOD (formerly ATN South Asian Cooking Channel 1)	535435053	Asian Television Network International Limited	Specialty (category B service)	Ethnic	25
ATN Hindi Movie Channel 3	535433958	Asian Television Network International Limited	Specialty (category B service)	Ethnic	26
ATN - Music Network One (Hindi Music) - AMN1	535428595	Asian Television Network International Limited	Specialty (category B service)	Ethnic	27
ATN - Music Network Two (Hindi Music) - AMN2	535428602	Asian Television Network International Limited	Specialty (category B service)	Ethnic	28
ATN NDTV 24/7 (formerly ATN – South Asian News – English)	535420335	Asian Television Network International Limited	Pay-TV (category B service)	Ethnic	29
ATN SONY (formerly South Asian Television Canada Channel 2)	535435467	Asian Television Network International Limited	Specialty (category B service)	English/Ethnic	30
ATN South Asian English News Channel 2	535433114	Asian Television Network International Limited	Specialty (category B service)	English	31
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BBC Canada	305424319	Jasper Broadcasting Inc.	Specialty (category B service)	English	41
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Viewer's Choice Canada (PPV)	315405639	Viewer's Choice Canada Inc.	Pay-per-view programming	English	236
Vision TV	314600834	ZoomerMedia Limited	Specialty (category A service)	English	237
VRAK.TV	214301111	Bell Media Inc.	Specialty (category A service)	French	238
Warner Films (formerly Velocity)	535429791	Hollywood Suite Inc.	Specialty (category B service)	English	239
Westman Media Cooperative Ltd., Brandon	535417720	Westman Media Cooperative Ltd.	Video-on-Demand	Bilingual	240
Wightman Telecom Ltd., Clifford	535426937	Wightman Telecom Ltd.	Video-on-Demand	English	241
Wild tv (The Hunting Channel)	535417118	Wild TV Inc.	Specialty (category B service)	English	242
W Movies (formerly SexTV: The Channel)	305427636	7202377 Canada Inc.	Specialty (category B service)	English	243
W Network	415413806	W Network Inc.	Specialty (category A service)	English	244
World Fishing Network (WFN-TV)	535420393	World Fishing Network ULC	Specialty (category B service)	English	245
Xtreme Sports	305426133	Xtreme Sports Partnership	Specialty (category B service)	English	246
YOOPA (formerly TVA Junior)	535429402	Groupe TVA inc.	Specialty (category B service)	French	247
YTV	314600842	YTV Canada, Inc.	Specialty (category A service)	English	248
Zee Cinema Canada (formerly Bollywood SD)	535434500	Ethnic Channels Group Limited	Specialty (category B service)	Ethnic	249
Zee Premier Canada (Bollywood Movies TV)	535435821	Ethnic Channels Group Limited	Specialty (category B service)	Ethnic	250
Zee TV Canada (formerly Hindi Women's TV)	535435681	Ethnic Channels Group Limited	Specialty (category B service)	Ethnic	251
Zeste (formerly Cuisine)	535426961	Zeste Diffusion inc.	Specialty (category B service)	French	252
Zing (formerly Hindi Music TV)	535435847	Ethnic Channels Group Limited	Specialty (category B service)	Ethnic	253
Ztélé (formerly Canal Z)	205421572	Bell Media Inc.	Specialty (category A service)	French	254

NOTICE TO READER

In Broadcasting Regulatory Policy CRTC 2011-601 - Regulatory framework relating to vertical integration, the Commission determined it will publish complete financial information for specialty Category A services and specialty Category B services owned or controlled by a vertically integrated entity. The Commission also determined it will publish partial financial information for all independent individual specialty Category B services including total revenues, total programming expenses, and total Canadian programming expenses. Complete financial information for all independent specialty Category B services on an aggregate basis is also included in this publication.

Beginning in broadcast year 2012, pay and specialty services were classified in the newly defined categories A, B and C. The definitions as outlined in the *Broadcast Distribution Regulations* are explained as follows:

“Category A service” means

- (a) a Canadian programming service that is designated as such by the Commission; or
- (b) for the remainder of the term of a licence that was issued before September 1, 2011,
 - (i) a pay television service other than a Category 2 service that was designated as such by the Commission before that day and other than a Category C service, or
 - (ii) a specialty service other than a Category 2 service that was designated as such by the Commission before that day and other than a Category C service. (service de catégorie A)

“Category B service”, except as set out in subsection 19(2), means

- (a) a Canadian programming service that is designated as such by the Commission; or
- (b) for the remainder of the term of a licence that was issued before September 1, 2011, a Category 2 service that was designated as such by the Commission before that day, other than a Category C service.

“Category C service” means

- (a) a Canadian programming service that is designated as such by the Commission; or
- (b) a pay television service or a specialty service that is subject to the conditions of licence set out in the appendices to Broadcasting Regulatory Policy CRTC 2009-562, dated September 4, 2009 and entitled Conditions of licence for competitive Canadian specialty services operating in the genres of mainstream sports and national news, as amended from time to time.

CRTC - FINANCIAL SUMMARY - SPECIALTY SERVICES

VERTICALLY INTEGRATED COMPANIES - CATEGORY B SPECIALTY SERVICES

	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
(\$)	22	24		24		27		27		
Revenue										
Residential/bulk/smatv subscriber revenue	52,846,621	64,130,870	21.35	73,641,260	14.83	90,323,623	22.65	107,672,607	19.21	19.5
DTH revenue	42,188,278	43,501,236	3.11	45,561,226	4.74	47,077,375	3.33	47,292,808	0.46	2.9
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	24,416,437	33,602,713	37.62	46,205,991	37.51	57,577,453	24.61	67,291,122	16.87	28.9
Other revenue	898,237	670,489	-25.36	779,864	16.31	735,960	-5.63	344,492	-53.19	
Total Revenue	120,349,573	141,905,308	17.91	166,188,341	17.11	195,714,411	17.77	222,601,029	13.74	16.6
Expenses										
Programming and Production	45,601,634	51,450,382	12.83	62,324,438	21.14	71,106,741	14.09	82,345,668	15.81	15.9
Technical	10,265,351	9,782,179	-4.71	11,099,170	13.46	12,576,209	13.31	12,070,284	-4.02	4.1
Sales and Promotion	8,854,285	9,385,110	6.00	10,930,411	16.47	10,159,591	-7.05	11,627,893	14.45	7.1
Administration and General	16,100,212	14,740,653	-8.44	16,272,608	10.39	18,749,382	15.22	21,919,107	16.91	8.0
Total Expenses	80,821,482	85,358,324	5.61	100,626,627	17.89	112,591,923	11.89	127,962,952	13.65	12.2
Operating Income	39,528,091	56,546,984		65,561,714		83,122,488		94,638,077		
Depreciation	757,069	1,332,473	76.00	1,761,136	32.17	1,515,493	-13.95	1,257,728	-17.01	13.5
P.B.I.T.	38,771,022	55,214,511		63,800,578		81,606,995		93,380,349		
Interest Expense	6,139,662	5,650,751	-7.96	4,371,455	-22.64	2,242,440	-48.70	1,884,488	-15.96	
Adjustments - Gain (Loss)	-592,526	-867,927		181,544		-901,898		-1,926,638		
Pre-tax Profit	32,038,834	48,695,833		59,610,667		78,462,657		89,569,223		
Canadian Programming Expenses										
Acquisition of rights	7,280,709	7,472,021	2.63	13,876,751	85.72	17,894,853	28.96	21,309,457	19.08	30.8
Script & concept	0	0	n/a	25,000	n/a	20,000	-20.00	65,703	228.52	
Filler Programming + Program Production	4,740,633	6,440,684	35.86	6,084,089	-5.54	10,208,786	67.79	11,203,241	9.74	24.0
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	12,021,342	13,912,705	15.73	19,985,840	43.65	28,123,639	40.72	32,578,401	15.84	28.3
Canadian Programming / Revenue (%)	9.99	9.80		12.03		14.37		14.64		
Total Salaries	9,099,848	8,085,198	-11.15	10,251,390	26.79	16,737,579	63.27	16,308,223	-2.57	15.7
Average Staff Count	139.90	123.70	-11.58	160.51	29.76	207.80	29.46	207.16	-0.31	
Average Salary (\$)	65,045	65,361	0.49	63,868	-2.29	80,547	26.11	78,723	-2.26	4.9
Profitability (%)										
Operating Margin	32.8	39.8		39.5		42.5		42.5		
P.B.I.T. Margin	32.2	38.9		38.4		41.7		41.9		
Pre-tax Margin	26.6	34.3		35.9		40.1		40.2		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - SPECIALTY SERVICES

NON-VERTICALLY INTEGRATED COMPANIES - CATEGORY B SPECIALTY SERVICES

	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
(\$)	60	67		74		91		99		
Reporting Units										
Revenue										
Residential/bulk/smatv subscriber revenue	43,571,972	59,575,370	36.73	69,991,892	17.48	82,760,194	18.24	94,384,523	14.05	21.3
DTH revenue	41,032,553	45,588,193	11.10	47,143,404	3.41	48,153,871	2.14	57,443,232	19.29	8.8
Local advertising revenue	3,050,970	2,807,256	-7.99	3,876,448	38.09	4,413,514	13.85	5,713,262	29.45	17.0
National advertising revenue	14,931,010	18,689,948	25.18	25,806,951	38.08	31,360,554	21.52	38,398,529	22.44	26.6
Other revenue	17,054,964	15,008,654	-12.00	15,868,215	5.73	15,030,322	-5.28	18,750,431	24.75	
Total Revenue	119,641,469	141,669,421	18.41	162,686,910	14.84	181,718,455	11.70	214,689,977	18.14	15.7
Expenses										
Programming and Production	46,811,051	53,995,903	15.35	64,890,131	20.18	82,675,220	27.41	104,723,792	26.67	22.3
Technical	22,705,608	23,808,255	4.86	24,241,247	1.82	26,525,776	9.42	26,630,111	0.39	4.1
Sales and Promotion	13,248,485	14,720,640	11.11	16,746,218	13.76	19,255,130	14.98	19,660,981	2.11	10.4
Administration and General	32,037,625	35,258,459	10.05	39,568,544	12.22	38,003,642	-3.95	39,350,003	3.54	5.3
Total Expenses	114,802,769	127,783,257	11.31	145,446,140	13.82	166,459,768	14.45	190,364,887	14.36	13.5
Operating Income	4,838,700	13,886,164		17,240,770		15,258,687		24,325,090		
Depreciation	3,921,976	4,263,502	8.71	3,619,590	-15.10	5,607,449	54.92	6,355,160	13.33	12.8
P.B.I.T.	916,724	9,622,662		13,621,180		9,651,238		17,969,930		
Interest Expense	3,042,624	4,415,894	45.13	9,007,092	103.97	1,369,392	-84.80	2,875,730	110.00	
Adjustments - Gain (Loss)	-1,499,611	-4,288,830		-638,826		-3,611,366		-3,009,685		
Pre-tax Profit	-3,625,511	917,938		3,975,262		4,670,480		12,084,515		
Canadian Programming Expenses										
Acquisition of rights	6,022,471	9,209,365	52.92	10,668,477	15.84	14,378,573	34.78	19,803,445	37.73	34.7
Script & concept	638,195	571,697	-10.42	733,358	28.28	1,045,782	42.60	946,652	-9.48	10.4
Filler Programming + Program Production	17,843,175	17,868,073	0.14	22,624,163	26.62	27,622,431	22.09	27,106,190	-1.87	11.0
Investment in Programming	977,269	1,543,707	57.96	1,078,554	-30.13	1,540,489	42.83	1,367,410	-11.24	8.8
Total Canadian Programming	25,481,110	29,192,842	14.57	35,104,552	20.25	44,587,275	27.01	49,223,697	10.40	17.9
Canadian Programming / Revenue (%)	21.30	20.61		21.58		24.54		22.93		
Total Salaries	31,415,622	31,619,575	0.65	33,234,580	5.11	41,198,569	23.96	42,649,125	3.52	7.9
Average Staff Count	585.50	650.86	11.16	683.84	5.07	755.40	10.46	766.83	1.51	
Average Salary (\$)	53,656	48,581	-9.46	48,600	0.04	54,539	12.22	55,617	1.98	0.9
Profitability (%)										
Operating Margin	4.0	9.8		10.6		8.4		11.3		
P.B.I.T. Margin	0.8	6.8		8.4		5.3		8.4		
Pre-tax Margin	-3.0	0.6		2.4		2.6		5.6		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year						
535420369	AASTHA (South Asian Devotional Music & Discourse Channel)	Asian Television Network International Limited	Chandrasekar, Shan	Pay-TV (category B service)	2013						
(\$)		2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue											
Residential/bulk/smatv subscriber revenue		42,875	37,961	-11.46	34,869	-8.15	37,869	8.60	1,072	-97.17	-60.2
DTH revenue		79,626	70,500	-11.46	64,757	-8.15	70,329	8.60	106,157	50.94	7.5
Local advertising revenue		2,443	2,582	5.69	3,446	33.46	8,728	153.28	17,280	97.98	63.1
National advertising revenue		1,315	1,390	5.70	1,855	33.45	4,700	153.37	7,058	50.17	52.2
Other revenue		0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue		126,259	112,433	-10.95	104,927	-6.68	121,626	15.91	131,567	8.17	1.0
Expenses											
Programming and Production		96,931	82,231	-15.17	83,024	0.96	82,718	-0.37	90,845	9.82	-1.6
Technical		34,007	54,737	60.96	42,366	-22.60	44,831	5.82	38,908	-13.21	3.4
Sales and Promotion		21,249	23,931	12.62	17,968	-24.92	23,075	28.42	4,749	-79.42	-31.2
Administration and General		47,570	46,596	-2.05	49,026	5.22	25,437	-48.12	3,376	-86.73	-48.4
Total Expenses		199,757	207,495	3.87	192,384	-7.28	176,061	-8.48	137,878	-21.69	-8.9
Operating Income		-73,498	-95,062		-87,457		-54,435		-6,311		
Depreciation		1,825	1,327	-27.29	920	-30.67	1,407	52.93	14,087	901.21	66.7
P.B.I.T.		-75,323	-96,389		-88,377		-55,842		-20,398		
Interest Expense		2,556	399	-84.39	-61	-115.29	51	-183.61	1,782	>999±	
Adjustments - Gain (Loss)		5,977	4,762	-20.33	-16	-100.34	250	>999±	0	-100.00	
Pre-tax Profit		-71,902	-92,026		-88,332		-55,643		-22,180		
Canadian Programming Expenses											
Acquisition of rights		0	0	n/a	0	n/a	0	n/a	0	n/a	
Script & concept		0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production		64,626	55,015	-14.87	55,487	0.86	52,167	-5.98	25,061	-51.96	-21.1
Investment in Programming		0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming		64,626	55,015	-14.87	55,487	0.86	52,167	-5.98	25,061	-51.96	-21.1
Canadian Programming/Revenue (%)		51.19	48.93		52.88		42.89		19.05		
Total Salaries		87,091	85,414	-1.93	81,508	-4.57	53,696	-34.12	20,261	-62.27	-30.6
Average Staff Count		3	3	0.00	3	0.00	1.19	-60.33	0.43	-63.87	
Average Salary (\$)		29,030	28,471	-1.93	27,169	-4.57	45,123	66.08	47,119	4.42	12.9
Subscribers		2,856	4,053	41.91	4,881	20.43	4,466	-8.50	4,313	-3.43	10.9
Profitability (%)											
Operating Margin		-58.2	-84.5		-83.4		-44.8		-4.8		
P.B.I.T. Margin		-59.7	-85.7		-84.2		-45.9		-15.5		
Pre-tax Margin		-56.9	-81.8		-84.2		-45.7		-16.9		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535434435	ABC Spark (formerly Harmony)	3924181 Canada Inc.	Corus Entertainment Inc.	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue						2,300,202		10,085,063	338.44	n/a
Expenses										
Programming and Production						1,772,561		4,324,097	143.95	n/a
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights						57,083		178,205	212.19	n/a
Script & concept						14,942		49,333	230.16	n/a
Filler Programming + Program Production						283,218		433,985	53.23	n/a
Investment in Programming						0		25,662	n/a	n/a
Total Canadian Programming						355,243		687,185	93.44	n/a
Canadian Programming/Revenue (%)						15.44		6.81		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535417605	Abu Dhabi TV (formerly Arabic TV)	Ethnic Channels Group Limited	Levin, Slava	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	119,645	217,009	81.38	61,557	-71.63	111,145	80.56	107,828	-2.98	-2.6
Expenses										
Programming and Production	57,813	32,207	-44.29	28,616	-11.15	40,903	42.94	37,513	-8.29	-10.3
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	2,025	n/a	4,041	99.56	3,639	-9.95	
Script & concept	21,527	7,953	-63.06	2,700	-66.05	5,387	99.52	4,852	-9.93	-31.1
Filler Programming + Program Production	21,526	7,954	-63.05	8,776	10.33	17,510	99.52	15,769	-9.94	-7.5
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	43,053	15,907	-63.05	13,501	-15.13	26,938	99.53	24,260	-9.94	-13.4
Canadian Programming/Revenue (%)	35.98	7.33		21.93		24.24		22.50		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535427844	Access Communications Co-operative Limited, Regina	Access Communications Co-operative Limited	Access Communications Co-operative Limited	Video-on-Demand	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue		495,429		563,087	13.66	617,639	9.69	536,238	-13.18	n/a
DTH revenue		0		0	n/a	0	n/a	0	n/a	n/a
Local advertising revenue		0		0	n/a	0	n/a	0	n/a	n/a
National advertising revenue		0		0	n/a	0	n/a	0	n/a	n/a
Other revenue		0		0	n/a	0	n/a	0	n/a	n/a
Total Revenue		495,429		563,087	13.66	617,639	9.69	536,238	-13.18	n/a
Expenses										
Programming and Production		448,306		603,815	34.69	638,248	5.70	585,469	-8.27	n/a
Technical		0		0	n/a	0	n/a	0	n/a	n/a
Sales and Promotion		0		0	n/a	0	n/a	0	n/a	n/a
Administration and General		0		0	n/a	0	n/a	0	n/a	n/a
Total Expenses		448,306		603,815	34.69	638,248	5.70	585,469	-8.27	n/a
Operating Income		47,123		-40,728		-20,609		-49,231		
Depreciation		0		0	n/a	0	n/a	0	n/a	n/a
P.B.I.T.		47,123		-40,728		-20,609		-49,231		
Interest Expense		0		0	n/a	0	n/a	0	n/a	
Adjustments - Gain (Loss)		0		0	n/a	0	n/a	0	n/a	
Pre-tax Profit		47,123		-40,728		-20,609		-49,231		
Canadian Programming Expenses										
Acquisition of rights		0			n/a					n/a
Script & concept		0			n/a					n/a
Filler Programming + Program Production		0			n/a					n/a
Investment in Programming		0			n/a					n/a
Total Canadian Programming		0			n/a					n/a
Canadian Programming/Revenue (%)		0.00								
Total Salaries		0		0	n/a	0	n/a	0	n/a	n/a
Average Staff Count		0		0	n/a	0	n/a	0	n/a	
Average Salary (\$)		n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Subscribers										
Profitability (%)										
Operating Margin		9.5		-7.2		-3.3		-9.2		
P.B.I.T. Margin		9.5		-7.2		-3.3		-9.2		
Pre-tax Margin		9.5		-7.2		-3.3		-9.2		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
205424104	addikTV (formerly Mystère)	Groupe TVA inc.	Les Placements Péladeau inc.	Specialty (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	1,630,877	2,400,341	47.18	3,021,749	25.89	3,669,608	21.44	4,292,762	16.98	27.4
DTH revenue	1,674,176	1,909,804	14.07	2,089,341	9.40	2,173,622	4.03	2,318,273	6.65	8.5
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	723,993	697,478	-3.66	1,403,908	101.28	2,657,942	89.32	3,769,472	41.82	51.1
Other revenue	5,737	-915	-115.95	9,004	>999±	145,564	>999±	213,364	46.58	
Total Revenue	4,034,783	5,006,708	24.09	6,524,002	30.31	8,646,736	32.54	10,593,871	22.52	27.3
Expenses										
Programming and Production	2,453,736	3,564,714	45.28	4,049,391	13.60	5,117,836	26.39	6,273,012	22.57	26.5
Technical	406,963	427,486	5.04	490,854	14.82	670,044	36.51	579,667	-13.49	9.3
Sales and Promotion	920,169	513,644	-44.18	545,274	6.16	752,231	37.95	1,231,645	63.73	7.6
Administration and General	270,413	267,842	-0.95	140,608	-47.50	129,928	-7.60	157,646	21.33	-12.6
Total Expenses	4,051,281	4,773,686	17.83	5,226,127	9.48	6,670,039	27.63	8,241,970	23.57	19.4
Operating Income	-16,498	233,022		1,297,875		1,976,697		2,351,901		
Depreciation	4,280	4,280	0.00	100,000	>999±	100,000	0.00	100,000	0.00	119.9
P.B.I.T.	-20,778	228,742		1,197,875		1,876,697		2,251,901		
Interest Expense	119,804	169,220	41.25	250,000	47.74	105,416	-57.83	108,250	2.69	
Adjustments - Gain (Loss)	0	0	n/a	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	-140,582	59,522		947,875		1,771,281		2,143,651		
Canadian Programming Expenses										
Acquisition of rights	617,149	1,664,483	169.71	1,933,364	16.15	2,526,820	30.70	3,349,080	32.54	52.6
Script & concept	0	0	n/a	0	n/a	35,587	n/a	0	-100.00	
Filler Programming + Program Production	0	0	n/a	0	n/a	0	n/a	0	n/a	
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	617,149	1,664,483	169.71	1,933,364	16.15	2,562,407	32.54	3,349,080	30.70	52.6
Canadian Programming/Revenue (%)	15.30	33.25		29.63		29.63		31.61		
Total Salaries	0	126,128	n/a	172,249	36.57	230,054	33.56	163,803	-28.80	
Average Staff Count	0	1	n/a	2	100.00	2	0.00	2	0.00	
Average Salary (\$)	n/a	126,128	n/a	86,125	-31.72	115,027	33.56	81,902	-28.80	n/a
Subscribers	601,890	765,984	27.26	872,852	13.95	997,196	14.25	1,107,005	11.01	16.5
Profitability (%)										
Operating Margin	-0.4	4.7		19.9		22.9		22.2		
P.B.I.T. Margin	-0.5	4.6		18.4		21.7		21.3		
Pre-tax Margin	-3.5	1.2		14.5		20.5		20.2		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535427092	Afroglobal Television	Afroglobal Network Inc.	Afroglobal Network Inc.	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue						21,640		7,510	-65.30	n/a
Expenses										
Programming and Production						0		11,800	n/a	n/a
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights						0		10,000	n/a	n/a
Script & concept						0		0	n/a	n/a
Filler Programming + Program Production						0		0	n/a	n/a
Investment in Programming						0		1,800	n/a	n/a
Total Canadian Programming						0		11,800	n/a	n/a
Canadian Programming/Revenue (%)						0.00		157.12		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305425763	All TV	All TV Inc.	Lee, Jang Sung	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	1,190,749	1,085,805	-8.81	1,246,465	14.80	1,389,091	11.44	1,447,416	4.20	5.0
Expenses										
Programming and Production	515,078	555,163	7.78	570,659	2.79	671,486	17.67	715,803	6.60	8.6
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	0	n/a	0	n/a	0	n/a	
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	189,666	136,637	-27.96	222,466	62.82	200,665	-9.80	224,250	11.75	4.3
Investment in Programming	11,542	3,186	-72.40	0	-100.00	0	n/a	0	n/a	-100.0
Total Canadian Programming	201,208	139,823	-30.51	222,466	59.11	200,665	-9.80	224,250	11.75	2.8
Canadian Programming/Revenue (%)	16.90	12.88		17.85		14.45		15.49		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535425674	AMI-tv (formerly The Accessible Channel)	Accessible Media Inc.	Accessible Media Inc.	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	7,074,010	14,176,560	100.40	15,883,484	12.04	17,196,741	8.27	17,431,020	1.36	25.3
Expenses										
Programming and Production	4,081,253	5,913,045	44.88	6,140,443	3.85	9,370,793	52.61	10,049,581	7.24	25.3
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	1,156,601	2,221,494	92.07	2,290,938	3.13	4,586,143	100.19	6,195,624	35.09	52.1
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	1,582,831	1,250,126	-21.02	1,807,221	44.56	2,905,558	60.77	1,439,586	-50.45	-2.3
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	2,739,432	3,471,620	26.73	4,098,159	18.05	7,491,701	82.81	7,635,210	1.92	29.2
Canadian Programming/Revenue (%)	38.73	24.49		25.80		43.56		43.80		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305426266	Animal Planet	Animal Planet Canada Company	BCE Inc.	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	1,807,809	2,224,733	23.06	2,260,181	1.59	2,850,381	26.11	3,653,545	28.18	19.2
DTH revenue	1,736,734	2,195,802	26.43	2,353,095	7.16	2,657,670	12.94	2,693,613	1.35	11.6
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	1,354,208	1,514,263	11.82	1,623,556	7.22	1,873,252	15.38	2,274,081	21.40	13.8
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	4,898,751	5,934,798	21.15	6,236,832	5.09	7,381,303	18.35	8,621,239	16.80	15.2
Expenses										
Programming and Production	2,089,034	2,739,788	31.15	2,812,910	2.67	2,672,263	-5.00	2,682,674	0.39	6.5
Technical	761,600	706,993	-7.17	720,341	1.89	765,690	6.30	777,944	1.60	0.5
Sales and Promotion	326,733	418,372	28.05	427,539	2.19	408,669	-4.41	409,913	0.30	5.8
Administration and General	691,722	723,375	4.58	821,058	13.50	894,105	8.90	1,047,677	17.18	10.9
Total Expenses	3,869,089	4,588,528	18.59	4,781,848	4.21	4,740,727	-0.86	4,918,208	3.74	6.2
Operating Income	1,029,662	1,346,270		1,454,984		2,640,576		3,703,031		
Depreciation	0	0	n/a	86,224	n/a	107,045	24.15	118,755	10.94	
P.B.I.T.	1,029,662	1,346,270		1,368,760		2,533,531		3,584,276		
Interest Expense	42	0	-100.00	0	n/a	4,176	n/a	1,470	-64.80	
Adjustments - Gain (Loss)	12,334	-860	-106.97	54,037	>999±	-64,330	-219.05	0	-100.00	
Pre-tax Profit	1,041,954	1,345,410		1,422,797		2,465,025		3,582,806		
Canadian Programming Expenses										
Acquisition of rights	68,504	149,577	118.35	329,612	120.36	438,370	33.00	943,960	115.33	92.7
Script & concept	0	0	n/a	0	n/a	10,000	n/a	0	-100.00	
Filler Programming + Program Production	644,740	629,939	-2.30	348,681	-44.65	381,176	9.32	551	-99.86	-82.9
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	713,244	779,516	9.29	678,293	-12.99	829,546	22.30	944,511	13.86	7.3
Canadian Programming/Revenue (%)	14.56	13.13		10.88		11.24		10.96		
Total Salaries	99,512	100,406	0.90	201,530	100.72	250,032	24.07	233,455	-6.63	23.8
Average Staff Count	1.2	1.2	0.00	2.5	108.33	3	20.00	2.17	-27.67	
Average Salary (\$)	82,927	83,672	0.90	80,612	-3.66	83,344	3.39	107,583	29.08	6.7
Subscribers	1,426,846	1,690,557	18.48	1,923,538	13.78	2,147,404	11.64	2,345,246	9.21	13.2
Profitability (%)										
Operating Margin	21.0	22.7		23.3		35.8		43.0		
P.B.I.T. Margin	21.0	22.7		21.9		34.3		41.6		
Pre-tax Margin	21.3	22.7		22.8		33.4		41.6		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535418992	AOV Adult Movie Channel (AOVMC)	Drive Publishing Inc.	Drive Publishing Inc.	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	721,036	1,181,297	63.83	1,426,680	20.77	1,320,743	-7.43	1,009,198	-23.59	8.8
Expenses										
Programming and Production	147,613	320,275	116.97	413,591	29.14	357,656	-13.52	298,854	-16.44	19.3
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	27,719	63,372	128.62	68,932	8.77	63,638	-7.68	65,723	3.28	24.1
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	0	0	n/a	0	n/a	0	n/a	0	n/a	
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	27,719	63,372	128.62	68,932	8.77	63,638	-7.68	65,723	3.28	24.1
Canadian Programming/Revenue (%)	3.84	5.36		4.83		4.82		6.51		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305426761	AOV Maleflixxx (AOVMF)	1225520 Ontario Inc.	1225520 Ontario Inc.	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	213,866	204,051	-4.59	191,640	-6.08	178,253	-6.99	224,021	25.68	1.2
Expenses										
Programming and Production	60,145	65,995	9.73	57,610	-12.71	52,697	-8.53	66,428	26.06	2.5
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	9,398	10,304	9.64	8,921	-13.42	8,763	-1.77	11,051	26.11	4.1
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	0	0	n/a	0	n/a	0	n/a	0	n/a	
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	9,398	10,304	9.64	8,921	-13.42	8,763	-1.77	11,051	26.11	4.1
Canadian Programming/Revenue (%)	4.39	5.05		4.66		4.92		4.93		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305426753	AOV XXX Action Clips (AOVXXX)	1225520 Ontario Inc.	1225520 Ontario Inc.	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	101,845	84,438	-17.09	87,227	3.30	115,305	32.19	92,551	-19.73	-2.4
Expenses										
Programming and Production	17,910	10,831	-39.53	12,525	15.64	18,887	50.79	25,175	33.29	8.9
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	2,225	2,024	-9.03	2,679	32.36	2,633	-1.72	1,991	-24.38	-2.7
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	0	0	n/a	0	n/a	0	n/a	0	n/a	
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	2,225	2,024	-9.03	2,679	32.36	2,633	-1.72	1,991	-24.38	-2.7
Canadian Programming/Revenue (%)	2.18	2.40		3.07		2.28		2.15		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
205424097	ARGENT (formerly LCN Argent)	Groupe TVA inc.	Les Placements Péladeau inc.	Specialty (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	2,365,965	2,676,371	13.12	2,759,830	3.12	1,723,834	-37.54	1,296,591	-24.78	-14.0
DTH revenue	1,112,175	1,272,361	14.40	1,326,626	4.26	1,384,270	4.35	1,233,858	-10.87	2.6
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	145,796	136,359	-6.47	84,126	-38.31	51,219	-39.12	76,673	49.70	-14.8
Other revenue	12,116	34,052	181.05	14,044	-58.76	24,813	76.68	13,691	-44.82	
Total Revenue	3,636,052	4,119,143	13.29	4,184,626	1.59	3,184,136	-23.91	2,620,813	-17.69	-7.9
Expenses										
Programming and Production	1,935,793	1,938,159	0.12	2,031,725	4.83	2,033,203	0.07	2,009,520	-1.16	0.9
Technical	339,379	298,182	-12.14	455,582	52.79	561,959	23.35	344,650	-38.67	0.4
Sales and Promotion	431,941	298,970	-30.78	135,320	-54.74	55,986	-58.63	31,685	-43.41	-48.0
Administration and General	651,808	682,212	4.66	523,780	-23.22	425,795	-18.71	613,183	44.01	-1.5
Total Expenses	3,358,921	3,217,523	-4.21	3,146,407	-2.21	3,076,943	-2.21	2,999,038	-2.53	-2.8
Operating Income	277,131	901,620		1,038,219		107,193		-378,225		
Depreciation	235,387	225,886	-4.04	226,000	0.05	226,000	0.00	226,000	0.00	-1.0
P.B.I.T.	41,744	675,734		812,219		-118,807		-604,225		
Interest Expense	193,251	249,304	29.01	224,000	-10.15	250,990	12.05	257,739	2.69	
Adjustments - Gain (Loss)	0	0	n/a	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	-151,507	426,430		588,219		-369,797		-861,964		
Canadian Programming Expenses										
Acquisition of rights	1,646,396	1,665,313	1.15	1,747,906	4.96	0	-100.00	0	n/a	-100.0
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	0	0	n/a	0	n/a	2,023,394	n/a	2,004,566	-0.93	
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	1,646,396	1,665,313	1.15	1,747,906	4.96	2,023,394	15.76	2,004,566	-0.93	5.0
Canadian Programming/Revenue (%)	45.28	40.43		41.77		63.55		76.49		
Total Salaries	1,739,558	1,615,365	-7.14	1,553,567	-3.83	1,688,095	8.66	1,549,393	-8.22	-2.9
Average Staff Count	19	13	-31.58	15	15.38	16	6.67	16	0.00	
Average Salary (\$)	91,556	124,259	35.72	103,571	-16.65	105,506	1.87	96,837	-8.22	1.4
Subscribers	883,785	957,961	8.39	950,027	-0.83	655,594	-30.99	549,887	-16.12	-11.2
Profitability (%)										
Operating Margin	7.6	21.9		24.8		3.4		-14.4		
P.B.I.T. Margin	1.1	16.4		19.4		-3.7		-23.1		
Pre-tax Margin	-4.2	10.4		14.1		-11.6		-32.9		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
205423734	ARTV	ARTV inc.	Canadian Broadcasting Corporation	Specialty (category A)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	10,342,026	10,573,275	2.24	10,780,876	1.96	10,738,642	-0.39	10,482,694	-2.38	0.3
DTH revenue	3,300,835	3,368,961	2.06	3,258,059	-3.29	2,954,516	-9.32	2,666,495	-9.75	-5.2
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	2,000,138	2,611,313	30.56	3,174,700	21.57	3,541,892	11.57	3,735,430	5.46	16.9
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	15,642,999	16,553,549	5.82	17,213,635	3.99	17,235,050	0.12	16,884,619	-2.03	1.9
Expenses										
Programming and Production	11,167,679	12,086,958	8.23	12,881,244	6.57	12,703,549	-1.38	12,938,749	1.85	3.8
Technical	948,381	1,144,961	20.73	1,250,897	9.25	1,256,179	0.42	1,215,998	-3.20	6.4
Sales and Promotion	2,115,959	1,974,147	-6.70	1,864,196	-5.57	1,962,791	5.29	1,997,516	1.77	-1.4
Administration and General	1,157,145	1,215,345	5.03	973,467	-19.90	882,248	-9.37	897,947	1.78	-6.1
Total Expenses	15,389,164	16,421,411	6.71	16,969,804	3.34	16,804,767	-0.97	17,050,210	1.46	2.6
Operating Income	253,835	132,138		243,831		430,283		-165,591		
Depreciation	87,986	70,060	-20.37	65,923	-5.90	106,114	60.97	115,316	8.67	7.0
P.B.I.T.	165,849	62,078		177,908		324,169		-280,907		
Interest Expense	0	0	n/a	0	n/a	0	n/a	0	n/a	
Adjustments - Gain (Loss)	53,849	20,808	-61.36	22,032	5.88	80,973	267.52	80,313	-0.82	
Pre-tax Profit	219,698	82,886		199,940		405,142		-200,594		
Canadian Programming Expenses										
Acquisition of rights	5,162,779	6,318,898	22.39	6,775,417	7.22	6,678,148	-1.44	6,827,757	2.24	7.2
Script & concept	82,700	68,500	-17.17	25,206	-63.20	72,800	188.82	66,415	-8.77	-5.3
Filler Programming + Program Production	3,692,834	3,703,545	0.29	4,101,217	10.74	3,931,972	-4.13	4,000,277	1.74	2.0
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	8,938,313	10,090,943	12.90	10,901,840	8.04	10,682,920	-2.01	10,894,449	1.98	5.1
Canadian Programming/Revenue (%)	57.14	60.96		63.33		61.98		64.52		
Total Salaries	3,184,440	3,241,062	1.78	3,257,248	0.50	3,052,423	-6.29	3,158,458	3.47	-0.2
Average Staff Count	41	40.5	-1.22	46	13.58	42	-8.70	42	0.00	
Average Salary (\$)	77,669	80,026	3.03	70,810	-11.52	72,677	2.64	75,201	3.47	-0.8
Subscribers	2,099,137	2,129,793	1.46	2,116,883	-0.61	2,072,523	-2.10	2,025,432	-2.27	-0.9
Profitability (%)										
Operating Margin	1.6	0.8		1.4		2.5		-1.0		
P.B.I.T. Margin	1.1	0.4		1.0		1.9		-1.7		
Pre-tax Margin	1.4	0.5		1.2		2.4		-1.2		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305424880	ATN Alpha ETC Punjabi	South Asian Television Canada	Chandrasekar, Shan	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	867,741	1,224,549	41.12	1,924,389	57.15	1,894,697	-1.54	2,465,843	30.14	29.8
Expenses										
Programming and Production	468,008	643,440	37.48	1,033,258	60.58	974,764	-5.66	2,106,682	116.12	45.7
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	0	n/a	0	n/a	0	n/a	
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	293,708	396,862	35.12	630,613	58.90	593,494	-5.89	469,703	-20.86	12.5
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	293,708	396,862	35.12	630,613	58.90	593,494	-5.89	469,703	-20.86	12.5
Canadian Programming/Revenue (%)	33.85	32.41		32.77		31.32		19.05		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305424905	ATN ARY (Urdu) (formerly ATN Urdu Channel)	South Asian Television Canada Limited	Chandrasekar, Shan	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	389,364	474,501	21.87	536,272	13.02	580,711	8.29	275,719	-52.52	-8.3
Expenses										
Programming and Production	205,662	218,533	6.26	205,379	-6.02	180,720	-12.01	189,930	5.10	-2.0
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	0	n/a	0	n/a	0	n/a	
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	131,750	138,040	4.77	129,541	-6.16	111,638	-13.82	52,520	-52.96	-20.5
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	131,750	138,040	4.77	129,541	-6.16	111,638	-13.82	52,520	-52.96	-20.5
Canadian Programming/Revenue (%)	33.84	29.09		24.16		19.22		19.05		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year	
535428610	ATN - Asian Sports Network	Asian Television Network	Chandrasekar, Shan	Specialty (category B service)	2013	
(\$)		2009	2010 Var %	2011 Var %	2012 Var %	2013 Var % CAGR (%)
Revenue						
Residential/bulk/smatv subscriber revenue						
DTH revenue						
Local advertising revenue						
National advertising revenue						
Other revenue						
Total Revenue				318,714	324,302 1.75	n/a
Expenses						
Programming and Production						
Technical						
Sales and Promotion						
Administration and General						
Total Expenses					514,878	361,781 -29.73 n/a
Operating Income						
Depreciation						
P.B.I.T.						
Interest Expense						
Adjustments - Gain (Loss)						
Pre-tax Profit						
Canadian Programming Expenses						
Acquisition of rights						
Script & concept						
Filler Programming + Program Production						
Investment in Programming						
Total Canadian Programming				111,427	61,774 -44.56	n/a
Canadian Programming/Revenue (%)				34.96	19.05	
Total Salaries						
Average Staff Count						
Average Salary (\$)						
Subscribers						
Profitability (%)						
Operating Margin						
P.B.I.T. Margin						
Pre-tax Margin						

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year						
305424913	ATN B4U Movie (formerly Hindi Movie)	South Asian Television Canada	Chandrasekar, Shan	Pay-TV (category B service)	2012						
(\$)		2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue											
Residential/bulk/smatv subscriber revenue		322,595	428,454	32.81	579,299	35.21	522,920	-9.73	-100.00		n/a
DTH revenue		599,105	795,700	32.81	1,075,842	35.21	971,137	-9.73	-100.00		n/a
Local advertising revenue		60,191	112,945	87.64	376,256	233.13	368,043	-2.18	-100.00		n/a
National advertising revenue		32,410	60,816	87.65	202,600	233.14	198,177	-2.18	-100.00		n/a
Other revenue		0	0	n/a	0	n/a	0	n/a	n/a		
Total Revenue		1,014,301	1,397,915	37.82	2,233,997	59.81	2,060,277	-7.78	-100.00		n/a
Expenses											
Programming and Production		647,713	798,471	23.28	1,172,199	46.81	1,078,017	-8.03	-100.00		n/a
Technical		71,046	101,701	43.15	93,147	-8.41	89,641	-3.76	-100.00		n/a
Sales and Promotion		38,324	55,347	44.42	136,365	146.38	155,323	13.90	-100.00		n/a
Administration and General		113,117	136,975	21.09	193,128	41.00	158,622	-17.87	-100.00		n/a
Total Expenses		870,200	1,092,494	25.55	1,594,839	45.98	1,481,603	-7.10	-100.00		n/a
Operating Income		144,101	305,421		639,158		578,674				
Depreciation		13,731	14,977	9.07	15,286	2.06	19,433	27.13	-100.00		n/a
P.B.I.T.		130,370	290,444		623,872		559,241				
Interest Expense		19,234	4,504	-76.58	-1,012	-122.47	701	-169.27	-100.00		
Adjustments - Gain (Loss)		5,977	4,762	-20.33	-16	-100.34	250	>999±	-100.00		
Pre-tax Profit		117,113	290,702		624,868		558,790				
Canadian Programming Expenses											
Acquisition of rights		0	0	n/a	0	n/a	0	n/a	n/a		n/a
Script & concept		0	0	n/a	0	n/a	0	n/a	n/a		n/a
Filler Programming + Program Production		404,647	491,295	21.41	714,706	45.47	656,152	-8.19	-100.00		n/a
Investment in Programming		0	0	n/a	0	n/a	0	n/a	n/a		n/a
Total Canadian Programming		404,647	491,295	21.41	714,706	45.47	656,152	-8.19	-100.00		n/a
Canadian Programming/Revenue (%)		39.89	35.14		31.99		31.85				
Total Salaries		202,973	218,791	7.79	276,226	26.25	249,995	-9.50	-100.00		n/a
Average Staff Count		6	6	0.00	6	0.00	5.56	-7.33	-100.00		
Average Salary (\$)		33,829	36,465	7.79	46,038	26.25	44,963	-2.33	-100.00		n/a
Subscribers		28,967	54,506	88.17	52,696	-3.32	46,201	-12.33	-100.00		n/a
Profitability (%)											
Operating Margin		14.2	21.8		28.6		28.1				
P.B.I.T. Margin		12.9	20.8		27.9		27.1				
Pre-tax Margin		11.5	20.8		28.0		27.1				

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535420301	ATN B4U Music (formerly ATN-Music Network One (Hindi Music))	Asian Television Network International Limited	Chandrasekar, Shan	Pay-TV (category B service)	2012

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	21,612	55,617	157.34	60,776	9.28	64,305	5.81	-100.00		n/a
DTH revenue	40,136	103,290	157.35	112,873	9.28	119,424	5.80	-100.00		n/a
Local advertising revenue	10,401	9,316	-10.43	19,000	103.95	7,422	-60.94	-100.00		n/a
National advertising revenue	5,601	5,016	-10.44	10,231	103.97	3,997	-60.93	-100.00		n/a
Other revenue	0	0	n/a	0	n/a	0	n/a	n/a		
Total Revenue	77,750	173,239	122.82	202,880	17.11	195,148	-3.81	-100.00		n/a
Expenses										
Programming and Production	55,062	114,616	108.16	134,856	17.66	136,128	0.94	-100.00		n/a
Technical	31,192	56,861	82.29	44,782	-21.24	40,385	-9.82	-100.00		n/a
Sales and Promotion	23,602	25,848	9.52	22,908	-11.37	193	-99.16	-100.00		n/a
Administration and General	42,587	50,680	19.00	55,884	10.27	30,188	-45.98	-100.00		n/a
Total Expenses	152,443	248,005	62.69	258,430	4.20	206,894	-19.94	-100.00		n/a
Operating Income	-74,693	-74,766		-55,550		-11,746				
Depreciation	920	1,944	111.30	1,604	-17.49	24	-98.50	-100.00		n/a
P.B.I.T.	-75,613	-76,710		-57,154		-11,770				
Interest Expense	1,289	585	-54.62	-106	-118.12	87	-182.08	-100.00		
Adjustments - Gain (Loss)	5,977	4,762	-20.33	-16	-100.34	208	>999±	-100.00		
Pre-tax Profit	-70,925	-72,533		-57,064		-11,649				
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	0	n/a	0	n/a	n/a		n/a
Script & concept	0	0	n/a	0	n/a	0	n/a	n/a		n/a
Filler Programming + Program Production	38,778	74,742	92.74	86,858	16.21	84,250	-3.00	-100.00		n/a
Investment in Programming	0	0	n/a	0	n/a	0	n/a	n/a		n/a
Total Canadian Programming	38,778	74,742	92.74	86,858	16.21	84,250	-3.00	-100.00		n/a
Canadian Programming/Revenue (%)	49.88	43.14		42.81		43.17				
Total Salaries	79,561	91,569	15.09	90,678	-0.97	56,075	-38.16	-100.00		n/a
Average Staff Count	3	3	0.00	3	0.00	1.5	-50.00	-100.00		
Average Salary (\$)	26,520	30,523	15.09	30,226	-0.97	37,383	23.68	-100.00		n/a
Subscribers	4,679	9,757	108.53	10,788	10.57	4,998	-53.67	-100.00		n/a
Profitability (%)										
Operating Margin	-96.1	-43.2		-27.4		-6.0				
P.B.I.T. Margin	-97.3	-44.3		-28.2		-6.0				
Pre-tax Margin	-91.2	-41.9		-28.1		-6.0				

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535420252	ATN Bangla (formerly ATN - Bangla Channel One)	Asian Television Network International Limited	Chandrasekar, Shan	Pay-TV (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	26,194	20,047	-23.47	16,353	-18.43	13,171	-19.46	0	-100.00	-100.0
DTH revenue	48,645	37,229	-23.47	30,371	-18.42	24,460	-19.46	0	-100.00	-100.0
Local advertising revenue	43,939	53,323	21.36	55,655	4.37	56,067	0.74	0	-100.00	-100.0
National advertising revenue	23,659	28,713	21.36	29,968	4.37	30,189	0.74	0	-100.00	-100.0
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	142,437	139,312	-2.19	132,347	-5.00	123,887	-6.39	0	-100.00	-100.0
Expenses										
Programming and Production	64,084	49,372	-22.96	45,982	-6.87	32,038	-30.32	0	-100.00	-100.0
Technical	31,799	52,583	65.36	40,638	-22.72	42,550	4.70	0	-100.00	-100.0
Sales and Promotion	33,519	38,375	14.49	34,548	-9.97	40,498	17.22	0	-100.00	-100.0
Administration and General	43,660	42,448	-2.78	44,127	3.96	18,654	-57.73	0	-100.00	-100.0
Total Expenses	173,062	182,778	5.61	165,295	-9.57	133,740	-19.09	0	-100.00	-100.0
Operating Income	-30,625	-43,466		-32,948		-9,853		0		
Depreciation	1,115	701	-37.13	432	-38.37	489	13.19	0	-100.00	-100.0
P.B.I.T.	-31,740	-44,167		-33,380		-10,342		0		
Interest Expense	1,562	211	-86.49	-29	-113.74	18	-162.07	0	-100.00	
Adjustments - Gain (Loss)	5,977	4,762	-20.33	-16	-100.34	250	>999±	0	-100.00	
Pre-tax Profit	-27,325	-39,616		-33,367		-10,110		0		
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	0	n/a	0	n/a	0	n/a	
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	44,348	35,000	-21.08	33,067	-5.52	21,413	-35.24	0	-100.00	-100.0
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	44,348	35,000	-21.08	33,067	-5.52	21,413	-35.24	0	-100.00	-100.0
Canadian Programming/Revenue (%)	31.14	25.12		24.99		17.28		n/a		
Total Salaries	84,835	83,290	-1.82	77,745	-6.66	48,940	-37.05	0	-100.00	-100.0
Average Staff Count	3	3	0.00	3	0.00	1.09	-63.67	0	-100.00	
Average Salary (\$)	28,278	27,763	-1.82	25,915	-6.66	44,899	73.26	n/a	n/a	n/a
Subscribers	1,165	1,194	2.49	1,337	11.98	1,224	-8.45	0	-100.00	-100.0
Profitability (%)										
Operating Margin	-21.5	-31.2		-24.9		-8.0		n/a		
P.B.I.T. Margin	-22.3	-31.7		-25.2		-8.3		n/a		
Pre-tax Margin	-19.2	-28.4		-25.2		-8.2		n/a		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305425292	ATN Caribbean (CBN)	1272558 Ontario Inc.	Asian Television Network	Pay-TV (category B service)	2011
305425292	ATN Caribbean (CBN)	1272558 Ontario Inc.	Chandrasekar, Shan	Pay-TV (category B service)	2011

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue		259,257		231,008	-10.90	-100.00				n/a
DTH revenue		481,478		429,016	-10.90	-100.00				n/a
Local advertising revenue		32,080		134,276	318.57	-100.00				n/a
National advertising revenue		17,274		72,302	318.56	-100.00				n/a
Other revenue		0		0	n/a	n/a				
Total Revenue		790,089		866,602	9.68	-100.00				n/a
Expenses										
Programming and Production		1,592,290		1,247,369	-21.66	-100.00				n/a
Technical		81,353		60,660	-25.44	-100.00				n/a
Sales and Promotion		32,328		59,517	84.10	-100.00				n/a
Administration and General		97,814		100,942	3.20	-100.00				n/a
Total Expenses		1,803,785		1,468,488	-18.59	-100.00				n/a
Operating Income		-1,013,696		-601,886						
Depreciation		9,063		6,096	-32.74	-100.00				n/a
P.B.I.T.		-1,022,759		-607,982						
Interest Expense		2,725		-403	-114.79	-100.00				
Adjustments - Gain (Loss)		4,762		-16	-100.34	-100.00				
Pre-tax Profit		-1,020,722		-607,595						
Canadian Programming Expenses										
Acquisition of rights		0		0	n/a	n/a				n/a
Script & concept		0		0	n/a	n/a				n/a
Filler Programming + Program Production		302,259		292,980	-3.07	-100.00				n/a
Investment in Programming		0		0	n/a	n/a				n/a
Total Canadian Programming		302,259		292,980	-3.07	-100.00				n/a
Canadian Programming/Revenue (%)		38.26		33.81						
Total Salaries		158,634		151,505	-4.49	-100.00				n/a
Average Staff Count		4		4	0.00	-100.00				
Average Salary (\$)		39,659		37,876	-4.49	-100.00				n/a
Subscribers		9,732		18,114	86.13	-100.00				n/a
Profitability (%)										
Operating Margin		-128.3		-69.5						
P.B.I.T. Margin		-129.4		-70.2						
Pre-tax Margin		-129.2		-70.1						

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year	
535432348	ATN Comedy Channel One	Asian Television Network	Chandrasekar, Shan	Specialty (category B service)	2013	
(\$)		2009	2010 Var %	2011 Var %	2012 Var %	2013 Var % CAGR (%)
Revenue						
Residential/bulk/smatv subscriber revenue						
DTH revenue						
Local advertising revenue						
National advertising revenue						
Other revenue						
Total Revenue				252,749	440,398 74.24	n/a
Expenses						
Programming and Production						
Technical						
Sales and Promotion						
Administration and General						
Total Expenses					370,885 154.77	n/a
Operating Income						
Depreciation						
P.B.I.T.						
Interest Expense						
Adjustments - Gain (Loss)						
Pre-tax Profit						
Canadian Programming Expenses						
Acquisition of rights						
Script & concept						
Filler Programming + Program Production						
Investment in Programming						
Total Canadian Programming				90,310	83,888 -7.11	n/a
Canadian Programming/Revenue (%)				35.73	19.05	
Total Salaries						
Average Staff Count						
Average Salary (\$)						
Subscribers						
Profitability (%)						
Operating Margin						
P.B.I.T. Margin						
Pre-tax Margin						

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535428545	ATN Cricket Channel One	Asian Television Network	Chandrasekar, Shan	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue						835,802		696,746	-16.64	n/a
Expenses										
Programming and Production						787,443		732,719	-6.95	n/a
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights						0		0	n/a	n/a
Script & concept						0		0	n/a	n/a
Filler Programming + Program Production						287,826		132,719	-53.89	n/a
Investment in Programming						0		0	n/a	n/a
Total Canadian Programming						287,826		132,719	-53.89	n/a
Canadian Programming/Revenue (%)						34.44		19.05		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535421987	ATN Cricket Plus (ATN – Asian Sports Network (ASN))	Asian Television Network International Limited	Chandrasekar, Shan	Pay-TV (category B service)	2012

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	64,455	71,498	10.93	81,420	13.88	107,922	32.55	-100.00		n/a
DTH revenue	119,702	132,782	10.93	151,209	13.88	200,427	32.55	-100.00		n/a
Local advertising revenue	11,647	11,365	-2.42	18,774	65.19	6,737	-64.12	-100.00		n/a
National advertising revenue	6,271	6,120	-2.41	10,109	65.18	3,628	-64.11	-100.00		n/a
Other revenue	0	0	n/a	0	n/a	0	n/a	n/a		
Total Revenue	202,075	221,765	9.74	261,512	17.92	318,714	21.87	-100.00		n/a
Expenses										
Programming and Production	844,968	1,230,673	45.65	928,109	-24.59	514,878	-44.52	-100.00		n/a
Technical	30,534	53,027	73.67	40,042	-24.49	41,980	4.84	-100.00		n/a
Sales and Promotion	23,970	26,431	10.27	22,836	-13.60	22,342	-2.16	-100.00		n/a
Administration and General	52,628	54,357	3.29	61,348	12.86	44,671	-27.18	-100.00		n/a
Total Expenses	952,100	1,364,488	43.31	1,052,335	-22.88	623,871	-40.72	-100.00		n/a
Operating Income	-750,025	-1,142,723		-790,823		-305,157				
Depreciation	2,744	2,499	-8.93	2,147	-14.09	4,011	86.82	-100.00		n/a
P.B.I.T.	-752,769	-1,145,222		-792,970		-309,168				
Interest Expense	3,843	752	-80.43	-142	-118.88	145	-202.11	-100.00		
Adjustments - Gain (Loss)	5,977	4,762	-20.33	-16	-100.34	250	>999±	-100.00		
Pre-tax Profit	-750,635	-1,141,212		-792,844		-309,063				
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	0	n/a	0	n/a	n/a		n/a
Script & concept	0	0	n/a	0	n/a	0	n/a	n/a		n/a
Filler Programming + Program Production	71,865	75,254	4.72	91,855	22.06	111,427	21.31	-100.00		n/a
Investment in Programming	0	0	n/a	0	n/a	0	n/a	n/a		n/a
Total Canadian Programming	71,865	75,254	4.72	91,855	22.06	111,427	21.31	-100.00		n/a
Canadian Programming/Revenue (%)	35.56	33.93		35.12		34.96				
Total Salaries	71,199	73,845	3.72	70,764	-4.17	40,451	-42.84	-100.00		n/a
Average Staff Count	2	2	0.00	2	0.00	0.9	-55.00	-100.00		
Average Salary (\$)	35,600	36,923	3.72	35,382	-4.17	44,946	27.03	-100.00		n/a
Subscribers	16,949	6,500	-61.65	9,031	38.94	6,480	-28.25	-100.00		n/a
Profitability (%)										
Operating Margin	-371.2	-515.3		-302.4		-95.7				
P.B.I.T. Margin	-372.5	-516.4		-303.2		-97.0				
Pre-tax Margin	-371.5	-514.6		-303.2		-97.0				

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535435053	ATN FOOD FOOD (formerly ATN South Asian Cooking Channel 1)	Asian Television Network International Limited	Chandrasekar, Shan	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue								64,798		n/a
Expenses										
Programming and Production								54,385		n/a
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights								0		n/a
Script & concept								0		n/a
Filler Programming + Program Production								12,343		n/a
Investment in Programming								0		n/a
Total Canadian Programming								12,343		n/a
Canadian Programming/Revenue (%)								19.05		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535433958	ATN Hindi Movie Channel 3	Asian Television Network	Chandrasekar, Shan	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue								485,828		n/a
Expenses										
Programming and Production								395,501		n/a
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights								0		n/a
Script & concept								0		n/a
Filler Programming + Program Production								92,542		n/a
Investment in Programming								0		n/a
Total Canadian Programming								92,542		n/a
Canadian Programming/Revenue (%)								19.05		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535428595	ATN - Music Network One (Hindi Music) - AMN1	Asian Television Network International Limited	Chandrasekar, Shan	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue						39,029		264,200	576.93	n/a
Expenses										
Programming and Production						27,226		182,426	570.04	n/a
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights						0		0	n/a	n/a
Script & concept						0		0	n/a	n/a
Filler Programming + Program Production						16,850		50,326	198.67	n/a
Investment in Programming						0		0	n/a	n/a
Total Canadian Programming						16,850		50,326	198.67	n/a
Canadian Programming/Revenue (%)						43.17		19.05		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535428602	ATN - Music Network Two (Hindi Music) - AMN2	Asian Television Network International Limited	Chandrasekar, Shan	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue				4,027		17,982	346.54	37,226	107.02	n/a
Expenses										
Programming and Production				2,469		15,204	515.80	25,704	69.06	n/a
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights				0		0	n/a	0	n/a	n/a
Script & concept				0		0	n/a	0	n/a	n/a
Filler Programming + Program Production				1,495		11,197	648.96	7,091	-36.67	n/a
Investment in Programming				0		0	n/a	0	n/a	n/a
Total Canadian Programming				1,495		11,197	648.96	7,091	-36.67	n/a
Canadian Programming/Revenue (%)				37.12		62.27		19.05		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535420335	ATN NDTV 24/7 (formerly ATN – South Asian News – English)	Asian Television Network International Limited	Chandrasekar, Shan	Pay-TV (category B service)	2012

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	86,773	270,231	211.42	439,618	62.68	319,295	-27.37	-100.00		n/a
DTH revenue	161,149	501,858	211.42	816,433	62.68	592,978	-27.37	-100.00		n/a
Local advertising revenue	14,825	22,657	52.83	159,944	605.94	116,704	-27.03	-100.00		n/a
National advertising revenue	7,983	12,200	52.82	86,124	605.93	62,841	-27.03	-100.00		n/a
Other revenue	0	0	n/a	0	n/a	0	n/a	n/a		
Total Revenue	270,730	806,946	198.06	1,502,119	86.15	1,091,818	-27.31	-100.00		n/a
Expenses										
Programming and Production	183,368	508,260	177.18	892,754	75.65	659,354	-26.14	-100.00		n/a
Technical	39,820	82,672	107.61	80,118	-3.09	63,942	-20.19	-100.00		n/a
Sales and Promotion	24,910	29,645	19.01	67,669	128.26	59,506	-12.06	-100.00		n/a
Administration and General	57,856	100,353	73.45	156,158	55.61	100,204	-35.83	-100.00		n/a
Total Expenses	305,954	720,930	135.63	1,196,699	65.99	883,006	-26.21	-100.00		n/a
Operating Income	-35,224	86,016		305,420		208,812				
Depreciation	3,694	9,446	155.71	11,600	22.80	11,866	2.29	-100.00		n/a
P.B.I.T.	-38,918	76,570		293,820		196,946				
Interest Expense	5,174	2,841	-45.09	-768	-127.03	428	-155.73	-100.00		
Adjustments - Gain (Loss)	5,977	4,762	-20.33	-16	-100.34	208	>999±	-100.00		
Pre-tax Profit	-38,115	78,491		294,572		196,726				
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	0	n/a	0	n/a	n/a		n/a
Script & concept	0	0	n/a	0	n/a	0	n/a	n/a		n/a
Filler Programming + Program Production	117,987	314,520	166.57	545,573	73.46	401,763	-26.36	-100.00		n/a
Investment in Programming	0	0	n/a	0	n/a	0	n/a	n/a		n/a
Total Canadian Programming	117,987	314,520	166.57	545,573	73.46	401,763	-26.36	-100.00		n/a
Canadian Programming/Revenue (%)	43.58	38.98		36.32		36.80				
Total Salaries	105,621	161,486	52.89	220,951	36.82	152,914	-30.79	-100.00		n/a
Average Staff Count	5	5	0.00	5	0.00	4.08	-18.40	-100.00		
Average Salary (\$)	21,124	32,297	52.89	44,190	36.82	37,479	-15.19	-100.00		n/a
Subscribers	8,707	35,108	303.22	32,353	-7.85	35,500	9.73	-100.00		n/a
Profitability (%)										
Operating Margin	-13.0	10.7		20.3		19.1				
P.B.I.T. Margin	-14.4	9.5		19.6		18.0				
Pre-tax Margin	-14.1	9.7		19.6		18.0				

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535435467	ATN SONY (formerly South Asian Television Canada Channel 2)	Asian Television Network International Limited	Chandrasekar, Shan	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue								4,387,425		n/a
Expenses										
Programming and Production								3,735,848		n/a
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights								0		n/a
Script & concept								0		n/a
Filler Programming + Program Production								835,733		n/a
Investment in Programming								0		n/a
Total Canadian Programming								835,733		n/a
Canadian Programming/Revenue (%)								19.05		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535433114	ATN South Asian English News Channel 2	Asian Television Network International Limited	Chandrasekar, Shan	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue						218,364		1,899,907	770.06	n/a
Expenses										
Programming and Production						131,871		1,311,855	894.80	n/a
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights						0		0	n/a	n/a
Script & concept						0		0	n/a	n/a
Filler Programming + Program Production						80,353		361,901	350.39	n/a
Investment in Programming						0		0	n/a	n/a
Total Canadian Programming						80,353		361,901	350.39	n/a
Canadian Programming/Revenue (%)						36.80		19.05		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535428579	ATN - South Asian News - English	Asian Television Network	Chandrasekar, Shan	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue				3,364		10,933	225.00	36,107	230.26	n/a
Expenses										
Programming and Production				1,655		8,653	422.84	24,932	188.13	n/a
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights				0		0	n/a	0	n/a	n/a
Script & concept				0		0	n/a	0	n/a	n/a
Filler Programming + Program Production				1,002		7,222	620.76	6,878	-4.76	n/a
Investment in Programming				0		0	n/a	0	n/a	n/a
Total Canadian Programming				1,002		7,222	620.76	6,878	-4.76	n/a
Canadian Programming/Revenue (%)				29.79		66.06		19.05		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305417421	ATN (South Asian Television)	South Asian Television Canada	Chandrasekar, Shan	Specialty (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	2,098,867	2,214,487	5.51	2,366,082	6.85	2,477,189	4.70	66,463	-97.32	-57.8
DTH revenue	3,897,897	4,112,619	5.51	4,394,151	6.85	4,600,495	4.70	6,579,880	43.03	14.0
Local advertising revenue	1,518,419	1,651,420	8.76	2,383,113	44.31	2,408,741	1.08	1,284,397	-46.68	-4.1
National advertising revenue	817,610	889,226	8.76	1,283,215	44.31	1,297,014	1.08	1,569,819	21.03	17.7
Other revenue	0	0	n/a	0	n/a	0	n/a	318,511	n/a	
Total Revenue	8,332,793	8,867,752	6.42	10,426,561	17.58	10,783,439	3.42	9,819,070	-8.94	4.2
Expenses										
Programming and Production	4,869,816	5,178,564	6.34	5,518,746	6.57	5,494,687	-0.44	5,389,590	-1.91	2.6
Technical	306,246	316,506	3.35	259,808	-17.91	270,180	3.99	96,621	-64.24	-25.1
Sales and Promotion	469,499	493,295	5.07	773,700	56.84	906,419	17.15	556,964	-38.55	4.4
Administration and General	529,349	550,357	3.97	666,061	21.02	965,907	45.02	647,229	-32.99	5.2
Total Expenses	6,174,910	6,538,722	5.89	7,218,315	10.39	7,637,193	5.80	6,690,404	-12.40	2.0
Operating Income	2,157,883	2,329,030		3,208,246		3,146,246		3,128,666		
Depreciation	89,339	77,409	-13.35	62,433	-19.35	92,057	47.45	14,086	-84.70	-37.0
P.B.I.T.	2,068,544	2,251,621		3,145,813		3,054,189		3,114,580		
Interest Expense	125,138	23,278	-81.40	-4,132	-117.75	3,322	-180.40	1,782	-46.36	
Adjustments - Gain (Loss)	5,977	4,762	-20.33	-16	-100.34	250	>999±	44,003	>999±	
Pre-tax Profit	1,949,383	2,233,105		3,149,929		3,051,117		3,156,801		
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	0	n/a	0	n/a	0	n/a	
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	2,563,846	2,486,750	-3.01	2,878,216	15.74	3,179,833	10.48	1,870,372	-41.18	-7.6
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	2,563,846	2,486,750	-3.01	2,878,216	15.74	3,179,833	10.48	1,870,372	-41.18	-7.6
Canadian Programming/Revenue (%)	30.77	28.04		27.60		29.49		19.05		
Total Salaries	1,051,891	902,845	-14.17	949,796	5.20	1,449,131	52.57	1,512,117	4.35	9.5
Average Staff Count	19	19	0.00	19	0.00	32.2	69.47	32.39	0.59	
Average Salary (\$)	55,363	47,518	-14.17	49,989	5.20	45,004	-9.97	46,685	3.73	-4.2
Subscribers	92,471	164,761	78.18	116,380	-29.36	145,244	24.80	121,542	-16.32	7.1
Profitability (%)										
Operating Margin	25.9	26.3		30.8		29.2		31.9		
P.B.I.T. Margin	24.8	25.4		30.2		28.3		31.7		
Pre-tax Margin	23.4	25.2		30.2		28.3		32.1		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535428553	ATN Sports (formerly ATN Cricket Channel Two)	Asian Television Network International Limited	Chandrasekar, Shan	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue				13,097		70,970	441.88	40,993	-42.24	n/a
Expenses										
Programming and Production				8,045		45,464	465.12	7,808	-82.83	n/a
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights				0		0	n/a	0	n/a	n/a
Script & concept				0		0	n/a	0	n/a	n/a
Filler Programming + Program Production				4,425		30,436	587.82	7,808	-74.35	n/a
Investment in Programming				0		0	n/a	0	n/a	n/a
Total Canadian Programming				4,425		30,436	587.82	7,808	-74.35	n/a
Canadian Programming/Revenue (%)				33.79		42.89		19.05		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305424898	ATN Tamil Channel (Jaya TV)	South Asian Television Canada	Chandrasekar, Shan	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	275,093	225,361	-18.08	276,520	22.70	320,278	15.82	271,728	-15.16	-0.3
Expenses										
Programming and Production	159,673	127,451	-20.18	125,153	-1.80	112,030	-10.49	187,624	67.48	4.1
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	0	n/a	0	n/a	0	n/a	
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	103,359	82,560	-20.12	80,985	-1.91	69,955	-13.62	51,760	-26.01	-15.9
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	103,359	82,560	-20.12	80,985	-1.91	69,955	-13.62	51,760	-26.01	-15.9
Canadian Programming/Revenue (%)	37.57	36.63		29.29		21.84		19.05		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535420294	ATN Zee Cinema (formerly ATN – Hindi Movie Channel Two)	Asian Television Network International Limited	Chandrasekar, Shan	Pay-TV (category B service)	2012

