



Canadian Radio-television and
Telecommunications Commission

Conseil de la radiodiffusion et des
télécommunications canadiennes



INDIVIDUAL PAY TELEVISION, PAY-PER-VIEW, VIDEO-ON-DEMAND AND SPECIALTY SERVICES

STATISTICAL AND FINANCIAL SUMMARIES

2011 - 2015

CONSUMER AFFAIRS AND STRATEGIC POLICY

Canada

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The NHL Network	305425789	The NHL Network Inc.	Specialty (category B service)	English	231
The Pet Network	305424822	Stornoway Communications Limited Partnership	Specialty (category B service)	English	232
The Rural Channel	535426911	Ag-Com Productions Ltd.	Specialty (category B service)	English	233
The Seasonal Channel	535435699	Stingray Digital Group Inc.	Specialty (category B service)	No Language	234
The Sports Network (TSN)	314600537	The Sports Network Inc.	Specialty (category C service)	English	235
TheWeather Network / MétéoMédia	214301194	Pelmorex Communications Inc.	Specialty (category A service)	Bilingual	236
travel + escape	305423999	Blue Ant Media Partnership	Specialty (category A service)	English	237
TreeHouse TV	305417281	YTV Canada, Inc.	Specialty (category A service)	English	238
TV5	214301103	TV5 Québec Canada	Specialty (category A service)	French	239
TVA Sports	535429486	Groupe TVA inc.	Specialty (category C service)	French	240
Univision Canada (formerly TLN en Español)	535423082	Telelatino Network Inc.	Specialty (category B service)	Ethnic	241
UTV Movies	535429444	Soundview Entertainment Inc.	Specialty (category B service)	Ethnic	242
Viceland (formerly The Biography Channel)	305424012	Rogers Media Inc.	Specialty (category A service)	English	243
Viewer's Choice Canada (PPV)	315405639	Viewer's Choice Canada Inc.	Pay-per-view programming	English	244
Vision TV	314600834	ZoomerMedia Limited	Specialty (category A service)	English	245
Vivid TV (formerly Vanessa)	535426169	Télévision Sex-Shop inc.	Pay-TV (category B service)	Bilingual	246
VRAK.TV	214301111	Bell Media Inc.	Specialty (category A service)	French	247
Westman Media Cooperative Ltd., Brandon	535417720	Westman Media Cooperative Ltd.	Video-on-Demand	Bilingual	248
Wightman Telecom Ltd., Clifford	535426937	Wightman Telecom Ltd.	Video-on-Demand	English	249
Wild tv (The Hunting Channel)	535417118	Wild TV Inc.	Specialty (category B service)	English	250
WIN TV (formerly Caribbean HDTV)	535433643	WIN HDTV (Canada) Incorporated	Specialty (category B service)	English/Ethnic	251
W Movies (formerly SexTV: The Channel)	305427636	7202377 Canada Inc.	Specialty (category B service)	English	252
W Network	415413806	W Network Inc.	Specialty (category A service)	English	253
World Fishing Network (WFN-TV)	535420393	World Fishing Network ULC	Specialty (category B service)	English	254
YOOPA (formerly TVA Junior)	535429402	Groupe TVA inc.	Specialty (category B service)	French	255
YTV	314600842	YTV Canada, Inc.	Specialty (category A service)	English	256
Zee Cinema Canada (formerly Bollywood SD)	535434500	Ethnic Channels Group Limited	Specialty (category B service)	Ethnic	257
Zee Premier Canada (Bollywood Movies TV)	535435821	Ethnic Channels Group Limited	Specialty (category B service)	Ethnic	258
Zee TV Canada (formerly Hindi Women's TV)	535435681	Ethnic Channels Group Limited	Specialty (category B service)	Ethnic	259
Zeste (formerly Cuisine)	535426961	Zeste Diffusion inc.	Specialty (category B service)	French	260
Zing (formerly Hindi Music TV)	535435847	Ethnic Channels Group Limited	Specialty (category B service)	Ethnic	261
Ztélé (formerly Canal Z)	205421572	Bell Media Inc.	Specialty (category A service)	French	262

NOTICE TO READER

In Broadcasting Regulatory Policy CRTC 2011-601 - Regulatory framework relating to vertical integration, the Commission determined it will publish complete financial information for specialty Category A services and specialty Category B services owned or controlled by a vertically integrated entity. The Commission also determined it will publish partial financial information for all independent individual specialty Category B services including total revenues, total programming expenses, and total Canadian programming expenses. Complete financial information for all independent specialty Category B services on an aggregate basis is also included in this publication.

Beginning in broadcast year 2012, pay and specialty services were classified in the newly defined categories A, B and C. The definitions as outlined in the *Broadcast Distribution Regulations* are explained as follows:

“Category A service” means

- (a) a Canadian programming service that is designated as such by the Commission; or
- (b) for the remainder of the term of a licence that was issued before September 1, 2011,
 - (i) a pay television service other than a Category 2 service that was designated as such by the Commission before that day and other than a Category C service, or
 - (ii) a specialty service other than a Category 2 service that was designated as such by the Commission before that day and other than a Category C service. (service de catégorie A)

“Category B service”, except as set out in subsection 19(2), means

- (a) a Canadian programming service that is designated as such by the Commission; or
- (b) for the remainder of the term of a licence that was issued before September 1, 2011, a Category 2 service that was designated as such by the Commission before that day, other than a Category C service. (service de catégorie B)

“Category C service” means

- (a) a Canadian programming service that is designated as such by the Commission; or
- (b) a pay television service or a specialty service that is subject to the conditions of licence set out in the appendices to Broadcasting Regulatory Policy CRTC 2009-562, dated September 4, 2009 and entitled Conditions of licence for competitive Canadian specialty services operating in the genres of mainstream sports and national news, as amended from time to time. (service de catégorie C)

CRTC - FINANCIAL SUMMARY - SPECIALTY SERVICES

VERTICALLY INTEGRATED COMPANIES - CATEGORY B SPECIALTY SERVICES

	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
(\$)	24	27		27		27		27		
Revenue										
Residential/bulk/smatv subscriber revenue	73,641,260	90,323,623	22.65	107,672,607	19.21	110,878,532	2.98	121,157,598	9.27	13.3
DTH revenue	45,561,226	47,077,375	3.33	47,292,808	0.46	47,927,601	1.34	45,382,786	-5.31	-0.1
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	n/a
National advertising revenue	46,205,991	57,577,453	24.61	67,291,122	16.87	74,719,219	11.04	77,150,731	3.25	13.7
Other revenue	779,864	735,960	-5.63	344,492	-53.19	393,538	14.24	312,817	-20.51	-20.4
Total Revenue	166,188,341	195,714,411	17.77	222,601,029	13.74	233,918,890	5.08	244,003,932	4.31	10.1
Expenses										
Programming and Production	62,324,438	71,106,741	14.09	82,345,668	15.81	97,042,355	17.85	102,793,405	5.93	13.3
Technical	11,099,170	12,576,209	13.31	12,070,284	-4.02	11,600,463	-3.89	11,289,700	-2.68	0.4
Sales and Promotion	10,930,411	10,159,591	-7.05	11,627,893	14.45	7,613,905	-34.52	7,810,087	2.58	-8.1
Administration and General	16,272,608	18,749,382	15.22	21,919,107	16.91	26,085,277	19.01	28,414,193	8.93	15.0
Total Expenses	100,626,627	112,591,923	11.89	127,962,952	13.65	142,342,000	11.24	150,307,385	5.60	10.6
Operating Income	65,561,714	83,122,488		94,638,077		91,576,890		93,696,547		
Depreciation	1,761,136	1,515,493	-13.95	1,257,728	-17.01	1,317,912	4.79	1,529,229	16.03	-3.5
P.B.I.T.	63,800,578	81,606,995		93,380,349		90,258,978		92,167,318		
Interest Expense	4,371,455	2,242,440		1,884,488		1,310,771		809,842		
Adjustments - Gain (Loss)	181,544	-901,898		-1,926,638		-1,899,722		-671,528		
Pre-tax Profit	59,610,667	78,462,657		89,569,223		87,048,485		90,685,948		
Canadian Programming Expenses										
Acquisition of rights	13,876,751	17,894,853	28.96	21,309,457	19.08	25,498,561	19.66	27,992,706	9.78	19.2
Script & concept	25,000	20,000	-20.00	65,703	228.52	31,545	-51.99	33,803	7.16	7.8
Filler Programming + Program Production	6,084,089	10,208,786	67.79	11,203,241	9.74	9,930,996	-11.36	10,259,753	3.31	14.0
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	n/a
Total Canadian Programming	19,985,840	28,123,639	40.72	32,578,401	15.84	35,461,102	8.85	38,286,262	7.97	17.7
Canadian Programming / Revenue (%)	12.03	14.37		14.64		15.16		15.69		
Total Remuneration (\$)	10,251,390	16,737,579	63.27	16,308,223	-2.57	15,952,575	-2.18	16,371,789	2.63	12.4
Average Staff Count	160.51	207.80	29.46	207.16	-0.31	182.81	-11.75	178.52	-2.35	
Average Remuneration (\$)	63,868	80,547	26.11	78,723	-2.26	87,263	10.85	91,708	5.09	9.5
Average Remuneration excl. Benefits (\$)	n/a	n/a	n/a	n/a	n/a	73,953	n/a	76,516	3.47	n/a
Profitability (%)										
Operating Margin	39.5	42.5		42.5		39.1		38.4		
P.B.I.T. Margin	38.4	41.7		41.9		38.6		37.8		
Pre-tax Margin	35.9	40.1		40.2		37.2		37.2		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - SPECIALTY SERVICES

NON-VERTICALLY INTEGRATED COMPANIES - CATEGORY B SPECIALTY SERVICES

	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
(\$)	74	91		99		96		94		
Revenue										
Residential/bulk/smatv subscriber revenue	69,991,892	82,760,194	18.24	104,779,679	26.61	102,069,024	-2.59	109,724,035	7.50	11.9
DTH revenue	47,143,404	48,153,871	2.14	46,909,745	-2.58	43,482,877	-7.31	42,297,265	-2.73	-2.7
Local advertising revenue	3,876,448	4,413,514	13.85	6,190,443	40.26	7,001,895	13.11	7,709,671	10.11	18.8
National advertising revenue	25,806,951	31,360,554	21.52	37,980,346	21.11	37,668,325	-0.82	27,524,869	-26.93	1.6
Other revenue	15,868,215	15,030,322	-5.28	18,829,764	25.28	17,841,367	-5.25	20,558,091	15.23	6.7
Total Revenue	162,686,910	181,718,455	11.70	214,689,977	18.14	208,063,488	-3.09	207,813,931	-0.12	6.3
Expenses										
Programming and Production	64,890,131	82,675,220	27.41	104,723,792	26.67	99,347,902	-5.13	100,677,582	1.34	11.6
Technical	24,241,247	26,525,776	9.42	26,630,111	0.39	24,285,775	-8.80	27,009,921	11.22	2.7
Sales and Promotion	16,746,218	19,255,130	14.98	19,660,981	2.11	14,573,060	-25.88	14,557,393	-0.11	-3.4
Administration and General	39,568,544	38,003,642	-3.95	39,350,003	3.54	42,656,191	8.40	30,656,398	-28.13	-6.2
Total Expenses	145,446,140	166,459,768	14.45	190,364,887	14.36	180,862,928	-4.99	172,901,294	-4.40	4.4
Operating Income	17,240,770	15,258,687		24,325,090		27,200,560		34,912,637		
Depreciation	3,619,590	5,607,449	54.92	6,355,160	13.33	5,484,883	-13.69	5,079,220	-7.40	8.8
P.B.I.T.	13,621,180	9,651,238		17,969,930		21,715,677		29,833,417		
Interest Expense	9,007,092	1,369,392		2,875,730		2,979,698		2,554,224		
Adjustments - Gain (Loss)	-638,826	-3,611,366		-3,009,685		166,267		-7,984,997		
Pre-tax Profit	3,975,262	4,670,480		12,084,515		18,902,246		19,294,196		
Canadian Programming Expenses										
Acquisition of rights	10,668,477	14,378,573	34.78	17,677,017	22.94	9,954,536	-43.69	13,173,627	32.34	5.4
Script & concept	733,358	1,045,782	42.60	946,652	-9.48	1,158,459	22.37	1,006,922	-13.08	8.3
Filler Programming + Program Production	22,624,163	27,622,431	22.09	29,232,618	5.83	29,400,127	0.57	23,856,310	-18.86	1.3
Investment in Programming	1,078,554	1,540,489	42.83	1,367,410	-11.24	1,512,095	10.58	2,783,211	84.06	26.7
Total Canadian Programming	35,104,552	44,587,275	27.01	49,223,697	10.40	42,025,217	-14.62	40,820,070	-2.87	3.8
Canadian Programming / Revenue (%)	21.58	24.54		22.93		20.20		19.64		
Total Remuneration (\$)	33,234,580	41,198,569	23.96	42,649,125	3.52	34,744,584	-18.53	32,214,388	-7.28	-0.8
Average Staff Count	683.84	755.40	10.46	763.58	1.08	864.49	13.22	596.02	-31.06	
Average Remuneration (\$)	48,600	54,539	12.22	55,854	2.41	40,191	-28.04	54,049	34.48	2.7
Average Remuneration excl. Benefits (\$)	n/a	n/a		n/a	n/a	35,104	n/a	49,924	42.22	n/a
Profitability (%)										
Operating Margin	10.6	8.4		11.3		13.1		16.8		
P.B.I.T. Margin	8.4	5.3		8.4		10.4		14.4		
Pre-tax Margin	2.4	2.6		5.6		9.1		9.3		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year						
535435813 Aajtak Canada (formerly Hindi News)	Ethnic Channels Group Limited	Levin, Slava	Specialty (category B service)	2015						
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue						86,006		171,784	99.73	
Expenses										
Programming and Production						59,067		37,320	-36.82	
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights						4,920		2,997	-39.09	
Script & concept						6,561		3,996	-39.09	
Filler Programming + Program Production						21,321		12,988	-39.08	
Investment in Programming						0		0		
Total Canadian Programming						32,802		19,981	-39.09	
Canadian Programming/Revenue (%)						38.14		11.63		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535420369	AASTHA (South Asian Devotional Music & Discourse Channel)	Asian Television Network International Limited	Chandrasekar, Shan	Pay-TV (category B service)	2014

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	34,869	37,869	8.60	115,559	205.15	96,974	-16.08			-100.00
DTH revenue	64,757	70,329	8.60	0	-100.00	0				
Local advertising revenue	3,446	8,728	153.28	16,008	83.41	13,433	-16.09			-100.00
National advertising revenue	1,855	4,700	153.37	0	-100.00	0				
Other revenue	0	0		0		0				
Total Revenue	104,927	121,626	15.91	131,567	8.17	110,407	-16.08			-100.00
Expenses										
Programming and Production	83,024	82,718	-0.37	90,845	9.82	62,519	-31.18			-100.00
Technical	42,366	44,831	5.82	38,908	-13.21	27,904	-28.28			-100.00
Sales and Promotion	17,968	23,075	28.42	4,749	-79.42	1,424	-70.01			-100.00
Administration and General	49,026	25,437	-48.12	3,376	-86.73	1,938	-42.59			-100.00
Total Expenses	192,384	176,061	-8.48	137,878	-21.69	93,785	-31.98			-100.00
Operating Income	-87,457	-54,435		-6,311		16,622				
Depreciation	920	1,407	52.93	14,087	901.21	2,286	-83.77			-100.00
P.B.I.T.	-88,377	-55,842		-20,398		14,336				
Interest Expense	-61	51	-183.61	1,782	>999±	1,403	-21.27			-100.00
Adjustments - Gain (Loss)	-16	250	>999±	0	-100.00	0				
Pre-tax Profit	-88,332	-55,643		-22,180		12,933				
Canadian Programming Expenses										
Acquisition of rights	0	0		0		0				
Script & concept	0	0		0		0				
Filler Programming + Program Production	55,487	52,167	-5.98	25,061	-51.96	7,315	-70.81			-100.00
Investment in Programming	0	0		0		0				
Total Canadian Programming	55,487	52,167	-5.98	25,061	-51.96	7,315	-70.81			-100.00
Canadian Programming/Revenue (%)	52.88	42.89		19.05		6.63				
Total Remuneration (\$)	81,508	53,696	-34.12	20,261	-62.27	0	-100.00			
Average Staff Count	3	1.19	-60.33	0.43	-63.87	0	-100.00			
Average Remuneration (\$)	27,169	45,123	66.08	47,119	4.42					
Subscribers	4,881	4,466	-8.50	4,313	-3.43	3,525	-18.27			-100.00
Profitability (%)										
Operating Margin	-83.4	-44.8		-4.8		15.1				
P.B.I.T. Margin	-84.2	-45.9		-15.5		13.0				
Pre-tax Margin	-84.2	-45.7		-16.9		11.7				