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	61,002	102,124	67.41	80,780	-20.90	90,684	12.26	-100.00		n/a
DTH revenue	113,289	189,658	67.41	150,021	-20.90	168,414	12.26	-100.00		n/a
Local advertising revenue	21,733	32,869	51.24	116,319	253.89	74,895	-35.61	-100.00		n/a
National advertising revenue	11,702	17,699	51.25	62,634	253.88	40,329	-35.61	-100.00		n/a
Other revenue	0	0	n/a	0	n/a	0	n/a	n/a		n/a
Total Revenue	207,726	342,350	64.81	409,754	19.69	374,322	-8.65	-100.00		n/a
Expenses										
Programming and Production	132,623	199,918	50.74	174,873	-12.53	196,105	12.14	-100.00		n/a
Technical	36,408	62,455	71.54	46,648	-25.31	91,044	95.17	-100.00		n/a
Sales and Promotion	26,953	32,552	20.77	53,814	65.32	67,290	25.04	-100.00		n/a
Administration and General	51,817	61,445	18.58	61,179	-0.43	54,976	-10.14	-100.00		n/a
Total Expenses	247,801	356,370	43.81	336,514	-5.57	409,415	21.66	-100.00		n/a
Operating Income	-40,075	-14,020		73,240		-35,093				
Depreciation	2,597	3,570	37.47	2,132	-40.28	3,370	58.07	-100.00		n/a
P.B.I.T.	-42,672	-17,590		71,108		-38,463				
Interest Expense	3,637	1,074	-70.47	-141	-113.13	122	-186.52	-100.00		
Adjustments - Gain (Loss)	5,977	4,762	-20.33	-16	-100.34	500	>999±	-100.00		
Pre-tax Profit	-40,332	-13,902		71,233		-38,085				
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	0	n/a	0	n/a	n/a		n/a
Script & concept	0	0	n/a	0	n/a	0	n/a	n/a		n/a
Filler Programming + Program Production	86,660	126,701	46.20	111,078	-12.33	122,946	10.68	-100.00		n/a
Investment in Programming	0	0	n/a	0	n/a	0	n/a	n/a		n/a
Total Canadian Programming	86,660	126,701	46.20	111,078	-12.33	122,946	10.68	-100.00		n/a
Canadian Programming/Revenue (%)	41.72	37.01		27.11		32.84				
Total Salaries	96,211	108,199	12.46	101,517	-6.18	117,141	15.39	-100.00		n/a
Average Staff Count	33	3	-90.91	3	0.00	2.6	-13.33	-100.00		
Average Salary (\$)	2,915	36,066	>999±	33,839	-6.18	45,054	33.14	-100.00		n/a
Subscribers	6,206	11,465	84.74	12,282	7.13	5,604	-54.37	-100.00		n/a
Profitability (%)										
Operating Margin	-19.3	-4.1		17.9		-9.4				
P.B.I.T. Margin	-20.5	-5.1		17.4		-10.3				
Pre-tax Margin	-19.4	-4.1		17.4		-10.2				

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305424921	ATN Zee Gujarati	South Asian Television Canada	Chandrasekar, Shan	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	59,524	63,767	7.13	61,687	-3.26	43,536	-29.42	43,428	-0.25	-7.6
Expenses										
Programming and Production	40,781	23,370	-42.69	20,399	-12.71	11,050	-45.83	29,537	167.30	-7.8
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	0	n/a	0	n/a	0	n/a	
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	29,962	19,161	-36.05	17,583	-8.24	8,676	-50.66	8,272	-4.66	-27.5
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	29,962	19,161	-36.05	17,583	-8.24	8,676	-50.66	8,272	-4.66	-27.5
Canadian Programming/Revenue (%)	50.34	30.05		28.50		19.93		19.05		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year						
535428149	AUX TV	Blue Ant Media Partnership	Blue Ant Media Inc.	Specialty (category B service)	2013						
(\$)		2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue											
Residential/bulk/smatv subscriber revenue											
DTH revenue											
Local advertising revenue											
National advertising revenue											
Other revenue											
Total Revenue			141,753		252,601	78.20	492,522	94.98	489,078	-0.70	n/a
Expenses											
Programming and Production											
Technical											
Sales and Promotion											
Administration and General											
Total Expenses			577,450		1,168,323	102.32	808,147	-30.83	197,285	-75.59	n/a
Operating Income											
Depreciation											
P.B.I.T.											
Interest Expense											
Adjustments - Gain (Loss)											
Pre-tax Profit											
Canadian Programming Expenses											
Acquisition of rights											
Script & concept											
Filler Programming + Program Production											
Investment in Programming											
Total Canadian Programming			493,388		987,581	100.16	212,438	-78.49	1,673	-99.21	n/a
Canadian Programming/Revenue (%)											
Total Salaries											
Average Staff Count											
Average Salary (\$)											
Subscribers											
Profitability (%)											
Operating Margin											
P.B.I.T. Margin											
Pre-tax Margin											

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner		Type	Year				
205429568	Avis de Recherche	Avis de recherche incorporée	Géracitano, Vincent		Specialty (category B service)	2013				
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	1,148,774	1,442,102	25.53	1,503,292	4.24	1,730,011	15.08	1,829,473	5.75	12.3
Expenses										
Programming and Production	369,163	573,909	55.46	716,884	24.91	1,084,764	51.32	1,052,682	-2.96	30.0
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	0	n/a	0	n/a	0	n/a	
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	369,163	573,909	55.46	716,884	24.91	1,084,764	51.32	1,052,682	-2.96	30.0
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	369,163	573,909	55.46	716,884	24.91	1,084,764	51.32	1,052,682	-2.96	30.0
Canadian Programming/Revenue (%)	32.14	39.80		47.69		62.70		57.54		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535429808	AXN Movies (formerly Hollywood Storm)	Hollywood Suite Corp.	Hollywood Suite Inc.	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue						223,619		613,400	174.31	n/a
Expenses										
Programming and Production						692,280		1,122,726	62.18	n/a
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights						36,514		90,370	147.49	n/a
Script & concept						0		0	n/a	n/a
Filler Programming + Program Production						0		0	n/a	n/a
Investment in Programming						0		0	n/a	n/a
Total Canadian Programming						36,514		90,370	147.49	n/a
Canadian Programming/Revenue (%)						16.33		14.73		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305424319	BBC Canada	Jasper Broadcasting Inc.	Shaw Communications Inc.	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	2,417,129	2,619,363	8.37	2,977,524	13.67	4,302,447	44.50	4,707,048	9.40	18.1
DTH revenue	3,168,616	3,190,477	0.69	3,131,379	-1.85	2,997,095	-4.29	2,813,036	-6.14	-2.9
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	2,318,901	2,345,461	1.15	2,915,303	24.30	3,143,498	7.83	3,145,808	0.07	7.9
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	7,904,646	8,155,301	3.17	9,024,206	10.65	10,443,040	15.72	10,665,892	2.13	7.8
Expenses										
Programming and Production	3,422,672	4,344,108	26.92	3,457,551	-20.41	2,146,329	-37.92	2,593,566	20.84	-6.7
Technical	753,656	724,696	-3.84	674,941	-6.87	654,261	-3.06	657,877	0.55	-3.3
Sales and Promotion	200,846	257,674	28.29	219,787	-14.70	353,159	60.68	228,653	-35.25	3.3
Administration and General	1,452,592	1,137,506	-21.69	1,248,413	9.75	1,054,195	-15.56	1,107,738	5.08	-6.6
Total Expenses	5,829,766	6,463,984	10.88	5,600,692	-13.36	4,207,944	-24.87	4,587,834	9.03	-5.8
Operating Income	2,074,880	1,691,317		3,423,514		6,235,096		6,078,058		
Depreciation	6,510	1,640	-74.81	0	-100.00	0	n/a	0	n/a	-100.0
P.B.I.T.	2,068,370	1,689,677		3,423,514		6,235,096		6,078,058		
Interest Expense	2,002,560	2,006,175	0.18	1,845,138	-8.03	1,548,800	-16.06	1,195,143	-22.83	
Adjustments - Gain (Loss)	16,168	0	-100.00	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	81,978	-316,498		1,578,376		4,686,296		4,882,915		
Canadian Programming Expenses										
Acquisition of rights	227,305	97,969	-56.90	133,551	36.32	156,251	17.00	133,097	-14.82	-12.5
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	572,947	630,697	10.08	535,047	-15.17	341,272	-36.22	303,164	-11.17	-14.7
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	800,252	728,666	-8.95	668,598	-8.24	497,523	-25.59	436,261	-12.31	-14.1
Canadian Programming/Revenue (%)	10.12	8.93		7.41		4.76		4.09		
Total Salaries	1,129,119	880,218	-22.04	791,231	-10.11	906,794	14.61	1,039,431	14.63	-2.1
Average Staff Count	15	11	-26.67	10	-9.09	11	10.00	12	9.09	
Average Salary (\$)	75,275	80,020	6.30	79,123	-1.12	82,436	4.19	86,619	5.07	3.6
Subscribers	2,298,378	2,456,294	6.87	2,629,465	7.05	2,726,348	3.68	2,727,819	0.05	4.4
Profitability (%)										
Operating Margin	26.2	20.7		37.9		59.7		57.0		
P.B.I.T. Margin	26.2	20.7		37.9		59.7		57.0		
Pre-tax Margin	1.0	-3.9		17.5		44.9		45.8		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305426852	BBC Kids	Knowledge-West Communications	Knowledge Network Corporation	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	4,784,157	3,586,377	-25.04	2,259,429	-37.00	2,625,002	16.18	2,860,935	8.99	-12.1
Expenses										
Programming and Production	2,691,866	2,363,332	-12.20	800,065	-66.15	337,301	-57.84	543,927	61.26	-33.0
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	824,100	487,827	-40.80	61,529	-87.39	284,351	362.14	0	-100.00	-100.0
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	346,888	235,729	-32.04	99,403	-57.83	0	-100.00	212,132	n/a	-11.6
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	1,170,988	723,556	-38.21	160,932	-77.76	284,351	76.69	212,132	-25.40	-34.8
Canadian Programming/Revenue (%)	24.48	20.18		7.12		10.83		7.41		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535434906	BC News 1 (formerly Global News Plus BC)	Shaw Television Limited Partnership	Shaw Communications Inc.	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue								507,516		n/a
DTH revenue								0		n/a
Local advertising revenue								0		n/a
National advertising revenue								218,277		n/a
Other revenue								0		
Total Revenue								725,793		n/a
Expenses										
Programming and Production								1,968,836		n/a
Technical								311,885		n/a
Sales and Promotion								484,230		n/a
Administration and General								600,235		n/a
Total Expenses								3,365,186		n/a
Operating Income								-2,639,393		
Depreciation								0		n/a
P.B.I.T.								-2,639,393		
Interest Expense								0		
Adjustments - Gain (Loss)								0		
Pre-tax Profit								-2,639,393		
Canadian Programming Expenses										
Acquisition of rights								0		n/a
Script & concept								0		n/a
Filler Programming + Program Production								1,818,587		n/a
Investment in Programming								0		n/a
Total Canadian Programming								1,818,587		n/a
Canadian Programming/Revenue (%)								250.57		
Total Salaries								2,036,442		n/a
Average Staff Count								23		
Average Salary (\$)								88,541		n/a
Subscribers								856,226		n/a
Profitability (%)										
Operating Margin								-363.7		
P.B.I.T. Margin								-363.7		
Pre-tax Margin								-363.7		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
205421499	Bell TV On Demand and Vu! (formerly Bell)	Bell ExpressVu Limited Partnership	BCE Inc.	Pay-per-view Direct-to-Home	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
DTH revenue	52,799,439	57,881,467	9.63	56,318,752	-2.70	48,440,828	-13.99	36,801,401	-24.03	-8.6
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	52,799,439	57,881,467	9.63	56,318,752	-2.70	48,440,828	-13.99	36,801,401	-24.03	-8.6
Expenses										
Programming and Production	35,547,270	37,975,464	6.83	38,003,024	0.07	32,527,661	-14.41	25,219,000	-22.47	-8.2
Technical	7,285,696	4,693,095	-35.58	5,865,092	24.97	5,465,755	-6.81	3,301,382	-39.60	-18.0
Sales and Promotion	1,193,547	1,216,943	1.96	970,326	-20.27	1,076,421	10.93	462,565	-57.03	-21.1
Administration and General	1,446,583	5,809,228	301.58	7,075,523	21.80	7,511,810	6.17	5,487,839	-26.94	39.6
Total Expenses	45,473,096	49,694,730	9.28	51,913,965	4.47	46,581,647	-10.27	34,470,786	-26.00	-6.7
Operating Income	7,326,343	8,186,737		4,404,787		1,859,181		2,330,615		
Depreciation	0	0	n/a	0	n/a	0	n/a	0	n/a	
P.B.I.T.	7,326,343	8,186,737		4,404,787		1,859,181		2,330,615		
Interest Expense	0	0	n/a	0	n/a	0	n/a	0	n/a	
Adjustments - Gain (Loss)	0	0	n/a	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	7,326,343	8,186,737		4,404,787		1,859,181		2,330,615		
Canadian Programming Expenses										
Acquisition of rights	1,417,337	2,147,345	51.51	1,476,729	-31.23	958,686	-35.08	704,622	-26.50	-16.0
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	0	0	n/a	874,115	n/a	524,130	-40.04	500,942	-4.42	
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	1,417,337	2,147,345	51.51	2,350,844	9.48	1,482,816	-36.92	1,205,564	-18.70	-4.0
Canadian Programming/Revenue (%)	2.68	3.71		4.17		3.06		3.28		
Total Salaries	2,264,074	2,159,979	-4.60	2,008,358	-7.02	2,498,477	24.40	2,600,483	4.08	3.5
Average Staff Count	21	20	-4.76	21	5.00	23	9.52	25	8.70	
Average Salary (\$)	107,813	107,999	0.17	95,636	-11.45	108,629	13.59	104,019	-4.24	-0.9
Subscribers	1,857,616	1,956,280	5.31	1,968,540	0.63	0	-100.00	0	n/a	-100.0
Profitability (%)										
Operating Margin	13.9	14.1		7.8		3.8		6.3		
P.B.I.T. Margin	13.9	14.1		7.8		3.8		6.3		
Pre-tax Margin	13.9	14.1		7.8		3.8		6.3		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305424153	Bell TV On Demand (formerly General Interest)	Bell ExpressVu Limited Partnership	BCE Inc.	Pay-per-view programming	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	0		n/a	103,756		0	-100.00	883,736		n/a
DTH revenue	0		n/a	0		0	n/a	0		n/a
Local advertising revenue	0		n/a	0		0	n/a	0		n/a
National advertising revenue	0		n/a	0		0	n/a	0		n/a
Other revenue	0		n/a	0		698,418	n/a	0	-100.00	
Total Revenue	0		n/a	103,756		698,418	573.14	883,736		26.53
Expenses										
Programming and Production	0		n/a	69,190		264,699	282.57	497,849		88.08
Technical	0		n/a	0		0	n/a	0		n/a
Sales and Promotion	0		n/a	0		0	n/a	0		n/a
Administration and General	0		n/a	0		0	n/a	0		n/a
Total Expenses	0		n/a	69,190		264,699	282.57	497,849		88.08
Operating Income	0			34,566		433,719		385,887		
Depreciation	0		n/a	0		0	n/a	0		n/a
P.B.I.T.	0			34,566		433,719		385,887		
Interest Expense	0		n/a	0		0	n/a	0		n/a
Adjustments - Gain (Loss)	0		n/a	0		0	n/a	0		n/a
Pre-tax Profit	0			34,566		433,719		385,887		
Canadian Programming Expenses										
Acquisition of rights	0		n/a	0		7,941	n/a	20,706		160.75
Script & concept	0		n/a	0		0	n/a	0		n/a
Filler Programming + Program Production	0		n/a	0		0	n/a	0		n/a
Investment in Programming	0		n/a	0		0	n/a	0		n/a
Total Canadian Programming	0		n/a	0		7,941	n/a	20,706		160.75
Canadian Programming/Revenue (%)	n/a			0.00		1.14		2.34		
Total Salaries	0		n/a	0		0	n/a	0		n/a
Average Staff Count	0		n/a	0		0	n/a	0		n/a
Average Salary (\$)	n/a		n/a	n/a	n/a	n/a	n/a	n/a		n/a
Subscribers	575		-100.00	0		0	n/a	0		n/a
Profitability (%)										
Operating Margin	n/a			33.3		62.1		43.7		
P.B.I.T. Margin	n/a			33.3		62.1		43.7		
Pre-tax Margin	n/a			33.3		62.1		43.7		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535419338	Bell TV On Demand (formerly Vu! On Demand)	Bell ExpressVu Limited Partnership	BCE Inc.	Video-on-Demand	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	0	0	n/a	1,736,883	n/a	4,688,310	169.93	9,018,897	92.37	
DTH revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	0	0	n/a	1,736,883	n/a	4,688,310	169.93	9,018,897	92.37	
Expenses										
Programming and Production	0	0	n/a	2,183,740	n/a	5,884,206	169.46	11,248,447	91.16	
Technical	0	0	n/a	86,844	n/a	471,307	442.71	809,068	71.66	
Sales and Promotion	0	0	n/a	0	n/a	65,356	n/a	469,855	618.92	
Administration and General	0	0	n/a	0	n/a	211,448	n/a	1,933,814	814.56	
Total Expenses	0	0	n/a	2,270,584	n/a	6,632,317	192.10	14,461,184	118.04	
Operating Income	0	0		-533,701		-1,944,007		-5,442,287		
Depreciation	0	0	n/a	0	n/a	0	n/a	0	n/a	
P.B.I.T.	0	0		-533,701		-1,944,007		-5,442,287		
Interest Expense	0	0	n/a	0	n/a	0	n/a	0	n/a	
Adjustments - Gain (Loss)	0	0	n/a	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	0	0		-533,701		-1,944,007		-5,442,287		
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	0	n/a	152,811	n/a	367,017	140.18	
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	0	0	n/a	0	n/a	125,703	n/a	259,576	106.50	
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	0	0	n/a	0	n/a	278,514	n/a	626,593	124.98	
Canadian Programming/Revenue (%)	n/a	n/a		0.00		5.94		6.95		
Total Salaries	0	0	n/a	0	n/a	211,351	n/a	1,551,097	633.90	
Average Staff Count	0	0	n/a	0	n/a	5	n/a	25	400.00	
Average Salary (\$)	n/a	n/a	n/a	n/a	n/a	42,270	n/a	62,044	46.78	n/a
Subscribers										
Profitability (%)										
Operating Margin	n/a	n/a		-30.7		-41.5		-60.3		
P.B.I.T. Margin	n/a	n/a		-30.7		-41.5		-60.3		
Pre-tax Margin	n/a	n/a		-30.7		-41.5		-60.3		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535422737	Big Magic International (formerly Imagine Dil Se)	Ethnic Channels Group Limited	Levin, Slava	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue		319,182		440,409	37.98	684,843	55.50	286,509	-58.16	n/a
Expenses										
Programming and Production		99,865		230,265	130.58	188,244	-18.25	236,993	25.90	n/a
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights		0		15,305	n/a	15,316	0.07	3,049	-80.09	n/a
Script & concept		28,201		20,407	-27.64	20,422	0.07	4,065	-80.09	n/a
Filler Programming + Program Production		28,201		66,323	135.18	66,371	0.07	13,212	-80.09	n/a
Investment in Programming		0		0	n/a	0	n/a	0	n/a	n/a
Total Canadian Programming		56,402		102,035	80.91	102,109	0.07	20,326	-80.09	n/a
Canadian Programming/Revenue (%)		17.67		23.17		14.91		7.09		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305428600	BITE Television (formerly Short TV)	Blue Ant Media Partnership	Blue Ant Media Inc.	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	1,074,436	840,576	-21.77	1,110,285	32.09	1,617,232	45.66	1,780,576	10.10	13.5
Expenses										
Programming and Production	792,728	771,831	-2.64	890,757	15.41	1,041,669	16.94	695,401	-33.24	-3.2
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	101,333	626,132	517.90	592,983	-5.29	153,959	-74.04	99,626	-35.29	-0.4
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	676,553	103,076	-84.76	22,412	-78.26	410,453	>999±	120,774	-70.58	-35.0
Investment in Programming	0	2,957	n/a	0	-100.00	0	n/a	7,736	n/a	
Total Canadian Programming	777,886	732,165	-5.88	615,395	-15.95	564,412	-8.28	228,136	-59.58	-26.4
Canadian Programming/Revenue (%)	72.40	87.10		55.43		34.90		12.81		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
405423922	Book Television (formerly Book Television - The Channel)	Bell Media Inc.	BCE Inc.	Specialty (category A service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	1,787,773	1,674,515	-6.34	1,657,313	-1.03	1,753,523	5.81	1,805,477	2.96	0.3
DTH revenue	2,376,995	2,558,892	7.65	2,532,615	-1.03	2,700,018	6.61	2,646,220	-1.99	2.7
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	48,553	51,011	5.06	63,132	23.76	82,594	30.83	27,512	-66.69	-13.2
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	4,213,321	4,284,418	1.69	4,253,060	-0.73	4,536,135	6.66	4,479,209	-1.25	1.5
Expenses										
Programming and Production	1,296,037	2,107,774	62.63	1,834,893	-12.95	684,588	-62.69	582,312	-14.94	-18.1
Technical	596,313	462,297	-22.47	517,763	12.00	510,227	-1.46	507,227	-0.59	-4.0
Sales and Promotion	44,751	49,225	10.00	53,801	9.30	55,479	3.12	23,153	-58.27	-15.2
Administration and General	169,242	195,812	15.70	252,484	28.94	227,590	-9.86	215,370	-5.37	6.2
Total Expenses	2,106,343	2,815,108	33.65	2,658,941	-5.55	1,477,884	-44.42	1,328,062	-10.14	-10.9
Operating Income	2,106,978	1,469,310		1,594,119		3,058,251		3,151,147		
Depreciation	161,690	230,662	42.66	273,528	18.58	51,293	-81.25	61,577	20.05	-21.4
P.B.I.T.	1,945,288	1,238,648		1,320,591		3,006,958		3,089,570		
Interest Expense	0	0	n/a	0	n/a	0	n/a	0	n/a	
Adjustments - Gain (Loss)	-256,458	-123,008	-52.04	-124,755	1.42	-308,557	147.33	-307,853	-0.23	
Pre-tax Profit	1,688,830	1,115,640		1,195,836		2,698,401		2,781,717		
Canadian Programming Expenses										
Acquisition of rights	644,957	1,025,152	58.95	500,100	-51.22	200,872	-59.83	285,638	42.20	-18.4
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	75,749	490,057	546.95	995,145	103.07	184,941	-81.42	0	-100.00	-100.0
Investment in Programming	0	139,262	n/a	0	-100.00	0	n/a	0	n/a	
Total Canadian Programming	720,706	1,654,471	129.56	1,495,245	-9.62	385,813	-74.20	285,638	-25.96	-20.7
Canadian Programming/Revenue (%)	17.11	38.62		35.16		8.51		6.38		
Total Salaries	88,238	103,763	17.59	126,600	22.01	107,966	-14.72	26,872	-75.11	-25.7
Average Staff Count	1	1	0.00	1.33	33.00	2	50.38	0.45	-77.50	
Average Salary (\$)	88,238	103,763	17.59	95,188	-8.26	53,983	-43.29	59,716	10.62	-9.3
Subscribers	982,798	987,292	0.46	969,000	-1.85	946,165	-2.36	885,479	-6.41	-2.6
Profitability (%)										
Operating Margin	50.0	34.3		37.5		67.4		70.4		
P.B.I.T. Margin	46.2	28.9		31.1		66.3		69.0		
Pre-tax Margin	40.1	26.0		28.1		59.5		62.1		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305424848	BPM:TV (The Dance Channel)	Stornoway Communications	Smith, Vincent & Co. Ltd.	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	1,322,641	827,446	-37.44	629,213	-23.96	598,569	-4.87	534,067	-10.78	-20.3
Expenses										
Programming and Production	567,052	331,590	-41.52	339,418	2.36	397,136	17.00	367,462	-7.47	-10.3
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	22,105	12,955	-41.39	7,075	-45.39	9,410	33.00	3,535	-62.43	-36.8
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	464,302	302,951	-34.75	292,806	-3.35	324,901	10.96	285,275	-12.20	-11.5
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	486,407	315,906	-35.05	299,881	-5.07	334,311	11.48	288,810	-13.61	-12.2
Canadian Programming/Revenue (%)	36.78	38.18		47.66		55.85		54.08		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535424840	Bragg Communications Incorporated, Halifax	Bragg Communications Incorporated	Tidnish Holdings Limited	Video-on-Demand	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue		3,577,616		5,236,193	46.36	6,294,988	20.22	5,854,604	-7.00	n/a
DTH revenue		0		0	n/a	0	n/a	0	n/a	n/a
Local advertising revenue		0		0	n/a	0	n/a	0	n/a	n/a
National advertising revenue		0		0	n/a	0	n/a	0	n/a	n/a
Other revenue		0		0	n/a	0	n/a	0	n/a	n/a
Total Revenue		3,577,616		5,236,193	46.36	6,294,988	20.22	5,854,604	-7.00	n/a
Expenses										
Programming and Production		2,636,316		3,600,355	36.57	4,557,985	26.60	4,145,491	-9.05	n/a
Technical		0		0	n/a	0	n/a	0	n/a	n/a
Sales and Promotion		0		0	n/a	0	n/a	0	n/a	n/a
Administration and General		0		0	n/a	0	n/a	0	n/a	n/a
Total Expenses		2,636,316		3,600,355	36.57	4,557,985	26.60	4,145,491	-9.05	n/a
Operating Income		941,300		1,635,838		1,737,003		1,709,113		
Depreciation		0		0	n/a	0	n/a	0	n/a	n/a
P.B.I.T.		941,300		1,635,838		1,737,003		1,709,113		
Interest Expense		0		0	n/a	0	n/a	0	n/a	
Adjustments - Gain (Loss)		0		0	n/a	0	n/a	0	n/a	
Pre-tax Profit		941,300		1,635,838		1,737,003		1,709,113		
Canadian Programming Expenses										
Acquisition of rights		2,636,316		3,600,355	36.57	4,557,985	26.60	4,145,491	-9.05	n/a
Script & concept		0		0	n/a	0	n/a	0	n/a	n/a
Filler Programming + Program Production		0		0	n/a	0	n/a	0	n/a	n/a
Investment in Programming		0		0	n/a	0	n/a	0	n/a	n/a
Total Canadian Programming		2,636,316		3,600,355	36.57	4,557,985	26.60	4,145,491	-9.05	n/a
Canadian Programming/Revenue (%)		73.69		68.76		72.41		70.81		
Total Salaries		0		0	n/a	0	n/a	0	n/a	n/a
Average Staff Count		0		0	n/a	0	n/a	0	n/a	n/a
Average Salary (\$)		n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Subscribers										
Profitability (%)										
Operating Margin		26.3		31.2		27.6		29.2		
P.B.I.T. Margin		26.3		31.2		27.6		29.2		
Pre-tax Margin		26.3		31.2		27.6		29.2		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
315413740	Bravo!	Bell Media Inc.	BCE Inc.	Specialty (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	18,692,068	18,922,319	1.23	18,694,579	-1.20	19,171,914	2.55	19,495,674	1.69	1.1
DTH revenue	5,712,093	5,898,239	3.26	5,884,024	-0.24	6,043,809	2.72	6,157,681	1.88	1.9
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	22,271,042	17,823,066	-19.97	13,771,454	-22.73	16,950,060	23.08	24,964,152	47.28	2.9
Other revenue	-72,320	-45,660	-36.86	58	-100.13	40,629	>999±	71,415	75.77	
Total Revenue	46,602,883	42,597,964	-8.59	38,350,115	-9.97	42,206,412	10.06	50,688,922	20.10	2.1
Expenses										
Programming and Production	17,436,702	21,843,140	25.27	17,821,912	-18.41	17,657,301	-0.92	19,116,413	8.26	2.3
Technical	1,583,429	1,264,577	-20.14	1,280,724	1.28	1,267,840	-1.01	1,380,523	8.89	-3.4
Sales and Promotion	2,507,805	2,286,729	-8.82	1,713,818	-25.05	1,557,447	-9.12	2,237,992	43.70	-2.8
Administration and General	2,247,804	3,414,287	51.89	3,732,804	9.33	3,224,122	-13.63	3,266,004	1.30	9.8
Total Expenses	23,775,740	28,808,733	21.17	24,549,258	-14.79	23,706,710	-3.43	26,000,932	9.68	2.3
Operating Income	22,827,143	13,789,231		13,800,857		18,499,702		24,687,990		
Depreciation	1,872,451	2,411,026	28.76	2,625,818	8.91	967,835	-63.14	792,556	-18.11	-19.3
P.B.I.T.	20,954,692	11,378,205		11,175,039		17,531,867		23,895,434		
Interest Expense	0	55,904	n/a	0	-100.00	61	n/a	365	498.36	
Adjustments - Gain (Loss)	-2,807,186	-1,220,626	-56.52	-43,124,923	>999±	-2,868,201	-93.35	-3,477,650	21.25	
Pre-tax Profit	18,147,506	10,101,675		-31,949,884		14,663,605		20,417,419		
Canadian Programming Expenses										
Acquisition of rights	5,566,485	4,571,691	-17.87	4,061,537	-11.16	4,126,561	1.60	7,496,207	81.66	7.7
Script & concept	50,000	50,000	0.00	25,000	-50.00	50,001	100.00	64,000	28.00	6.4
Filler Programming + Program Production	2,634,739	2,781,514	5.57	3,783,562	36.03	3,581,658	-5.34	804,742	-77.53	-25.7
Investment in Programming	0	0	n/a	776,410	n/a	0	-100.00	0	n/a	
Total Canadian Programming	8,251,224	7,403,205	-10.28	8,646,509	16.79	7,758,220	-10.27	8,364,949	7.82	0.3
Canadian Programming/Revenue (%)	17.71	17.38		22.55		18.38		16.50		
Total Salaries	2,573,694	2,201,165	-14.47	4,463,107	102.76	2,003,623	-55.11	576,652	-71.22	-31.2
Average Staff Count	32	27	-15.63	42	55.56	18	-57.14	5	-72.22	
Average Salary (\$)	80,428	81,525	1.36	106,264	30.35	111,312	4.75	115,330	3.61	9.4
Subscribers	7,020,508	7,180,061	2.27	7,019,783	-2.23	6,811,736	-2.96	6,755,640	-0.82	-1.0
Profitability (%)										
Operating Margin	49.0	32.4		36.0		43.8		48.7		
P.B.I.T. Margin	45.0	26.7		29.1		41.5		47.1		
Pre-tax Margin	38.9	23.7		-83.3		34.7		40.3		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535426929	Bruce Telecom, Tiverton	Bruce Telecom	Bruce Telecom	Video-on-Demand	2011					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue		0		9,936	n/a	-100.00				n/a
DTH revenue		0		0	n/a	n/a				n/a
Local advertising revenue		0		0	n/a	n/a				n/a
National advertising revenue		0		0	n/a	n/a				n/a
Other revenue		0		0	n/a	n/a				
Total Revenue		0		9,936	n/a	-100.00				n/a
Expenses										
Programming and Production		0		13,057	n/a	-100.00				n/a
Technical		0		0	n/a	n/a				n/a
Sales and Promotion		0		0	n/a	n/a				n/a
Administration and General		0		0	n/a	n/a				n/a
Total Expenses		0		13,057	n/a	-100.00				n/a
Operating Income		0		-3,121						
Depreciation		0		0	n/a	n/a				n/a
P.B.I.T.		0		-3,121						
Interest Expense		0		0	n/a	n/a				
Adjustments - Gain (Loss)		0		0	n/a	n/a				
Pre-tax Profit		0		-3,121						
Canadian Programming Expenses										
Acquisition of rights		0		0	n/a	n/a				n/a
Script & concept		0		0	n/a	n/a				n/a
Filler Programming + Program Production		0		0	n/a	n/a				n/a
Investment in Programming		0		497	n/a	-100.00				n/a
Total Canadian Programming		0		497	n/a	-100.00				n/a
Canadian Programming/Revenue (%)		n/a		5.00						
Total Salaries		0		0	n/a	n/a				n/a
Average Staff Count		0		0	n/a	n/a				
Average Salary (\$)		n/a	n/a	n/a	n/a	n/a				n/a
Subscribers										
Profitability (%)										
Operating Margin		n/a		-31.4						
P.B.I.T. Margin		n/a		-31.4						
Pre-tax Margin		n/a		-31.4						

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305417273	Business News Network (BNN) (previously ROBTV)	Bell Media Inc.	BCE Inc.	Specialty (category A service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	14,554,263	14,763,899	1.44	15,169,075	2.74	16,661,282	9.84	17,183,494	3.13	4.2
DTH revenue	5,864,406	6,263,381	6.80	6,536,720	4.36	6,554,553	0.27	6,664,079	1.67	3.3
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	7,485,391	9,122,496	21.87	10,124,082	10.98	8,715,548	-13.91	7,900,441	-9.35	1.4
Other revenue	0	0	n/a	3,482	n/a	28,677	723.58	85,348	197.62	
Total Revenue	27,904,060	30,149,776	8.05	31,833,359	5.58	31,960,060	0.40	31,833,362	-0.40	3.4
Expenses										
Programming and Production	12,437,559	15,009,110	20.68	15,242,251	1.55	13,140,705	-13.79	13,125,202	-0.12	1.4
Technical	460,889	534,374	15.94	419,443	-21.51	1,059,541	152.61	1,015,320	-4.17	21.8
Sales and Promotion	939,747	1,554,975	65.47	1,302,852	-16.21	1,123,761	-13.75	817,649	-27.24	-3.4
Administration and General	1,548,287	1,749,621	13.00	2,286,271	30.67	1,965,839	-14.02	2,000,616	1.77	6.6
Total Expenses	15,386,482	18,848,080	22.50	19,250,817	2.14	17,289,846	-10.19	16,958,787	-1.91	2.5
Operating Income	12,517,578	11,301,696		12,582,542		14,670,214		14,874,575		
Depreciation	317,852	444,696	39.91	917,692	106.36	1,092,885	19.09	865,833	-20.78	28.5
P.B.I.T.	12,199,726	10,857,000		11,664,850		13,577,329		14,008,742		
Interest Expense	0	0	n/a	0	n/a	0	n/a	12	n/a	
Adjustments - Gain (Loss)	1,318,237	1,566,088	18.80	18,411	-98.82	0	-100.00	0	n/a	
Pre-tax Profit	13,517,963	12,423,088		11,683,261		13,577,329		14,008,730		
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	0	n/a	0	n/a	0	n/a	
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	12,150,830	13,800,060	13.57	15,105,251	9.46	13,088,258	-13.35	12,915,452	-1.32	1.5
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	12,150,830	13,800,060	13.57	15,105,251	9.46	13,088,258	-13.35	12,915,452	-1.32	1.5
Canadian Programming/Revenue (%)	43.55	45.77		47.45		40.95		40.57		
Total Salaries	8,917,234	9,492,730	6.45	7,970,025	-16.04	7,005,326	-12.10	6,631,082	-5.34	-7.1
Average Staff Count	114	115	0.88	94	-18.26	84	-10.64	77	-8.33	
Average Salary (\$)	78,221	82,545	5.53	84,788	2.72	83,397	-1.64	86,118	3.26	2.4
Subscribers	5,856,830	6,153,477	5.06	6,290,699	2.23	6,454,946	2.61	6,358,008	-1.50	2.1
Profitability (%)										
Operating Margin	44.9	37.5		39.5		45.9		46.7		
P.B.I.T. Margin	43.7	36.0		36.6		42.5		44.0		
Pre-tax Margin	48.4	41.2		36.7		42.5		44.0		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305417348	CablePulse 24 (CP24)	Bell Media Inc.	BCE Inc.	Specialty (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	1,883,378	1,906,420	1.22	1,903,278	-0.16	1,876,748	-1.39	1,988,128	5.93	1.4
DTH revenue	1,547,602	1,650,501	6.65	1,697,326	2.84	1,670,293	-1.59	1,684,932	0.88	2.2
Local advertising revenue	0	0	n/a	8,880,333	n/a	9,635,400	8.50	9,663,757	0.29	
National advertising revenue	11,924,193	15,145,662	27.02	9,164,147	-39.49	9,680,270	5.63	11,112,225	14.79	-1.8
Other revenue	0	39,106	n/a	30,000	-23.29	71,416	138.05	30,000	-57.99	
Total Revenue	15,355,173	18,741,689	22.05	21,675,084	15.65	22,934,127	5.81	24,479,042	6.74	12.4
Expenses										
Programming and Production	11,524,552	12,281,961	6.57	12,639,457	2.91	14,031,505	11.01	15,484,205	10.35	7.7
Technical	471,510	506,510	7.42	753,543	48.77	614,408	-18.46	596,516	-2.91	6.1
Sales and Promotion	1,167,938	1,580,394	35.31	1,533,946	-2.94	1,635,169	6.60	1,793,207	9.66	11.3
Administration and General	1,003,233	1,605,935	60.08	2,324,982	44.77	1,667,375	-28.28	1,868,052	12.04	16.8
Total Expenses	14,167,233	15,974,800	12.76	17,251,928	7.99	17,948,457	4.04	19,741,980	9.99	8.7
Operating Income	1,187,940	2,766,889		4,423,156		4,985,670		4,737,062		
Depreciation	1,753,877	2,664,928	51.94	3,055,871	14.67	2,079,846	-31.94	1,189,420	-42.81	-9.3
P.B.I.T.	-565,937	101,961		1,367,285		2,905,824		3,547,642		
Interest Expense	3,191	476	-85.08	0	-100.00	0	n/a	1,665	n/a	
Adjustments - Gain (Loss)	-1,211,576	-937,041	-22.66	-634,916	-32.24	-1,555,167	144.94	-1,673,013	7.58	
Pre-tax Profit	-1,780,704	-835,556		732,369		1,350,657		1,872,964		
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	0	n/a	0	n/a	0	n/a	
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	9,211,938	9,829,060	6.70	9,851,048	0.22	14,031,505	42.44	15,484,205	10.35	13.9
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	9,211,938	9,829,060	6.70	9,851,048	0.22	14,031,505	42.44	15,484,205	10.35	13.9
Canadian Programming/Revenue (%)	59.99	52.44		45.45		61.18		63.25		
Total Salaries	7,320,863	8,227,204	12.38	8,630,473	4.90	8,095,831	-6.19	7,831,853	-3.26	1.7
Average Staff Count	94	94	0.00	100	6.38	94	-6.00	87	-7.45	
Average Salary (\$)	77,882	87,523	12.38	86,305	-1.39	86,126	-0.21	90,021	4.52	3.7
Subscribers	2,905,076	2,905,076	0.00	2,988,042	2.86	3,033,805	1.53	3,556,237	17.22	5.2
Profitability (%)										
Operating Margin	7.7	14.8		20.4		21.7		19.4		
P.B.I.T. Margin	-3.7	0.5		6.3		12.7		14.5		
Pre-tax Margin	-11.6	-4.5		3.4		5.9		7.7		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535424121	Câblevision du Nord de Québec inc., Val d'Or	Câblevision du Nord de Québec inc.	BCE Inc.	Video-on-Demand	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	388,549	466,437	20.05	683,177	46.47	685,572	0.35	644,181	-6.04	13.5
DTH revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	388,549	466,437	20.05	683,177	46.47	685,572	0.35	644,181	-6.04	13.5
Expenses										
Programming and Production	178,246	257,080	44.23	365,618	42.22	363,252	-0.65	372,909	2.66	20.3
Technical	47,443	48,988	3.26	79,301	61.88	64,939	-18.11	62,215	-4.19	7.0
Sales and Promotion	9,484	0	-100.00	38,509	n/a	14,333	-62.78	21,000	46.52	22.0
Administration and General	4,452	5,415	21.63	66,972	>999±	47,244	-29.46	43,639	-7.63	76.9
Total Expenses	239,625	311,483	29.99	550,400	76.70	489,768	-11.02	499,763	2.04	20.2
Operating Income	148,924	154,954		132,777		195,804		144,418		
Depreciation	54,056	54,463	0.75	54,463	0.00	54,463	0.00	70,069	28.65	6.7
P.B.I.T.	94,868	100,491		78,314		141,341		74,349		
Interest Expense	0	0	n/a	0	n/a	0	n/a	0	n/a	
Adjustments - Gain (Loss)	0	0	n/a	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	94,868	100,491		78,314		141,341		74,349		
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	2,990	n/a	3,241	8.39	3,386	4.47	
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	0	0	n/a	0	n/a	0	n/a	0	n/a	
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	0	0	n/a	2,990	n/a	3,241	8.39	3,386	4.47	
Canadian Programming/Revenue (%)	0.00	0.00		0.44		0.47		0.53		
Total Salaries	30,373	34,696	14.23	45,460	31.02	43,948	-3.33	35,135	-20.05	3.7
Average Staff Count	1	1	0.00	1	0.00	1.5	50.00	1	-33.33	
Average Salary (\$)	30,373	34,696	14.23	45,460	31.02	29,299	-35.55	35,135	19.92	3.7
Subscribers										
Profitability (%)										
Operating Margin	38.3	33.2		19.4		28.6		22.4		
P.B.I.T. Margin	24.4	21.5		11.5		20.6		11.5		
Pre-tax Margin	24.4	21.5		11.5		20.6		11.5		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
215413790	Canal D	Bell Media Inc.	BCE Inc.	Specialty (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	15,689,296	16,304,326	3.92	17,330,497	6.29	17,139,340	-1.10	17,339,744	1.17	2.5
DTH revenue	5,569,257	5,269,023	-5.39	5,367,211	1.86	6,466,482	20.48	6,421,956	-0.69	3.6
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	14,525,439	13,895,712	-4.34	15,702,087	13.00	16,585,847	5.63	22,283,819	34.35	11.3
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	35,783,992	35,469,061	-0.88	38,399,795	8.26	40,191,669	4.67	46,045,519	14.56	6.5
Expenses										
Programming and Production	14,191,837	13,695,864	-3.49	14,651,021	6.97	15,088,673	2.99	13,136,143	-12.94	-1.9
Technical	1,151,634	1,012,927	-12.04	1,001,692	-1.11	903,757	-9.78	945,948	4.67	-4.8
Sales and Promotion	1,264,828	1,266,032	0.10	1,489,021	17.61	1,647,948	10.67	5,534,722	235.86	44.6
Administration and General	1,750,974	1,342,180	-23.35	2,008,617	49.65	2,020,129	0.57	2,233,515	10.56	6.3
Total Expenses	18,359,273	17,317,003	-5.68	19,150,351	10.59	19,660,507	2.66	21,850,328	11.14	4.5
Operating Income	17,424,719	18,152,058		19,249,444		20,531,162		24,195,191		
Depreciation	106,679	95,629	-10.36	90,681	-5.17	93,869	3.52	221,238	135.69	20.0
P.B.I.T.	17,318,040	18,056,429		19,158,763		20,437,293		23,973,953		
Interest Expense	0	0	n/a	0	n/a	0	n/a	0	n/a	
Adjustments - Gain (Loss)	248,244	65,355	-73.67	254,798	289.87	234,797	-7.85	166,583	-29.05	
Pre-tax Profit	17,566,284	18,121,784		19,413,561		20,672,090		24,140,536		
Canadian Programming Expenses										
Acquisition of rights	10,256,367	9,941,200	-3.07	10,556,970	6.19	10,939,796	3.63	9,817,556	-10.26	-1.1
Script & concept	130,471	31,400	-75.93	109,397	248.40	56,374	-48.47	63,802	13.18	-16.4
Filler Programming + Program Production	2,153,506	1,954,818	-9.23	1,997,569	2.19	1,890,666	-5.35	1,849,405	-2.18	-3.7
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	12,540,344	11,927,418	-4.89	12,663,936	6.17	12,886,836	1.76	11,730,763	-8.97	-1.7
Canadian Programming/Revenue (%)	35.04	33.63		32.98		32.06		25.48		
Total Salaries	2,809,281	3,113,317	10.82	3,277,278	5.27	3,097,950	-5.47	3,393,948	9.55	4.8
Average Staff Count	30	30	0.00	31	3.33	32	3.23	33	3.13	
Average Salary (\$)	93,643	103,777	10.82	105,719	1.87	96,811	-8.43	102,847	6.23	2.4
Subscribers	2,553,910	2,590,910	1.45	2,611,310	0.79	2,599,858	-0.44	2,549,210	-1.95	-0.1
Profitability (%)										
Operating Margin	48.7	51.2		50.1		51.1		52.5		
P.B.I.T. Margin	48.4	50.9		49.9		50.8		52.1		
Pre-tax Margin	49.1	51.1		50.6		51.4		52.4		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
205416466	Canal Indigo	Vidéotron s.e.n.c.	Les Placements Péladeau inc.	Pay-per-view programming	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	3,549,647	3,025,724	-14.76	6,125,195	102.44	6,959,904	13.63	8,191,678	17.70	23.3
DTH revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	3,549,647	3,025,724	-14.76	6,125,195	102.44	6,959,904	13.63	8,191,678	17.70	23.3
Expenses										
Programming and Production	1,940,416	896,997	-53.77	2,674,078	198.11	2,823,669	5.59	3,785,901	34.08	18.2
Technical	240,000	397,750	65.73	328,690	-17.36	814,747	147.88	725,781	-10.92	31.9
Sales and Promotion	200,086	127,467	-36.29	125,931	-1.21	307,144	143.90	300,394	-2.20	10.7
Administration and General	1,294,316	622,816	-51.88	532,595	-14.49	656,294	23.23	465,617	-29.05	-22.6
Total Expenses	3,674,818	2,045,030	-44.35	3,661,294	79.03	4,601,854	25.69	5,277,693	14.69	9.5
Operating Income	-125,171	980,694		2,463,901		2,358,050		2,913,985		
Depreciation	56,875	0	-100.00	0	n/a	0	n/a	0	n/a	-100.0
P.B.I.T.	-182,046	980,694		2,463,901		2,358,050		2,913,985		
Interest Expense	15,000	0	-100.00	0	n/a	0	n/a	0	n/a	
Adjustments - Gain (Loss)	0	0	n/a	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	-197,046	980,694		2,463,901		2,358,050		2,913,985		
Canadian Programming Expenses										
Acquisition of rights	1,320,257	598,026	-54.70	1,959,093	227.59	2,103,443	7.37	2,409,118	14.53	16.2
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	0	0	n/a	0	n/a	0	n/a	0	n/a	
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	1,320,257	598,026	-54.70	1,959,093	227.59	2,103,443	7.37	2,409,118	14.53	16.2
Canadian Programming/Revenue (%)	37.19	19.76		31.98		30.22		29.41		
Total Salaries	94,533	127,467	34.84	125,931	-1.21	307,144	143.90	300,394	-2.20	33.5
Average Staff Count	2	2	0.00	2	0.00	3	50.00	2	-33.33	
Average Salary (\$)	47,267	63,734	34.84	62,966	-1.21	102,381	62.60	150,197	46.70	33.5
Subscribers	353,881	1,150,064	224.99	1,393,188	21.14	1,495,947	7.38	1,561,412	4.38	44.9
Profitability (%)										
Operating Margin	-3.5	32.4		40.2		33.9		35.6		
P.B.I.T. Margin	-5.1	32.4		40.2		33.9		35.6		
Pre-tax Margin	-5.6	32.4		40.2		33.9		35.6		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
205417381	Canal Vie	Bell Media Inc.	BCE Inc.	Specialty (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	17,133,536	17,324,479	1.11	17,463,298	0.80	18,130,730	3.82	18,704,342	3.16	2.2
DTH revenue	5,680,857	5,702,397	0.38	5,876,338	3.05	6,138,237	4.46	6,672,820	8.71	4.1
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	18,508,104	18,609,107	0.55	18,565,136	-0.24	18,501,568	-0.34	23,609,218	27.61	6.3
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	41,322,497	41,635,983	0.76	41,904,772	0.65	42,770,535	2.07	48,986,380	14.53	4.4
Expenses										
Programming and Production	18,069,004	20,176,448	11.66	22,487,113	11.45	21,019,613	-6.53	21,134,486	0.55	4.0
Technical	1,419,862	1,290,269	-9.13	1,313,227	1.78	1,125,530	-14.29	964,346	-14.32	-9.2
Sales and Promotion	1,702,648	1,941,799	14.05	2,307,873	18.85	2,785,146	20.68	6,619,703	137.68	40.4
Administration and General	1,820,038	1,269,623	-30.24	2,041,923	60.83	2,065,564	1.16	2,255,393	9.19	5.5
Total Expenses	23,011,552	24,678,139	7.24	28,150,136	14.07	26,995,853	-4.10	30,973,928	14.74	7.7
Operating Income	18,310,945	16,957,844		13,754,636		15,774,682		18,012,452		
Depreciation	106,735	95,682	-10.36	90,728	-5.18	93,909	3.51	221,306	135.66	20.0
P.B.I.T.	18,204,210	16,862,162		13,663,908		15,680,773		17,791,146		
Interest Expense	0	0	n/a	0	n/a	0	n/a	0	n/a	
Adjustments - Gain (Loss)	248,318	65,374	-73.67	254,874	289.87	234,868	-7.85	166,633	-29.05	
Pre-tax Profit	18,452,528	16,927,536		13,918,782		15,915,641		17,957,779		
Canadian Programming Expenses										
Acquisition of rights	13,805,335	16,199,354	17.34	18,078,191	11.60	16,826,163	-6.93	17,265,449	2.61	5.8
Script & concept	192,958	105,120	-45.52	218,158	107.53	152,075	-30.29	174,446	14.71	-2.5
Filler Programming + Program Production	2,824,941	2,732,551	-3.27	2,958,591	8.27	2,531,212	-14.45	2,125,014	-16.05	-6.9
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	16,823,234	19,037,025	13.16	21,254,940	11.65	19,509,450	-8.21	19,564,909	0.28	3.9
Canadian Programming/Revenue (%)	40.71	45.72		50.72		45.61		39.94		
Total Salaries	3,038,907	3,484,776	14.67	3,888,608	11.59	3,631,504	-6.61	3,893,012	7.20	6.4
Average Staff Count	32	34	6.25	35	2.94	34	-2.86	35	2.94	
Average Salary (\$)	94,966	102,493	7.93	111,103	8.40	106,809	-3.87	111,229	4.14	4.0
Subscribers	2,263,755	2,316,241	2.32	2,342,640	1.14	2,353,879	0.48	2,347,188	-0.28	0.9
Profitability (%)										
Operating Margin	44.3	40.7		32.8		36.9		36.8		
P.B.I.T. Margin	44.1	40.5		32.6		36.7		36.3		
Pre-tax Margin	44.7	40.7		33.2		37.2		36.7		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535433982	Cartoon Network (formerly TELETOON Kapow!)	TELETOON Canada Inc.	TELETOON Canada Inc.	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue						117,015		3,096,161	>999±	n/a
Expenses										
Programming and Production						23,959		2,956,538	>999±	n/a
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights						0		37,637	n/a	n/a
Script & concept						0		0	n/a	n/a
Filler Programming + Program Production						0		141,752	n/a	n/a
Investment in Programming						0		0	n/a	n/a
Total Canadian Programming						0		179,389	n/a	n/a
Canadian Programming/Revenue (%)						0.00		5.79		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535421276	Casa - (formerly Les idées de ma maison)	Groupe TVA inc.	Les Placements Péladeau inc.	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	928,077	1,672,628	80.23	1,905,717	13.94	2,745,218	44.05	3,379,356	23.10	38.1
DTH revenue	1,073,629	1,389,919	29.46	1,528,037	9.94	1,628,960	6.60	1,760,153	8.05	13.2
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	636,913	807,911	26.85	1,467,686	81.66	2,441,385	66.34	2,740,094	12.24	44.0
Other revenue	43,501	47,430	9.03	132,308	178.95	238,917	80.58	214,486	-10.23	
Total Revenue	2,682,120	3,917,888	46.07	5,033,748	28.48	7,054,480	40.14	8,094,089	14.74	31.8
Expenses										
Programming and Production	2,236,690	3,459,444	54.67	4,294,915	24.15	5,698,621	32.68	6,263,263	9.91	29.4
Technical	328,056	350,181	6.74	421,779	20.45	667,878	58.35	577,907	-13.47	15.2
Sales and Promotion	604,084	464,243	-23.15	794,416	71.12	739,343	-6.93	1,101,675	49.01	16.2
Administration and General	264,723	271,472	2.55	274,908	1.27	143,565	-47.78	238,199	65.92	-2.6
Total Expenses	3,433,553	4,545,340	32.38	5,786,018	27.30	7,249,407	25.29	8,181,044	12.85	24.2
Operating Income	-751,433	-627,452		-752,270		-194,927		-86,955		
Depreciation	22,572	23,272	3.10	100,000	329.70	100,000	0.00	100,000	0.00	45.1
P.B.I.T.	-774,005	-650,724		-852,270		-294,927		-186,955		
Interest Expense	66,330	127,730	92.57	200,000	56.58	156,417	-21.79	160,623	2.69	
Adjustments - Gain (Loss)	0	0	n/a	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	-840,335	-778,454		-1,052,270		-451,344		-347,578		
Canadian Programming Expenses										
Acquisition of rights	1,209,252	2,014,939	66.63	3,660,265	81.66	4,939,380	34.95	5,390,726	9.14	45.3
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	0	0	n/a	0	n/a	0	n/a	0	n/a	
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	1,209,252	2,014,939	66.63	3,660,265	81.66	4,939,380	34.95	5,390,726	9.14	45.3
Canadian Programming/Revenue (%)	45.09	51.43		72.71		70.02		66.60		
Total Salaries	0	113,997	n/a	253,590	122.45	320,982	26.58	172,935	-46.12	
Average Staff Count	0	1	n/a	3	200.00	3	0.00	2	-33.33	
Average Salary (\$)	n/a	113,997	n/a	84,530	-25.85	106,994	26.58	86,468	-19.18	n/a
Subscribers	419,903	585,505	39.44	700,067	19.57	811,338	15.89	924,632	13.96	21.8
Profitability (%)										
Operating Margin	-28.0	-16.0		-14.9		-2.8		-1.1		
P.B.I.T. Margin	-28.9	-16.6		-16.9		-4.2		-2.3		
Pre-tax Margin	-31.3	-19.9		-20.9		-6.4		-4.3		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
334805116	CBC News Network (Formerly Newsworld)	Canadian Broadcasting Corporation	Canadian Broadcasting Corporation	Specialty (category C service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	48,690,000	52,765,317	8.37	50,470,964	-4.35	50,983,039	1.01	50,606,511	-0.74	1.0
DTH revenue	15,896,000	17,150,798	7.89	17,141,019	-0.06	17,644,637	2.94	17,730,568	0.49	2.8
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	14,514,000	15,580,880	7.35	14,547,453	-6.63	17,472,969	20.11	18,462,152	5.66	6.2
Other revenue	0	0	n/a	55,298	n/a	57,017	3.11	0	-100.00	
Total Revenue	79,100,000	85,496,995	8.09	82,214,734	-3.84	86,157,662	4.80	86,799,231	0.74	2.4
Expenses										
Programming and Production	53,970,000	62,056,415	14.98	65,399,654	5.39	62,083,219	-5.07	57,861,322	-6.80	1.8
Technical	3,089,000	2,570,624	-16.78	2,524,631	-1.79	2,349,917	-6.92	2,390,084	1.71	-6.2
Sales and Promotion	2,516,000	3,478,231	38.24	3,146,216	-9.55	2,598,682	-17.40	2,493,464	-4.05	-0.2
Administration and General	1,666,000	1,106,445	-33.59	1,176,914	6.37	1,543,817	31.18	1,708,143	10.64	0.6
Total Expenses	61,241,000	69,211,715	13.02	72,247,415	4.39	68,575,635	-5.08	64,453,013	-6.01	1.3
Operating Income	17,859,000	16,285,280		9,967,319		17,582,027		22,346,218		
Depreciation	1,140,000	2,533,480	122.24	2,823,222	11.44	2,521,273	-10.70	1,975,599	-21.64	14.7
P.B.I.T.	16,719,000	13,751,800		7,144,097		15,060,754		20,370,619		
Interest Expense	0	0	n/a	0	n/a	0	n/a	0	n/a	
Adjustments - Gain (Loss)	0	0	n/a	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	16,719,000	13,751,800		7,144,097		15,060,754		20,370,619		
Canadian Programming Expenses										
Acquisition of rights	1,402,000	1,490,004	6.28	1,797,193	20.62	17,900	-99.00	14,683	-17.97	-68.0
Script & concept	6,000	0	-100.00	0	n/a	0	n/a	0	n/a	-100.0
Filler Programming + Program Production	50,980,000	59,691,999	17.09	61,951,706	3.79	61,333,069	-1.00	57,333,435	-6.52	2.98
Investment in Programming	0	0	n/a	15,350	n/a	4,601	-70.03	0	-100.00	
Total Canadian Programming	52,388,000	61,182,003	16.79	63,764,249	4.22	61,355,570	-3.78	57,348,118	-6.53	2.3
Canadian Programming/Revenue (%)	66.23	71.56		77.56		71.21		66.07		
Total Salaries	31,958,000	35,939,099	12.46	33,312,217	-7.31	32,701,718	-1.83	33,142,515	1.35	0.9
Average Staff Count	356	392	10.11	342	-12.76	338	-1.17	329.1	-2.63	
Average Salary (\$)	89,770	91,681	2.13	97,404	6.24	96,751	-0.67	100,707	4.09	2.9
Subscribers	10,648,000	10,891,175	2.28	11,165,366	2.52	11,362,597	1.77	11,336,559	-0.23	1.6
Profitability (%)										
Operating Margin	22.6	19.0		12.1		20.4		25.7		
P.B.I.T. Margin	21.1	16.1		8.7		17.5		23.5		
Pre-tax Margin	21.1	16.1		8.7		17.5		23.5		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535423199	Channel Punjabi (formerly PTC Punjabi)	Channel Punjabi Television Inc.	Gill, Surjit S	Specialty (category B service)	2011

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue		87,589		149,527	70.71		-100.00			n/a
Expenses										
Programming and Production		133,000		35,588	-73.24		-100.00			n/a
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights		36,000		0	-100.00		n/a			n/a
Script & concept		0		0	n/a		n/a			n/a
Filler Programming + Program Production		0		12,000	n/a		-100.00			n/a
Investment in Programming		0		0	n/a		n/a			n/a
Total Canadian Programming		36,000		12,000	-66.67		-100.00			n/a
Canadian Programming/Revenue (%)		41.10		8.03						
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
205426720	CINÉPOP (formerly Cinémania)	Bell Media Inc.	BCE Inc.	Pay-TV (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	1,977,297	2,955,903	49.49	4,088,550	38.32	5,175,500	26.59	5,981,216	15.57	31.9
DTH revenue	2,241,597	2,628,120	17.24	2,862,805	8.93	3,174,530	10.89	3,377,923	6.41	10.8
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Other revenue	0	0	n/a	0	n/a	9,559	n/a	0	-100.00	
Total Revenue	4,218,894	5,584,023	32.36	6,951,355	24.49	8,359,589	20.26	9,359,139	11.96	22.0
Expenses										
Programming and Production	3,113,866	2,898,118	-6.93	3,122,974	7.76	3,441,825	10.21	3,808,518	10.65	5.2
Technical	631,383	647,692	2.58	702,118	8.40	745,422	6.17	772,142	3.58	5.2
Sales and Promotion	845,474	871,128	3.03	495,446	-43.13	592,435	19.58	444,705	-24.94	-14.8
Administration and General	105,356	127,946	21.44	155,584	21.60	215,047	38.22	159,773	-25.70	11.0
Total Expenses	4,696,079	4,544,884	-3.22	4,476,122	-1.51	4,994,729	11.59	5,185,138	3.81	2.5
Operating Income	-477,185	1,039,139		2,475,233		3,364,860		4,174,001		
Depreciation	321,090	1,031	-99.68	19,906	>999±	7,600	-61.82	0	-100.00	-100.0
P.B.I.T.	-798,275	1,038,108		2,455,327		3,357,260		4,174,001		
Interest Expense	0	0	n/a	0	n/a	0	n/a	0	n/a	
Adjustments - Gain (Loss)	0	0	n/a	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	-798,275	1,038,108		2,455,327		3,357,260		4,174,001		
Canadian Programming Expenses										
Acquisition of rights	343,426	293,577	-14.52	422,422	43.89	502,930	19.06	571,089	13.55	13.6
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	1,018,642	1,148,684	12.77	1,145,130	-0.31	1,302,492	13.74	1,342,813	3.10	7.2
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	1,362,068	1,442,261	5.89	1,567,552	8.69	1,805,422	15.17	1,913,902	6.01	8.9
Canadian Programming/Revenue (%)	32.28	25.83		22.55		21.60		20.45		
Total Salaries	361,003	329,013	-8.86	387,130	17.66	360,896	-6.78	356,963	-1.09	-0.3
Average Staff Count	6	5	-16.67	5	0.00	5	0.00	5	0.00	
Average Salary (\$)	60,167	65,803	9.37	77,426	17.66	72,179	-6.78	71,393	-1.09	4.4
Subscribers	557,053	696,698	25.07	881,155	26.48	995,206	12.94	1,092,007	9.73	18.3
Profitability (%)										
Operating Margin	-11.3	18.6		35.6		40.3		44.6		
P.B.I.T. Margin	-18.9	18.6		35.3		40.2		44.6		
Pre-tax Margin	-18.9	18.6		35.3		40.2		44.6		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535427852	CityNews Channel (formerly City news (Toronto))	Rogers Broadcasting Limited	Rogers Communications Inc.	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue						304,716		645,518	111.84	n/a
DTH revenue						0		0	n/a	n/a
Local advertising revenue						0		0	n/a	n/a
National advertising revenue						1,093,485		387,055	-64.60	n/a
Other revenue						368		0	-100.00	
Total Revenue						1,398,569		1,032,573	-26.17	n/a
Expenses										
Programming and Production						4,200,456		3,357,375	-20.07	n/a
Technical						426,718		301,044	-29.45	n/a
Sales and Promotion						353,502		238,465	-32.54	n/a
Administration and General						344,887		647,672	87.79	n/a
Total Expenses						5,325,563		4,544,556	-14.67	n/a
Operating Income						-3,926,994		-3,511,983		
Depreciation						0		0	n/a	n/a
P.B.I.T.						-3,926,994		-3,511,983		
Interest Expense						0		0	n/a	
Adjustments - Gain (Loss)						0		0	n/a	
Pre-tax Profit						-3,926,994		-3,511,983		
Canadian Programming Expenses										
Acquisition of rights						0		0	n/a	n/a
Script & concept						0		0	n/a	n/a
Filler Programming + Program Production						4,200,456		3,357,375	-20.07	n/a
Investment in Programming						0		0	n/a	n/a
Total Canadian Programming						4,200,456		3,357,375	-20.07	n/a
Canadian Programming/Revenue (%)						300.34		325.15		
Total Salaries						4,307,848		3,302,662	-23.33	n/a
Average Staff Count						55		55	0.00	
Average Salary (\$)						78,325		60,048	-23.33	n/a
Subscribers						1,525,017		1,988,000	30.36	n/a
Profitability (%)										
Operating Margin						-280.8		-340.1		
P.B.I.T. Margin						-280.8		-340.1		
Pre-tax Margin						-280.8		-340.1		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
435413778	CMT (formerly Country Music Television)	Country Music Television Ltd.	Corus Entertainment Inc.	Specialty (category A service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	3,373,725	3,587,689	6.34	3,800,521	5.93	3,471,732	-8.65	3,282,503	-5.45	-0.7
DTH revenue	1,109,974	1,203,218	8.40	1,232,551	2.44	1,263,100	2.48	1,249,811	-1.05	3.0
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	22,087,045	22,196,367	0.49	25,644,028	15.53	24,539,232	-4.31	20,190,088	-17.72	-2.2
Other revenue	0	45,815	n/a	6,790	-85.18	0	-100.00	0	n/a	
Total Revenue	26,570,744	27,033,089	1.74	30,683,890	13.50	29,274,064	-4.59	24,722,402	-15.55	-1.8
Expenses										
Programming and Production	9,646,562	10,835,173	12.32	10,323,355	-4.72	11,988,205	16.13	12,371,403	3.20	6.4
Technical	778,117	771,967	-0.79	735,160	-4.77	661,814	-9.98	593,260	-10.36	-6.6
Sales and Promotion	3,024,731	3,182,758	5.22	3,680,334	15.63	3,333,580	-9.42	2,823,545	-15.30	-1.7
Administration and General	3,405,458	4,183,328	22.84	4,660,925	11.42	4,530,905	-2.79	3,750,292	-17.23	2.4
Total Expenses	16,854,868	18,973,226	12.57	19,399,774	2.25	20,514,504	5.75	19,538,500	-4.76	3.8
Operating Income	9,715,876	8,059,863		11,284,116		8,759,560		5,183,902		
Depreciation	34,835	44,294	27.15	3,281	-92.59	1,026,209	>999±	1,128,969	10.01	138.6
P.B.I.T.	9,681,041	8,015,569		11,280,835		7,733,351		4,054,933		
Interest Expense	-1,003,152	108,224	-110.79	177,964	64.44	299,375	68.22	387,582	29.46	
Adjustments - Gain (Loss)	56,636	1,556,981	>999±	308,202	-80.21	689,060	123.57	-142,037	-120.61	
Pre-tax Profit	10,740,829	9,464,326		11,411,073		8,123,036		3,525,314		
Canadian Programming Expenses										
Acquisition of rights	5,916,836	6,662,209	12.60	6,923,365	3.92	7,961,724	15.00	8,519,366	7.00	9.5
Script & concept	152,860	178,233	16.60	208,502	16.98	247,093	18.51	279,642	13.17	16.3
Filler Programming + Program Production	665,429	613,471	-7.81	533,824	-12.98	872,363	63.42	766,980	-12.08	3.6
Investment in Programming	0	0	n/a	0	n/a	47,500	n/a	60,000	26.32	
Total Canadian Programming	6,735,125	7,453,913	10.67	7,665,691	2.84	9,128,680	19.08	9,625,988	5.45	9.3
Canadian Programming/Revenue (%)	25.35	27.57		24.98		31.18		38.94		
Total Salaries	3,458,924	3,262,633	-5.67	3,792,996	16.26	3,624,419	-4.44	2,429,796	-32.96	-8.5
Average Staff Count	52	52	0.00	69	32.69	70	1.45	56	-20.00	
Average Salary (\$)	66,518	62,743	-5.67	54,971	-12.39	51,777	-5.81	43,389	-16.20	-10.1
Subscribers	10,236,578	10,541,679	2.98	10,627,113	0.81	10,654,934	0.26	10,577,182	-0.73	0.8
Profitability (%)										
Operating Margin	36.6	29.8		36.8		29.9		21.0		
P.B.I.T. Margin	36.4	29.7		36.8		26.4		16.4		
Pre-tax Margin	40.4	35.0		37.2		27.7		14.3		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
205424112	Cogeco Cable Holdings Inc., Montréal	Cogeco Cable Canada LP	Gestion Audem inc.	Video-on-Demand	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue				19,331,273		21,423,428	10.82	19,697,470	-8.06	n/a
DTH revenue				0		0	n/a	0	n/a	n/a
Local advertising revenue				0		0	n/a	0	n/a	n/a
National advertising revenue				0		0	n/a	0	n/a	n/a
Other revenue				0		0	n/a	0	n/a	n/a
Total Revenue				19,331,273		21,423,428	10.82	19,697,470	-8.06	n/a
Expenses										
Programming and Production				0		0	n/a	0	n/a	n/a
Technical				0		0	n/a	0	n/a	n/a
Sales and Promotion				0		0	n/a	0	n/a	n/a
Administration and General				11,462,022		12,955,277	13.03	11,824,302	-8.73	n/a
Total Expenses				11,462,022		12,955,277	13.03	11,824,302	-8.73	n/a
Operating Income				7,869,251		8,468,151		7,873,168		
Depreciation				0		0	n/a	0	n/a	n/a
P.B.I.T.				7,869,251		8,468,151		7,873,168		
Interest Expense				0		0	n/a	0	n/a	
Adjustments - Gain (Loss)				0		0	n/a	0	n/a	
Pre-tax Profit				7,869,251		8,468,151		7,873,168		
Canadian Programming Expenses										
Acquisition of rights				0		0	n/a	0	n/a	n/a
Script & concept				0		0	n/a	0	n/a	n/a
Filler Programming + Program Production				0		0	n/a	0	n/a	n/a
Investment in Programming				0		0	n/a	0	n/a	n/a
Total Canadian Programming				0		0	n/a	0	n/a	n/a
Canadian Programming/Revenue (%)				0.00		0.00		0.00		
Total Salaries				0		0	n/a	0	n/a	n/a
Average Staff Count				0		0	n/a	0	n/a	n/a
Average Salary (\$)				n/a	n/a	n/a	n/a	n/a	n/a	n/a
Subscribers										
Profitability (%)										
Operating Margin				40.7		39.5		40.0		
P.B.I.T. Margin				40.7		39.5		40.0		
Pre-tax Margin				40.7		39.5		40.0		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
405426314	Comedy Gold (formerly TV Land)	Bell Media Inc.	BCE Inc.	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	1,601,047	1,763,990	10.18	1,766,790	0.16	1,800,805	1.93	1,937,613	7.60	4.9
DTH revenue	1,256,953	630,411	-49.85	621,431	-1.42	1,315,276	111.65	1,732,986	31.76	8.4
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	346,199	536,432	54.95	863,501	60.97	1,098,409	27.20	1,459,282	32.85	43.3
Other revenue	10,437	0	-100.00	0	n/a	0	n/a	0	n/a	
Total Revenue	3,214,636	2,930,833	-8.83	3,251,722	10.95	4,214,490	29.61	5,129,881	21.72	12.4
Expenses										
Programming and Production	1,274,439	1,105,708	-13.24	635,510	-42.52	1,199,664	88.77	1,085,366	-9.53	-3.9
Technical	374,863	230,273	-38.57	233,109	1.23	244,893	5.06	256,193	4.61	-9.1
Sales and Promotion	52,248	88,778	69.92	82,526	-7.04	106,188	28.67	114,990	8.29	21.8
Administration and General	213,210	295,002	38.36	201,979	-31.53	197,426	-2.25	224,463	13.69	1.3
Total Expenses	1,914,760	1,719,761	-10.18	1,153,124	-32.95	1,748,171	51.60	1,681,012	-3.84	-3.2
Operating Income	1,299,876	1,211,072		2,098,598		2,466,319		3,448,869		
Depreciation	9,626	168,068	>999±	218,565	30.05	66,811	-69.43	70,522	5.55	64.5
P.B.I.T.	1,290,250	1,043,004		1,880,033		2,399,508		3,378,347		
Interest Expense	637	0	-100.00	199,000	n/a	0	-100.00	0	n/a	
Adjustments - Gain (Loss)	0	-84,596	n/a	0	-100.00	-286,678	n/a	-474,856	65.64	
Pre-tax Profit	1,289,613	958,408		1,681,033		2,112,830		2,903,491		
Canadian Programming Expenses										
Acquisition of rights	152,200	67,500	-55.65	125,000	85.19	66,293	-46.97	139,567	110.53	-2.1
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	0	0	n/a	0	n/a	121,374	n/a	0	-100.00	
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	152,200	67,500	-55.65	125,000	85.19	187,667	50.13	139,567	-25.63	-2.1
Canadian Programming/Revenue (%)	4.73	2.30		3.84		4.45		2.72		
Total Salaries	2,473	25,041	912.58	21,469	-14.26	46,943	118.65	9,221	-80.36	39.0
Average Staff Count	1	0.5	-50.00	0.51	2.00	1	96.08	0.15	-85.00	
Average Salary (\$)	2,473	50,082	>999±	42,096	-15.95	46,943	11.51	61,473	30.95	123.3
Subscribers	912,020	941,215	3.20	968,217	2.87	943,722	-2.53	894,185	-5.25	-0.5
Profitability (%)										
Operating Margin	40.4	41.3		64.5		58.5		67.2		
P.B.I.T. Margin	40.1	35.6		57.8		56.9		65.9		
Pre-tax Margin	40.1	32.7		51.7		50.1		56.6		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535418728	Compton Cable T.V. Limited, Utica	Compton Cable T.V. Limited	Compton, Ronald L.	Video-on-Demand	2010					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	0	109,874	n/a	-100.00						n/a
DTH revenue	0	0	n/a	n/a						n/a
Local advertising revenue	0	0	n/a	n/a						n/a
National advertising revenue	0	0	n/a	n/a						n/a
Other revenue	78,749	0	-100.00	n/a						
Total Revenue	78,749	109,874	39.52	-100.00						n/a
Expenses										
Programming and Production	49,203	68,809	39.85	-100.00						n/a
Technical	7,050	7,181	1.86	-100.00						n/a
Sales and Promotion	1,500	1,500	0.00	-100.00						n/a
Administration and General	3,961	4,080	3.00	-100.00						n/a
Total Expenses	61,714	81,570	32.17	-100.00						n/a
Operating Income	17,035	28,304								
Depreciation	46,779	57,558	23.04	-100.00						n/a
P.B.I.T.	-29,744	-29,254								
Interest Expense	0	0	n/a	n/a						
Adjustments - Gain (Loss)	0	0	n/a	n/a						
Pre-tax Profit	-29,744	-29,254								
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	n/a						n/a
Script & concept	0	0	n/a	n/a						n/a
Filler Programming + Program Production	0	0	n/a	n/a						n/a
Investment in Programming	0	0	n/a	n/a						n/a
Total Canadian Programming	0	0	n/a	n/a						n/a
Canadian Programming/Revenue (%)	0.00	0.00								
Total Salaries	9,510	9,700	2.00	-100.00						n/a
Average Staff Count	0.2	0.2	0.00	-100.00						
Average Salary (\$)	47,550	48,500	2.00	-100.00						n/a
Subscribers										
Profitability (%)										
Operating Margin	21.6	25.8								
P.B.I.T. Margin	-37.8	-26.6								
Pre-tax Margin	-37.8	-26.6								

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535425723	Cosmopolitan TV (formerly Cosmopolitan Television)	Cosmopolitan Television Canada Company	Corus Entertainment Inc.	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	3,828,850	7,472,989	95.18	10,221,154	36.77	12,410,361	21.42	11,684,310	-5.85	32.2
Expenses										
Programming and Production	3,311,937	3,848,817	16.21	4,222,432	9.71	5,116,014	21.16	5,547,792	8.44	13.8
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	662,957	1,144,588	72.65	1,164,620	1.75	1,358,027	16.61	1,413,182	4.06	20.8
Script & concept	0	0	n/a	82,385	n/a	85,394	3.65	88,393	3.51	
Filler Programming + Program Production	266,414	280,424	5.26	224,091	-20.09	386,040	72.27	344,004	-10.89	6.6
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	929,371	1,425,012	53.33	1,471,096	3.23	1,829,461	24.36	1,845,579	0.88	18.7
Canadian Programming/Revenue (%)	24.27	19.07		14.39		14.74		15.80		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
405423948	Cottage Life (formerly Bold)	Blue Ant Television Ltd.	Blue Ant Media Inc.	Specialty (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	1,623,890	1,536,081	-5.41	1,473,616	-4.07	1,672,534	13.50	1,640,141	-1.94	0.3
DTH revenue	2,445,729	2,642,329	8.04	2,508,560	-5.06	2,356,900	-6.05	2,342,618	-0.61	-1.1
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	8,497	107,227	>999±	56,444	-47.36	61,115	8.28	18,108	-70.37	20.8
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	4,078,116	4,285,637	5.09	4,038,620	-5.76	4,090,549	1.29	4,000,867	-2.19	-0.5
Expenses										
Programming and Production	2,153,092	2,372,856	10.21	3,334,188	40.51	1,527,962	-54.17	1,418,722	-7.15	-9.9
Technical	739,323	848,927	14.82	826,246	-2.67	724,538	-12.31	621,187	-14.26	-4.3
Sales and Promotion	508,667	706,327	38.86	256,345	-63.71	486,262	89.69	325,648	-33.03	-10.6
Administration and General	10,520	30,206	187.13	27,716	-8.24	34,157	23.24	700,136	>999±	185.6
Total Expenses	3,411,602	3,958,316	16.03	4,444,495	12.28	2,772,919	-37.61	3,065,693	10.56	-2.6
Operating Income	666,514	327,321		-405,875		1,317,630		935,174		
Depreciation	0	0	n/a	0	n/a	0	n/a	0	n/a	
P.B.I.T.	666,514	327,321		-405,875		1,317,630		935,174		
Interest Expense	0	0	n/a	0	n/a	0	n/a	0	n/a	
Adjustments - Gain (Loss)	0	0	n/a	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	666,514	327,321		-405,875		1,317,630		935,174		
Canadian Programming Expenses										
Acquisition of rights	601,536	702,605	16.80	954,785	35.89	685,448	-28.21	345,859	-49.54	-12.9
Script & concept	0	64,810	n/a	0	-100.00	0	n/a	0	n/a	
Filler Programming + Program Production	659,598	777,245	17.84	1,105,678	42.26	391,338	-64.61	93,253	-76.17	-38.7
Investment in Programming	0	0	n/a	855,099	n/a	8,775	-98.97	414,273	>999±	
Total Canadian Programming	1,261,134	1,544,660	22.48	2,915,562	88.75	1,085,561	-62.77	853,385	-21.39	-9.3
Canadian Programming/Revenue (%)	30.92	36.04		72.19		26.54		21.33		
Total Salaries	606,908	657,532	8.34	709,727	7.94	671,322	-5.41	323,949	-51.74	-14.5
Average Staff Count	6.5	8	23.08	8	0.00	7.5	-6.25	4.38	-41.60	
Average Salary (\$)	93,370	82,192	-11.97	88,716	7.94	89,510	0.89	73,961	-17.37	-5.7
Subscribers	1,047,150	2,088,065	99.40	2,662,024	27.49	2,635,696	-0.99	2,565,383	-2.67	25.1
Profitability (%)										
Operating Margin	16.3	7.6		-10.0		32.2		23.4		
P.B.I.T. Margin	16.3	7.6		-10.0		32.2		23.4		
Pre-tax Margin	16.3	7.6		-10.0		32.2		23.4		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305417223	CTV News Channel (formerly CTV Newsnet)	Bell Media Inc.	BCE Inc.	Specialty (category C service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	11,134,339	10,975,924	-1.42	10,832,743	-1.30	11,450,037	5.70	11,465,775	0.14	0.7
DTH revenue	3,541,137	3,810,555	7.61	3,894,940	2.21	4,073,907	4.59	4,016,268	-1.41	3.2
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	8,345,247	9,092,033	8.95	8,984,818	-1.18	10,334,145	15.02	10,560,629	2.19	6.1
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	23,020,723	23,878,512	3.73	23,712,501	-0.70	25,858,089	9.05	26,042,672	0.71	3.1
Expenses										
Programming and Production	13,439,653	13,095,635	-2.56	13,868,190	5.90	15,909,205	14.72	16,610,448	4.41	5.4
Technical	1,307,683	1,355,010	3.62	1,467,771	8.32	1,420,841	-3.20	1,286,508	-9.45	-0.4
Sales and Promotion	859,152	1,111,964	29.43	923,592	-16.94	904,077	-2.11	880,348	-2.62	0.6
Administration and General	737,667	1,124,310	52.41	1,479,756	31.61	1,249,446	-15.56	1,394,397	11.60	17.3
Total Expenses	16,344,155	16,686,919	2.10	17,739,309	6.31	19,483,569	9.83	20,171,701	3.53	5.4
Operating Income	6,676,568	7,191,593		5,973,192		6,374,520		5,870,971		
Depreciation	0	0	n/a	327,826	n/a	466,551	42.32	357,784	-23.31	
P.B.I.T.	6,676,568	7,191,593		5,645,366		5,907,969		5,513,187		
Interest Expense	0	0	n/a	0	n/a	550	n/a	2,548	363.27	
Adjustments - Gain (Loss)	0	-800,000	n/a	93,500	-111.69	0	-100.00	0	n/a	
Pre-tax Profit	6,676,568	6,391,593		5,738,866		5,907,419		5,510,639		
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	0	n/a	0	n/a	0	n/a	
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	12,390,371	11,886,591	-4.07	12,827,845	7.92	14,965,933	16.67	16,610,448	10.99	7.6
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	12,390,371	11,886,591	-4.07	12,827,845	7.92	14,965,933	16.67	16,610,448	10.99	7.6
Canadian Programming/Revenue (%)	53.82	49.78		54.10		57.88		63.78		
Total Salaries	8,219,746	8,475,303	3.11	8,841,154	4.32	10,797,173	22.12	10,940,118	1.32	7.4
Average Staff Count	76.9	71.07	-7.58	70	-1.51	81	15.71	89	9.88	
Average Salary (\$)	106,889	119,253	11.57	126,302	5.91	133,298	5.54	122,923	-7.78	3.6
Subscribers	8,514,814	8,666,846	1.79	8,612,204	-0.63	8,694,480	0.96	8,440,427	-2.92	-0.2
Profitability (%)										
Operating Margin	29.0	30.1		25.2		24.7		22.5		
P.B.I.T. Margin	29.0	30.1		23.8		22.8		21.2		
Pre-tax Margin	29.0	26.8		24.2		22.8		21.2		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305426050	DejaView	Shaw Television Limited	Shaw Communications Inc.	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	2,070,188	2,300,838	11.14	2,491,846	8.30	2,866,314	15.03	2,983,060	4.07	9.6
DTH revenue	2,208,606	2,317,483	4.93	2,234,591	-3.58	2,238,841	0.19	2,210,937	-1.25	0.0
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	1,704,572	1,662,434	-2.47	2,687,697	61.67	3,094,693	15.14	2,629,926	-15.02	11.5
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	5,983,366	6,280,755	4.97	7,414,134	18.05	8,199,848	10.60	7,823,923	-4.58	6.9
Expenses										
Programming and Production	2,933,327	2,403,140	-18.07	2,414,305	0.46	2,131,769	-11.70	1,898,300	-10.95	-10.3
Technical	536,741	537,861	0.21	583,822	8.55	737,840	26.38	621,546	-15.76	3.7
Sales and Promotion	528,956	399,580	-24.46	623,726	56.10	345,197	-44.66	124,503	-63.93	-30.4
Administration and General	346,153	504,434	45.73	525,307	4.14	696,746	32.64	776,021	11.38	22.4
Total Expenses	4,345,177	3,845,015	-11.51	4,147,160	7.86	3,911,552	-5.68	3,420,370	-12.56	-5.8
Operating Income	1,638,189	2,435,740		3,266,974		4,288,296		4,403,553		
Depreciation	0	0	n/a	0	n/a	0	n/a	0	n/a	
P.B.I.T.	1,638,189	2,435,740		3,266,974		4,288,296		4,403,553		
Interest Expense	467	-359	-176.87	2,451	-782.73	0	-100.00	0	n/a	
Adjustments - Gain (Loss)	0	0	n/a	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	1,637,722	2,436,099		3,264,523		4,288,296		4,403,553		
Canadian Programming Expenses										
Acquisition of rights	35,136	16,417	-53.28	-19,726	-220.16	96,754	-590.49	139,070	43.74	41.1
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	0	0	n/a	0	n/a	155,566	n/a	173,273	11.38	
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	35,136	16,417	-53.28	-19,726	-220.16	252,320	>999±	312,343	23.79	72.7
Canadian Programming/Revenue (%)	0.59	0.26		-0.27		3.08		3.99		
Total Salaries	757,293	811,350	7.14	925,794	14.11	813,008	-12.18	786,392	-3.27	1.0
Average Staff Count	14	15	7.14	17	13.33	11	-35.29	10	-9.09	
Average Salary (\$)	54,092	54,090	0.00	54,458	0.68	73,910	35.72	78,639	6.40	9.8
Subscribers	1,384,954	1,442,434	4.15	1,515,568	5.07	1,633,454	7.78	1,565,370	-4.17	3.1
Profitability (%)										
Operating Margin	27.4	38.8		44.1		52.3		56.3		
P.B.I.T. Margin	27.4	38.8		44.1		52.3		56.3		
Pre-tax Margin	27.4	38.8		44.0		52.3		56.3		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
315413765	Discovery Channel	2953285 Canada Inc.	BCE Inc.	Specialty (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	35,900,634	37,691,034	4.99	37,017,632	-1.79	37,561,048	1.47	36,916,596	-1.72	0.7
DTH revenue	11,897,145	12,492,684	5.01	13,001,758	4.07	12,813,795	-1.45	12,759,759	-0.42	1.8
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	39,623,567	45,667,406	15.25	49,868,798	9.20	48,762,172	-2.22	51,649,777	5.92	6.9
Other revenue	0	0	n/a	24,654	n/a	58,050	135.46	45,946	-20.85	
Total Revenue	87,421,346	95,851,124	9.64	99,912,842	4.24	99,195,065	-0.72	101,372,078	2.19	3.8
Expenses										
Programming and Production	48,806,621	49,812,168	2.06	50,818,252	2.02	55,167,950	8.56	60,635,604	9.91	5.6
Technical	992,947	974,450	-1.86	987,812	1.37	1,038,482	5.13	1,081,021	4.10	2.2
Sales and Promotion	9,705,142	8,354,617	-13.92	6,798,612	-18.62	5,479,653	-19.40	7,315,624	33.51	-6.8
Administration and General	2,402,587	3,277,091	36.40	4,736,041	44.52	3,826,290	-19.21	4,519,959	18.13	17.1
Total Expenses	61,907,297	62,418,326	0.83	63,340,717	1.48	65,512,375	3.43	73,552,208	12.27	4.4
Operating Income	25,514,049	33,432,798		36,572,125		33,682,690		27,819,870		
Depreciation	137,818	110,877	-19.55	1,484,450	>999±	2,014,491	35.71	1,596,609	-20.74	84.5
P.B.I.T.	25,376,231	33,321,921		35,087,675		31,668,199		26,223,261		
Interest Expense	20,353	0	-100.00	3,381	n/a	122,225	>999±	2,428,788	>999±	
Adjustments - Gain (Loss)	612,802	289,242	-52.80	325,546	12.55	-2,498,854	-867.59	0	-100.00	
Pre-tax Profit	25,968,680	33,611,163		35,409,840		29,047,120		23,794,473		
Canadian Programming Expenses										
Acquisition of rights	18,179,655	14,835,969	-18.39	20,653,749	39.21	23,117,073	11.93	30,324,090	31.18	13.7
Script & concept	0	0	n/a	201,333	n/a	293,400	45.73	716,682	144.27	
Filler Programming + Program Production	18,349,065	20,922,950	14.03	19,071,646	-8.85	19,984,708	4.79	18,315,418	-8.35	-0.1
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	36,528,720	35,758,919	-2.11	39,926,728	11.66	43,395,181	8.69	49,356,190	13.74	7.8
Canadian Programming/Revenue (%)	41.78	37.31		39.96		43.75		48.69		
Total Salaries	5,025,472	5,014,038	-0.23	6,171,812	23.09	4,967,867	-19.51	5,019,206	1.03	0.0
Average Staff Count	56.7	55.6	-1.94	49.5	-10.97	48	-3.03	42	-12.50	
Average Salary (\$)	88,633	90,181	1.75	124,683	38.26	103,497	-16.99	119,505	15.47	7.8
Subscribers	8,048,082	8,197,716	1.86	8,113,810	-1.02	7,899,862	-2.64	7,733,150	-2.11	-1.0
Profitability (%)										
Operating Margin	29.2	34.9		36.6		34.0		27.4		
P.B.I.T. Margin	29.0	34.8		35.1		31.9		25.9		
Pre-tax Margin	29.7	35.1		35.4		29.3		23.5		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305426480	Discovery Kids	Discovery Kids Canada Company	Corus Entertainment Inc.	Specialty (category B service)	2010					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	3,894,058	685,321	-82.40	-100.00						n/a
Expenses										
Programming and Production	1,004,089	145,764	-85.48	-100.00						n/a
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	449,006	69,709	-84.47	-100.00						n/a
Script & concept	0	0	n/a	n/a						n/a
Filler Programming + Program Production	36,533	6,685	-81.70	-100.00						n/a
Investment in Programming	0	0	n/a	n/a						n/a
Total Canadian Programming	485,539	76,394	-84.27	-100.00						n/a
Canadian Programming/Revenue (%)	12.47	11.15								
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305426191	Discovery Science (formerly Discovery Civilization Channel)	Discovery Science Canada Company	BCE Inc.	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	1,446,073	1,715,093	18.60	1,713,832	-0.07	1,961,970	14.48	2,332,952	18.91	12.7
DTH revenue	1,497,996	1,769,269	18.11	1,707,173	-3.51	1,859,912	8.95	2,001,671	7.62	7.5
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	747,366	799,767	7.01	726,487	-9.16	789,768	8.71	846,348	7.16	3.2
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	3,691,435	4,284,129	16.06	4,147,492	-3.19	4,611,650	11.19	5,180,971	12.35	8.8
Expenses										
Programming and Production	1,310,102	1,597,400	21.93	1,733,001	8.49	1,843,188	6.36	1,787,465	-3.02	8.1
Technical	792,976	732,163	-7.67	757,591	3.47	798,186	5.36	797,107	-0.14	0.1
Sales and Promotion	324,955	375,107	15.43	477,729	27.36	363,587	-23.89	363,070	-0.14	2.8
Administration and General	699,609	718,559	2.71	784,019	9.11	876,705	11.82	986,741	12.55	9.0
Total Expenses	3,127,642	3,423,229	9.45	3,752,340	9.61	3,881,666	3.45	3,934,383	1.36	5.9
Operating Income	563,793	860,900		395,152		729,984		1,246,588		
Depreciation	0	0	n/a	57,339	n/a	67,820	18.28	71,224	5.02	
P.B.I.T.	563,793	860,900		337,813		662,164		1,175,364		
Interest Expense	-39	0	-100.00	0	n/a	0	n/a	-11,457	n/a	
Adjustments - Gain (Loss)	7,302	2,798	-61.68	9,200	228.81	7,442	-19.11	0	-100.00	
Pre-tax Profit	571,134	863,698		347,013		669,606		1,186,821		
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	410,120	n/a	399,800	-2.52	349,020	-12.70	
Script & concept	0	0	n/a	0	n/a	0	n/a	45,203	n/a	
Filler Programming + Program Production	606,399	637,181	5.08	305,172	-52.11	340,136	11.46	211,189	-37.91	-23.2
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	606,399	637,181	5.08	715,292	12.26	739,936	3.45	605,412	-18.18	0.0
Canadian Programming/Revenue (%)	16.43	14.87		17.25		16.04		11.69		
Total Salaries	154,529	160,095	3.60	183,025	14.32	204,324	11.64	172,775	-15.44	2.8
Average Staff Count	2.2	2.2	0.00	2.5	13.64	2.8	12.00	2.17	-22.50	
Average Salary (\$)	70,240	72,770	3.60	73,210	0.60	72,973	-0.32	79,620	9.11	3.2
Subscribers	1,303,224	1,389,857	6.65	1,399,775	0.71	1,448,006	3.45	1,562,630	7.92	4.6
Profitability (%)										
Operating Margin	15.3	20.1		9.5		15.8		24.1		
P.B.I.T. Margin	15.3	20.1		8.1		14.4		22.7		
Pre-tax Margin	15.5	20.2		8.4		14.5		22.9		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535421250	Discovery World HD (formerly Discovery HD)	2953285 Canada Inc.	BCE Inc.	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	10,445,270	14,830,230	41.98	16,973,777	14.45	18,110,093	6.69	17,609,321	-2.77	14.0
DTH revenue	7,647,491	9,045,526	18.28	9,840,390	8.79	8,752,779	-11.05	8,258,799	-5.64	1.9
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	94,191	220,049	133.62	330,624	50.25	276,884	-16.25	428,993	54.94	46.1
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	18,186,952	24,095,805	32.49	27,144,791	12.65	27,139,756	-0.02	26,297,113	-3.10	9.7
Expenses										
Programming and Production	5,115,595	7,297,954	42.66	9,792,369	34.18	8,516,933	-13.02	8,611,387	1.11	13.9
Technical	545,044	602,273	10.50	594,657	-1.26	282,453	-52.50	423,697	50.01	-6.1
Sales and Promotion	2,815,343	2,103,870	-25.27	1,871,278	-11.06	853,702	-54.38	862,491	1.03	-25.6
Administration and General	1,146,884	658,649	-42.57	989,642	50.25	1,058,764	6.98	1,489,026	40.64	6.7
Total Expenses	9,622,866	10,662,746	10.81	13,247,946	24.25	10,711,852	-19.14	11,386,601	6.30	4.3
Operating Income	8,564,086	13,433,059		13,896,845		16,427,904		14,910,512		
Depreciation	0	0	n/a	123,157	n/a	395,317	220.99	361,515	-8.55	
P.B.I.T.	8,564,086	13,433,059		13,773,688		16,032,587		14,548,997		
Interest Expense	0	0	n/a	0	n/a	19	n/a	75	294.74	
Adjustments - Gain (Loss)	-241,831	0	-100.00	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	8,322,255	13,433,059		13,773,688		16,032,568		14,548,922		
Canadian Programming Expenses										
Acquisition of rights	717,200	473,460	-33.98	2,370,172	400.61	2,782,019	17.38	2,935,582	5.52	42.2
Script & concept	0	0	n/a	25,000	n/a	10,000	-60.00	20,500	105.00	
Filler Programming + Program Production	1,117,748	2,542,755	127.49	2,775,263	9.14	874,296	-68.50	462,002	-47.16	-19.8
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	1,834,948	3,016,215	64.38	5,170,435	71.42	3,666,315	-29.09	3,418,084	-6.77	16.8
Canadian Programming/Revenue (%)	10.09	12.52		19.05		13.51		13.00		
Total Salaries	139,960	142,418	1.76	183,879	29.11	201,402	9.53	202,822	0.71	9.7
Average Staff Count	2	2	0.00	2.5	25.00	2.5	0.00	2.5	0.00	
Average Salary (\$)	69,980	71,209	1.76	73,552	3.29	80,561	9.53	81,129	0.71	3.8
Subscribers	1,021,163	1,271,544	24.52	1,442,292	13.43	1,493,112	3.52	1,320,604	-11.55	6.6
Profitability (%)										
Operating Margin	47.1	55.7		51.2		60.5		56.7		
P.B.I.T. Margin	47.1	55.7		50.7		59.1		55.3		
Pre-tax Margin	45.8	55.7		50.7		59.1		55.3		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535421862	Disney Junior (formerly Playhouse Disney Télé)	8504601 Canada Inc.	Boivin, Pierre (Trustee/fiduciaire)	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue		0		646,476	n/a	2,107,383	225.98	2,945,889	39.79	n/a
Expenses										
Programming and Production		88,218		809,062	817.12	1,157,226	43.03	1,370,659	18.44	n/a
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights		1,192		133,242	>999±	279,005	109.40	222,346	-20.31	n/a
Script & concept		0		0	n/a	0	n/a	0	n/a	n/a
Filler Programming + Program Production		67,358		440,870	554.52	293,317	-33.47	284,852	-2.89	n/a
Investment in Programming		0		0	n/a	0	n/a	0	n/a	n/a
Total Canadian Programming		68,550		574,112	737.51	572,322	-0.31	507,198	-11.38	n/a
Canadian Programming/Revenue (%)		n/a		88.81		27.16		17.22		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535428214	Disney XD (formerly Family Extreme)	8504601 Canada Inc.	Boivin, Pierre (Trustee/fiduciaire)	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue				175,542		1,692,453	864.13	6,533,310	286.03	n/a
Expenses										
Programming and Production				139,652		855,095	512.30	1,935,889	126.39	n/a
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights				9,663		46,842	384.76	103,424	120.79	n/a
Script & concept				0		0	n/a	0	n/a	n/a
Filler Programming + Program Production				4,397		180,461	>999±	217,757	20.67	n/a
Investment in Programming				0		0	n/a	0	n/a	n/a
Total Canadian Programming				14,060		227,303	>999±	321,181	41.30	n/a
Canadian Programming/Revenue (%)				8.01		13.43		4.92		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535421151	D.I.Y. Network (formerly D.I.Y. Television)	HGTV Canada Inc.	Shaw Communications Inc.	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue		1,730,104		2,493,399	44.12	3,917,663	57.12	3,683,275	-5.98	n/a
DTH revenue		866,466		3,078,885	255.34	2,226,272	-27.69	2,091,701	-6.04	n/a
Local advertising revenue		0		0	n/a	0	n/a	0	n/a	n/a
National advertising revenue		2,434,829		4,265,326	75.18	4,598,700	7.82	4,656,343	1.25	n/a
Other revenue		0		0	n/a	0	n/a	0	n/a	n/a
Total Revenue		5,031,399		9,837,610	95.52	10,742,635	9.20	10,431,319	-2.90	n/a
Expenses										
Programming and Production		661,919		987,351	49.16	999,661	1.25	994,575	-0.51	n/a
Technical		682,776		669,774	-1.90	653,432	-2.44	633,601	-3.03	n/a
Sales and Promotion		556,144		594,916	6.97	279,076	-53.09	206,201	-26.11	n/a
Administration and General		991,843		1,364,076	37.53	1,382,428	1.35	1,348,031	-2.49	n/a
Total Expenses		2,892,682		3,616,117	25.01	3,314,597	-8.34	3,182,408	-3.99	n/a
Operating Income		2,138,717		6,221,493		7,428,038		7,248,911		
Depreciation		1,733		0	-100.00	0	n/a	0	n/a	n/a
P.B.I.T.		2,136,984		6,221,493		7,428,038		7,248,911		
Interest Expense		0		-7,753	n/a	-599	-92.27	0	-100.00	
Adjustments - Gain (Loss)		0		0	n/a	0	n/a	0	n/a	
Pre-tax Profit		2,136,984		6,229,246		7,428,637		7,248,911		
Canadian Programming Expenses										
Acquisition of rights		23,957		57,189	138.72	57,700	0.89	59,170	2.55	n/a
Script & concept		0		0	n/a	0	n/a	0	n/a	n/a
Filler Programming + Program Production		152,686		274,678	79.90	246,813	-10.14	224,908	-8.88	n/a
Investment in Programming		0		0	n/a	0	n/a	0	n/a	n/a
Total Canadian Programming		176,643		331,867	87.87	304,513	-8.24	284,078	-6.71	n/a
Canadian Programming/Revenue (%)		3.51		3.37		2.83		2.72		
Total Salaries		549,963		813,435	47.91	1,038,852	27.71	1,003,324	-3.42	n/a
Average Staff Count		7		11	57.14	12	9.09	11	-8.33	
Average Salary (\$)		78,566		73,949	-5.88	86,571	17.07	91,211	5.36	n/a
Subscribers		1,828,210		2,200,219	20.35	2,484,142	12.90	3,233,203	30.15	n/a
Profitability (%)										
Operating Margin		42.5		63.2		69.1		69.5		
P.B.I.T. Margin		42.5		63.2		69.1		69.5		
Pre-tax Margin		42.5		63.3		69.2		69.5		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305423965	Documentary (formerly The Canadian Documentary Channel)	The Canadian Documentary Channel Limited Partnersh	Canadian Broadcasting Corporation	Specialty (category A service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	2,345,133	2,517,828	7.36	2,530,657	0.51	3,187,513	25.96	3,316,105	4.03	9.1
DTH revenue	2,692,335	2,791,915	3.70	2,735,263	-2.03	2,640,874	-3.45	2,729,270	3.35	0.3
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	110,127	97,729	-11.26	176,558	80.66	186,278	5.51	274,837	47.54	25.7
Other revenue	42,491	86,575	103.75	63,205	-26.99	3,243	-94.87	592	-81.75	
Total Revenue	5,190,086	5,494,047	5.86	5,505,683	0.21	6,017,908	9.30	6,320,804	5.03	5.1
Expenses										
Programming and Production	2,782,352	2,805,920	0.85	2,558,112	-8.83	2,764,550	8.07	2,878,598	4.13	0.9
Technical	1,174,266	1,214,758	3.45	1,234,684	1.64	1,215,982	-1.51	1,239,365	1.92	1.4
Sales and Promotion	635,753	561,831	-11.63	436,036	-22.39	514,638	18.03	572,571	11.26	-2.6
Administration and General	390,155	594,714	52.43	594,285	-0.07	636,279	7.07	617,375	-2.97	12.2
Total Expenses	4,982,526	5,177,223	3.91	4,823,117	-6.84	5,131,449	6.39	5,307,909	3.44	1.6
Operating Income	207,560	316,824		682,566		886,459		1,012,895		
Depreciation	0	0	n/a	0	n/a	0	n/a	0	n/a	
P.B.I.T.	207,560	316,824		682,566		886,459		1,012,895		
Interest Expense	47,563	43,903	-7.70	59,103	34.62	30,672	-48.10	0	-100.00	
Adjustments - Gain (Loss)	0	0	n/a	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	159,997	272,921		623,463		855,787		1,012,895		
Canadian Programming Expenses										
Acquisition of rights	1,410,462	1,633,874	15.84	1,371,297	-16.07	1,536,289	12.03	1,462,783	-4.78	0.9
Script & concept	235,272	116,532	-50.47	215,788	85.17	304,750	41.23	357,294	17.24	11.0
Filler Programming + Program Production	464,063	451,380	-2.73	471,781	4.52	558,300	18.34	584,058	4.61	5.9
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	2,109,797	2,201,786	4.36	2,058,866	-6.49	2,399,339	16.54	2,404,135	0.20	3.3
Canadian Programming/Revenue (%)	40.65	40.08		37.40		39.87		38.04		
Total Salaries	579,311	647,095	11.70	711,563	9.96	666,738	-6.30	778,773	16.80	7.7
Average Staff Count	6.5	8	23.08	8	0.00	7.5	-6.25	8.25	10.00	
Average Salary (\$)	89,125	80,887	-9.24	88,945	9.96	88,898	-0.05	94,397	6.18	1.5
Subscribers	1,248,792	2,289,832	83.36	2,563,944	11.97	2,669,402	4.11	2,697,178	1.04	21.2
Profitability (%)										
Operating Margin	4.0	5.8		12.4		14.7		16.0		
P.B.I.T. Margin	4.0	5.8		12.4		14.7		16.0		
Pre-tax Margin	3.1	5.0		11.3		14.2		16.0		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305417299	DTOUR (formerly TVtropolis)	TVtropolis General Partnership	Shaw Communications Inc.	Specialty (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	9,919,752	10,885,028	9.73	10,972,219	0.80	10,622,994	-3.18	10,789,186	1.56	2.1
DTH revenue	3,424,686	3,622,546	5.78	3,505,084	-3.24	3,453,772	-1.46	3,766,653	9.06	2.4
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	33,143,539	30,283,789	-8.63	27,113,111	-10.47	23,877,768	-11.93	17,508,955	-26.67	-14.8
Other revenue	3,733	555	-85.13	308	-44.50	113	-63.31	1	-99.12	
Total Revenue	46,491,710	44,791,918	-3.66	41,590,722	-7.15	37,954,647	-8.74	32,064,795	-15.52	-8.9
Expenses										
Programming and Production	26,182,853	29,344,365	12.07	27,674,301	-5.69	18,184,542	-34.29	12,050,839	-33.73	-17.6
Technical	611,949	528,597	-13.62	566,669	7.20	855,538	50.98	722,057	-15.60	4.2
Sales and Promotion	4,718,630	4,220,354	-10.56	4,219,958	-0.01	2,983,149	-29.31	1,153,190	-61.34	-29.7
Administration and General	1,593,629	1,593,476	-0.01	1,513,375	-5.03	1,572,954	3.94	1,575,452	0.16	-0.3
Total Expenses	33,107,061	35,686,792	7.79	33,974,303	-4.80	23,596,183	-30.55	15,501,538	-34.30	-17.3
Operating Income	13,384,649	9,105,126		7,616,419		14,358,464		16,563,257		
Depreciation	2,462	0	-100.00	0	n/a	0	n/a	1,454	n/a	-12.3
P.B.I.T.	13,382,187	9,105,126		7,616,419		14,358,464		16,561,803		
Interest Expense	0	0	n/a	0	n/a	-32,929	n/a	-28,964	-12.04	
Adjustments - Gain (Loss)	27,805	-31,839	-214.51	-20,821	-34.61	0	-100.00	0	n/a	
Pre-tax Profit	13,409,992	9,073,287		7,595,598		14,391,393		16,590,767		
Canadian Programming Expenses										
Acquisition of rights	17,510,526	20,710,213	18.27	19,179,790	-7.39	13,286,978	-30.72	7,609,721	-42.73	-18.8
Script & concept	0	0	n/a	0	n/a	117,996	n/a	236,348	100.30	
Filler Programming + Program Production	0	0	n/a	0	n/a	790,779	n/a	781,317	-1.20	
Investment in Programming	0	0	n/a	213,000	n/a	0	-100.00	0	n/a	
Total Canadian Programming	17,510,526	20,710,213	18.27	19,392,790	-6.36	14,195,753	-26.80	8,627,386	-39.23	-16.2
Canadian Programming/Revenue (%)	37.66	46.24		46.63		37.40		26.91		
Total Salaries	1,210,091	1,240,859	2.54	2,047,250	64.99	1,516,190	-25.94	1,745,822	15.15	9.6
Average Staff Count	21	22	4.76	28	27.27	20	-28.57	22	10.00	
Average Salary (\$)	57,623	56,403	-2.12	73,116	29.63	75,810	3.68	79,356	4.68	8.3
Subscribers	6,302,370	6,445,687	2.27	6,263,767	-2.82	6,014,856	-3.97	5,759,675	-4.24	-2.2
Profitability (%)										
Operating Margin	28.8	20.3		18.3		37.8		51.7		
P.B.I.T. Margin	28.8	20.3		18.3		37.8		51.7		
Pre-tax Margin	28.8	20.3		18.3		37.9		51.7		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305426505	Dusk (formerly Scream)	3924181 Canada Inc.	Corus Entertainment Inc.	Specialty (category B service)	2012					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	6,515,914	7,444,177	14.25	7,653,392	2.81	4,519,767	-40.94	-100.00		n/a
Expenses										
Programming and Production										
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights										
Script & concept										
Filler Programming + Program Production										
Investment in Programming										
Total Canadian Programming	397,962	743,454	86.82	466,438	-37.26	481,675	3.27	-100.00		n/a
Canadian Programming/Revenue (%)										
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535423363	Eastlink Bluewater Communications Inc., Clinton	Eastlink Bluewater Communications Inc.	Tidnish Holdings Limited	Video-on-Demand	2010

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue		41,243		-100.00						n/a
DTH revenue		0		n/a						n/a
Local advertising revenue		0		n/a						n/a
National advertising revenue		0		n/a						n/a
Other revenue		0		n/a						n/a
Total Revenue		41,243		-100.00						n/a
Expenses										
Programming and Production		2,315		-100.00						n/a
Technical		0		n/a						n/a
Sales and Promotion		0		n/a						n/a
Administration and General		0		n/a						n/a
Total Expenses		2,315		-100.00						n/a
Operating Income		38,928								
Depreciation		0		n/a						n/a
P.B.I.T.		38,928								
Interest Expense		0		n/a						
Adjustments - Gain (Loss)		0		n/a						
Pre-tax Profit		38,928								
Canadian Programming Expenses										
Acquisition of rights		2,315		-100.00						n/a
Script & concept		0		n/a						n/a
Filler Programming + Program Production		0		n/a						n/a
Investment in Programming		0		n/a						n/a
Total Canadian Programming		2,315		-100.00						n/a
Canadian Programming/Revenue (%)		5.61								
Total Salaries		0		n/a						n/a
Average Staff Count		0		n/a						n/a
Average Salary (\$)		n/a	n/a	n/a						n/a
Subscribers										
Profitability (%)										
Operating Margin		94.4								
P.B.I.T. Margin		94.4								
Pre-tax Margin		94.4								

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305417330	E! (formerly Star! TV)	Bell Media Inc.	BCE Inc.	Specialty (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	10,664,447	13,721,312	28.66	12,534,812	-8.65	13,624,182	8.69	13,388,515	-1.73	5.9
DTH revenue	5,258,734	5,575,221	6.02	5,540,242	-0.63	3,723,306	-32.80	3,402,754	-8.61	-10.3
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	6,169,763	6,270,611	1.63	9,049,855	44.32	11,223,517	24.02	13,979,104	24.55	22.7
Other revenue	0	0	n/a	0	n/a	18,662	n/a	17,877	-4.21	
Total Revenue	22,092,944	25,567,144	15.73	27,124,909	6.09	28,589,667	5.40	30,788,250	7.69	8.7
Expenses										
Programming and Production	11,886,465	13,493,493	13.52	16,433,955	21.79	13,850,838	-15.72	13,772,555	-0.57	3.8
Technical	985,804	906,380	-8.06	1,179,221	30.10	1,209,998	2.61	1,223,936	1.15	5.6
Sales and Promotion	826,230	833,147	0.84	885,839	6.32	1,077,348	21.62	1,901,553	76.50	23.2
Administration and General	1,060,514	1,378,980	30.03	1,979,917	43.58	2,512,399	26.89	1,994,248	-20.62	17.1
Total Expenses	14,759,013	16,612,000	12.55	20,478,932	23.28	18,650,583	-8.93	18,892,292	1.30	6.4
Operating Income	7,333,931	8,955,144		6,645,977		9,939,084		11,895,958		
Depreciation	982,268	1,486,659	51.35	1,873,224	26.00	728,215	-61.13	540,507	-25.78	-13.9
P.B.I.T.	6,351,663	7,468,485		4,772,753		9,210,869		11,355,451		
Interest Expense	0	0	n/a	-141,297	n/a	283,463	-300.62	308,266	8.75	
Adjustments - Gain (Loss)	-1,370,558	-734,485	-46.41	-795,656	8.33	-1,943,457	144.26	-2,128,382	9.52	
Pre-tax Profit	4,981,105	6,734,000		4,118,394		6,983,949		8,918,803		
Canadian Programming Expenses										
Acquisition of rights	4,506,903	5,393,990	19.68	262,828	-95.13	158,177	-39.82	823,472	420.60	-34.6
Script & concept	0	0	n/a	0	n/a	0	n/a	222,836	n/a	
Filler Programming + Program Production	3,198,778	4,299,316	34.40	10,566,973	145.78	7,561,341	-28.44	5,199,825	-31.23	12.9
Investment in Programming	9,291	0	-100.00	650	n/a	0	-100.00	0	n/a	-100.0
Total Canadian Programming	7,714,972	9,693,306	25.64	10,830,451	11.73	7,719,518	-28.72	6,246,133	-19.09	-5.1
Canadian Programming/Revenue (%)	34.92	37.91		39.93		27.00		20.29		
Total Salaries	3,457,637	3,569,451	3.23	8,626,176	141.67	7,596,381	-11.94	7,412,125	-2.43	21.0
Average Staff Count	28	30	7.14	81	170.00	71	-12.35	65	-8.45	
Average Salary (\$)	123,487	118,982	-3.65	106,496	-10.49	106,991	0.47	114,033	6.58	-2.0
Subscribers	5,681,485	6,199,108	9.11	6,460,210	4.21	6,880,039	6.50	7,114,520	3.41	5.8
Profitability (%)										
Operating Margin	33.2	35.0		24.5		34.8		38.6		
P.B.I.T. Margin	28.7	29.2		17.6		32.2		36.9		
Pre-tax Margin	22.5	26.3		15.2		24.4		29.0		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
435413703	Encore Avenue	Encore Avenue Ltd.	Corus Entertainment Inc.	Pay-TV (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	10,128,705	10,894,824	7.56	12,286,724	12.78	12,722,913	3.55	13,304,894	4.57	7.1
DTH revenue	8,371,849	8,280,946	-1.09	8,265,063	-0.19	7,120,619	-13.85	7,071,288	-0.69	-4.1
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	18,500,554	19,175,770	3.65	20,551,787	7.18	19,843,532	-3.45	20,376,182	2.68	2.4
Expenses										
Programming and Production	5,156,481	5,604,802	8.69	6,754,222	20.51	5,422,446	-19.72	5,299,175	-2.27	0.7
Technical	1,339,310	1,330,845	-0.63	1,401,271	5.29	1,293,898	-7.66	1,203,294	-7.00	-2.6
Sales and Promotion	505,102	496,772	-1.65	435,969	-12.24	332,408	-23.75	309,162	-6.99	-11.6
Administration and General	1,883,442	2,374,021	26.05	3,031,144	27.68	2,579,112	-14.91	2,239,719	-13.16	4.4
Total Expenses	8,884,335	9,806,440	10.38	11,622,606	18.52	9,627,864	-17.16	9,051,350	-5.99	0.5
Operating Income	9,616,219	9,369,330		8,929,181		10,215,668		11,324,832		
Depreciation	0	0	n/a	0	n/a	511,597	n/a	563,839	10.21	
P.B.I.T.	9,616,219	9,369,330		8,929,181		9,704,071		10,760,993		
Interest Expense	145,705	123,135	-15.49	127,440	3.50	140,919	10.58	152,166	7.98	
Adjustments - Gain (Loss)	1,070,405	1,198,175	11.94	1,669,115	39.30	1,135,344	-31.98	384,114	-66.17	
Pre-tax Profit	10,540,919	10,444,370		10,470,856		10,698,496		10,992,941		
Canadian Programming Expenses										
Acquisition of rights	750,655	992,593	32.23	891,586	-10.18	975,318	9.39	746,494	-23.46	-0.1
Script & concept	0	0	n/a	8,593	n/a	38,233	344.93	38,198	-0.09	
Filler Programming + Program Production	557,570	582,696	4.51	539,802	-7.36	781,775	44.83	832,718	6.52	10.6
Investment in Programming	393,964	0	-100.00	1,437,948	n/a	-145,350	-110.11	0	-100.00	-100.0
Total Canadian Programming	1,702,189	1,575,289	-7.46	2,877,929	82.69	1,649,976	-42.67	1,617,410	-1.97	-1.3
Canadian Programming/Revenue (%)	9.20	8.21		14.00		8.31		7.94		
Total Salaries	1,945,470	2,065,823	6.19	1,904,419	-7.81	1,827,776	-4.02	1,761,688	-3.62	-2.5
Average Staff Count	19	19	0.00	27	42.11	29	7.41	23	-20.69	
Average Salary (\$)	102,393	108,728	6.19	70,534	-35.13	63,027	-10.64	76,595	21.53	-7.0
Subscribers	2,685,871	2,443,595	-9.02	2,371,054	-2.97	2,305,491	-2.77	2,249,940	-2.41	-4.3
Profitability (%)										
Operating Margin	52.0	48.9		43.4		51.5		55.6		
P.B.I.T. Margin	52.0	48.9		43.4		48.9		52.8		
Pre-tax Margin	57.0	54.5		50.9		53.9		53.9		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535427109	EqualiTV	EqualiTV International Foundation	EqualiTV International	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue				5,555		12,000	116.02	1,500	-87.50	n/a
Expenses										
Programming and Production				5,000		12,000	140.00	0	-100.00	n/a
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights				0		0	n/a	0	n/a	n/a
Script & concept				0		0	n/a	0	n/a	n/a
Filler Programming + Program Production				5,000		12,000	140.00	0	-100.00	n/a
Investment in Programming				0		0	n/a	0	n/a	n/a
Total Canadian Programming				5,000		12,000	140.00	0	-100.00	n/a
Canadian Programming/Revenue (%)				90.01		100.00		0.00		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305425375	ERT sat (formerly Odyssey II)	1494679 Ontario Inc.	Odyssey Television Network Inc.	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	428,784	630,747	47.10	567,432	-10.04	524,470	-7.57	630,574	20.23	10.1
Expenses										
Programming and Production	362,825	510,107	40.59	468,762	-8.11	446,536	-4.74	388,473	-13.00	1.7
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	20,000	n/a	0	-100.00	0	n/a	
Script & concept	20,000	20,000	0.00	0	-100.00	20,000	n/a	20,000	0.00	0.0
Filler Programming + Program Production	76,538	163,965	114.23	67,758	-58.68	96,376	42.24	350,056	263.22	46.2
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	96,538	183,965	90.56	87,758	-52.30	116,376	32.61	370,056	217.98	39.9
Canadian Programming/Revenue (%)	22.51	29.17		15.47		22.19		58.69		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305424608	ESPN Classic	The Sports Network Inc.	BCE Inc.	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	1,167,603	1,380,830	18.26	1,379,319	-0.11	1,479,548	7.27	1,476,268	-0.22	6.0
DTH revenue	1,259,224	1,284,074	1.97	1,248,115	-2.80	1,282,688	2.77	1,222,719	-4.68	-0.7
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	309,636	305,299	-1.40	286,654	-6.11	270,218	-5.73	219,895	-18.62	-8.2
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	2,736,463	2,970,203	8.54	2,914,088	-1.89	3,032,454	4.06	2,918,882	-3.75	1.6
Expenses										
Programming and Production	518,995	488,298	-5.91	433,293	-11.26	593,983	37.09	651,918	9.75	5.9
Technical	967,323	934,781	-3.36	940,036	0.56	747,770	-20.45	699,340	-6.48	-7.8
Sales and Promotion	206,389	213,416	3.40	220,720	3.42	227,075	2.88	219,226	-3.46	1.5
Administration and General	581,675	597,378	2.70	615,011	2.95	629,150	2.30	639,572	1.66	2.4
Total Expenses	2,274,382	2,233,873	-1.78	2,209,060	-1.11	2,197,978	-0.50	2,210,056	0.55	-0.7
Operating Income	462,081	736,330		705,028		834,476		708,826		
Depreciation	0	0	n/a	0	n/a	0	n/a	0	n/a	
P.B.I.T.	462,081	736,330		705,028		834,476		708,826		
Interest Expense	0	0	n/a	0	n/a	0	n/a	0	n/a	
Adjustments - Gain (Loss)	0	0	n/a	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	462,081	736,330		705,028		834,476		708,826		
Canadian Programming Expenses										
Acquisition of rights	99,038	52,772	-46.72	33,862	-35.83	2,615	-92.28	0	-100.00	-100.0
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	168,518	190,259	12.90	171,794	-9.71	377,722	119.87	441,443	16.87	27.2
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	267,556	243,031	-9.17	205,656	-15.38	380,337	84.94	441,443	16.07	13.3
Canadian Programming/Revenue (%)	9.78	8.18		7.06		12.54		15.12		
Total Salaries	136,464	142,664	4.54	143,118	0.32	142,118	-0.70	134,496	-5.36	-0.4
Average Staff Count	2	2	0.00	2	0.00	2	0.00	2	0.00	
Average Salary (\$)	68,232	71,332	4.54	71,559	0.32	71,059	-0.70	67,248	-5.36	-0.4
Subscribers	982,461	1,038,634	5.72	1,092,322	5.17	1,127,561	3.23	1,028,723	-8.77	1.2
Profitability (%)										
Operating Margin	16.9	24.8		24.2		27.5		24.3		
P.B.I.T. Margin	16.9	24.8		24.2		27.5		24.3		
Pre-tax Margin	16.9	24.8		24.2		27.5		24.3		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535422000	EuroWorld SPORT (formerly RCS Television)	Teletatino Network Inc.	Corus Entertainment Inc.	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	0		n/a	137,580		55,577	-59.60	46,404	-16.51	
Expenses										
Programming and Production	0		n/a	33,444		38,186	14.18	80,693	111.32	
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0		n/a	4,000		4,000	0.00	4,000	0.00	
Script & concept	0		n/a	0		0	n/a	0	n/a	
Filler Programming + Program Production	0		n/a	0		0	n/a	0	n/a	
Investment in Programming	0		n/a	0		0	n/a	0	n/a	
Total Canadian Programming	0		n/a	4,000		4,000	0.00	4,000	0.00	
Canadian Programming/Revenue (%)	n/a			2.91		7.20		8.62		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
205421548	Évasion (formerly Canal Évasion)	Canal Évasion inc.	Groupe Serdy inc.	Specialty (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	5,308,026	6,550,953	23.42	6,618,989	1.04	6,727,436	1.64	6,475,004	-3.75	5.1
DTH revenue	1,927,915	1,989,370	3.19	2,061,083	3.60	2,063,547	0.12	2,072,477	0.43	1.8
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	2,635,226	3,040,285	15.37	3,891,540	28.00	3,864,539	-0.69	3,668,311	-5.08	8.6
Other revenue	49,911	14,964	-70.02	35	-99.77	-158	-551.43	-500	216.46	
Total Revenue	9,921,078	11,595,572	16.88	12,571,647	8.42	12,655,364	0.67	12,215,292	-3.48	5.3
Expenses										
Programming and Production	5,230,135	5,970,199	14.15	7,193,835	20.50	7,572,670	5.27	7,138,997	-5.73	8.1
Technical	735,344	631,241	-14.16	742,629	17.65	813,561	9.55	715,697	-12.03	-0.7
Sales and Promotion	1,603,453	1,377,897	-14.07	1,637,115	18.81	1,552,975	-5.14	1,482,194	-4.56	-2.0
Administration and General	1,173,232	1,673,243	42.62	1,845,943	10.32	1,751,461	-5.12	1,751,087	-0.02	10.5
Total Expenses	8,742,164	9,652,580	10.41	11,419,522	18.31	11,690,667	2.37	11,087,975	-5.16	6.1
Operating Income	1,178,914	1,942,992		1,152,125		964,697		1,127,317		
Depreciation	106,140	167,254	57.58	182,091	8.87	127,990	-29.71	77,021	-39.82	-7.7
P.B.I.T.	1,072,774	1,775,738		970,034		836,707		1,050,296		
Interest Expense	2,781	11,122	299.93	2,569	-76.90	7,233	181.55	4,009	-44.57	
Adjustments - Gain (Loss)	-58,416	206,954	-454.28	70,888	-65.75	98,335	38.72	178,242	81.26	
Pre-tax Profit	1,011,577	1,971,570		1,038,353		927,809		1,224,529		
Canadian Programming Expenses										
Acquisition of rights	427,800	611,666	42.98	4,118,786	573.37	4,048,050	-1.72	3,997,693	-1.24	74.8
Script & concept	100,000	0	-100.00	0	n/a	140,000	n/a	29,648	-78.82	-26.2
Filler Programming + Program Production	3,452,978	3,922,440	13.60	1,328,888	-66.12	1,626,465	22.39	1,593,305	-2.04	-17.6
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	3,980,778	4,534,106	13.90	5,447,674	20.15	5,814,515	6.73	5,620,646	-3.33	9.0
Canadian Programming/Revenue (%)	40.12	39.10		43.33		45.95		46.01		
Total Salaries	1,230,564	1,533,071	24.58	1,598,790	4.29	1,473,160	-7.86	1,454,275	-1.28	4.3
Average Staff Count	13.25	15.79	19.17	16.5	4.50	16.17	-2.00	15.75	-2.60	
Average Salary (\$)	92,873	97,091	4.54	96,896	-0.20	91,105	-5.98	92,335	1.35	-0.2
Subscribers	1,967,446	2,028,659	3.11	2,072,442	2.16	2,050,587	-1.05	2,031,946	-0.91	0.8
Profitability (%)										
Operating Margin	11.9	16.8		9.2		7.6		9.2		
P.B.I.T. Margin	10.8	15.3		7.7		6.6		8.6		
Pre-tax Margin	10.2	17.0		8.3		7.3		10.0		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535426234	Execulink Telecom Inc., Thedford	Execulink Telecom Inc.	Execulink Telecom Inc.	Video-on-Demand	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	47,180	53,383	13.15	56,304	5.47	15,140	-73.11	0	-100.00	-100.0
DTH revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	47,180	53,383	13.15	56,304	5.47	15,140	-73.11	0	-100.00	-100.0
Expenses										
Programming and Production	0	0	n/a	0	n/a	0	n/a	0	n/a	
Technical	0	0	n/a	0	n/a	0	n/a	0	n/a	
Sales and Promotion	0	0	n/a	0	n/a	0	n/a	0	n/a	
Administration and General	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Expenses	0	0	n/a	0	n/a	0	n/a	0	n/a	
Operating Income	47,180	53,383		56,304		15,140		0		
Depreciation	0	0	n/a	0	n/a	0	n/a	0	n/a	
P.B.I.T.	47,180	53,383		56,304		15,140		0		
Interest Expense	0	0	n/a	0	n/a	0	n/a	0	n/a	
Adjustments - Gain (Loss)	0	0	n/a	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	47,180	53,383		56,304		15,140		0		
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	0	n/a	7,570	n/a	0	-100.00	
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	0	0	n/a	0	n/a	0	n/a	0	n/a	
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	0	0	n/a	0	n/a	7,570	n/a	0	-100.00	
Canadian Programming/Revenue (%)	0.00	0.00		0.00		50.00		n/a		
Total Salaries	0	0	n/a	0	n/a	0	n/a	0	n/a	
Average Staff Count	0	0	n/a	0	n/a	0	n/a	0	n/a	
Average Salary (\$)	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Subscribers										
Profitability (%)										
Operating Margin	100.0	100.0		100.0		100.0		n/a		
P.B.I.T. Margin	100.0	100.0		100.0		100.0		n/a		
Pre-tax Margin	100.0	100.0		100.0		100.0		n/a		

CAGR = Compound Annual Growth Rate

... No Data provided for 2013 ...