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner		Type	Year					
535434435 ABC Spark (formerly Harmony)	3924181 Canada Inc.	Corus Entertainment Inc.		Specialty (category B service)	2015					
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue		2,300,202		10,085,063	338.44	10,747,178	6.57	11,757,913	9.40	
Expenses										
Programming and Production		1,772,561		4,324,097	143.95	4,669,194	7.98	5,729,073	22.70	
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights		57,083		178,205	212.19	378,176	112.21	676,547	78.90	
Script & concept		14,942		49,333	230.16	81,114	64.42	114,400	41.04	
Filler Programming + Program Production		283,218		433,985	53.23	351,808	-18.94	455,762	29.55	
Investment in Programming		0		25,662		25,662	0.00	701	-97.27	
Total Canadian Programming		355,243		687,185	93.44	836,760	21.77	1,247,410	49.08	
Canadian Programming/Revenue (%)		15.44		6.81		7.79		10.61		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535437471 Aboriginal Peoples Television Network (APTN)	Aboriginal Peoples Television Network Incorporated	Aboriginal Peoples Television Network Incorporated	Specialty (category A service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue						38,404,232		40,404,938	5.21	
DTH revenue						0		0		
Local advertising revenue						0		0		
National advertising revenue						2,392,669		2,664,900	11.38	
Other revenue						2,391,086		2,284,116	-4.47	
Total Revenue						43,187,987		45,353,954	5.02	
Expenses										
Programming and Production						21,898,118		22,266,000	1.68	
Technical						6,182,991		5,832,397	-5.67	
Sales and Promotion						3,120,479		3,176,398	1.79	
Administration and General						5,288,754		5,593,853	5.77	
Total Expenses						36,490,342		36,868,648	1.04	
Operating Income						6,697,645		8,485,306		
Depreciation						1,837,841		1,655,106	-9.94	
P.B.I.T.						4,859,804		6,830,200		
Interest Expense						365,051		456,068	24.93	
Adjustments - Gain (Loss)						54,874		39,248	-28.48	
Pre-tax Profit						4,549,627		6,413,380		
Canadian Programming Expenses										
Acquisition of rights						14,793,786		14,854,570	0.41	
Script & concept						971,312		1,200,896	23.64	
Filler Programming + Program Production						5,648,305		5,791,007	2.53	
Investment in Programming						0		0		
Total Canadian Programming						21,413,403		21,846,473	2.02	
Canadian Programming/Revenue (%)						49.58		48.17		
Total Remuneration (\$)						11,762,079		11,859,829	0.83	
Average Staff Count						162		160	-1.23	
Average Remuneration (\$)						72,605		74,124	2.09	
Subscribers						11,035,699		10,861,542	-1.58	
Profitability (%)										
Operating Margin						15.5		18.7		
P.B.I.T. Margin						11.3		15.1		
Pre-tax Margin						10.5		14.1		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type			Year
535417605 Abu Dhabi TV (formerly Arabic TV)	Ethnic Channels Group Limited			Levin, Slava			Specialty (category B service)			2015
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	61,557	111,145	80.56	107,828	-2.98	111,224	3.15	148,291	33.33	24.6
Expenses										
Programming and Production	28,616	40,903	42.94	37,513	-8.29	34,029	-9.29	19,275	-43.36	-9.4
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	2,025	4,041	99.56	3,639	-9.95	5,104	40.26	2,301	-54.92	3.3
Script & concept	2,700	5,387	99.52	4,852	-9.93	6,806	40.27	3,067	-54.94	3.2
Filler Programming + Program Production	8,776	17,510	99.52	15,769	-9.94	22,118	40.26	9,970	-54.92	3.2
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	13,501	26,938	99.53	24,260	-9.94	34,028	40.26	15,338	-54.93	3.2
Canadian Programming/Revenue (%)	21.93	24.24		22.50		30.59		10.34		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year						
535427844 Access Communications Co-operative Limited, Regina	Access Communications Co-operative Limited	Access Communications Co-operative Limited	Video-on-Demand	2015						
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	563,087	617,639	9.69	536,238	-13.18	531,197	-0.94	452,394	-14.83	-5.3
DTH revenue	0	0		0		0		0		
Local advertising revenue	0	0		0		0		0		
National advertising revenue	0	0		0		0		0		
Other revenue	0	0		0		0		0		
Total Revenue	563,087	617,639	9.69	536,238	-13.18	531,197	-0.94	452,394	-14.83	-5.3
Expenses										
Programming and Production	603,815	638,248	5.70	585,469	-8.27	594,629	1.56	476,169	-19.92	-5.8
Technical	0	0		0		0		0		
Sales and Promotion	0	0		0		0		0		
Administration and General	0	0		0		0		0		
Total Expenses	603,815	638,248	5.70	585,469	-8.27	594,629	1.56	476,169	-19.92	-5.8
Operating Income	-40,728	-20,609		-49,231		-63,432		-23,775		
Depreciation	0	0		0		0		0		
P.B.I.T.	-40,728	-20,609		-49,231		-63,432		-23,775		
Interest Expense	0	0		0		0		0		
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	-40,728	-20,609		-49,231		-63,432		-23,775		
Canadian Programming Expenses										
Acquisition of rights						0		0		
Script & concept						0		0		
Filler Programming + Program Production						0		0		
Investment in Programming						0		0		
Total Canadian Programming						0		0		
Canadian Programming/Revenue (%)						0.00		0.00		
Total Remuneration (\$)	0	0		0		0		0		
Average Staff Count	0	0		0		0		0		
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin	-7.2	-3.3		-9.2		-11.9		-5.3		
P.B.I.T. Margin	-7.2	-3.3		-9.2		-11.9		-5.3		
Pre-tax Margin	-7.2	-3.3		-9.2		-11.9		-5.3		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
305424997 ACTION (formerly Showcase Action)	Showcase Television Inc.			Shaw Communications Inc.			Specialty (category B service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	4,304,985	6,370,581	47.98	7,177,091	12.66	7,708,867	7.41	8,036,696	4.25	16.9
DTH revenue	4,099,636	3,458,758	-15.63	3,863,649	11.71	4,352,452	12.65	4,255,325	-2.23	0.9
Local advertising revenue	0	0		0		0		0		
National advertising revenue	8,306,057	9,224,075	11.05	9,643,848	4.55	10,302,216	6.83	8,243,353	-19.98	-0.2
Other revenue	0	0		0		0		0		
Total Revenue	16,710,678	19,053,414	14.02	20,684,588	8.56	22,363,535	8.12	20,535,374	-8.17	5.3
Expenses										
Programming and Production	4,031,098	4,089,758	1.46	5,113,850	25.04	5,596,152	9.43	5,550,101	-0.82	8.3
Technical	676,435	667,518	-1.32	652,392	-2.27	646,549	-0.90	653,280	1.04	-0.9
Sales and Promotion	339,651	665,873	96.05	453,373	-31.91	271,372	-40.14	223,176	-17.76	-10.0
Administration and General	1,083,908	909,693	-16.07	988,632	8.68	1,563,880	58.19	1,554,149	-0.62	9.4
Total Expenses	6,131,092	6,332,842	3.29	7,208,247	13.82	8,077,953	12.07	7,980,706	-1.20	6.8
Operating Income	10,579,586	12,720,572		13,476,341		14,285,582		12,554,668		
Depreciation	0	1,827		0	-100.00	0		0		
P.B.I.T.	10,579,586	12,718,745		13,476,341		14,285,582		12,554,668		
Interest Expense	363,842	10,134	-97.21	8,295	-18.15	2,057	-75.20	0	-100.00	
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	10,215,744	12,708,611		13,468,046		14,283,525		12,554,668		
Canadian Programming Expenses										
Acquisition of rights	232,235	488,761	110.46	482,694	-1.24	490,697	1.66	454,557	-7.37	18.3
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	321,214	359,390	11.88	338,799	-5.73	439,428	29.70	397,463	-9.55	5.5
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	553,449	848,151	53.25	821,493	-3.14	930,125	13.22	852,020	-8.40	11.4
Canadian Programming/Revenue (%)	3.31	4.45		3.97		4.16		4.15		
Total Remuneration (\$)	742,735	986,546	32.83	938,486	-4.87	1,396,908	48.85	1,231,281	-11.86	13.5
Average Staff Count	10	12	20.00	11	-8.33	15	36.36	13	-13.33	
Average Remuneration (\$)	74,274	82,212	10.69	85,317	3.78	93,127	9.15	94,714	1.70	6.3
Subscribers	4,479,329	4,563,675	1.88	4,581,044	0.38	4,493,460	-1.91	4,333,013	-3.57	-0.8
Profitability (%)										
Operating Margin	63.3	66.8		65.2		63.9		61.1		
P.B.I.T. Margin	63.3	66.8		65.2		63.9		61.1		
Pre-tax Margin	61.1	66.7		65.1		63.9		61.1		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
205424104 addikTV (formerly Mystère)	Groupe TVA inc.			Les Placements Péladeau inc.			Specialty (category A service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	3,021,749	3,669,608	21.44	4,292,762	16.98	4,840,027	12.75	6,203,679	28.17	19.7
DTH revenue	2,089,341	2,173,622	4.03	2,318,273	6.65	2,587,404	11.61	2,009,539	-22.33	-1.0
Local advertising revenue	0	0		0		0		0		
National advertising revenue	1,403,908	2,657,942	89.32	3,769,472	41.82	3,622,691	-3.89	3,835,046	5.86	28.6
Other revenue	9,004	145,564	>999±	213,364	46.58	140,749	-34.03	83,683	-40.54	74.6
Total Revenue	6,524,002	8,646,736	32.54	10,593,871	22.52	11,190,871	5.64	12,131,947	8.41	16.8
Expenses										
Programming and Production	4,049,391	5,117,836	26.39	6,273,012	22.57	7,772,011	23.90	8,312,511	6.95	19.7
Technical	490,854	670,044	36.51	579,667	-13.49	448,130	-22.69	407,085	-9.16	-4.6
Sales and Promotion	545,274	752,231	37.95	1,231,645	63.73	945,420	-23.24	936,764	-0.92	14.5
Administration and General	140,608	129,928	-7.60	157,646	21.33	442,230	180.52	498,484	12.72	37.2
Total Expenses	5,226,127	6,670,039	27.63	8,241,970	23.57	9,607,791	16.57	10,154,844	5.69	18.1
Operating Income	1,297,875	1,976,697		2,351,901		1,583,080		1,977,103		
Depreciation	100,000	100,000	0.00	100,000	0.00	100,000	0.00	100,000	0.00	0.0
P.B.I.T.	1,197,875	1,876,697		2,251,901		1,483,080		1,877,103		
Interest Expense	250,000	105,416	-57.83	108,250	2.69	85,964	-20.59	59,231	-31.10	
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	947,875	1,771,281		2,143,651		1,397,116		1,817,872		
Canadian Programming Expenses										
Acquisition of rights	1,933,364	2,526,820	30.70	3,349,080	32.54	4,224,102	26.13	4,657,074	10.25	24.6
Script & concept	0	35,587		0	-100.00	0		0		
Filler Programming + Program Production	0	0		0		0		0		
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	1,933,364	2,562,407	32.54	3,349,080	30.70	4,224,102	26.13	4,657,074	10.25	24.6
Canadian Programming/Revenue (%)	29.63	29.63		31.61		37.75		38.39		
Total Remuneration (\$)	172,249	230,054	33.56	163,803	-28.80	106,750	-34.83	276,324	158.85	12.5
Average Staff Count	2	2	0.00	2	0.00	2	0.00	3	50.00	
Average Remuneration (\$)	86,125	115,027	33.56	81,902	-28.80	53,375	-34.83	92,108	72.57	1.7
Subscribers	872,852	997,196	14.25	1,107,005	11.01	1,252,770	13.17	1,357,748	8.38	11.7
Profitability (%)										
Operating Margin	19.9	22.9		22.2		14.1		16.3		
P.B.I.T. Margin	18.4	21.7		21.3		13.3		15.5		
Pre-tax Margin	14.5	20.5		20.2		12.5		15.0		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner		Type	Year					
535427092 Afroglobal Television	Afroglobal Network Inc.	Afroglobal Network Inc.		Specialty (category B service)	2013					
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue		21,640		7,510	-65.30		-100.00			
Expenses										
Programming and Production		0		11,800			-100.00			
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights		0		10,000			-100.00			
Script & concept		0		0						
Filler Programming + Program Production		0		0						
Investment in Programming		0		1,800			-100.00			
Total Canadian Programming		0		11,800			-100.00			
Canadian Programming/Revenue (%)		0.00		157.12						
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type			Year
305425763 All TV	All TV Inc.			Lee, Jang Sung			Specialty (category B service)			2015
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	1,246,465	1,389,091	11.44	1,447,416	4.20	1,595,484	10.23	1,448,780	-9.19	3.8
Expenses										
Programming and Production	570,659	671,486	17.67	715,803	6.60	693,764	-3.08	690,114	-0.53	4.9
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0		0		0		0		
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	222,466	200,665	-9.80	224,250	11.75	260,073	15.97	218,923	-15.82	-0.4
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	222,466	200,665	-9.80	224,250	11.75	260,073	15.97	218,923	-15.82	-0.4
Canadian Programming/Revenue (%)	17.85	14.45		15.49		16.30		15.11		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year						
535437356 AMI-télé	Accessible Media Inc.	Accessible Media Inc.	Specialty (category A service)	2015						
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue								4,525,674		
DTH revenue								2,072,970		
Local advertising revenue								0		
National advertising revenue								0		
Other revenue								2,524		
Total Revenue								6,601,168		
Expenses										
Programming and Production								4,176,720		
Technical								473,112		
Sales and Promotion								720,978		
Administration and General								561,544		
Total Expenses								5,932,354		
Operating Income								668,814		
Depreciation								137,985		
P.B.I.T.								530,829		
Interest Expense								0		
Adjustments - Gain (Loss)								0		
Pre-tax Profit								530,829		
Canadian Programming Expenses										
Acquisition of rights								1,249,301		
Script & concept								0		
Filler Programming + Program Production								1,825,803		
Investment in Programming								0		
Total Canadian Programming								3,075,104		
Canadian Programming/Revenue (%)								46.58		
Total Remuneration (\$)								1,477,527		
Average Staff Count								18.17		
Average Remuneration (\$)								81,317		
Subscribers								2,819,100		
Profitability (%)										
Operating Margin								10.1		
P.B.I.T. Margin								8.0		
Pre-tax Margin								8.0		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535425674 AMI-tv (formerly The Accessible Channel)	Accessible Media Inc.	Accessible Media Inc.	Specialty (category A service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue						12,769,802		12,904,403		
DTH revenue						5,534,052		5,420,227		
Local advertising revenue						0		0		
National advertising revenue						0		0		
Other revenue						18,546		35,344		
Total Revenue	15,883,484	17,196,741	8.27	17,431,020	1.36	18,322,400	5.11	18,359,974	0.21	3.7
Expenses										
Programming and Production	6,140,443	9,370,793	52.61	10,049,581	7.24	10,703,622	6.51	10,698,527	-0.05	14.9
Technical						2,347,607		1,836,152		
Sales and Promotion						1,479,448		1,542,913		
Administration and General						2,070,237		1,874,187		
Total Expenses						16,600,914		15,951,779		
Operating Income						1,721,486		2,408,195		
Depreciation						828,959		547,933		
P.B.I.T.						892,527		1,860,262		
Interest Expense						0		0		
Adjustments - Gain (Loss)						-151,342		-27,271		
Pre-tax Profit						741,185		1,832,991		
Canadian Programming Expenses										
Acquisition of rights	2,290,938	4,586,143	100.19	4,069,196	-11.27	4,337,306	6.59	4,898,859	12.95	20.9
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	1,807,221	2,905,558	60.77	3,566,014	22.73	4,363,250	22.36	3,865,728	-11.40	20.9
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	4,098,159	7,491,701	82.81	7,635,210	1.92	8,700,556	13.95	8,764,587	0.74	20.9
Canadian Programming/Revenue (%)	25.80	43.56		43.80		47.49		47.74		
Total Remuneration (\$)						5,730,198		4,877,969		
Average Staff Count						71.6		55.52		
Average Remuneration (\$)						80,031		87,860		
Subscribers						7,745,131		7,625,230		
Profitability (%)										
Operating Margin						9.4		13.1		
P.B.I.T. Margin						4.9		10.1		
Pre-tax Margin						4.0		10.0		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
305426266 Animal Planet	Animal Planet Canada Company			BCE Inc.			Specialty (category B service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	2,260,181	2,850,381	26.11	3,653,545	28.18	4,185,056	14.55	4,239,956	1.31	17.0
DTH revenue	2,353,095	2,657,670	12.94	2,693,613	1.35	2,600,661	-3.45	2,471,844	-4.95	1.2
Local advertising revenue	0	0		0		0		0		
National advertising revenue	1,623,556	1,873,252	15.38	2,274,081	21.40	2,356,799	3.64	3,165,630	34.32	18.2
Other revenue	0	0		0		0		2,760		
Total Revenue	6,236,832	7,381,303	18.35	8,621,239	16.80	9,142,516	6.05	9,880,190	8.07	12.2
Expenses										
Programming and Production	2,812,910	2,672,263	-5.00	2,682,674	0.39	3,322,073	23.83	3,274,080	-1.44	3.9
Technical	720,341	765,690	6.30	777,944	1.60	782,861	0.63	790,863	1.02	2.4
Sales and Promotion	427,539	408,669	-4.41	409,913	0.30	365,307	-10.88	369,784	1.23	-3.6
Administration and General	821,058	894,105	8.90	1,047,677	17.18	997,691	-4.77	1,058,231	6.07	6.6
Total Expenses	4,781,848	4,740,727	-0.86	4,918,208	3.74	5,467,932	11.18	5,492,958	0.46	3.5
Operating Income	1,454,984	2,640,576		3,703,031		3,674,584		4,387,232		
Depreciation	86,224	107,045	24.15	118,755	10.94	130,500	9.89	157,003	20.31	16.2
P.B.I.T.	1,368,760	2,533,531		3,584,276		3,544,084		4,230,229		
Interest Expense	0	4,176		1,470	-64.80	7,071	381.02	51,251	624.81	
Adjustments - Gain (Loss)	54,037	-64,330	-219.05	0	-100.00	0		0		
Pre-tax Profit	1,422,797	2,465,025		3,582,806		3,537,013		4,178,978		
Canadian Programming Expenses										
Acquisition of rights	329,612	438,370	33.00	943,960	115.33	1,446,213	53.21	1,305,527	-9.73	41.1
Script & concept	0	10,000		0	-100.00	0		0		
Filler Programming + Program Production	348,681	381,176	9.32	551	-99.86	466	-15.43	3,432	636.48	-68.5
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	678,293	829,546	22.30	944,511	13.86	1,446,679	53.17	1,308,959	-9.52	17.9
Canadian Programming/Revenue (%)	10.88	11.24		10.96		15.82		13.25		
Total Remuneration (\$)	201,530	250,032	24.07	233,455	-6.63	263,524	12.88	258,735	-1.82	6.5
Average Staff Count	2.5	3	20.00	2.17	-27.67	2.67	23.04	2.82	5.62	
Average Remuneration (\$)	80,612	83,344	3.39	107,583	29.08	98,698	-8.26	91,750	-7.04	3.3
Subscribers	1,923,538	2,147,404	11.64	2,345,246	9.21	2,428,387	3.55	2,384,196	-1.82	5.5
Profitability (%)										
Operating Margin	23.3	35.8		43.0		40.2		44.4		
P.B.I.T. Margin	21.9	34.3		41.6		38.8		42.8		
Pre-tax Margin	22.8	33.4		41.6		38.7		42.3		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type			Year
535418992 AOV Adult Movie Channel (AOVMC)	Drive Publishing Inc.			Drive Publishing Inc.			Specialty (category B service)			2015
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	1,426,680	1,320,743	-7.43	1,009,198	-23.59	671,561	-33.46	529,751	-21.12	-21.9
Expenses										
Programming and Production	413,591	357,656	-13.52	298,854	-16.44	195,762	-34.50	154,896	-20.88	-21.8
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	68,932	63,638	-7.68	65,723	3.28	41,759	-36.46	35,437	-15.14	-15.3
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	0		0		0		0		
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	68,932	63,638	-7.68	65,723	3.28	41,759	-36.46	35,437	-15.14	-15.3
Canadian Programming/Revenue (%)	4.83	4.82		6.51		6.22		6.69		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner		Type	Year					
305426761 AOV Maleflicxx (AOVMF)	1225520 Ontario Inc.	1225520 Ontario Inc.		Specialty (category B service)	2015					
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	191,640	178,253	-6.99	224,021	25.68	125,430	-44.01	115,752	-7.72	-11.8
Expenses										
Programming and Production	57,610	52,697	-8.53	66,428	26.06	39,959	-39.85	34,726	-13.10	-11.9
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	8,921	8,763	-1.77	11,051	26.11	8,601	-22.17	5,788	-32.71	-10.3
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	0		0		0		0		
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	8,921	8,763	-1.77	11,051	26.11	8,601	-22.17	5,788	-32.71	-10.3
Canadian Programming/Revenue (%)	4.66	4.92		4.93		6.86		5.00		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type			Year
305426753 AOV XXX Action Clips (AOVXXX)	1225520 Ontario Inc.			1225520 Ontario Inc.			Specialty (category B service)			2015
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	87,227	115,305	32.19	92,551	-19.73	87,457	-5.50	76,759	-12.23	-3.2
Expenses										
Programming and Production	12,525	18,887	50.79	25,175	33.29	14,198	-43.60	8,530	-39.92	-9.2
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	2,679	2,633	-1.72	1,991	-24.38	4,730	137.57	1,249	-73.59	-17.4
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	0		0		0		0		
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	2,679	2,633	-1.72	1,991	-24.38	4,730	137.57	1,249	-73.59	-17.4
Canadian Programming/Revenue (%)	3.07	2.28		2.15		5.41		1.63		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
205424097 ARGENT (formerly LCN Argent)	Groupe TVA inc.			Les Placements Péladeau inc.			Specialty (category A service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	2,759,830	1,723,834	-37.54	1,296,591	-24.78	1,293,837	-0.21	1,428,290	10.39	-15.2
DTH revenue	1,326,626	1,384,270	4.35	1,233,858	-10.87	997,059	-19.19	700,524	-29.74	-14.8
Local advertising revenue	0	0		0		0		0		
National advertising revenue	84,126	51,219	-39.12	76,673	49.70	52,014	-32.16	33,047	-36.47	-20.8
Other revenue	14,044	24,813	76.68	13,691	-44.82	11,405	-16.70	7,711	-32.39	-13.9
Total Revenue	4,184,626	3,184,136	-23.91	2,620,813	-17.69	2,354,315	-10.17	2,169,572	-7.85	-15.1
Expenses										
Programming and Production	2,031,725	2,033,203	0.07	2,009,520	-1.16	1,857,775	-7.55	1,841,215	-0.89	-2.4
Technical	455,582	561,959	23.35	344,650	-38.67	184,625	-46.43	89,981	-51.26	-33.3
Sales and Promotion	135,320	55,986	-58.63	31,685	-43.41	38,806	22.47	35,687	-8.04	-28.3
Administration and General	523,780	425,795	-18.71	613,183	44.01	580,738	-5.29	452,166	-22.14	-3.6
Total Expenses	3,146,407	3,076,943	-2.21	2,999,038	-2.53	2,661,944	-11.24	2,419,049	-9.12	-6.4
Operating Income	1,038,219	107,193		-378,225		-307,629		-249,477		
Depreciation	226,000	226,000	0.00	226,000	0.00	226,000	0.00	226,000	0.00	0.0
P.B.I.T.	812,219	-118,807		-604,225		-533,629		-475,477		
Interest Expense	224,000	250,990	12.05	257,739	2.69	204,677	-20.59	141,026	-31.10	
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	588,219	-369,797		-861,964		-738,306		-616,503		
Canadian Programming Expenses										
Acquisition of rights	1,747,906	0	-100.00	0		0		0		-100.0
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	2,023,394		2,004,566	-0.93	1,857,775	-7.32	1,841,215	-0.89	
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	1,747,906	2,023,394	15.76	2,004,566	-0.93	1,857,775	-7.32	1,841,215	-0.89	1.3
Canadian Programming/Revenue (%)	41.77	63.55		76.49		78.91		84.87		
Total Remuneration (\$)	1,553,567	1,688,095	8.66	1,549,393	-8.22	1,458,823	-5.85	1,461,718	0.20	-1.5
Average Staff Count	15	16	6.67	16	0.00	15	-6.25	14	-6.67	
Average Remuneration (\$)	103,571	105,506	1.87	96,837	-8.22	97,255	0.43	104,408	7.36	0.2
Subscribers	950,027	655,594	-30.99	549,887	-16.12	551,942	0.37	501,915	-9.06	-14.7
Profitability (%)										
Operating Margin	24.8	3.4		-14.4		-13.1		-11.5		
P.B.I.T. Margin	19.4	-3.7		-23.1		-22.7		-21.9		
Pre-tax Margin	14.1	-11.6		-32.9		-31.4		-28.4		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305424905	ATN ARY (Urdu) (formerly ATN Urdu Channel)	South Asian Television Canada Limited	Chandrasekar, Shan	Specialty (category B service)	2013

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	536,272	580,711	8.29	275,719	-52.52	-100.00				
Expenses										
Programming and Production	205,379	180,720	-12.01	189,930	5.10	-100.00				
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0		0						
Script & concept	0	0		0						
Filler Programming + Program Production	129,541	111,638	-13.82	52,520	-52.96	-100.00				
Investment in Programming	0	0		0						
Total Canadian Programming	129,541	111,638	-13.82	52,520	-52.96	-100.00				
Canadian Programming/Revenue (%)	24.16	19.22		19.05						
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305424913 ATN B4U Movie (formerly Hindi Movie)	South Asian Television Canada Limited	Chandrasekar, Shan	Pay-TV (category B service)	2012

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	579,299	522,920	-9.73	-100.00						
DTH revenue	1,075,842	971,137	-9.73	-100.00						
Local advertising revenue	376,256	368,043	-2.18	-100.00						
National advertising revenue	202,600	198,177	-2.18	-100.00						
Other revenue	0	0								
Total Revenue	2,233,997	2,060,277	-7.78	-100.00						
Expenses										
Programming and Production	1,172,199	1,078,017	-8.03	-100.00						
Technical	93,147	89,641	-3.76	-100.00						
Sales and Promotion	136,365	155,323	13.90	-100.00						
Administration and General	193,128	158,622	-17.87	-100.00						
Total Expenses	1,594,839	1,481,603	-7.10	-100.00						
Operating Income	639,158	578,674								
Depreciation	15,286	19,433	27.13	-100.00						
P.B.I.T.	623,872	559,241								
Interest Expense	-1,012	701	-169.27	-100.00						
Adjustments - Gain (Loss)	-16	250	>999±	-100.00						
Pre-tax Profit	624,868	558,790								
Canadian Programming Expenses										
Acquisition of rights	0	0								
Script & concept	0	0								
Filler Programming + Program Production	714,706	656,152	-8.19	-100.00						
Investment in Programming	0	0								
Total Canadian Programming	714,706	656,152	-8.19	-100.00						
Canadian Programming/Revenue (%)	31.99	31.85								
Total Remuneration (\$)	276,226	249,995	-9.50	-100.00						
Average Staff Count	6	5.56	-7.33	-100.00						
Average Remuneration (\$)	46,038	44,963	-2.33	-100.00						
Subscribers	52,696	46,201	-12.33	-100.00						
Profitability (%)										
Operating Margin	28.6	28.1								
P.B.I.T. Margin	27.9	27.1								
Pre-tax Margin	28.0	27.1								

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535420301 ATN B4U Music (formerly ATN-Music Network One (Hindi Music))	Asian Television Network International Limited	Chandrasekar, Shan	Pay-TV (category B service)	2012

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	60,776	64,305	5.81	-100.00						
DTH revenue	112,873	119,424	5.80	-100.00						
Local advertising revenue	19,000	7,422	-60.94	-100.00						
National advertising revenue	10,231	3,997	-60.93	-100.00						
Other revenue	0	0								
Total Revenue	202,880	195,148	-3.81	-100.00						
Expenses										
Programming and Production	134,856	136,128	0.94	-100.00						
Technical	44,782	40,385	-9.82	-100.00						
Sales and Promotion	22,908	193	-99.16	-100.00						
Administration and General	55,884	30,188	-45.98	-100.00						
Total Expenses	258,430	206,894	-19.94	-100.00						
Operating Income	-55,550	-11,746								
Depreciation	1,604	24	-98.50	-100.00						
P.B.I.T.	-57,154	-11,770								
Interest Expense	-106	87	-182.08	-100.00						
Adjustments - Gain (Loss)	-16	208	>999±	-100.00						
Pre-tax Profit	-57,064	-11,649								
Canadian Programming Expenses										
Acquisition of rights	0	0								
Script & concept	0	0								
Filler Programming + Program Production	86,858	84,250	-3.00	-100.00						
Investment in Programming	0	0								
Total Canadian Programming	86,858	84,250	-3.00	-100.00						
Canadian Programming/Revenue (%)	42.81	43.17								
Total Remuneration (\$)	90,678	56,075	-38.16	-100.00						
Average Staff Count	3	1.5	-50.00	-100.00						
Average Remuneration (\$)	30,226	37,383	23.68	-100.00						
Subscribers	10,788	4,998	-53.67	-100.00						
Profitability (%)										
Operating Margin	-27.4	-6.0								
P.B.I.T. Margin	-28.2	-6.0								
Pre-tax Margin	-28.1	-6.0								

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535420252	ATN Bangla (formerly ATN - Bangla Channel One)	Asian Television Network International Limited	Chandrasekar, Shan	Pay-TV (category B service)	2013

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	16,353	13,171	-19.46	0	-100.00					
DTH revenue	30,371	24,460	-19.46	0	-100.00					
Local advertising revenue	55,655	56,067	0.74	0	-100.00					
National advertising revenue	29,968	30,189	0.74	0	-100.00					
Other revenue	0	0		0						
Total Revenue	132,347	123,887	-6.39	0	-100.00					
Expenses										
Programming and Production	45,982	32,038	-30.32	0	-100.00					
Technical	40,638	42,550	4.70	0	-100.00					
Sales and Promotion	34,548	40,498	17.22	0	-100.00					
Administration and General	44,127	18,654	-57.73	0	-100.00					
Total Expenses	165,295	133,740	-19.09	0	-100.00					
Operating Income	-32,948	-9,853		0						
Depreciation	432	489	13.19	0	-100.00					
P.B.I.T.	-33,380	-10,342		0						
Interest Expense	-29	18	-162.07	0	-100.00					
Adjustments - Gain (Loss)	-16	250	>999±	0	-100.00					
Pre-tax Profit	-33,367	-10,110		0						
Canadian Programming Expenses										
Acquisition of rights	0	0		0						
Script & concept	0	0		0						
Filler Programming + Program Production	33,067	21,413	-35.24	0	-100.00					
Investment in Programming	0	0		0						
Total Canadian Programming	33,067	21,413	-35.24	0	-100.00					
Canadian Programming/Revenue (%)	24.99	17.28								
Total Remuneration (\$)	77,745	48,940	-37.05	0	-100.00					
Average Staff Count	3	1.09	-63.67	0	-100.00					
Average Remuneration (\$)	25,915	44,899	73.26							
Subscribers	1,337	1,224	-8.45	0	-100.00					
Profitability (%)										
Operating Margin	-24.9	-8.0								
P.B.I.T. Margin	-25.2	-8.3								
Pre-tax Margin	-25.2	-8.2								

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305425292 ATN Caribbean (CBN)	1272558 Ontario Inc.	Asian Television Network	Pay-TV (category 2 service)	2011
305425292 ATN Caribbean (CBN)	1272558 Ontario Inc.	Chandrasekar, Shan	Pay-TV (category 2 service)	2011

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	231,008		-100.00							
DTH revenue	429,016		-100.00							
Local advertising revenue	134,276		-100.00							
National advertising revenue	72,302		-100.00							
Other revenue	0									
Total Revenue	866,602		-100.00							
Expenses										
Programming and Production	1,247,369		-100.00							
Technical	60,660		-100.00							
Sales and Promotion	59,517		-100.00							
Administration and General	100,942		-100.00							
Total Expenses	1,468,488		-100.00							
Operating Income	-601,886									
Depreciation	6,096		-100.00							
P.B.I.T.	-607,982									
Interest Expense	-403		-100.00							
Adjustments - Gain (Loss)	-16		-100.00							
Pre-tax Profit	-607,595									
Canadian Programming Expenses										
Acquisition of rights	0									
Script & concept	0									
Filler Programming + Program Production	292,980		-100.00							
Investment in Programming	0									
Total Canadian Programming	292,980		-100.00							
Canadian Programming/Revenue (%)	33.81									
Total Remuneration (\$)	151,505		-100.00							
Average Staff Count	4		-100.00							
Average Remuneration (\$)	37,876		-100.00							
Subscribers	18,114		-100.00							
Profitability (%)										
Operating Margin	-69.5									
P.B.I.T. Margin	-70.2									
Pre-tax Margin	-70.1									

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner		Type	Year					
535428545 ATN CBN (Cricket Channel One)	Asian Television Network	Chandrasekar, Shan		Specialty (category B service)	2015					
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue		835,802		696,746	-16.64	501,901	-27.96	431,838	-13.96	
Expenses										
Programming and Production		787,443		732,719	-6.95	407,422	-44.40	145,493	-64.29	
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights		0		0		0		0		
Script & concept		0		0		0		0		
Filler Programming + Program Production		287,826		132,719	-53.89	34,350	-74.12	27,905	-18.76	
Investment in Programming		0		0		0		0		
Total Canadian Programming		287,826		132,719	-53.89	34,350	-74.12	27,905	-18.76	
Canadian Programming/Revenue (%)		34.44		19.05		6.84		6.46		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535428610 ATN Cricket Plus (Asian Sports Network)	Asian Television Network International Limited	Chandrasekar, Shan	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue		318,714		324,302	1.75	339,765	4.77	299,242	-11.93	
Expenses										
Programming and Production		514,878		361,781	-29.73	279,430	-22.76	109,653	-60.76	
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights		0		0		0		0		
Script & concept		0		0		0		0		
Filler Programming + Program Production		111,427		61,774	-44.56	23,471	-62.01	21,031	-10.40	
Investment in Programming		0		0		0		0		
Total Canadian Programming		111,427		61,774	-44.56	23,471	-62.01	21,031	-10.40	
Canadian Programming/Revenue (%)		34.96		19.05		6.91		7.03		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535421987	ATN Cricket Plus (ATN – Asian Sports Network (ASN))	Asian Television Network International Limited	Chandrasekar, Shan	Pay-TV (category B service)	2012

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	81,420	107,922	32.55	-100.00						
DTH revenue	151,209	200,427	32.55	-100.00						
Local advertising revenue	18,774	6,737	-64.12	-100.00						
National advertising revenue	10,109	3,628	-64.11	-100.00						
Other revenue	0	0								
Total Revenue	261,512	318,714	21.87	-100.00						
Expenses										
Programming and Production	928,109	514,878	-44.52	-100.00						
Technical	40,042	41,980	4.84	-100.00						
Sales and Promotion	22,836	22,342	-2.16	-100.00						
Administration and General	61,348	44,671	-27.18	-100.00						
Total Expenses	1,052,335	623,871	-40.72	-100.00						
Operating Income	-790,823	-305,157								
Depreciation	2,147	4,011	86.82	-100.00						
P.B.I.T.	-792,970	-309,168								
Interest Expense	-142	145	-202.11	-100.00						
Adjustments - Gain (Loss)	-16	250	>999±	-100.00						
Pre-tax Profit	-792,844	-309,063								
Canadian Programming Expenses										
Acquisition of rights	0	0								
Script & concept	0	0								
Filler Programming + Program Production	91,855	111,427	21.31	-100.00						
Investment in Programming	0	0								
Total Canadian Programming	91,855	111,427	21.31	-100.00						
Canadian Programming/Revenue (%)	35.12	34.96								
Total Remuneration (\$)	70,764	40,451	-42.84	-100.00						
Average Staff Count	2	0.9	-55.00	-100.00						
Average Remuneration (\$)	35,382	44,946	27.03	-100.00						
Subscribers	9,031	6,480	-28.25	-100.00						
Profitability (%)										
Operating Margin	-302.4	-95.7								
P.B.I.T. Margin	-303.2	-97.0								
Pre-tax Margin	-303.2	-97.0								

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535428553 ATN DD SPORTS (Cricket Channel Two)	Asian Television Network International Limited	Chandrasekar, Shan	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	13,097	70,970	441.88	40,993	-42.24	52,338	27.68	34,832	-33.45	27.7
Expenses										
Programming and Production	8,045	45,464	465.12	7,808	-82.83	2,695	-65.48	25,432	843.67	33.3
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0		0		0		0		
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	4,425	30,436	587.82	7,808	-74.35	2,695	-65.48	2,210	-18.00	-15.9
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	4,425	30,436	587.82	7,808	-74.35	2,695	-65.48	2,210	-18.00	-15.9
Canadian Programming/Revenue (%)	33.79	42.89		19.05		5.15		6.34		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535435053	ATN FOOD FOOD (South Asian Cooking Channel 1)	Asian Television Network International Limited	Chandrasekar, Shan	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue				64,798		120,600	86.12	122,048	1.20	
Expenses										
Programming and Production				54,385		86,733	59.48	90,873	4.77	
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights				0		0		0		
Script & concept				0		0		0		
Filler Programming + Program Production				12,343		7,304	-40.82	8,229	12.66	
Investment in Programming				0		0		0		
Total Canadian Programming				12,343		7,304	-40.82	8,229	12.66	
Canadian Programming/Revenue (%)				19.05		6.06		6.74		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305424921	ATN Gujarati channel (formerly ATN Zee Gujarati)	South Asian Television Canada Limited	Chandrasekar, Shan	Specialty (category B service)	2013

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	61,687	43,536	-29.42	43,428	-0.25	-100.00				
Expenses										
Programming and Production	20,399	11,050	-45.83	29,537	167.30	-100.00				
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0		0						
Script & concept	0	0		0						
Filler Programming + Program Production	17,583	8,676	-50.66	8,272	-4.66	-100.00				
Investment in Programming	0	0		0						
Total Canadian Programming	17,583	8,676	-50.66	8,272	-4.66	-100.00				
Canadian Programming/Revenue (%)	28.50	19.93		19.05						
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year						
535433958 ATN Hindi Movie Channel 3	Asian Television Network	Chandrasekar, Shan	Specialty (category B service)	2015						
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue				485,828		298,409	-38.58	264,701	-11.30	
Expenses										
Programming and Production				395,501		213,803	-45.94	193,773	-9.37	
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights				0		0		0		
Script & concept				0		0		0		
Filler Programming + Program Production				92,542		17,650	-80.93	16,933	-4.06	
Investment in Programming				0		0		0		
Total Canadian Programming				92,542		17,650	-80.93	16,933	-4.06	
Canadian Programming/Revenue (%)				19.05		5.91		6.40		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year						
535428529 ATN Hindi Movie Channel	Asian Television Network	Chandrasekar, Shan	Specialty (category B service)	2015						
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue				2,394,800		1,619,914	-32.36	1,435,673	-11.37	
Expenses										
Programming and Production				1,859,785		1,193,078	-35.85	1,075,065	-9.89	
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights				0		0		0		
Script & concept				0		0		0		
Filler Programming + Program Production				456,170		105,348	-76.91	98,479	-6.52	
Investment in Programming				0		0		0		
Total Canadian Programming				456,170		105,348	-76.91	98,479	-6.52	
Canadian Programming/Revenue (%)				19.05		6.50		6.86		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535428595	ATN - Music Network One (Hindi Music) - AMN1	Asian Television Network International Limited	Chandrasekar, Shan	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue		39,029		264,200	576.93	263,848	-0.13	237,932	-9.82	
Expenses										
Programming and Production		27,226		182,426	570.04	200,128	9.70	180,908	-9.60	
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights		0		0		0		0		
Script & concept		0		0		0		0		
Filler Programming + Program Production		16,850		50,326	198.67	18,634	-62.97	17,076	-8.36	
Investment in Programming		0		0		0		0		
Total Canadian Programming		16,850		50,326	198.67	18,634	-62.97	17,076	-8.36	
Canadian Programming/Revenue (%)		43.17		19.05		7.06		7.18		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535420335	ATN NDTV 24/7 (formerly ATN – South Asian News – English)	Asian Television Network International Limited	Chandrasekar, Shan	Pay-TV (category B service)	2012

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	439,618	319,295	-27.37	-100.00						
DTH revenue	816,433	592,978	-27.37	-100.00						
Local advertising revenue	159,944	116,704	-27.03	-100.00						
National advertising revenue	86,124	62,841	-27.03	-100.00						
Other revenue	0	0								
Total Revenue	1,502,119	1,091,818	-27.31	-100.00						
Expenses										
Programming and Production	892,754	659,354	-26.14	-100.00						
Technical	80,118	63,942	-20.19	-100.00						
Sales and Promotion	67,669	59,506	-12.06	-100.00						
Administration and General	156,158	100,204	-35.83	-100.00						
Total Expenses	1,196,699	883,006	-26.21	-100.00						
Operating Income	305,420	208,812								
Depreciation	11,600	11,866	2.29	-100.00						
P.B.I.T.	293,820	196,946								
Interest Expense	-768	428	-155.73	-100.00						
Adjustments - Gain (Loss)	-16	208	>999±	-100.00						
Pre-tax Profit	294,572	196,726								
Canadian Programming Expenses										
Acquisition of rights	0	0								
Script & concept	0	0								
Filler Programming + Program Production	545,573	401,763	-26.36	-100.00						
Investment in Programming	0	0								
Total Canadian Programming	545,573	401,763	-26.36	-100.00						
Canadian Programming/Revenue (%)	36.32	36.80								
Total Remuneration (\$)	220,951	152,914	-30.79	-100.00						
Average Staff Count	5	4.08	-18.40	-100.00						
Average Remuneration (\$)	44,190	37,479	-15.19	-100.00						
Subscribers	32,353	35,500	9.73	-100.00						
Profitability (%)										
Operating Margin	20.3	19.1								
P.B.I.T. Margin	19.6	18.0								
Pre-tax Margin	19.6	18.0								