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535432215	EXPLORA (formerly SENS)	Canadian Broadcasting Corporation	Canadian Broadcasting Corporation	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue						484,178		2,448,737	405.75	n/a
Expenses										
Programming and Production						1,542,595		3,140,044	103.56	n/a
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights						23,389		200,209	756.00	n/a
Script & concept						0		0	n/a	n/a
Filler Programming + Program Production						1,091,686		1,198,254	9.76	n/a
Investment in Programming						0		0	n/a	n/a
Total Canadian Programming						1,115,075		1,398,463	25.41	n/a
Canadian Programming/Revenue (%)						230.30		57.11		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535435714	Fairchild Television II	Fairchild Television Ltd.	Fairchild Property Group Ltd.	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue								24,489		n/a
Expenses										
Programming and Production								56,184		n/a
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights								0		n/a
Script & concept								0		n/a
Filler Programming + Program Production								0		n/a
Investment in Programming								0		n/a
Total Canadian Programming								0		n/a
Canadian Programming/Revenue (%)								0.00		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
314600560	Fairchild TV	Fairchild Television Ltd.	Fairchild Property Group Ltd.	Specialty (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	11,107,840	11,179,071	0.64	11,250,287	0.64	11,201,075	-0.44	10,934,901	-2.38	-0.4
DTH revenue	3,463,289	3,566,210	2.97	3,491,139	-2.11	3,299,153	-5.50	2,959,812	-10.29	-3.9
Local advertising revenue	7,770,767	8,636,566	11.14	8,132,595	-5.84	8,251,555	1.46	7,291,779	-11.63	-1.6
National advertising revenue	3,226,535	4,056,986	25.74	4,452,062	9.74	3,900,030	-12.40	3,208,949	-17.72	-0.1
Other revenue	1,603,484	1,203,584	-24.94	1,113,531	-7.48	1,192,678	7.11	834,130	-30.06	
Total Revenue	27,171,915	28,642,417	5.41	28,439,614	-0.71	27,844,491	-2.09	25,229,571	-9.39	-1.8
Expenses										
Programming and Production	13,491,244	13,323,228	-1.25	13,198,783	-0.93	13,606,082	3.09	13,067,949	-3.96	-0.8
Technical	2,277,269	2,469,320	8.43	2,559,308	3.64	2,138,852	-16.43	2,299,435	7.51	0.2
Sales and Promotion	2,919,138	2,963,195	1.51	2,835,200	-4.32	2,839,845	0.16	2,614,263	-7.94	-2.7
Administration and General	3,213,904	4,316,909	34.32	4,332,293	0.36	4,306,520	-0.59	3,512,809	-18.43	2.3
Total Expenses	21,901,555	23,072,652	5.35	22,925,584	-0.64	22,891,299	-0.15	21,494,456	-6.10	-0.5
Operating Income	5,270,360	5,569,765		5,514,030		4,953,192		3,735,115		
Depreciation	412,594	394,986	-4.27	378,301	-4.22	305,937	-19.13	386,177	26.23	-1.6
P.B.I.T.	4,857,766	5,174,779		5,135,729		4,647,255		3,348,938		
Interest Expense	78,918	78,147	-0.98	74,404	-4.79	57,600	-22.58	40,046	-30.48	
Adjustments - Gain (Loss)	0	0	n/a	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	4,778,848	5,096,632		5,061,325		4,589,655		3,308,892		
Canadian Programming Expenses										
Acquisition of rights	255,587	343,559	34.42	257,018	-25.19	260,445	1.33	252,529	-3.04	-0.3
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	8,171,738	8,012,083	-1.95	8,079,200	0.84	8,506,721	5.29	8,540,579	0.40	1.1
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	8,427,325	8,355,642	-0.85	8,336,218	-0.23	8,767,166	5.17	8,793,108	0.30	1.1
Canadian Programming/Revenue (%)	31.01	29.17		29.31		31.49		34.85		
Total Salaries	9,010,170	9,618,886	6.76	9,873,288	2.64	10,483,017	6.18	10,510,771	0.26	3.9
Average Staff Count	330	332	0.61	337	1.51	335	-0.59	343	2.39	
Average Salary (\$)	27,304	28,973	6.11	29,298	1.12	31,293	6.81	30,644	-2.07	2.9
Subscribers	379,541	384,829	1.39	366,025	-4.89	351,378	-4.00	333,173	-5.18	-3.2
Profitability (%)										
Operating Margin	19.4	19.4		19.4		17.8		14.8		
P.B.I.T. Margin	17.9	18.1		18.1		16.7		13.3		
Pre-tax Margin	17.6	17.8		17.8		16.5		13.1		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
314600859	Family Channel (formerly Family)	8504601 Canada Inc.	Boivin, Pierre (Trustee/fiduciaire)	Pay-TV (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	47,891,506	46,199,380	-3.53	46,947,540	1.62	47,452,922	1.08	47,932,574	1.01	0.0
DTH revenue	11,385,210	14,860,214	30.52	15,038,471	1.20	14,290,462	-4.97	14,029,991	-1.82	5.4
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Other revenue	0	685,921	n/a	1,293,980	88.65	2,854,917	120.63	5,051,494	76.94	
Total Revenue	59,276,716	61,745,515	4.16	63,279,991	2.49	64,598,301	2.08	67,014,059	3.74	3.1
Expenses										
Programming and Production	22,759,114	22,739,770	-0.08	24,593,721	8.15	26,063,669	5.98	27,885,125	6.99	5.2
Technical	1,192,042	1,207,786	1.32	1,227,477	1.63	1,073,370	-12.55	1,184,063	10.31	-0.2
Sales and Promotion	11,958,919	13,535,212	13.18	13,089,849	-3.29	12,504,865	-4.47	13,921,315	11.33	3.9
Administration and General	3,247,105	2,170,066	-33.17	3,934,461	81.31	3,832,711	-2.59	3,839,543	0.18	4.3
Total Expenses	39,157,180	39,652,834	1.27	42,845,508	8.05	43,474,615	1.47	46,830,046	7.72	4.6
Operating Income	20,119,536	22,092,681		20,434,483		21,123,686		20,184,013		
Depreciation	494,686	114,453	-76.86	164,689	43.89	280,334	70.22	279,274	-0.38	-13.3
P.B.I.T.	19,624,850	21,978,228		20,269,794		20,843,352		19,904,739		
Interest Expense	4,800,104	3,573,371	-25.56	4,720,460	32.10	4,691,500	-0.61	3,894,930	-16.98	
Adjustments - Gain (Loss)	12,471,252	14,736,321	18.16	16,248,683	10.26	15,638,451	-3.76	12,957,566	-17.14	
Pre-tax Profit	27,295,998	33,141,178		31,798,017		31,790,303		28,967,375		
Canadian Programming Expenses										
Acquisition of rights	6,563,531	6,725,870	2.47	7,467,655	11.03	8,367,967	12.06	8,962,558	7.11	8.1
Script & concept	774,177	830,684	7.30	948,534	14.19	812,755	-14.31	1,033,139	27.12	7.5
Filler Programming + Program Production	1,422,740	1,321,563	-7.11	1,348,701	2.05	1,567,622	16.23	1,502,206	-4.17	1.4
Investment in Programming	0	0	n/a	437,200	n/a	412,480	-5.65	91,284	-77.87	
Total Canadian Programming	8,760,448	8,878,117	1.34	10,202,090	14.91	11,160,824	9.40	11,589,187	3.84	7.3
Canadian Programming/Revenue (%)	14.78	14.38		16.12		17.28		17.29		
Total Salaries	2,640,889	2,800,305	6.04	3,675,787	31.26	5,065,565	37.81	4,737,204	-6.48	15.7
Average Staff Count	36	43	19.44	48	11.63	44	-8.33	66	50.00	
Average Salary (\$)	73,358	65,123	-11.23	76,579	17.59	115,126	50.34	71,776	-37.65	-0.5
Subscribers	5,887,276	6,031,428	2.45	5,936,794	-1.57	5,753,571	-3.09	5,726,126	-0.48	-0.7
Profitability (%)										
Operating Margin	33.9	35.8		32.3		32.7		30.1		
P.B.I.T. Margin	33.1	35.6		32.0		32.3		29.7		
Pre-tax Margin	46.0	53.7		50.2		49.2		43.2		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305423931	FashionTelevisionChannel (formerly Fashion Television ...)	Bell Media Inc.	BCE Inc.	Specialty (category A service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	1,903,655	1,982,820	4.16	1,938,652	-2.23	1,862,934	-3.91	1,977,045	6.13	1.0
DTH revenue	2,411,697	2,402,882	-0.37	2,309,549	-3.88	2,637,978	14.22	2,626,040	-0.45	2.2
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	317,474	329,690	3.85	276,905	-16.01	287,998	4.01	254,931	-11.48	-5.3
Other revenue	43,522	29,712	-31.73	72,369	143.57	30,870	-57.34	6,977	-77.40	
Total Revenue	4,676,348	4,745,104	1.47	4,597,475	-3.11	4,819,780	4.84	4,864,993	0.94	1.0
Expenses										
Programming and Production	5,108,840	827,236	-83.81	703,839	-14.92	1,478,328	110.04	942,515	-36.24	-34.5
Technical	580,544	419,029	-27.82	435,550	3.94	465,068	6.78	446,757	-3.94	-6.3
Sales and Promotion	79,047	80,588	1.95	79,490	-1.36	75,073	-5.56	44,998	-40.06	-13.1
Administration and General	42,252	253,200	499.26	317,534	25.41	273,589	-13.84	284,779	4.09	61.1
Total Expenses	5,810,683	1,580,053	-72.81	1,536,413	-2.76	2,292,058	49.18	1,719,049	-25.00	-26.3
Operating Income	-1,134,335	3,165,051		3,061,062		2,527,722		3,145,944		
Depreciation	286,668	366,934	28.00	431,719	17.66	194,767	-54.89	66,881	-65.66	-30.5
P.B.I.T.	-1,421,003	2,798,117		2,629,343		2,332,955		3,079,063		
Interest Expense	0	0	n/a	0	n/a	0	n/a	0	n/a	
Adjustments - Gain (Loss)	-469,689	-135,820	-71.08	-132,735	-2.27	-314,247	136.75	-333,888	6.25	
Pre-tax Profit	-1,890,692	2,662,297		2,496,608		2,018,708		2,745,175		
Canadian Programming Expenses										
Acquisition of rights	597,717	55,500	-90.71	8,000	-85.59	333	-95.84	0	-100.00	-100.0
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	3,756,371	101,778	-97.29	287,307	182.29	1,074,495	273.99	444,836	-58.60	-41.3
Investment in Programming	583	0	-100.00	0	n/a	0	n/a	0	n/a	-100.0
Total Canadian Programming	4,354,671	157,278	-96.39	295,307	87.76	1,074,828	263.97	444,836	-58.61	-43.5
Canadian Programming/Revenue (%)	93.12	3.31		6.42		22.30		9.14		
Total Salaries	2,878,972	132,425	-95.40	143,105	8.06	72,177	-49.56	54,576	-24.39	-62.9
Average Staff Count	22	1	-95.45	1	0.00	1	0.00	1	0.00	
Average Salary (\$)	130,862	132,425	1.19	143,105	8.06	72,177	-49.56	54,576	-24.39	-19.6
Subscribers	900,989	878,365	-2.51	812,003	-7.56	768,714	-5.33	766,638	-0.27	-4.0
Profitability (%)										
Operating Margin	-24.3	66.7		66.6		52.4		64.7		
P.B.I.T. Margin	-30.4	59.0		57.2		48.4		63.3		
Pre-tax Margin	-40.4	56.1		54.3		41.9		56.4		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305424179	Festival Portuguese Television	1395047 Ontario Inc.	Alvarez, Francisco S.	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	977,539	984,389	0.70	1,255,271	27.52	1,232,130	-1.84	1,264,055	2.59	6.6
Expenses										
Programming and Production	344,898	383,048	11.06	480,314	25.39	507,266	5.61	612,580	20.76	15.4
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	0	n/a	0	n/a	0	n/a	
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	108,370	138,397	27.71	222,142	60.51	264,814	19.21	271,417	2.49	25.8
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	108,370	138,397	27.71	222,142	60.51	264,814	19.21	271,417	2.49	25.8
Canadian Programming/Revenue (%)	11.09	14.06		17.70		21.49		21.47		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535418348	Fight Network	Fight Media Inc.	Sygnus Corp.	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	2,873,859	3,075,711	7.02	3,095,736	0.65	3,590,011	15.97	3,446,272	-4.00	4.7
Expenses										
Programming and Production	951,576	1,413,247	48.52	981,012	-30.58	1,472,789	50.13	1,453,219	-1.33	11.2
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	238,035	606,925	154.97	422,349	-30.41	260,104	-38.41	325,743	25.24	8.2
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	616,506	806,322	30.79	558,663	-30.71	1,039,283	86.03	1,127,476	8.49	16.3
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	854,541	1,413,247	65.38	981,012	-30.58	1,299,387	32.45	1,453,219	11.84	14.2
Canadian Programming/Revenue (%)	29.73	45.95		31.69		36.19		42.17		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305424286	Fine Living (formerly the Luxe Network)	HGTV Canada Inc.	Shaw Communications Inc.	Specialty (category B service)	2011

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	1,816,063	222,415	-87.75	0	-100.00		n/a			n/a
DTH revenue	2,204,507	219,865	-90.03	0	-100.00		n/a			n/a
Local advertising revenue	0	0	n/a	0	n/a		n/a			n/a
National advertising revenue	482,027	48,872	-89.86	0	-100.00		n/a			n/a
Other revenue	0	0	n/a	0	n/a		n/a			n/a
Total Revenue	4,502,597	491,152	-89.09	0	-100.00		n/a			n/a
Expenses										
Programming and Production	1,224,011	43,373	-96.46	0	-100.00		n/a			n/a
Technical	878,115	87,083	-90.08	0	-100.00		n/a			n/a
Sales and Promotion	140,395	14,686	-89.54	0	-100.00		n/a			n/a
Administration and General	1,277,799	109,303	-91.45	0	-100.00		n/a			n/a
Total Expenses	3,520,320	254,445	-92.77	0	-100.00		n/a			n/a
Operating Income	982,277	236,707		0						
Depreciation	116,630	410,768	252.20	0	-100.00		n/a			n/a
P.B.I.T.	865,647	-174,061		0						
Interest Expense	248,355	38,004	-84.70	0	-100.00		n/a			
Adjustments - Gain (Loss)	1,485	0	-100.00	0	n/a		n/a			
Pre-tax Profit	618,777	-212,065		0						
Canadian Programming Expenses										
Acquisition of rights	362,910	12,066	-96.68	0	-100.00		n/a			n/a
Script & concept	0	0	n/a	0	n/a		n/a			n/a
Filler Programming + Program Production	211,370	18,393	-91.30	0	-100.00		n/a			n/a
Investment in Programming	0	0	n/a	0	n/a		n/a			n/a
Total Canadian Programming	574,280	30,459	-94.70	0	-100.00		n/a			n/a
Canadian Programming/Revenue (%)	12.75	6.20		n/a						
Total Salaries	1,264,308	79,160	-93.74	0	-100.00		n/a			n/a
Average Staff Count	16	0	-100.00	0	n/a		n/a			n/a
Average Salary (\$)	79,019	n/a	n/a	n/a	n/a		n/a			n/a
Subscribers	1,932,929	0	-100.00	0	n/a		n/a			n/a
Profitability (%)										
Operating Margin	21.8	48.2		n/a						
P.B.I.T. Margin	19.2	-35.4		n/a						
Pre-tax Margin	13.7	-43.2		n/a						

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305423329	Food Network Canada	Food Network Canada Inc.	Shaw Communications Inc.	Specialty (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	7,549,964	7,703,275	2.03	7,843,466	1.82	9,295,403	18.51	11,120,018	19.63	10.2
DTH revenue	2,671,158	2,871,735	7.51	2,968,551	3.37	3,058,305	3.02	3,799,301	24.23	9.2
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	30,666,861	36,256,768	18.23	41,543,723	14.58	47,399,014	14.09	51,438,544	8.52	13.8
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	40,887,983	46,831,778	14.54	52,355,740	11.80	59,752,722	14.13	66,357,863	11.05	12.9
Expenses										
Programming and Production	14,854,784	20,924,498	40.86	22,327,832	6.71	23,719,101	6.23	25,383,819	7.02	14.3
Technical	961,724	794,208	-17.42	703,857	-11.38	701,293	-0.36	677,103	-3.45	-8.4
Sales and Promotion	2,002,464	2,179,573	8.84	2,491,432	14.31	2,076,056	-16.67	1,582,132	-23.79	-5.7
Administration and General	3,999,446	3,982,246	-0.43	4,024,146	1.05	3,484,352	-13.41	3,221,817	-7.53	-5.3
Total Expenses	21,818,418	27,880,525	27.78	29,547,267	5.98	29,980,802	1.47	30,864,871	2.95	9.1
Operating Income	19,069,565	18,951,253		22,808,473		29,771,920		35,492,992		
Depreciation	0	94,091	n/a	167,370	77.88	257,155	53.64	172,123	-33.07	
P.B.I.T.	19,069,565	18,857,162		22,641,103		29,514,765		35,320,869		
Interest Expense	44,449	116,187	161.39	-27,618	-123.77	3,318	-112.01	18,863	468.51	
Adjustments - Gain (Loss)	1,037,270	0	-100.00	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	20,062,386	18,740,975		22,668,721		29,511,447		35,302,006		
Canadian Programming Expenses										
Acquisition of rights	11,008,980	16,043,208	45.73	16,862,084	5.10	18,219,555	8.05	19,934,970	9.42	16.0
Script & concept	68,000	199,433	193.28	308,458	54.67	114,474	-62.89	52,500	-54.14	-6.3
Filler Programming + Program Production	1,404,306	1,814,279	29.19	1,754,697	-3.28	1,827,801	4.17	1,938,155	6.04	8.4
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	12,481,286	18,056,920	44.67	18,925,239	4.81	20,161,830	6.53	21,925,625	8.75	15.1
Canadian Programming/Revenue (%)	30.53	38.56		36.15		33.74		33.04		
Total Salaries	2,634,852	1,703,507	-35.35	2,040,122	19.76	2,974,490	45.80	3,006,310	1.07	3.4
Average Staff Count	31	22	-29.03	27	22.73	35	29.63	34	-2.86	
Average Salary (\$)	84,995	77,432	-8.90	75,560	-2.42	84,985	12.47	88,421	4.04	1.0
Subscribers	6,008,944	6,270,320	4.35	6,357,703	1.39	7,368,691	15.90	7,539,371	2.32	5.8
Profitability (%)										
Operating Margin	46.6	40.5		43.6		49.8		53.5		
P.B.I.T. Margin	46.6	40.3		43.2		49.4		53.2		
Pre-tax Margin	49.1	40.0		43.3		49.4		53.2		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305426068	Fox Sports World Canada	Fox Sports World Canada	Shaw Communications Inc.	Specialty (category B service)	2012					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	2,241,648	2,379,957	6.17	2,314,639	-2.74	1,401,509	-39.45	-100.00		n/a
DTH revenue	2,030,161	2,096,771	3.28	529,384	-74.75	325,174	-38.58	-100.00		n/a
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	n/a		n/a
National advertising revenue	211,819	262,131	23.75	138,837	-47.04	80,163	-42.26	-100.00		n/a
Other revenue	540,766	444,471	-17.81	439,901	-1.03	313,228	-28.80	-100.00		n/a
Total Revenue	5,024,394	5,183,330	3.16	3,422,761	-33.97	2,120,074	-38.06	-100.00		n/a
Expenses										
Programming and Production	3,924,624	3,887,590	-0.94	3,382,564	-12.99	2,627,456	-22.32	-100.00		n/a
Technical	552,884	581,624	5.20	358,079	-38.43	530,307	48.10	-100.00		n/a
Sales and Promotion	427,335	304,844	-28.66	325,624	6.82	59,470	-81.74	-100.00		n/a
Administration and General	361,769	548,118	51.51	511,829	-6.62	457,129	-10.69	-100.00		n/a
Total Expenses	5,266,612	5,322,176	1.06	4,578,096	-13.98	3,674,362	-19.74	-100.00		n/a
Operating Income	-242,218	-138,846		-1,155,335		-1,554,288				
Depreciation	0	0	n/a	0	n/a	0	n/a	n/a		n/a
P.B.I.T.	-242,218	-138,846		-1,155,335		-1,554,288				
Interest Expense	251	5,078	>999±	0	-100.00	0	n/a	n/a		n/a
Adjustments - Gain (Loss)	0	0	n/a	26,097	n/a	0	-100.00	n/a		n/a
Pre-tax Profit	-242,469	-143,924		-1,129,238		-1,554,288				
Canadian Programming Expenses										
Acquisition of rights	1,775,320	1,903,781	7.24	1,813,922	-4.72	1,071,950	-40.90	-100.00		n/a
Script & concept	0	0	n/a	0	n/a	0	n/a	n/a		n/a
Filler Programming + Program Production	0	0	n/a	0	n/a	180,593	n/a	-100.00		n/a
Investment in Programming	0	0	n/a	0	n/a	0	n/a	n/a		n/a
Total Canadian Programming	1,775,320	1,903,781	7.24	1,813,922	-4.72	1,252,543	-30.95	-100.00		n/a
Canadian Programming/Revenue (%)	35.33	36.73		53.00		59.08				
Total Salaries	892,545	1,030,598	15.47	946,181	-8.19	588,499	-37.80	-100.00		n/a
Average Staff Count	20	23.1	15.50	21	-9.09	8	-61.90	-100.00		n/a
Average Salary (\$)	44,627	44,615	-0.03	45,056	0.99	73,562	63.27	-100.00		n/a
Subscribers	1,127,286	1,180,661	4.73	759,707	-35.65	0	-100.00	n/a		n/a
Profitability (%)										
Operating Margin	-4.8	-2.7		-33.8		-73.3				
P.B.I.T. Margin	-4.8	-2.7		-33.8		-73.3				
Pre-tax Margin	-4.8	-2.8		-33.0		-73.3				

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535417639	FTV-Filipino TV (formerly The Mabuhay Channel/ECG Filipino)	Ethnic Channels Group Limited	Levin, Slava	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	74,894	94,317	25.93	76,050	-19.37	668,342	778.82	1,241,032	85.69	101.8
Expenses										
Programming and Production	32,240	16,468	-48.92	23,043	39.93	294,258	>999±	560,272	90.40	104.2
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	1,597	n/a	29,611	>999±	59,331	100.37	
Script & concept	7,457	3,094	-58.51	2,130	-31.16	39,482	>999±	79,108	100.36	80.5
Filler Programming + Program Production	7,456	3,095	-58.49	6,921	123.62	128,316	>999±	257,100	100.36	142.3
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	14,913	6,189	-58.50	10,648	72.05	197,409	>999±	395,539	100.37	126.9
Canadian Programming/Revenue (%)	19.91	6.56		14.00		29.54		31.87		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535432174	FX Canada (formerly Highwire)	8064750 Canada Inc.	Rogers Communications Inc.	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue						93,363		6,561,118	>999±	n/a
DTH revenue						2,303,726		0	-100.00	n/a
Local advertising revenue						0		0	n/a	n/a
National advertising revenue						1,375,439		1,925,365	39.98	n/a
Other revenue						0		0	n/a	n/a
Total Revenue						3,772,528		8,486,483	124.95	n/a
Expenses										
Programming and Production						4,278,234		7,308,412	70.83	n/a
Technical						211,002		202,015	-4.26	n/a
Sales and Promotion						896,157		874,425	-2.43	n/a
Administration and General						1,552,738		1,563,417	0.69	n/a
Total Expenses						6,938,131		9,948,269	43.39	n/a
Operating Income						-3,165,603		-1,461,786		
Depreciation						66,667		100,000	50.00	n/a
P.B.I.T.						-3,232,270		-1,561,786		
Interest Expense						0		7,050	n/a	
Adjustments - Gain (Loss)						0		0	n/a	
Pre-tax Profit						-3,232,270		-1,568,836		
Canadian Programming Expenses										
Acquisition of rights						394,988		376,074	-4.79	n/a
Script & concept						0		0	n/a	n/a
Filler Programming + Program Production						107,783		0	-100.00	n/a
Investment in Programming						0		0	n/a	n/a
Total Canadian Programming						502,771		376,074	-25.20	n/a
Canadian Programming/Revenue (%)						13.33		4.43		
Total Salaries						1,016,057		1,004,935	-1.09	n/a
Average Staff Count						10		10	0.00	
Average Salary (\$)						101,606		100,494	-1.09	n/a
Subscribers						1,459,792		3,910,000	167.85	n/a
Profitability (%)										
Operating Margin						-83.9		-17.2		
P.B.I.T. Margin						-85.7		-18.4		
Pre-tax Margin						-85.7		-18.5		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305423957	G4techTV	Rogers Broadcasting Limited	Rogers Communications Inc.	Specialty (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	2,301,305	4,518,242	96.33	3,638,704	-19.47	4,778,546	31.33	5,448,165	14.01	24.0
DTH revenue	3,884,537	4,256,619	9.58	4,300,520	1.03	4,002,858	-6.92	3,281,063	-18.03	-4.1
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	779,529	933,019	19.69	1,842,554	97.48	1,428,515	-22.47	1,212,109	-15.15	11.7
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	6,965,371	9,707,880	39.37	9,781,778	0.76	10,209,919	4.38	9,941,337	-2.63	9.3
Expenses										
Programming and Production	3,690,201	5,511,640	49.36	5,742,881	4.20	5,181,506	-9.78	5,182,973	0.03	8.9
Technical	672,942	355,308	-47.20	501,779	41.22	552,369	10.08	623,067	12.80	-1.9
Sales and Promotion	188,778	187,757	-0.54	530,221	182.40	373,877	-29.49	96,169	-74.28	-15.5
Administration and General	662,786	908,922	37.14	960,127	5.63	775,716	-19.21	804,857	3.76	5.0
Total Expenses	5,214,707	6,963,627	33.54	7,735,008	11.08	6,883,468	-11.01	6,707,066	-2.56	6.5
Operating Income	1,750,664	2,744,253		2,046,770		3,326,451		3,234,271		
Depreciation	151,558	34,550	-77.20	146,107	322.89	145,806	-0.21	165,549	13.54	2.2
P.B.I.T.	1,599,106	2,709,703		1,900,663		3,180,645		3,068,722		
Interest Expense	0	0	n/a	25,079	n/a	30,601	22.02	11,670	-61.86	
Adjustments - Gain (Loss)	9,898	32,365	226.99	-39,286	-221.38	0	-100.00	-2,415,449	n/a	
Pre-tax Profit	1,609,004	2,742,068		1,836,298		3,150,044		641,603		
Canadian Programming Expenses										
Acquisition of rights	2,071,972	2,595,791	25.28	2,960,201	14.04	2,457,267	-16.99	3,106,345	26.41	10.7
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	128,072	704,861	450.36	783,402	11.14	1,054,090	34.55	1,186,325	12.54	74.5
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	2,200,044	3,300,652	50.03	3,743,603	13.42	3,511,357	-6.20	4,292,670	22.25	18.2
Canadian Programming/Revenue (%)	31.59	34.00		38.27		34.39		43.18		
Total Salaries	400,537	962,002	140.18	1,892,831	96.76	1,516,747	-19.87	1,239,161	-18.30	32.6
Average Staff Count	4	7	75.00	17	142.86	18	5.88	17	-5.56	
Average Salary (\$)	100,134	137,429	37.24	111,343	-18.98	84,264	-24.32	72,892	-13.50	-7.6
Subscribers	1,222,159	1,243,158	1.72	2,347,304	88.82	2,452,095	4.46	2,350,000	-4.16	17.8
Profitability (%)										
Operating Margin	25.1	28.3		20.9		32.6		32.5		
P.B.I.T. Margin	23.0	27.9		19.4		31.2		30.9		
Pre-tax Margin	23.1	28.2		18.8		30.9		6.5		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305428072	GameTV (formerly CGTV Canada)	The GameTV Corporation	Kilmer Van Nostrand Co. Limited	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	628,454	762,996	21.41	831,084	8.92	877,256	5.56	1,239,325	41.27	18.5
Expenses										
Programming and Production	921,358	645,330	-29.96	422,913	-34.47	743,916	75.90	1,441,443	93.76	11.8
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	98,226	36,854	-62.48	60,170	63.27	160,199	166.24	194,301	21.29	18.6
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	281,040	204,236	-27.33	97,999	-52.02	44,859	-54.23	71,332	59.01	-29.0
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	379,266	241,090	-36.43	158,169	-34.39	205,058	29.64	265,633	29.54	-8.5
Canadian Programming/Revenue (%)	60.35	31.60		19.03		23.37		21.43		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535420913	Gol TV (The Soccer net)	Gol TV (Canada) Ltd.	8047286 Canada Inc.	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	2,816,368	3,218,971	14.30	3,345,794	3.94	3,509,072	4.88	3,350,835	-4.51	4.4
Expenses										
Programming and Production	1,547,703	1,664,884	7.57	3,190,826	91.65	2,340,708	-26.64	1,571,450	-32.86	0.4
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	282,825	n/a	170,879	-39.58	353,397	106.81	127,375	-63.96	
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	841,553	546,369	-35.08	2,005,873	267.13	965,480	-51.87	482,857	-49.99	-13.0
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	841,553	829,194	-1.47	2,176,752	162.51	1,318,877	-39.41	610,232	-53.73	-7.7
Canadian Programming/Revenue (%)	29.88	25.76		65.06		37.58		18.21		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535421515	Grace TV (formerly Grace Television Network)	World Media Ministries	World Media Ministries	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	1,665,070	1,980,695	18.96	2,112,300	6.64	2,436,186	15.33	2,848,452	16.92	14.4
Expenses										
Programming and Production	32,050	108,950	239.94	69,121	-36.56	97,857	41.57	65,929	-32.63	19.8
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	0	n/a	0	n/a	0	n/a	
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	18,850	108,950	477.98	69,121	-36.56	97,857	41.57	65,929	-32.63	36.8
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	18,850	108,950	477.98	69,121	-36.56	97,857	41.57	65,929	-32.63	36.8
Canadian Programming/Revenue (%)	1.13	5.50		3.27		4.02		2.31		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
205424055	H2 (formerly The Cave, Men TV)	Men TV General Partnership	Shaw Communications Inc.	Specialty (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	1,667,822	1,328,653	-20.34	1,592,768	19.88	2,194,785	37.80	3,038,263	38.43	16.2
DTH revenue	2,776,448	3,040,317	9.50	2,723,514	-10.42	2,494,045	-8.43	1,933,948	-22.46	-8.6
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	441,125	372,182	-15.63	440,078	18.24	238,540	-45.80	1,573,364	559.58	37.4
Other revenue	0	0	n/a	862	n/a	765	-11.25	0	-100.00	
Total Revenue	4,885,395	4,741,152	-2.95	4,757,222	0.34	4,928,135	3.59	6,545,575	32.82	7.6
Expenses										
Programming and Production	2,984,243	2,734,323	-8.37	3,009,409	10.06	4,958,284	64.76	2,161,740	-56.40	-7.7
Technical	1,152,672	1,213,612	5.29	1,183,277	-2.50	952,961	-19.46	815,077	-14.47	-8.3
Sales and Promotion	287,905	228,663	-20.58	312,180	36.52	211,931	-32.11	339,740	60.31	4.2
Administration and General	483,543	478,061	-1.13	465,774	-2.57	291,623	-37.39	1,548,134	430.87	33.8
Total Expenses	4,908,363	4,654,659	-5.17	4,970,640	6.79	6,414,799	29.05	4,864,691	-24.16	-0.2
Operating Income	-22,968	86,493		-213,418		-1,486,664		1,680,884		
Depreciation	0	0	n/a	0	n/a	0	n/a	13,238	n/a	
P.B.I.T.	-22,968	86,493		-213,418		-1,486,664		1,667,646		
Interest Expense	0	7,702	n/a	3,039	-60.54	0	-100.00	-160	n/a	
Adjustments - Gain (Loss)	23,203	0	-100.00	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	235	78,791		-216,457		-1,486,664		1,667,806		
Canadian Programming Expenses										
Acquisition of rights	1,790,462	1,882,389	5.13	2,035,753	8.15	3,946,246	93.85	72,351	-98.17	-55.2
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	0	0	n/a	0	n/a	0	n/a	538,325	n/a	
Investment in Programming	0	0	n/a	16,667	n/a	0	-100.00	0	n/a	
Total Canadian Programming	1,790,462	1,882,389	5.13	2,052,420	9.03	3,946,246	92.27	610,676	-84.53	-23.6
Canadian Programming/Revenue (%)	36.65	39.70		43.14		80.08		9.33		
Total Salaries	60,497	49,967	-17.41	0	-100.00	0	n/a	1,528,956	n/a	124.2
Average Staff Count	0	0	n/a	0	n/a	0	n/a	17	n/a	
Average Salary (\$)	n/a	n/a	n/a	n/a	n/a	n/a	n/a	89,939	n/a	n/a
Subscribers	909,787	818,044	-10.08	906,563	10.82	969,484	6.94	3,093,204	219.06	35.8
Profitability (%)										
Operating Margin	-0.5	1.8		-4.5		-30.2		25.7		
P.B.I.T. Margin	-0.5	1.8		-4.5		-30.2		25.5		
Pre-tax Margin	0.0	1.7		-4.6		-30.2		25.5		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535420062	HARDtv (formerly HARD on PrideVision (Formerly 617))	4510810 Canada Inc.	Fifth Dimension Properties Inc.	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	126,244	120,777	-4.33	120,536	-0.20	132,489	9.92	43,406	-67.24	-23.4
Expenses										
Programming and Production	20,011	44,026	120.01	59,522	35.20	78,344	31.62	0	-100.00	-100.0
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	3,911	n/a	7,676	96.27	0	-100.00	n/a
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	n/a
Filler Programming + Program Production	0	0	n/a	0	n/a	0	n/a	0	n/a	n/a
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	n/a
Total Canadian Programming	0	0	n/a	3,911	n/a	7,676	96.27	0	-100.00	n/a
Canadian Programming/Revenue (%)	0.00	0.00		3.24		5.79		0		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305417322	HGTV Canada - Home and Garden Television Canada	HGTV Canada Inc.	Shaw Communications Inc.	Specialty (category A service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	10,369,892	10,840,945	4.54	11,306,713	4.30	12,349,505	9.22	13,213,309	6.99	6.3
DTH revenue	3,205,584	3,471,035	8.28	3,761,584	8.37	4,054,599	7.79	4,000,667	-1.33	5.7
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	49,901,969	56,800,046	13.82	59,408,637	4.59	55,920,827	-5.87	56,651,109	1.31	3.2
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	63,477,445	71,112,026	12.03	74,476,934	4.73	72,324,931	-2.89	73,865,085	2.13	3.9
Expenses										
Programming and Production	34,360,672	33,784,460	-1.68	34,352,175	1.68	31,943,595	-7.01	24,959,902	-21.86	-7.7
Technical	961,801	786,978	-18.18	717,179	-8.87	735,374	2.54	700,590	-4.73	-7.6
Sales and Promotion	2,450,934	1,891,260	-22.84	2,886,220	52.61	1,307,073	-54.71	1,582,475	21.07	-10.4
Administration and General	4,733,832	4,764,844	0.66	4,586,948	-3.73	3,802,528	-17.10	3,461,603	-8.97	-7.5
Total Expenses	42,507,239	41,227,542	-3.01	42,542,522	3.19	37,788,570	-11.17	30,704,570	-18.75	-7.8
Operating Income	20,970,206	29,884,484		31,934,412		34,536,361		43,160,515		
Depreciation	11,720	7,318	-37.56	3,644	-50.20	304,955	>999±	319,596	4.80	128.5
P.B.I.T.	20,958,486	29,877,166		31,930,768		34,231,406		42,840,919		
Interest Expense	212,600	173,068	-18.59	-24,437	-114.12	-2,683	-89.02	16,794	-725.94	
Adjustments - Gain (Loss)	1,211,353	0	-100.00	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	21,957,239	29,704,098		31,955,205		34,234,089		42,824,125		
Canadian Programming Expenses										
Acquisition of rights	30,319,636	28,166,914	-7.10	29,597,525	5.08	25,615,267	-13.45	19,514,730	-23.82	-10.4
Script & concept	267,178	44,527	-83.33	105,000	135.81	704,524	570.98	801,677	13.79	31.6
Filler Programming + Program Production	1,913,377	2,250,995	17.65	2,357,640	4.74	2,688,550	14.04	2,371,765	-11.78	5.5
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	32,500,191	30,462,436	-6.27	32,060,165	5.24	29,008,341	-9.52	22,688,172	-21.79	-8.6
Canadian Programming/Revenue (%)	51.20	42.84		43.05		40.11		30.72		
Total Salaries	2,843,267	2,023,218	-28.84	2,341,101	15.71	3,322,407	41.92	3,386,465	1.93	4.5
Average Staff Count	35	26	-25.71	31	19.23	39	25.81	38	-2.56	
Average Salary (\$)	81,236	77,816	-4.21	75,519	-2.95	85,190	12.81	89,118	4.61	2.3
Subscribers	7,455,374	7,756,329	4.04	8,309,463	7.13	8,697,847	4.67	9,018,881	3.69	4.9
Profitability (%)										
Operating Margin	33.0	42.0		42.9		47.8		58.4		
P.B.I.T. Margin	33.0	42.0		42.9		47.3		58.0		
Pre-tax Margin	34.6	41.8		42.9		47.3		58.0		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535420898	HIFI (formerly Treasure HD)	Blue Ant Television Ltd.	Blue Ant Media Inc.	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	2,616,049	3,104,819	18.68	3,399,917	9.50	3,535,642	3.99	3,573,111	1.06	8.1
Expenses										
Programming and Production	531,640	576,407	8.42	1,259,639	118.53	1,353,099	7.42	1,765,806	30.50	35.0
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	130,041	103,964	-20.05	156,633	50.66	344,311	119.82	167,198	-51.44	6.5
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	0	0	n/a	250,000	n/a	261,642	4.66	623,656	138.36	
Investment in Programming	0	0	n/a	0	n/a	18,889	n/a	0	-100.00	
Total Canadian Programming	130,041	103,964	-20.05	406,633	291.13	624,842	53.66	790,854	26.57	57.0
Canadian Programming/Revenue (%)	4.97	3.35		11.96		17.67		22.13		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535428529	Hindi Movie Channel	Asian Television Network	Chandrasekar, Shan	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue								2,394,800		n/a
Expenses										
Programming and Production								1,859,785		n/a
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights								0		n/a
Script & concept								0		n/a
Filler Programming + Program Production								456,170		n/a
Investment in Programming								0		n/a
Total Canadian Programming								456,170		n/a
Canadian Programming/Revenue (%)								19.05		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
205421556	Historia	Historia & Séries+, s.e.n.c.	Historia & Séries+, s.e.n.c.	Specialty (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	8,676,464	9,244,813	6.55	9,759,547	5.57	9,796,482	0.38	10,219,559	4.32	4.2
DTH revenue	3,098,725	3,207,368	3.51	3,226,014	0.58	3,235,325	0.29	3,553,770	9.84	3.5
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	4,759,667	5,531,098	16.21	6,899,443	24.74	6,710,574	-2.74	7,520,139	12.06	12.1
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	16,534,856	17,983,279	8.76	19,885,004	10.57	19,742,381	-0.72	21,293,468	7.86	6.5
Expenses										
Programming and Production	6,239,351	6,391,647	2.44	6,453,382	0.97	6,530,503	1.20	6,657,029	1.94	1.6
Technical	827,766	824,658	-0.38	829,902	0.64	763,075	-8.05	774,380	1.48	-1.7
Sales and Promotion	1,139,832	1,210,634	6.21	1,376,033	13.66	1,350,300	-1.87	1,002,584	-25.75	-3.2
Administration and General	1,697,857	1,659,287	-2.27	2,000,022	20.54	1,963,012	-1.85	2,004,891	2.13	4.2
Total Expenses	9,904,806	10,086,226	1.83	10,659,339	5.68	10,606,890	-0.49	10,438,884	-1.58	1.3
Operating Income	6,630,050	7,897,053		9,225,665		9,135,491		10,854,584		
Depreciation	0	0	n/a	0	n/a	0	n/a	0	n/a	
P.B.I.T.	6,630,050	7,897,053		9,225,665		9,135,491		10,854,584		
Interest Expense	0	0	n/a	0	n/a	0	n/a	0	n/a	
Adjustments - Gain (Loss)	0	0	n/a	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	6,630,050	7,897,053		9,225,665		9,135,491		10,854,584		
Canadian Programming Expenses										
Acquisition of rights	2,796,335	2,766,698	-1.06	2,897,925	4.74	3,259,940	12.49	3,374,031	3.50	4.8
Script & concept	45,317	19,067	-57.93	48,217	152.88	54,117	12.24	71,667	32.43	12.1
Filler Programming + Program Production	1,460,618	1,487,275	1.83	1,551,174	4.30	1,434,120	-7.55	1,455,790	1.51	-0.1
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	4,302,270	4,273,040	-0.68	4,497,316	5.25	4,748,177	5.58	4,901,488	3.23	3.3
Canadian Programming/Revenue (%)	26.02	23.76		22.62		24.05		23.02		
Total Salaries	2,328,273	2,658,278	14.17	2,678,016	0.74	2,569,102	-4.07	2,670,367	3.94	3.5
Average Staff Count	25	26	4.00	26	0.00	26	0.00	28	7.69	
Average Salary (\$)	93,131	102,241	9.78	103,001	0.74	98,812	-4.07	95,370	-3.48	0.6
Subscribers	1,974,549	2,050,479	3.85	2,086,731	1.77	2,071,675	-0.72	2,060,048	-0.56	1.1
Profitability (%)										
Operating Margin	40.1	43.9		46.4		46.3		51.0		
P.B.I.T. Margin	40.1	43.9		46.4		46.3		51.0		
Pre-tax Margin	40.1	43.9		46.4		46.3		51.0		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305417249	History Television	History Television Inc.	Shaw Communications Inc.	Specialty (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	19,780,749	20,188,222	2.06	20,146,637	-0.21	20,086,049	-0.30	19,673,570	-2.05	-0.1
DTH revenue	6,831,177	7,213,020	5.59	7,418,228	2.84	7,587,516	2.28	7,303,705	-3.74	1.7
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	23,080,518	35,313,458	53.00	43,001,682	21.77	48,539,043	12.88	51,387,451	5.87	22.2
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	49,692,444	62,714,700	26.21	70,566,547	12.52	76,212,608	8.00	78,364,726	2.82	12.1
Expenses										
Programming and Production	14,458,167	20,740,304	43.45	27,145,112	30.88	24,865,893	-8.40	26,535,039	6.71	16.4
Technical	1,193,425	1,057,211	-11.41	1,005,218	-4.92	1,015,127	0.99	994,890	-1.99	-4.5
Sales and Promotion	982,752	1,179,096	19.98	1,811,631	53.65	1,809,078	-0.14	1,664,250	-8.01	14.1
Administration and General	5,793,859	3,201,964	-44.74	3,196,694	-0.16	2,476,111	-22.54	5,822,750	135.16	0.1
Total Expenses	22,428,203	26,178,575	16.72	33,158,655	26.66	30,166,209	-9.02	35,016,929	16.08	11.8
Operating Income	27,264,241	36,536,125		37,407,892		46,046,399		43,347,797		
Depreciation	0	0	n/a	0	n/a	3,654	n/a	68,495	>999±	
P.B.I.T.	27,264,241	36,536,125		37,407,892		46,042,745		43,279,302		
Interest Expense	20,165,721	18,626,401	-7.63	19,260,963	3.41	26,509,580	37.63	26,069,154	-1.66	
Adjustments - Gain (Loss)	51,911	2,875,198	>999±	6,081,936	111.53	0	-100.00	0	n/a	
Pre-tax Profit	7,150,431	20,784,922		24,228,865		19,533,165		17,210,148		
Canadian Programming Expenses										
Acquisition of rights	8,341,978	12,061,037	44.58	18,345,835	52.11	15,860,488	-13.55	16,593,791	4.62	18.8
Script & concept	0	56,729	n/a	131,610	132.00	204,858	55.66	392,508	91.60	
Filler Programming + Program Production	1,609,573	1,738,181	7.99	1,704,381	-1.94	1,948,836	14.34	2,034,604	4.40	6.0
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	9,951,551	13,855,947	39.23	20,181,826	45.65	18,014,182	-10.74	19,020,903	5.59	17.6
Canadian Programming/Revenue (%)	20.03	22.09		28.60		23.64		24.27		
Total Salaries	1,875,892	1,457,284	-22.32	1,596,086	9.52	2,519,734	57.87	2,532,950	0.52	7.8
Average Staff Count	27	19	-29.63	21	10.53	29	38.10	28	-3.45	
Average Salary (\$)	69,477	76,699	10.39	76,004	-0.91	86,887	14.32	90,463	4.11	6.8
Subscribers	6,949,671	7,277,023	4.71	7,439,852	2.24	7,568,295	1.73	7,867,210	3.95	3.2
Profitability (%)										
Operating Margin	54.9	58.3		53.0		60.4		55.3		
P.B.I.T. Margin	54.9	58.3		53.0		60.4		55.2		
Pre-tax Margin	14.4	33.1		34.3		25.6		22.0		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305424616	HPItv (formerly The Racing Network Canada)	Woodbine Entertainment Group	Woodbine Entertainment Group	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	1,449,795	1,365,221	-5.83	1,164,009	-14.74	953,676	-18.07	682,144	-28.47	-17.2
Expenses										
Programming and Production	1,056,640	832,210	-21.24	776,685	-6.67	692,291	-10.87	668,679	-3.41	-10.8
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	0	n/a	0	n/a	0	n/a	
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	0	0	n/a	0	n/a	0	n/a	0	n/a	
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Canadian Programming/Revenue (%)	0.00	0.00		0.00		0.00		0.00		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305424723	Hustler TV (Formerly TEN Channel 1/Hustler Channel)	TEN Broadcasting Inc.	Duncan, Stuart	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	2,112,702	2,156,474	2.07	1,877,611	-12.93	1,634,376	-12.95	1,384,344	-15.30	-10.0
Expenses										
Programming and Production	969,059	635,949	-34.37	613,088	-3.59	588,238	-4.05	402,500	-31.58	-19.7
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	7,413	8,233	11.06	5,981	-27.35	6,354	6.24	0	-100.00	-100.0
Script & concept	168,331	110,016	-34.64	113,845	3.48	157,604	38.44	88,896	-43.60	-14.8
Filler Programming + Program Production	504,992	330,046	-34.64	341,534	3.48	322,812	-5.48	266,687	-17.39	-14.8
Investment in Programming	221,554	122,900	-44.53	106,461	-13.38	73,961	-30.53	28,879	-60.95	-39.9
Total Canadian Programming	902,290	571,195	-36.69	567,821	-0.59	560,731	-1.25	384,462	-31.44	-19.2
Canadian Programming/Revenue (%)	42.71	26.49		30.24		34.31		27.77		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
305424046	ichannel	Stornoway Communications			Smith, Vincent & Co. Ltd.			Specialty (category A service)	2013		
(\$)		2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue											
Residential/bulk/smatv subscriber revenue		1,450,791	1,551,444	6.94	1,709,798	10.21	2,232,851	30.59	2,124,753	-4.84	10.0
DTH revenue		2,162,463	2,237,232	3.46	2,203,869	-1.49	2,080,214	-5.61	1,915,202	-7.93	-3.0
Local advertising revenue		0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue		67,425	97,392	44.44	302,901	211.01	405,966	34.03	298,940	-26.36	45.1
Other revenue		0	0	n/a	0	n/a	0	n/a	1,553,487	n/a	
Total Revenue		3,680,679	3,886,068	5.58	4,216,568	8.50	4,719,031	11.92	5,892,382	24.86	12.5
Expenses											
Programming and Production		1,277,856	1,434,147	12.23	1,689,960	17.84	1,810,308	7.12	2,755,554	52.21	21.2
Technical		926,508	1,215,629	31.21	1,265,967	4.14	1,302,760	2.91	807,564	-38.01	-3.4
Sales and Promotion		219,391	295,730	34.80	295,738	0.00	408,820	38.24	540,695	32.26	25.3
Administration and General		628,161	599,240	-4.60	705,356	17.71	1,168,245	65.62	749,986	-35.80	4.5
Total Expenses		3,051,916	3,544,746	16.15	3,957,021	11.63	4,690,133	18.53	4,853,799	3.49	12.3
Operating Income		628,763	341,322		259,547		28,898		1,038,583		
Depreciation		0	0	n/a	0	n/a	0	n/a	0	n/a	
P.B.I.T.		628,763	341,322		259,547		28,898		1,038,583		
Interest Expense		0	0	n/a	0	n/a	0	n/a	0	n/a	
Adjustments - Gain (Loss)		0	0	n/a	0	n/a	0	n/a	0	n/a	
Pre-tax Profit		628,763	341,322		259,547		28,898		1,038,583		
Canadian Programming Expenses											
Acquisition of rights		353,482	208,989	-40.88	372,262	78.13	422,983	13.63	407,716	-3.61	3.6
Script & concept		0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production		763,584	871,073	14.08	1,122,407	28.85	1,114,318	-0.72	2,136,872	91.77	29.3
Investment in Programming		0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming		1,117,066	1,080,062	-3.31	1,494,669	38.39	1,537,301	2.85	2,544,588	65.52	22.9
Canadian Programming/Revenue (%)		30.35	27.79		35.45		32.58		43.18		
Total Salaries		1,313,378	1,623,091	23.58	1,892,829	16.62	2,407,212	27.18	1,490,026	-38.10	3.2
Average Staff Count		17	27	58.82	28	3.70	28	0.00	21	-25.00	
Average Salary (\$)		77,258	60,114	-22.19	67,601	12.45	85,972	27.18	70,954	-17.47	-2.1
Subscribers		1,052,307	1,082,621	2.88	1,129,229	4.31	1,184,686	4.91	1,106,545	-6.60	1.3
Profitability (%)											
Operating Margin		17.1	8.8		6.2		0.6		17.6		
P.B.I.T. Margin		17.1	8.8		6.2		0.6		17.6		
Pre-tax Margin		17.1	8.8		6.2		0.6		17.6		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535419289	IDNR-TV Natural Resources Television	The Natural Resources Television Channel (IDRN-TV/	6199054 Canada Inc.	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	219,349	274,562	25.17	359,313	30.87	312,036	-13.16	132,294	-57.60	-11.9
Expenses										
Programming and Production	78,853	107,870	36.80	105,935	-1.79	121,761	14.94	88,634	-27.21	3.0
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	4,071	0	-100.00	0	n/a	0	n/a	0	n/a	-100.0
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	74,782	107,870	44.25	105,935	-1.79	121,761	14.94	88,634	-27.21	4.3
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	78,853	107,870	36.80	105,935	-1.79	121,761	14.94	88,634	-27.21	3.0
Canadian Programming/Revenue (%)	35.95	39.29		29.48		39.02		67.00		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
205429295	Illico sur demande	Vidéotron s.e.n.c.	Les Placements Péladeau inc.	Video-on-Demand	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	41,897,978	51,236,230	22.29	55,510,304	8.34	57,349,755	3.31	57,221,481	-0.22	8.1
DTH revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	41,897,978	51,236,230	22.29	55,510,304	8.34	57,349,755	3.31	57,221,481	-0.22	8.1
Expenses										
Programming and Production	24,717,851	34,307,185	38.80	38,813,444	13.14	40,697,804	4.85	43,559,240	7.03	15.2
Technical	2,082,703	2,169,615	4.17	2,296,768	5.86	3,324,207	44.73	2,998,278	-9.80	9.5
Sales and Promotion	565,776	894,196	58.05	1,023,612	14.47	1,517,022	48.20	2,048,114	35.01	37.9
Administration and General	0	0	n/a	14,606	n/a	33,060	126.35	25,667	-22.36	
Total Expenses	27,366,330	37,370,996	36.56	42,148,430	12.78	45,572,093	8.12	48,631,299	6.71	15.5
Operating Income	14,531,648	13,865,234		13,361,874		11,777,662		8,590,182		
Depreciation	3,559,444	6,768,921	90.17	10,468,210	54.65	12,719,352	21.50	12,713,220	-0.05	37.5
P.B.I.T.	10,972,204	7,096,313		2,893,664		-941,690		-4,123,038		
Interest Expense	0	0	n/a	0	n/a	0	n/a	0	n/a	
Adjustments - Gain (Loss)	0	0	n/a	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	10,972,204	7,096,313		2,893,664		-941,690		-4,123,038		
Canadian Programming Expenses										
Acquisition of rights	8,421,262	10,117,357	20.14	5,811,546	-42.56	4,887,882	-15.89	6,107,201	24.95	-7.7
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	0	0	n/a	0	n/a	0	n/a	0	n/a	
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	8,421,262	10,117,357	20.14	5,811,546	-42.56	4,887,882	-15.89	6,107,201	24.95	-7.7
Canadian Programming/Revenue (%)	20.10	19.75		10.47		8.52		10.67		
Total Salaries	565,776	894,196	58.05	1,023,612	14.47	1,517,022	48.20	2,048,114	35.01	37.9
Average Staff Count	8	14	75.00	15	7.14	21	40.00	26	23.81	
Average Salary (\$)	70,722	63,871	-9.69	68,241	6.84	72,239	5.86	78,774	9.05	2.7
Subscribers										
Profitability (%)										
Operating Margin	34.7	27.1		24.1		20.5		15.0		
P.B.I.T. Margin	26.2	13.9		5.2		-1.6		-7.2		
Pre-tax Margin	26.2	13.9		5.2		-1.6		-7.2		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
405425613	Investigation Discovery (formerly Court TV Canada)	Bell Media Inc.	BCE Inc.	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	1,965,961	1,650,556	-16.04	1,840,754	11.52	2,398,042	30.27	3,152,921	31.48	12.5
DTH revenue	2,447,453	2,071,918	-15.34	1,880,589	-9.23	2,113,503	12.39	2,356,466	11.50	-0.9
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	578,307	619,896	7.19	643,064	3.74	1,174,667	82.67	1,846,140	57.16	33.7
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	4,991,721	4,342,370	-13.01	4,364,407	0.51	5,686,212	30.29	7,355,527	29.36	10.2
Expenses										
Programming and Production	1,137,799	964,446	-15.24	2,076,509	115.31	1,632,252	-21.39	1,825,663	11.85	12.6
Technical	609,428	332,166	-45.50	330,311	-0.56	438,020	32.61	539,268	23.11	-3.0
Sales and Promotion	93,132	115,641	24.17	468,249	304.92	402,962	-13.94	418,798	3.93	45.6
Administration and General	202,161	174,100	-13.88	315,973	81.49	380,753	20.50	477,029	25.29	23.9
Total Expenses	2,042,520	1,586,353	-22.33	3,191,042	101.16	2,853,987	-10.56	3,260,758	14.25	12.4
Operating Income	2,949,201	2,756,017		1,173,365		2,832,225		4,094,769		
Depreciation	191,504	233,851	22.11	280,689	20.03	71,295	-74.60	101,119	41.83	-14.8
P.B.I.T.	2,757,697	2,522,166		892,676		2,760,930		3,993,650		
Interest Expense	0	0	n/a	0	n/a	0	n/a	-349	n/a	
Adjustments - Gain (Loss)	-303,747	-124,709	-58.94	0	-100.00	-386,787	n/a	-1,278,835	230.63	
Pre-tax Profit	2,453,950	2,397,457		892,676		2,374,143		2,715,164		
Canadian Programming Expenses										
Acquisition of rights	59,340	36,862	-37.88	245,895	567.07	21,367	-91.31	18,048	-15.53	-25.7
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	222,677	244,897	9.98	249,981	2.08	528,234	111.31	351,324	-33.49	12.1
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	282,017	281,759	-0.09	495,876	75.99	549,601	10.83	369,372	-32.79	7.0
Canadian Programming/Revenue (%)	5.65	6.49		11.36		9.67		5.02		
Total Salaries	0	0	n/a	187,823	n/a	209,114	11.34	158,659	-24.13	
Average Staff Count	0	0	n/a	2.5	n/a	2.5	0.00	2.17	-13.20	
Average Salary (\$)	n/a	n/a	n/a	75,129	n/a	83,646	11.34	73,115	-12.59	n/a
Subscribers	935,584	964,950	3.14	956,863	-0.84	1,035,359	8.20	1,405,963	35.79	10.7
Profitability (%)										
Operating Margin	59.1	63.5		26.9		49.8		55.7		
P.B.I.T. Margin	55.2	58.1		20.5		48.6		54.3		
Pre-tax Margin	49.2	55.2		20.5		41.8		36.9		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535419487	Jaam-e-Jam (formerly ITN-Iran TV Network/Persian/Iranian TV)	Ethnic Channels Group Limited	Levin, Slava	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	6,782	139,961	>999±	14,809	-89.42	2,212	-85.06	2,781	25.72	-20.0
Expenses										
Programming and Production	1,227	2,010	63.81	12,674	530.55	672	-94.70	380	-43.45	-25.4
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	0	n/a	101	n/a	57	-43.56	
Script & concept	613	1,005	63.95	6,337	530.55	134	-97.89	76	-43.28	-40.7
Filler Programming + Program Production	614	1,005	63.68	6,337	530.55	437	-93.10	247	-43.48	-20.4
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	1,227	2,010	63.81	12,674	530.55	672	-94.70	380	-43.45	-25.4
Canadian Programming/Revenue (%)	18.09	1.44		85.58		30.38		13.66		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
405426322	Juicebox (formerly PunchMuch)	Bell Media Inc.	BCE Inc.	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	408,398	404,983	-0.84	351,472	-13.21	308,293	-12.29	317,095	2.86	-6.1
DTH revenue	187,689	235,666	25.56	266,513	13.09	262,649	-1.45	275,209	4.78	10.0
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	71,527	429	-99.40	0	-100.00	0	n/a	0	n/a	-100.0
Other revenue	122,308	135,555	10.83	100,033	-26.20	22,208	-77.80	-5,000	-122.51	
Total Revenue	789,922	776,633	-1.68	718,018	-7.55	593,150	-17.39	587,304	-0.99	-7.1
Expenses										
Programming and Production	159,486	99,024	-37.91	93,931	-5.14	79,351	-15.52	59,974	-24.42	-21.7
Technical	20,759	-21,681	-204.44	13,894	-164.08	11,501	-17.22	11,107	-3.43	-14.5
Sales and Promotion	16,564	9,115	-44.97	11,397	25.04	6,602	-42.07	2,545	-61.45	-37.4
Administration and General	57,265	61,519	7.43	60,600	-1.49	37,861	-37.52	31,425	-17.00	-13.9
Total Expenses	254,074	147,977	-41.76	179,822	21.52	135,315	-24.75	105,051	-22.37	-19.8
Operating Income	535,848	628,656		538,196		457,835		482,253		
Depreciation	104,419	119,724	14.66	148,193	23.78	108,197	-26.99	8,143	-92.47	-47.2
P.B.I.T.	431,429	508,932		390,003		349,638		474,110		
Interest Expense	0	0	n/a	0	n/a	0	n/a	0	n/a	
Adjustments - Gain (Loss)	-48,067	-18,411	-61.70	-18,127	-1.54	-38,837	114.25	-40,709	4.82	
Pre-tax Profit	383,362	490,521		371,876		310,801		433,401		
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	0	n/a	0	n/a	0	n/a	
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	0	0	n/a	0	n/a	42,862	n/a	48,105	12.23	
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	0	0	n/a	0	n/a	42,862	n/a	48,105	12.23	
Canadian Programming/Revenue (%)	0.00	0.00		0.00		7.23		8.19		
Total Salaries	93,879	60,989	-35.03	49,304	-19.16	20,925	-57.56	0	-100.00	-100.0
Average Staff Count	1	1	0.00	1	0.00	1	0.00	0	-100.00	
Average Salary (\$)	93,879	60,989	-35.03	49,304	-19.16	20,925	-57.56	n/a	n/a	n/a
Subscribers	263,384	273,502	3.84	282,795	3.40	283,352	0.20	271,893	-4.04	0.8
Profitability (%)										
Operating Margin	67.8	80.9		75.0		77.2		82.1		
P.B.I.T. Margin	54.6	65.5		54.3		58.9		80.7		
Pre-tax Margin	48.5	63.2		51.8		52.4		73.8		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305425531	Leafs TV	Toronto Maple Leafs Network Ltd.	8047286 Canada Inc.	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	7,733,264	7,521,062	-2.74	8,701,646	15.70	9,604,042	10.37	7,373,309	-23.23	-1.2
Expenses										
Programming and Production	4,015,281	3,922,240	-2.32	3,624,299	-7.60	3,765,997	3.91	3,332,632	-11.51	-4.6
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	0	n/a	0	n/a	0	n/a	
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	3,788,746	3,711,579	-2.04	3,527,556	-4.96	3,639,949	3.19	3,211,968	-11.76	-4.0
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	3,788,746	3,711,579	-2.04	3,527,556	-4.96	3,639,949	3.19	3,211,968	-11.76	-4.0
Canadian Programming/Revenue (%)	48.99	49.35		40.54		37.90		43.56		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
205417406	Le Canal Nouvelles (LCN)	Groupe TVA inc.	Les Placements Péladeau inc.	Specialty (category C service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	8,797,719	9,111,260	3.56	9,216,001	1.15	9,693,224	5.18	11,463,561	18.26	6.8
DTH revenue	3,058,268	3,126,789	2.24	3,135,580	0.28	3,594,519	14.64	4,883,304	35.85	12.4
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	12,318,859	14,080,032	14.30	15,204,635	7.99	16,005,919	5.27	15,407,225	-3.74	5.8
Other revenue	550,390	615,909	11.90	1,128,740	83.26	1,089,839	-3.45	493,542	-54.71	
Total Revenue	24,725,236	26,933,990	8.93	28,684,956	6.50	30,383,501	5.92	32,247,632	6.14	6.9
Expenses										
Programming and Production	12,901,365	14,756,029	14.38	16,862,448	14.27	16,537,480	-1.93	18,327,281	10.82	9.2
Technical	645,835	721,554	11.72	765,638	6.11	931,619	21.68	1,029,330	10.49	12.4
Sales and Promotion	1,300,841	1,156,698	-11.08	1,494,048	29.16	2,103,148	40.77	1,917,086	-8.85	10.2
Administration and General	1,501,711	1,225,391	-18.40	1,144,732	-6.58	1,698,336	48.36	2,093,167	23.25	8.7
Total Expenses	16,349,752	17,859,672	9.24	20,266,866	13.48	21,270,583	4.95	23,366,864	9.86	9.3
Operating Income	8,375,484	9,074,318		8,418,090		9,112,918		8,880,768		
Depreciation	52,953	53,307	0.67	300,000	462.78	300,000	0.00	300,000	0.00	54.3
P.B.I.T.	8,322,531	9,021,011		8,118,090		8,812,918		8,580,768		
Interest Expense	0	0	n/a	0	n/a	0	n/a	0	n/a	
Adjustments - Gain (Loss)	0	0	n/a	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	8,322,531	9,021,011		8,118,090		8,812,918		8,580,768		
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	0	n/a	0	n/a	0	n/a	
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	12,448,756	14,114,197	13.38	16,064,773	13.82	16,532,067	2.91	18,323,221	10.83	10.2
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	12,448,756	14,114,197	13.38	16,064,773	13.82	16,532,067	2.91	18,323,221	10.83	10.2
Canadian Programming/Revenue (%)	50.35	52.40		56.00		54.41		56.82		
Total Salaries	6,347,803	6,874,158	8.29	7,076,412	2.94	7,923,696	11.97	8,011,467	1.11	6.0
Average Staff Count	86	67	-22.09	68	1.49	74	8.82	83	12.16	
Average Salary (\$)	73,812	102,599	39.00	104,065	1.43	107,077	2.89	96,524	-9.86	6.9
Subscribers	2,226,412	2,274,086	2.14	2,263,742	-0.45	2,432,684	7.46	2,482,223	2.04	2.8
Profitability (%)										
Operating Margin	33.9	33.7		29.3		30.0		27.5		
P.B.I.T. Margin	33.7	33.5		28.3		29.0		26.6		
Pre-tax Margin	33.7	33.5		28.3		29.0		26.6		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
214301137	Le Réseau des Sports (RDS)	Le Réseau des sports (RDS) inc.	BCE Inc.	Specialty (category C service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	39,562,427	41,186,385	4.10	41,691,031	1.23	75,557,599	81.23	89,911,769	19.00	22.8
DTH revenue	13,431,406	14,698,912	9.44	16,014,025	8.95	29,148,638	82.02	27,297,493	-6.35	19.4
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	52,734,905	57,229,457	8.52	63,265,918	10.55	62,730,891	-0.85	50,608,461	-19.32	-1.0
Other revenue	0	6,464,781	n/a	8,995,100	39.14	0	-100.00	0	n/a	
Total Revenue	105,728,738	119,579,535	13.10	129,966,074	8.69	167,437,128	28.83	167,817,723	0.23	12.2
Expenses										
Programming and Production	67,170,480	76,253,592	13.52	71,965,077	-5.62	115,318,741	60.24	90,699,466	-21.35	7.8
Technical	2,202,210	2,140,218	-2.81	2,950,208	37.85	1,711,144	-42.00	997,080	-41.73	-18.0
Sales and Promotion	10,944,668	12,510,014	14.30	11,956,020	-4.43	12,127,659	1.44	12,395,973	2.21	3.2
Administration and General	6,676,883	9,035,316	35.32	11,705,864	29.56	11,217,502	-4.17	13,026,892	16.13	18.2
Total Expenses	86,994,241	99,939,140	14.88	98,577,169	-1.36	140,375,046	42.40	117,119,411	-16.57	7.7
Operating Income	18,734,497	19,640,395		31,388,905		27,062,082		50,698,312		
Depreciation	1,661,584	1,869,986	12.54	1,869,040	-0.05	1,944,398	4.03	1,553,004	-20.13	-1.7
P.B.I.T.	17,072,913	17,770,409		29,519,865		25,117,684		49,145,308		
Interest Expense	0	0	n/a	0	n/a	0	n/a	0	n/a	
Adjustments - Gain (Loss)	8,284,486	6,517,422	-21.33	622,888	-90.44	592,722	-4.84	290,324	-51.02	
Pre-tax Profit	25,357,399	24,287,831		30,142,753		25,710,406		49,435,632		
Canadian Programming Expenses										
Acquisition of rights	32,658,566	35,757,601	9.49	34,561,262	-3.35	36,432,039	5.41	27,965,648	-23.24	-3.8
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	26,656,420	32,478,176	21.84	31,540,865	-2.89	44,465,835	40.98	39,816,638	-10.46	10.6
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	59,314,986	68,235,777	15.04	66,102,127	-3.13	80,897,874	22.38	67,782,286	-16.21	3.4
Canadian Programming/Revenue (%)	56.10	57.06		50.86		48.32		40.39		
Total Salaries	21,805,934	23,285,617	6.79	25,716,571	10.44	31,761,114	23.50	31,479,052	-0.89	9.6
Average Staff Count	300	314	4.67	323	2.87	409	26.63	404	-1.22	
Average Salary (\$)	72,686	74,158	2.02	79,618	7.36	77,656	-2.46	77,918	0.34	1.8
Subscribers	2,919,675	3,197,725	9.52	3,445,734	7.76	3,514,326	1.99	3,334,671	-5.11	3.4
Profitability (%)										
Operating Margin	17.7	16.4		24.2		16.2		30.2		
P.B.I.T. Margin	16.1	14.9		22.7		15.0		29.3		
Pre-tax Margin	24.0	20.3		23.2		15.4		29.5		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305425002	Lifetime (formerly Showcase Diva)	Showcase Television Inc.	Shaw Communications Inc.	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	3,279,079	3,697,545	12.76	3,953,437	6.92	6,028,656	52.49	6,761,852	12.16	19.8
DTH revenue	3,942,023	4,118,639	4.48	4,058,800	-1.45	3,287,677	-19.00	3,430,643	4.35	-3.4
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	4,681,282	6,508,740	39.04	6,881,979	5.73	8,176,657	18.81	11,973,957	46.44	26.5
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	11,902,384	14,324,924	20.35	14,894,216	3.97	17,492,990	17.45	22,166,452	26.72	16.8
Expenses										
Programming and Production	3,485,017	4,085,282	17.22	5,872,974	43.76	4,246,471	-27.69	6,765,189	59.31	18.0
Technical	753,615	703,572	-6.64	674,770	-4.09	663,996	-1.60	648,410	-2.35	-3.7
Sales and Promotion	325,545	979,764	200.96	575,942	-41.22	986,029	71.20	1,454,500	47.51	45.4
Administration and General	1,477,992	980,652	-33.65	1,069,484	9.06	912,661	-14.66	2,134,677	133.90	9.6
Total Expenses	6,042,169	6,749,270	11.70	8,193,170	21.39	6,809,157	-16.89	11,002,776	61.59	16.2
Operating Income	5,860,215	7,575,654		6,701,046		10,683,833		11,163,676		
Depreciation	4,947	0	-100.00	0	n/a	1,827	n/a	0	-100.00	-100.0
P.B.I.T.	5,855,268	7,575,654		6,701,046		10,682,006		11,163,676		
Interest Expense	2,258,256	2,126,476	-5.84	1,362,341	-35.93	9,867	-99.28	9,315	-5.59	
Adjustments - Gain (Loss)	1,244	0	-100.00	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	3,598,256	5,449,178		5,338,705		10,672,139		11,154,361		
Canadian Programming Expenses										
Acquisition of rights	464,578	77,492	-83.32	165,719	113.85	312,050	88.30	320,515	2.71	-8.9
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	269,250	302,235	12.25	337,535	11.68	356,609	5.65	371,166	4.08	8.4
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	733,828	379,727	-48.25	503,254	32.53	668,659	32.87	691,681	3.44	-1.5
Canadian Programming/Revenue (%)	6.17	2.65		3.38		3.82		3.12		
Total Salaries	990,548	701,059	-29.23	788,618	12.49	1,021,030	29.47	979,492	-4.07	-0.3
Average Staff Count	13	9	-30.77	10	11.11	12	20.00	11	-8.33	
Average Salary (\$)	76,196	77,895	2.23	78,862	1.24	85,086	7.89	89,045	4.65	4.0
Subscribers	2,660,989	2,873,847	8.00	4,366,238	51.93	4,341,904	-0.56	4,193,191	-3.43	12.0
Profitability (%)										
Operating Margin	49.2	52.9		45.0		61.1		50.4		
P.B.I.T. Margin	49.2	52.9		45.0		61.1		50.4		
Pre-tax Margin	30.2	38.0		35.8		61.0		50.3		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
505424169	Live National Hockey League Games	Breakaway PPV Corporation	Breakaway PPV Holdings	Pay-per-view Direct-to-Home	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	0	0	n/a	0	n/a	184	n/a	0	-100.00	
DTH revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Other revenue	8,667,739	8,064,131	-6.96	8,449	-99.90	0	-100.00	0	n/a	
Total Revenue	8,667,739	8,064,131	-6.96	8,449	-99.90	184	-97.82	0	-100.00	-100.0
Expenses										
Programming and Production	8,234,352	7,660,923	-6.96	0	-100.00	184	n/a	0	-100.00	-100.0
Technical	0	0	n/a	0	n/a	0	n/a	0	n/a	
Sales and Promotion	0	0	n/a	0	n/a	0	n/a	0	n/a	
Administration and General	433,387	403,208	-6.96	8,449	-97.90	0	-100.00	0	n/a	-100.0
Total Expenses	8,667,739	8,064,131	-6.96	8,449	-99.90	184	-97.82	0	-100.00	-100.0
Operating Income	0	0		0		0		0		
Depreciation	0	0	n/a	0	n/a	0	n/a	0	n/a	
P.B.I.T.	0	0		0		0		0		
Interest Expense	0	0	n/a	0	n/a	0	n/a	0	n/a	
Adjustments - Gain (Loss)	0	0	n/a	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	0	0		0		0		0		
Canadian Programming Expenses										
Acquisition of rights	8,234,352	7,660,923	-6.96	0	-100.00	184	n/a	0	-100.00	-100.0
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	0	0	n/a	0	n/a	0	n/a	0	n/a	
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	8,234,352	7,660,923	-6.96	0	-100.00	184	n/a	0	-100.00	-100.0
Canadian Programming/Revenue (%)	95.00	95.00		0.00		100.00		n/a		
Total Salaries	111,716	87,603	-21.58	0	-100.00	0	n/a	0	n/a	-100.0
Average Staff Count	73	71	-2.74	0	-100.00	0	n/a	0	n/a	
Average Salary (\$)	1,530	1,234	-19.38	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Subscribers	346,653	346,653	0.00	0	-100.00	0	n/a	0	n/a	-100.0
Profitability (%)										
Operating Margin	0.0	0.0		0.0		0.0		n/a		
P.B.I.T. Margin	0.0	0.0		0.0		0.0		n/a		
Pre-tax Margin	0.0	0.0		0.0		0.0		n/a		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535423652	L S Times	L S Movie Channel Limited	Wang, Danny Lon Wei	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue		373,704		845,862	126.35	1,350,675	59.68	1,617,438	19.75	n/a
Expenses										
Programming and Production		170,479		152,865	-10.33	261,829	71.28	341,622	30.48	n/a
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights		0		0	n/a	0	n/a	0	n/a	n/a
Script & concept		0		0	n/a	0	n/a	0	n/a	n/a
Filler Programming + Program Production		70,479		81,347	15.42	126,992	56.11	146,430	15.31	n/a
Investment in Programming		0		0	n/a	0	n/a	0	n/a	n/a
Total Canadian Programming		70,479		81,347	15.42	126,992	56.11	146,430	15.31	n/a
Canadian Programming/Revenue (%)		18.86		9.62		9.40		9.05		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535417712	Max Front Row	Saskatchewan	Saskatchewan	Video-on-Demand	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	2,098,642	2,477,795	18.07	2,419,772	-2.34	2,541,512	5.03	2,304,903	-9.31	2.4
DTH revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	2,098,642	2,477,795	18.07	2,419,772	-2.34	2,541,512	5.03	2,304,903	-9.31	2.4
Expenses										
Programming and Production	2,588,286	3,247,430	25.47	3,193,622	-1.66	3,743,185	17.21	4,509,942	20.48	14.9
Technical	0	0	n/a	0	n/a	0	n/a	0	n/a	
Sales and Promotion	0	0	n/a	0	n/a	0	n/a	0	n/a	
Administration and General	186,072	208,108	11.84	151,636	-27.14	222,749	46.90	211,322	-5.13	3.2
Total Expenses	2,774,358	3,455,538	24.55	3,345,258	-3.19	3,965,934	18.55	4,721,264	19.05	14.2
Operating Income	-675,716	-977,743		-925,486		-1,424,422		-2,416,361		
Depreciation	0	0	n/a	0	n/a	0	n/a	0	n/a	
P.B.I.T.	-675,716	-977,743		-925,486		-1,424,422		-2,416,361		
Interest Expense	0	0	n/a	0	n/a	0	n/a	0	n/a	
Adjustments - Gain (Loss)	0	0	n/a	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	-675,716	-977,743		-925,486		-1,424,422		-2,416,361		
Canadian Programming Expenses										
Acquisition of rights	106,370	158,465	48.98	120,398	-24.02	104,323	-13.35	104,604	0.27	-0.4
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	0	0	n/a	0	n/a	0	n/a	0	n/a	
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	106,370	158,465	48.98	120,398	-24.02	104,323	-13.35	104,604	0.27	-0.4
Canadian Programming/Revenue (%)	5.07	6.40		4.98		4.10		4.54		
Total Salaries	81,140	84,218	3.79	30,647	-63.61	95,674	212.18	96,077	0.42	4.3
Average Staff Count	1	1	0.00	1	0.00	1	0.00	1	0.00	
Average Salary (\$)	81,140	84,218	3.79	30,647	-63.61	95,674	212.18	96,077	0.42	4.3
Subscribers										
Profitability (%)										
Operating Margin	-32.2	-39.5		-38.2		-56.0		-104.8		
P.B.I.T. Margin	-32.2	-39.5		-38.2		-56.0		-104.8		
Pre-tax Margin	-32.2	-39.5		-38.2		-56.0		-104.8		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535423024	Mediaset Italia (formerly Italian Entertainment TV)	Teletatino Network Inc.	Corus Entertainment Inc.	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	0		n/a	237,500		328,878	38.47	721,009	119.23	
Expenses										
Programming and Production	0		n/a	166,523		104,762	-37.09	165,412	57.89	
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0		n/a	4,000		4,000	0.00	4,000	0.00	
Script & concept	0		n/a	0		0	n/a	0	n/a	
Filler Programming + Program Production	0		n/a	0		0	n/a	0	n/a	
Investment in Programming	0		n/a	0		0	n/a	0	n/a	
Total Canadian Programming	0		n/a	4,000		4,000	0.00	4,000	0.00	
Canadian Programming/Revenue (%)	n/a			1.68		1.22		0.55		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535422761	MEGA Cosmos (formerly Greek TV 1)	Ethnic Channels Group Limited	Levin, Slava	Specialty (category B service)	2012					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	448,699	621,938	38.61	945,732	52.06	775,444	-18.01	-100.00		n/a
Expenses										
Programming and Production	428,158	506,835	18.38	602,057	18.79	581,181	-3.47	-100.00		n/a
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	5,119	n/a	35,314	589.86	-100.00		n/a
Script & concept	95,692	57,031	-40.40	6,826	-88.03	47,086	589.80	-100.00		n/a
Filler Programming + Program Production	95,691	57,031	-40.40	22,184	-61.10	153,029	589.82	-100.00		n/a
Investment in Programming	0	0	n/a	0	n/a	0	n/a	n/a		n/a
Total Canadian Programming	191,383	114,062	-40.40	34,129	-70.08	235,429	589.82	-100.00		n/a
Canadian Programming/Revenue (%)	42.65	18.34		3.61		30.36				
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535429816	MGM Channel (formerly KISS)	Hollywood Suite Inc.	Switzer, Jay	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue						223,619		724,347	223.92	n/a
Expenses										
Programming and Production						720,788		1,685,275	133.81	n/a
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights						69,081		85,973	24.45	n/a
Script & concept						0		0	n/a	n/a
Filler Programming + Program Production						0		0	n/a	n/a
Investment in Programming						0		0	n/a	n/a
Total Canadian Programming						69,081		85,973	24.45	n/a
Canadian Programming/Revenue (%)						30.89		11.87		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535430516	Moi&cie (formerly Mlle)	Groupe TVA inc.	Les Placements Péladeau inc.	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue				44,935		1,381,860	>999±	2,097,715	51.80	n/a
DTH revenue				0		466,045	n/a	977,400	109.72	n/a
Local advertising revenue				0		0	n/a	0	n/a	n/a
National advertising revenue				322,346		728,491	126.00	431,181	-40.81	n/a
Other revenue				58,965		85,477	44.96	19,982	-76.62	
Total Revenue				426,246		2,661,873	524.49	3,526,278	32.47	n/a
Expenses										
Programming and Production				1,414,293		4,011,442	183.64	5,838,531	45.55	n/a
Technical				229,325		565,348	146.53	485,050	-14.20	n/a
Sales and Promotion				950,493		295,707	-68.89	960,790	224.91	n/a
Administration and General				164,929		217,257	31.73	187,731	-13.59	n/a
Total Expenses				2,759,040		5,089,754	84.48	7,472,102	46.81	n/a
Operating Income				-2,332,794		-2,427,881		-3,945,824		
Depreciation				165,200		100,000	-39.47	100,000	0.00	n/a
P.B.I.T.				-2,497,994		-2,527,881		-4,045,824		
Interest Expense				155,800		156,417	0.40	160,623	2.69	
Adjustments - Gain (Loss)				0		0	n/a	0	n/a	
Pre-tax Profit				-2,653,794		-2,684,298		-4,206,447		
Canadian Programming Expenses										
Acquisition of rights				1,185,012		3,193,346	169.48	5,072,463	58.84	n/a
Script & concept				0		0	n/a	0	n/a	n/a
Filler Programming + Program Production				0		0	n/a	0	n/a	n/a
Investment in Programming				0		0	n/a	0	n/a	n/a
Total Canadian Programming				1,185,012		3,193,346	169.48	5,072,463	58.84	n/a
Canadian Programming/Revenue (%)				278.01		119.97		143.85		
Total Salaries				247,726		311,856	25.89	171,755	-44.92	n/a
Average Staff Count				3		3	0.00	2	-33.33	
Average Salary (\$)				82,575		103,952	25.89	85,878	-17.39	n/a
Subscribers				89,872		400,022	345.10	552,395	38.09	n/a
Profitability (%)										
Operating Margin				-547.3		-91.2		-111.9		
P.B.I.T. Margin				-586.0		-95.0		-114.7		
Pre-tax Margin				-622.6		-100.8		-119.3		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535420054	Mountain Cablevision Limited, Hamilton	Mountain Cablevision Limited	Shaw Communications Inc.	Video-on-Demand	2011

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	733,681	391,093	-46.69	458,776	17.31	-	-100.00			n/a
DTH revenue	0	0	n/a	0	n/a		n/a			n/a
Local advertising revenue	0	0	n/a	0	n/a		n/a			n/a
National advertising revenue	0	0	n/a	0	n/a		n/a			n/a
Other revenue	0	0	n/a	0	n/a		n/a			n/a
Total Revenue	733,681	391,093	-46.69	458,776	17.31		-100.00			n/a
Expenses										
Programming and Production	509,010	325,899	-35.97	425,258	30.49		-100.00			n/a
Technical	25,000	0	-100.00	0	n/a		n/a			n/a
Sales and Promotion	70,000	0	-100.00	0	n/a		n/a			n/a
Administration and General	20,000	50,041	150.21	51,652	3.22		-100.00			n/a
Total Expenses	624,010	375,940	-39.75	476,910	26.86		-100.00			n/a
Operating Income	109,671	15,153		-18,134						
Depreciation	0	0	n/a	0	n/a		n/a			n/a
P.B.I.T.	109,671	15,153		-18,134						
Interest Expense	0	0	n/a	0	n/a		n/a			
Adjustments - Gain (Loss)	0	0	n/a	0	n/a		n/a			
Pre-tax Profit	109,671	15,153		-18,134						
Canadian Programming Expenses										
Acquisition of rights	509,010	0	-100.00	0	n/a		n/a			n/a
Script & concept	0	0	n/a	0	n/a		n/a			n/a
Filler Programming + Program Production	0	0	n/a	0	n/a		n/a			n/a
Investment in Programming	0	0	n/a	0	n/a		n/a			n/a
Total Canadian Programming	509,010	0	-100.00	0	n/a		n/a			n/a
Canadian Programming/Revenue (%)	69.38	0.00		0.00						
Total Salaries	45,000	0	-100.00	0	n/a		n/a			n/a
Average Staff Count	1	0	-100.00	0	n/a		n/a			n/a
Average Salary (\$)	45,000	n/a	n/a	n/a	n/a		n/a			n/a
Subscribers										
Profitability (%)										
Operating Margin	14.9	3.9		-4.0						
P.B.I.T. Margin	14.9	3.9		-4.0						
Pre-tax Margin	14.9	3.9		-4.0						

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
435101126	Movie Central	Movie Central Ltd.	Corus Entertainment Inc.	Pay-TV (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	61,775,476	70,010,514	13.33	73,713,319	5.29	61,893,929	-16.03	60,770,002	-1.82	-0.4
DTH revenue	35,101,221	37,804,204	7.70	36,785,207	-2.70	34,163,111	-7.13	34,052,295	-0.32	-0.8
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	96,876,697	107,814,718	11.29	110,498,526	2.49	96,057,040	-13.07	94,822,297	-1.29	-0.5
Expenses										
Programming and Production	62,461,580	70,027,869	12.11	71,021,224	1.42	66,496,719	-6.37	64,160,905	-3.51	0.7
Technical	1,962,117	2,013,634	2.63	2,139,654	6.26	1,724,348	-19.41	1,698,572	-1.49	-3.5
Sales and Promotion	3,217,829	3,510,846	9.11	3,926,344	11.83	3,685,923	-6.12	3,627,007	-1.60	3.0
Administration and General	8,912,223	11,501,711	29.06	14,079,203	22.41	13,942,826	-0.97	10,997,540	-21.12	5.4
Total Expenses	76,553,749	87,054,060	13.72	91,166,425	4.72	85,849,816	-5.83	80,484,024	-6.25	1.3
Operating Income	20,322,948	20,760,658		19,332,101		10,207,224		14,338,273		
Depreciation	91,532	9,378	-89.75	0	-100.00	1,841,748	n/a	2,029,820	10.21	117.0
P.B.I.T.	20,231,416	20,751,280		19,332,101		8,365,476		12,308,453		
Interest Expense	2,311,539	2,435,479	5.36	2,558,534	5.05	2,644,929	3.38	2,978,070	12.60	
Adjustments - Gain (Loss)	1,761,284	3,008,374	70.81	7,442,294	147.39	20,344,462	173.36	18,039,609	-11.33	
Pre-tax Profit	19,681,161	21,324,175		24,215,861		26,065,009		27,369,992		
Canadian Programming Expenses										
Acquisition of rights	11,445,465	11,236,775	-1.82	12,116,263	7.83	11,853,119	-2.17	12,156,367	2.56	1.5
Script & concept	1,244,010	953,430	-23.36	1,670,677	75.23	813,390	-51.31	844,046	3.77	-9.2
Filler Programming + Program Production	709,554	354,012	-50.11	448,927	26.81	613,610	36.68	740,257	20.64	1.1
Investment in Programming	1,974,944	8,111,425	310.72	3,416,531	-57.88	1,306,582	-61.76	458,872	-64.88	-30.6
Total Canadian Programming	15,373,973	20,655,642	34.35	17,652,398	-14.54	14,586,701	-17.37	14,199,542	-2.65	-2.0
Canadian Programming/Revenue (%)	15.87	19.16		15.98		15.19		14.97		
Total Salaries	2,520,254	2,807,658	11.40	4,104,964	46.21	3,024,715	-26.32	2,903,419	-4.01	3.6
Average Staff Count	28	28	0.00	41	46.43	38	-7.32	32	-15.79	
Average Salary (\$)	90,009	100,274	11.40	100,121	-0.15	79,598	-20.50	90,732	13.99	0.2
Subscribers	952,948	962,705	1.02	983,663	2.18	976,152	-0.76	995,496	1.98	1.1
Profitability (%)										
Operating Margin	21.0	19.3		17.5		10.6		15.1		
P.B.I.T. Margin	20.9	19.2		17.5		8.7		13.0		
Pre-tax Margin	20.3	19.8		21.9		27.1		28.9		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305425599	Movieola	Moviola: Short Film Channel Inc.	Moviola: Short Film Channel Inc.	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	2,906,709	2,914,754	0.28	2,327,368	-20.15	2,163,744	-7.03	2,300,866	6.34	-5.7
Expenses										
Programming and Production	1,134,217	1,352,297	19.23	977,855	-27.69	467,573	-52.18	780,997	67.03	-8.9
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	341,762	324,980	-4.91	283,038	-12.91	118,380	-58.18	246,133	107.92	-7.9
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	273,649	444,889	62.58	318,029	-28.51	144,523	-54.56	160,500	11.05	-12.5
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	615,411	769,869	25.10	601,067	-21.93	262,903	-56.26	406,633	54.67	-9.8
Canadian Programming/Revenue (%)	21.17	26.41		25.83		12.15		17.67		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305426000	MovieTime (formerly known as Lonestar)	Shaw Television Limited Partnership	Shaw Communications Inc.	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	1,927,282	2,586,388	34.20	3,084,635	19.26	6,047,425	96.05	6,514,327	7.72	35.6
DTH revenue	2,473,954	2,321,865	-6.15	2,446,518	5.37	2,307,643	-5.68	1,999,384	-13.36	-5.2
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	1,722,417	2,395,914	39.10	3,950,638	64.89	5,427,848	37.39	6,604,273	21.67	39.9
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	6,123,653	7,304,167	19.28	9,481,791	29.81	13,782,916	45.36	15,117,984	9.69	25.4
Expenses										
Programming and Production	2,764,170	2,282,627	-17.42	2,883,440	26.32	2,775,660	-3.74	3,098,071	11.62	2.9
Technical	534,876	547,627	2.38	585,285	6.88	753,016	28.66	636,074	-15.53	4.4
Sales and Promotion	882,814	513,202	-41.87	944,622	84.06	503,361	-46.71	167,444	-66.73	-34.0
Administration and General	313,635	543,765	73.38	548,539	0.88	733,862	33.78	814,836	11.03	27.0
Total Expenses	4,495,495	3,887,221	-13.53	4,961,886	27.65	4,765,899	-3.95	4,716,425	-1.04	1.2
Operating Income	1,628,158	3,416,946		4,519,905		9,017,017		10,401,559		
Depreciation	0	0	n/a	0	n/a	0	n/a	0	n/a	
P.B.I.T.	1,628,158	3,416,946		4,519,905		9,017,017		10,401,559		
Interest Expense	-120	-11	-90.83	1,227	>999±	0	-100.00	0	n/a	
Adjustments - Gain (Loss)	0	0	n/a	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	1,628,278	3,416,957		4,518,678		9,017,017		10,401,559		
Canadian Programming Expenses										
Acquisition of rights	364,306	299,835	-17.70	195,659	-34.74	143,310	-26.76	148,125	3.36	-20.2
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	0	0	n/a	0	n/a	276,410	n/a	284,776	3.03	
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	364,306	299,835	-17.70	195,659	-34.74	419,720	114.52	432,901	3.14	4.4
Canadian Programming/Revenue (%)	5.95	4.10		2.06		3.05		2.86		
Total Salaries	720,113	907,255	25.99	1,087,071	19.82	970,123	-10.76	953,142	-1.75	7.3
Average Staff Count	16	20	25.00	23	15.00	13	-43.48	12	-7.69	
Average Salary (\$)	45,007	45,363	0.79	47,264	4.19	74,625	57.89	79,429	6.44	15.3
Subscribers	1,445,136	1,597,486	10.54	4,257,639	166.52	5,106,370	19.93	5,206,356	1.96	37.8
Profitability (%)										
Operating Margin	26.6	46.8		47.7		65.4		68.8		
P.B.I.T. Margin	26.6	46.8		47.7		65.4		68.8		
Pre-tax Margin	26.6	46.8		47.7		65.4		68.8		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535418132	MTS Video on Demand	MTS Inc.	Manitoba Telecom Services Inc.	Video-on-Demand	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	3,119,183	3,407,434	9.24	3,382,461	-0.73	3,318,968	-1.88	3,315,475	-0.11	1.5
DTH revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	3,119,183	3,407,434	9.24	3,382,461	-0.73	3,318,968	-1.88	3,315,475	-0.11	1.5
Expenses										
Programming and Production	2,422,110	2,621,358	8.23	2,437,212	-7.02	3,038,325	24.66	2,742,549	-9.73	3.2
Technical	488,352	715,550	46.52	1,150,309	60.76	944,438	-17.90	1,338,123	41.68	28.7
Sales and Promotion	376,585	656,241	74.26	626,270	-4.57	456,435	-27.12	488,794	7.09	6.7
Administration and General	210,859	284,314	34.84	303,478	6.74	222,085	-26.82	238,406	7.35	3.1
Total Expenses	3,497,906	4,277,463	22.29	4,517,269	5.61	4,661,283	3.19	4,807,872	3.14	8.3
Operating Income	-378,723	-870,029		-1,134,808		-1,342,315		-1,492,397		
Depreciation	0	0	n/a	0	n/a	0	n/a	0	n/a	
P.B.I.T.	-378,723	-870,029		-1,134,808		-1,342,315		-1,492,397		
Interest Expense	0	0	n/a	0	n/a	0	n/a	0	n/a	
Adjustments - Gain (Loss)	0	0	n/a	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	-378,723	-870,029		-1,134,808		-1,342,315		-1,492,397		
Canadian Programming Expenses										
Acquisition of rights	749,000	776,115	3.62	761,799	-1.84	1,362,334	78.83	1,176,889	-13.61	12.0
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	0	0	n/a	0	n/a	0	n/a	0	n/a	
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	749,000	776,115	3.62	761,799	-1.84	1,362,334	78.83	1,176,889	-13.61	12.0
Canadian Programming/Revenue (%)	24.01	22.78		22.52		41.05		35.50		
Total Salaries	393,720	678,419	72.31	672,334	-0.90	478,525	-28.83	513,660	7.34	6.9
Average Staff Count	9	10.64	18.22	10.83	1.79	7.5	-30.75	7.36	-1.87	
Average Salary (\$)	43,747	63,761	45.75	62,081	-2.64	63,803	2.77	69,791	9.38	12.4
Subscribers										
Profitability (%)										
Operating Margin	-12.1	-25.5		-33.5		-40.4		-45.0		
P.B.I.T. Margin	-12.1	-25.5		-33.5		-40.4		-45.0		
Pre-tax Margin	-12.1	-25.5		-33.5		-40.4		-45.0		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
405424037	MTV2 (formerly Razer)	Bell Media Inc.	BCE Inc.	Specialty (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	2,147,909	1,970,899	-8.24	1,826,368	-7.33	1,961,686	7.41	2,006,405	2.28	-1.7
DTH revenue	2,594,548	2,526,531	-2.62	2,488,102	-1.52	2,552,731	2.60	2,718,536	6.50	1.2
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	461,826	241,068	-47.80	312,387	29.58	169,307	-45.80	54,938	-67.55	-41.3
Other revenue	4,060	0	-100.00	0	n/a	0	n/a	0	n/a	
Total Revenue	5,208,343	4,738,498	-9.02	4,626,857	-2.36	4,683,724	1.23	4,779,879	2.05	-2.1
Expenses										
Programming and Production	3,768,421	3,665,362	-2.73	3,801,365	3.71	1,849,412	-51.35	2,098,135	13.45	-13.6
Technical	536,736	566,040	5.46	513,027	-9.37	493,407	-3.82	521,071	5.61	-0.7
Sales and Promotion	109,729	79,462	-27.58	84,268	6.05	71,578	-15.06	36,520	-48.98	-24.1
Administration and General	218,626	253,595	15.99	315,661	24.47	241,818	-23.39	248,194	2.64	3.2
Total Expenses	4,633,512	4,564,459	-1.49	4,714,321	3.28	2,656,215	-43.66	2,903,920	9.33	-11.0
Operating Income	574,831	174,039		-87,464		2,027,509		1,875,959		
Depreciation	234,520	330,512	40.93	370,824	12.20	169,585	-54.27	73,013	-56.95	-25.3
P.B.I.T.	340,311	-156,473		-458,288		1,857,924		1,802,946		
Interest Expense	0	261,998	n/a	410,061	56.51	358,547	-12.56	319,711	-10.83	
Adjustments - Gain (Loss)	-294,230	-146,798	-50.11	-135,720	-7.55	-318,596	134.75	-328,518	3.11	
Pre-tax Profit	46,081	-565,269		-1,004,069		1,180,781		1,154,717		
Canadian Programming Expenses										
Acquisition of rights	126,638	19,653	-84.48	22,533	14.65	0	-100.00	0	n/a	-100.0
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	1,844,366	2,125,005	15.22	2,246,248	5.71	548,666	-75.57	513,954	-6.33	-27.3
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	1,971,004	2,144,658	8.81	2,268,781	5.79	548,666	-75.82	513,954	-6.33	-28.5
Canadian Programming/Revenue (%)	37.84	45.26		49.04		11.71		10.75		
Total Salaries	161,803	135,179	-16.45	104,758	-22.50	60,226	-42.51	13,546	-77.51	-46.2
Average Staff Count	3	1	-66.67	1	0.00	1	0.00	0.25	-75.00	
Average Salary (\$)	53,934	135,179	150.64	104,758	-22.50	60,226	-42.51	54,184	-10.03	0.1
Subscribers	924,170	883,774	-4.37	803,195	-9.12	869,496	8.25	962,471	10.69	1.0
Profitability (%)										
Operating Margin	11.0	3.7		-1.9		43.3		39.2		
P.B.I.T. Margin	6.5	-3.3		-9.9		39.7		37.7		
Pre-tax Margin	0.9	-11.9		-21.7		25.2		24.2		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305417372	MTV (Canada) (formerly known as Talk TV)	Bell Media Inc.	BCE Inc.	Specialty (category A service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	6,277,167	6,921,312	10.26	7,443,349	7.54	8,310,653	11.65	9,124,244	9.79	9.8
DTH revenue	1,814,289	1,885,677	3.93	1,924,323	2.05	1,901,432	-1.19	1,857,369	-2.32	0.6
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	13,574,267	14,850,003	9.40	16,208,370	9.15	13,653,578	-15.76	12,192,391	-10.70	-2.7
Other revenue	581,877	583,978	0.36	560,862	-3.96	289,653	-48.36	1,053,215	263.61	
Total Revenue	22,247,600	24,240,970	8.96	26,136,904	7.82	24,155,316	-7.58	24,227,219	0.30	2.2
Expenses										
Programming and Production	19,877,530	19,916,099	0.19	18,349,250	-7.87	20,963,978	14.25	18,751,536	-10.55	-1.5
Technical	351,224	425,456	21.14	441,380	3.74	600,601	36.07	841,691	40.14	24.4
Sales and Promotion	3,252,433	3,266,184	0.42	3,115,414	-4.62	1,906,031	-38.82	2,582,562	35.49	-5.6
Administration and General	2,732,624	1,861,466	-31.88	2,419,101	29.96	1,545,467	-36.11	1,668,454	7.96	-11.6
Total Expenses	26,213,811	25,469,205	-2.84	24,325,145	-4.49	25,016,077	2.84	23,844,243	-4.68	-2.3
Operating Income	-3,966,211	-1,228,235		1,811,759		-860,761		382,976		
Depreciation	1,399,279	1,336,351	-4.50	1,656,508	23.96	1,696,937	2.44	1,741,095	2.60	5.6
P.B.I.T.	-5,365,490	-2,564,586		155,251		-2,557,698		-1,358,119		
Interest Expense	0	1,524,727	n/a	522,702	-65.72	1,946,113	272.32	1,811,697	-6.91	
Adjustments - Gain (Loss)	4,885,512	6,510,758	33.27	1,200	-99.98	0	-100.00	-9,542	n/a	
Pre-tax Profit	-479,978	2,421,445		-366,251		-4,503,811		-3,179,358		
Canadian Programming Expenses										
Acquisition of rights	0	432,673	n/a	544,705	25.89	101,147	-81.43	157,268	55.48	
Script & concept	50,000	50,000	0.00	50,000	0.00	50,000	0.00	0	-100.00	-100.0
Filler Programming + Program Production	10,340,454	10,265,299	-0.73	10,527,746	2.56	13,393,213	27.22	10,625,577	-20.66	0.7
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	10,390,454	10,747,972	3.44	11,122,451	3.48	13,544,360	21.77	10,782,845	-20.39	0.9
Canadian Programming/Revenue (%)	46.70	44.34		42.55		56.07		44.51		
Total Salaries	6,777,172	5,464,094	-19.38	4,734,543	-13.35	4,426,300	-6.51	5,254,518	18.71	-6.2
Average Staff Count	81	69	-14.81	60	-13.04	60	0.00	61	1.67	
Average Salary (\$)	83,669	79,190	-5.35	78,909	-0.35	73,772	-6.51	86,140	16.77	0.7
Subscribers	6,474,523	6,708,287	3.61	6,744,628	0.54	6,501,481	-3.61	6,361,023	-2.16	-0.4
Profitability (%)										
Operating Margin	-17.8	-5.1		6.9		-3.6		1.6		
P.B.I.T. Margin	-24.1	-10.6		0.6		-10.6		-5.6		
Pre-tax Margin	-2.2	10.0		-1.4		-18.6		-13.1		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305426539	MuchLoud	Bell Media Inc.	BCE Inc.	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	408,710	400,833	-1.93	359,322	-10.36	355,441	-1.08	332,973	-6.32	-5.0
DTH revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	58,574	0	-100.00	0	n/a	0	n/a	0	n/a	-100.0
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	467,284	400,833	-14.22	359,322	-10.36	355,441	-1.08	332,973	-6.32	-8.1
Expenses										
Programming and Production	84,470	71,792	-15.01	65,703	-8.48	57,763	-12.08	39,394	-31.80	-17.4
Technical	6,137	8,515	38.75	8,079	-5.12	7,160	-11.38	6,244	-12.79	0.4
Sales and Promotion	14,802	7,525	-49.16	9,573	27.22	5,728	-40.17	1,774	-69.03	-41.2
Administration and General	79,912	93,428	16.91	83,548	-10.57	62,006	-25.78	66,164	6.71	-4.6
Total Expenses	185,321	181,260	-2.19	166,903	-7.92	132,657	-20.52	113,576	-14.38	-11.5
Operating Income	281,963	219,573		192,419		222,784		219,397		
Depreciation	91,823	107,535	17.11	126,737	17.86	110,909	-12.49	4,577	-95.87	-52.8
P.B.I.T.	190,140	112,038		65,682		111,875		214,820		
Interest Expense	0	0	n/a	0	n/a	0	n/a	0	n/a	
Adjustments - Gain (Loss)	-28,434	-11,512	-59.51	-10,540	-8.44	-24,178	129.39	-22,885	-5.35	
Pre-tax Profit	161,706	100,526		55,142		87,697		191,935		
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	0	n/a	0	n/a	0	n/a	
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	0	0	n/a	0	n/a	36,515	n/a	30,556	-16.32	
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	0	0	n/a	0	n/a	36,515	n/a	30,556	-16.32	
Canadian Programming/Revenue (%)	0.00	0.00		0.00		10.27		9.18		
Total Salaries	38,046	62,136	63.32	49,304	-20.65	13,128	-73.37	0	-100.00	-100.0
Average Staff Count	1	1	0.00	1	0.00	1	0.00	0	-100.00	
Average Salary (\$)	38,046	62,136	63.32	49,304	-20.65	13,128	-73.37	n/a	n/a	n/a
Subscribers	182,094	167,883	-7.80	164,724	-1.88	149,292	-9.37	135,392	-9.31	-7.1
Profitability (%)										
Operating Margin	60.3	54.8		53.6		62.7		65.9		
P.B.I.T. Margin	40.7	28.0		18.3		31.5		64.5		
Pre-tax Margin	34.6	25.1		15.3		24.7		57.6		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305417364	MuchMoreMusic	Bell Media Inc.	BCE Inc.	Specialty (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	4,681,272	4,682,185	0.02	4,636,715	-0.97	4,807,039	3.67	4,450,591	-7.42	-1.3
DTH revenue	1,360,602	1,410,134	3.64	1,387,559	-1.60	1,549,314	11.66	1,749,979	12.95	6.5
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	12,041,825	10,703,810	-11.11	11,371,867	6.24	11,135,083	-2.08	11,299,450	1.48	-1.6
Other revenue	0	0	n/a	0	n/a	8,000	n/a	0	-100.00	
Total Revenue	18,083,699	16,796,129	-7.12	17,396,141	3.57	17,499,436	0.59	17,500,020	0.00	-0.8
Expenses										
Programming and Production	7,722,488	7,628,197	-1.22	8,105,818	6.26	8,413,505	3.80	8,050,551	-4.31	1.1
Technical	762,788	816,073	6.99	784,693	-3.85	770,767	-1.77	759,702	-1.44	-0.1
Sales and Promotion	1,239,306	1,311,913	5.86	1,142,482	-12.91	1,012,207	-11.40	1,447,194	42.97	4.0
Administration and General	941,541	1,445,100	53.48	1,549,283	7.21	1,221,759	-21.14	1,280,005	4.77	8.0
Total Expenses	10,666,123	11,201,283	5.02	11,582,276	3.40	11,418,238	-1.42	11,537,452	1.04	2.0
Operating Income	7,417,576	5,594,846		5,813,865		6,081,198		5,962,568		
Depreciation	748,857	987,481	31.87	1,196,891	21.21	413,975	-65.41	240,370	-41.94	-24.7
P.B.I.T.	6,668,719	4,607,365		4,616,974		5,667,223		5,722,198		
Interest Expense	0	0	n/a	0	n/a	0	n/a	0	n/a	
Adjustments - Gain (Loss)	-1,045,579	-536,458	-48.69	-510,282	-4.88	-1,189,803	133.17	-1,201,723	1.00	
Pre-tax Profit	5,623,140	4,070,907		4,106,692		4,477,420		4,520,475		
Canadian Programming Expenses										
Acquisition of rights	50,000	0	-100.00	0	n/a	162,725	n/a	38,117	-76.58	-6.6
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	4,559,410	5,569,411	22.15	5,171,753	-7.14	3,249,838	-37.16	3,538,039	8.87	-6.1
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	4,609,410	5,569,411	20.83	5,171,753	-7.14	3,412,563	-34.02	3,576,156	4.79	-6.2
Canadian Programming/Revenue (%)	25.49	33.16		29.73		19.50		20.44		
Total Salaries	2,198,146	1,665,604	-24.23	1,507,323	-9.50	605,951	-59.80	878,293	44.94	-20.5
Average Staff Count	20	16	-20.00	8	-50.00	6	-25.00	16	166.67	
Average Salary (\$)	109,907	104,100	-5.28	188,415	80.99	100,992	-46.40	54,893	-45.65	-15.9
Subscribers	6,125,697	6,290,682	2.69	6,344,010	0.85	6,344,010	0.00	6,137,846	-3.25	0.1
Profitability (%)										
Operating Margin	41.0	33.3		33.4		34.8		34.1		
P.B.I.T. Margin	36.9	27.4		26.5		32.4		32.7		
Pre-tax Margin	31.1	24.2		23.6		25.6		25.8		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305426597	MuchMoreRetro	Bell Media Inc.	BCE Inc.	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	843,161	626,653	-25.68	744,860	18.86	823,633	10.58	792,241	-3.81	-1.6
DTH revenue	0	420	n/a	0	-100.00	0	n/a	0	n/a	
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	13,130	0	-100.00	0	n/a	0	n/a	0	n/a	-100.0
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	856,291	627,073	-26.77	744,860	18.78	823,633	10.58	792,241	-3.81	-1.9
Expenses										
Programming and Production	83,183	116,047	39.51	102,338	-11.81	92,538	-9.58	75,188	-18.75	-2.5
Technical	14,241	16,971	19.17	16,747	-1.32	16,591	-0.93	14,856	-10.46	1.1
Sales and Promotion	12,325	10,159	-17.57	12,769	25.69	8,164	-36.06	3,164	-61.24	-28.8
Administration and General	84,576	102,640	21.36	102,794	0.15	81,274	-20.94	87,440	7.59	0.8
Total Expenses	194,325	245,817	26.50	234,648	-4.54	198,567	-15.38	180,648	-9.02	-1.8
Operating Income	661,966	381,256		510,212		625,066		611,593		
Depreciation	46,357	66,584	43.63	76,317	14.62	45,285	-40.66	10,891	-75.95	-30.4
P.B.I.T.	615,609	314,672		433,895		579,781		600,702		
Interest Expense	0	0	n/a	0	n/a	0	n/a	0	n/a	
Adjustments - Gain (Loss)	-41,651	-22,943	-44.92	-21,849	-4.77	-56,025	156.42	-54,450	-2.81	
Pre-tax Profit	573,958	291,729		412,046		523,756		546,252		
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	0	n/a	0	n/a	0	n/a	
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	0	0	n/a	0	n/a	70,268	n/a	61,718	-12.17	
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	0	0	n/a	0	n/a	70,268	n/a	61,718	-12.17	
Canadian Programming/Revenue (%)	0.00	0.00		0.00		8.53		7.79		
Total Salaries	39,936	62,136	55.59	49,304	-20.65	13,128	-73.37	0	-100.00	-100.0
Average Staff Count	1	1	0.00	1	0.00	1	0.00	0	-100.00	
Average Salary (\$)	39,936	62,136	55.59	49,304	-20.65	13,128	-73.37	n/a	n/a	n/a
Subscribers	230,459	239,733	4.02	267,103	11.42	273,684	2.46	256,684	-6.21	2.7
Profitability (%)										
Operating Margin	77.3	60.8		68.5		75.9		77.2		
P.B.I.T. Margin	71.9	50.2		58.3		70.4		75.8		
Pre-tax Margin	67.0	46.5		55.3		63.6		69.0		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
314600545	MuchMusic	Bell Media Inc.	BCE Inc.	Specialty (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	9,006,811	9,762,860	8.39	9,828,999	0.68	9,643,912	-1.88	10,001,784	3.71	2.7
DTH revenue	4,111,981	4,284,460	4.19	4,302,107	0.41	4,171,984	-3.02	4,052,269	-2.87	-0.4
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	27,941,239	28,117,120	0.63	29,936,543	6.47	23,548,003	-21.34	21,451,036	-8.91	-6.4
Other revenue	126,418	29,935	-76.32	1,778,235	>999±	2,856,347	60.63	2,168,910	-24.07	
Total Revenue	41,186,449	42,194,375	2.45	45,845,884	8.65	40,220,246	-12.27	37,673,999	-6.33	-2.2
Expenses										
Programming and Production	22,639,018	23,945,721	5.77	21,979,479	-8.21	27,754,547	26.27	29,040,186	4.63	6.4
Technical	1,397,800	1,344,639	-3.80	1,422,191	5.77	1,173,149	-17.51	1,096,991	-6.49	-5.9
Sales and Promotion	4,284,558	5,094,914	18.91	3,974,876	-21.98	3,813,391	-4.06	4,716,677	23.69	2.4
Administration and General	3,609,435	5,258,474	45.69	5,019,384	-4.55	4,089,845	-18.52	4,315,919	5.53	4.6
Total Expenses	31,930,811	35,643,748	11.63	32,395,930	-9.11	36,830,932	13.69	39,169,773	6.35	5.2
Operating Income	9,255,638	6,550,627		13,449,954		3,389,314		-1,495,774		
Depreciation	2,225,322	2,815,535	26.52	3,827,311	35.94	1,610,344	-57.92	746,434	-53.65	-23.9
P.B.I.T.	7,030,316	3,735,092		9,622,643		1,778,970		-2,242,208		
Interest Expense	0	55,904	n/a	0	-100.00	152	n/a	707	365.13	
Adjustments - Gain (Loss)	-1,116,300	1,457,647	-230.58	-848,914	-158.24	-2,254,658	165.59	-1,594,812	-29.27	
Pre-tax Profit	5,914,016	5,136,835		8,773,729		-475,840		-3,837,727		
Canadian Programming Expenses										
Acquisition of rights	373,415	476,726	27.67	938,749	96.92	849,455	-9.51	1,556,806	83.27	42.9
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	17,911,929	18,606,798	3.88	15,694,078	-15.65	16,531,850	5.34	16,320,162	-1.28	-2.3
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	18,285,344	19,083,524	4.37	16,632,827	-12.84	17,381,305	4.50	17,876,968	2.85	-0.6
Canadian Programming/Revenue (%)	44.40	45.23		36.28		43.22		47.45		
Total Salaries	9,571,015	8,433,302	-11.89	6,181,646	-26.70	6,261,453	1.29	6,608,785	5.55	-8.8
Average Staff Count	122	110	-9.84	84	-23.64	74	-11.90	75	1.35	
Average Salary (\$)	78,451	76,666	-2.27	73,591	-4.01	84,614	14.98	88,117	4.14	3.0
Subscribers	8,245,733	8,369,739	1.50	8,411,528	0.50	9,308,782	10.67	9,248,193	-0.65	2.9
Profitability (%)										
Operating Margin	22.5	15.5		29.3		8.4		-4.0		
P.B.I.T. Margin	17.1	8.9		21.0		4.4		-6.0		
Pre-tax Margin	14.4	12.2		19.1		-1.2		-10.2		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305426521	MuchVibe	Bell Media Inc.	BCE Inc.	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	398,477	424,343	6.49	374,538	-11.74	311,246	-16.90	307,870	-1.08	-6.3
DTH revenue	322,913	315,712	-2.23	267,657	-15.22	459,055	71.51	490,957	6.95	11.0
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	124,476	-4	-100.00	0	-100.00	0	n/a	0	n/a	-100.0
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	845,866	740,051	-12.51	642,195	-13.22	770,301	19.95	798,827	3.70	-1.4
Expenses										
Programming and Production	243,615	100,349	-58.81	93,724	-6.60	89,674	-4.32	73,366	-18.19	-25.9
Technical	-142,411	17,222	-112.09	14,439	-16.16	15,516	7.46	14,979	-3.46	#ERROR
Sales and Promotion	26,063	11,288	-56.69	13,555	20.08	9,054	-33.21	3,503	-61.31	-39.5
Administration and General	103,316	107,452	4.00	101,933	-5.14	77,509	-23.96	84,755	9.35	-4.8
Total Expenses	230,583	236,311	2.48	223,651	-5.36	191,753	-14.26	176,603	-7.90	-6.5
Operating Income	615,283	503,740		418,544		578,548		622,224		
Depreciation	84,132	99,755	18.57	113,515	13.79	78,474	-30.87	10,982	-86.01	-39.9
P.B.I.T.	531,151	403,985		305,029		500,074		611,242		
Interest Expense	0	0	n/a	0	n/a	0	n/a	0	n/a	
Adjustments - Gain (Loss)	-51,471	-21,254	-58.71	-18,838	-11.37	-52,397	178.15	-54,903	4.78	
Pre-tax Profit	479,680	382,731		286,191		447,677		556,339		
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	0	n/a	0	n/a	0	n/a	
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	0	0	n/a	0	n/a	64,169	n/a	61,060	-4.85	
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	0	0	n/a	0	n/a	64,169	n/a	61,060	-4.85	
Canadian Programming/Revenue (%)	0.00	0.00		0.00		8.33		7.64		
Total Salaries	157,436	59,678	-62.09	49,304	-17.38	13,353	-72.92	0	-100.00	-100.0
Average Staff Count	2	1	-50.00	1	0.00	1	0.00	0	-100.00	
Average Salary (\$)	78,718	59,678	-24.19	49,304	-17.38	13,353	-72.92	n/a	n/a	n/a
Subscribers	570,125	539,801	-5.32	481,876	-10.73	481,876	0.00	394,362	-18.16	-8.8
Profitability (%)										
Operating Margin	72.7	68.1		65.2		75.1		77.9		
P.B.I.T. Margin	62.8	54.6		47.5		64.9		76.5		
Pre-tax Margin	56.7	51.7		44.6		58.1		69.6		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
205417399	MUSIMAX	MusiquePlus inc.	Boivin, Pierre (Trustee/fiduciaire)	Specialty (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	4,888,454	5,002,744	2.34	4,930,564	-1.44	5,155,194	4.56	5,304,379	2.89	2.1
DTH revenue	1,755,432	1,781,099	1.46	1,984,024	11.39	1,816,410	-8.45	2,056,686	13.23	4.0
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	2,603,019	2,299,614	-11.66	2,775,014	20.67	2,527,697	-8.91	2,261,393	-10.54	-3.5
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	9,246,905	9,083,457	-1.77	9,689,602	6.67	9,499,301	-1.96	9,622,458	1.30	1.0
Expenses										
Programming and Production	5,729,942	6,092,986	6.34	6,861,902	12.62	7,116,932	3.72	6,980,913	-1.91	5.1
Technical	870,047	579,034	-33.45	519,652	-10.26	514,044	-1.08	537,678	4.60	-11.3
Sales and Promotion	293,669	361,880	23.23	470,290	29.96	356,539	-24.19	303,905	-14.76	0.9
Administration and General	1,711,486	1,403,186	-18.01	1,437,339	2.43	1,455,105	1.24	1,532,019	5.29	-2.7
Total Expenses	8,605,144	8,437,086	-1.95	9,289,183	10.10	9,442,620	1.65	9,354,515	-0.93	2.1
Operating Income	641,761	646,371		400,419		56,681		267,943		
Depreciation	207,001	190,233	-8.10	210,335	10.57	178,567	-15.10	164,588	-7.83	-5.6
P.B.I.T.	434,760	456,138		190,084		-121,886		103,355		
Interest Expense	0	0	n/a	0	n/a	0	n/a	0	n/a	
Adjustments - Gain (Loss)	0	0	n/a	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	434,760	456,138		190,084		-121,886		103,355		
Canadian Programming Expenses										
Acquisition of rights	1,769,352	2,824,391	59.63	2,901,505	2.73	2,287,723	-21.15	2,697,123	17.90	11.1
Script & concept	466,440	462,348	-0.88	454,176	-1.77	484,476	6.67	474,960	-1.96	0.5
Filler Programming + Program Production	3,027,034	1,870,584	-38.20	2,242,165	19.86	2,986,137	33.18	2,619,123	-12.29	-3.6
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	5,262,826	5,157,323	-2.00	5,597,846	8.54	5,758,336	2.87	5,791,206	0.57	2.4
Canadian Programming/Revenue (%)	56.91	56.78		57.77		60.62		60.18		
Total Salaries	5,143,217	4,595,208	-10.65	4,634,999	0.87	4,845,530	4.54	4,652,892	-3.98	-2.5
Average Staff Count	72	72	0.00	62	-13.89	60	-3.23	56	-6.67	
Average Salary (\$)	71,434	63,822	-10.65	74,758	17.13	80,759	8.03	83,087	2.88	3.9
Subscribers	2,107,699	2,107,655	0.00	2,071,372	-1.72	1,949,084	-5.90	1,826,706	-6.28	-3.5
Profitability (%)										
Operating Margin	6.9	7.1		4.1		0.6		2.8		
P.B.I.T. Margin	4.7	5.0		2.0		-1.3		1.1		
Pre-tax Margin	4.7	5.0		2.0		-1.3		1.1		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
214301129	MusiquePlus	MusiquePlus inc.	Boivin, Pierre (Trustee/fiduciaire)	Specialty (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	6,326,926	6,373,239	0.73	6,339,328	-0.53	6,460,865	1.92	6,745,895	4.41	1.6
DTH revenue	2,075,081	2,074,751	-0.02	2,286,404	10.20	2,178,531	-4.72	2,425,676	11.34	4.0
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	3,709,725	3,635,619	-2.00	4,529,479	24.59	4,418,041	-2.46	4,364,218	-1.22	4.2
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	12,111,732	12,083,609	-0.23	13,155,211	8.87	13,057,437	-0.74	13,535,789	3.66	2.8
Expenses										
Programming and Production	9,697,736	10,451,955	7.78	10,247,425	-1.96	9,832,975	-4.04	9,289,018	-5.53	-1.1
Technical	880,745	578,787	-34.28	519,652	-10.22	520,513	0.17	545,518	4.80	-11.3
Sales and Promotion	1,728,021	1,465,513	-15.19	1,481,902	1.12	1,397,835	-5.67	337,638	-75.85	-33.5
Administration and General	1,722,350	1,289,565	-25.13	1,441,248	11.76	1,435,289	-0.41	2,054,523	43.14	4.5
Total Expenses	14,028,852	13,785,820	-1.73	13,690,227	-0.69	13,186,612	-3.68	12,226,697	-7.28	-3.4
Operating Income	-1,917,120	-1,702,211		-535,016		-129,175		1,309,092		
Depreciation	450,083	401,270	-10.85	496,691	23.78	447,867	-9.83	442,566	-1.18	-0.4
P.B.I.T.	-2,367,203	-2,103,481		-1,031,707		-577,042		866,526		
Interest Expense	433,680	-47,851	-111.03	-8,890	-81.42	14,462	-262.68	-1,325	-109.16	
Adjustments - Gain (Loss)	0	0	n/a	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	-2,800,883	-2,055,630		-1,022,817		-591,504		867,851		
Canadian Programming Expenses										
Acquisition of rights	3,307,700	5,771,943	74.50	5,080,362	-11.98	3,573,888	-29.65	2,442,841	-31.65	-7.3
Script & concept	536,574	411,804	-23.25	410,844	-0.23	447,276	8.87	443,952	-0.74	-4.6
Filler Programming + Program Production	5,519,438	3,218,952	-41.68	3,422,956	6.34	4,360,901	27.40	4,892,146	12.18	-3.0
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	9,363,712	9,402,699	0.42	8,914,162	-5.20	8,382,065	-5.97	7,778,939	-7.20	-4.5
Canadian Programming/Revenue (%)	77.31	77.81		67.76		64.19		57.47		
Total Salaries	8,112,386	6,999,711	-13.72	7,495,877	7.09	7,684,502	2.52	7,428,533	-3.33	-2.2
Average Staff Count	113	113	0.00	94	-16.81	89	-5.32	89	0.00	
Average Salary (\$)	71,791	61,944	-13.72	79,743	28.73	86,343	8.28	83,467	-3.33	3.8
Subscribers	2,507,527	2,506,937	-0.02	2,468,545	-1.53	2,362,688	-4.29	2,264,746	-4.15	-2.5
Profitability (%)										
Operating Margin	-15.8	-14.1		-4.1		-1.0		9.7		
P.B.I.T. Margin	-19.5	-17.4		-7.8		-4.4		6.4		
Pre-tax Margin	-23.1	-17.0		-7.8		-4.5		6.4		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305423907	Mystery	Mystery Partnership	Shaw Communications Inc.	Specialty (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	3,026,201	3,119,756	3.09	3,484,286	11.68	4,649,895	33.45	5,245,624	12.81	14.7
DTH revenue	4,432,314	4,683,045	5.66	4,553,531	-2.77	4,387,278	-3.65	4,132,325	-5.81	-1.7
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	3,882,324	4,583,252	18.05	4,853,906	5.91	5,504,016	13.39	6,498,514	18.07	13.7
Other revenue	0	272	n/a	166	-38.97	0	-100.00	0	n/a	
Total Revenue	11,340,839	12,386,325	9.22	12,891,889	4.08	14,541,189	12.79	15,876,463	9.18	8.8
Expenses										
Programming and Production	6,403,541	7,451,201	16.36	7,657,339	2.77	6,485,898	-15.30	6,613,868	1.97	0.8
Technical	512,582	528,322	3.07	548,103	3.74	714,256	30.31	615,572	-13.82	4.7
Sales and Promotion	700,520	742,228	5.95	801,832	8.03	514,674	-35.81	169,205	-67.12	-29.9
Administration and General	572,847	472,320	-17.55	553,796	17.25	834,526	50.69	953,074	14.21	13.6
Total Expenses	8,189,490	9,194,071	12.27	9,561,070	3.99	8,549,354	-10.58	8,351,719	-2.31	0.5
Operating Income	3,151,349	3,192,254		3,330,819		5,991,835		7,524,744		
Depreciation	0	0	n/a	0	n/a	0	n/a	0	n/a	
P.B.I.T.	3,151,349	3,192,254		3,330,819		5,991,835		7,524,744		
Interest Expense	-33,280	448	-101.35	0	-100.00	-27,721	n/a	-6,513	-76.51	
Adjustments - Gain (Loss)	0	0	n/a	21,938	n/a	0	-100.00	0	n/a	
Pre-tax Profit	3,184,629	3,191,806		3,352,757		6,019,556		7,531,257		
Canadian Programming Expenses										
Acquisition of rights	4,308,739	4,957,743	15.06	5,002,864	0.91	4,036,180	-19.32	4,010,728	-0.63	-1.8
Script & concept	0	0	n/a	0	n/a	26,000	n/a	0	-100.00	
Filler Programming + Program Production	0	0	n/a	0	n/a	432,716	n/a	284,564	-34.24	
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	4,308,739	4,957,743	15.06	5,002,864	0.91	4,494,896	-10.15	4,295,292	-4.44	-0.1
Canadian Programming/Revenue (%)	37.99	40.03		38.81		30.91		27.05		
Total Salaries	746,345	745,776	-0.08	956,828	28.30	903,831	-5.54	883,702	-2.23	4.3
Average Staff Count	14	14	0.00	17	21.43	12	-29.41	11	-8.33	
Average Salary (\$)	53,310	53,270	-0.08	56,284	5.66	75,319	33.82	80,337	6.66	10.8
Subscribers	1,624,893	1,679,889	3.38	1,732,090	3.11	1,966,210	13.52	2,016,325	2.55	5.5
Profitability (%)										
Operating Margin	27.8	25.8		25.8		41.2		47.4		
P.B.I.T. Margin	27.8	25.8		25.8		41.2		47.4		
Pre-tax Margin	28.1	25.8		26.0		41.4		47.4		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year	
535434584	NatGeo Wild	NGC Channel Inc.	Shaw Communications Inc.	Specialty (category B service)	2013	
(\$)		2009	2010 Var %	2011 Var %	2012 Var %	2013 Var % CAGR (%)
Revenue						
Residential/bulk/smatv subscriber revenue					189,346	3,536,421 >999± n/a
DTH revenue					160,447	538,988 235.93 n/a
Local advertising revenue					0	0 n/a n/a
National advertising revenue					158,689	2,024,021 >999± n/a
Other revenue					0	0 n/a n/a
Total Revenue					508,482	6,099,430 >999± n/a
Expenses						
Programming and Production					303,943	1,424,278 368.60 n/a
Technical					210,894	827,714 292.48 n/a
Sales and Promotion					306,323	533,188 74.06 n/a
Administration and General					639,579	2,091,740 227.05 n/a
Total Expenses					1,460,739	4,876,920 233.87 n/a
Operating Income					-952,257	1,222,510
Depreciation					0	0 n/a n/a
P.B.I.T.					-952,257	1,222,510
Interest Expense					0	0 n/a
Adjustments - Gain (Loss)					0	0 n/a
Pre-tax Profit					-952,257	1,222,510
Canadian Programming Expenses						
Acquisition of rights					41,942	54,138 29.08 n/a
Script & concept					0	0 n/a n/a
Filler Programming + Program Production					24,902	314,490 >999± n/a
Investment in Programming					0	0 n/a n/a
Total Canadian Programming					66,844	368,628 451.48 n/a
Canadian Programming/Revenue (%)					13.15	6.04
Total Salaries					368,987	1,223,382 231.55 n/a
Average Staff Count					3	14 366.67
Average Salary (\$)					122,996	87,384 -28.95 n/a
Subscribers					274,023	2,991,975 991.87 n/a
Profitability (%)						
Operating Margin					-187.3	20.0
P.B.I.T. Margin					-187.3	20.0
Pre-tax Margin					-187.3	20.0

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305424294	National Geographic Channel	NGC Channel Inc.	Shaw Communications Inc.	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	5,701,082	7,395,164	29.72	8,261,596	11.72	7,861,161	-4.85	8,879,756	12.96	11.7
DTH revenue	2,919,927	3,158,146	8.16	3,201,751	1.38	3,533,198	10.35	4,655,095	31.75	12.4
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	4,016,643	5,441,234	35.47	8,469,653	55.66	11,222,074	32.50	12,010,234	7.02	31.5
Other revenue	0	0	n/a	0	n/a	0	n/a	1	n/a	
Total Revenue	12,637,652	15,994,544	26.56	19,933,000	24.62	22,616,433	13.46	25,545,086	12.95	19.2
Expenses										
Programming and Production	3,332,633	3,006,425	-9.79	3,070,153	2.12	3,285,240	7.01	3,719,241	13.21	2.8
Technical	753,615	734,365	-2.55	698,961	-4.82	730,957	4.58	706,709	-3.32	-1.6
Sales and Promotion	462,677	344,901	-25.46	353,114	2.38	800,696	126.75	1,073,972	34.13	23.4
Administration and General	4,325,783	3,471,015	-19.76	3,670,450	5.75	3,658,999	-0.31	3,591,628	-1.84	-4.5
Total Expenses	8,874,708	7,556,706	-14.85	7,792,678	3.12	8,475,892	8.77	9,091,550	7.26	0.6
Operating Income	3,762,944	8,437,838		12,140,322		14,140,541		16,453,536		
Depreciation	5,703	1,612	-71.73	0	-100.00	-5,981	n/a	0	-100.00	-100.0
P.B.I.T.	3,757,241	8,436,226		12,140,322		14,146,522		16,453,536		
Interest Expense	-1,673	2,124	-226.96	-11,492	-641.05	0	-100.00	-13,114	n/a	
Adjustments - Gain (Loss)	2,570	0	-100.00	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	3,761,484	8,434,102		12,151,814		14,146,522		16,466,650		
Canadian Programming Expenses										
Acquisition of rights	808,345	822,664	1.77	352,476	-57.15	383,422	8.78	544,562	42.03	-9.4
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	342,564	432,669	26.30	483,058	11.65	561,595	16.26	572,940	2.02	13.7
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	1,150,909	1,255,333	9.07	835,534	-33.44	945,017	13.10	1,117,502	18.25	-0.7
Canadian Programming/Revenue (%)	9.11	7.85		4.19		4.18		4.37		
Total Salaries	1,103,326	823,016	-25.41	900,968	9.47	1,327,814	47.38	1,208,924	-8.95	2.3
Average Staff Count	15	10	-33.33	12	20.00	16	33.33	14	-12.50	
Average Salary (\$)	73,555	82,302	11.89	75,081	-8.77	82,988	10.53	86,352	4.05	4.1
Subscribers	4,515,629	5,651,761	25.16	6,360,612	12.54	6,480,322	1.88	7,125,246	9.95	12.1
Profitability (%)										
Operating Margin	29.8	52.8		60.9		62.5		64.4		
P.B.I.T. Margin	29.7	52.7		60.9		62.5		64.4		
Pre-tax Margin	29.8	52.7		61.0		62.5		64.5		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305425440	NBA TV (Canada) - (formerly Raptors NBA TV)	Toronto Raptors Network Ltd.	8047286 Canada Inc.	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	6,442,494	7,430,992	15.34	8,261,595	11.18	8,471,430	2.54	8,738,470	3.15	7.9
Expenses										
Programming and Production	1,470,020	1,521,532	3.50	1,935,961	27.24	2,098,169	8.38	2,045,954	-2.49	8.6
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	0	n/a	0	n/a	0	n/a	
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	718,619	125,855	-82.49	438,158	248.15	540,550	23.37	389,319	-27.98	-14.2
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	718,619	125,855	-82.49	438,158	248.15	540,550	23.37	389,319	-27.98	-14.2
Canadian Programming/Revenue (%)	11.15	1.69		5.30		6.38		4.46		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535427068	Nickelodeon (formerly YTV OneWorld)	4537459 Canada Inc.	Corus Entertainment Inc.	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	4,414,685	6,793,459	53.88	7,005,074	3.11	6,878,900	-1.80	n/a		
Expenses										
Programming and Production	1,277,373	1,532,269	19.95	2,257,365	47.32	2,312,582	2.45	n/a		
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	191,388	290,521	51.80	707,026	143.36	733,940	3.81	n/a		
Script & concept	58,573	8,593	-85.33	61,416	614.72	70,660	15.05	n/a		
Filler Programming + Program Production	86,360	104,836	21.39	225,794	115.38	203,685	-9.79	n/a		
Investment in Programming	0	0	n/a	0	n/a	0	n/a	n/a		
Total Canadian Programming	336,321	403,950	20.11	994,236	146.13	1,008,285	1.41	n/a		
Canadian Programming/Revenue (%)	7.62	5.95		14.19		14.66				
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535427878	Northwestel Inc., Yellowknife	Northwestel Inc.	BCE Inc.	Video-on-Demand	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	95,270	667,488	600.63	782,133	17.18	896,614	14.64	819,178	-8.64	71.2
DTH revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Local advertising revenue	0	183,224	n/a	111,916	-38.92	122,808	9.73	115,250	-6.15	
National advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	95,270	850,712	792.95	894,049	5.09	1,019,422	14.02	934,428	-8.34	77.0
Expenses										
Programming and Production	64,870	460,766	610.29	648,595	40.76	660,845	1.89	465,585	-29.55	63.7
Technical	0	0	n/a	0	n/a	0	n/a	197,483	n/a	
Sales and Promotion	62,425	38,099	-38.97	87,808	130.47	87,220	-0.67	51,644	-40.79	-4.6
Administration and General	0	39,100	n/a	54,100	38.36	54,100	0.00	130,952	142.06	
Total Expenses	127,295	537,965	322.61	790,503	46.94	802,165	1.48	845,664	5.42	60.5
Operating Income	-32,025	312,747		103,546		217,257		88,764		
Depreciation	10,684	233,908	>999±	243,187	3.97	243,187	0.00	81,467	-66.50	66.2
P.B.I.T.	-42,709	78,839		-139,641		-25,930		7,297		
Interest Expense	0	0	n/a	0	n/a	0	n/a	0	n/a	
Adjustments - Gain (Loss)	0	0	n/a	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	-42,709	78,839		-139,641		-25,930		7,297		
Canadian Programming Expenses										
Acquisition of rights	0	1,000	n/a	12,385	>999±	20,221	63.27	0	-100.00	
Script & concept	0	52,588	n/a	64,131	21.95	54,037	-15.74	0	-100.00	
Filler Programming + Program Production	0	286,722	n/a	351,025	22.43	298,638	-14.92	0	-100.00	
Investment in Programming	0	0	n/a	0	n/a	0	n/a	465,585	n/a	
Total Canadian Programming	0	340,310	n/a	427,541	25.63	372,896	-12.78	465,585	24.86	
Canadian Programming/Revenue (%)	0.00	40.00		47.82		36.58		49.83		
Total Salaries	142,921	223,121	56.11	178,030	-20.21	178,030	0.00	286,266	60.80	19.0
Average Staff Count	1	1.25	25.00	1.5	20.00	1.5	0.00	1.85	23.33	
Average Salary (\$)	142,921	178,497	24.89	118,687	-33.51	118,687	0.00	154,738	30.38	2.0
Subscribers										
Profitability (%)										
Operating Margin	-33.6	36.8		11.6		21.3		9.5		
P.B.I.T. Margin	-44.8	9.3		-15.6		-2.5		0.8		
Pre-tax Margin	-44.8	9.3		-15.6		-2.5		0.8		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year						
535433015	NTD Television	New Tang Dynasty Television	New Tang Dynasty Television	Specialty (category B service)	2013						
(\$)		2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue											
Residential/bulk/smatv subscriber revenue											
DTH revenue											
Local advertising revenue											
National advertising revenue											
Other revenue											
Total Revenue										4,646,174	n/a
Expenses											
Programming and Production											
Technical											
Sales and Promotion											
Administration and General											
Total Expenses											
Operating Income											
Depreciation											
P.B.I.T.											
Interest Expense											
Adjustments - Gain (Loss)											
Pre-tax Profit											
Canadian Programming Expenses											
Acquisition of rights											
										4,193,936	n/a
Script & concept											
										0	n/a
Filler Programming + Program Production											
										0	n/a
Investment in Programming											
										0	n/a
Total Canadian Programming										4,193,936	n/a
Canadian Programming/Revenue (%)										90.27	
Total Salaries											
Average Staff Count											
Average Salary (\$)											
Subscribers											
Profitability (%)											
Operating Margin											
P.B.I.T. Margin											
Pre-tax Margin											

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535420385	NuevoMundo Television (NMTV)	NMTV inc.	NMTV inc.	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	119,046	118,678	-0.31	168,264	41.78	218,564	29.89	632,197	189.25	51.8
Expenses										
Programming and Production	32,120	32,120	0.00	209,658	552.73	238,692	13.85	151,438	-36.56	47.4
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	25,539	0	-100.00	0	n/a	0	n/a	0	n/a	-100.0
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	0	32,120	n/a	209,658	552.73	238,692	13.85	151,438	-36.56	
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	25,539	32,120	25.77	209,658	552.73	238,692	13.85	151,438	-36.56	56.1
Canadian Programming/Revenue (%)	21.45	27.06		124.60		109.21		23.95		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535420880	Oasis HD (OasisHD)	Blue Ant Television Ltd.	Blue Ant Media Inc.	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	2,624,675	3,106,982	18.38	4,819,825	55.13	5,640,552	17.03	6,353,456	12.64	24.7
Expenses										
Programming and Production	474,987	484,323	1.97	2,088,436	331.21	2,203,411	5.51	1,945,971	-11.68	42.3
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	63,137	170,724	170.40	224,750	31.65	416,477	85.31	234,133	-43.78	38.8
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	0	0	n/a	400,000	n/a	670,399	67.60	808,370	20.58	
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	63,137	170,724	170.40	624,750	265.94	1,086,876	73.97	1,042,503	-4.08	101.6
Canadian Programming/Revenue (%)	2.41	5.49		12.96		19.27		16.41		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305417413	Odyssey (formerly OTN)	Odyssey Television Network Inc.	Maniatakos, Peter	Specialty (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	1,204,323	745,910	-38.06	780,105	4.58	1,101,694	41.22	1,123,864	2.01	-1.7
DTH revenue	508,557	869,800	71.03	919,798	5.75	885,737	-3.70	902,996	1.95	15.4
Local advertising revenue	41,800	99,840	138.85	114,295	14.48	122,350	7.05	136,278	11.38	34.4
National advertising revenue	0	0	n/a	0	n/a	0	n/a	5,897	n/a	
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	1,754,680	1,715,550	-2.23	1,814,198	5.75	2,109,781	16.29	2,169,035	2.81	5.4
Expenses										
Programming and Production	946,221	1,011,716	6.92	1,115,863	10.29	1,289,472	15.56	1,401,708	8.70	10.3
Technical	170,170	122,194	-28.19	118,382	-3.12	131,643	11.20	115,700	-12.11	-9.2
Sales and Promotion	29,750	18,006	-39.48	12,753	-29.17	8,993	-29.48	19,135	112.78	-10.5
Administration and General	66,582	69,291	4.07	76,882	10.96	149,543	94.51	59,051	-60.51	-3.0
Total Expenses	1,212,723	1,221,207	0.70	1,323,880	8.41	1,579,651	19.32	1,595,594	1.01	7.1
Operating Income	541,957	494,343		490,318		530,130		573,441		
Depreciation	48,299	40,112	-16.95	32,873	-18.05	32,110	-2.32	24,333	-24.22	-15.8
P.B.I.T.	493,658	454,231		457,445		498,020		549,108		
Interest Expense	373	2,991	701.88	1,165	-61.05	12,294	955.28	5,157	-58.05	
Adjustments - Gain (Loss)	0	0	n/a	0	n/a	5,234	n/a	-4,833	-192.34	
Pre-tax Profit	493,285	451,240		456,280		490,960		539,118		
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	0	n/a	0	n/a	0	n/a	
Script & concept	50,000	50,000	0.00	50,000	0.00	50,000	0.00	50,000	0.00	0.0
Filler Programming + Program Production	491,221	564,466	14.91	626,896	11.06	762,279	21.60	762,183	-0.01	11.6
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	541,221	614,466	13.53	676,896	10.16	812,279	20.00	812,183	-0.01	10.7
Canadian Programming/Revenue (%)	30.84	35.82		37.31		38.50		37.44		
Total Salaries	460,286	453,487	-1.48	586,527	29.34	742,039	26.51	400,503	-46.03	-3.4
Average Staff Count	8	9	12.50	10	11.11	10	0.00	10	0.00	
Average Salary (\$)	57,536	50,387	-12.42	58,653	16.40	74,204	26.51	40,050	-46.03	-8.7
Subscribers	18,500	18,255	-1.32	20,158	10.42	22,083	9.55	22,520	1.98	5.0
Profitability (%)										
Operating Margin	30.9	28.8		27.0		25.1		26.4		
P.B.I.T. Margin	28.1	26.5		25.2		23.6		25.3		
Pre-tax Margin	28.1	26.3		25.2		23.3		24.9		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year	
535433437	OTN 3	Greek National Television Network	Maniatakos, Peter	Specialty (category B service)	2013	
(\$)		2009	2010 Var %	2011 Var %	2012 Var %	2013 Var % CAGR (%)
Revenue						
Residential/bulk/smatv subscriber revenue						
DTH revenue						
Local advertising revenue						
National advertising revenue						
Other revenue						
Total Revenue					182,395	819,669 349.39 n/a
Expenses						
Programming and Production					166,960	647,539 287.84 n/a
Technical						
Sales and Promotion						
Administration and General						
Total Expenses						
Operating Income						
Depreciation						
P.B.I.T.						
Interest Expense						
Adjustments - Gain (Loss)						
Pre-tax Profit						
Canadian Programming Expenses						
Acquisition of rights					0	0 n/a n/a
Script & concept					5,000	20,000 300.00 n/a
Filler Programming + Program Production					14,215	70,206 393.89 n/a
Investment in Programming					0	0 n/a n/a
Total Canadian Programming					19,215	90,206 369.46 n/a
Canadian Programming/Revenue (%)					10.53	11.01
Total Salaries						
Average Staff Count						
Average Salary (\$)						
Subscribers						
Profitability (%)						
Operating Margin						
P.B.I.T. Margin						
Pre-tax Margin						