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535433114	ATN NDTV 24x7 (formerly South Asian English News Channel 2)	Asian Television Network International Limited	Chandrasekar, Shan	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue		218,364		1,899,907	770.06	924,836	-51.32	754,932	-18.37	
Expenses										
Programming and Production		131,871		1,311,855	894.80	526,618	-59.86	430,751	-18.20	
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights		0		0		0		0		
Script & concept		0		0		0		0		
Filler Programming + Program Production		80,353		361,901	350.39	64,200	-82.26	53,285	-17.00	
Investment in Programming		0		0		0		0		
Total Canadian Programming		80,353		361,901	350.39	64,200	-82.26	53,285	-17.00	
Canadian Programming/Revenue (%)		36.80		19.05		6.94		7.06		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305424880	ATN Punjabi Channel (formerly ATN Alpha ETC Punjabi)	South Asian Television Canada Limited	Chandrasekar, Shan	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	1,924,389	1,894,697	-1.54	2,465,843	30.14	1,697,235	-31.17	1,485,996	-12.45	-6.3
Expenses										
Programming and Production	1,033,258	974,764	-5.66	2,106,682	116.12	1,222,848	-41.95	1,108,313	-9.37	1.8
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0		0		0		0		
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	630,613	593,494	-5.89	469,703	-20.86	112,293	-76.09	100,708	-10.32	-36.8
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	630,613	593,494	-5.89	469,703	-20.86	112,293	-76.09	100,708	-10.32	-36.8
Canadian Programming/Revenue (%)	32.77	31.32		19.05		6.62		6.78		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner		Type	Year					
535432348 ATN SAB (Comedy Channel One)	Asian Television Network	Chandrasekar, Shan		Specialty (category B service)	2015					
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue		252,749		440,398	74.24	456,390	3.63	415,484	-8.96	
Expenses										
Programming and Production		145,574		370,885	154.77	327,841	-11.61	299,412	-8.67	
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights		0		0		0		0		
Script & concept		0		0		0		0		
Filler Programming + Program Production		90,310		83,888	-7.11	27,226	-67.54	25,271	-7.18	
Investment in Programming		0		0		0		0		
Total Canadian Programming		90,310		83,888	-7.11	27,226	-67.54	25,271	-7.18	
Canadian Programming/Revenue (%)		35.73		19.05		5.97		6.08		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535435467	ATN South Asian Television Canada Channel 2 (SATV 2)	Asian Television Network International Limited	Chandrasekar, Shan	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue				4,387,425		7,551,043	72.11	7,513,875	-0.49	
Expenses										
Programming and Production				3,735,848		5,902,017	57.98	5,982,697	1.37	
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights				0		0		0		
Script & concept				0		0		0		
Filler Programming + Program Production				835,733		409,434	-51.01	406,694	-0.67	
Investment in Programming				0		0		0		
Total Canadian Programming				835,733		409,434	-51.01	406,694	-0.67	
Canadian Programming/Revenue (%)				19.05		5.42		5.41		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
305417421 ATN South Asian Television (SATV)	South Asian Television Canada			Chandrasekar, Shan			Specialty (category A service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	2,366,082	2,477,189	4.70	7,102,422	186.71	6,334,599	-10.81	6,539,194	3.23	28.9
DTH revenue	4,394,151	4,600,495	4.70	396,996	-91.37	354,078	-10.81	365,514	3.23	-46.3
Local advertising revenue	2,383,113	2,408,741	1.08	1,598,643	-33.63	1,425,818	-10.81	1,471,869	3.23	-11.4
National advertising revenue	1,283,215	1,297,014	1.08	453,533	-65.03	404,502	-10.81	417,567	3.23	-24.5
Other revenue	0	0		267,476		238,560	-10.81	246,265	3.23	
Total Revenue	10,426,561	10,783,439	3.42	9,819,070	-8.94	8,757,557	-10.81	9,040,409	3.23	-3.5
Expenses										
Programming and Production	5,518,746	5,494,687	-0.44	5,389,590	-1.91	7,897,280	46.53	7,950,724	0.68	9.6
Technical	259,808	270,180	3.99	96,621	-64.24	117,903	22.03	30,300	-74.30	-41.6
Sales and Promotion	773,700	906,419	17.15	556,964	-38.55	212,420	-61.86	340,091	60.10	-18.6
Administration and General	666,061	965,907	45.02	647,229	-32.99	783,551	21.06	732,973	-6.45	2.4
Total Expenses	7,218,315	7,637,193	5.80	6,690,404	-12.40	9,011,154	34.69	9,054,088	0.48	5.8
Operating Income	3,208,246	3,146,246		3,128,666		-253,597		-13,679		
Depreciation	62,433	92,057	47.45	14,086	-84.70	2,286	-83.77	2,593	13.43	-54.9
P.B.I.T.	3,145,813	3,054,189		3,114,580		-255,883		-16,272		
Interest Expense	-4,132	3,322	-180.40	1,782	-46.36	1,403	-21.27	234	-83.32	
Adjustments - Gain (Loss)	-16	250	>999±	44,003	>999±	432,686	883.31	80,319	-81.44	
Pre-tax Profit	3,149,929	3,051,117		3,156,801		175,400		63,813		
Canadian Programming Expenses										
Acquisition of rights	0	0		0		0		0		
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	2,878,216	3,179,833	10.48	1,870,372	-41.18	5,086,680	171.96	4,975,282	-2.19	14.7
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	2,878,216	3,179,833	10.48	1,870,372	-41.18	5,086,680	171.96	4,975,282	-2.19	14.7
Canadian Programming/Revenue (%)	27.60	29.49		19.05		58.08		55.03		
Total Remuneration (\$)	949,796	1,449,131	52.57	1,512,117	4.35	0	-100.00	0		-100.0
Average Staff Count	19	32.2	69.47	32.39	0.59	0	-100.00	0		
Average Remuneration (\$)	49,989	45,004	-9.97	46,685	3.73					
Subscribers	116,380	145,244	24.80	121,542	-16.32	120,588	-0.78	116,434	-3.44	0.0
Profitability (%)										
Operating Margin	30.8	29.2		31.9		-2.9		-0.2		
P.B.I.T. Margin	30.2	28.3		31.7		-2.9		-0.2		
Pre-tax Margin	30.2	28.3		32.1		2.0		0.7		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year						
305424898 ATN Tamil Channel (Jaya TV)	South Asian Television Canada	Chandrasekar, Shan	Specialty (category B service)	2013						
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	276,520	320,278	15.82	271,728	-15.16		-100.00			
Expenses										
Programming and Production	125,153	112,030	-10.49	187,624	67.48		-100.00			
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0		0						
Script & concept	0	0		0						
Filler Programming + Program Production	80,985	69,955	-13.62	51,760	-26.01		-100.00			
Investment in Programming	0	0		0						
Total Canadian Programming	80,985	69,955	-13.62	51,760	-26.01		-100.00			
Canadian Programming/Revenue (%)	29.29	21.84		19.05						
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535428579	ATN - Times Now (formerly South Asian News - English)	Asian Television Network International Limited	Chandrasekar, Shan	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	3,364	10,933	225.00	36,107	230.26	46,923	29.96	153,045	226.16	159.7
Expenses										
Programming and Production	1,655	8,653	422.84	24,932	188.13	25,334	1.61	87,210	244.24	169.4
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0		0		0		0		
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	1,002	7,222	620.76	6,878	-4.76	1,872	-72.78	10,688	470.94	80.7
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	1,002	7,222	620.76	6,878	-4.76	1,872	-72.78	10,688	470.94	80.7
Canadian Programming/Revenue (%)	29.79	66.06		19.05		3.99		6.98		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535420294	ATN Zee Cinema (formerly ATN – Hindi Movie Channel Two)	Asian Television Network International Limited	Chandrasekar, Shan	Pay-TV (category B service)	2012

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	80,780	90,684	12.26	-100.00						
DTH revenue	150,021	168,414	12.26	-100.00						
Local advertising revenue	116,319	74,895	-35.61	-100.00						
National advertising revenue	62,634	40,329	-35.61	-100.00						
Other revenue	0	0								
Total Revenue	409,754	374,322	-8.65	-100.00						
Expenses										
Programming and Production	174,873	196,105	12.14	-100.00						
Technical	46,648	91,044	95.17	-100.00						
Sales and Promotion	53,814	67,290	25.04	-100.00						
Administration and General	61,179	54,976	-10.14	-100.00						
Total Expenses	336,514	409,415	21.66	-100.00						
Operating Income	73,240	-35,093								
Depreciation	2,132	3,370	58.07	-100.00						
P.B.I.T.	71,108	-38,463								
Interest Expense	-141	122	-186.52	-100.00						
Adjustments - Gain (Loss)	-16	500	>999±	-100.00						
Pre-tax Profit	71,233	-38,085								
Canadian Programming Expenses										
Acquisition of rights	0	0								
Script & concept	0	0								
Filler Programming + Program Production	111,078	122,946	10.68	-100.00						
Investment in Programming	0	0								
Total Canadian Programming	111,078	122,946	10.68	-100.00						
Canadian Programming/Revenue (%)	27.11	32.84								
Total Remuneration (\$)	101,517	117,141	15.39	-100.00						
Average Staff Count	3	2.6	-13.33	-100.00						
Average Remuneration (\$)	33,839	45,054	33.14	-100.00						
Subscribers	12,282	5,604	-54.37	-100.00						
Profitability (%)										
Operating Margin	17.9	-9.4								
P.B.I.T. Margin	17.4	-10.3								
Pre-tax Margin	17.4	-10.2								

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535428602	ATN - Zoom (formerly Music Network Two)	Asian Television Network International Limited	Chandrasekar, Shan	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	4,027	17,982	346.54	37,226	107.02	48,030	29.02	155,577	223.92	149.3
Expenses										
Programming and Production	2,469	15,204	515.80	25,704	69.06	27,320	6.29	89,517	227.66	145.4
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0		0		0		0		
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	1,495	11,197	648.96	7,091	-36.67	3,305	-53.39	11,729	254.89	67.4
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	1,495	11,197	648.96	7,091	-36.67	3,305	-53.39	11,729	254.89	67.4
Canadian Programming/Revenue (%)	37.12	62.27		19.05		6.88		7.54		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year						
535428149 AUX TV	Blue Ant Media Partnership	Blue Ant Media Inc.	Specialty (category B service)	2015						
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	252,601	492,522	94.98	489,078	-0.70	696,776	42.47	1,011,714	45.20	41.5
Expenses										
Programming and Production	1,168,323	808,147	-30.83	197,285	-75.59	203,379	3.09	162,738	-19.98	-38.9
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	987,581	212,438	-78.49	1,673	-99.21	1,767	5.62	95,487	>999±	-44.2
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	80,657	355,500	340.76	85,679	-75.90	110,297	28.73	16,073	-85.43	-33.2
Investment in Programming	0	50,972		13,266	-73.97	0	-100.00	0		
Total Canadian Programming	1,068,238	618,910	-42.06	100,618	-83.74	112,064	11.38	111,560	-0.45	-43.2
Canadian Programming/Revenue (%)	422.90	125.66		20.57		16.08		11.03		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type			Year
205429568 Avis de Recherche	Avis de recherche incorporée			Géracitano, Vincent			Specialty (category B service)			2015
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	1,503,292	1,730,011	15.08	1,829,473	5.75	1,895,384	3.60	1,951,305	2.95	6.7
Expenses										
Programming and Production	716,884	1,084,764	51.32	1,052,682	-2.96	836,527	-20.53	501,087	-40.10	-8.6
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0		0		0		0		
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	716,884	1,084,764	51.32	1,052,682	-2.96	836,527	-20.53	501,087	-40.10	-8.6
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	716,884	1,084,764	51.32	1,052,682	-2.96	836,527	-20.53	501,087	-40.10	-8.6
Canadian Programming/Revenue (%)	47.69	62.70		57.54		44.13		25.68		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
305424319 BBC Canada	Jasper Broadcasting Inc.			Shaw Communications Inc.			Specialty (category B service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	2,977,524	4,302,447	44.50	4,707,048	9.40	4,944,739	5.05	5,323,862	7.67	15.6
DTH revenue	3,131,379	2,997,095	-4.29	2,813,036	-6.14	2,704,455	-3.86	2,605,483	-3.66	-4.5
Local advertising revenue	0	0		0		0		0		
National advertising revenue	2,915,303	3,143,498	7.83	3,145,808	0.07	3,166,880	0.67	2,711,608	-14.38	-1.8
Other revenue	0	0		0		0		0		
Total Revenue	9,024,206	10,443,040	15.72	10,665,892	2.13	10,816,074	1.41	10,640,953	-1.62	4.2
Expenses										
Programming and Production	3,457,551	2,146,329	-37.92	2,593,566	20.84	2,690,605	3.74	2,519,092	-6.37	-7.6
Technical	674,941	654,261	-3.06	657,877	0.55	496,750	-24.49	556,876	12.10	-4.7
Sales and Promotion	219,787	353,159	60.68	228,653	-35.25	78,451	-65.69	115,424	47.13	-14.9
Administration and General	1,248,413	1,054,195	-15.56	1,107,738	5.08	1,240,319	11.97	1,374,319	10.80	2.4
Total Expenses	5,600,692	4,207,944	-24.87	4,587,834	9.03	4,506,125	-1.78	4,565,711	1.32	-5.0
Operating Income	3,423,514	6,235,096		6,078,058		6,309,949		6,075,242		
Depreciation	0	0		0		0		0		
P.B.I.T.	3,423,514	6,235,096		6,078,058		6,309,949		6,075,242		
Interest Expense	1,845,138	1,548,800	-16.06	1,195,143	-22.83	776,274	-35.05	416,887	-46.30	
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	1,578,376	4,686,296		4,882,915		5,533,675		5,658,355		
Canadian Programming Expenses										
Acquisition of rights	133,551	156,251	17.00	133,097	-14.82	123,546	-7.18	37,978	-69.26	-27.0
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	535,047	341,272	-36.22	303,164	-11.17	406,224	33.99	395,992	-2.52	-7.3
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	668,598	497,523	-25.59	436,261	-12.31	529,770	21.43	433,970	-18.08	-10.2
Canadian Programming/Revenue (%)	7.41	4.76		4.09		4.90		4.08		
Total Remuneration (\$)	791,231	906,794	14.61	1,039,431	14.63	1,082,557	4.15	1,145,716	5.83	9.7
Average Staff Count	10	11	10.00	12	9.09	12	0.00	12	0.00	
Average Remuneration (\$)	79,123	82,436	4.19	86,619	5.07	90,213	4.15	95,476	5.83	4.8
Subscribers	2,629,465	2,726,348	3.68	2,727,819	0.05	2,681,246	-1.71	2,656,825	-0.91	0.3
Profitability (%)										
Operating Margin	37.9	59.7		57.0		58.3		57.1		
P.B.I.T. Margin	37.9	59.7		57.0		58.3		57.1		
Pre-tax Margin	17.5	44.9		45.8		51.2		53.2		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type			Year
305426852 BBC Kids	Knowledge-West Communications			Knowledge Network Corporation			Specialty (category B service)			2015
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	2,259,429	2,625,002	16.18	2,860,935	8.99	2,774,845	-3.01	3,091,305	11.40	8.2
Expenses										
Programming and Production	800,065	337,301	-57.84	543,927	61.26	950,931	74.83	1,227,995	29.14	11.3
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	61,529	284,351	362.14	0	-100.00	294,789		609,464	106.75	77.4
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	99,403	0	-100.00	212,132		0	-100.00	0		-100.0
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	160,932	284,351	76.69	212,132	-25.40	294,789	38.96	609,464	106.75	39.5
Canadian Programming/Revenue (%)	7.12	10.83		7.41		10.62		19.72		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535434906	BC News 1 (formerly Global News Plus BC)	Shaw Television Limited Partnership	Shaw Communications Inc.	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue				507,516		1,065,076	109.86	942,245	-11.53	
DTH revenue				0		82,614		136,952	65.77	
Local advertising revenue				0		0		0		
National advertising revenue				218,277		360,535	65.17	438,979	21.76	
Other revenue				0		0		0		
Total Revenue				725,793		1,508,225	107.80	1,518,176	0.66	
Expenses										
Programming and Production				1,968,836		4,239,591	115.33	4,170,536	-1.63	
Technical				311,885		729,544	133.91	720,820	-1.20	
Sales and Promotion				484,230		90,183	-81.38	154,163	70.94	
Administration and General				600,235		1,204,165	100.62	1,253,377	4.09	
Total Expenses				3,365,186		6,263,483	86.13	6,298,896	0.57	
Operating Income				-2,639,393		-4,755,258		-4,780,720		
Depreciation				0		0		0		
P.B.I.T.				-2,639,393		-4,755,258		-4,780,720		
Interest Expense				0		0		0		
Adjustments - Gain (Loss)				0		0		0		
Pre-tax Profit				-2,639,393		-4,755,258		-4,780,720		
Canadian Programming Expenses										
Acquisition of rights				0		0		0		
Script & concept				0		0		0		
Filler Programming + Program Production				1,818,587		3,758,631	106.68	3,706,361	-1.39	
Investment in Programming				0		0		0		
Total Canadian Programming				1,818,587		3,758,631	106.68	3,706,361	-1.39	
Canadian Programming/Revenue (%)				250.57		249.21		244.13		
Total Remuneration (\$)				2,036,442		4,143,710	103.48	4,056,487	-2.10	
Average Staff Count				23		45	95.65	44	-2.22	
Average Remuneration (\$)				88,541		92,082	4.00	92,193	0.12	
Subscribers				856,226		924,098	7.93	882,285	-4.52	
Profitability (%)										
Operating Margin				-363.7		-315.3		-314.9		
P.B.I.T. Margin				-363.7		-315.3		-314.9		
Pre-tax Margin				-363.7		-315.3		-314.9		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
205421499	Bell TV On Demand and Vu! (formerly Bell)	Bell ExpressVu Limited Partnership	BCE Inc.	Pay-per-view Direct-to-Home	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	0	0		0		0		0		
DTH revenue	56,318,752	48,440,828	-13.99	36,801,401	-24.03	36,555,302	-0.67	34,069,391	-6.80	-11.8
Local advertising revenue	0	0		0		0		0		
National advertising revenue	0	0		0		0		0		
Other revenue	0	0		0		0		0		
Total Revenue	56,318,752	48,440,828	-13.99	36,801,401	-24.03	36,555,302	-0.67	34,069,391	-6.80	-11.8
Expenses										
Programming and Production	38,003,024	32,527,661	-14.41	25,219,000	-22.47	25,602,813	1.52	21,498,159	-16.03	-13.3
Technical	5,865,092	5,465,755	-6.81	3,301,382	-39.60	3,263,177	-1.16	2,690,534	-17.55	-17.7
Sales and Promotion	970,326	1,076,421	10.93	462,565	-57.03	473,217	2.30	309,623	-34.57	-24.8
Administration and General	7,075,523	7,511,810	6.17	5,487,839	-26.94	5,034,775	-8.26	4,633,187	-7.98	-10.0
Total Expenses	51,913,965	46,581,647	-10.27	34,470,786	-26.00	34,373,982	-0.28	29,131,503	-15.25	-13.5
Operating Income	4,404,787	1,859,181		2,330,615		2,181,320		4,937,888		
Depreciation	0	0		0		0		0		
P.B.I.T.	4,404,787	1,859,181		2,330,615		2,181,320		4,937,888		
Interest Expense	0	0		0		0		0		
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	4,404,787	1,859,181		2,330,615		2,181,320		4,937,888		
Canadian Programming Expenses										
Acquisition of rights	1,476,729	958,686	-35.08	704,622	-26.50	1,028,964	46.03	226,882	-77.95	-37.4
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	874,115	524,130	-40.04	500,942	-4.42	639,545	27.67	125,596	-80.36	-38.4
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	2,350,844	1,482,816	-36.92	1,205,564	-18.70	1,668,509	38.40	352,478	-78.87	-37.8
Canadian Programming/Revenue (%)	4.17	3.06		3.28		4.56		1.03		
Total Remuneration (\$)	2,008,358	2,498,477	24.40	2,600,483	4.08	2,701,523	3.89	2,954,770	9.37	10.1
Average Staff Count	21	23	9.52	25	8.70	25.99	3.96	29	11.58	
Average Remuneration (\$)	95,636	108,629	13.59	104,019	-4.24	103,945	-0.07	101,889	-1.98	1.6
Subscribers	1,968,540	0	-100.00	0		0		0		-100.0
Profitability (%)										
Operating Margin	7.8	3.8		6.3		6.0		14.5		
P.B.I.T. Margin	7.8	3.8		6.3		6.0		14.5		
Pre-tax Margin	7.8	3.8		6.3		6.0		14.5		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305424153	Bell TV On Demand (formerly General Interest)	Bell ExpressVu Limited Partnership	BCE Inc.	Pay-per-view programming	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	103,756	0	-100.00	883,736		3,225,409	264.97	5,945,993	84.35	175.1
DTH revenue	0	0		0		0		0		
Local advertising revenue	0	0		0		0		0		
National advertising revenue	0	0		0		0		0		
Other revenue	0	698,418		0	-100.00	0		0		
Total Revenue	103,756	698,418	573.14	883,736	26.53	3,225,409	264.97	5,945,993	84.35	175.1
Expenses										
Programming and Production	69,190	264,699	282.57	497,849	88.08	2,231,520	348.23	4,658,960	108.78	186.5
Technical	0	0		0		0		0		
Sales and Promotion	0	0		0		0		0		
Administration and General	0	0		0		0		0		
Total Expenses	69,190	264,699	282.57	497,849	88.08	2,231,520	348.23	4,658,960	108.78	186.5
Operating Income	34,566	433,719		385,887		993,889		1,287,033		
Depreciation	0	0		0		0		0		
P.B.I.T.	34,566	433,719		385,887		993,889		1,287,033		
Interest Expense	0	0		0		0		0		
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	34,566	433,719		385,887		993,889		1,287,033		
Canadian Programming Expenses										
Acquisition of rights	0	7,941		20,706	160.75	309,433	>999±	12,236	-96.05	
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	0		0		0		125,596		
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	0	7,941		20,706	160.75	309,433	>999±	137,832	-55.46	
Canadian Programming/Revenue (%)	0.00	1.14		2.34		9.59		2.32		
Total Remuneration (\$)	0	0		0		0		0		
Average Staff Count	0	0		0		0		0		
Average Remuneration (\$)										
Subscribers	0	0		0		0		0		
Profitability (%)										
Operating Margin	33.3	62.1		43.7		30.8		21.6		
P.B.I.T. Margin	33.3	62.1		43.7		30.8		21.6		
Pre-tax Margin	33.3	62.1		43.7		30.8		21.6		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535419338	Bell TV On Demand (formerly Vu! On Demand)	Bell ExpressVu Limited Partnership	BCE Inc.	Video-on-Demand	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	1,736,883	4,688,310	169.93	9,018,897	92.37	13,162,525	45.94	15,257,853	15.92	72.2
DTH revenue	0	0		0		0		0		
Local advertising revenue	0	0		0		0		0		
National advertising revenue	0	0		0		0		0		
Other revenue	0	0		0		0		0		
Total Revenue	1,736,883	4,688,310	169.93	9,018,897	92.37	13,162,525	45.94	15,257,853	15.92	72.2
Expenses										
Programming and Production	2,183,740	5,884,206	169.46	11,248,447	91.16	16,265,575	44.60	18,975,716	16.66	71.7
Technical	86,844	471,307	442.71	809,068	71.66	1,174,977	45.23	1,204,946	2.55	93.0
Sales and Promotion	0	65,356		469,855	618.92	461,379	-1.80	307,462	-33.36	
Administration and General	0	211,448		1,933,814	814.56	704,351	-63.58	561,247	-20.32	
Total Expenses	2,270,584	6,632,317	192.10	14,461,184	118.04	18,606,282	28.66	21,049,371	13.13	74.5
Operating Income	-533,701	-1,944,007		-5,442,287		-5,443,757		-5,791,518		
Depreciation	0	0		0		0		0		
P.B.I.T.	-533,701	-1,944,007		-5,442,287		-5,443,757		-5,791,518		
Interest Expense	0	0		0		0		0		
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	-533,701	-1,944,007		-5,442,287		-5,443,757		-5,791,518		
Canadian Programming Expenses										
Acquisition of rights	0	152,811		367,017	140.18	437,839	19.30	584,179	33.42	
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	125,703		259,576	106.50	342,000	31.75	451,106	31.90	
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	0	278,514		626,593	124.98	779,839	24.46	1,035,285	32.76	
Canadian Programming/Revenue (%)	0.00	5.94		6.95		5.92		6.79		
Total Remuneration (\$)	0	211,351		1,551,097	633.90	582,165	-62.47	477,008	-18.06	
Average Staff Count	0	5		25	400.00	11.99	-52.04	18	50.13	
Average Remuneration (\$)		42,270		62,044	46.78	48,554	-21.74	26,500	-45.42	
Subscribers										
Profitability (%)										
Operating Margin	-30.7	-41.5		-60.3		-41.4		-38.0		
P.B.I.T. Margin	-30.7	-41.5		-60.3		-41.4		-38.0		
Pre-tax Margin	-30.7	-41.5		-60.3		-41.4		-38.0		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535422737	Big Magic International Canada (formerly Imagine Dil Se)	Ethnic Channels Group Limited	Levin, Slava	Specialty (category B service)	2013