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305417314	Outdoor Life Network (OLN)	Rogers Broadcasting Limited	Rogers Communications Inc.	Specialty (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	7,476,820	8,246,902	10.30	6,865,594	-16.75	6,531,687	-4.86	7,158,267	9.59	-1.1
DTH revenue	1,543,322	2,434,224	57.73	2,539,113	4.31	2,291,986	-9.73	2,956,619	29.00	17.7
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	5,846,859	7,460,091	27.59	12,332,026	65.31	11,287,743	-8.47	12,401,589	9.87	20.7
Other revenue	52,500	105,000	100.00	192,150	83.00	25,964	-86.49	2,333	-91.01	
Total Revenue	14,919,501	18,246,217	22.30	21,928,883	20.18	20,137,380	-8.17	22,518,808	11.83	10.8
Expenses										
Programming and Production	7,530,687	8,331,429	10.63	9,571,974	14.89	10,858,022	13.44	11,313,325	4.19	10.7
Technical	436,405	516,960	18.46	547,335	5.88	559,300	2.19	606,600	8.46	8.6
Sales and Promotion	607,643	398,003	-34.50	1,389,848	249.21	545,786	-60.73	446,365	-18.22	-7.4
Administration and General	603,984	1,316,490	117.97	1,472,432	11.85	1,431,741	-2.76	1,498,967	4.70	25.5
Total Expenses	9,178,719	10,562,882	15.08	12,981,589	22.90	13,394,849	3.18	13,865,257	3.51	10.9
Operating Income	5,740,782	7,683,335		8,947,294		6,742,531		8,653,551		
Depreciation	4,874	0	-100.00	0	n/a	11,492	n/a	0	-100.00	-100.0
P.B.I.T.	5,735,908	7,683,335		8,947,294		6,731,039		8,653,551		
Interest Expense	0	0	n/a	0	n/a	2,412	n/a	0	-100.00	
Adjustments - Gain (Loss)	-541,762	-554,357	2.32	-2,725,589	391.67	0	-100.00	0	n/a	
Pre-tax Profit	5,194,146	7,128,978		6,221,705		6,728,627		8,653,551		
Canadian Programming Expenses										
Acquisition of rights	6,258,131	6,159,303	-1.58	6,091,985	-1.09	5,833,548	-4.24	6,502,329	11.46	1.0
Script & concept	0	0	n/a	0	n/a	0	n/a	315,017	n/a	
Filler Programming + Program Production	0	593,508	n/a	937,841	58.02	1,442,560	53.82	1,432,763	-0.68	
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	6,258,131	6,752,811	7.90	7,029,826	4.10	7,276,108	3.50	8,250,109	13.39	7.2
Canadian Programming/Revenue (%)	41.95	37.01		32.06		36.13		36.64		
Total Salaries	876,880	1,230,053	40.28	2,979,399	142.22	1,977,660	-33.62	1,787,407	-9.62	19.5
Average Staff Count	8	9	12.50	19	111.11	21	10.53	20	-4.76	
Average Salary (\$)	109,610	136,673	24.69	156,810	14.73	94,174	-39.94	89,370	-5.10	-5.0
Subscribers	6,227,916	6,193,847	-0.55	5,870,341	-5.22	5,452,026	-7.13	5,429,000	-0.42	-3.4
Profitability (%)										
Operating Margin	38.5	42.1		40.8		33.5		38.4		
P.B.I.T. Margin	38.4	42.1		40.8		33.4		38.4		
Pre-tax Margin	34.8	39.1		28.4		33.4		38.4		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305423973	OUTtv (formerly PrideVision)	OUTtv Network Inc.	OUT Broadcasting Corporation	Specialty (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	1,021,345	976,783	-4.36	1,080,230	10.59	1,997,254	84.89	3,119,560	56.19	32.2
DTH revenue	1,679,676	1,848,227	10.03	1,932,466	4.56	1,866,709	-3.40	1,867,411	0.04	2.7
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	162,408	83,305	-48.71	173,567	108.35	81,228	-53.20	102,712	26.45	-10.8
Other revenue	139,386	80,569	-42.20	83,191	3.25	28,412	-65.85	143,327	404.46	
Total Revenue	3,002,815	2,988,884	-0.46	3,269,454	9.39	3,973,603	21.54	5,233,010	31.69	14.9
Expenses										
Programming and Production	1,706,955	1,826,757	7.02	1,908,791	4.49	2,209,186	15.74	2,804,268	26.94	13.2
Technical	1,027,920	927,066	-9.81	886,118	-4.42	890,651	0.51	943,201	5.90	-2.1
Sales and Promotion	218,330	188,823	-13.51	162,038	-14.19	356,169	119.81	575,945	61.71	27.4
Administration and General	459,584	377,424	-17.88	334,401	-11.40	337,473	0.92	622,779	84.54	7.9
Total Expenses	3,412,789	3,320,070	-2.72	3,291,348	-0.87	3,793,479	15.26	4,946,193	30.39	9.7
Operating Income	-409,974	-331,186		-21,894		180,124		286,817		
Depreciation	42,972	38,940	-9.38	29,732	-23.65	24,581	-17.32	23,441	-4.64	-14.1
P.B.I.T.	-452,946	-370,126		-51,626		155,543		263,376		
Interest Expense	36,414	32,062	-11.95	35,832	11.76	40,840	13.98	46,476	13.80	
Adjustments - Gain (Loss)	0	72,640	n/a	-5,597	-107.71	0	-100.00	-29,207	n/a	
Pre-tax Profit	-489,360	-329,548		-93,055		114,703		187,693		
Canadian Programming Expenses										
Acquisition of rights	988,239	884,753	-10.47	784,255	-11.36	760,095	-3.08	692,394	-8.91	-8.5
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	268,671	510,406	89.97	675,620	32.37	838,965	24.18	1,209,535	44.17	45.7
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	1,256,910	1,395,159	11.00	1,459,875	4.64	1,599,060	9.53	1,901,929	18.94	10.9
Canadian Programming/Revenue (%)	41.86	46.68		44.65		40.24		36.34		
Total Salaries	336,904	469,799	39.45	528,007	12.39	509,419	-3.52	710,466	39.47	20.5
Average Staff Count	5	7	40.00	7	0.00	8	14.29	10	25.00	
Average Salary (\$)	67,381	67,114	-0.40	75,430	12.39	63,677	-15.58	71,047	11.57	1.3
Subscribers	544,532	573,058	5.24	630,929	10.10	939,200	48.86	1,026,169	9.26	17.2
Profitability (%)										
Operating Margin	-13.7	-11.1		-0.7		4.5		5.5		
P.B.I.T. Margin	-15.1	-12.4		-1.6		3.9		5.0		
Pre-tax Margin	-16.3	-11.0		-2.8		2.9		3.6		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305417257	OWN: The Oprah Winfrey Network (formerly OWN; formerly VIVA)	OWN Inc.	Corus Entertainment Inc.	Specialty (category A service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	12,412,124	13,069,050	5.29	14,880,817	13.86	14,184,122	-4.68	14,449,890	1.87	3.9
DTH revenue	4,733,476	4,967,903	4.95	5,187,718	4.42	6,011,729	15.88	5,892,083	-1.99	5.6
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	1,837,936	2,922,300	59.00	6,587,072	125.41	7,904,731	20.00	9,065,868	14.69	49.0
Other revenue	0	31,809	n/a	43,235	35.92	95,114	119.99	96,063	1.00	
Total Revenue	18,983,536	20,991,062	10.58	26,698,842	27.19	28,195,696	5.61	29,503,904	4.64	11.7
Expenses										
Programming and Production	5,666,836	7,740,704	36.60	9,328,566	20.51	13,721,076	47.09	18,593,690	35.51	34.6
Technical	523,390	489,766	-6.42	501,084	2.31	484,888	-3.23	448,958	-7.41	-3.8
Sales and Promotion	1,751,050	1,573,663	-10.13	3,401,330	116.14	2,196,914	-35.41	644,463	-70.67	-22.1
Administration and General	1,601,602	2,203,737	37.60	3,000,079	36.14	3,251,485	8.38	3,033,430	-6.71	17.3
Total Expenses	9,542,878	12,007,870	25.83	16,231,059	35.17	19,654,363	21.09	22,720,541	15.60	24.2
Operating Income	9,440,658	8,983,192		10,467,783		8,541,333		6,783,363		
Depreciation	0	0	n/a	30,968	n/a	1,066,773	>999±	1,171,257	9.79	
P.B.I.T.	9,440,658	8,983,192		10,436,815		7,474,560		5,612,106		
Interest Expense	38,165	160,302	320.02	755,128	371.07	1,396,650	84.96	1,022,576	-26.78	
Adjustments - Gain (Loss)	-6,150,992	-481,627	-92.17	-1,198,481	148.84	1,146,331	-195.65	231,856	-79.77	
Pre-tax Profit	3,251,501	8,341,263		8,483,206		7,224,241		4,821,386		
Canadian Programming Expenses										
Acquisition of rights	2,665,437	4,664,798	75.01	4,848,839	3.95	5,199,645	7.23	6,247,421	20.15	23.7
Script & concept	0	60,375	n/a	203,637	237.29	285,898	40.40	414,826	45.10	
Filler Programming + Program Production	747,580	501,740	-32.88	619,309	23.43	884,924	42.89	893,038	0.92	4.5
Investment in Programming	260,000	0	-100.00	664,116	n/a	451,996	-31.94	103,600	-77.08	-20.6
Total Canadian Programming	3,673,017	5,226,913	42.31	6,335,901	21.22	6,822,463	7.68	7,658,885	12.26	20.2
Canadian Programming/Revenue (%)	19.35	24.90		23.73		24.20		25.96		
Total Salaries	1,598,109	1,315,113	-17.71	1,758,669	33.73	1,323,255	-24.76	1,167,216	-11.79	-7.6
Average Staff Count	20	17	-15.00	29	70.59	28	-3.45	24	-14.29	
Average Salary (\$)	79,905	77,360	-3.19	60,644	-21.61	47,259	-22.07	48,634	2.91	-11.7
Subscribers	5,200,415	5,742,329	10.42	5,967,663	3.92	6,219,356	4.22	6,157,269	-1.00	4.3
Profitability (%)										
Operating Margin	49.7	42.8		39.2		30.3		23.0		
P.B.I.T. Margin	49.7	42.8		39.1		26.5		19.0		
Pre-tax Margin	17.1	39.7		31.8		25.6		16.3		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535425161	Penthouse TV	Fifth Dimension Properties Inc.	Duncan, Stuart	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	263,903	533,393	102.12	536,604	0.60	722,356	34.62	621,153	-14.01	23.9
Expenses										
Programming and Production	9,620	220,032	>999±	143,080	-34.97	202,391	41.45	167,643	-17.17	104.3
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	9,620	0	-100.00	0	n/a	0	n/a	0	n/a	-100.0
Script & concept	0	55,008	n/a	32,536	-40.85	47,558	46.17	39,887	-16.13	n/a
Filler Programming + Program Production	0	165,024	n/a	97,607	-40.85	142,676	46.17	119,662	-16.13	n/a
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	n/a
Total Canadian Programming	9,620	220,032	>999±	130,143	-40.85	190,234	46.17	159,549	-16.13	101.8
Canadian Programming/Revenue (%)	3.65	41.25		24.25		26.34		25.69		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535421284	Prise 2 (formerly Nostalgie)	Groupe TVA inc.	Les Placements Péladeau inc.	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	1,409,743	2,053,036	45.63	2,599,630	26.62	3,147,881	21.09	3,619,446	14.98	26.6
DTH revenue	1,653,980	1,897,601	14.73	2,045,183	7.78	2,085,280	1.96	2,159,215	3.55	6.9
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	487,955	446,089	-8.58	768,797	72.34	834,449	8.54	1,542,815	84.89	33.4
Other revenue	9,145	6,282	-31.31	8,826	40.50	44,657	405.97	95,517	113.89	
Total Revenue	3,560,823	4,403,008	23.65	5,422,436	23.15	6,112,267	12.72	7,416,993	21.35	20.1
Expenses										
Programming and Production	2,326,238	2,835,887	21.91	3,036,172	7.06	3,378,301	11.27	3,939,191	16.60	14.1
Technical	426,762	446,970	4.74	524,504	17.35	715,982	36.51	579,667	-19.04	8.0
Sales and Promotion	536,612	408,171	-23.94	407,345	-0.20	437,103	7.31	606,845	38.83	3.1
Administration and General	263,005	274,998	4.56	109,929	-60.03	94,724	-13.83	154,198	62.79	-12.5
Total Expenses	3,552,617	3,966,026	11.64	4,077,950	2.82	4,626,110	13.44	5,279,901	14.13	10.4
Operating Income	8,206	436,982		1,344,486		1,486,157		2,137,092		
Depreciation	67,061	67,124	0.09	100,000	48.98	100,000	0.00	100,000	0.00	10.5
P.B.I.T.	-58,855	369,858		1,244,486		1,386,157		2,037,092		
Interest Expense	89,910	115,201	28.13	105,000	-8.85	200,792	91.23	206,191	2.69	
Adjustments - Gain (Loss)	0	0	n/a	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	-148,765	254,657		1,139,486		1,185,365		1,830,901		
Canadian Programming Expenses										
Acquisition of rights	418,082	861,343	106.02	1,068,329	24.03	1,282,418	20.04	1,987,047	54.95	47.7
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	0	0	n/a	0	n/a	0	n/a	0	n/a	
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	418,082	861,343	106.02	1,068,329	24.03	1,282,418	20.04	1,987,047	54.95	47.7
Canadian Programming/Revenue (%)	11.74	19.56		19.70		20.98		26.79		
Total Salaries	0	96,417	n/a	167,717	73.95	222,443	32.63	160,272	-27.95	
Average Staff Count	0	1	n/a	2	100.00	2	0.00	2	0.00	
Average Salary (\$)	n/a	96,417	n/a	83,859	-13.03	111,222	32.63	80,136	-27.95	n/a
Subscribers	552,052	690,032	24.99	798,905	15.78	888,940	11.27	983,554	10.64	15.5
Profitability (%)										
Operating Margin	0.2	9.9		24.8		24.3		28.8		
P.B.I.T. Margin	-1.7	8.4		23.0		22.7		27.5		
Pre-tax Margin	-4.2	5.8		21.0		19.4		24.7		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535422240	ProSieBenSat.1 (formerly German TV)	Ethnic Channels Group Limited	Levin, Slava	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	125,762	165,646	31.71	125,133	-24.46	63,839	-48.98	157,303	146.41	5.8
Expenses										
Programming and Production	94,658	46,056	-51.34	54,897	19.20	53,090	-3.29	93,803	76.69	-0.2
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	3,444	n/a	2,876	-16.49	6,679	132.23	
Script & concept	23,022	5,922	-74.28	4,592	-22.46	3,835	-16.49	8,906	132.23	-21.1
Filler Programming + Program Production	23,022	5,921	-74.28	14,923	152.04	12,462	-16.49	28,944	132.26	5.9
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	46,044	11,843	-74.28	22,959	93.86	19,173	-16.49	44,529	132.25	-0.8
Canadian Programming/Revenue (%)	36.61	7.15		18.35		30.03		28.31		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535428470	Quadro Communications Co-operative Inc., Kirkton	Quadro Communications Co-operative Inc.	Quadro Communications Co-operative Inc.	Video-on-Demand	2010

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	0	58,812	n/a	-100.00						n/a
DTH revenue	0	0	n/a	n/a						n/a
Local advertising revenue	0	0	n/a	n/a						n/a
National advertising revenue	0	0	n/a	n/a						n/a
Other revenue	0	0	n/a	n/a						n/a
Total Revenue	0	58,812	n/a	-100.00						n/a
Expenses										
Programming and Production	0	0	n/a	n/a						n/a
Technical	0	0	n/a	n/a						n/a
Sales and Promotion	0	0	n/a	n/a						n/a
Administration and General	0	11,938	n/a	-100.00						n/a
Total Expenses	0	11,938	n/a	-100.00						n/a
Operating Income	0	46,874								
Depreciation	0	41,325	n/a	-100.00						n/a
P.B.I.T.	0	5,549								
Interest Expense	0	0	n/a	n/a						
Adjustments - Gain (Loss)	0	0	n/a	n/a						
Pre-tax Profit	0	5,549								
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	n/a						n/a
Script & concept	0	0	n/a	n/a						n/a
Filler Programming + Program Production	0	0	n/a	n/a						n/a
Investment in Programming	0	0	n/a	n/a						n/a
Total Canadian Programming	0	0	n/a	n/a						n/a
Canadian Programming/Revenue (%)	n/a	0.00								
Total Salaries	0	0	n/a	n/a						n/a
Average Staff Count	0	0	n/a	n/a						n/a
Average Salary (\$)	n/a	n/a	n/a	n/a						n/a
Subscribers										
Profitability (%)										
Operating Margin	n/a	79.7								
P.B.I.T. Margin	n/a	9.4								
Pre-tax Margin	n/a	9.4								

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535422323	radX (formerly Rush HD)	Blue Ant Television Ltd.	Blue Ant Media Inc.	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	2,420,954	3,133,015	29.41	3,588,481	14.54	3,726,991	3.86	3,793,913	1.80	11.9
Expenses										
Programming and Production	425,573	722,800	69.84	863,196	19.42	1,646,142	90.70	1,351,663	-17.89	33.5
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	276,118	371,053	34.38	454,554	22.50	497,051	9.35	410,615	-17.39	10.4
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	0	0	n/a	0	n/a	305,523	n/a	431,565	41.25	
Investment in Programming	0	0	n/a	0	n/a	74,250	n/a	25,750	-65.32	
Total Canadian Programming	276,118	371,053	34.38	454,554	22.50	876,824	92.90	867,930	-1.01	33.2
Canadian Programming/Revenue (%)	11.41	11.84		12.67		23.53		22.88		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
215413782	RDI	Canadian Broadcasting Corporation	Canadian Broadcasting Corporation	Specialty (category C service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	30,958,000	32,961,000	6.47	32,125,863	-2.53	33,592,953	4.57	29,939,061	-10.88	-0.8
DTH revenue	10,081,000	10,737,000	6.51	11,120,826	3.57	11,660,709	4.85	12,030,827	3.17	4.5
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	8,062,000	10,244,000	27.07	10,168,591	-0.74	11,113,580	9.29	12,009,267	8.06	10.5
Other revenue	277,000	401,000	44.77	667,872	66.55	642,292	-3.83	613,944	-4.41	
Total Revenue	49,378,000	54,343,000	10.06	54,083,152	-0.48	57,009,534	5.41	54,593,099	-4.24	2.5
Expenses										
Programming and Production	38,457,000	36,183,000	-5.91	37,641,514	4.03	36,242,261	-3.72	35,202,326	-2.87	-2.2
Technical	2,247,000	2,236,000	-0.49	1,273,843	-43.03	1,113,459	-12.59	1,360,344	22.17	-11.8
Sales and Promotion	2,976,000	4,090,000	37.43	3,434,251	-16.03	3,445,081	0.32	3,307,239	-4.00	2.7
Administration and General	1,779,000	1,771,000	-0.45	2,039,022	15.13	1,826,764	-10.41	1,465,424	-19.78	-4.7
Total Expenses	45,459,000	44,280,000	-2.59	44,388,630	0.25	42,627,565	-3.97	41,335,333	-3.03	-2.4
Operating Income	3,919,000	10,063,000		9,694,522		14,381,969		13,257,766		
Depreciation	0	2,963,000	n/a	2,753,217	-7.08	2,760,028	0.25	2,712,139	-1.74	
P.B.I.T.	3,919,000	7,100,000		6,941,305		11,621,941		10,545,627		
Interest Expense	0	0	n/a	0	n/a	0	n/a	0	n/a	
Adjustments - Gain (Loss)	-420,000	0	-100.00	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	3,499,000	7,100,000		6,941,305		11,621,941		10,545,627		
Canadian Programming Expenses										
Acquisition of rights	918,000	1,453,000	58.28	1,525,700	5.00	1,521,464	-0.28	1,197,016	-21.32	6.9
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	36,372,000	33,844,000	-6.95	34,975,211	3.34	33,859,793	-3.19	33,548,024	-0.92	-2.0
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	37,290,000	35,297,000	-5.34	36,500,911	3.41	35,381,257	-3.07	34,745,040	-1.80	-1.8
Canadian Programming/Revenue (%)	75.52	64.95		67.49		62.06		63.64		
Total Salaries	34,516,000	33,287,000	-3.56	34,559,679	3.82	33,647,509	-2.64	32,614,515	-3.07	-1.4
Average Staff Count	378.3	361.07	-4.55	371	2.75	356.8	-3.83	323	-9.47	
Average Salary (\$)	91,240	92,190	1.04	93,153	1.04	94,304	1.24	100,974	7.07	2.6
Subscribers	10,381,000	10,888,000	4.88	11,189,981	2.77	11,679,275	4.37	11,127,544	-4.72	1.8
Profitability (%)										
Operating Margin	7.9	18.5		17.9		25.2		24.3		
P.B.I.T. Margin	7.9	13.1		12.8		20.4		19.3		
Pre-tax Margin	7.1	13.1		12.8		20.4		19.3		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
205424063	RDS Info (formerly Réseau Info Sports (RIS))	Le Réseau des sports (RDS) inc.	BCE Inc.	Specialty (category A service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	4,363,531	4,994,706	14.46	5,500,792	10.13	5,228,011	-4.96	4,931,839	-5.67	3.1
DTH revenue	3,269,244	3,473,872	6.26	3,360,280	-3.27	2,555,873	-23.94	2,074,274	-18.84	-10.8
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	2,005,729	1,703,188	-15.08	2,478,617	45.53	1,501,914	-39.41	1,261,213	-16.03	-11.0
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	9,638,504	10,171,766	5.53	11,339,689	11.48	9,285,798	-18.11	8,267,326	-10.97	-3.8
Expenses										
Programming and Production	4,973,277	5,072,019	1.99	6,085,930	19.99	9,991,567	64.17	9,800,305	-1.91	18.5
Technical	458,572	438,783	-4.32	425,333	-3.07	432,726	1.74	411,266	-4.96	-2.7
Sales and Promotion	578,000	686,292	18.74	427,609	-37.69	635,363	48.59	604,944	-4.79	1.2
Administration and General	258,930	279,378	7.90	413,212	47.90	535,757	29.66	646,931	20.75	25.7
Total Expenses	6,268,779	6,476,472	3.31	7,352,084	13.52	11,595,413	57.72	11,463,446	-1.14	16.3
Operating Income	3,369,725	3,695,294		3,987,605		-2,309,615		-3,196,120		
Depreciation	0	228	n/a	0	-100.00	0	n/a	0	n/a	
P.B.I.T.	3,369,725	3,695,066		3,987,605		-2,309,615		-3,196,120		
Interest Expense	0	0	n/a	0	n/a	0	n/a	0	n/a	
Adjustments - Gain (Loss)	0	0	n/a	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	3,369,725	3,695,066		3,987,605		-2,309,615		-3,196,120		
Canadian Programming Expenses										
Acquisition of rights	777,230	365,710	-52.95	859,634	135.06	124,942	-85.47	0	-100.00	-100.0
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	4,128,414	4,642,845	12.46	5,166,162	11.27	9,822,881	90.14	9,800,305	-0.23	24.1
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	4,905,644	5,008,555	2.10	6,025,796	20.31	9,947,823	65.09	9,800,305	-1.48	18.9
Canadian Programming/Revenue (%)	50.90	49.24		53.14		107.13		118.54		
Total Salaries	2,763,907	3,273,243	18.43	3,651,902	11.57	0	-100.00	0	n/a	-100.0
Average Staff Count	33	35	6.06	37	5.71	0	-100.00	0	n/a	
Average Salary (\$)	83,755	93,521	11.66	98,700	5.54	n/a	n/a	n/a	n/a	n/a
Subscribers	1,325,433	1,418,945	7.06	1,444,436	1.80	1,380,699	-4.41	1,277,144	-7.50	-0.9
Profitability (%)										
Operating Margin	35.0	36.3		35.2		-24.9		-38.7		
P.B.I.T. Margin	35.0	36.3		35.2		-24.9		-38.7		
Pre-tax Margin	35.0	36.3		35.2		-24.9		-38.7		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535428892	Reality TV	Shaw Television Limited	Shaw Communications Inc.	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue		0		1,009,677	n/a	1,424,014	41.04	0	-100.00	n/a
DTH revenue		0		0	n/a	0	n/a	0	n/a	n/a
Local advertising revenue		0		0	n/a	0	n/a	0	n/a	n/a
National advertising revenue		61,735		1,352,656	>999±	423,859	-68.66	15,220	-96.41	n/a
Other revenue		0		0	n/a	0	n/a	0	n/a	n/a
Total Revenue		61,735		2,362,333	>999±	1,847,873	-21.78	15,220	-99.18	n/a
Expenses										
Programming and Production		332,800		1,602,700	381.58	1,334,319	-16.75	282,866	-78.80	n/a
Technical		8,582		123,089	>999±	391,753	218.27	0	-100.00	n/a
Sales and Promotion		201,509		590,224	192.90	202,336	-65.72	0	-100.00	n/a
Administration and General		36,703		530,290	>999±	679,506	28.14	1,259	-99.81	n/a
Total Expenses		579,594		2,846,303	391.09	2,607,914	-8.38	284,125	-89.11	n/a
Operating Income		-517,859		-483,970		-760,041		-268,905		
Depreciation		0		0	n/a	0	n/a	0	n/a	n/a
P.B.I.T.		-517,859		-483,970		-760,041		-268,905		
Interest Expense		0		101	n/a	0	-100.00	0	n/a	n/a
Adjustments - Gain (Loss)		0		0	n/a	0	n/a	0	n/a	n/a
Pre-tax Profit		-517,859		-484,071		-760,041		-268,905		
Canadian Programming Expenses										
Acquisition of rights		4,347		83,864	>999±	96,257	14.78	54,879	-42.99	n/a
Script & concept		0		0	n/a	0	n/a	0	n/a	n/a
Filler Programming + Program Production		0		0	n/a	200,884	n/a	0	-100.00	n/a
Investment in Programming		0		0	n/a	0	n/a	0	n/a	n/a
Total Canadian Programming		4,347		83,864	>999±	297,141	254.31	54,879	-81.53	n/a
Canadian Programming/Revenue (%)		7.04		3.55		16.08		360.57		
Total Salaries		100,483		946,800	842.25	841,324	-11.14	0	-100.00	n/a
Average Staff Count		1.7		16	841.18	11	-31.25	0	-100.00	n/a
Average Salary (\$)		59,108		59,175	0.11	76,484	29.25	n/a	n/a	n/a
Subscribers		0		1,137,228	n/a	1,128,567	-0.76	0	-100.00	n/a
Profitability (%)										
Operating Margin		-838.8		-20.5		-41.1		>999±		
P.B.I.T. Margin		-838.8		-20.5		-41.1		>999±		
Pre-tax Margin		-838.8		-20.5		-41.1		>999±		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305424731	Red Hot TV (Red Light District TV)	TEN Broadcasting Inc.	Duncan, Stuart	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	2,938,999	2,313,787	-21.27	2,333,945	0.87	2,368,510	1.48	2,427,212	2.48	-4.7
Expenses										
Programming and Production	774,743	782,920	1.06	923,391	17.94	930,548	0.78	954,494	2.57	5.4
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	4,942	5,489	11.07	8,971	63.44	9,532	6.25	45,991	382.49	74.7
Script & concept	112,220	110,016	-1.96	141,513	28.63	105,938	-25.14	155,864	47.13	8.6
Filler Programming + Program Production	336,661	330,046	-1.96	424,541	28.63	467,814	10.19	467,591	-0.05	8.6
Investment in Programming	16,676	9,251	-44.53	8,013	-13.38	5,567	-30.53	28,879	418.75	14.7
Total Canadian Programming	470,499	454,802	-3.34	583,038	28.20	588,851	1.00	698,325	18.59	10.4
Canadian Programming/Revenue (%)	16.01	19.66		24.98		24.86		28.77		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305424137	Rogers on Demand	Rogers Communications	Rogers Communications Inc.	Video-on-Demand	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	51,373,400	63,931,800	24.45	70,842,357	10.81	68,672,908	-3.06	58,950,209	-14.16	3.5
DTH revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	51,373,400	63,931,800	24.45	70,842,357	10.81	68,672,908	-3.06	58,950,209	-14.16	3.5
Expenses										
Programming and Production	26,221,400	42,509,400	62.12	49,530,014	16.52	52,753,491	6.51	48,270,143	-8.50	16.5
Technical	733,200	755,700	3.07	314,063	-58.44	282,813	-9.95	277,344	-1.93	-21.6
Sales and Promotion	1,526,000	1,727,400	13.20	2,306,958	33.55	1,838,641	-20.30	1,091,281	-40.65	-8.0
Administration and General	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Expenses	28,480,600	44,992,500	57.98	52,151,035	15.91	54,874,945	5.22	49,638,768	-9.54	14.9
Operating Income	22,892,800	18,939,300		18,691,322		13,797,963		9,311,441		
Depreciation	12,391,000	12,139,000	-2.03	15,221,000	25.39	20,148,000	32.37	20,678,000	2.63	13.7
P.B.I.T.	10,501,800	6,800,300		3,470,322		-6,350,037		-11,366,559		
Interest Expense	0	0	n/a	0	n/a	0	n/a	0	n/a	
Adjustments - Gain (Loss)	0	0	n/a	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	10,501,800	6,800,300		3,470,322		-6,350,037		-11,366,559		
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	0	n/a	0	n/a	0	n/a	
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	0	0	n/a	0	n/a	0	n/a	0	n/a	
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Canadian Programming/Revenue (%)	0.00	0.00		0.00		0.00		0.00		
Total Salaries	510,000	415,000	-18.63	314,000	-24.34	282,813	-9.93	277,344	-1.93	-14.1
Average Staff Count	5.5	4.5	-18.18	3.4	-24.44	3	-11.76	0	-100.00	
Average Salary (\$)	92,727	92,222	-0.54	92,353	0.14	94,271	2.08	n/a	n/a	n/a
Subscribers										
Profitability (%)										
Operating Margin	44.6	29.6		26.4		20.1		15.8		
P.B.I.T. Margin	20.4	10.6		4.9		-9.2		-19.3		
Pre-tax Margin	20.4	10.6		4.9		-9.2		-19.3		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305417207	Rogers Sportsnet PPV	Rogers Communications	Rogers Communications Inc.	Pay-per-view programming	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	13,783,000	14,725,300	6.84	11,092,829	-24.67	12,009,329	8.26	11,618,261	-3.26	-4.2
DTH revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	13,783,000	14,725,300	6.84	11,092,829	-24.67	12,009,329	8.26	11,618,261	-3.26	-4.2
Expenses										
Programming and Production	10,708,400	10,704,600	-0.04	9,829,468	-8.18	10,299,934	4.79	7,981,573	-22.51	-7.1
Technical	580,000	610,000	5.17	0	-100.00	0	n/a	0	n/a	-100.0
Sales and Promotion	44,100	14,000	-68.25	210,984	>999±	522,640	147.72	244,781	-53.16	53.5
Administration and General	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Expenses	11,332,500	11,328,600	-0.03	10,040,452	-11.37	10,822,574	7.79	8,226,354	-23.99	-7.7
Operating Income	2,450,500	3,396,700		1,052,377		1,186,755		3,391,907		
Depreciation	0	0	n/a	0	n/a	0	n/a	0	n/a	
P.B.I.T.	2,450,500	3,396,700		1,052,377		1,186,755		3,391,907		
Interest Expense	0	0	n/a	0	n/a	0	n/a	0	n/a	
Adjustments - Gain (Loss)	0	0	n/a	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	2,450,500	3,396,700		1,052,377		1,186,755		3,391,907		
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	0	n/a	0	n/a	0	n/a	
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	0	0	n/a	0	n/a	0	n/a	0	n/a	
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Canadian Programming/Revenue (%)	0.00	0.00		0.00		0.00		0.00		
Total Salaries	50,000	50,000	0.00	0	-100.00	0	n/a	0	n/a	-100.0
Average Staff Count	0.5	0.5	0.00	0	-100.00	0	n/a	0	n/a	
Average Salary (\$)	100,000	100,000	0.00	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Subscribers	51,630	55,784	8.05	34,687	-37.82	33,988	-2.02	27,161	-20.09	-14.8
Profitability (%)										
Operating Margin	17.8	23.1		9.5		9.9		29.2		
P.B.I.T. Margin	17.8	23.1		9.5		9.9		29.2		
Pre-tax Margin	17.8	23.1		9.5		9.9		29.2		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535417671	RTVi+ (formerly Centre TV & previously Russian TV Two)	Ethnic Channels Group Limited	Levin, Slava	Specialty (category B service)	2012

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	244,121	453,753	85.87	504,285	11.14	338,353	-32.90	-100.00		n/a
Expenses										
Programming and Production	119,048	146,943	23.43	222,137	51.17	277,762	25.04	-100.00		n/a
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	18,973	n/a	15,424	-18.71	-100.00		n/a
Script & concept	40,677	32,586	-19.89	25,297	-22.37	20,565	-18.71	-100.00		n/a
Filler Programming + Program Production	40,676	32,586	-19.89	82,215	152.30	66,837	-18.70	-100.00		n/a
Investment in Programming	0	0	n/a	0	n/a	0	n/a			n/a
Total Canadian Programming	81,353	65,172	-19.89	126,485	94.08	102,826	-18.70	-100.00		n/a
Canadian Programming/Revenue (%)	33.32	14.36		25.08		30.39				
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535417663	RTVi (formerly Russian TV One)	Ethnic Channels Group Limited	Levin, Slava	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	561,662	565,267	0.64	982,042	73.73	589,231	-40.00	426,233	-27.66	-6.7
Expenses										
Programming and Production	238,057	209,721	-11.90	553,072	163.72	297,756	-46.16	200,681	-32.60	-4.2
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	52,200	n/a	17,353	-66.76	11,648	-32.88	
Script & concept	81,334	43,121	-46.98	69,601	61.41	23,137	-66.76	15,531	-32.87	-33.9
Filler Programming + Program Production	81,334	43,120	-46.98	226,202	424.59	75,196	-66.76	50,476	-32.87	-11.2
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	162,668	86,241	-46.98	348,003	303.52	115,686	-66.76	77,655	-32.87	-16.9
Canadian Programming/Revenue (%)	28.96	15.26		35.44		19.63		18.22		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535426044	Sahara Filmy	Soundview Entertainment Inc.	Soundview Broadcasting	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	2,212	47,122	>999±	55,551	17.89	50,506	-9.08	42,686	-15.48	109.6
Expenses										
Programming and Production	0	33,338	n/a	41,090	23.25	13,238	-67.78	36,283	174.08	
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	0	n/a	0	n/a	0	n/a	
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	0	6,500	n/a	6,500	0.00	3,200	-50.77	3,000	-6.25	
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	0	6,500	n/a	6,500	0.00	3,200	-50.77	3,000	-6.25	
Canadian Programming/Revenue (%)	0.00	13.79		11.70		6.34		7.03		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305428436	Salt & Light (Inner Peace Television Network)	Salt and Light Catholic Media Foundation	Salt and Light Catholic Media Foundation	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	2,609,693	2,966,836	13.69	3,273,709	10.34	3,336,833	1.93	3,114,175	-6.67	4.5
Expenses										
Programming and Production	942,127	1,246,789	32.34	1,208,347	-3.08	927,483	-23.24	1,247,254	34.48	7.3
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	0	n/a	0	n/a	0	n/a	
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	920,286	1,223,231	32.92	1,189,630	-2.75	908,654	-23.62	1,226,271	34.95	7.4
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	920,286	1,223,231	32.92	1,189,630	-2.75	908,654	-23.62	1,226,271	34.95	7.4
Canadian Programming/Revenue (%)	35.26	41.23		36.34		27.23		39.38		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535423230	Saskatchewan Telecommunications, Regina	Saskatchewan Telecommunications	Saskatchewan Telecommunications	Pay-per-view programming	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	419,919	1,076,450	156.35	959,948	-10.82	1,042,381	8.59	1,069,703	2.62	26.3
DTH revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Other revenue	1,817,238	2,296,311	26.36	2,387,881	3.99	5,282,099	121.20	3,685,442	-30.23	
Total Revenue	2,237,157	3,372,761	50.76	3,347,829	-0.74	6,324,480	88.91	4,755,145	-24.81	20.7
Expenses										
Programming and Production	1,628,728	2,957,785	81.60	2,974,298	0.56	6,249,387	110.11	4,668,220	-25.30	30.1
Technical	7,341	8,894	21.16	46,015	417.37	63,206	37.36	34,288	-45.75	47.0
Sales and Promotion	0	0	n/a	0	n/a	0	n/a	0	n/a	
Administration and General	61,566	95,932	55.82	63,321	-33.99	99,956	57.86	101,524	1.57	13.3
Total Expenses	1,697,635	3,062,611	80.40	3,083,634	0.69	6,412,549	107.95	4,804,032	-25.08	29.7
Operating Income	539,522	310,150		264,195		-88,069		-48,887		
Depreciation	0	0	n/a	0	n/a	0	n/a	0	n/a	
P.B.I.T.	539,522	310,150		264,195		-88,069		-48,887		
Interest Expense	0	0	n/a	0	n/a	0	n/a	0	n/a	
Adjustments - Gain (Loss)	0	0	n/a	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	539,522	310,150		264,195		-88,069		-48,887		
Canadian Programming Expenses										
Acquisition of rights	314,692	352,752	12.09	33,085	-90.62	0	-100.00	0	n/a	-100.0
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	0	0	n/a	0	n/a	0	n/a	0	n/a	
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	314,692	352,752	12.09	33,085	-90.62	0	-100.00	0	n/a	-100.0
Canadian Programming/Revenue (%)	14.07	10.46		0.99		0.00		0.00		
Total Salaries	40,570	42,109	3.79	15,323	-63.61	47,837	212.19	48,038	0.42	4.3
Average Staff Count	0.5	0.5	0.00	0.5	0.00	0.5	0.00	0.5	0.00	
Average Salary (\$)	81,140	84,218	3.79	30,646	-63.61	95,674	212.19	96,076	0.42	4.3
Subscribers	73,784	78,880	6.91	88,452	12.13	93,295	5.48	95,649	2.52	6.7
Profitability (%)										
Operating Margin	24.1	9.2		7.9		-1.4		-1.0		
P.B.I.T. Margin	24.1	9.2		7.9		-1.4		-1.0		
Pre-tax Margin	24.1	9.2		7.9		-1.4		-1.0		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535417704	SBTN (formerly Vietnamese TV)	Ethnic Channels Group Limited	Levin, Slava	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	104,744	132,606	26.60	113,495	-14.41	126,859	11.77	158,228	24.73	10.9
Expenses										
Programming and Production	52,796	29,464	-44.19	43,583	47.92	76,014	74.41	83,939	10.43	12.3
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	3,217	n/a	5,680	76.56	3,977	-29.98	
Script & concept	17,885	6,117	-65.80	4,289	-29.88	7,574	76.59	5,303	-29.98	-26.2
Filler Programming + Program Production	17,884	6,116	-65.80	13,939	127.91	24,614	76.58	17,234	-29.98	-0.9
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	35,769	12,233	-65.80	21,445	75.30	37,868	76.58	26,514	-29.98	-7.2
Canadian Programming/Revenue (%)	34.15	9.23		18.90		29.85		16.76		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535423389	Seaside Communications Inc., Reserve Mines	Seaside Communications Inc.	Irving Schwartz Family Trust	Video-on-Demand	2012

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	5,706,361	6,578,317	15.28	6,692,515	1.74	6,952,949	3.89	-100.00		n/a
DTH revenue	0	0	n/a	0	n/a	0	n/a	n/a		n/a
Local advertising revenue	182,604	165,318	-9.47	135,058	-18.30	129,771	-3.91	-100.00		n/a
National advertising revenue	0	0	n/a	0	n/a	0	n/a	n/a		n/a
Other revenue	1,313,670	1,168,737	-11.03	1,163,257	-0.47	1,036,976	-10.86	-100.00		n/a
Total Revenue	7,202,635	7,912,372	9.85	7,990,830	0.99	8,119,696	1.61	-100.00		n/a
Expenses										
Programming and Production	2,073,459	281,517	-86.42	2,292,839	714.46	2,368,079	3.28	-100.00		n/a
Technical	1,452,582	3,703,668	154.97	2,518,065	-32.01	1,942,267	-22.87	-100.00		n/a
Sales and Promotion	189,155	250,480	32.42	324,974	29.74	477,897	47.06	-100.00		n/a
Administration and General	1,259,608	1,618,176	28.47	1,478,526	-8.63	1,709,424	15.62	-100.00		n/a
Total Expenses	4,974,804	5,853,841	17.67	6,614,404	12.99	6,497,667	-1.76	-100.00		n/a
Operating Income	2,227,831	2,058,531		1,376,426		1,622,029				
Depreciation	911,099	967,653	6.21	1,045,317	8.03	984,794	-5.79	-100.00		n/a
P.B.I.T.	1,316,732	1,090,878		331,109		637,235				
Interest Expense	712,685	667,101	-6.40	620,179	-7.03	707,338	14.05	-100.00		
Adjustments - Gain (Loss)	2,611	512,500	>999±	4,782,429	833.16	512,500	-89.28	-100.00		
Pre-tax Profit	606,658	936,277		4,493,359		442,397				
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	0	n/a	0	n/a	n/a		n/a
Script & concept	0	0	n/a	0	n/a	0	n/a	n/a		n/a
Filler Programming + Program Production	155,856	0	-100.00	170,878	n/a	0	-100.00	n/a		n/a
Investment in Programming	0	0	n/a	0	n/a	0	n/a	n/a		n/a
Total Canadian Programming	155,856	0	-100.00	170,878	n/a	0	-100.00	n/a		n/a
Canadian Programming/Revenue (%)	2.16	0.00		2.14		0.00				
Total Salaries	1,335,275	1,635,097	22.45	1,944,014	18.89	1,988,404	2.28	-100.00		n/a
Average Staff Count	27.5	30	9.09	31	3.33	45	45.16	-100.00		
Average Salary (\$)	48,555	54,503	12.25	62,710	15.06	44,187	-29.54	-100.00		n/a
Subscribers										
Profitability (%)										
Operating Margin	30.9	26.0		17.2		20.0				
P.B.I.T. Margin	18.3	13.8		4.1		7.8				
Pre-tax Margin	8.4	11.8		56.2		5.4				

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
205421564	Séries+	Historia & Séries+, s.e.n.c.	Historia & Séries+, s.e.n.c.	Specialty (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	8,156,053	8,631,345	5.83	9,055,881	4.92	9,147,987	1.02	9,629,343	5.26	4.2
DTH revenue	2,862,147	2,961,267	3.46	2,990,575	0.99	3,022,197	1.06	3,434,738	13.65	4.7
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	17,049,940	17,044,289	-0.03	17,884,804	4.93	18,405,372	2.91	19,612,951	6.56	3.6
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	28,068,140	28,636,901	2.03	29,931,260	4.52	30,575,556	2.15	32,677,032	6.87	3.9
Expenses										
Programming and Production	7,516,612	7,879,869	4.83	9,006,943	14.30	9,246,058	2.65	9,389,530	1.55	5.7
Technical	827,768	824,660	-0.38	829,933	0.64	763,077	-8.06	774,382	1.48	-1.7
Sales and Promotion	1,218,435	1,520,991	24.83	1,572,254	3.37	1,836,926	16.83	1,379,436	-24.91	3.2
Administration and General	1,908,116	1,347,710	-29.37	2,152,421	59.71	2,104,733	-2.22	2,107,047	0.11	2.5
Total Expenses	11,470,931	11,573,230	0.89	13,561,551	17.18	13,950,794	2.87	13,650,395	-2.15	4.4
Operating Income	16,597,209	17,063,671		16,369,709		16,624,762		19,026,637		
Depreciation	0	0	n/a	0	n/a	0	n/a	0	n/a	
P.B.I.T.	16,597,209	17,063,671		16,369,709		16,624,762		19,026,637		
Interest Expense	0	0	n/a	0	n/a	0	n/a	0	n/a	
Adjustments - Gain (Loss)	0	0	n/a	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	16,597,209	17,063,671		16,369,709		16,624,762		19,026,637		
Canadian Programming Expenses										
Acquisition of rights	2,483,160	2,871,248	15.63	3,395,236	18.25	3,049,110	-10.19	2,675,927	-12.24	1.9
Script & concept	0	90,000	n/a	13,025	-85.53	28,333	117.53	47,996	69.40	
Filler Programming + Program Production	1,544,848	1,446,674	-6.35	1,542,165	6.60	1,537,321	-0.31	1,457,214	-5.21	-1.5
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	4,028,008	4,407,922	9.43	4,950,426	12.31	4,614,764	-6.78	4,181,137	-9.40	0.9
Canadian Programming/Revenue (%)	14.35	15.39		16.54		15.09		12.80		
Total Salaries	2,363,787	2,596,013	9.82	2,850,241	9.79	2,817,135	-1.16	2,839,792	0.80	4.7
Average Staff Count	26	26	0.00	27	3.85	28	3.70	28	0.00	
Average Salary (\$)	90,915	99,847	9.82	105,564	5.73	100,612	-4.69	101,421	0.80	2.8
Subscribers	1,979,171	2,057,945	3.98	2,098,941	1.99	2,088,135	-0.51	2,079,697	-0.40	1.3
Profitability (%)										
Operating Margin	59.1	59.6		54.7		54.4		58.2		
P.B.I.T. Margin	59.1	59.6		54.7		54.4		58.2		
Pre-tax Margin	59.1	59.6		54.7		54.4		58.2		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
405424144	Shaw on Demand	Shaw Communications Inc.	Shaw, JR	Video-on-Demand	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	42,402,532	62,745,000	47.97	73,828,608	17.66	70,076,710	-5.08	69,047,729	-1.47	13.0
DTH revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	42,402,532	62,745,000	47.97	73,828,608	17.66	70,076,710	-5.08	69,047,729	-1.47	13.0
Expenses										
Programming and Production	17,588,034	31,010,426	76.32	44,171,298	42.44	44,151,362	-0.05	41,080,351	-6.96	23.6
Technical	0	0	n/a	0	n/a	0	n/a	0	n/a	
Sales and Promotion	0	0	n/a	0	n/a	0	n/a	0	n/a	
Administration and General	2,612,337	8,028,362	207.32	8,363,433	4.17	8,296,516	-0.80	8,116,600	-2.17	32.8
Total Expenses	20,200,371	39,038,788	93.26	52,534,731	34.57	52,447,878	-0.17	49,196,951	-6.20	24.9
Operating Income	22,202,161	23,706,212		21,293,877		17,628,832		19,850,778		
Depreciation	12,500,000	12,500,000	0.00	12,500,000	0.00	15,000,000	20.00	15,267,000	1.78	5.1
P.B.I.T.	9,702,161	11,206,212		8,793,877		2,628,832		4,583,778		
Interest Expense	0	0	n/a	0	n/a	0	n/a	0	n/a	
Adjustments - Gain (Loss)	0	0	n/a	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	9,702,161	11,206,212		8,793,877		2,628,832		4,583,778		
Canadian Programming Expenses										
Acquisition of rights	3,517,606	0	-100.00	0	n/a	0	n/a	0	n/a	-100.0
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	0	0	n/a	0	n/a	0	n/a	0	n/a	
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	3,517,606	0	-100.00	0	n/a	0	n/a	0	n/a	-100.0
Canadian Programming/Revenue (%)	8.30	0.00		0.00		0.00		0.00		
Total Salaries	0	0	n/a	0	n/a	0	n/a	0	n/a	
Average Staff Count	0	0	n/a	0	n/a	0	n/a	0	n/a	
Average Salary (\$)	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Subscribers										
Profitability (%)										
Operating Margin	52.4	37.8		28.8		25.2		28.7		
P.B.I.T. Margin	22.9	17.9		11.9		3.8		6.6		
Pre-tax Margin	22.9	17.9		11.9		3.8		6.6		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
405416430	Shaw Pay-Per-View (formerly Allarcom)	Shaw Pay-Per-View Ltd.	Shaw Communications Inc.	Pay-per-view Direct-to-Home	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	30,142,585	31,046,083	3.00	25,141,491	-19.02	20,728,298	-17.55	17,963,434	-13.34	-12.1
DTH revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	30,142,585	31,046,083	3.00	25,141,491	-19.02	20,728,298	-17.55	17,963,434	-13.34	-12.1
Expenses										
Programming and Production	22,171,976	24,007,911	8.28	20,300,262	-15.44	16,499,555	-18.72	14,259,196	-13.58	-10.5
Technical	0	0	n/a	0	n/a	0	n/a	0	n/a	
Sales and Promotion	16,778	10,928	-34.87	1,269	-88.39	158	-87.55	0	-100.00	-100.0
Administration and General	4,492,325	3,011,810	-32.96	2,829,075	-6.07	2,606,403	-7.87	2,924,998	12.22	-10.2
Total Expenses	26,681,079	27,030,649	1.31	23,130,606	-14.43	19,106,116	-17.40	17,184,194	-10.06	-10.4
Operating Income	3,461,506	4,015,434		2,010,885		1,622,182		779,240		
Depreciation	1,000,000	1,000,000	0.00	1,000,000	0.00	1,000,000	0.00	1,000,000	0.00	0.0
P.B.I.T.	2,461,506	3,015,434		1,010,885		622,182		-220,760		
Interest Expense	0	-1,564,638	n/a	0	-100.00	0	n/a	0	n/a	
Adjustments - Gain (Loss)	0	0	n/a	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	2,461,506	4,580,072		1,010,885		622,182		-220,760		
Canadian Programming Expenses										
Acquisition of rights	4,434,395	0	-100.00	0	n/a	0	n/a	0	n/a	-100.0
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	0	0	n/a	0	n/a	0	n/a	0	n/a	
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	4,434,395	0	-100.00	0	n/a	0	n/a	0	n/a	-100.0
Canadian Programming/Revenue (%)	14.71	0.00		0.00		0.00		0.00		
Total Salaries	0	0	n/a	0	n/a	0	n/a	0	n/a	
Average Staff Count	0	0	n/a	0	n/a	0	n/a	0	n/a	
Average Salary (\$)	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Subscribers	0	0	n/a	0	n/a	0	n/a	0	n/a	
Profitability (%)										
Operating Margin	11.5	12.9		8.0		7.8		4.3		
P.B.I.T. Margin	8.2	9.7		4.0		3.0		-1.2		
Pre-tax Margin	8.2	14.8		4.0		3.0		-1.2		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
435408117	Shaw Pay-Per-View (formerly Home Theatre (pay-per-view))	Shaw Pay-Per-View Ltd.	Shaw Communications Inc.	Pay-per-view programming	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
DTH revenue	11,604,433	10,882,914	-6.22	9,986,769	-8.23	6,866,422	-31.24	6,981,776	1.68	-11.9
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	11,604,433	10,882,914	-6.22	9,986,769	-8.23	6,866,422	-31.24	6,981,776	1.68	-11.9
Expenses										
Programming and Production	7,830,065	7,795,406	-0.44	7,662,163	-1.71	5,672,275	-25.97	5,685,319	0.23	-7.7
Technical	0	0	n/a	0	n/a	0	n/a	0	n/a	
Sales and Promotion	7,623	4,965	-34.87	576	-88.40	34,051	>999±	0	-100.00	-100.0
Administration and General	1,964,492	1,368,367	-30.34	1,285,345	-6.07	1,173,562	-8.70	1,126,822	-3.98	-13.0
Total Expenses	9,802,180	9,168,738	-6.46	8,948,084	-2.41	6,879,888	-23.11	6,812,141	-0.98	-8.7
Operating Income	1,802,253	1,714,176		1,038,685		-13,466		169,635		
Depreciation	0	0	n/a	0	n/a	0	n/a	0	n/a	
P.B.I.T.	1,802,253	1,714,176		1,038,685		-13,466		169,635		
Interest Expense	0	-889,445	n/a	0	-100.00	0	n/a	0	n/a	
Adjustments - Gain (Loss)	0	0	n/a	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	1,802,253	2,603,621		1,038,685		-13,466		169,635		
Canadian Programming Expenses										
Acquisition of rights	1,566,013	0	-100.00	0	n/a	0	n/a	0	n/a	-100.0
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	0	0	n/a	0	n/a	0	n/a	0	n/a	
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	1,566,013	0	-100.00	0	n/a	0	n/a	0	n/a	-100.0
Canadian Programming/Revenue (%)	13.49	0.00		0.00		0.00		0.00		
Total Salaries	0	0	n/a	0	n/a	0	n/a	0	n/a	
Average Staff Count	0	0	n/a	0	n/a	0	n/a	0	n/a	
Average Salary (\$)	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Subscribers	0	0	n/a	0	n/a	0	n/a	0	n/a	
Profitability (%)										
Operating Margin	15.5	15.8		10.4		-0.2		2.4		
P.B.I.T. Margin	15.5	15.8		10.4		-0.2		2.4		
Pre-tax Margin	15.5	23.9		10.4		-0.2		2.4		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
315413732	Showcase	Showcase Television Inc.	Shaw Communications Inc.	Specialty (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	27,754,359	29,055,870	4.69	29,125,559	0.24	27,102,402	-6.95	22,982,724	-15.20	-4.6
DTH revenue	8,090,942	8,753,077	8.18	8,906,659	1.75	9,135,948	2.57	8,754,033	-4.18	2.0
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	26,991,547	33,887,525	25.55	36,338,969	7.23	37,918,213	4.35	41,178,577	8.60	11.1
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	62,836,848	71,696,472	14.10	74,371,187	3.73	74,156,563	-0.29	72,915,334	-1.67	3.8
Expenses										
Programming and Production	27,007,132	27,003,393	-0.01	28,919,580	7.10	21,864,102	-24.40	30,443,160	39.24	3.0
Technical	1,248,051	1,036,547	-16.95	1,029,428	-0.69	1,096,717	6.54	803,773	-26.71	-10.4
Sales and Promotion	1,573,069	2,746,097	74.57	2,395,043	-12.78	1,637,657	-31.62	2,066,965	26.21	7.1
Administration and General	13,542,561	3,967,544	-70.70	3,407,141	-14.12	2,575,415	-24.41	2,697,361	4.74	-33.2
Total Expenses	43,370,813	34,753,581	-19.87	35,751,192	2.87	27,173,891	-23.99	36,011,259	32.52	-4.5
Operating Income	19,466,035	36,942,891		38,619,995		46,982,672		36,904,075		
Depreciation	0	0	n/a	0	n/a	3,654	n/a	97,114	>999±	
P.B.I.T.	19,466,035	36,942,891		38,619,995		46,979,018		36,806,961		
Interest Expense	43,356,827	43,648,112	0.67	48,370,988	10.82	5,051,040	-89.56	2,065,008	-59.12	
Adjustments - Gain (Loss)	114,884	4,851,090	>999±	11,916,112	145.64	0	-100.00	0	n/a	
Pre-tax Profit	-23,775,908	-1,854,131		2,165,119		41,927,978		34,741,953		
Canadian Programming Expenses										
Acquisition of rights	15,041,282	11,419,201	-24.08	6,678,333	-41.52	11,162,478	67.14	14,677,481	31.49	-0.6
Script & concept	118,064	137,038	16.07	97,354	-28.96	326,303	235.17	244,467	-25.08	20.0
Filler Programming + Program Production	1,581,597	1,950,939	23.35	1,929,441	-1.10	2,208,090	14.44	2,235,385	1.24	9.0
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	16,740,943	13,507,178	-19.32	8,705,128	-35.55	13,696,871	57.34	17,157,333	25.26	0.6
Canadian Programming/Revenue (%)	26.64	18.84		11.70		18.47		23.53		
Total Salaries	2,714,830	1,510,251	-44.37	1,632,633	8.10	2,916,416	78.63	2,912,691	-0.13	1.8
Average Staff Count	33	19	-42.42	21	10.53	34	61.90	33	-2.94	
Average Salary (\$)	82,268	79,487	-3.38	77,744	-2.19	85,777	10.33	88,263	2.90	1.8
Subscribers	7,652,423	8,400,961	9.78	8,670,774	3.21	8,845,368	2.01	9,099,034	2.87	4.4
Profitability (%)										
Operating Margin	31.0	51.5		51.9		63.4		50.6		
P.B.I.T. Margin	31.0	51.5		51.9		63.4		50.5		
Pre-tax Margin	-37.8	-2.6		2.9		56.5		47.6		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305424997	Showcase Action	Showcase Television Inc.	Shaw Communications Inc.	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	3,576,147	4,009,544	12.12	4,304,985	7.37	6,370,581	47.98	7,177,091	12.66	19.0
DTH revenue	3,909,173	4,105,206	5.01	4,099,636	-0.14	3,458,758	-15.63	3,863,649	11.71	-0.3
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	4,380,038	7,011,209	60.07	8,306,057	18.47	9,224,075	11.05	9,643,848	4.55	21.8
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	11,865,358	15,125,959	27.48	16,710,678	10.48	19,053,414	14.02	20,684,588	8.56	14.9
Expenses										
Programming and Production	2,540,719	3,279,079	29.06	4,031,098	22.93	4,089,758	1.46	5,113,850	25.04	19.1
Technical	753,577	703,570	-6.64	676,435	-3.86	667,518	-1.32	652,392	-2.27	-3.5
Sales and Promotion	392,077	568,059	44.88	339,651	-40.21	665,873	96.05	453,373	-31.91	3.7
Administration and General	1,474,594	968,217	-34.34	1,083,908	11.95	909,693	-16.07	988,632	8.68	-9.5
Total Expenses	5,160,967	5,518,925	6.94	6,131,092	11.09	6,332,842	3.29	7,208,247	13.82	8.7
Operating Income	6,704,391	9,607,034		10,579,586		12,720,572		13,476,341		
Depreciation	5,785	1,640	-71.65	0	-100.00	1,827	n/a	0	-100.00	-100.0
P.B.I.T.	6,698,606	9,605,394		10,579,586		12,718,745		13,476,341		
Interest Expense	1,474,462	1,127,510	-23.53	363,842	-67.73	10,134	-97.21	8,295	-18.15	
Adjustments - Gain (Loss)	2,014	-634,811	>999±	0	-100.00	0	n/a	0	n/a	
Pre-tax Profit	5,226,158	7,843,073		10,215,744		12,708,611		13,468,046		
Canadian Programming Expenses										
Acquisition of rights	383,651	132,669	-65.42	232,235	75.05	488,761	110.46	482,694	-1.24	5.9
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	279,399	308,973	10.58	321,214	3.96	359,390	11.88	338,799	-5.73	4.9
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	663,050	441,642	-33.39	553,449	25.32	848,151	53.25	821,493	-3.14	5.5
Canadian Programming/Revenue (%)	5.59	2.92		3.31		4.45		3.97		
Total Salaries	1,035,739	701,059	-32.31	742,735	5.94	986,546	32.83	938,486	-4.87	-2.4
Average Staff Count	13	9	-30.77	10	11.11	12	20.00	11	-8.33	
Average Salary (\$)	79,672	77,895	-2.23	74,274	-4.65	82,212	10.69	85,317	3.78	1.7
Subscribers	2,752,598	2,972,693	8.00	4,479,329	50.68	4,563,675	1.88	4,581,044	0.38	13.6
Profitability (%)										
Operating Margin	56.5	63.5		63.3		66.8		65.2		
P.B.I.T. Margin	56.5	63.5		63.3		66.8		65.2		
Pre-tax Margin	44.0	51.9		61.1		66.7		65.1		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535417803	Silver Screen Classics	1490525 Ontario Inc.	1490525 Ontario Inc.	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	2,082,994	2,041,604	-1.99	2,410,883	18.09	3,593,770	49.06	4,216,493	17.33	19.3
Expenses										
Programming and Production	559,985	741,813	32.47	811,600	9.41	738,179	-9.05	656,236	-11.10	4.0
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	95,958	91,080	-5.08	70,246	-22.87	42,640	-39.30	61,360	43.90	-10.6
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	160,536	217,337	35.38	196,477	-9.60	249,856	27.17	228,500	-8.55	9.2
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	256,494	308,417	20.24	266,723	-13.52	292,496	9.66	289,860	-0.90	3.1
Canadian Programming/Revenue (%)	12.31	15.11		11.06		8.14		6.87		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305425416	Sky TG 24 Canada (formerly Network Italia)	Teletatino Network Inc.	Corus Entertainment Inc.	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	111,643	176,432	58.03	204,561	15.94	299,336	46.33	272,171	-9.08	25.0
Expenses										
Programming and Production	42,674	71,531	67.62	67,734	-5.31	121,000	78.64	114,650	-5.25	28.0
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	4,000	4,000	0.00	4,000	0.00	4,000	0.00	4,000	0.00	0.0
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	0	0	n/a	0	n/a	0	n/a	0	n/a	
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	4,000	4,000	0.00	4,000	0.00	4,000	0.00	4,000	0.00	0.0
Canadian Programming/Revenue (%)	3.58	2.27		1.96		1.34		1.47		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
315413724	Slice	Life Network Inc.	Shaw Communications Inc.	Specialty (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	10,752,786	10,969,682	2.02	10,756,752	-1.94	10,643,040	-1.06	10,585,538	-0.54	-0.4
DTH revenue	3,040,667	3,263,855	7.34	3,248,789	-0.46	3,203,619	-1.39	2,737,280	-14.56	-2.6
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	25,630,922	21,902,983	-14.54	25,862,777	18.08	27,287,161	5.51	29,369,674	7.63	3.5
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	39,424,375	36,136,520	-8.34	39,868,318	10.33	41,133,820	3.17	42,692,492	3.79	2.0
Expenses										
Programming and Production	24,602,303	25,665,111	4.32	27,659,722	7.77	28,352,158	2.50	33,519,156	18.22	8.0
Technical	961,801	913,635	-5.01	717,179	-21.50	729,463	1.71	719,634	-1.35	-7.0
Sales and Promotion	1,400,198	1,027,351	-26.63	1,099,683	7.04	1,543,844	40.39	1,291,413	-16.35	-2.0
Administration and General	4,536,963	2,513,480	-44.60	2,493,930	-0.78	1,901,212	-23.77	2,026,957	6.61	-18.2
Total Expenses	31,501,265	30,119,577	-4.39	31,970,514	6.15	32,526,677	1.74	37,557,160	15.47	4.5
Operating Income	7,923,110	6,016,943		7,897,804		8,607,143		5,135,332		
Depreciation	0	0	n/a	0	n/a	13,147	n/a	42,571	223.81	
P.B.I.T.	7,923,110	6,016,943		7,897,804		8,593,996		5,092,761		
Interest Expense	2,090,315	1,780,138	-14.84	1,598,333	-10.21	2,075,528	29.86	2,265,993	9.18	
Adjustments - Gain (Loss)	245,885	0	-100.00	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	6,078,680	4,236,805		6,299,471		6,518,468		2,826,768		
Canadian Programming Expenses										
Acquisition of rights	20,941,978	21,226,383	1.36	23,456,950	10.51	21,913,517	-6.58	25,795,709	17.72	5.4
Script & concept	0	220,600	n/a	72,500	-67.14	215,832	197.70	199,675	-7.49	
Filler Programming + Program Production	1,369,679	1,128,493	-17.61	1,231,796	9.15	1,586,099	28.76	1,802,119	13.62	7.1
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	22,311,657	22,575,476	1.18	24,761,246	9.68	23,715,448	-4.22	27,797,503	17.21	5.7
Canadian Programming/Revenue (%)	56.59	62.47		62.11		57.65		65.11		
Total Salaries	2,502,133	1,405,256	-43.84	1,597,687	13.69	2,256,654	41.25	2,265,931	0.41	-2.5
Average Staff Count	31	18	-41.94	21	16.67	26	23.81	25	-3.85	
Average Salary (\$)	80,714	78,070	-3.28	76,080	-2.55	86,794	14.08	90,637	4.43	2.9
Subscribers	6,385,084	6,639,067	3.98	6,515,479	-1.86	6,079,242	-6.70	5,461,976	-10.15	-3.8
Profitability (%)										
Operating Margin	20.1	16.7		19.8		20.9		12.0		
P.B.I.T. Margin	20.1	16.7		19.8		20.9		11.9		
Pre-tax Margin	15.4	11.7		15.8		15.8		6.6		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535422357	Smithsonian Channel (formerly eqhd)	Blue Ant Television Ltd.	Blue Ant Media Inc.	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	2,280,870	2,854,471	25.15	3,212,788	12.55	3,341,900	4.02	3,511,990	5.09	11.4
Expenses										
Programming and Production	466,425	510,676	9.49	637,746	24.88	1,428,296	123.96	1,211,853	-15.15	27.0
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	348,644	156,873	-55.00	166,570	6.18	209,524	25.79	230,865	10.19	-9.8
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	0	0	n/a	0	n/a	316,176	n/a	423,135	33.83	
Investment in Programming	0	0	n/a	0	n/a	0	n/a	83	n/a	
Total Canadian Programming	348,644	156,873	-55.00	166,570	6.18	525,700	215.60	654,083	24.42	17.0
Canadian Programming/Revenue (%)	15.29	5.50		5.18		15.73		18.62		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535428404	Sogetel inc., Nicolet	Sogetel inc.	Gestion Michel Biron inc.	Video-on-Demand	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue				26,948		56,332	109.04	100,934	79.18	n/a
DTH revenue				0		0	n/a	0	n/a	n/a
Local advertising revenue				0		0	n/a	0	n/a	n/a
National advertising revenue				0		0	n/a	0	n/a	n/a
Other revenue				0		0	n/a	0	n/a	
Total Revenue				26,948		56,332	109.04	100,934	79.18	n/a
Expenses										
Programming and Production				13,479		27,962	107.45	54,275	94.10	n/a
Technical				18,514		21,574	16.53	27,685	28.33	n/a
Sales and Promotion				0		1,200	n/a	0	-100.00	n/a
Administration and General				1,174		0	-100.00	1,200	n/a	n/a
Total Expenses				33,167		50,736	52.97	83,160	63.91	n/a
Operating Income				-6,219		5,596		17,774		
Depreciation				13,303		17,890	34.48	19,846	10.93	n/a
P.B.I.T.				-19,522		-12,294		-2,072		
Interest Expense				0		0	n/a	0	n/a	
Adjustments - Gain (Loss)				0		0	n/a	0	n/a	
Pre-tax Profit				-19,522		-12,294		-2,072		
Canadian Programming Expenses										
Acquisition of rights				0		0	n/a	0	n/a	n/a
Script & concept				0		0	n/a	0	n/a	n/a
Filler Programming + Program Production				0		0	n/a	0	n/a	n/a
Investment in Programming				0		0	n/a	0	n/a	n/a
Total Canadian Programming				0		0	n/a	0	n/a	n/a
Canadian Programming/Revenue (%)				0.00		0.00		0.00		
Total Salaries				0		0	n/a	0	n/a	n/a
Average Staff Count				0		0	n/a	0	n/a	
Average Salary (\$)				n/a	n/a	n/a	n/a	n/a	n/a	n/a
Subscribers										
Profitability (%)										
Operating Margin				-23.1		9.9		17.6		
P.B.I.T. Margin				-72.4		-21.8		-2.1		
Pre-tax Margin				-72.4		-21.8		-2.1		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535429824	Sony Movie Channel (formerly Hollywood Festival)	Hollywood Suite Corp.	Hollywood Suite Inc.	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue						223,619		613,400	174.31	n/a
Expenses										
Programming and Production						625,154		1,133,229	81.27	n/a
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights						73,265		89,513	22.18	n/a
Script & concept						0		0	n/a	n/a
Filler Programming + Program Production						0		0	n/a	n/a
Investment in Programming						0		0	n/a	n/a
Total Canadian Programming						73,265		89,513	22.18	n/a
Canadian Programming/Revenue (%)						32.76		14.59		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535425707	Source Cable Limited, Hamilton (Part of)	Source Cable Limited	Campbell, James Edward	Video-on-Demand	2011