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	440,409	684,843	55.50	286,509	-58.16	-100.00				
Expenses										
Programming and Production	230,265	188,244	-18.25	236,993	25.90	-100.00				
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	15,305	15,316	0.07	3,049	-80.09	-100.00				
Script & concept	20,407	20,422	0.07	4,065	-80.09	-100.00				
Filler Programming + Program Production	66,323	66,371	0.07	13,212	-80.09	-100.00				
Investment in Programming	0	0		0						
Total Canadian Programming	102,035	102,109	0.07	20,326	-80.09	-100.00				
Canadian Programming/Revenue (%)	23.17	14.91		7.09						
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
405423922	Book Television (formerly Book Television - The Channel)	Bell Media Inc.	BCE Inc.	Specialty (category A service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	1,657,313	1,753,523	5.81	1,805,477	2.96	1,949,236	7.96	1,812,870	-7.00	2.3
DTH revenue	2,532,615	2,700,018	6.61	2,646,220	-1.99	2,628,159	-0.68	2,097,501	-20.19	-4.6
Local advertising revenue	0	0		0		0		0		
National advertising revenue	63,132	82,594	30.83	27,512	-66.69	29,525	7.32	37,569	27.24	-12.2
Other revenue	0	0		0		0		0		
Total Revenue	4,253,060	4,536,135	6.66	4,479,209	-1.25	4,606,920	2.85	3,947,940	-14.30	-1.8
Expenses										
Programming and Production	1,834,893	684,588	-62.69	582,312	-14.94	833,538	43.14	568,469	-31.80	-25.4
Technical	517,763	510,227	-1.46	507,227	-0.59	505,482	-0.34	478,430	-5.35	-2.0
Sales and Promotion	53,801	55,479	3.12	23,153	-58.27	5,416	-76.61	4,503	-16.86	-46.2
Administration and General	252,484	227,590	-9.86	215,370	-5.37	222,291	3.21	249,815	12.38	-0.3
Total Expenses	2,658,941	1,477,884	-44.42	1,328,062	-10.14	1,566,727	17.97	1,301,217	-16.95	-16.4
Operating Income	1,594,119	3,058,251		3,151,147		3,040,193		2,646,723		
Depreciation	273,528	51,293	-81.25	61,577	20.05	65,683	6.67	62,735	-4.49	-30.8
P.B.I.T.	1,320,591	3,006,958		3,089,570		2,974,510		2,583,988		
Interest Expense	0	0		0		0		0		
Adjustments - Gain (Loss)	-124,755	-308,557	147.33	-307,853	-0.23	-308,092	0.08	-55,281	-82.06	
Pre-tax Profit	1,195,836	2,698,401		2,781,717		2,666,418		2,528,707		
Canadian Programming Expenses										
Acquisition of rights	500,100	200,872	-59.83	285,638	42.20	213,261	-25.34	96,242	-54.87	-33.8
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	995,145	184,941	-81.42	0	-100.00	0		0		-100.0
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	1,495,245	385,813	-74.20	285,638	-25.96	213,261	-25.34	96,242	-54.87	-49.6
Canadian Programming/Revenue (%)	35.16	8.51		6.38		4.63		2.44		
Total Remuneration (\$)	126,600	107,966	-14.72	26,872	-75.11	2	-99.99	0	-100.00	-100.0
Average Staff Count	1.33	2	50.38	0.45	-77.50	0	-100.00	0		
Average Remuneration (\$)	95,188	53,983	-43.29	59,716	10.62					
Subscribers	969,000	946,165	-2.36	885,479	-6.41	823,283	-7.02	523,731	-36.39	-14.3
Profitability (%)										
Operating Margin	37.5	67.4		70.4		66.0		67.0		
P.B.I.T. Margin	31.1	66.3		69.0		64.6		65.5		
Pre-tax Margin	28.1	59.5		62.1		57.9		64.1		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner		Type		Year		
305424848 BPM:TV (The Dance Channel)	Stornoway Communications Limited			Smith, Vincent & Co. Ltd.		Specialty (category B service)		2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	629,213	598,569	-4.87	534,067	-10.78	444,342	-16.80	133,032	-70.06	-32.2
Expenses										
Programming and Production	339,418	397,136	17.00	367,462	-7.47	368,629	0.32	19,645	-94.67	-51.0
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	7,075	9,410	33.00	3,535	-62.43	46,471	>999±	1,045	-97.75	-38.0
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	292,806	324,901	10.96	285,275	-12.20	265,132	-7.06	0	-100.00	-100.0
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	299,881	334,311	11.48	288,810	-13.61	311,603	7.89	1,045	-99.66	-75.7
Canadian Programming/Revenue (%)	47.66	55.85		54.08		70.13		0.79		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535424840	Bragg Communications Incorporated, Halifax	Bragg Communications Incorporated	Tidnish Holdings Limited	Video-on-Demand	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	5,236,193	6,294,988	20.22	5,854,604	-7.00	5,213,860	-10.94	4,605,536	-11.67	-3.2
DTH revenue	0	0		0		0		0		
Local advertising revenue	0	0		0		0		0		
National advertising revenue	0	0		0		0		0		
Other revenue	0	0		0		0		0		
Total Revenue	5,236,193	6,294,988	20.22	5,854,604	-7.00	5,213,860	-10.94	4,605,536	-11.67	-3.2
Expenses										
Programming and Production	3,600,355	4,557,985	26.60	4,145,491	-9.05	4,514,403	8.90	4,513,216	-0.03	5.8
Technical	0	0		0		0		0		
Sales and Promotion	0	0		0		0		0		
Administration and General	0	0		0		10,518		9,212	-12.42	
Total Expenses	3,600,355	4,557,985	26.60	4,145,491	-9.05	4,524,921	9.15	4,522,428	-0.06	5.9
Operating Income	1,635,838	1,737,003		1,709,113		688,939		83,108		
Depreciation	0	0		0		0		0		
P.B.I.T.	1,635,838	1,737,003		1,709,113		688,939		83,108		
Interest Expense	0	0		0		0		0		
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	1,635,838	1,737,003		1,709,113		688,939		83,108		
Canadian Programming Expenses										
Acquisition of rights	3,600,355	4,557,985	26.60	4,145,491	-9.05	4,514,403	8.90	4,513,216	-0.03	5.8
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	0		0		0		0		
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	3,600,355	4,557,985	26.60	4,145,491	-9.05	4,514,403	8.90	4,513,216	-0.03	5.8
Canadian Programming/Revenue (%)	68.76	72.41		70.81		86.58		98.00		
Total Remuneration (\$)	0	0		0		0		0		
Average Staff Count	0	0		0		0		0		
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin	31.2	27.6		29.2		13.2		1.8		
P.B.I.T. Margin	31.2	27.6		29.2		13.2		1.8		
Pre-tax Margin	31.2	27.6		29.2		13.2		1.8		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
315413740 Bravo!	Bell Media Inc.			BCE Inc.			Specialty (category A service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	18,694,579	19,171,914	2.55	19,495,674	1.69	20,676,717	6.06	20,037,637	-3.09	1.8
DTH revenue	5,884,024	6,043,809	2.72	6,157,681	1.88	6,115,676	-0.68	5,987,718	-2.09	0.4
Local advertising revenue	0	0		0		0		0		
National advertising revenue	13,771,454	16,950,060	23.08	24,964,152	47.28	26,497,875	6.14	25,305,295	-4.50	16.4
Other revenue	58	40,629	>999±	71,415	75.77	12,105	-83.05	32,000	164.35	384.7
Total Revenue	38,350,115	42,206,412	10.06	50,688,922	20.10	53,302,373	5.16	51,362,650	-3.64	7.6
Expenses										
Programming and Production	17,821,912	17,657,301	-0.92	19,116,413	8.26	18,394,919	-3.77	16,646,808	-9.50	-1.7
Technical	1,280,724	1,267,840	-1.01	1,380,523	8.89	1,385,600	0.37	1,133,172	-18.22	-3.0
Sales and Promotion	1,713,818	1,557,447	-9.12	2,237,992	43.70	2,100,827	-6.13	2,160,102	2.82	6.0
Administration and General	3,732,804	3,224,122	-13.63	3,266,004	1.30	3,917,376	19.94	4,169,602	6.44	2.8
Total Expenses	24,549,258	23,706,710	-3.43	26,000,932	9.68	25,798,722	-0.78	24,109,684	-6.55	-0.5
Operating Income	13,800,857	18,499,702		24,687,990		27,503,651		27,252,966		
Depreciation	2,625,818	967,835	-63.14	792,556	-18.11	850,498	7.31	899,275	5.74	-23.5
P.B.I.T.	11,175,039	17,531,867		23,895,434		26,653,153		26,353,691		
Interest Expense	0	61		365	498.36	117	-67.95	100	-14.53	
Adjustments - Gain (Loss)	-43,124,923	-2,868,201	-93.35	-3,477,650	21.25	-4,053,440	16.56	-3,940,749	-2.78	
Pre-tax Profit	-31,949,884	14,663,605		20,417,419		22,599,596		22,412,842		
Canadian Programming Expenses										
Acquisition of rights	4,061,537	4,126,561	1.60	7,496,207	81.66	5,849,501	-21.97	3,519,984	-39.82	-3.5
Script & concept	25,000	50,001	100.00	64,000	28.00	23,232	-63.70	141,905	510.82	54.4
Filler Programming + Program Production	3,783,562	3,581,658	-5.34	804,742	-77.53	146,550	-81.79	0	-100.00	-100.0
Investment in Programming	776,410	0	-100.00	0		0		0		-100.0
Total Canadian Programming	8,646,509	7,758,220	-10.27	8,364,949	7.82	6,019,283	-28.04	3,661,889	-39.16	-19.3
Canadian Programming/Revenue (%)	22.55	18.38		16.50		11.29		7.13		
Total Remuneration (\$)	4,463,107	2,003,623	-55.11	576,652	-71.22	293,584	-49.09	276,205	-5.92	-50.1
Average Staff Count	42	18	-57.14	5	-72.22	3	-40.00	2	-33.33	
Average Remuneration (\$)	106,264	111,312	4.75	115,330	3.61	97,861	-15.15	138,103	41.12	6.8
Subscribers	7,019,783	6,811,736	-2.96	6,755,640	-0.82	6,602,264	-2.27	6,361,414	-3.65	-2.4
Profitability (%)										
Operating Margin	36.0	43.8		48.7		51.6		53.1		
P.B.I.T. Margin	29.1	41.5		47.1		50.0		51.3		
Pre-tax Margin	-83.3	34.7		40.3		42.4		43.6		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner		Type	Year					
535426929 Bruce Telecom, Tiverton	Bruce Telecom	Bruce Telecom		Video-on-Demand	2011					
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	9,936		-100.00							
DTH revenue	0									
Local advertising revenue	0									
National advertising revenue	0									
Other revenue	0									
Total Revenue	9,936		-100.00							
Expenses										
Programming and Production	13,057		-100.00							
Technical	0									
Sales and Promotion	0									
Administration and General	0									
Total Expenses	13,057		-100.00							
Operating Income	-3,121									
Depreciation	0									
P.B.I.T.	-3,121									
Interest Expense	0									
Adjustments - Gain (Loss)	0									
Pre-tax Profit	-3,121									
Canadian Programming Expenses										
Acquisition of rights	0									
Script & concept	0									
Filler Programming + Program Production	0									
Investment in Programming	497		-100.00							
Total Canadian Programming	497		-100.00							
Canadian Programming/Revenue (%)	5.00									
Total Remuneration (\$)	0									
Average Staff Count	0									
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin	-31.4									
P.B.I.T. Margin	-31.4									
Pre-tax Margin	-31.4									