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	61,763	142,055	130.00	206,036	45.04	-100.00				n/a
DTH revenue	0	0	n/a	0	n/a	n/a				n/a
Local advertising revenue	0	0	n/a	0	n/a	n/a				n/a
National advertising revenue	0	0	n/a	0	n/a	n/a				n/a
Other revenue	0	0	n/a	0	n/a	n/a				n/a
Total Revenue	61,763	142,055	130.00	206,036	45.04	-100.00				n/a
Expenses										
Programming and Production	32,789	85,909	162.01	142,000	65.29	-100.00				n/a
Technical	0	0	n/a	0	n/a	n/a				n/a
Sales and Promotion	0	0	n/a	0	n/a	n/a				n/a
Administration and General	0	0	n/a	0	n/a	n/a				n/a
Total Expenses	32,789	85,909	162.01	142,000	65.29	-100.00				n/a
Operating Income	28,974	56,146		64,036						
Depreciation	76,332	76,332	0.00	76,332	0.00	-100.00				n/a
P.B.I.T.	-47,358	-20,186		-12,296						
Interest Expense	0	0	n/a	0	n/a	n/a				
Adjustments - Gain (Loss)	0	0	n/a	0	n/a	n/a				
Pre-tax Profit	-47,358	-20,186		-12,296						
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	0	n/a	n/a				n/a
Script & concept	0	0	n/a	0	n/a	n/a				n/a
Filler Programming + Program Production	32,789	85,909	162.01	142,000	65.29	-100.00				n/a
Investment in Programming	0	0	n/a	0	n/a	n/a				n/a
Total Canadian Programming	32,789	85,909	162.01	142,000	65.29	-100.00				n/a
Canadian Programming/Revenue (%)	53.09	60.48		68.92						
Total Salaries	0	0	n/a	0	n/a	n/a				n/a
Average Staff Count	0	0	n/a	0	n/a	n/a				n/a
Average Salary (\$)	n/a	n/a	n/a	n/a	n/a	n/a				n/a
Subscribers										
Profitability (%)										
Operating Margin	46.9	39.5		31.1						
P.B.I.T. Margin	-76.7	-14.2		-6.0						
Pre-tax Margin	-76.7	-14.2		-6.0						

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305417306	Space (formerly Space: The Imagination Station)	Bell Media Inc.	BCE Inc.	Specialty (category A service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	16,166,187	16,784,354	3.82	16,617,021	-1.00	16,796,893	1.08	16,714,085	-0.49	0.8
DTH revenue	5,143,048	5,318,562	3.41	5,283,389	-0.66	5,674,387	7.40	5,906,835	4.10	3.5
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	23,691,174	26,621,290	12.37	27,615,072	3.73	27,582,371	-0.12	27,638,399	0.20	3.9
Other revenue	0	3,558	n/a	263,626	>999±	92,206	-65.02	14,670	-84.09	
Total Revenue	45,000,409	48,727,764	8.28	49,779,108	2.16	50,145,857	0.74	50,273,989	0.26	2.8
Expenses										
Programming and Production	16,244,387	25,009,208	53.96	22,532,359	-9.90	18,367,094	-18.49	24,728,320	34.63	11.1
Technical	1,566,701	1,394,179	-11.01	1,531,759	9.87	1,426,726	-6.86	1,374,150	-3.69	-3.2
Sales and Promotion	2,428,418	2,992,584	23.23	2,592,403	-13.37	2,492,057	-3.87	2,996,612	20.25	5.4
Administration and General	1,662,498	2,834,718	70.51	3,913,623	38.06	3,306,103	-15.52	3,184,090	-3.69	17.6
Total Expenses	21,902,004	32,230,689	47.16	30,570,144	-5.15	25,591,980	-16.28	32,283,172	26.15	10.2
Operating Income	23,098,405	16,497,075		19,208,964		24,553,877		17,990,817		
Depreciation	1,829,000	2,756,379	50.70	3,346,856	21.42	1,123,127	-66.44	741,071	-34.02	-20.2
P.B.I.T.	21,269,405	13,740,696		15,862,108		23,430,750		17,249,746		
Interest Expense	0	55,904	n/a	0	-100.00	0	n/a	0	n/a	
Adjustments - Gain (Loss)	-2,728,665	-1,381,172	-49.38	-1,452,451	5.16	-3,404,749	134.41	-3,454,291	1.46	
Pre-tax Profit	18,540,740	12,303,620		14,409,657		20,026,001		13,795,455		
Canadian Programming Expenses										
Acquisition of rights	4,786,946	8,279,467	72.96	10,379,380	25.36	7,965,257	-23.26	14,115,325	77.21	31.0
Script & concept	100,000	60,000	-40.00	60,000	0.00	86,667	44.45	100,000	15.38	0.0
Filler Programming + Program Production	2,552,916	2,727,373	6.83	2,907,621	6.61	4,867,235	67.40	3,423,025	-29.67	7.6
Investment in Programming	0	1,918,000	n/a	103,675	-94.59	0	-100.00	0	n/a	
Total Canadian Programming	7,439,862	12,984,840	74.53	13,450,676	3.59	12,919,159	-3.95	17,638,350	36.53	24.1
Canadian Programming/Revenue (%)	16.53	26.65		27.02		25.76		35.08		
Total Salaries	2,282,199	1,527,094	-33.09	1,363,417	-10.72	1,724,502	26.48	1,820,195	5.55	-5.5
Average Staff Count	26	17	-34.62	18	5.88	18	0.00	18.08	0.44	
Average Salary (\$)	87,777	89,829	2.34	75,745	-15.68	95,806	26.48	100,675	5.08	3.5
Subscribers	6,836,184	7,004,318	2.46	6,871,328	-1.90	6,678,905	-2.80	6,562,605	-1.74	-1.0
Profitability (%)										
Operating Margin	51.3	33.9		38.6		49.0		35.8		
P.B.I.T. Margin	47.3	28.2		31.9		46.7		34.3		
Pre-tax Margin	41.2	25.2		28.9		39.9		27.4		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305417356	Sportsnet 360 (formerly The Score)	Sportsnet 360 Television Inc.	Rogers Communications Inc.	Specialty (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	10,455,841	10,789,377	3.19	11,011,374	2.06	10,898,244	-1.03	11,410,901	4.70	2.2
DTH revenue	3,681,446	3,872,127	5.18	3,984,544	2.90	3,466,290	-13.01	4,164,772	20.15	3.1
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	21,943,972	24,532,917	11.80	27,993,128	14.10	28,248,857	0.91	25,619,253	-9.31	4.0
Other revenue	-184,046	41,938	-122.79	636,985	>999±	475,854	-25.30	460,233	-3.28	
Total Revenue	35,897,213	39,236,359	9.30	43,626,031	11.19	43,089,245	-1.23	41,655,159	-3.33	3.8
Expenses										
Programming and Production	18,115,476	17,693,945	-2.33	20,116,304	13.69	25,882,893	28.67	20,663,260	-20.17	3.3
Technical	3,102,469	3,202,809	3.23	3,355,720	4.77	4,364,230	30.05	2,510,560	-42.47	-5.2
Sales and Promotion	4,373,644	3,961,333	-9.43	3,219,465	-18.73	3,556,241	10.46	2,480,066	-30.26	-13.2
Administration and General	5,982,034	5,324,425	-10.99	5,924,261	11.27	1,304,679	-77.98	19,705,116	>999±	34.7
Total Expenses	31,573,623	30,182,512	-4.41	32,615,750	8.06	35,108,043	7.64	45,359,002	29.20	9.5
Operating Income	4,323,590	9,053,847		11,010,281		7,981,202		-3,703,843		
Depreciation	3,694,804	3,258,881	-11.80	3,321,523	1.92	2,642,217	-20.45	1,554,094	-41.18	-19.5
P.B.I.T.	628,786	5,794,966		7,688,758		5,338,985		-5,257,937		
Interest Expense	-2,766	0	-100.00	0	n/a	0	n/a	109,557	n/a	
Adjustments - Gain (Loss)	-93,396	-252,563	170.42	-139,722	-44.68	-170,985	22.38	-3,823	-97.76	
Pre-tax Profit	538,156	5,542,403		7,549,036		5,168,000		-5,371,317		
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	0	n/a	0	n/a	597,344	n/a	
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	16,537,008	16,377,123	-0.97	15,914,385	-2.83	20,219,253	27.05	17,080,702	-15.52	0.8
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	16,537,008	16,377,123	-0.97	15,914,385	-2.83	20,219,253	27.05	17,678,046	-12.57	1.7
Canadian Programming/Revenue (%)	46.07	41.74		36.48		46.92		42.44		
Total Salaries	10,328,105	10,644,432	3.06	11,306,565	6.22	10,578,634	-6.44	13,226,590	25.03	6.4
Average Staff Count	137	155	13.14	172	10.97	162	-5.81	149	-8.02	
Average Salary (\$)	75,388	68,674	-8.91	65,736	-4.28	65,300	-0.66	88,769	35.94	4.2
Subscribers	6,597,945	6,793,452	2.96	6,639,501	-2.27	6,731,693	1.39	6,041,000	-10.26	-2.2
Profitability (%)										
Operating Margin	12.0	23.1		25.2		18.5		-8.9		
P.B.I.T. Margin	1.8	14.8		17.6		12.4		-12.6		
Pre-tax Margin	1.5	14.1		17.3		12.0		-12.9		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305417265	Sportsnet (formerly Rogers Sportsnet)	Rogers Sportsnet Inc.	Rogers Communications Inc.	Specialty (category C service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	92,548,673	104,035,101	12.41	106,188,965	2.07	114,972,958	8.27	132,904,153	15.60	9.5
DTH revenue	28,027,419	29,378,850	4.82	32,673,052	11.21	36,898,017	12.93	43,622,659	18.22	11.7
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	54,741,610	59,071,259	7.91	67,460,875	14.20	68,675,857	1.80	68,856,950	0.26	5.9
Other revenue	10,693,042	24,435,725	128.52	11,486,717	-52.99	13,419,383	16.83	8,033,218	-40.14	
Total Revenue	186,010,744	216,920,935	16.62	217,809,609	0.41	233,966,215	7.42	253,416,980	8.31	8.0
Expenses										
Programming and Production	113,942,412	139,144,536	22.12	150,577,090	8.22	176,751,251	17.38	165,137,931	-6.57	9.7
Technical	3,580,837	4,331,211	20.96	4,803,252	10.90	4,911,376	2.25	5,108,118	4.01	9.3
Sales and Promotion	9,025,778	8,372,564	-7.24	10,774,825	28.69	8,614,885	-20.05	7,605,862	-11.71	-4.2
Administration and General	9,686,783	9,713,210	0.27	11,741,941	20.89	10,993,938	-6.37	16,724,169	52.12	14.6
Total Expenses	136,235,810	161,561,521	18.59	177,897,108	10.11	201,271,450	13.14	194,576,080	-3.33	9.3
Operating Income	49,774,934	55,359,414		39,912,501		32,694,765		58,840,900		
Depreciation	9,108,252	8,540,546	-6.23	8,626,443	1.01	8,859,238	2.70	8,805,946	-0.60	-0.8
P.B.I.T.	40,666,682	46,818,868		31,286,058		23,835,527		50,034,954		
Interest Expense	0	0	n/a	1,480,712	n/a	1,859,326	25.57	620,782	-66.61	
Adjustments - Gain (Loss)	-1,328,868	292,144	-121.98	1,539,300	426.90	-425,966	-127.67	7,357,459	>999±	
Pre-tax Profit	39,337,814	47,111,012		31,344,646		21,550,235		56,771,631		
Canadian Programming Expenses										
Acquisition of rights	61,770,391	86,557,052	40.13	98,110,483	13.35	108,295,220	10.38	83,880,295	-22.54	8.0
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	43,001,319	42,357,006	-1.50	41,971,710	-0.91	56,572,613	34.79	59,678,223	5.49	8.5
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	104,771,710	128,914,058	23.04	140,082,193	8.66	164,867,833	17.69	143,558,518	-12.93	8.2
Canadian Programming/Revenue (%)	56.33	59.43		64.31		70.47		56.65		
Total Salaries	25,138,157	26,527,000	5.52	25,017,560	-5.69	32,730,012	30.83	26,632,144	-18.63	1.5
Average Staff Count	303	303	0.00	286	-5.61	353	23.43	405	14.73	
Average Salary (\$)	82,964	87,548	5.52	87,474	-0.08	92,720	6.00	65,758	-29.08	-5.6
Subscribers	8,805,343	9,130,054	3.69	8,957,170	-1.89	8,784,719	-1.93	8,497,000	-3.28	-0.9
Profitability (%)										
Operating Margin	26.8	25.5		18.3		14.0		23.2		
P.B.I.T. Margin	21.9	21.6		14.4		10.2		19.7		
Pre-tax Margin	21.1	21.7		14.4		9.2		22.4		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535429527	Sportsnet One (formerly Rogers Sportsnet One)	Rogers Broadcasting Limited	Rogers Communications Inc.	Specialty (category C service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue				31,240,188		41,256,161	32.06	48,840,072	18.38	n/a
DTH revenue				13,117,813		18,161,169	38.45	17,931,810	-1.26	n/a
Local advertising revenue				0		0	n/a	0	n/a	n/a
National advertising revenue				2,452,443		3,212,069	30.97	4,051,088	26.12	n/a
Other revenue				5,669,929		5,803,661	2.36	5,476,750	-5.63	
Total Revenue				52,480,373		68,433,060	30.40	76,299,720	11.50	n/a
Expenses										
Programming and Production				48,463,261		38,660,290	-20.23	39,926,528	3.28	n/a
Technical				58,541		59,392	1.45	62,539	5.30	n/a
Sales and Promotion				1,423,227		102,574	-92.79	174,447	70.07	n/a
Administration and General				1,173,374		1,118,755	-4.65	1,395,528	24.74	n/a
Total Expenses				51,118,403		39,941,011	-21.87	41,559,042	4.05	n/a
Operating Income				1,361,970		28,492,049		34,740,678		
Depreciation				0		0	n/a	0	n/a	n/a
P.B.I.T.				1,361,970		28,492,049		34,740,678		
Interest Expense				0		0	n/a	0	n/a	
Adjustments - Gain (Loss)				0		0	n/a	0	n/a	
Pre-tax Profit				1,361,970		28,492,049		34,740,678		
Canadian Programming Expenses										
Acquisition of rights				33,388,438		30,759,803	-7.87	30,620,205	-0.45	n/a
Script & concept				0		0	n/a	0	n/a	n/a
Filler Programming + Program Production				12,572,228		5,698,584	-54.67	5,640,146	-1.03	n/a
Investment in Programming				0		0	n/a	0	n/a	n/a
Total Canadian Programming				45,960,666		36,458,387	-20.67	36,260,351	-0.54	n/a
Canadian Programming/Revenue (%)				87.58		53.28		47.52		
Total Salaries				3,731,096		649,186	-82.60	430,459	-33.69	n/a
Average Staff Count				49		13	-73.47	13	0.00	
Average Salary (\$)				76,145		49,937	-34.42	33,112	-33.69	n/a
Subscribers				5,281,782		6,096,482	15.42	6,156,000	0.98	n/a
Profitability (%)										
Operating Margin				2.6		41.6		45.5		
P.B.I.T. Margin				2.6		41.6		45.5		
Pre-tax Margin				2.6		41.6		45.5		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535426052	Sportsnet World (formerly Setanta Sports (Canada))	6878482 Canada Inc.	Rogers Communications Inc.	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	6,779,905	7,900,344	16.53	9,248,082	17.06	9,820,475	6.19	11,716,180	19.30	14.7
DTH revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	63,968	180,002	181.39	205,130	13.96	70,750	-65.51	267,974	278.76	43.1
Other revenue	172,080	0	-100.00	0	n/a	0	n/a	0	n/a	
Total Revenue	7,015,953	8,080,346	15.17	9,453,212	16.99	9,891,225	4.63	11,984,154	21.16	14.3
Expenses										
Programming and Production	5,035,748	5,605,149	11.31	5,937,537	5.93	6,688,831	12.65	8,066,523	20.60	12.5
Technical	0	0	n/a	764,654	n/a	0	-100.00	258,920	n/a	
Sales and Promotion	415,121	568,779	37.02	274,617	-51.72	108,350	-60.55	58,048	-46.43	-38.9
Administration and General	624,955	862,191	37.96	728,163	-15.55	677,305	-6.98	305,314	-54.92	-16.4
Total Expenses	6,075,824	7,036,119	15.81	7,704,971	9.51	7,474,486	-2.99	8,688,805	16.25	9.4
Operating Income	940,129	1,044,227		1,748,241		2,416,739		3,295,349		
Depreciation	0	0	n/a	0	n/a	0	n/a	0	n/a	
P.B.I.T.	940,129	1,044,227		1,748,241		2,416,739		3,295,349		
Interest Expense	0	0	n/a	0	n/a	0	n/a	0	n/a	
Adjustments - Gain (Loss)	79,558	48,371	-39.20	161,564	234.01	-108	-100.07	0	-100.00	
Pre-tax Profit	1,019,687	1,092,598		1,909,805		2,416,631		3,295,349		
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	0	n/a	0	n/a	128,807	n/a	
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	305,021	350,000	14.75	281,666	-19.52	359,761	27.73	1,775,815	393.61	55.3
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	305,021	350,000	14.75	281,666	-19.52	359,761	27.73	1,904,622	429.41	58.1
Canadian Programming/Revenue (%)	4.35	4.33		2.98		3.64		15.89		
Total Salaries	233,026	312,118	33.94	359,302	15.12	236,386	-34.21	253,210	7.12	2.1
Average Staff Count	2.5	3	20.00	3	0.00	5	66.67	5	0.00	
Average Salary (\$)	93,210	104,039	11.62	119,767	15.12	47,277	-60.53	50,642	7.12	-14.2
Subscribers	68,011	76,157	11.98	82,523	8.36	91,417	10.78	100,000	9.39	10.1
Profitability (%)										
Operating Margin	13.4	12.9		18.5		24.4		27.5		
P.B.I.T. Margin	13.4	12.9		18.5		24.4		27.5		
Pre-tax Margin	14.5	13.5		20.2		24.4		27.5		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305425325	SSTV	S. S. TV Inc.	Pannu, Ravinder Singh	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	832,616	694,761	-16.56	738,226	6.26	591,858	-19.83	650,675	9.94	-6.0
Expenses										
Programming and Production	204,739	213,447	4.25	479,459	124.63	302,662	-36.87	410,480	35.62	19.0
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	127,067	0	-100.00	0	n/a	0	n/a	33,890	n/a	-28.1
Script & concept	0	15,000	n/a	173,135	>999±	0	-100.00	82,980	n/a	
Filler Programming + Program Production	0	118,407	n/a	285,670	141.26	242,718	-15.04	144,360	-40.52	
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	127,067	133,407	4.99	458,805	243.91	242,718	-47.10	261,230	7.63	19.7
Canadian Programming/Revenue (%)	15.26	19.20		62.15		41.01		40.15		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305427644	Sundance Channel (formerly Drive-In Classics Channel)	7202342 Canada Inc.	Corus Entertainment Inc.	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	4,847,198	4,955,209	2.23	5,436,612	9.72	5,071,095	-6.72	5,628,290	10.99	3.8
Expenses										
Programming and Production	742,670	897,525	20.85	1,729,084	92.65	2,391,847	38.33	2,574,493	7.64	36.5
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	67,135	66,670	-0.69	146,837	120.24	128,031	-12.81	82,809	-35.32	5.4
Script & concept	0	0	n/a	8,593	n/a	39,461	359.22	42,552	7.83	
Filler Programming + Program Production	52,903	194,135	266.96	142,247	-26.73	272,008	91.22	274,351	0.86	50.9
Investment in Programming	0	20,225	n/a	0	-100.00	0	n/a	0	n/a	
Total Canadian Programming	120,038	281,030	134.12	297,677	5.92	439,500	47.64	399,712	-9.05	35.1
Canadian Programming/Revenue (%)	2.48	5.67		5.48		8.67		7.10		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year						
535431241	Sun News	Sun News General Partnership	Les Placements Péladeau inc.	Specialty (category C service)	2013						
(\$)		2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue											
Residential/bulk/smatv subscriber revenue			0		2,911,606	n/a	4,261,911	46.38			n/a
DTH revenue			0		1,279,500	n/a	1,823,636	42.53			n/a
Local advertising revenue			0		0	n/a	41,044	n/a			n/a
National advertising revenue			643,267		1,368,996	112.82	1,671,402	22.09			n/a
Other revenue			28,722		96,954	237.56	141,044	45.48			
Total Revenue			671,989		5,657,056	741.84	7,939,037	40.34			n/a
Expenses											
Programming and Production			7,485,156		14,169,579	89.30	13,148,926	-7.20			n/a
Technical			1,590,981		2,531,170	59.09	2,588,973	2.28			n/a
Sales and Promotion			898,900		1,365,007	51.85	2,069,732	51.63			n/a
Administration and General			3,211,741		4,166,843	29.74	2,900,742	-30.39			n/a
Total Expenses			13,186,778		22,232,599	68.60	20,708,373	-6.86			n/a
Operating Income			-12,514,789		-16,575,543		-12,769,336				
Depreciation			918,196		1,931,975	110.41	2,020,735	4.59			n/a
P.B.I.T.			-13,432,985		-18,507,518		-14,790,071				
Interest Expense			0		-10,198	n/a	-8	-99.92			
Adjustments - Gain (Loss)			12,181		0	-100.00	0	n/a			
Pre-tax Profit			-13,420,804		-18,497,320		-14,790,063				
Canadian Programming Expenses											
Acquisition of rights			0		0	n/a	0	n/a			n/a
Script & concept			0		0	n/a	0	n/a			n/a
Filler Programming + Program Production			7,482,984		14,169,579	89.36	13,148,926	-7.20			n/a
Investment in Programming			0		0	n/a	0	n/a			n/a
Total Canadian Programming			7,482,984		14,169,579	89.36	13,148,926	-7.20			n/a
Canadian Programming/Revenue (%)			>999±		250.48		165.62				
Total Salaries			7,373,559		10,864,064	47.34	10,717,153	-1.35			n/a
Average Staff Count			147		150	2.04	128.76	-14.16			
Average Salary (\$)			50,160		72,427	44.39	83,234	14.92			n/a
Subscribers			0		4,856,022	n/a	4,973,066	2.41			n/a
Profitability (%)											
Operating Margin			>999±		-293.0		-160.8				
P.B.I.T. Margin			>999±		-327.2		-186.3				
Pre-tax Margin			>999±		-327.0		-186.3				

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535422406	Super Channel (formerly Allarco Entertainment)	Allarco Entertainment Limited Partnership	Allard, Charles R.	Pay-TV (category A service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	4,023,558	13,730,917	241.26	14,863,427	8.25	18,554,086	24.83	21,782,675	17.40	52.5
DTH revenue	9,892,881	11,725,985	18.53	16,381,243	39.70	16,609,244	1.39	14,776,697	-11.03	10.6
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	13,916,439	25,456,902	82.93	31,244,670	22.74	35,163,330	12.54	36,559,372	3.97	27.3
Expenses										
Programming and Production	62,648,937	33,382,103	-46.72	12,517,591	-62.50	30,220,768	141.43	28,867,320	-4.48	-17.6
Technical	2,007,551	1,927,188	-4.00	2,076,277	7.74	2,073,648	-0.13	1,849,270	-10.82	-2.0
Sales and Promotion	6,910,865	769,199	-88.87	1,303,507	69.46	1,410,619	8.22	1,534,843	8.81	-31.4
Administration and General	2,334,812	3,599,450	54.16	2,459,034	-31.68	2,209,972	-10.13	2,151,209	-2.66	-2.0
Total Expenses	73,902,165	39,677,940	-46.31	18,356,409	-53.74	35,915,007	95.65	34,402,642	-4.21	-17.4
Operating Income	-59,985,726	-14,221,038		12,888,261		-751,677		2,156,730		
Depreciation	519,180	404,229	-22.14	302,162	-25.25	199,988	-33.81	179,909	-10.04	-23.3
P.B.I.T.	-60,504,906	-14,625,267		12,586,099		-951,665		1,976,821		
Interest Expense	810,158	2,038,946	151.67	1,207,623	-40.77	1,075,438	-10.95	841,871	-21.72	
Adjustments - Gain (Loss)	0	-4,569	n/a	389	-108.51	11,026	>999±	-8,236	-174.70	
Pre-tax Profit	-61,315,064	-16,668,782		11,378,865		-2,016,077		1,126,714		
Canadian Programming Expenses										
Acquisition of rights	4,000,000	5,262,745	31.57	4,231,515	-19.59	2,976,412	-29.66	5,071,342	70.38	6.1
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	826,499	868,152	5.04	1,738,694	100.28	964,050	-44.55	853,349	-11.48	0.8
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	4,826,499	6,130,897	27.03	5,970,209	-2.62	3,940,462	-34.00	5,924,691	50.36	5.3
Canadian Programming/Revenue (%)	34.68	24.08		19.11		11.21		16.21		
Total Salaries	3,000,267	2,811,672	-6.29	2,819,511	0.28	2,881,575	2.20	2,922,025	1.40	-0.7
Average Staff Count	35	38	8.57	38	0.00	39	2.63	41	5.13	
Average Salary (\$)	85,722	73,991	-13.68	74,198	0.28	73,887	-0.42	71,269	-3.54	-4.5
Subscribers	264,441	336,095	27.10	457,296	36.06	410,074	-10.33	453,483	10.59	14.4
Profitability (%)										
Operating Margin	-431.0	-55.9		41.2		-2.1		5.9		
P.B.I.T. Margin	-434.8	-57.5		40.3		-2.7		5.4		
Pre-tax Margin	-440.6	-65.5		36.4		-5.7		3.1		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee			Licensee Ultimate Owner			Type			Year	
214300535	Super Écran	Bell Media Inc.			BCE Inc.			Pay-TV (category A service)			2013	
(\$)			2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue												
Residential/bulk/smatv subscriber revenue			33,419,092	34,579,495	3.47	36,564,245	5.74	40,116,532	9.72	40,984,706	2.16	5.2
DTH revenue			28,334,601	27,561,547	-2.73	27,387,565	-0.63	25,380,275	-7.33	24,056,221	-5.22	-4.0
Local advertising revenue			0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue			0	0	n/a	0	n/a	0	n/a	0	n/a	
Other revenue			0	1,488,864	n/a	1,619,088	8.75	2,652,606	63.83	0	-100.00	
Total Revenue			61,753,693	63,629,906	3.04	65,570,898	3.05	68,149,413	3.93	65,040,927	-4.56	1.3
Expenses												
Programming and Production			34,060,186	37,015,227	8.68	38,936,117	5.19	39,019,192	0.21	37,372,932	-4.22	2.4
Technical			1,170,426	1,086,753	-7.15	1,112,075	2.33	1,106,133	-0.53	1,150,667	4.03	-0.4
Sales and Promotion			2,444,535	2,398,556	-1.88	2,700,547	12.59	2,539,468	-5.96	1,430,084	-43.69	-12.5
Administration and General			2,985,625	3,159,194	5.81	3,357,047	6.26	3,827,240	14.01	3,505,062	-8.42	4.1
Total Expenses			40,660,772	43,659,730	7.38	46,105,786	5.60	46,492,033	0.84	43,458,745	-6.52	1.7
Operating Income			21,092,921	19,970,176		19,465,112		21,657,380		21,582,182		
Depreciation			163,004	171,955	5.49	122,183	-28.94	67,103	-45.08	60,588	-9.71	-21.9
P.B.I.T.			20,929,917	19,798,221		19,342,929		21,590,277		21,521,594		
Interest Expense			894,261	674,974	-24.52	747,669	10.77	694,219	-7.15	722,168	4.03	
Adjustments - Gain (Loss)			0	0	n/a	0	n/a	0	n/a	0	n/a	
Pre-tax Profit			20,035,656	19,123,247		18,595,260		20,896,058		20,799,426		
Canadian Programming Expenses												
Acquisition of rights			8,859,541	10,256,382	15.77	9,545,406	-6.93	9,442,335	-1.08	8,735,177	-7.49	-0.4
Script & concept			700,000	774,441	10.63	780,999	0.85	700,000	-10.37	700,000	0.00	0.0
Filler Programming + Program Production			1,869,330	1,817,199	-2.79	2,013,696	10.81	2,082,140	3.40	1,979,843	-4.91	1.5
Investment in Programming			365,586	655,168	79.21	419,178	-36.02	634,588	51.39	351,015	-44.69	-1.0
Total Canadian Programming			11,794,457	13,503,190	14.49	12,759,279	-5.51	12,859,063	0.78	11,766,035	-8.50	-0.1
Canadian Programming/Revenue (%)			19.10	21.22		19.46		18.87		18.09		
Total Salaries			1,804,344	1,806,164	0.10	1,954,192	8.20	2,098,376	7.38	1,960,798	-6.56	2.1
Average Staff Count			18	19	5.56	20	5.26	19	-5.00	21	10.53	
Average Salary (\$)			100,241	95,061	-5.17	97,710	2.79	110,441	13.03	93,371	-15.46	-1.8
Subscribers			606,843	626,848	3.30	632,799	0.95	644,419	1.84	628,845	-2.42	0.9
Profitability (%)												
Operating Margin			34.2	31.4		29.7		31.8		33.2		
P.B.I.T. Margin			33.9	31.1		29.5		31.7		33.1		
Pre-tax Margin			32.4	30.1		28.4		30.7		32.0		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
515408441	Talentvision	Fairchild Television Ltd.	Fairchild Property Group Ltd.	Specialty (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	2,116,903	2,618,245	23.68	2,856,415	9.10	3,491,562	22.24	3,482,387	-0.26	13.3
DTH revenue	443,209	505,762	14.11	584,866	15.64	598,687	2.36	547,057	-8.62	5.4
Local advertising revenue	2,088,796	2,441,866	16.90	2,426,759	-0.62	2,585,938	6.56	2,324,361	-10.12	2.7
National advertising revenue	722,754	972,007	34.49	1,318,497	35.65	1,388,228	5.29	1,069,599	-22.95	10.3
Other revenue	33,368	34,909	4.62	57,833	65.67	111,505	92.81	171,425	53.74	
Total Revenue	5,405,030	6,572,789	21.61	7,244,370	10.22	8,175,920	12.86	7,594,829	-7.11	8.9
Expenses										
Programming and Production	3,470,413	3,352,785	-3.39	3,758,014	12.09	3,626,788	-3.49	3,622,244	-0.13	1.1
Technical	830,388	832,526	0.26	837,360	0.58	1,235,228	47.51	1,020,897	-17.35	5.3
Sales and Promotion	634,459	721,248	13.68	639,967	-11.27	688,104	7.52	680,595	-1.09	1.8
Administration and General	456,390	599,257	31.30	553,835	-7.58	885,021	59.80	763,793	-13.70	13.7
Total Expenses	5,391,650	5,505,816	2.12	5,789,176	5.15	6,435,141	11.16	6,087,529	-5.40	3.1
Operating Income	13,380	1,066,973		1,455,194		1,740,779		1,507,300		
Depreciation	334,522	321,205	-3.98	275,955	-14.09	189,804	-31.22	254,238	33.95	-6.6
P.B.I.T.	-321,142	745,768		1,179,239		1,550,975		1,253,062		
Interest Expense	0	21	n/a	0	-100.00	0	n/a	0	n/a	
Adjustments - Gain (Loss)	0	0	n/a	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	-321,142	745,747		1,179,239		1,550,975		1,253,062		
Canadian Programming Expenses										
Acquisition of rights	290,199	283,405	-2.34	292,248	3.12	324,479	11.03	279,676	-13.81	-0.9
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	1,585,776	1,529,683	-3.54	1,883,058	23.10	1,613,058	-14.34	1,652,042	2.42	1.0
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	1,875,975	1,813,088	-3.35	2,175,306	19.98	1,937,537	-10.93	1,931,718	-0.30	0.7
Canadian Programming/Revenue (%)	34.71	27.58		30.03		23.70		25.43		
Total Salaries	1,935,756	1,883,547	-2.70	2,117,362	12.41	2,271,231	7.27	2,386,419	5.07	5.4
Average Staff Count	46	52	13.04	67	28.85	69	2.99	72	4.35	
Average Salary (\$)	42,082	36,222	-13.92	31,602	-12.75	32,916	4.16	33,145	0.69	-5.8
Subscribers	447,931	535,669	19.59	517,613	-3.37	447,827	-13.48	400,322	-10.61	-2.8
Profitability (%)										
Operating Margin	0.2	16.2		20.1		21.3		19.8		
P.B.I.T. Margin	-5.9	11.3		16.3		19.0		16.5		
Pre-tax Margin	-5.9	11.3		16.3		19.0		16.5		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535435722	Talentvision II	Fairchild Television Ltd.	Fairchild Property Group Ltd.	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue								1,327		n/a
Expenses										
Programming and Production								217,424		n/a
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights								0		n/a
Script & concept								0		n/a
Filler Programming + Program Production								1,837		n/a
Investment in Programming								0		n/a
Total Canadian Programming								1,837		n/a
Canadian Programming/Revenue (%)								138.43		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305429997	Tamil One (formerly TAMIL TV & ITBC Television Network)	TamilOne Inc.	Vaithilingam, Subanasiri	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue								682,545		n/a
Expenses										
Programming and Production								196,253		n/a
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights								0		n/a
Script & concept								0		n/a
Filler Programming + Program Production								166,753		n/a
Investment in Programming								0		n/a
Total Canadian Programming								166,753		n/a
Canadian Programming/Revenue (%)								24.43		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305427917	Tamil Vision Channel	Tamil Vision Inc.	Tamil Vision Inc.	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	1,495,702	1,856,030	24.09	1,589,040	-14.39	1,288,140	-18.94	1,052,950	-18.26	-8.4
Expenses										
Programming and Production	836,133	816,763	-2.32	868,057	6.28	768,709	-11.44	706,760	-8.06	-4.1
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	0	n/a	0	n/a	0	n/a	
Script & concept	0	0	n/a	0	n/a	250,000	n/a	0	-100.00	
Filler Programming + Program Production	765,743	739,490	-3.43	689,381	-6.78	450,846	-34.60	641,760	42.35	-4.3
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	765,743	739,490	-3.43	689,381	-6.78	700,846	1.66	641,760	-8.43	-4.3
Canadian Programming/Revenue (%)	51.20	39.84		43.38		54.41		60.95		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year		
535427266	TBayTel, Thunder Bay	TBayTel	TBayTel	Video-on-Demand	2013		
(\$)		2009	2010 Var %	2011 Var %	2012 Var %	2013 Var %	CAGR (%)
Revenue							
Residential/bulk/smatv subscriber revenue				6,436	66,019 925.78	156,430 136.95	n/a
DTH revenue				0	0 n/a	0 n/a	n/a
Local advertising revenue				0	0 n/a	0 n/a	n/a
National advertising revenue				0	0 n/a	0 n/a	n/a
Other revenue				0	0 n/a	0 n/a	n/a
Total Revenue				6,436	66,019 925.78	156,430 136.95	n/a
Expenses							
Programming and Production				0	0 n/a	0 n/a	n/a
Technical				0	0 n/a	0 n/a	n/a
Sales and Promotion				0	0 n/a	0 n/a	n/a
Administration and General				0	0 n/a	0 n/a	n/a
Total Expenses				0	0 n/a	0 n/a	n/a
Operating Income				6,436	66,019	156,430	
Depreciation				0	0 n/a	0 n/a	n/a
P.B.I.T.				6,436	66,019	156,430	
Interest Expense				0	0 n/a	0 n/a	n/a
Adjustments - Gain (Loss)				0	0 n/a	0 n/a	n/a
Pre-tax Profit				6,436	66,019	156,430	
Canadian Programming Expenses							
Acquisition of rights				0	0 n/a	0 n/a	n/a
Script & concept				0	0 n/a	0 n/a	n/a
Filler Programming + Program Production				0	0 n/a	0 n/a	n/a
Investment in Programming				0	0 n/a	0 n/a	n/a
Total Canadian Programming				0	0 n/a	0 n/a	n/a
Canadian Programming/Revenue (%)				0.00	0.00	0.00	
Total Salaries				0	0 n/a	0 n/a	n/a
Average Staff Count				0	0 n/a	0 n/a	n/a
Average Salary (\$)				n/a	n/a	n/a	n/a
Subscribers							
Profitability (%)							
Operating Margin				100.0	100.0	100.0	
P.B.I.T. Margin				100.0	100.0	100.0	
Pre-tax Margin				100.0	100.0	100.0	

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
314600552	Telelatino	Telelatino Network Inc.	Corus Entertainment Inc.	Specialty (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	6,375,374	7,394,115	15.98	7,875,119	6.51	7,333,854	-6.87	5,642,077	-23.07	-3.0
DTH revenue	2,229,631	2,319,186	4.02	2,325,539	0.27	2,372,295	2.01	2,456,230	3.54	2.5
Local advertising revenue	3,851,982	3,678,076	-4.51	3,270,427	-11.08	2,711,358	-17.09	2,734,488	0.85	-8.2
National advertising revenue	7,637,699	8,752,146	14.59	6,845,046	-21.79	6,524,460	-4.68	4,783,289	-26.69	-11.0
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	20,094,686	22,143,523	10.20	20,316,131	-8.25	18,941,967	-6.76	15,616,084	-17.56	-6.1
Expenses										
Programming and Production	7,038,992	7,368,728	4.68	7,732,324	4.93	6,833,571	-11.62	5,168,501	-24.37	-7.4
Technical	365,147	401,474	9.95	218,986	-45.45	323,001	47.50	277,303	-14.15	-6.7
Sales and Promotion	1,702,606	2,145,704	26.02	1,726,564	-19.53	1,716,469	-0.58	1,593,134	-7.19	-1.7
Administration and General	1,452,822	1,405,187	-3.28	1,271,820	-9.49	1,416,786	11.40	1,214,054	-14.31	-4.4
Total Expenses	10,559,567	11,321,093	7.21	10,949,694	-3.28	10,289,827	-6.03	8,252,992	-19.79	-6.0
Operating Income	9,535,119	10,822,430		9,366,437		8,652,140		7,363,092		
Depreciation	287,801	214,442	-25.49	365,425	70.41	322,508	-11.74	361,262	12.02	5.9
P.B.I.T.	9,247,318	10,607,988		9,001,012		8,329,632		7,001,830		
Interest Expense	-776	1,123	-244.72	3,450	207.21	15,844	359.25	29,435	85.78	
Adjustments - Gain (Loss)	2,185,411	2,408,737	10.22	3,076,259	27.71	4,432,660	44.09	3,407,210	-23.13	
Pre-tax Profit	11,433,505	13,015,602		12,073,821		12,746,448		10,379,605		
Canadian Programming Expenses										
Acquisition of rights	56,595	73,885	30.55	44,711	-39.49	58,295	30.38	83,597	43.40	10.2
Script & concept	250,000	250,000	0.00	250,000	0.00	250,000	0.00	250,000	0.00	0.0
Filler Programming + Program Production	4,650,040	4,407,097	-5.22	4,878,737	10.70	3,732,847	-23.49	3,645,231	-2.35	-5.9
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	4,956,635	4,730,982	-4.55	5,173,448	9.35	4,041,142	-21.89	3,978,828	-1.54	-5.4
Canadian Programming/Revenue (%)	24.67	21.37		25.46		21.33		25.48		
Total Salaries	4,327,042	4,383,422	1.30	4,135,678	-5.65	3,854,438	-6.80	3,687,520	-4.33	-3.9
Average Staff Count	68	73	7.35	66	-9.59	60	-9.09	55	-8.33	
Average Salary (\$)	63,633	60,047	-5.64	62,662	4.35	64,241	2.52	67,046	4.37	1.3
Subscribers	4,883,550	5,238,921	7.28	5,202,520	-0.69	4,924,380	-5.35	4,329,579	-12.08	-3.0
Profitability (%)										
Operating Margin	47.5	48.9		46.1		45.7		47.2		
P.B.I.T. Margin	46.0	47.9		44.3		44.0		44.8		
Pre-tax Margin	56.9	58.8		59.4		67.3		66.5		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535433817	"Teleniños" (formerly All Spanish Children's Television)	Telelatino Network Inc.	Corus Entertainment Inc.	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue						24,785		34,230	38.11	n/a
Expenses										
Programming and Production						12,663		17,045	34.60	n/a
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights						8,663		13,045	50.58	n/a
Script & concept						0		0	n/a	n/a
Filler Programming + Program Production						0		4,000	n/a	n/a
Investment in Programming						0		0	n/a	n/a
Total Canadian Programming						8,663		17,045	96.76	n/a
Canadian Programming/Revenue (%)						34.95		49.80		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535421135	TELETOON Retro (Anglais)	TELETOON Canada Inc.	TELETOON Canada Inc.	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	3,856,276	5,467,072	41.77	6,453,674	18.05	7,489,719	16.05	7,397,661	-1.23	17.7
Expenses										
Programming and Production	989,446	1,520,154	53.64	1,586,370	4.36	1,799,580	13.44	1,714,385	-4.73	14.7
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	120,637	174,555	44.69	203,023	16.31	228,669	12.63	264,005	15.45	21.6
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	61,537	42,838	-30.39	-592	-101.38	12,590	>999±	16,795	33.40	-27.7
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	182,174	217,393	19.33	202,431	-6.88	241,259	19.18	280,800	16.39	11.4
Canadian Programming/Revenue (%)	4.72	3.98		3.14		3.22		3.80		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535421127	TÉLÉTOON Rétro (Français)	TELETOON Canada Inc.	TELETOON Canada Inc.	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	187,199	1,054,457	463.28	1,551,137	47.10	1,545,927	-0.34	1,630,704	5.48	71.8
Expenses										
Programming and Production	167,543	256,817	53.28	335,688	30.71	353,336	5.26	376,710	6.62	22.5
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	28,241	51,071	80.84	55,439	8.55	86,133	55.37	63,777	-25.96	22.6
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	0	0	n/a	0	n/a	0	n/a	0	n/a	
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	28,241	51,071	80.84	55,439	8.55	86,133	55.37	63,777	-25.96	22.6
Canadian Programming/Revenue (%)	15.09	4.84		3.57		5.57		3.91		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305417231	TELETOON/TÉLÉTOON	TELETOON Canada Inc.	TELETOON Canada Inc.	Specialty (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	31,314,168	31,558,724	0.78	31,163,605	-1.25	28,612,303	-8.19	28,133,309	-1.67	-2.6
DTH revenue	8,847,007	9,868,585	11.55	10,318,881	4.56	10,909,687	5.73	10,695,400	-1.96	4.9
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	36,106,504	42,395,628	17.42	47,818,400	12.79	44,433,609	-7.08	45,540,983	2.49	6.0
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	76,267,679	83,822,937	9.91	89,300,886	6.54	83,955,599	-5.99	84,369,692	0.49	2.6
Expenses										
Programming and Production	33,192,760	34,951,931	5.30	37,174,985	6.36	39,123,540	5.24	36,139,370	-7.63	2.2
Technical	920,958	1,170,066	27.05	1,200,110	2.57	1,436,072	19.66	1,715,094	19.43	16.8
Sales and Promotion	2,500,507	3,743,487	49.71	3,905,314	4.32	3,657,872	-6.34	3,489,929	-4.59	8.7
Administration and General	4,196,433	3,612,151	-13.92	5,142,101	42.36	4,682,576	-8.94	4,575,088	-2.30	2.2
Total Expenses	40,810,658	43,477,635	6.54	47,422,510	9.07	48,900,060	3.12	45,919,481	-6.10	3.0
Operating Income	35,457,021	40,345,302		41,878,376		35,055,539		38,450,211		
Depreciation	178,250	172,621	-3.16	165,785	-3.96	180,658	8.97	159,732	-11.58	-2.7
P.B.I.T.	35,278,771	40,172,681		41,712,591		34,874,881		38,290,479		
Interest Expense	-68,579	35,765	-152.15	284,929	696.67	49,211	-82.73	1,654,008	>999±	
Adjustments - Gain (Loss)	0	189,739	n/a	217,392	14.57	46,709	-78.51	362,511	676.11	
Pre-tax Profit	35,347,350	40,326,655		41,645,054		34,872,379		36,998,982		
Canadian Programming Expenses										
Acquisition of rights	22,861,470	19,725,633	-13.72	20,580,899	4.34	22,631,034	9.96	21,183,330	-6.40	-1.9
Script & concept	496,117	242,097	-51.20	541,589	123.71	277,640	-48.74	309,116	11.34	-11.2
Filler Programming + Program Production	1,412,883	1,896,541	34.23	2,032,886	7.19	1,761,929	-13.33	1,937,487	9.96	8.2
Investment in Programming	128,308	115,748	-9.79	111,843	-3.37	99,692	-10.86	86,960	-12.77	-9.3
Total Canadian Programming	24,898,778	21,980,019	-11.72	23,267,217	5.86	24,770,295	6.46	23,516,893	-5.06	-1.4
Canadian Programming/Revenue (%)	32.65	26.22		26.05		29.50		27.87		
Total Salaries	4,767,906	6,910,495	44.94	7,170,241	3.76	6,408,114	-10.63	7,376,052	15.10	11.5
Average Staff Count	66	75	13.64	81	8.00	88	8.64	88	0.00	
Average Salary (\$)	72,241	92,140	27.55	88,521	-3.93	72,819	-17.74	83,819	15.10	3.8
Subscribers	7,717,158	7,931,321	2.78	7,726,261	-2.59	7,461,740	-3.42	7,271,415	-2.55	-1.5
Profitability (%)										
Operating Margin	46.5	48.1		46.9		41.8		45.6		
P.B.I.T. Margin	46.3	47.9		46.7		41.5		45.4		
Pre-tax Margin	46.3	48.1		46.6		41.5		43.9		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535417738	TELUS Communications Company, Edmonton	TELUS Communications Company	TELUS Corporation	Video-on-Demand	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	3,962,167	7,166,835	80.88	13,988,975	95.19	18,935,085	35.36	26,702,468	41.02	61.1
DTH revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	3,962,167	7,166,835	80.88	13,988,975	95.19	18,935,085	35.36	26,702,468	41.02	61.1
Expenses										
Programming and Production	7,298,488	7,102,925	-2.68	12,344,154	73.79	21,825,476	76.81	31,106,378	42.52	43.7
Technical	5,901,658	8,758,474	48.41	13,680,746	56.20	10,201,272	-25.43	10,789,220	5.76	16.3
Sales and Promotion	1,046,380	2,276,915	117.60	2,773,246	21.80	2,040,131	-26.44	2,541,507	24.58	24.8
Administration and General	1,222,086	1,899,261	55.41	3,626,020	90.92	3,107,629	-14.30	6,981,691	124.66	54.6
Total Expenses	15,468,612	20,037,575	29.54	32,424,166	61.82	37,174,508	14.65	51,418,796	38.32	35.0
Operating Income	-11,506,445	-12,870,740		-18,435,191		-18,239,423		-24,716,328		
Depreciation	0	0	n/a	0	n/a	0	n/a	-26,336,012	n/a	
P.B.I.T.	-11,506,445	-12,870,740		-18,435,191		-18,239,423		1,619,684		
Interest Expense	0	0	n/a	0	n/a	0	n/a	-	n/a	
Adjustments - Gain (Loss)	0	0	n/a	0	n/a	0	n/a	-	n/a	
Pre-tax Profit	-11,506,445	-12,870,740		-18,435,191		-18,239,423		1,619,684		
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	0	n/a	0	n/a	0	n/a	
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	0	0	n/a	0	n/a	0	n/a	0	n/a	
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Canadian Programming/Revenue (%)	0.00	0.00		0.00		0.00		0.00		
Total Salaries	6,291,013	9,621,602	52.94	15,326,007	59.29	11,664,450	-23.89	15,680,466	34.43	25.7
Average Staff Count	42	55	30.95	85	54.55	69	-18.82	126	82.61	
Average Salary (\$)	149,786	174,938	16.79	180,306	3.07	169,050	-6.24	124,448	-26.38	-4.5
Subscribers										
Profitability (%)										
Operating Margin	-290.4	-179.6		-131.8		-96.3		-92.6		
P.B.I.T. Margin	-290.4	-179.6		-131.8		-96.3		6.1		
Pre-tax Margin	-290.4	-179.6		-131.8		-96.3		6.1		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535424428	The Beautiful Little Channel (formerly Classical Digital)	ZoomerMedia Limited	Olympus Management Limited	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue				0		0	n/a	0	n/a	n/a
Expenses										
Programming and Production				0		0	n/a	12,022	n/a	n/a
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights				0		0	n/a	0	n/a	n/a
Script & concept				0		0	n/a	0	n/a	n/a
Filler Programming + Program Production				0		0	n/a	0	n/a	n/a
Investment in Programming				0		0	n/a	0	n/a	n/a
Total Canadian Programming				0		0	n/a	0	n/a	n/a
Canadian Programming/Revenue (%)				n/a		n/a		n/a		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305424012	The Biography Channel	Rogers Broadcasting Limited	Rogers Communications Inc.	Specialty (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	2,213,413	4,169,505	88.37	3,558,066	-14.66	3,723,170	4.64	3,919,228	5.27	15.4
DTH revenue	3,218,585	3,588,590	11.50	3,616,061	0.77	3,450,776	-4.57	3,114,199	-9.75	-0.8
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	693,351	833,511	20.21	796,206	-4.48	972,522	22.14	1,144,620	17.70	13.4
Other revenue	13,250	26,500	100.00	36,050	36.04	0	-100.00	0	n/a	
Total Revenue	6,138,599	8,618,106	40.39	8,006,383	-7.10	8,146,468	1.75	8,178,047	0.39	7.4
Expenses										
Programming and Production	3,020,725	4,009,709	32.74	4,826,070	20.36	4,172,314	-13.55	4,437,926	6.37	10.1
Technical	704,101	339,173	-51.83	557,781	64.45	549,663	-1.46	605,242	10.11	-3.7
Sales and Promotion	188,959	51,047	-72.99	160,647	214.70	64,328	-59.96	94,232	46.49	-16.0
Administration and General	545,097	834,522	53.10	945,370	13.28	721,703	-23.66	785,150	8.79	9.6
Total Expenses	4,458,882	5,234,451	17.39	6,489,868	23.98	5,508,008	-15.13	5,922,550	7.53	7.4
Operating Income	1,679,717	3,383,655		1,516,515		2,638,460		2,255,497		
Depreciation	149,853	18,775	-87.47	3,693	-80.33	3,392	-8.15	3,861	13.83	-59.9
P.B.I.T.	1,529,864	3,364,880		1,512,822		2,635,068		2,251,636		
Interest Expense	0	0	n/a	634	n/a	712	12.30	272	-61.80	
Adjustments - Gain (Loss)	-48,167	-42,964	-10.80	-196,429	357.19	0	-100.00	0	n/a	
Pre-tax Profit	1,481,697	3,321,916		1,315,759		2,634,356		2,251,364		
Canadian Programming Expenses										
Acquisition of rights	1,379,001	1,672,491	21.28	2,367,209	41.54	1,576,932	-33.38	1,878,489	19.12	8.0
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	580,803	775,908	33.59	1,242,816	60.18	1,306,829	5.15	1,441,341	10.29	25.5
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	1,959,804	2,448,399	24.93	3,610,025	47.44	2,883,761	-20.12	3,319,830	15.12	14.1
Canadian Programming/Revenue (%)	31.93	28.41		45.09		35.40		40.59		
Total Salaries	476,765	912,883	91.47	1,843,098	101.90	1,275,952	-30.77	1,177,754	-7.70	25.4
Average Staff Count	8	7	-12.50	17	142.86	17	0.00	16	-5.88	
Average Salary (\$)	59,596	130,412	118.83	108,418	-16.87	75,056	-30.77	73,610	-1.93	5.4
Subscribers	1,227,260	1,249,704	1.83	2,289,042	83.17	2,247,080	-1.83	2,140,000	-4.77	14.9
Profitability (%)										
Operating Margin	27.4	39.3		18.9		32.4		27.6		
P.B.I.T. Margin	24.9	39.0		18.9		32.3		27.5		
Pre-tax Margin	24.1	38.5		16.4		32.3		27.5		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305423915	The Brand New ONE Body, Mind, Spirit, Love Channel	ZoomerMedia Limited	Olympus Management Limited	Specialty (category A service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	1,481,825	1,667,850	12.55	1,952,286	17.05	2,284,320	17.01	2,639,800	15.56	15.5
DTH revenue	2,366,775	2,338,800	-1.18	2,172,870	-7.09	1,925,650	-11.38	1,901,900	-1.23	-5.3
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	83,734	145,415	73.66	32,449	-77.69	15,832	-51.21	49,108	210.18	-12.5
Other revenue	1,654	0	-100.00	0	n/a	0	n/a	0	n/a	
Total Revenue	3,933,988	4,152,065	5.54	4,157,605	0.13	4,225,802	1.64	4,590,808	8.64	3.9
Expenses										
Programming and Production	1,784,891	1,744,436	-2.27	2,331,325	33.64	2,378,735	2.03	2,446,351	2.84	8.2
Technical	742,878	896,163	20.63	722,795	-19.35	655,648	-9.29	697,336	6.36	-1.6
Sales and Promotion	97,273	226,094	132.43	120,718	-46.61	143,514	18.88	110,726	-22.85	3.3
Administration and General	293,395	332,457	13.31	266,578	-19.82	909,279	241.09	251,109	-72.38	-3.8
Total Expenses	2,918,437	3,199,150	9.62	3,441,416	7.57	4,087,176	18.76	3,505,522	-14.23	4.7
Operating Income	1,015,551	952,915		716,189		138,626		1,085,286		
Depreciation	682	1,962	187.68	1,416	-27.83	14,951	955.86	7,931	-46.95	84.7
P.B.I.T.	1,014,869	950,953		714,773		123,675		1,077,355		
Interest Expense	147,735	69,680	-52.83	21,139	-69.66	0	-100.00	12,389	n/a	
Adjustments - Gain (Loss)	0	0	n/a	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	867,134	881,273		693,634		123,675		1,064,966		
Canadian Programming Expenses										
Acquisition of rights	421,705	350,816	-16.81	530,937	51.34	607,220	14.37	558,537	-8.02	7.3
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	1,014,836	843,105	-16.92	937,235	11.16	1,019,818	8.81	1,255,111	23.07	5.5
Investment in Programming	125,378	408,325	225.68	341,875	-16.27	0	-100.00	0	n/a	-100.0
Total Canadian Programming	1,561,919	1,602,246	2.58	1,810,047	12.97	1,627,038	-10.11	1,813,648	11.47	3.8
Canadian Programming/Revenue (%)	39.70	38.59		43.54		38.50		39.51		
Total Salaries	1,026,342	1,074,891	4.73	878,830	-18.24	819,594	-6.74	819,000	-0.07	-5.5
Average Staff Count	13	13	0.00	12	-7.69	11	-8.33	11	0.00	
Average Salary (\$)	78,949	82,684	4.73	73,236	-11.43	74,509	1.74	74,455	-0.07	-1.5
Subscribers	961,061	961,061	0.00	956,645	-0.46	1,007,470	5.31	1,023,206	1.56	1.6
Profitability (%)										
Operating Margin	25.8	23.0		17.2		3.3		23.6		
P.B.I.T. Margin	25.8	22.9		17.2		2.9		23.5		
Pre-tax Margin	22.0	21.2		16.7		2.9		23.2		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305417215	The Comedy Network	Bell Media Inc.	BCE Inc.	Specialty (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	19,002,126	19,439,973	2.30	19,109,633	-1.70	19,653,390	2.85	18,952,684	-3.57	-0.1
DTH revenue	6,873,714	6,287,252	-8.53	6,471,643	2.93	6,756,722	4.41	7,065,673	4.57	0.7
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	25,586,414	29,539,029	15.45	30,956,652	4.80	29,186,880	-5.72	34,758,191	19.09	8.0
Other revenue	13,109	238,184	>999±	70,460	-70.42	258,956	267.52	27,192	-89.50	
Total Revenue	51,475,363	55,504,438	7.83	56,608,388	1.99	55,855,948	-1.33	60,803,740	8.86	4.3
Expenses										
Programming and Production	33,666,912	29,190,685	-13.30	23,214,736	-20.47	21,106,057	-9.08	21,005,603	-0.48	-11.1
Technical	943,265	1,073,259	13.78	1,136,797	5.92	1,149,459	1.11	1,449,745	26.12	11.3
Sales and Promotion	1,978,674	2,987,362	50.98	1,713,147	-42.65	2,719,011	58.71	3,325,335	22.30	13.9
Administration and General	2,498,053	3,667,973	46.83	5,501,861	50.00	3,344,219	-39.22	2,917,405	-12.76	4.0
Total Expenses	39,086,904	36,919,279	-5.55	31,566,541	-14.50	28,318,746	-10.29	28,698,088	1.34	-7.4
Operating Income	12,388,459	18,585,159		25,041,847		27,537,202		32,105,652		
Depreciation	0	0	n/a	782,612	n/a	1,044,382	33.45	835,529	-20.00	
P.B.I.T.	12,388,459	18,585,159		24,259,235		26,492,820		31,270,123		
Interest Expense	0	0	n/a	0	n/a	19	n/a	81	326.32	
Adjustments - Gain (Loss)	807,105	1,261,829	56.34	-1,986	-100.16	0	-100.00	4,073	n/a	
Pre-tax Profit	13,195,564	19,846,988		24,257,249		26,492,801		31,274,115		
Canadian Programming Expenses										
Acquisition of rights	20,898,188	14,441,832	-30.89	12,596,913	-12.77	7,960,905	-36.80	10,492,022	31.79	-15.8
Script & concept	0	100,000	n/a	190,000	90.00	200,001	5.26	200,000	0.00	
Filler Programming + Program Production	1,345,740	1,261,448	-6.26	1,382,249	9.58	2,353,462	70.26	0	-100.00	-100.0
Investment in Programming	448,415	422,595	-5.76	201,137	-52.40	0	-100.00	0	n/a	-100.0
Total Canadian Programming	22,692,343	16,225,875	-28.50	14,370,299	-11.44	10,514,368	-26.83	10,692,022	1.69	-17.2
Canadian Programming/Revenue (%)	44.08	29.23		25.39		18.82		17.58		
Total Salaries	1,057,157	574,087	-45.70	691,400	20.43	375,694	-45.66	462,069	22.99	-18.7
Average Staff Count	11	8	-27.27	8	0.00	4	-50.00	6	50.00	
Average Salary (\$)	96,105	71,761	-25.33	86,425	20.43	93,924	8.68	77,012	-18.01	-5.4
Subscribers	6,150,497	6,315,977	2.69	6,149,333	-2.64	5,947,278	-3.29	5,849,682	-1.64	-1.3
Profitability (%)										
Operating Margin	24.1	33.5		44.2		49.3		52.8		
P.B.I.T. Margin	24.1	33.5		42.9		47.4		51.4		
Pre-tax Margin	25.6	35.8		42.9		47.4		51.4		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535417126	The Cult Movie Channel	The Cult Movie Channel Inc.	Kohler, Dieter	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	0		n/a	0		15,187	n/a	50,121	230.03	
Expenses										
Programming and Production	0		n/a	0		0	n/a	0	n/a	
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0		n/a	0		0	n/a	0	n/a	
Script & concept	0		n/a	0		0	n/a	0	n/a	
Filler Programming + Program Production	0		n/a	0		0	n/a	0	n/a	
Investment in Programming	0		n/a	0		0	n/a	0	n/a	
Total Canadian Programming	0		n/a	0		0	n/a	0	n/a	
Canadian Programming/Revenue (%)	n/a			n/a		0.00		0.00		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
105424006	The Independent Film Channel Canada	Showcase Television Inc.	Shaw Communications Inc.	Specialty (category A service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	3,245,129	3,621,521	11.60	3,853,525	6.41	4,681,150	21.48	5,561,154	18.80	14.4
DTH revenue	4,239,800	4,422,663	4.31	4,386,513	-0.82	4,122,207	-6.03	3,774,810	-8.43	-2.9
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	986,270	1,161,494	17.77	1,501,193	29.25	1,660,542	10.61	1,662,611	0.12	14.0
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	8,471,199	9,205,678	8.67	9,741,231	5.82	10,463,899	7.42	10,998,575	5.11	6.8
Expenses										
Programming and Production	3,661,659	4,388,490	19.85	4,322,894	-1.49	2,481,724	-42.59	2,727,463	9.90	-7.1
Technical	793,085	757,629	-4.47	694,165	-8.38	668,326	-3.72	646,254	-3.30	-5.0
Sales and Promotion	289,220	163,451	-43.49	151,205	-7.49	215,861	42.76	141,295	-34.54	-16.4
Administration and General	2,160,013	1,471,129	-31.89	1,470,657	-0.03	1,636,681	11.29	1,692,874	3.43	-5.9
Total Expenses	6,903,977	6,780,699	-1.79	6,638,921	-2.09	5,002,592	-24.65	5,207,886	4.10	-6.8
Operating Income	1,567,222	2,424,979		3,102,310		5,461,307		5,790,689		
Depreciation	5,438	0	-100.00	0	n/a	1,827	n/a	0	-100.00	-100.0
P.B.I.T.	1,561,784	2,424,979		3,102,310		5,459,480		5,790,689		
Interest Expense	3,160,242	3,247,491	2.76	2,757,286	-15.09	287	-99.99	1,359	373.52	
Adjustments - Gain (Loss)	239	0	-100.00	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	-1,598,219	-822,512		345,024		5,459,193		5,789,330		
Canadian Programming Expenses										
Acquisition of rights	1,660,582	2,882,027	73.56	2,918,018	1.25	699,617	-76.02	1,097,614	56.89	-9.8
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	586,895	412,347	-29.74	440,804	6.90	553,798	25.63	439,807	-20.58	-7.0
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	2,247,477	3,294,374	46.58	3,358,822	1.96	1,253,415	-62.68	1,537,421	22.66	-9.1
Canadian Programming/Revenue (%)	26.53	35.79		34.48		11.98		13.98		
Total Salaries	1,370,035	673,742	-50.82	681,027	1.08	907,688	33.28	853,170	-6.01	-11.2
Average Staff Count	17	9	-47.06	9	0.00	11	22.22	10	-9.09	
Average Salary (\$)	80,590	74,860	-7.11	75,670	1.08	82,517	9.05	85,317	3.39	1.4
Subscribers	2,568,995	2,829,790	10.15	2,821,586	-0.29	2,813,283	-0.29	2,727,950	-3.03	1.5
Profitability (%)										
Operating Margin	18.5	26.3		31.8		52.2		52.6		
P.B.I.T. Margin	18.4	26.3		31.8		52.2		52.6		
Pre-tax Margin	-18.9	-8.9		3.5		52.2		52.6		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535419461	The Israeli Network (formerly Israeli TV 1)	Ethnic Channels Group Limited	Levin, Slava	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	353,426	237,061	-32.92	286,186	20.72	330,189	15.38	312,420	-5.38	-3.0
Expenses										
Programming and Production	187,996	123,386	-34.37	93,132	-24.52	90,104	-3.25	138,205	53.38	-7.4
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	10,045	n/a	8,999	-10.41	6,041	-32.87	
Script & concept	49,437	18,054	-63.48	13,393	-25.82	11,998	-10.42	8,055	-32.86	-36.5
Filler Programming + Program Production	49,436	18,053	-63.48	43,527	141.11	38,994	-10.41	26,177	-32.87	-14.7
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	98,873	36,107	-63.48	66,965	85.46	59,991	-10.41	40,273	-32.87	-20.1
Canadian Programming/Revenue (%)	27.98	15.23		23.40		18.17		12.89		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
314600354	The Movie Network	Bell Media Inc.	BCE Inc.	Pay-TV (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	69,395,798	71,724,412	3.36	74,278,011	3.56	75,387,579	1.49	73,589,577	-2.39	1.5
DTH revenue	53,271,938	58,747,771	10.28	59,436,346	1.17	55,239,473	-7.06	54,177,318	-1.92	0.4
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Other revenue	0	6,063,911	n/a	5,033,707	-16.99	6,079,650	20.78	0	-100.00	
Total Revenue	122,667,736	136,536,094	11.31	138,748,064	1.62	136,706,702	-1.47	127,766,895	-6.54	1.0
Expenses										
Programming and Production	82,702,526	91,635,147	10.80	96,991,335	5.85	95,632,984	-1.40	89,563,224	-6.35	2.0
Technical	1,545,269	1,504,396	-2.65	1,651,885	9.80	1,413,527	-14.43	1,010,318	-28.53	-10.1
Sales and Promotion	5,647,848	5,988,980	6.04	5,730,329	-4.32	5,877,476	2.57	4,989,104	-15.11	-3.1
Administration and General	2,939,967	4,212,401	43.28	4,594,174	9.06	5,097,931	10.97	14,065,793	175.91	47.9
Total Expenses	92,835,610	103,340,924	11.32	108,967,723	5.44	108,021,918	-0.87	109,628,439	1.49	4.2
Operating Income	29,832,126	33,195,170		29,780,341		28,684,784		18,138,456		
Depreciation	1,674,119	1,669,812	-0.26	1,647,095	-1.36	1,114,071	-32.36	1,509,862	35.53	-2.6
P.B.I.T.	28,158,007	31,525,358		28,133,246		27,570,713		16,628,594		
Interest Expense	976,057	941,630	-3.53	1,037,957	10.23	858,920	-17.25	642,843	-25.16	
Adjustments - Gain (Loss)	-561,610	-233,824	-58.37	-200,000	-14.47	-200,000	0.00	-200,000	0.00	
Pre-tax Profit	26,620,340	30,349,904		26,895,289		26,511,793		15,785,751		
Canadian Programming Expenses										
Acquisition of rights	13,065,419	14,612,149	11.84	18,585,419	27.19	17,609,411	-5.25	16,587,714	-5.80	6.2
Script & concept	1,300,000	1,603,196	23.32	1,551,950	-3.20	1,300,000	-16.23	1,300,000	0.00	0.0
Filler Programming + Program Production	3,185,482	3,601,421	13.06	3,273,558	-9.10	3,985,558	21.75	2,273,962	-42.94	-8.1
Investment in Programming	6,459,094	6,585,888	1.96	2,737,151	-58.44	5,665,588	106.99	3,117,821	-44.97	-16.7
Total Canadian Programming	24,009,995	26,402,654	9.97	26,148,078	-0.96	28,560,557	9.23	23,279,497	-18.49	-0.8
Canadian Programming/Revenue (%)	19.57	19.34		18.85		20.89		18.22		
Total Salaries	11,597,157	12,495,770	7.75	14,111,652	12.93	14,135,158	0.17	12,633,096	-10.63	2.2
Average Staff Count	128	139	8.59	149	7.19	157	5.37	148	-5.73	
Average Salary (\$)	90,603	89,898	-0.78	94,709	5.35	90,033	-4.94	85,359	-5.19	-1.5
Subscribers	1,152,431	1,220,869	5.94	1,226,465	0.46	1,187,520	-3.18	1,181,772	-0.48	0.6
Profitability (%)										
Operating Margin	24.3	24.3		21.5		21.0		14.2		
P.B.I.T. Margin	23.0	23.1		20.3		20.2		13.0		
Pre-tax Margin	21.7	22.2		19.4		19.4		12.4		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
315413716	The Movie Network Encore (formerly Mpix)	Bell Media Inc.	BCE Inc.	Pay-TV (category A service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	13,874,679	14,650,304	5.59	16,190,798	10.52	15,070,928	-6.92	14,491,607	-3.84	1.1
DTH revenue	9,022,901	9,405,183	4.24	9,496,348	0.97	8,749,254	-7.87	8,627,296	-1.39	-1.1
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	22,897,580	24,055,487	5.06	25,687,146	6.78	23,820,182	-7.27	23,118,903	-2.94	0.2
Expenses										
Programming and Production	7,092,495	7,849,514	10.67	7,430,290	-5.34	8,269,750	11.30	7,494,895	-9.37	1.4
Technical	1,322,639	1,329,870	0.55	1,425,129	7.16	1,436,330	0.79	1,433,219	-0.22	2.0
Sales and Promotion	974,611	996,998	2.30	1,030,479	3.36	895,025	-13.14	730,304	-18.40	-7.0
Administration and General	1,151,152	1,266,188	9.99	1,384,795	9.37	1,431,644	3.38	1,377,471	-3.78	4.6
Total Expenses	10,540,897	11,442,570	8.55	11,270,693	-1.50	12,032,749	6.76	11,035,889	-8.28	1.2
Operating Income	12,356,683	12,612,917		14,416,453		11,787,433		12,083,014		
Depreciation	0	0	n/a	0	n/a	0	n/a	0	n/a	
P.B.I.T.	12,356,683	12,612,917		14,416,453		11,787,433		12,083,014		
Interest Expense	522,831	423,800	-18.94	546,094	28.86	350,219	-35.87	331,007	-5.49	
Adjustments - Gain (Loss)	0	0	n/a	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	11,833,852	12,189,117		13,870,359		11,437,214		11,752,007		
Canadian Programming Expenses										
Acquisition of rights	1,281,995	1,343,857	4.83	1,385,897	3.13	1,472,822	6.27	1,649,139	11.97	6.5
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	952,245	931,619	-2.17	903,646	-3.00	1,208,984	33.79	966,093	-20.09	0.4
Investment in Programming	1,355,250	1,850,750	36.56	1,508,300	-18.50	1,791,210	18.76	1,059,417	-40.85	-6.0
Total Canadian Programming	3,589,490	4,126,226	14.95	3,797,843	-7.96	4,473,016	17.78	3,674,649	-17.85	0.6
Canadian Programming/Revenue (%)	15.68	17.15		14.78		18.78		15.89		
Total Salaries	875,589	937,350	7.05	937,350	0.00	919,556	-1.90	946,390	2.92	2.0
Average Staff Count	16	16	0.00	15	-6.25	15	0.00	15	0.00	
Average Salary (\$)	54,724	58,584	7.05	62,490	6.67	61,304	-1.90	63,093	2.92	3.6
Subscribers	1,513,202	1,629,123	7.66	1,583,223	-2.82	1,480,266	-6.50	1,401,247	-5.34	-1.9
Profitability (%)										
Operating Margin	54.0	52.4		56.1		49.5		52.3		
P.B.I.T. Margin	54.0	52.4		56.1		49.5		52.3		
Pre-tax Margin	51.7	50.7		54.0		48.0		50.8		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305425789	The NHL Network	The NHL Network Inc.	3918921 Canada Inc.	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	10,928,287	11,447,416	4.75	11,970,969	4.57	12,550,023	4.84	12,299,336	-2.00	3.0
Expenses										
Programming and Production	3,129,357	2,952,689	-5.65	4,638,366	57.09	4,698,457	1.30	4,574,933	-2.63	10.0
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	300,000	152,500	-49.17	300,000	96.72	300,000	0.00	300,000	0.00	0.0
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	2,415,544	2,470,784	2.29	2,776,885	12.39	2,786,996	0.36	2,263,039	-18.80	-1.6
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	2,715,544	2,623,284	-3.40	3,076,885	17.29	3,086,996	0.33	2,563,039	-16.97	-1.4
Canadian Programming/Revenue (%)	24.85	22.92		25.70		24.60		20.84		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305424822	The Pet Network	Stornoway Communications	Smith, Vincent & Co. Ltd.	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	510,659	517,379	1.32	690,726	33.50	1,525,065	120.79	2,096,234	37.45	42.3
Expenses										
Programming and Production	624,102	734,534	17.69	951,445	29.53	1,854,513	94.92	2,241,917	20.89	37.7
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	131,241	516,904	293.86	633,729	22.60	1,418,960	123.91	1,630,561	14.91	87.7
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	303,958	110,977	-63.49	163,440	47.27	193,845	18.60	398,211	105.43	7.0
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	435,199	627,881	44.27	797,169	26.96	1,612,805	102.32	2,028,772	25.79	46.9
Canadian Programming/Revenue (%)	85.22	121.36		115.41		105.75		96.78		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
314600537	The Sports Network (TSN)	The Sports Network Inc.	BCE Inc.	Specialty (category C service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	91,367,485	102,552,229	12.24	112,813,081	10.01	185,770,758	64.67	216,353,607	16.46	24.1
DTH revenue	30,461,683	33,246,953	9.14	34,254,957	3.03	55,738,143	62.72	62,900,532	12.85	19.9
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	98,525,136	121,104,835	22.92	129,582,617	7.00	133,180,289	2.78	120,704,444	-9.37	5.2
Other revenue	163,287	10,714,389	>999±	12,749,039	18.99	144,521	-98.87	434,897	200.92	
Total Revenue	220,517,591	267,618,406	21.36	289,399,694	8.14	374,833,711	29.52	400,393,480	6.82	16.1
Expenses										
Programming and Production	151,283,422	180,398,010	19.25	167,091,606	-7.38	272,170,110	62.89	235,182,618	-13.59	11.7
Technical	5,552,392	5,581,701	0.53	5,939,227	6.41	930,329	-84.34	1,218,641	30.99	-31.6
Sales and Promotion	15,028,250	15,812,461	5.22	16,065,902	1.60	16,410,445	2.14	15,488,273	-5.62	0.8
Administration and General	8,031,419	12,335,363	53.59	15,363,935	24.55	15,593,200	1.49	19,702,712	26.35	25.2
Total Expenses	179,895,483	214,127,535	19.03	204,460,670	-4.51	305,104,084	49.22	271,592,244	-10.98	10.9
Operating Income	40,622,108	53,490,871		84,939,024		69,729,627		128,801,236		
Depreciation	358,206	529,590	47.85	2,735,050	416.45	7,933,517	190.07	5,765,857	-27.32	100.3
P.B.I.T.	40,263,902	52,961,281		82,203,974		61,796,110		123,035,379		
Interest Expense	25,350,265	25,408,888	0.23	25,228,806	-0.71	25,253,030	0.10	25,213,408	-0.16	
Adjustments - Gain (Loss)	17,415,960	14,829,179	-14.85	1,353,215	-90.87	444,352	-67.16	4,519,565	917.11	
Pre-tax Profit	32,329,597	42,381,572		58,328,383		36,987,432		102,341,536		
Canadian Programming Expenses										
Acquisition of rights	62,724,714	62,528,748	-0.31	69,218,379	10.70	96,815,920	39.87	62,648,471	-35.29	0.0
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	60,195,421	85,710,968	42.39	70,928,036	-17.25	89,407,461	26.05	86,883,848	-2.82	9.6
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	122,920,135	148,239,716	20.60	140,146,415	-5.46	186,223,381	32.88	149,532,319	-19.70	5.0
Canadian Programming/Revenue (%)	55.74	55.39		48.43		49.68		37.35		
Total Salaries	16,524,661	17,475,794	5.76	20,287,941	16.09	22,518,305	10.99	23,098,468	2.58	8.7
Average Staff Count	182	186	2.20	199	6.99	214	7.54	218	1.87	
Average Salary (\$)	90,795	93,956	3.48	101,949	8.51	105,226	3.21	105,956	0.69	3.9
Subscribers	11,652,124	9,180,247	-21.21	9,003,852	-1.92	9,190,812	2.08	9,069,491	-1.32	-6.1
Profitability (%)										
Operating Margin	18.4	20.0		29.4		18.6		32.2		
P.B.I.T. Margin	18.3	19.8		28.4		16.5		30.7		
Pre-tax Margin	14.7	15.8		20.2		9.9		25.6		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
214301194	TheWeather Network / MétéoMédia	Pelmorex Communications Inc.	Pelmorex Investments Inc.	Specialty (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	22,271,222	22,233,028	-0.17	22,900,686	3.00	23,393,424	2.15	23,870,896	2.04	1.8
DTH revenue	7,323,817	7,618,765	4.03	7,777,821	2.09	7,727,874	-0.64	7,468,298	-3.36	0.5
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	18,932,686	16,945,561	-10.50	18,236,451	7.62	19,001,825	4.20	19,336,119	1.76	0.5
Other revenue	244,144	200,063	-18.06	220,118	10.02	251,744	14.37	152,527	-39.41	
Total Revenue	48,771,869	46,997,417	-3.64	49,135,076	4.55	50,374,867	2.52	50,827,840	0.90	1.0
Expenses										
Programming and Production	18,842,997	19,668,138	4.38	20,715,231	5.32	22,489,623	8.57	23,062,400	2.55	5.2
Technical	2,298,719	2,348,644	2.17	2,630,908	12.02	2,948,683	12.08	2,896,151	-1.78	6.0
Sales and Promotion	2,064,838	1,703,240	-17.51	3,034,004	78.13	2,686,619	-11.45	2,842,720	5.81	8.3
Administration and General	9,912,023	8,585,465	-13.38	9,289,787	8.20	8,873,788	-4.48	8,735,998	-1.55	-3.1
Total Expenses	33,118,577	32,305,487	-2.46	35,669,930	10.41	36,998,713	3.73	37,537,269	1.46	3.2
Operating Income	15,653,292	14,691,930		13,465,146		13,376,154		13,290,571		
Depreciation	1,676,014	2,070,022	23.51	2,695,657	30.22	2,399,745	-10.98	2,674,486	11.45	12.4
P.B.I.T.	13,977,278	12,621,908		10,769,489		10,976,409		10,616,085		
Interest Expense	883,323	373,106	-57.76	307,564	-17.57	-68,092	-122.14	-29,564	-56.58	
Adjustments - Gain (Loss)	-20,321	-3,649	-82.04	0	-100.00	0	n/a	0	n/a	
Pre-tax Profit	13,073,634	12,245,153		10,461,925		11,044,501		10,645,649		
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	0	n/a	0	n/a	0	n/a	
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	18,842,997	19,668,138	4.38	20,715,231	5.32	22,489,623	8.57	23,062,400	2.55	5.2
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	18,842,997	19,668,138	4.38	20,715,231	5.32	22,489,623	8.57	23,062,400	2.55	5.2
Canadian Programming/Revenue (%)	38.63	41.85		42.16		44.64		45.37		
Total Salaries	14,444,778	14,573,843	0.89	16,121,322	10.62	15,388,111	-4.55	15,896,823	3.31	2.4
Average Staff Count	187	192	2.67	193	0.52	188	-2.59	198	5.32	
Average Salary (\$)	77,245	75,905	-1.73	83,530	10.05	81,852	-2.01	80,287	-1.91	1.0
Subscribers	10,786,489	11,021,664	2.18	11,124,476	0.93	11,329,477	1.84	11,353,301	0.21	1.3
Profitability (%)										
Operating Margin	32.1	31.3		27.4		26.6		26.1		
P.B.I.T. Margin	28.7	26.9		21.9		21.8		20.9		
Pre-tax Margin	26.8	26.1		21.3		21.9		20.9		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305423999	travel + escape	Blue Ant Media Partnership	Blue Ant Media Inc.	Specialty (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	2,537,262	2,331,574	-8.11	3,051,299	30.87	3,013,003	-1.26	3,706,496	23.02	9.9
DTH revenue	2,456,269	2,708,830	10.28	2,064,510	-23.79	2,284,306	10.65	1,455,348	-36.29	-12.3
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	359,528	341,295	-5.07	347,461	1.81	812,102	133.72	874,254	7.65	24.9
Other revenue	0	0	n/a	0	n/a	39,583	n/a	0	-100.00	
Total Revenue	5,353,059	5,381,699	0.54	5,463,270	1.52	6,148,994	12.55	6,036,098	-1.84	3.1
Expenses										
Programming and Production	2,202,099	2,668,145	21.16	3,354,044	25.71	3,272,935	-2.42	4,203,908	28.44	17.5
Technical	609,818	543,590	-10.86	503,033	-7.46	836,462	66.28	1,019,191	21.85	13.7
Sales and Promotion	308,402	335,790	8.88	144,896	-56.85	431,035	197.48	537,326	24.66	14.9
Administration and General	639,160	648,964	1.53	1,273,015	96.16	1,375,276	8.03	414,522	-69.86	-10.3
Total Expenses	3,759,479	4,196,489	11.62	5,274,988	25.70	5,915,708	12.15	6,174,947	4.38	13.2
Operating Income	1,593,580	1,185,210		188,282		233,286		-138,849		
Depreciation	0	0	n/a	0	n/a	0	n/a	0	n/a	
P.B.I.T.	1,593,580	1,185,210		188,282		233,286		-138,849		
Interest Expense	0	0	n/a	2,180	n/a	117,812	>999±	0	-100.00	
Adjustments - Gain (Loss)	47,149	0	-100.00	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	1,640,729	1,185,210		186,102		115,474		-138,849		
Canadian Programming Expenses										
Acquisition of rights	169,544	70,546	-58.39	2,682,610	>999±	1,015,566	-62.14	1,640,383	61.52	76.4
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	1,808,451	2,491,622	37.78	0	-100.00	1,157,493	n/a	1,612,706	39.33	-2.8
Investment in Programming	0	0	n/a	0	n/a	107,468	n/a	113,194	5.33	
Total Canadian Programming	1,977,995	2,562,168	29.53	2,682,610	4.70	2,280,527	-14.99	3,366,283	47.61	14.2
Canadian Programming/Revenue (%)	36.95	47.61		49.10		37.09		55.77		
Total Salaries	164,133	172,394	5.03	821,547	376.55	1,605,801	95.46	0	-100.00	-100.0
Average Staff Count	2.7	2.5	-7.41	20	700.00	21.75	8.75	0	-100.00	
Average Salary (\$)	60,790	68,958	13.44	41,077	-40.43	73,830	79.73	n/a	n/a	n/a
Subscribers	968,250	1,005,141	3.81	1,068,275	6.28	1,116,322	4.50	4,573,419	309.69	47.4
Profitability (%)										
Operating Margin	29.8	22.0		3.4		3.8		-2.3		
P.B.I.T. Margin	29.8	22.0		3.4		3.8		-2.3		
Pre-tax Margin	30.7	22.0		3.4		1.9		-2.3		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
305417281	TreeHouse TV	YTV Canada, Inc.	Corus Entertainment Inc.	Specialty (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	9,052,852	8,609,077	-4.90	8,857,651	2.89	8,886,139	0.32	8,444,959	-4.96	-1.7
DTH revenue	2,102,272	2,390,429	13.71	2,518,645	5.36	2,673,420	6.15	2,922,293	9.31	8.6
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	419,365	496,039	18.28	463,683	-6.52	189,175	-59.20	487,889	157.90	3.9
Other revenue	3,260,506	2,907,472	-10.83	2,712,128	-6.72	2,505,776	-7.61	2,643,551	5.50	
Total Revenue	14,834,995	14,403,017	-2.91	14,552,107	1.04	14,254,510	-2.05	14,498,692	1.71	-0.6
Expenses										
Programming and Production	4,163,863	4,525,056	8.67	5,302,772	17.19	5,969,145	12.57	6,284,716	5.29	10.8
Technical	509,108	494,170	-2.93	486,214	-1.61	427,795	-12.02	391,809	-8.41	-6.3
Sales and Promotion	1,025,123	782,820	-23.64	1,153,209	47.31	1,188,333	3.05	644,020	-45.80	-11.0
Administration and General	2,922,963	3,029,193	3.63	2,821,427	-6.86	2,663,136	-5.61	2,235,620	-16.05	-6.5
Total Expenses	8,621,057	8,831,239	2.44	9,763,622	10.56	10,248,409	4.97	9,556,165	-6.75	2.6
Operating Income	6,213,938	5,571,778		4,788,485		4,006,101		4,942,527		
Depreciation	0	0	n/a	0	n/a	0	n/a	0	n/a	
P.B.I.T.	6,213,938	5,571,778		4,788,485		4,006,101		4,942,527		
Interest Expense	163,593	237,731	45.32	277,799	16.85	256,607	-7.63	160,573	-37.42	
Adjustments - Gain (Loss)	598,784	1,798,211	200.31	2,141,335	19.08	2,059,682	-3.81	2,334,955	13.36	
Pre-tax Profit	6,649,129	7,132,258		6,652,021		5,809,176		7,116,909		
Canadian Programming Expenses										
Acquisition of rights	2,972,432	3,449,576	16.05	3,936,891	14.13	4,141,566	5.20	4,207,189	1.58	9.1
Script & concept	53,548	109,824	105.09	86,416	-21.31	188,406	118.02	238,684	26.69	45.3
Filler Programming + Program Production	152,235	169,098	11.08	174,928	3.45	376,881	115.45	482,942	28.14	33.5
Investment in Programming	14,230	-73,268	-614.88	5,000	-106.82	89,350	>999±	18,164	-79.67	6.3
Total Canadian Programming	3,192,445	3,655,230	14.50	4,203,235	14.99	4,796,203	14.11	4,946,979	3.14	11.6
Canadian Programming/Revenue (%)	21.52	25.38		28.88		33.65		34.12		
Total Salaries	1,649,782	1,261,886	-23.51	1,465,560	16.14	1,302,609	-11.12	1,233,592	-5.30	-7.0
Average Staff Count	22	13	-40.91	23	76.92	25	8.70	22	-12.00	
Average Salary (\$)	74,990	97,068	29.44	63,720	-34.36	52,104	-18.23	56,072	7.62	-7.0
Subscribers	8,235,480	8,516,337	3.41	8,579,846	0.75	8,673,063	1.09	8,637,702	-0.41	1.2
Profitability (%)										
Operating Margin	41.9	38.7		32.9		28.1		34.1		
P.B.I.T. Margin	41.9	38.7		32.9		28.1		34.1		
Pre-tax Margin	44.8	49.5		45.7		40.8		49.1		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
214301103	TV5	TV5 Québec Canada	TV5 Québec Canada	Specialty (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	7,960,955	8,171,918	2.65	8,609,805	5.36	8,723,159	1.32	8,505,772	-2.49	1.7
DTH revenue	1,932,950	1,988,302	2.86	2,073,225	4.27	2,387,501	15.16	2,479,616	3.86	6.4
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	987,144	1,061,548	7.54	1,496,554	40.98	2,012,424	34.47	2,473,048	22.89	25.8
Other revenue	4,561,183	5,350,400	17.30	6,404,010	19.69	5,168,264	-19.30	5,117,726	-0.98	
Total Revenue	15,442,232	16,572,168	7.32	18,583,594	12.14	18,291,348	-1.57	18,576,162	1.56	4.7
Expenses										
Programming and Production	6,455,809	7,388,404	14.45	8,346,557	12.97	9,374,165	12.31	9,489,676	1.23	10.1
Technical	2,862,946	1,714,528	-40.11	1,839,837	7.31	1,815,011	-1.35	1,955,821	7.76	-9.1
Sales and Promotion	3,192,889	4,146,027	29.85	4,047,242	-2.38	4,091,242	1.09	3,850,715	-5.88	4.8
Administration and General	2,360,747	2,583,165	9.42	3,079,068	19.20	2,232,980	-27.48	2,369,973	6.13	0.1
Total Expenses	14,872,391	15,832,124	6.45	17,312,704	9.35	17,513,398	1.16	17,666,185	0.87	4.4
Operating Income	569,841	740,044		1,270,890		777,950		909,977		
Depreciation	534,797	780,369	45.92	844,016	8.16	790,229	-6.37	619,288	-21.63	3.7
P.B.I.T.	35,044	-40,325		426,874		-12,279		290,689		
Interest Expense	28,371	35,544	25.28	25,682	-27.75	18,968	-26.14	9,400	-50.44	
Adjustments - Gain (Loss)	-19,282	-1,039	-94.61	1,205	-215.98	-25,314	>999±	-35,446	40.03	
Pre-tax Profit	-12,609	-76,908		402,397		-56,561		245,843		
Canadian Programming Expenses										
Acquisition of rights	5,035,444	5,605,912	11.33	6,188,374	10.39	7,108,336	14.87	6,762,611	-4.86	7.7
Script & concept	30,039	78,214	160.37	334,000	327.03	148,728	-55.47	521,025	250.32	104.1
Filler Programming + Program Production	218,036	163,418	-25.05	218,346	33.61	219,994	0.75	217,430	-1.17	-0.1
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	5,283,519	5,847,544	10.68	6,740,720	15.27	7,477,058	10.92	7,501,066	0.32	9.2
Canadian Programming/Revenue (%)	34.21	35.29		36.27		40.88		40.38		
Total Salaries	3,543,678	4,311,106	21.66	5,013,857	16.30	3,866,436	-22.88	4,252,978	10.00	4.7
Average Staff Count	49	59	20.41	71	20.34	50	-29.58	51	2.00	
Average Salary (\$)	72,320	73,070	1.04	70,618	-3.36	77,329	9.50	83,392	7.84	3.6
Subscribers	6,904,540	6,918,027	0.20	7,106,667	2.73	6,912,634	-2.73	6,914,529	0.03	0.0
Profitability (%)										
Operating Margin	3.7	4.5		6.8		4.3		4.9		
P.B.I.T. Margin	0.2	-0.2		2.3		-0.1		1.6		
Pre-tax Margin	-0.1	-0.5		2.2		-0.3		1.3		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year						
535429486	TVA Sports	Groupe TVA inc.	Les Placements Péladeau inc.	Specialty (category C service)	2013						
(\$)		2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue											
Residential/bulk/smatv subscriber revenue							5,418,437		8,718,098	60.90	n/a
DTH revenue							2,752,074		4,107,034	49.23	n/a
Local advertising revenue							0		0	n/a	n/a
National advertising revenue							2,170,240		1,985,084	-8.53	n/a
Other revenue							515,259		209,947	-59.25	
	Total Revenue						10,856,010		15,020,163	38.36	n/a
Expenses											
Programming and Production							24,668,700		26,165,950	6.07	n/a
Technical							2,631,034		3,999,164	52.00	n/a
Sales and Promotion							2,457,465		2,479,552	0.90	n/a
Administration and General							1,262,526		993,112	-21.34	n/a
	Total Expenses						31,019,725		33,637,778	8.44	n/a
Operating Income							-20,163,715		-18,617,615		
Depreciation							300,000		300,000	0.00	n/a
	P.B.I.T.						-20,463,715		-18,917,615		
Interest Expense							224,887		230,934	2.69	
Adjustments - Gain (Loss)							0		0	n/a	
	Pre-tax Profit						-20,688,602		-19,148,549		
Canadian Programming Expenses											
Acquisition of rights							6,709,864		5,686,972	-15.24	n/a
Script & concept							0		0	n/a	n/a
Filler Programming + Program Production							17,068,236		19,368,854	13.48	n/a
Investment in Programming							0		0	n/a	n/a
	Total Canadian Programming						23,778,100		25,055,826	5.37	n/a
Canadian Programming/Revenue (%)							219.03		166.81		
Total Salaries							7,576,429		6,317,762	-16.61	n/a
Average Staff Count							67		69	2.99	
Average Salary (\$)							113,081		91,562	-19.03	n/a
	Subscribers						1,639,336		1,523,946	-7.04	n/a
Profitability (%)											
Operating Margin							-185.7		-124.0		
P.B.I.T. Margin							-188.5		-125.9		
Pre-tax Margin							-190.6		-127.5		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305424020	Twist TV (formerly Discovery Health Network)	Discovery Health Channel Canada ULC	Shaw Communications Inc.	Specialty (category A service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	2,079,729	2,138,369	2.82	2,162,600	1.13	3,112,766	43.94	3,454,359	10.97	13.5
DTH revenue	2,400,664	2,378,262	-0.93	2,223,989	-6.49	2,002,985	-9.94	1,807,164	-9.78	-6.9
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	1,705,297	1,633,480	-4.21	1,953,502	19.59	1,864,550	-4.55	1,761,425	-5.53	0.8
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	6,185,690	6,150,111	-0.58	6,340,091	3.09	6,980,301	10.10	7,022,948	0.61	3.2
Expenses										
Programming and Production	1,629,940	1,479,991	-9.20	1,641,390	10.91	2,475,992	50.85	1,888,235	-23.74	3.8
Technical	786,445	757,629	-3.66	697,495	-7.94	675,368	-3.17	657,017	-2.72	-4.4
Sales and Promotion	298,868	226,819	-24.11	633,262	179.19	202,177	-68.07	121,434	-39.94	-20.2
Administration and General	1,535,614	1,040,790	-32.22	1,105,350	6.20	847,679	-23.31	911,929	7.58	-12.2
Total Expenses	4,250,867	3,505,229	-17.54	4,077,497	16.33	4,201,216	3.03	3,578,615	-14.82	-4.2
Operating Income	1,934,823	2,644,882		2,262,594		2,779,085		3,444,333		
Depreciation	3,895	0	-100.00	0	n/a	1,827	n/a	5,481	200.00	8.9
P.B.I.T.	1,930,928	2,644,882		2,262,594		2,777,258		3,438,852		
Interest Expense	61,387	-98,484	-260.43	-298,246	202.84	-460,311	54.34	-801,820	74.19	
Adjustments - Gain (Loss)	494	0	-100.00	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	1,870,035	2,743,366		2,560,840		3,237,569		4,240,672		
Canadian Programming Expenses										
Acquisition of rights	181,854	211,689	16.41	153,885	-27.31	826,240	436.92	497,681	-39.77	28.6
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	213,544	178,149	-16.58	350,361	96.67	407,519	16.31	307,095	-24.64	9.5
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	395,398	389,838	-1.41	504,246	29.35	1,233,759	144.67	804,776	-34.77	19.4
Canadian Programming/Revenue (%)	6.39	6.34		7.95		17.67		11.46		
Total Salaries	1,164,829	708,111	-39.21	716,407	1.17	985,035	37.50	929,671	-5.62	-5.5
Average Staff Count	16	9	-43.75	9	0.00	12	33.33	10	-16.67	
Average Salary (\$)	72,802	78,679	8.07	79,601	1.17	82,086	3.12	92,967	13.26	6.3
Subscribers	2,005,029	2,186,407	9.05	2,099,795	-3.96	2,157,968	2.77	2,173,082	0.70	2.0
Profitability (%)										
Operating Margin	31.3	43.0		35.7		39.8		49.0		
P.B.I.T. Margin	31.2	43.0		35.7		39.8		49.0		
Pre-tax Margin	30.2	44.6		40.4		46.4		60.4		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535423082	Univision Canada (formerly TLN en Español)	Teletatino Network Inc.	Corus Entertainment Inc.	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	97,597	197,966	102.84	900,671	354.96	1,379,629	53.18	1,284,583	-6.89	90.5
Expenses										
Programming and Production	53,646	98,068	82.81	102,344	4.36	159,135	55.49	137,785	-13.42	26.6
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	4,000	4,000	0.00	4,000	0.00	4,000	0.00	4,000	0.00	0.0
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	0	0	n/a	0	n/a	0	n/a	0	n/a	
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	4,000	4,000	0.00	4,000	0.00	4,000	0.00	4,000	0.00	0.0
Canadian Programming/Revenue (%)	4.10	2.02		0.44		0.29		0.31		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535429444	UTV Movies	Soundview Entertainment Inc.	Soundview Broadcasting	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue						1,743		1,738	-0.29	n/a
Expenses										
Programming and Production						0		1,477	n/a	n/a
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights						0		0	n/a	n/a
Script & concept						0		0	n/a	n/a
Filler Programming + Program Production						0		0	n/a	n/a
Investment in Programming						0		0	n/a	n/a
Total Canadian Programming						0		0	n/a	n/a
Canadian Programming/Revenue (%)						0.00		0.00		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year						
535426169	Vanessa (French)	Télévision Sex-Shop inc.	3845397 Canada Inc.	Pay-TV (category B service)	2013						
(\$)		2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue											
Residential/bulk/smatv subscriber revenue					305,538		581,836	90.43	523,711	-9.99	n/a
DTH revenue					0		0	n/a	0	n/a	n/a
Local advertising revenue					0		0	n/a	0	n/a	n/a
National advertising revenue					0		0	n/a	0	n/a	n/a
Other revenue					394,358		231,955	-41.18	72,157	-68.89	
	Total Revenue				699,896		813,791	16.27	595,868	-26.78	n/a
Expenses											
Programming and Production					646,361		895,539	38.55	291,267	-67.48	n/a
Technical					365,306		193,573	-47.01	210,346	8.66	n/a
Sales and Promotion					504,418		206,404	-59.08	22,301	-89.20	n/a
Administration and General					596,279		374,888	-37.13	96,529	-74.25	n/a
	Total Expenses				2,112,364		1,670,404	-20.92	620,443	-62.86	n/a
Operating Income					-1,412,468		-856,613		-24,575		
Depreciation					16,705		22,168	32.70	15,744	-28.98	n/a
	P.B.I.T.				-1,429,173		-878,781		-40,319		
Interest Expense					19,690		73,502	273.30	50,160	-31.76	
Adjustments - Gain (Loss)					5,086		98	-98.07	0	-100.00	
	Pre-tax Profit				-1,443,777		-952,185		-90,479		
Canadian Programming Expenses											
Acquisition of rights					22,389		70,517	214.96	95,348	35.21	n/a
Script & concept					0		0	n/a	0	n/a	n/a
Filler Programming + Program Production					472,989		678,783	43.51	0	-100.00	n/a
Investment in Programming					0		0	n/a	123,449	n/a	n/a
	Total Canadian Programming				495,378		749,300	51.26	218,797	-70.80	n/a
Canadian Programming/Revenue (%)					70.78		92.08		36.72		
Total Salaries					842,058		723,388	-14.09	106,216	-85.32	n/a
Average Staff Count					9		6	-33.33	3	-50.00	
Average Salary (\$)					93,562		120,565	28.86	35,405	-70.63	n/a
	Subscribers				6,790		6,120	-9.87	5,402	-11.73	n/a
Profitability (%)											
Operating Margin					-201.8		-105.3		-4.1		
P.B.I.T. Margin					-204.2		-108.0		-6.8		
Pre-tax Margin					-206.3		-117.0		-15.2		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
315405639	Viewer's Choice Canada (PPV)	Viewer's Choice Canada Inc.	Astral Media inc.	Pay-per-view programming	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	16,865,349	16,140,904	-4.30	17,118,056	6.05	13,710,763	-19.90	12,456,669	-9.15	-7.3
DTH revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	16,865,349	16,140,904	-4.30	17,118,056	6.05	13,710,763	-19.90	12,456,669	-9.15	-7.3
Expenses										
Programming and Production	11,397,832	11,199,981	-1.74	12,006,025	7.20	9,622,580	-19.85	9,021,048	-6.25	-5.7
Technical	1,107,391	1,094,585	-1.16	1,100,198	0.51	1,066,213	-3.09	999,028	-6.30	-2.5
Sales and Promotion	220,349	211,252	-4.13	189,855	-10.13	207,608	9.35	176,061	-15.20	-5.5
Administration and General	988,736	906,909	-8.28	909,144	0.25	755,210	-16.93	640,170	-15.23	-10.3
Total Expenses	13,714,308	13,412,727	-2.20	14,205,222	5.91	11,651,611	-17.98	10,836,307	-7.00	-5.7
Operating Income	3,151,041	2,728,177		2,912,834		2,059,152		1,620,362		
Depreciation	37,438	96,706	158.31	87,722	-9.29	59,426	-32.26	157	-99.74	-74.6
P.B.I.T.	3,113,603	2,631,471		2,825,112		1,999,726		1,620,205		
Interest Expense	0	0	n/a	0	n/a	0	n/a	0	n/a	
Adjustments - Gain (Loss)	41,039	12,411	-69.76	75,136	505.40	16,336	-78.26	13,234	-18.99	
Pre-tax Profit	3,154,642	2,643,882		2,900,248		2,016,062		1,633,439		
Canadian Programming Expenses										
Acquisition of rights	42,667	41,855	-1.90	193,833	363.11	18,812	-90.29	23,653	25.73	-13.7
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	382,642	416,175	8.76	406,872	-2.24	406,872	0.00	406,872	0.00	1.6
Investment in Programming	843,267	807,045	-4.30	855,903	6.05	685,538	-19.90	621,794	-9.30	-7.3
Total Canadian Programming	1,268,576	1,265,075	-0.28	1,456,608	15.14	1,111,222	-23.71	1,052,319	-5.30	-4.6
Canadian Programming/Revenue (%)	7.52	7.84		8.51		8.10		8.45		
Total Salaries	378,141	392,050	3.68	410,117	4.61	313,072	-23.66	271,931	-13.14	-7.9
Average Staff Count	5.5	5.5	0.00	4.75	-13.64	4	-15.79	3.5	-12.50	
Average Salary (\$)	68,753	71,282	3.68	86,340	21.13	78,268	-9.35	77,695	-0.73	3.1
Subscribers	2,084,397	2,082,460	-0.09	2,276,479	9.32	2,314,089	1.65	2,354,869	1.76	3.1
Profitability (%)										
Operating Margin	18.7	16.9		17.0		15.0		13.0		
P.B.I.T. Margin	18.5	16.3		16.5		14.6		13.0		
Pre-tax Margin	18.7	16.4		16.9		14.7		13.1		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
314600834	Vision TV	ZoomerMedia Limited	Olympus Management Limited	Specialty (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	8,916,450	8,791,505	-1.40	8,656,002	-1.54	8,751,665	1.11	8,549,500	-2.31	-1.1
DTH revenue	2,915,000	3,103,700	6.47	3,092,435	-0.36	3,147,475	1.78	3,067,900	-2.53	1.3
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	3,483,131	4,187,414	20.22	4,684,672	11.88	5,257,703	12.23	6,325,201	20.30	16.1
Other revenue	9,363,661	9,848,872	5.18	9,611,338	-2.41	9,561,680	-0.52	9,660,371	1.03	
Total Revenue	24,678,242	25,931,491	5.08	26,044,447	0.44	26,718,523	2.59	27,602,972	3.31	2.8
Expenses										
Programming and Production	14,473,421	11,000,984	-23.99	20,055,496	82.31	11,584,854	-42.24	13,430,464	15.93	-1.9
Technical	1,871,627	1,405,372	-24.91	1,318,472	-6.18	1,189,393	-9.79	1,089,234	-8.42	-12.7
Sales and Promotion	1,566,992	2,107,674	34.50	1,263,972	-40.03	997,656	-21.07	603,049	-39.55	-21.2
Administration and General	2,035,887	2,872,009	41.07	2,437,751	-15.12	3,761,284	54.29	1,164,491	-69.04	-13.0
Total Expenses	19,947,927	17,386,039	-12.84	25,075,691	44.23	17,533,187	-30.08	16,287,238	-7.11	-4.9
Operating Income	4,730,315	8,545,452		968,756		9,185,336		11,315,734		
Depreciation	11,845	795,364	>999±	1,244,202	56.43	2,376,795	91.03	790,798	-66.73	185.9
P.B.I.T.	4,718,470	7,750,088		-275,446		6,808,541		10,524,936		
Interest Expense	97	0	-100.00	700,559	n/a	300,102	-57.16	78,372	-73.88	
Adjustments - Gain (Loss)	0	0	n/a	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	4,718,373	7,750,088		-976,005		6,508,439		10,446,564		
Canadian Programming Expenses										
Acquisition of rights	6,491,257	6,620,280	1.99	16,517,701	149.50	7,985,484	-51.65	9,777,721	22.44	10.8
Script & concept	97,630	203,873	108.82	28,253	-86.14	0	-100.00	-21,816	n/a	#ERROR
Filler Programming + Program Production	4,432,536	3,122,354	-29.56	598,274	-80.84	680,181	13.69	698,183	2.65	-37.0
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	11,021,423	9,946,507	-9.75	17,144,228	72.36	8,665,665	-49.45	10,454,088	20.64	-1.3
Canadian Programming/Revenue (%)	44.66	38.36		65.83		32.43		37.87		
Total Salaries	3,626,517	4,663,936	28.61	4,663,936	0.00	3,939,605	-15.53	4,334,346	10.02	4.6
Average Staff Count	48	60	25.00	60	0.00	60	0.00	60	0.00	
Average Salary (\$)	75,552	77,732	2.89	77,732	0.00	65,660	-15.53	72,239	10.02	-1.1
Subscribers	9,095,432	9,299,600	2.24	9,325,802	0.28	9,411,698	0.92	9,346,386	-0.69	0.7
Profitability (%)										
Operating Margin	19.2	33.0		3.7		34.4		41.0		
P.B.I.T. Margin	19.1	29.9		-1.1		25.5		38.1		
Pre-tax Margin	19.1	29.9		-3.7		24.4		37.8		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
214301111	VRAK.TV	Bell Media Inc.	BCE Inc.	Specialty (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	14,687,466	15,505,145	5.57	15,678,859	1.12	15,406,926	-1.73	15,941,743	3.47	2.1
DTH revenue	5,212,352	4,820,304	-7.52	5,537,634	14.88	6,536,241	18.03	6,169,147	-5.62	4.3
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	4,751,274	5,548,413	16.78	6,638,973	19.66	5,841,903	-12.01	6,485,335	11.01	8.1
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	24,651,092	25,873,862	4.96	27,855,466	7.66	27,785,070	-0.25	28,596,225	2.92	3.8
Expenses										
Programming and Production	11,618,784	11,155,868	-3.98	12,059,204	8.10	12,444,596	3.20	12,665,426	1.77	2.2
Technical	973,487	945,643	-2.86	933,319	-1.30	853,156	-8.59	959,665	12.48	-0.4
Sales and Promotion	1,407,730	1,473,400	4.66	1,727,313	17.23	1,856,483	7.48	2,590,980	39.56	16.5
Administration and General	1,448,886	1,460,482	0.80	1,714,225	17.37	1,757,566	2.53	1,986,125	13.00	8.2
Total Expenses	15,448,887	15,035,393	-2.68	16,434,061	9.30	16,911,801	2.91	18,202,196	7.63	4.2
Operating Income	9,202,205	10,838,469		11,421,405		10,873,269		10,394,029		
Depreciation	106,679	95,629	-10.36	90,681	-5.17	93,869	3.52	221,238	135.69	20.0
P.B.I.T.	9,095,526	10,742,840		11,330,724		10,779,400		10,172,791		
Interest Expense	0	0	n/a	0	n/a	0	n/a	0	n/a	
Adjustments - Gain (Loss)	248,244	65,355	-73.67	254,798	289.87	234,797	-7.85	166,583	-29.05	
Pre-tax Profit	9,343,770	10,808,195		11,585,522		11,014,197		10,339,374		
Canadian Programming Expenses										
Acquisition of rights	7,134,880	6,825,108	-4.34	7,539,246	10.46	8,169,890	8.36	7,946,878	-2.73	2.7
Script & concept	84,860	106,849	25.91	165,567	54.95	81,750	-50.62	151,408	85.21	15.6
Filler Programming + Program Production	2,103,610	1,770,830	-15.82	1,829,175	3.29	1,637,048	-10.50	1,901,632	16.16	-2.5
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	9,323,350	8,702,787	-6.66	9,533,988	9.55	9,888,688	3.72	9,999,918	1.12	1.8
Canadian Programming/Revenue (%)	37.82	33.64		34.23		35.59		34.97		
Total Salaries	2,589,975	2,974,435	14.84	3,085,993	3.75	3,043,413	-1.38	3,166,811	4.05	5.2
Average Staff Count	25	26	4.00	26	0.00	29	11.54	29	0.00	
Average Salary (\$)	103,599	114,401	10.43	118,692	3.75	104,945	-11.58	109,200	4.05	1.3
Subscribers	2,561,191	2,553,392	-0.30	2,504,363	-1.92	2,381,782	-4.89	2,200,643	-7.61	-3.7
Profitability (%)										
Operating Margin	37.3	41.9		41.0		39.1		36.3		
P.B.I.T. Margin	36.9	41.5		40.7		38.8		35.6		
Pre-tax Margin	37.9	41.8		41.6		39.6		36.2		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535429791	Warner Films (formerly Velocity)	Hollywood Suite Inc.	Switzer, Jay	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue						223,619		724,347	223.92	n/a
Expenses										
Programming and Production						729,676		1,264,552	73.30	n/a
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights						36,003		83,679	132.42	n/a
Script & concept						0		0	n/a	n/a
Filler Programming + Program Production						0		0	n/a	n/a
Investment in Programming						0		0	n/a	n/a
Total Canadian Programming						36,003		83,679	132.42	n/a
Canadian Programming/Revenue (%)						16.10		11.55		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535417720	Westman Media Cooperative Ltd., Brandon	Westman Media Cooperative Ltd.	Westman Media Cooperative Ltd.	Video-on-Demand	2011

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	0	0	n/a	0	n/a	n/a				n/a
DTH revenue	0	0	n/a	0	n/a	n/a				n/a
Local advertising revenue	0	0	n/a	0	n/a	n/a				n/a
National advertising revenue	0	0	n/a	0	n/a	n/a				n/a
Other revenue	260,876	340,588	30.56	307,536	-9.70	-100.00				
Total Revenue	260,876	340,588	30.56	307,536	-9.70	-100.00				n/a
Expenses										
Programming and Production	187,496	271,679	44.90	263,397	-3.05	-100.00				n/a
Technical	0	0	n/a	0	n/a	n/a				n/a
Sales and Promotion	0	0	n/a	0	n/a	n/a				n/a
Administration and General	0	0	n/a	0	n/a	n/a				n/a
Total Expenses	187,496	271,679	44.90	263,397	-3.05	-100.00				n/a
Operating Income	73,380	68,909		44,139						
Depreciation	0	0	n/a	0	n/a	n/a				n/a
P.B.I.T.	73,380	68,909		44,139						
Interest Expense	0	0	n/a	0	n/a	n/a				
Adjustments - Gain (Loss)	0	0	n/a	0	n/a	n/a				
Pre-tax Profit	73,380	68,909		44,139						
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	0	n/a	n/a				n/a
Script & concept	0	0	n/a	0	n/a	n/a				n/a
Filler Programming + Program Production	0	0	n/a	0	n/a	n/a				n/a
Investment in Programming	0	0	n/a	0	n/a	n/a				n/a
Total Canadian Programming	0	0	n/a	0	n/a	n/a				n/a
Canadian Programming/Revenue (%)	0.00	0.00		0.00						
Total Salaries	0	0	n/a	0	n/a	n/a				n/a
Average Staff Count	0	0	n/a	0	n/a	n/a				n/a
Average Salary (\$)	n/a	n/a	n/a	n/a	n/a	n/a				n/a
Subscribers										
Profitability (%)										
Operating Margin	28.1	20.2		14.4						
P.B.I.T. Margin	28.1	20.2		14.4						
Pre-tax Margin	28.1	20.2		14.4						

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535426937	Wightman Telecom Ltd., Clifford	Wightman Telecom Ltd.	Wightman Holdings Inc.	Video-on-Demand	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	0	24,689	n/a	3,627	-85.31	39,351	984.95	46,705	18.69	
DTH revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	0	24,689	n/a	3,627	-85.31	39,351	984.95	46,705	18.69	
Expenses										
Programming and Production	0	21,953	n/a	2,484	-88.68	29,530	>999±	32,546	10.21	
Technical	0	0	n/a	0	n/a	0	n/a	7,800	n/a	
Sales and Promotion	0	0	n/a	0	n/a	0	n/a	0	n/a	
Administration and General	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Expenses	0	21,953	n/a	2,484	-88.68	29,530	>999±	40,346	36.63	
Operating Income	0	2,736		1,143		9,821		6,359		
Depreciation	0	0	n/a	0	n/a	0	n/a	0	n/a	
P.B.I.T.	0	2,736		1,143		9,821		6,359		
Interest Expense	0	0	n/a	0	n/a	0	n/a	0	n/a	
Adjustments - Gain (Loss)	0	0	n/a	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	0	2,736		1,143		9,821		6,359		
Canadian Programming Expenses										
Acquisition of rights	0	21,953	n/a	0	-100.00	0	n/a	0	n/a	
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	0	0	n/a	0	n/a	0	n/a	0	n/a	
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	0	21,953	n/a	0	-100.00	0	n/a	0	n/a	
Canadian Programming/Revenue (%)	n/a	88.92		0.00		0.00		0.00		
Total Salaries	0	14,767	n/a	0	-100.00	7,800	n/a	7,800	0.00	
Average Staff Count	0	0.5	n/a	0	-100.00	0.1	n/a	0.5	400.00	
Average Salary (\$)	n/a	29,534	n/a	n/a	n/a	78,000	n/a	15,600	-80.00	n/a
Subscribers										
Profitability (%)										
Operating Margin	n/a	11.1		31.5		25.0		13.6		
P.B.I.T. Margin	n/a	11.1		31.5		25.0		13.6		
Pre-tax Margin	n/a	11.1		31.5		25.0		13.6		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535417118	Wild tv (The Hunting Channel)	Wild TV Inc.	Kohler, Dieter	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	7,641,023	6,923,448	-9.39	6,857,361	-0.95	6,550,125	-4.48	6,082,147	-7.14	-5.5
Expenses										
Programming and Production	4,608,620	3,198,014	-30.61	2,482,080	-22.39	3,109,552	25.28	2,213,178	-28.83	-16.8
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0	n/a	0	n/a	0	n/a	27,340	n/a	
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	0	0	n/a	0	n/a	0	n/a	0	n/a	
Investment in Programming	727,497	1,375,963	89.14	964,080	-29.93	1,316,850	36.59	1,235,355	-6.19	14.2
Total Canadian Programming	727,497	1,375,963	89.14	964,080	-29.93	1,316,850	36.59	1,262,695	-4.11	14.8
Canadian Programming/Revenue (%)	9.52	19.87		14.06		20.10		20.76		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305427636	W Movies (formerly SexTV: The Channel)	7202377 Canada Inc.	Corus Entertainment Inc.	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	3,382,673	4,338,097	28.24	5,836,876	34.55	6,458,378	10.65	7,413,357	14.79	21.7
Expenses										
Programming and Production	686,549	1,718,870	150.36	2,866,993	66.80	3,221,497	12.37	3,007,213	-6.65	44.7
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	48,933	368,531	653.13	846,129	129.60	866,765	2.44	686,391	-20.81	93.5
Script & concept	0	0	n/a	8,593	n/a	54,088	529.44	53,922	-0.31	
Filler Programming + Program Production	274,216	451,867	64.79	241,542	-46.55	398,830	65.12	400,271	0.36	9.9
Investment in Programming	0	9,225	n/a	0	-100.00	0	n/a	0	n/a	
Total Canadian Programming	323,149	829,623	156.73	1,096,264	32.14	1,319,683	20.38	1,140,584	-13.57	37.1
Canadian Programming/Revenue (%)	9.55	19.12		18.78		20.43		15.39		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
415413806	W Network	W Network Inc.	Corus Entertainment Inc.	Specialty (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	22,885,969	23,083,675	0.86	23,591,545	2.20	22,521,445	-4.54	22,325,812	-0.87	-0.6
DTH revenue	7,460,541	8,597,531	15.24	8,695,246	1.14	8,048,896	-7.43	6,930,451	-13.90	-1.8
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	55,360,955	55,377,640	0.03	54,029,550	-2.43	56,825,514	5.17	61,223,657	7.74	2.6
Other revenue	0	670,648	n/a	760,275	13.36	697,028	-8.32	702,719	0.82	
Total Revenue	85,707,465	87,729,494	2.36	87,076,616	-0.74	88,092,883	1.17	91,182,639	3.51	1.6
Expenses										
Programming and Production	31,681,959	33,460,793	5.61	31,831,706	-4.87	33,930,226	6.59	35,268,781	3.95	2.7
Technical	1,027,425	1,024,816	-0.25	1,011,163	-1.33	870,133	-13.95	793,286	-8.83	-6.3
Sales and Promotion	5,631,871	6,582,791	16.88	6,462,997	-1.82	6,659,736	3.04	6,350,570	-4.64	3.1
Administration and General	5,888,317	8,325,768	41.39	9,971,807	19.77	9,055,706	-9.19	7,231,723	-20.14	5.3
Total Expenses	44,229,572	49,394,168	11.68	49,277,673	-0.24	50,515,801	2.51	49,644,360	-1.73	2.9
Operating Income	41,477,893	38,335,326		37,798,943		37,577,082		41,538,279		
Depreciation	139,222	6,862	-95.07	6,172	-10.06	1,844,514	>999±	2,030,597	10.09	95.4
P.B.I.T.	41,338,671	38,328,464		37,792,771		35,732,568		39,507,682		
Interest Expense	193,695	469,137	142.20	363,825	-22.45	445,801	22.53	460,258	3.24	
Adjustments - Gain (Loss)	3,108,100	8,818,186	183.72	-22,484,343	-354.98	1,108,884	-104.93	781,774	-29.50	
Pre-tax Profit	44,253,076	46,677,513		14,944,603		36,395,651		39,829,198		
Canadian Programming Expenses										
Acquisition of rights	20,811,492	21,432,490	2.98	21,352,968	-0.37	22,574,939	5.72	25,235,727	11.79	4.9
Script & concept	460,861	471,020	2.20	354,116	-24.82	529,707	49.59	561,818	6.06	5.1
Filler Programming + Program Production	1,585,826	1,610,655	1.57	1,435,003	-10.91	2,135,715	48.83	2,262,570	5.94	9.3
Investment in Programming	885,734	1,851,153	109.00	1,465,813	-20.82	1,420,861	-3.07	398,250	-71.97	-18.1
Total Canadian Programming	23,743,913	25,365,318	6.83	24,607,900	-2.99	26,661,222	8.34	28,458,365	6.74	4.6
Canadian Programming/Revenue (%)	27.70	28.91		28.26		30.26		31.21		
Total Salaries	6,052,989	5,452,265	-9.92	6,062,828	11.20	3,693,609	-39.08	2,032,621	-44.97	-23.9
Average Staff Count	78	70	-10.26	78	11.43	71	-8.97	58	-18.31	
Average Salary (\$)	77,602	77,890	0.37	77,729	-0.21	52,023	-33.07	35,045	-32.63	-18.0
Subscribers	8,130,233	8,374,058	3.00	8,387,168	0.16	8,403,260	0.19	8,278,673	-1.48	0.5
Profitability (%)										
Operating Margin	48.4	43.7		43.4		42.7		45.6		
P.B.I.T. Margin	48.2	43.7		43.4		40.6		43.3		
Pre-tax Margin	51.6	53.2		17.2		41.3		43.7		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535420393	World Fishing Network (WFN-TV)	World Fishing Network ULC	Insight Sports Ltd.	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	1,908,777	1,910,864	0.11	1,802,168	-5.69	1,943,368	7.84	1,993,441	2.58	1.1
Expenses										
Programming and Production	439,161	161,925	-63.13	126,103	-22.12	734,855	482.74	571,371	-22.25	6.8
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	60,952	38,529	-36.79	31,158	-19.13	150,731	383.76	302,140	100.45	49.2
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	
Filler Programming + Program Production	252,731	61,980	-75.48	62,547	0.91	91,490	46.27	88,467	-3.30	-23.1
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	313,683	100,509	-67.96	93,705	-6.77	242,221	158.49	390,607	61.26	5.6
Canadian Programming/Revenue (%)	16.43	5.26		5.20		12.46		19.59		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year	
305426133	Xtreme Sports	Xtreme Sports Partnership	Canwest Global	Specialty (category B service)	2009	
(\$)		2009	2010 Var %	2011 Var %	2012 Var %	2013 Var % CAGR (%)
Revenue						
Residential/bulk/smatv subscriber revenue	207,769		-100.00			n/a
DTH revenue	247,249		-100.00			n/a
Local advertising revenue	0		n/a			n/a
National advertising revenue	12,288		-100.00			n/a
Other revenue	0		n/a			n/a
Total Revenue	467,306		-100.00			n/a
Expenses						
Programming and Production	359,067		-100.00			n/a
Technical	43,494		-100.00			n/a
Sales and Promotion	49,269		-100.00			n/a
Administration and General	56,882		-100.00			n/a
Total Expenses	508,712		-100.00			n/a
Operating Income	-41,406					
Depreciation	0		n/a			n/a
P.B.I.T.	-41,406					
Interest Expense	224		-100.00			
Adjustments - Gain (Loss)	0		n/a			
Pre-tax Profit	-41,630					
Canadian Programming Expenses						
Acquisition of rights	135,542		-100.00			n/a
Script & concept	0		n/a			n/a
Filler Programming + Program Production	0		n/a			n/a
Investment in Programming	0		n/a			n/a
Total Canadian Programming	135,542		-100.00			n/a
Canadian Programming/Revenue (%)	29.00					
Total Salaries	111,596		-100.00			n/a
Average Staff Count	2		-100.00			n/a
Average Salary (\$)	55,798		-100.00			n/a
Subscribers	0		n/a			n/a
Profitability (%)						
Operating Margin	-8.9					
P.B.I.T. Margin	-8.9					
Pre-tax Margin	-8.9					

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535429402	YOOPA (formerly TVA Junior)	Groupe TVA inc.	Les Placements Péladeau inc.	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue		141,300		1,186,313	739.57	2,021,542	70.41	2,990,129	47.91	n/a
DTH revenue		270,000		1,022,099	278.56	1,354,727	32.54	1,760,187	29.93	n/a
Local advertising revenue		0		0	n/a	0	n/a	0	n/a	n/a
National advertising revenue		21		0	-100.00	0	n/a	-8	n/a	n/a
Other revenue		36,751		39,831	8.38	31,105	-21.91	19,506	-37.29	
Total Revenue		448,072		2,248,243	401.76	3,407,374	51.56	4,769,814	39.99	n/a
Expenses										
Programming and Production		642,753		2,100,097	226.73	2,132,641	1.55	2,821,206	32.29	n/a
Technical		113,596		484,548	326.55	667,527	37.76	428,738	-35.77	n/a
Sales and Promotion		450,283		340,599	-24.36	436,178	28.06	662,107	51.80	n/a
Administration and General		508,334		365,826	-28.03	298,555	-18.39	233,487	-21.79	n/a
Total Expenses		1,714,966		3,291,070	91.90	3,534,901	7.41	4,145,538	17.27	n/a
Operating Income		-1,266,894		-1,042,827		-127,527		624,276		
Depreciation		29,167		165,200	466.39	100,000	-39.47	100,000	0.00	n/a
P.B.I.T.		-1,296,061		-1,208,027		-227,527		524,276		
Interest Expense		102,823		155,800	51.52	156,417	0.40	160,623	2.69	
Adjustments - Gain (Loss)		0		0	n/a	0	n/a	0	n/a	
Pre-tax Profit		-1,398,884		-1,363,827		-383,944		363,653		
Canadian Programming Expenses										
Acquisition of rights		424,371		1,433,595	237.82	1,525,860	6.44	2,031,913	33.17	n/a
Script & concept		0		0	n/a	0	n/a	0	n/a	n/a
Filler Programming + Program Production		0		0	n/a	0	n/a	0	n/a	n/a
Investment in Programming		0		0	n/a	0	n/a	0	n/a	n/a
Total Canadian Programming		424,371		1,433,595	237.82	1,525,860	6.44	2,031,913	33.17	n/a
Canadian Programming/Revenue (%)		94.71		63.77		44.78		42.60		
Total Salaries		162,942		162,162	-0.48	344,563	112.48	162,011	-52.98	n/a
Average Staff Count		1		3	200.00	3	0.00	2	-33.33	
Average Salary (\$)		162,942		54,054	-66.83	114,854	112.48	81,006	-29.47	n/a
Subscribers		314,732		405,686	28.90	763,352	88.16	772,662	1.22	n/a
Profitability (%)										
Operating Margin		-282.7		-46.4		-3.7		13.1		
P.B.I.T. Margin		-289.3		-53.7		-6.7		11.0		
Pre-tax Margin		-312.2		-60.7		-11.3		7.6		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
314600842	YTV	YTV Canada, Inc.	Corus Entertainment Inc.	Specialty (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	26,847,372	27,135,876	1.07	27,753,955	2.28	27,738,341	-0.06	27,807,600	0.25	0.9
DTH revenue	8,657,477	9,115,542	5.29	9,157,694	0.46	9,308,234	1.64	9,319,336	0.12	1.9
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	44,718,049	49,399,875	10.47	56,182,634	13.73	53,688,288	-4.44	52,143,910	-2.88	3.9
Other revenue	0	0	n/a	0	n/a	109,229	n/a	120,160	10.01	
Total Revenue	80,222,898	85,651,293	6.77	93,094,283	8.69	90,844,092	-2.42	89,391,006	-1.60	2.7
Expenses										
Programming and Production	36,762,957	33,301,761	-9.41	32,192,854	-3.33	34,949,428	8.56	34,237,292	-2.04	-1.8
Technical	2,890,350	2,789,728	-3.48	2,194,112	-21.35	2,167,207	-1.23	1,670,148	-22.94	-12.8
Sales and Promotion	7,978,404	8,899,030	11.54	9,132,816	2.63	7,870,211	-13.82	7,014,754	-10.87	-3.2
Administration and General	6,964,189	9,192,643	32.00	11,468,487	24.76	10,769,742	-6.09	9,095,480	-15.55	6.9
Total Expenses	54,595,900	54,183,162	-0.76	54,988,269	1.49	55,756,588	1.40	52,017,674	-6.71	-1.2
Operating Income	25,626,998	31,468,131		38,106,014		35,087,504		37,373,332		
Depreciation	4,356,673	5,516,799	26.63	1,495,275	-72.90	2,763,043	84.78	4,126,520	49.35	-1.4
P.B.I.T.	21,270,325	25,951,332		36,610,739		32,324,461		33,246,812		
Interest Expense	5,050,851	6,510,054	28.89	6,618,019	1.66	1,242,173	-81.23	1,097,873	-11.62	
Adjustments - Gain (Loss)	13,316,123	23,488,178	76.39	19,607,706	-16.52	14,671,413	-25.18	11,965,874	-18.44	
Pre-tax Profit	29,535,597	42,929,456		49,600,426		45,753,701		44,114,813		
Canadian Programming Expenses										
Acquisition of rights	21,458,362	19,676,802	-8.30	20,850,795	5.97	23,781,537	14.06	23,188,198	-2.49	2.0
Script & concept	659,056	490,547	-25.57	411,518	-16.11	424,917	3.26	494,338	16.34	-6.9
Filler Programming + Program Production	2,153,119	2,095,880	-2.66	1,748,655	-16.57	2,537,080	45.09	2,704,756	6.61	5.9
Investment in Programming	140,452	175,161	24.71	360,514	105.82	412,022	14.29	253,012	-38.59	15.9
Total Canadian Programming	24,410,989	22,438,390	-8.08	23,371,482	4.16	27,155,556	16.19	26,640,304	-1.90	2.2
Canadian Programming/Revenue (%)	30.43	26.20		25.11		29.89		29.80		
Total Salaries	7,045,451	7,740,766	9.87	8,468,172	9.40	7,323,528	-13.52	4,488,603	-38.71	-10.7
Average Staff Count	87	91	4.60	107	17.58	115	7.48	101	-12.17	
Average Salary (\$)	80,982	85,063	5.04	79,142	-6.96	63,683	-19.53	44,442	-30.21	-13.9
Subscribers	10,875,078	11,159,007	2.61	11,236,887	0.70	11,315,638	0.70	11,230,697	-0.75	0.8
Profitability (%)										
Operating Margin	31.9	36.7		40.9		38.6		41.8		
P.B.I.T. Margin	26.5	30.3		39.3		35.6		37.2		
Pre-tax Margin	36.8	50.1		53.3		50.4		49.4		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535434500	Zee Cinema Canada (formerly Bollywood SD)	Ethnic Channels Group Limited	Levin, Slava	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue						44,050		213,558	384.81	n/a
Expenses										
Programming and Production						45,139		238,400	428.15	n/a
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights						1,324		8,760	561.63	n/a
Script & concept						1,765		11,680	561.76	n/a
Filler Programming + Program Production						5,738		37,960	561.55	n/a
Investment in Programming						0		0	n/a	n/a
Total Canadian Programming						8,827		58,400	561.61	n/a
Canadian Programming/Revenue (%)						20.04		27.35		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535435821	Zee Premier Canada (Bollywood Movies TV)	Ethnic Channels Group Limited	Levin, Slava	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue								279		n/a
Expenses										
Programming and Production								452		n/a
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights								59		n/a
Script & concept								79		n/a
Filler Programming + Program Production								256		n/a
Investment in Programming								0		n/a
Total Canadian Programming								394		n/a
Canadian Programming/Revenue (%)								141.22		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535435681	Zee TV Canada (formerly Hindi Women's TV)	Ethnic Channels Group Limited	Levin, Slava	Specialty (category B service)	2013

(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue								671,561		n/a
Expenses										
Programming and Production								795,223		n/a
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights								71,766		n/a
Script & concept								95,687		n/a
Filler Programming + Program Production								310,985		n/a
Investment in Programming								0		n/a
Total Canadian Programming								478,438		n/a
Canadian Programming/Revenue (%)								71.24		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535426961	Zeste (formerly Cuisine)	Zeste Diffusion inc.	Groupe Serdy inc.	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue		488,444		3,009,810	516.20	3,923,720	30.36	4,756,373	21.22	n/a
Expenses										
Programming and Production		1,466,281		3,597,949	145.38	3,586,497	-0.32	2,998,067	-16.41	n/a
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights		12,371		395,438	>999±	370,432	-6.32	342,513	-7.54	n/a
Script & concept		0		0	n/a	0	n/a	0	n/a	n/a
Filler Programming + Program Production		569,433		2,068,699	263.29	2,202,016	6.44	1,823,217	-17.20	n/a
Investment in Programming		0		0	n/a	0	n/a	0	n/a	n/a
Total Canadian Programming		581,804		2,464,137	323.53	2,572,448	4.40	2,165,730	-15.81	n/a
Canadian Programming/Revenue (%)		119.11		81.87		65.56		45.53		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
535435847	Zing (formerly Hindi Music TV)	Ethnic Channels Group Limited	Levin, Slava	Specialty (category B service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue								3,790		n/a
Expenses										
Programming and Production								5,068		n/a
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights								617		n/a
Script & concept								823		n/a
Filler Programming + Program Production								2,675		n/a
Investment in Programming								0		n/a
Total Canadian Programming								4,115		n/a
Canadian Programming/Revenue (%)								108.58		
Total Salaries										
Average Staff Count										
Average Salary (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year					
205421572	Ztélé (formerly Canal Z)	Bell Media Inc.	BCE Inc.	Specialty (category A service)	2013					
(\$)	2009	2010	Var %	2011	Var %	2012	Var %	2013	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	8,134,104	8,550,980	5.13	8,956,932	4.75	9,201,636	2.73	9,721,320	5.65	4.6
DTH revenue	2,866,253	2,953,014	3.03	3,012,501	2.01	2,978,488	-1.13	3,434,550	15.31	4.6
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
National advertising revenue	7,061,083	9,028,459	27.86	11,391,771	26.18	11,428,770	0.32	13,728,909	20.13	18.1
Other revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Revenue	18,061,440	20,532,453	13.68	23,361,204	13.78	23,608,894	1.06	26,884,779	13.88	10.5
Expenses										
Programming and Production	9,029,237	8,794,988	-2.59	10,781,210	22.58	12,760,433	18.36	10,120,389	-20.69	2.9
Technical	875,454	824,225	-5.85	857,137	3.99	869,104	1.40	941,995	8.39	1.9
Sales and Promotion	1,301,667	1,306,444	0.37	1,648,172	26.16	1,705,819	3.50	4,092,595	139.92	33.2
Administration and General	1,604,760	1,538,911	-4.10	1,907,730	23.97	1,946,429	2.03	2,169,216	11.45	7.8
Total Expenses	12,811,118	12,464,568	-2.71	15,194,249	21.90	17,281,785	13.74	17,324,195	0.25	7.8
Operating Income	5,250,322	8,067,885		8,166,955		6,327,109		9,560,584		
Depreciation	106,735	95,682	-10.36	90,728	-5.18	93,909	3.51	221,306	135.66	20.0
P.B.I.T.	5,143,587	7,972,203		8,076,227		6,233,200		9,339,278		
Interest Expense	0	0	n/a	0	n/a	0	n/a	0	n/a	
Adjustments - Gain (Loss)	0	0	n/a	0	n/a	0	n/a	0	n/a	
Pre-tax Profit	5,143,587	7,972,203		8,076,227		6,233,200		9,339,278		
Canadian Programming Expenses										
Acquisition of rights	4,966,709	5,192,220	4.54	7,016,060	35.13	8,905,861	26.94	5,675,944	-36.27	3.4
Script & concept	7,080	1,000	-85.88	0	-100.00	0	n/a	0	n/a	-100.0
Filler Programming + Program Production	1,830,190	1,441,757	-21.22	1,604,720	11.30	1,700,178	5.95	1,798,819	5.80	-0.4
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	
Total Canadian Programming	6,803,979	6,634,977	-2.48	8,620,780	29.93	10,606,039	23.03	7,474,763	-29.52	2.4
Canadian Programming/Revenue (%)	37.67	32.31		36.90		44.92		27.80		
Total Salaries	2,549,559	2,824,281	10.78	2,891,140	2.37	3,082,446	6.62	2,961,651	-3.92	3.8
Average Staff Count	26	27	3.85	26	-3.70	27	3.85	27	0.00	
Average Salary (\$)	98,060	104,603	6.67	111,198	6.30	114,165	2.67	109,691	-3.92	2.8
Subscribers	1,965,729	2,037,199	3.64	2,067,689	1.50	2,039,560	-1.36	2,024,663	-0.73	0.7
Profitability (%)										
Operating Margin	29.1	39.3		35.0		26.8		35.6		
P.B.I.T. Margin	28.5	38.8		34.6		26.4		34.7		
Pre-tax Margin	28.5	38.8		34.6		26.4		34.7		

CAGR = Compound Annual Growth Rate