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305417273	Business News Network (BNN) (previously ROBTV)	Bell Media Inc.	BCE Inc.	Specialty (category A service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	15,169,075	16,661,282	9.84	17,183,494	3.13	18,417,079	7.18	17,662,472	-4.10	3.9
DTH revenue	6,536,720	6,554,553	0.27	6,664,079	1.67	6,545,970	-1.77	6,305,568	-3.67	-0.9
Local advertising revenue	0	0		0		0		0		
National advertising revenue	10,124,082	8,715,548	-13.91	7,900,441	-9.35	6,808,790	-13.82	5,567,665	-18.23	-13.9
Other revenue	3,482	28,677	723.58	85,348	197.62	79,534	-6.81	149,527	88.00	156.0
Total Revenue	31,833,359	31,960,060	0.40	31,833,362	-0.40	31,851,373	0.06	29,685,232	-6.80	-1.7
Expenses										
Programming and Production	15,242,251	13,140,705	-13.79	13,125,202	-0.12	15,176,177	15.63	14,079,069	-7.23	-2.0
Technical	419,443	1,059,541	152.61	1,015,320	-4.17	994,769	-2.02	841,126	-15.45	19.0
Sales and Promotion	1,302,852	1,123,761	-13.75	817,649	-27.24	502,852	-38.50	553,819	10.14	-19.3
Administration and General	2,286,271	1,965,839	-14.02	2,000,616	1.77	2,082,619	4.10	2,241,916	7.65	-0.5
Total Expenses	19,250,817	17,289,846	-10.19	16,958,787	-1.91	18,756,417	10.60	17,715,930	-5.55	-2.1
Operating Income	12,582,542	14,670,214		14,874,575		13,094,956		11,969,302		
Depreciation	917,692	1,092,885	19.09	865,833	-20.78	859,168	-0.77	814,786	-5.17	-2.9
P.B.I.T.	11,664,850	13,577,329		14,008,742		12,235,788		11,154,516		
Interest Expense	0	0		12		10,314	>999±	9,607	-6.85	
Adjustments - Gain (Loss)	18,411	0	-100.00	0		0		-45,285		
Pre-tax Profit	11,683,261	13,577,329		14,008,730		12,225,474		11,099,624		
Canadian Programming Expenses										
Acquisition of rights	0	0		0		0		0		
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	15,105,251	13,088,258	-13.35	12,915,452	-1.32	14,969,217	15.90	13,926,592	-6.97	-2.0
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	15,105,251	13,088,258	-13.35	12,915,452	-1.32	14,969,217	15.90	13,926,592	-6.97	-2.0
Canadian Programming/Revenue (%)	47.45	40.95		40.57		47.00		46.91		
Total Remuneration (\$)	7,970,025	7,005,326	-12.10	6,631,082	-5.34	7,652,238	15.40	5,604,217	-26.76	-8.4
Average Staff Count	94	84	-10.64	77	-8.33	84	9.09	61	-27.38	
Average Remuneration (\$)	84,788	83,397	-1.64	86,118	3.26	91,098	5.78	91,872	0.85	2.0
Subscribers	6,290,699	6,454,946	2.61	6,358,008	-1.50	6,205,366	-2.40	5,996,824	-3.36	-1.2
Profitability (%)										
Operating Margin	39.5	45.9		46.7		41.1		40.3		
P.B.I.T. Margin	36.6	42.5		44.0		38.4		37.6		
Pre-tax Margin	36.7	42.5		44.0		38.4		37.4		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
305417348 CablePulse 24 (CP24)	Bell Media Inc.			BCE Inc.			Specialty (category A service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	1,903,278	1,876,748	-1.39	1,988,128	5.93	2,784,352	40.05	2,878,332	3.38	10.9
DTH revenue	1,697,326	1,670,293	-1.59	1,684,932	0.88	1,753,915	4.09	1,743,791	-0.58	0.7
Local advertising revenue	8,880,333	9,635,400	8.50	9,663,757	0.29	10,446,658	8.10	13,291,466	27.23	10.6
National advertising revenue	9,164,147	9,680,270	5.63	11,112,225	14.79	11,790,225	6.10	12,629,316	7.12	8.4
Other revenue	30,000	71,416	138.05	30,000	-57.99	883	-97.06	0	-100.00	-100.0
Total Revenue	21,675,084	22,934,127	5.81	24,479,042	6.74	26,776,033	9.38	30,542,905	14.07	9.0
Expenses										
Programming and Production	12,639,457	14,031,505	11.01	15,484,205	10.35	17,239,733	11.34	18,058,590	4.75	9.3
Technical	753,543	614,408	-18.46	596,516	-2.91	627,368	5.17	616,205	-1.78	-4.9
Sales and Promotion	1,533,946	1,635,169	6.60	1,793,207	9.66	1,527,796	-14.80	1,785,283	16.85	3.9
Administration and General	2,324,982	1,667,375	-28.28	1,868,052	12.04	2,060,846	10.32	2,374,338	15.21	0.5
Total Expenses	17,251,928	17,948,457	4.04	19,741,980	9.99	21,455,743	8.68	22,834,416	6.43	7.3
Operating Income	4,423,156	4,985,670		4,737,062		5,320,290		7,708,489		
Depreciation	3,055,871	2,079,846	-31.94	1,189,420	-42.81	1,093,857	-8.03	1,073,761	-1.84	-23.0
P.B.I.T.	1,367,285	2,905,824		3,547,642		4,226,433		6,634,728		
Interest Expense	0	0		1,665		749	-55.02	0	-100.00	
Adjustments - Gain (Loss)	-634,916	-1,555,167	144.94	-1,673,013	7.58	-1,714,558	2.48	-381,260	-77.76	
Pre-tax Profit	732,369	1,350,657		1,872,964		2,511,126		6,253,468		
Canadian Programming Expenses										
Acquisition of rights	0	0		0		0		0		
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	9,851,048	14,031,505	42.44	15,484,205	10.35	17,239,733	11.34	18,058,590	4.75	16.4
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	9,851,048	14,031,505	42.44	15,484,205	10.35	17,239,733	11.34	18,058,590	4.75	16.4
Canadian Programming/Revenue (%)	45.45	61.18		63.25		64.38		59.13		
Total Remuneration (\$)	8,630,473	8,095,831	-6.19	7,831,853	-3.26	7,898,476	0.85	8,203,622	3.86	-1.3
Average Staff Count	100	94	-6.00	87	-7.45	87	0.00	87	0.00	
Average Remuneration (\$)	86,305	86,126	-0.21	90,021	4.52	90,787	0.85	94,295	3.86	2.2
Subscribers	2,988,042	3,033,805	1.53	3,556,237	17.22	3,582,650	0.74	3,536,462	-1.29	4.3
Profitability (%)										
Operating Margin	20.4	21.7		19.4		19.9		25.2		
P.B.I.T. Margin	6.3	12.7		14.5		15.8		21.7		
Pre-tax Margin	3.4	5.9		7.7		9.4		20.5		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535424121	Câblevision du Nord de Québec inc., Val d'Or	Câblevision du Nord de Québec inc.	BCE Inc.	Video-on-Demand	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	683,177	685,572	0.35	644,181	-6.04	531,287	-17.53	418,561	-21.22	-11.5
DTH revenue	0	0		0		0		0		
Local advertising revenue	0	0		0		0		0		
National advertising revenue	0	0		0		0		0		
Other revenue	0	0		0		-22,112		-6,327	-71.39	
Total Revenue	683,177	685,572	0.35	644,181	-6.04	509,175	-20.96	412,234	-19.04	-11.9
Expenses										
Programming and Production	365,618	363,252	-0.65	372,909	2.66	287,743	-22.84	224,428	-22.00	-11.5
Technical	79,301	64,939	-18.11	62,215	-4.19	62,288	0.12	78,172	25.50	-0.4
Sales and Promotion	38,509	14,333	-62.78	21,000	46.52	14,695	-30.02	0	-100.00	-100.0
Administration and General	66,972	47,244	-29.46	43,639	-7.63	35,991	-17.53	27,201	-24.42	-20.2
Total Expenses	550,400	489,768	-11.02	499,763	2.04	400,717	-19.82	329,801	-17.70	-12.0
Operating Income	132,777	195,804		144,418		108,458		82,433		
Depreciation	54,463	54,463	0.00	70,069	28.65	70,069	0.00	85,676	22.27	12.0
P.B.I.T.	78,314	141,341		74,349		38,389		-3,243		
Interest Expense	0	0		0		0		0		
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	78,314	141,341		74,349		38,389		-3,243		
Canadian Programming Expenses										
Acquisition of rights	2,990	3,241	8.39	3,386	4.47	3,014	-10.99	2,169	-28.04	-7.7
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	0		0		0		0		
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	2,990	3,241	8.39	3,386	4.47	3,014	-10.99	2,169	-28.04	-7.7
Canadian Programming/Revenue (%)	0.44	0.47		0.53		0.59		0.53		
Total Remuneration (\$)	45,460	43,948	-3.33	35,135	-20.05	43,155	22.83	55,566	28.76	5.2
Average Staff Count	1	1.5	50.00	1	-33.33	1	0.00	1	0.00	
Average Remuneration (\$)	45,460	29,299	-35.55	35,135	19.92	43,155	22.83	55,566	28.76	5.2
Subscribers										
Profitability (%)										
Operating Margin	19.4	28.6		22.4		21.3		20.0		
P.B.I.T. Margin	11.5	20.6		11.5		7.5		-0.8		
Pre-tax Margin	11.5	20.6		11.5		7.5		-0.8		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type			Year
215413790 Canal D	Bell Media Inc.			BCE Inc.			Specialty (category A service)			2015
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	17,330,497	17,139,340	-1.10	17,339,744	1.17	16,229,788	-6.40	17,005,067	4.78	-0.5
DTH revenue	5,367,211	6,466,482	20.48	6,421,956	-0.69	6,134,450	-4.48	5,856,029	-4.54	2.2
Local advertising revenue	0	0		0		0		0		
National advertising revenue	15,702,087	16,585,847	5.63	22,283,819	34.35	21,914,822	-1.66	18,804,989	-14.19	4.6
Other revenue	0	0		0		0		-26		
Total Revenue	38,399,795	40,191,669	4.67	46,045,519	14.56	44,279,060	-3.84	41,666,059	-5.90	2.1
Expenses										
Programming and Production	14,651,021	15,088,673	2.99	13,136,143	-12.94	14,995,628	14.16	16,048,438	7.02	2.3
Technical	1,001,692	903,757	-9.78	945,948	4.67	326,505	-65.48	405,713	24.26	-20.2
Sales and Promotion	1,489,021	1,647,948	10.67	5,534,722	235.86	4,259,340	-23.04	3,871,625	-9.10	27.0
Administration and General	2,008,617	2,020,129	0.57	2,233,515	10.56	1,897,582	-15.04	1,550,796	-18.28	-6.3
Total Expenses	19,150,351	19,660,507	2.66	21,850,328	11.14	21,479,055	-1.70	21,876,572	1.85	3.4
Operating Income	19,249,444	20,531,162		24,195,191		22,800,005		19,789,487		
Depreciation	90,681	93,869	3.52	221,238	135.69	608,636	175.10	1,178,387	93.61	89.9
P.B.I.T.	19,158,763	20,437,293		23,973,953		22,191,369		18,611,100		
Interest Expense	0	0		0		61,672		104,135	68.85	
Adjustments - Gain (Loss)	254,798	234,797	-7.85	166,583	-29.05	5,878	-96.47	-335,470	>999±	
Pre-tax Profit	19,413,561	20,672,090		24,140,536		22,135,575		18,171,495		
Canadian Programming Expenses										
Acquisition of rights	10,556,970	10,939,796	3.63	9,817,556	-10.26	10,601,546	7.99	11,945,755	12.68	3.1
Script & concept	109,397	56,374	-48.47	63,802	13.18	76,293	19.58	268,141	251.46	25.1
Filler Programming + Program Production	1,997,569	1,890,666	-5.35	1,849,405	-2.18	2,290,510	23.85	2,081,061	-9.14	1.0
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	12,663,936	12,886,836	1.76	11,730,763	-8.97	12,968,349	10.55	14,294,957	10.23	3.1
Canadian Programming/Revenue (%)	32.98	32.06		25.48		29.29		34.31		
Total Remuneration (\$)	3,277,278	3,097,950	-5.47	3,393,948	9.55	2,349,187	-30.78	2,822,976	20.17	-3.7
Average Staff Count	31	32	3.23	33	3.13	25	-24.24	27	8.00	
Average Remuneration (\$)	105,719	96,811	-8.43	102,847	6.23	93,967	-8.63	104,555	11.27	-0.3
Subscribers	2,611,310	2,599,858	-0.44	2,549,210	-1.95	2,512,377	-1.44	2,488,473	-0.95	-1.2
Profitability (%)										
Operating Margin	50.1	51.1		52.5		51.5		47.5		
P.B.I.T. Margin	49.9	50.8		52.1		50.1		44.7		
Pre-tax Margin	50.6	51.4		52.4		50.0		43.6		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year						
535433411 Canal D/Investigation	Bell Media Inc.	BCE Inc.	Specialty (category B service)	2015						
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue						110,673		2,156,023	>999±	
DTH revenue						130,037		1,064,666	718.74	
Local advertising revenue						0		0		
National advertising revenue						364,270		1,199,389	229.26	
Other revenue						0		0		
Total Revenue						604,980		4,420,078	630.62	
Expenses										
Programming and Production						5,076,490		3,855,105	-24.06	
Technical						108,461		76,447	-29.52	
Sales and Promotion						637,189		784,612	23.14	
Administration and General						253,113		220,506	-12.88	
Total Expenses						6,075,253		4,936,670	-18.74	
Operating Income						-5,470,273		-516,592		
Depreciation						6,122		124,838	>999±	
P.B.I.T.						-5,476,395		-641,430		
Interest Expense						0		11,723		
Adjustments - Gain (Loss)						0		0		
Pre-tax Profit						-5,476,395		-653,153		
Canadian Programming Expenses										
Acquisition of rights						659,889		1,673,840	153.65	
Script & concept						0		14,300		
Filler Programming + Program Production						459,369		678,405	47.68	
Investment in Programming						0		0		
Total Canadian Programming						1,119,258		2,366,545	111.44	
Canadian Programming/Revenue (%)						185.01		53.54		
Total Remuneration (\$)						383,610		592,162	54.37	
Average Staff Count						5		6	20.00	
Average Remuneration (\$)						76,722		98,694	28.64	
Subscribers						259,760		533,682	105.45	
Profitability (%)										
Operating Margin						-904.2		-11.7		
P.B.I.T. Margin						-905.2		-14.5		
Pre-tax Margin						-905.2		-14.8		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
205416466 Canal Indigo	Vidéotron s.e.n.c.			Les Placements Péladeau inc.			Pay-per-view programming	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	6,125,195	6,959,904	13.63	8,191,678	17.70	10,170,597	24.16	7,394,597	-27.29	4.8
DTH revenue	0	0		0		0		0		
Local advertising revenue	0	0		0		0		0		
National advertising revenue	0	0		0		0		0		
Other revenue	0	0		0		0		0		
Total Revenue	6,125,195	6,959,904	13.63	8,191,678	17.70	10,170,597	24.16	7,394,597	-27.29	4.8
Expenses										
Programming and Production	2,674,078	2,823,669	5.59	3,785,901	34.08	4,890,258	29.17	3,572,913	-26.94	7.5
Technical	328,690	814,747	147.88	725,781	-10.92	623,562	-14.08	312,501	-49.88	-1.3
Sales and Promotion	125,931	307,144	143.90	300,394	-2.20	177,747	-40.83	182,548	2.70	9.7
Administration and General	532,595	656,294	23.23	465,617	-29.05	467,322	0.37	581,514	24.44	2.2
Total Expenses	3,661,294	4,601,854	25.69	5,277,693	14.69	6,158,889	16.70	4,649,476	-24.51	6.2
Operating Income	2,463,901	2,358,050		2,913,985		4,011,708		2,745,121		
Depreciation	0	0		0		0		0		
P.B.I.T.	2,463,901	2,358,050		2,913,985		4,011,708		2,745,121		
Interest Expense	0	0		0		0		0		
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	2,463,901	2,358,050		2,913,985		4,011,708		2,745,121		
Canadian Programming Expenses										
Acquisition of rights	1,959,093	2,103,443	7.37	2,409,118	14.53	2,887,347	19.85	1,615,995	-44.03	-4.7
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	0		0		0		0		
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	1,959,093	2,103,443	7.37	2,409,118	14.53	2,887,347	19.85	1,615,995	-44.03	-4.7
Canadian Programming/Revenue (%)	31.98	30.22		29.41		28.39		21.85		
Total Remuneration (\$)	125,931	307,144	143.90	300,394	-2.20	177,747	-40.83	182,548	2.70	9.7
Average Staff Count	2	3	50.00	2	-33.33	2	0.00	2	0.00	
Average Remuneration (\$)	62,966	102,381	62.60	150,197	46.70	88,874	-40.83	91,274	2.70	9.7
Subscribers	1,393,188	1,495,947	7.38	1,561,412	4.38	1,610,373	3.14	1,555,903	-3.38	2.8
Profitability (%)										
Operating Margin	40.2	33.9		35.6		39.4		37.1		
P.B.I.T. Margin	40.2	33.9		35.6		39.4		37.1		
Pre-tax Margin	40.2	33.9		35.6		39.4		37.1		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
205417381 Canal Vie	Bell Media Inc.			BCE Inc.			Specialty (category A service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	17,463,298	18,130,730	3.82	18,704,342	3.16	17,634,326	-5.72	17,227,323	-2.31	-0.3
DTH revenue	5,876,338	6,138,237	4.46	6,672,820	8.71	6,569,240	-1.55	6,139,827	-6.54	1.1
Local advertising revenue	0	0		0		0		0		
National advertising revenue	18,565,136	18,501,568	-0.34	23,609,218	27.61	23,337,289	-1.15	22,297,016	-4.46	4.7
Other revenue	0	0		0		0		0		
Total Revenue	41,904,772	42,770,535	2.07	48,986,380	14.53	47,540,855	-2.95	45,664,166	-3.95	2.2
Expenses										
Programming and Production	22,487,113	21,019,613	-6.53	21,134,486	0.55	20,582,449	-2.61	21,703,618	5.45	-0.9
Technical	1,313,227	1,125,530	-14.29	964,346	-14.32	281,446	-70.81	380,879	35.33	-26.6
Sales and Promotion	2,307,873	2,785,146	20.68	6,619,703	137.68	4,907,996	-25.86	4,112,802	-16.20	15.5
Administration and General	2,041,923	2,065,564	1.16	2,255,393	9.19	1,895,502	-15.96	1,657,785	-12.54	-5.1
Total Expenses	28,150,136	26,995,853	-4.10	30,973,928	14.74	27,667,393	-10.68	27,855,084	0.68	-0.3
Operating Income	13,754,636	15,774,682		18,012,452		19,873,462		17,809,082		
Depreciation	90,728	93,909	3.51	221,306	135.66	648,701	193.12	1,299,176	100.27	94.5
P.B.I.T.	13,663,908	15,680,773		17,791,146		19,224,761		16,509,906		
Interest Expense	0	0		0		61,668		104,134	68.86	
Adjustments - Gain (Loss)	254,874	234,868	-7.85	166,633	-29.05	5,881	-96.47	-94,023	>999±	
Pre-tax Profit	13,918,782	15,915,641		17,957,779		19,168,974		16,311,749		
Canadian Programming Expenses										
Acquisition of rights	18,078,191	16,826,163	-6.93	17,265,449	2.61	16,283,999	-5.68	18,078,101	11.02	0.0
Script & concept	218,158	152,075	-30.29	174,446	14.71	93,593	-46.35	176,394	88.47	-5.2
Filler Programming + Program Production	2,958,591	2,531,212	-14.45	2,125,014	-16.05	2,486,284	17.00	2,085,163	-16.13	-8.4
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	21,254,940	19,509,450	-8.21	19,564,909	0.28	18,863,876	-3.58	20,339,658	7.82	-1.1
Canadian Programming/Revenue (%)	50.72	45.61		39.94		39.68		44.54		
Total Remuneration (\$)	3,888,608	3,631,504	-6.61	3,893,012	7.20	2,504,806	-35.66	2,831,736	13.05	-7.6
Average Staff Count	35	34	-2.86	35	2.94	25	-28.57	28	12.00	
Average Remuneration (\$)	111,103	106,809	-3.87	111,229	4.14	100,192	-9.92	101,133	0.94	-2.3
Subscribers	2,342,640	2,353,879	0.48	2,347,188	-0.28	2,331,986	-0.65	2,231,617	-4.30	-1.2
Profitability (%)										
Operating Margin	32.8	36.9		36.8		41.8		39.0		
P.B.I.T. Margin	32.6	36.7		36.3		40.4		36.2		
Pre-tax Margin	33.2	37.2		36.7		40.3		35.7		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535433982	Cartoon Network (formerly TELETOON Kapow!)	TELETOON Canada Inc.	Corus Entertainment Inc.	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue		117,015		3,096,161	>999±	3,992,304	28.94	3,437,973	-13.88	
Expenses										
Programming and Production		23,959		2,956,538	>999±	3,849,751	30.21	4,983,617	29.45	
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights		0		37,637		25,876	-31.25	53,199	105.59	
Script & concept		0		0		15,373		31,358	103.98	
Filler Programming + Program Production		0		141,752		93,689	-33.91	156,896	67.46	
Investment in Programming		0		0		0		31,200		
Total Canadian Programming		0		179,389		134,938	-24.78	272,653	102.06	
Canadian Programming/Revenue (%)		0.00		5.79		3.38		7.93		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535421135	Cartoon Network (formerly TELETOON Retro (English))	TELETOON Canada Inc.	Corus Entertainment Inc.	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	6,453,674	7,489,719	16.05	7,397,661	-1.23	7,073,348	-4.38	6,662,286	-5.81	0.8
Expenses										
Programming and Production	1,586,370	1,799,580	13.44	1,714,385	-4.73	1,604,582	-6.40	1,489,895	-7.15	-1.6
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	203,023	228,669	12.63	264,005	15.45	106,466	-59.67	71,361	-32.97	-23.0
Script & concept	0	0		0		22,823		24,768	8.52	
Filler Programming + Program Production	-592	12,590	>999±	16,795	33.40	163,658	874.44	216,336	32.19	
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	202,431	241,259	19.18	280,800	16.39	292,947	4.33	312,465	6.66	11.5
Canadian Programming/Revenue (%)	3.14	3.22		3.80		4.14		4.69		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535421276	Casa - (formerly Les idées de ma maison)	Groupe TVA inc.	Les Placements Péladeau inc.	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	1,905,717	2,745,218	44.05	3,379,356	23.10	3,631,970	7.48	4,696,858	29.32	25.3
DTH revenue	1,528,037	1,628,960	6.60	1,760,153	8.05	2,008,437	14.11	1,637,487	-18.47	1.7
Local advertising revenue	0	0		0		0		0		
National advertising revenue	1,467,686	2,441,385	66.34	2,740,094	12.24	3,455,632	26.11	3,195,000	-7.54	21.5
Other revenue	132,308	238,917	80.58	214,486	-10.23	262,561	22.41	199,865	-23.88	10.9
Total Revenue	5,033,748	7,054,480	40.14	8,094,089	14.74	9,358,600	15.62	9,729,210	3.96	17.9
Expenses										
Programming and Production	4,294,915	5,698,621	32.68	6,263,263	9.91	6,714,111	7.20	7,313,141	8.92	14.2
Technical	421,779	667,878	58.35	577,907	-13.47	286,387	-50.44	170,547	-40.45	-20.3
Sales and Promotion	794,416	739,343	-6.93	1,101,675	49.01	703,965	-36.10	732,906	4.11	-2.0
Administration and General	274,908	143,565	-47.78	238,199	65.92	371,881	56.12	427,487	14.95	11.7
Total Expenses	5,786,018	7,249,407	25.29	8,181,044	12.85	8,076,344	-1.28	8,644,081	7.03	10.6
Operating Income	-752,270	-194,927		-86,955		1,282,256		1,085,129		
Depreciation	100,000	100,000	0.00	100,000	0.00	100,000	0.00	100,000	0.00	0.0
P.B.I.T.	-852,270	-294,927		-186,955		1,182,256		985,129		
Interest Expense	200,000	156,417	-21.79	160,623	2.69	127,555	-20.59	87,888	-31.10	
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	-1,052,270	-451,344		-347,578		1,054,701		897,241		
Canadian Programming Expenses										
Acquisition of rights	3,660,265	4,939,380	34.95	5,390,726	9.14	5,800,387	7.60	6,258,905	7.90	14.4
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	0		0		0		0		
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	3,660,265	4,939,380	34.95	5,390,726	9.14	5,800,387	7.60	6,258,905	7.90	14.4
Canadian Programming/Revenue (%)	72.71	70.02		66.60		61.98		64.33		
Total Remuneration (\$)	253,590	320,982	26.58	172,935	-46.12	103,533	-40.13	235,349	127.32	-1.9
Average Staff Count	3	3	0.00	2	-33.33	2	0.00	2	0.00	
Average Remuneration (\$)	84,530	106,994	26.58	86,468	-19.18	51,767	-40.13	117,675	127.32	8.6
Subscribers	700,067	811,338	15.89	924,632	13.96	1,068,662	15.58	1,163,328	8.86	13.5
Profitability (%)										
Operating Margin	-14.9	-2.8		-1.1		13.7		11.2		
P.B.I.T. Margin	-16.9	-4.2		-2.3		12.6		10.1		
Pre-tax Margin	-20.9	-6.4		-4.3		11.3		9.2		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
334805116	CBC News Network (Formerly Newsworld)	Canadian Broadcasting Corporation	Canadian Broadcasting Corporation	Specialty (category C service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	50,470,964	50,983,039	1.01	50,606,511	-0.74	49,995,158	-1.21	52,021,094	4.05	0.8
DTH revenue	17,141,019	17,644,637	2.94	17,730,568	0.49	18,783,518	5.94	15,032,863	-19.97	-3.2
Local advertising revenue	0	0		0		0		0		
National advertising revenue	14,547,453	17,472,969	20.11	18,462,152	5.66	19,538,932	5.83	19,176,930	-1.85	7.2
Other revenue	55,298	57,017	3.11	0	-100.00	1,634,816		1,720,790	5.26	136.2
Total Revenue	82,214,734	86,157,662	4.80	86,799,231	0.74	89,952,424	3.63	87,951,677	-2.22	1.7
Expenses										
Programming and Production	65,399,654	62,083,219	-5.07	57,861,322	-6.80	59,879,627	3.49	61,579,011	2.84	-1.5
Technical	2,524,631	2,349,917	-6.92	2,390,084	1.71	2,419,186	1.22	2,637,258	9.01	1.1
Sales and Promotion	3,146,216	2,598,682	-17.40	2,493,464	-4.05	3,621,347	45.23	5,572,059	53.87	15.4
Administration and General	1,176,914	1,543,817	31.18	1,708,143	10.64	7,497,050	338.90	7,371,945	-1.67	58.2
Total Expenses	72,247,415	68,575,635	-5.08	64,453,013	-6.01	73,417,210	13.91	77,160,273	5.10	1.7
Operating Income	9,967,319	17,582,027		22,346,218		16,535,214		10,791,404		
Depreciation	2,823,222	2,521,273	-10.70	1,975,599	-21.64	2,805,992	42.03	2,952,343	5.22	1.1
P.B.I.T.	7,144,097	15,060,754		20,370,619		13,729,222		7,839,061		
Interest Expense	0	0		0		495,026		410,424	-17.09	
Adjustments - Gain (Loss)	0	0		0		-2,946,358		-2,948,701	0.08	
Pre-tax Profit	7,144,097	15,060,754		20,370,619		10,287,838		4,479,936		
Canadian Programming Expenses										
Acquisition of rights	1,797,193	17,900	-99.00	14,683	-17.97	0	-100.00	328,064		-34.6
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	61,951,706	61,333,069	-1.00	57,333,435	-6.52	55,941,863	-2.43	57,513,799	2.81	-1.8
Investment in Programming	15,350	4,601	-70.03	0	-100.00	0		0		-100.0
Total Canadian Programming	63,764,249	61,355,570	-3.78	57,348,118	-6.53	55,941,863	-2.45	57,841,863	3.40	-2.4
Canadian Programming/Revenue (%)	77.56	71.21		66.07		62.19		65.77		
Total Remuneration (\$)	33,312,217	32,701,718	-1.83	33,142,515	1.35	48,033,626	44.93	47,357,692	-1.41	9.2
Average Staff Count	342	338	-1.17	329.1	-2.63	468	42.21	456.65	-2.43	
Average Remuneration (\$)	97,404	96,751	-0.67	100,707	4.09	102,636	1.92	103,707	1.04	1.6
Subscribers	11,165,366	11,362,597	1.77	11,336,559	-0.23	11,376,354	0.35	11,173,366	-1.78	0.0
Profitability (%)										
Operating Margin	12.1	20.4		25.7		18.4		12.3		
P.B.I.T. Margin	8.7	17.5		23.5		15.3		8.9		
Pre-tax Margin	8.7	17.5		23.5		11.4		5.1		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535423199	Channel Punjabi (formerly PTC Punjabi)	Channel Punjabi Television Inc.	Gill, Surjit S	Specialty (category 2 service)	2011

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	149,527		-100.00							
Expenses										
Programming and Production	35,588		-100.00							
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0									
Script & concept	0									
Filler Programming + Program Production	12,000		-100.00							
Investment in Programming	0									
Total Canadian Programming	12,000		-100.00							
Canadian Programming/Revenue (%)	8.03									
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
205426720 CINÉPOP (formerly Cinémania)	Bell Media Inc.			BCE Inc.			Pay-TV (category B service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	4,088,550	5,175,500	26.59	5,981,216	15.57	6,739,001	12.67	7,173,882	6.45	15.1
DTH revenue	2,862,805	3,174,530	10.89	3,377,923	6.41	3,563,104	5.48	4,165,671	16.91	9.8
Local advertising revenue	0	0		0		0		0		
National advertising revenue	0	0		0		0		0		
Other revenue	0	9,559		0	-100.00	0		0		
Total Revenue	6,951,355	8,359,589	20.26	9,359,139	11.96	10,302,105	10.08	11,339,553	10.07	13.0
Expenses										
Programming and Production	3,122,974	3,441,825	10.21	3,808,518	10.65	3,649,716	-4.17	3,793,036	3.93	5.0
Technical	702,118	745,422	6.17	772,142	3.58	549,029	-28.90	589,381	7.35	-4.3
Sales and Promotion	495,446	592,435	19.58	444,705	-24.94	113,240	-74.54	137,631	21.54	-27.4
Administration and General	155,584	215,047	38.22	159,773	-25.70	312,991	95.90	235,727	-24.69	11.0
Total Expenses	4,476,122	4,994,729	11.59	5,185,138	3.81	4,624,976	-10.80	4,755,775	2.83	1.5
Operating Income	2,475,233	3,364,860		4,174,001		5,677,129		6,583,778		
Depreciation	19,906	7,600	-61.82	0	-100.00	106,519		320,209	200.61	100.3
P.B.I.T.	2,455,327	3,357,260		4,174,001		5,570,610		6,263,569		
Interest Expense	0	0		0		0		35,170		
Adjustments - Gain (Loss)	0	0		0		0		-15,783		
Pre-tax Profit	2,455,327	3,357,260		4,174,001		5,570,610		6,212,616		
Canadian Programming Expenses										
Acquisition of rights	422,422	502,930	19.06	571,089	13.55	838,641	46.85	814,136	-2.92	17.8
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	1,145,130	1,302,492	13.74	1,342,813	3.10	926,096	-31.03	1,021,334	10.28	-2.8
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	1,567,552	1,805,422	15.17	1,913,902	6.01	1,764,737	-7.79	1,835,470	4.01	4.0
Canadian Programming/Revenue (%)	22.55	21.60		20.45		17.13		16.19		
Total Remuneration (\$)	387,130	360,896	-6.78	356,963	-1.09	255,354	-28.46	305,784	19.75	-5.7
Average Staff Count	5	5	0.00	5	0.00	4	-20.00	5	25.00	
Average Remuneration (\$)	77,426	72,179	-6.78	71,393	-1.09	63,839	-10.58	61,157	-4.20	-5.7
Subscribers	881,155	995,206	12.94	1,092,007	9.73	1,180,445	8.10	1,241,441	5.17	9.0
Profitability (%)										
Operating Margin	35.6	40.3		44.6		55.1		58.1		
P.B.I.T. Margin	35.3	40.2		44.6		54.1		55.2		
Pre-tax Margin	35.3	40.2		44.6		54.1		54.8		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535427852	CityNews Channel (formerly City news (Toronto))	Rogers Broadcasting Limited	Rogers Communications Inc.	Specialty (category B service)	2014

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue		304,716		645,518	111.84	0	-100.00			
DTH revenue		0		0		0				
Local advertising revenue		0		0		0				
National advertising revenue		1,093,485		387,055	-64.60	0	-100.00			
Other revenue		368		0	-100.00	0				
Total Revenue		1,398,569		1,032,573	-26.17	0	-100.00			
Expenses										
Programming and Production		4,200,456		3,357,375	-20.07	0	-100.00			
Technical		426,718		301,044	-29.45	0	-100.00			
Sales and Promotion		353,502		238,465	-32.54	0	-100.00			
Administration and General		344,887		647,672	87.79	0	-100.00			
Total Expenses		5,325,563		4,544,556	-14.67	0	-100.00			
Operating Income		-3,926,994		-3,511,983		0				
Depreciation		0		0		0				
P.B.I.T.		-3,926,994		-3,511,983		0				
Interest Expense		0		0		0				
Adjustments - Gain (Loss)		0		0		0				
Pre-tax Profit		-3,926,994		-3,511,983		0				
Canadian Programming Expenses										
Acquisition of rights		0		0		0				
Script & concept		0		0		0				
Filler Programming + Program Production		4,200,456		3,357,375	-20.07	0	-100.00			
Investment in Programming		0		0		0				
Total Canadian Programming		4,200,456		3,357,375	-20.07	0	-100.00			
Canadian Programming/Revenue (%)		300.34		325.15						
Total Remuneration (\$)		4,307,848		3,302,662	-23.33	0	-100.00			
Average Staff Count		55		55	0.00	0	-100.00			
Average Remuneration (\$)		78,325		60,048	-23.33					
Subscribers		1,525,017		1,988,000	30.36	0	-100.00			
Profitability (%)										
Operating Margin		-280.8		-340.1						
P.B.I.T. Margin		-280.8		-340.1						
Pre-tax Margin		-280.8		-340.1						

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year
435413778 CMT (formerly Country Music Television)	Country Music Television Ltd.	Corus Entertainment Inc.	Specialty (category A service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	3,800,521	3,471,732	-8.65	3,282,503	-5.45	2,959,197	-9.85	2,821,423	-4.66	-7.2
DTH revenue	1,232,551	1,263,100	2.48	1,249,811	-1.05	1,275,875	2.09	1,196,691	-6.21	-0.7
Local advertising revenue	0	0		0		0		0		
National advertising revenue	25,644,028	24,539,232	-4.31	20,190,088	-17.72	15,388,515	-23.78	15,816,972	2.78	-11.4
Other revenue	6,790	0	-100.00	0		0		60,671		72.9
Total Revenue	30,683,890	29,274,064	-4.59	24,722,402	-15.55	19,623,587	-20.62	19,895,757	1.39	-10.3
Expenses										
Programming and Production	10,323,355	11,988,205	16.13	12,371,403	3.20	12,090,952	-2.27	13,231,576	9.43	6.4
Technical	735,160	661,814	-9.98	593,260	-10.36	518,852	-12.54	539,802	4.04	-7.4
Sales and Promotion	3,680,334	3,333,580	-9.42	2,823,545	-15.30	944,161	-66.56	227,864	-75.87	-50.1
Administration and General	4,660,925	4,530,905	-2.79	3,750,292	-17.23	2,628,576	-29.91	1,720,038	-34.56	-22.1
Total Expenses	19,399,774	20,514,504	5.75	19,538,500	-4.76	16,182,541	-17.18	15,719,280	-2.86	-5.1
Operating Income	11,284,116	8,759,560		5,183,902		3,441,046		4,176,477		
Depreciation	3,281	1,026,209	>999±	1,128,969	10.01	786,933	-30.30	718,444	-8.70	284.7
P.B.I.T.	11,280,835	7,733,351		4,054,933		2,654,113		3,458,033		
Interest Expense	177,964	299,375	68.22	387,582	29.46	478,459	23.45	185,185	-61.30	
Adjustments - Gain (Loss)	308,202	689,060	123.57	-142,037	-120.61	7,941	-105.59	-158,787	>999±	
Pre-tax Profit	11,411,073	8,123,036		3,525,314		2,183,595		3,114,061		
Canadian Programming Expenses										
Acquisition of rights	6,923,365	7,961,724	15.00	8,519,366	7.00	7,859,376	-7.75	8,347,558	6.21	4.8
Script & concept	208,502	247,093	18.51	279,642	13.17	349,086	24.83	402,544	15.31	17.9
Filler Programming + Program Production	533,824	872,363	63.42	766,980	-12.08	638,023	-16.81	710,875	11.42	7.4
Investment in Programming	0	47,500		60,000	26.32	140,443	134.07	336,405	139.53	
Total Canadian Programming	7,665,691	9,128,680	19.08	9,625,988	5.45	8,986,928	-6.64	9,797,382	9.02	6.3
Canadian Programming/Revenue (%)	24.98	31.18		38.94		45.80		49.24		
Total Remuneration (\$)	3,792,996	3,624,419	-4.44	2,429,796	-32.96	741,969	-69.46	572,565	-22.83	-37.7
Average Staff Count	69	70	1.45	56	-20.00	26	-53.57	30	15.38	
Average Remuneration (\$)	54,971	51,777	-5.81	43,389	-16.20	28,537	-34.23	19,086	-33.12	-23.2
Subscribers	10,627,113	10,654,934	0.26	10,577,182	-0.73	10,220,615	-3.37	9,948,757	-2.66	-1.6
Profitability (%)										
Operating Margin	36.8	29.9		21.0		17.5		21.0		
P.B.I.T. Margin	36.8	26.4		16.4		13.5		17.4		
Pre-tax Margin	37.2	27.7		14.3		11.1		15.7		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year
205424112 Cogeco Cable Holdings Inc., Montréal	Cogeco Cable Holdings Inc.	Gestion Audem inc.	Video-on-Demand	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	19,331,273	21,423,428	10.82	19,697,470	-8.06	17,646,806	-10.41	15,073,623	-14.58	-6.0
DTH revenue	0	0		0		0		0		
Local advertising revenue	0	0		0		0		0		
National advertising revenue	0	0		0		0		0		
Other revenue	0	0		0		0		0		
Total Revenue	19,331,273	21,423,428	10.82	19,697,470	-8.06	17,646,806	-10.41	15,073,623	-14.58	-6.0
Expenses										
Programming and Production	0	0		0		0		0		
Technical	0	0		0		0		0		
Sales and Promotion	0	0		0		0		0		
Administration and General	11,462,022	12,955,277	13.03	11,824,302	-8.73	12,923,432	9.30	12,294,261	-4.87	1.8
Total Expenses	11,462,022	12,955,277	13.03	11,824,302	-8.73	12,923,432	9.30	12,294,261	-4.87	1.8
Operating Income	7,869,251	8,468,151		7,873,168		4,723,374		2,779,362		
Depreciation	0	0		0		0		0		
P.B.I.T.	7,869,251	8,468,151		7,873,168		4,723,374		2,779,362		
Interest Expense	0	0		0		0		0		
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	7,869,251	8,468,151		7,873,168		4,723,374		2,779,362		
Canadian Programming Expenses										
Acquisition of rights	0	0		0		0		0		
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	0		0		0		0		
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	0	0		0		0		0		
Canadian Programming/Revenue (%)	0.00	0.00		0.00		0.00		0.00		
Total Remuneration (\$)	0	0		0		0		0		
Average Staff Count	0	0		0		0		0		
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin	40.7	39.5		40.0		26.8		18.4		
P.B.I.T. Margin	40.7	39.5		40.0		26.8		18.4		
Pre-tax Margin	40.7	39.5		40.0		26.8		18.4		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
405426314 Comedy Gold (formerly TV Land)	Bell Media Inc.			BCE Inc.			Specialty (category B service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	1,766,790	1,800,805	1.93	1,937,613	7.60	2,038,598	5.21	1,791,980	-12.10	0.4
DTH revenue	621,431	1,315,276	111.65	1,732,986	31.76	1,481,781	-14.50	1,303,616	-12.02	20.4
Local advertising revenue	0	0		0		0		0		
National advertising revenue	863,501	1,098,409	27.20	1,459,282	32.85	1,208,802	-17.16	1,381,276	14.27	12.5
Other revenue	0	0		0		0		0		
Total Revenue	3,251,722	4,214,490	29.61	5,129,881	21.72	4,729,181	-7.81	4,476,872	-5.34	8.3
Expenses										
Programming and Production	635,510	1,199,664	88.77	1,085,366	-9.53	1,175,110	8.27	888,184	-24.42	8.7
Technical	233,109	244,893	5.06	256,193	4.61	245,553	-4.15	223,832	-8.85	-1.0
Sales and Promotion	82,526	106,188	28.67	114,990	8.29	58,516	-49.11	101,305	73.12	5.3
Administration and General	201,979	197,426	-2.25	224,463	13.69	217,801	-2.97	256,662	17.84	6.2
Total Expenses	1,153,124	1,748,171	51.60	1,681,012	-3.84	1,696,980	0.95	1,469,983	-13.38	6.3
Operating Income	2,098,598	2,466,319		3,448,869		3,032,201		3,006,889		
Depreciation	218,565	66,811	-69.43	70,522	5.55	67,426	-4.39	71,140	5.51	-24.5
P.B.I.T.	1,880,033	2,399,508		3,378,347		2,964,775		2,935,749		
Interest Expense	199,000	0	-100.00	0		0		0		
Adjustments - Gain (Loss)	0	-286,678		-474,856	65.64	-412,875	-13.05	-178,114	-56.86	
Pre-tax Profit	1,681,033	2,112,830		2,903,491		2,551,900		2,757,635		
Canadian Programming Expenses										
Acquisition of rights	125,000	66,293	-46.97	139,567	110.53	236,549	69.49	202,912	-14.22	12.9
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	121,374		0	-100.00	0		0		
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	125,000	187,667	50.13	139,567	-25.63	236,549	69.49	202,912	-14.22	12.9
Canadian Programming/Revenue (%)	3.84	4.45		2.72		5.00		4.53		
Total Remuneration (\$)	21,469	46,943	118.65	9,221	-80.36	0	-100.00	0		-100.0
Average Staff Count	0.51	1	96.08	0.15	-85.00	0	-100.00	0		
Average Remuneration (\$)	42,096	46,943	11.51	61,473	30.95					
Subscribers	968,217	943,722	-2.53	894,185	-5.25	839,127	-6.16	775,915	-7.53	-5.4
Profitability (%)										
Operating Margin	64.5	58.5		67.2		64.1		67.2		
P.B.I.T. Margin	57.8	56.9		65.9		62.7		65.6		
Pre-tax Margin	51.7	50.1		56.6		54.0		61.6		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535425723	Cosmopolitan TV (formerly Cosmopolitan Television)	Cosmopolitan Television Canada Company	Corus Entertainment Inc.	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	10,221,154	12,410,361	21.42	11,684,310	-5.85	9,670,271	-17.24	8,606,368	-11.00	-4.2
Expenses										
Programming and Production	4,222,432	5,116,014	21.16	5,547,792	8.44	4,544,442	-18.09	3,876,490	-14.70	-2.1
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	1,164,620	1,358,027	16.61	1,413,182	4.06	833,015	-41.05	391,602	-52.99	-23.9
Script & concept	82,385	85,394	3.65	88,393	3.51	117,179	32.57	94,533	-19.33	3.5
Filler Programming + Program Production	224,091	386,040	72.27	344,004	-10.89	353,800	2.85	365,781	3.39	13.0
Investment in Programming	0	0		0		30,573		45,701	49.48	
Total Canadian Programming	1,471,096	1,829,461	24.36	1,845,579	0.88	1,334,567	-27.69	897,617	-32.74	-11.6
Canadian Programming/Revenue (%)	14.39	14.74		15.80		13.80		10.43		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
405423948 Cottage Life (formerly Bold)	Blue Ant Television Ltd.			Blue Ant Media Inc.			Specialty (category A service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	1,473,616	1,672,534	13.50	1,640,141	-1.94	1,587,616	-3.20	1,587,366	-0.02	1.9
DTH revenue	2,508,560	2,356,900	-6.05	2,342,618	-0.61	2,325,501	-0.73	2,253,251	-3.11	-2.7
Local advertising revenue	0	0		0		0		0		
National advertising revenue	56,444	61,115	8.28	18,108	-70.37	780,806	>999±	1,004,362	28.63	105.4
Other revenue	0	0		0		0		0		
Total Revenue	4,038,620	4,090,549	1.29	4,000,867	-2.19	4,693,923	17.32	4,844,979	3.22	4.7
Expenses										
Programming and Production	3,334,188	1,527,962	-54.17	1,418,722	-7.15	1,082,256	-23.72	2,515,885	132.47	-6.8
Technical	826,246	724,538	-12.31	621,187	-14.26	810,250	30.44	783,000	-3.36	-1.3
Sales and Promotion	256,345	486,262	89.69	325,648	-33.03	785,394	141.18	441,751	-43.75	14.6
Administration and General	27,716	34,157	23.24	700,136	>999±	1,322,590	88.90	1,320,000	-0.20	162.7
Total Expenses	4,444,495	2,772,919	-37.61	3,065,693	10.56	4,000,490	30.49	5,060,636	26.50	3.3
Operating Income	-405,875	1,317,630		935,174		693,433		-215,657		
Depreciation	0	0		0		0		0		
P.B.I.T.	-405,875	1,317,630		935,174		693,433		-215,657		
Interest Expense	0	0		0		0		0		
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	-405,875	1,317,630		935,174		693,433		-215,657		
Canadian Programming Expenses										
Acquisition of rights	954,785	685,448	-28.21	345,859	-49.54	520,868	50.60	1,504,508	188.85	12.0
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	1,105,678	391,338	-64.61	93,253	-76.17	455,229	388.17	747,750	64.26	-9.3
Investment in Programming	855,099	8,775	-98.97	414,273	>999±	0	-100.00	0		-100.0
Total Canadian Programming	2,915,562	1,085,561	-62.77	853,385	-21.39	976,097	14.38	2,252,258	130.74	-6.3
Canadian Programming/Revenue (%)	72.19	26.54		21.33		20.79		46.49		
Total Remuneration (\$)	709,727	671,322	-5.41	323,949	-51.74	0	-100.00	0		-100.0
Average Staff Count	8	7.5	-6.25	4.38	-41.60	0	-100.00	0		
Average Remuneration (\$)	88,716	89,510	0.89	73,961	-17.37					
Subscribers	2,662,024	2,635,696	-0.99	2,565,383	-2.67	2,509,466	-2.18	2,389,188	-4.79	-2.7
Profitability (%)										
Operating Margin	-10.0	32.2		23.4		14.8		-4.5		
P.B.I.T. Margin	-10.0	32.2		23.4		14.8		-4.5		
Pre-tax Margin	-10.0	32.2		23.4		14.8		-4.5		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305423907 Crime + Investigation (formerly Mystery)	Mystery Partnership	Shaw Communications Inc.	Specialty (category A service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	3,484,286	4,649,895	33.45	5,245,624	12.81	6,237,318	18.91	7,548,999	21.03	21.3
DTH revenue	4,553,531	4,387,278	-3.65	4,132,325	-5.81	4,162,019	0.72	4,225,930	1.54	-1.9
Local advertising revenue	0	0		0		0		0		
National advertising revenue	4,853,906	5,504,016	13.39	6,498,514	18.07	7,378,274	13.54	7,384,225	0.08	11.1
Other revenue	166	0	-100.00	0		0		0		-100.0
Total Revenue	12,891,889	14,541,189	12.79	15,876,463	9.18	17,777,611	11.97	19,159,154	7.77	10.4
Expenses										
Programming and Production	7,657,339	6,485,898	-15.30	6,613,868	1.97	6,528,614	-1.29	5,751,918	-11.90	-6.9
Technical	548,103	714,256	30.31	615,572	-13.82	545,951	-11.31	542,437	-0.64	-0.3
Sales and Promotion	801,832	514,674	-35.81	169,205	-67.12	165,383	-2.26	194,132	17.38	-29.9
Administration and General	553,796	834,526	50.69	953,074	14.21	1,434,258	50.49	1,838,162	28.16	35.0
Total Expenses	9,561,070	8,549,354	-10.58	8,351,719	-2.31	8,674,206	3.86	8,326,649	-4.01	-3.4
Operating Income	3,330,819	5,991,835		7,524,744		9,103,405		10,832,505		
Depreciation	0	0		0		0		0		
P.B.I.T.	3,330,819	5,991,835		7,524,744		9,103,405		10,832,505		
Interest Expense	0	-27,721		-6,513	-76.51	0	-100.00	0		
Adjustments - Gain (Loss)	21,938	0	-100.00	0		0		0		
Pre-tax Profit	3,352,757	6,019,556		7,531,257		9,103,405		10,832,505		
Canadian Programming Expenses										
Acquisition of rights	5,002,864	4,036,180	-19.32	4,010,728	-0.63	3,995,408	-0.38	2,350,718	-41.16	-17.2
Script & concept	0	26,000		0	-100.00	0		0		
Filler Programming + Program Production	0	432,716		284,564	-34.24	300,476	5.59	351,118	16.85	
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	5,002,864	4,494,896	-10.15	4,295,292	-4.44	4,295,884	0.01	2,701,836	-37.11	-14.3
Canadian Programming/Revenue (%)	38.81	30.91		27.05		24.16		14.10		
Total Remuneration (\$)	956,828	903,831	-5.54	883,702	-2.23	1,143,964	29.45	1,046,306	-8.54	2.3
Average Staff Count	17	12	-29.41	11	-8.33	14	27.27	12	-14.29	
Average Remuneration (\$)	56,284	75,319	33.82	80,337	6.66	81,712	1.71	87,192	6.71	11.6
Subscribers	1,732,090	1,966,210	13.52	2,016,325	2.55	3,202,266	58.82	3,193,398	-0.28	16.5
Profitability (%)										
Operating Margin	25.8	41.2		47.4		51.2		56.5		
P.B.I.T. Margin	25.8	41.2		47.4		51.2		56.5		
Pre-tax Margin	26.0	41.4		47.4		51.2		56.5		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305417223	CTV News Channel (formerly CTV Newsnet)	Bell Media Inc.	BCE Inc.	Specialty (category C service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	10,832,743	11,450,037	5.70	11,465,775	0.14	12,385,197	8.02	12,142,748	-1.96	2.9
DTH revenue	3,894,940	4,073,907	4.59	4,016,268	-1.41	3,995,805	-0.51	3,833,969	-4.05	-0.4
Local advertising revenue	0	0		0		0		0		
National advertising revenue	8,984,818	10,334,145	15.02	10,560,629	2.19	10,206,159	-3.36	10,593,431	3.79	4.2
Other revenue	0	0		0		0		0		
Total Revenue	23,712,501	25,858,089	9.05	26,042,672	0.71	26,587,161	2.09	26,570,148	-0.06	2.9
Expenses										
Programming and Production	13,868,190	15,909,205	14.72	16,610,448	4.41	14,029,654	-15.54	12,221,777	-12.89	-3.1
Technical	1,467,771	1,420,841	-3.20	1,286,508	-9.45	1,150,847	-10.54	1,085,351	-5.69	-7.3
Sales and Promotion	923,592	904,077	-2.11	880,348	-2.62	973,206	10.55	921,731	-5.29	-0.1
Administration and General	1,479,756	1,249,446	-15.56	1,394,397	11.60	1,503,275	7.81	1,769,131	17.69	4.6
Total Expenses	17,739,309	19,483,569	9.83	20,171,701	3.53	17,656,982	-12.47	15,997,990	-9.40	-2.6
Operating Income	5,973,192	6,374,520		5,870,971		8,930,179		10,572,158		
Depreciation	327,826	466,551	42.32	357,784	-23.31	379,065	5.95	422,217	11.38	6.5
P.B.I.T.	5,645,366	5,907,969		5,513,187		8,551,114		10,149,941		
Interest Expense	0	550		2,548	363.27	1,137	-55.38	0	-100.00	
Adjustments - Gain (Loss)	93,500	0	-100.00	0		-573,911		-167,226	-70.86	
Pre-tax Profit	5,738,866	5,907,419		5,510,639		7,976,066		9,982,715		
Canadian Programming Expenses										
Acquisition of rights	0	0		0		0		0		
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	12,827,845	14,965,933	16.67	16,610,448	10.99	14,029,654	-15.54	12,221,777	-12.89	-1.2
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	12,827,845	14,965,933	16.67	16,610,448	10.99	14,029,654	-15.54	12,221,777	-12.89	-1.2
Canadian Programming/Revenue (%)	54.10	57.88		63.78		52.77		46.00		
Total Remuneration (\$)	8,841,154	10,797,173	22.12	10,940,118	1.32	9,369,678	-14.35	6,903,459	-26.32	-6.0
Average Staff Count	70	81	15.71	89	9.88	82	-7.87	69.75	-14.94	
Average Remuneration (\$)	126,302	133,298	5.54	122,923	-7.78	114,264	-7.04	98,974	-13.38	-5.9
Subscribers	8,612,204	8,694,480	0.96	8,440,427	-2.92	8,218,462	-2.63	7,941,886	-3.37	-2.0
Profitability (%)										
Operating Margin	25.2	24.7		22.5		33.6		39.8		
P.B.I.T. Margin	23.8	22.8		21.2		32.2		38.2		
Pre-tax Margin	24.2	22.8		21.2		30.0		37.6		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year						
535421515 Daystar Canada (formerly Grace TV)	World Media Ministries	World Media Ministries	Specialty (category B service)	2015						
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	2,112,300	2,436,186	15.33	2,848,452	16.92	4,189,452	47.08	5,420,636	29.39	26.6
Expenses										
Programming and Production	69,121	97,857	41.57	65,929	-32.63	154,056	133.67	168,000	9.05	24.9
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0		0		145,656		168,000	15.34	
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	69,121	97,857	41.57	65,929	-32.63	8,400	-87.26	0	-100.00	-100.0
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	69,121	97,857	41.57	65,929	-32.63	154,056	133.67	168,000	9.05	24.9
Canadian Programming/Revenue (%)	3.27	4.02		2.31		3.68		3.10		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
305426050 DejaView	Shaw Television Limited Partnership			Shaw Communications Inc.			Specialty (category B service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	2,491,846	2,866,314	15.03	2,983,060	4.07	3,072,572	3.00	3,194,530	3.97	6.4
DTH revenue	2,234,591	2,238,841	0.19	2,210,937	-1.25	2,190,110	-0.94	2,367,202	8.09	1.5
Local advertising revenue	0	0		0		0		0		
National advertising revenue	2,687,697	3,094,693	15.14	2,629,926	-15.02	2,719,883	3.42	2,429,995	-10.66	-2.5
Other revenue	0	0		0		0		0		
Total Revenue	7,414,134	8,199,848	10.60	7,823,923	-4.58	7,982,565	2.03	7,991,727	0.11	1.9
Expenses										
Programming and Production	2,414,305	2,131,769	-11.70	1,898,300	-10.95	1,746,006	-8.02	1,431,644	-18.00	-12.3
Technical	583,822	737,840	26.38	621,546	-15.76	545,818	-12.18	541,748	-0.75	-1.9
Sales and Promotion	623,726	345,197	-44.66	124,503	-63.93	127,902	2.73	138,633	8.39	-31.3
Administration and General	525,307	696,746	32.64	776,021	11.38	1,280,414	65.00	1,273,359	-0.55	24.8
Total Expenses	4,147,160	3,911,552	-5.68	3,420,370	-12.56	3,700,140	8.18	3,385,384	-8.51	-5.0
Operating Income	3,266,974	4,288,296		4,403,553		4,282,425		4,606,343		
Depreciation	0	0		0		0		0		
P.B.I.T.	3,266,974	4,288,296		4,403,553		4,282,425		4,606,343		
Interest Expense	2,451	0	-100.00	0		0		0		
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	3,264,523	4,288,296		4,403,553		4,282,425		4,606,343		
Canadian Programming Expenses										
Acquisition of rights	-19,726	96,754	-590.49	139,070	43.74	101,223	-27.21	267	-99.74	
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	155,566		173,273	11.38	181,982	5.03	179,478	-1.38	
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	-19,726	252,320	>999±	312,343	23.79	283,205	-9.33	179,745	-36.53	
Canadian Programming/Revenue (%)	-0.27	3.08		3.99		3.55		2.25		
Total Remuneration (\$)	925,794	813,008	-12.18	786,392	-3.27	964,689	22.67	860,367	-10.81	-1.8
Average Staff Count	17	11	-35.29	10	-9.09	12	20.00	10	-16.67	
Average Remuneration (\$)	54,458	73,910	35.72	78,639	6.40	80,391	2.23	86,037	7.02	12.1
Subscribers	1,515,568	1,633,454	7.78	1,565,370	-4.17	1,532,707	-2.09	1,506,037	-1.74	-0.2
Profitability (%)										
Operating Margin	44.1	52.3		56.3		53.6		57.6		
P.B.I.T. Margin	44.1	52.3		56.3		53.6		57.6		
Pre-tax Margin	44.0	52.3		56.3		53.6		57.6		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
315413765 Discovery Channel	2953285 Canada Inc.			BCE Inc.			Specialty (category A service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	37,017,632	37,561,048	1.47	36,916,596	-1.72	39,298,440	6.45	36,525,988	-7.05	-0.3
DTH revenue	13,001,758	12,813,795	-1.45	12,759,759	-0.42	12,561,789	-1.55	12,043,683	-4.12	-1.9
Local advertising revenue	0	0		0		0		0		
National advertising revenue	49,868,798	48,762,172	-2.22	51,649,777	5.92	47,768,274	-7.52	47,735,419	-0.07	-1.1
Other revenue	24,654	58,050	135.46	45,946	-20.85	193,999	322.23	1,067,848	450.44	156.5
Total Revenue	99,912,842	99,195,065	-0.72	101,372,078	2.19	99,822,502	-1.53	97,372,938	-2.45	-0.6
Expenses										
Programming and Production	50,818,252	55,167,950	8.56	60,635,604	9.91	59,228,062	-2.32	59,666,785	0.74	4.1
Technical	987,812	1,038,482	5.13	1,081,021	4.10	1,102,134	1.95	1,117,731	1.42	3.1
Sales and Promotion	6,798,612	5,479,653	-19.40	7,315,624	33.51	6,473,779	-11.51	6,805,641	5.13	0.0
Administration and General	4,736,041	3,826,290	-19.21	4,519,959	18.13	4,145,161	-8.29	4,373,745	5.51	-2.0
Total Expenses	63,340,717	65,512,375	3.43	73,552,208	12.27	70,949,136	-3.54	71,963,902	1.43	3.2
Operating Income	36,572,125	33,682,690		27,819,870		28,873,366		25,409,036		
Depreciation	1,484,450	2,014,491	35.71	1,596,609	-20.74	1,666,863	4.40	2,007,156	20.42	7.8
P.B.I.T.	35,087,675	31,668,199		26,223,261		27,206,503		23,401,880		
Interest Expense	3,381	122,225	>999±	2,428,788	>999±	2,685,969	10.59	5,919,267	120.38	
Adjustments - Gain (Loss)	325,546	-2,498,854	-867.59	0	-100.00	0		0		
Pre-tax Profit	35,409,840	29,047,120		23,794,473		24,520,534		17,482,613		
Canadian Programming Expenses										
Acquisition of rights	20,653,749	23,117,073	11.93	30,324,090	31.18	31,788,851	4.83	27,636,839	-13.06	7.6
Script & concept	201,333	293,400	45.73	716,682	144.27	317,375	-55.72	305,822	-3.64	11.0
Filler Programming + Program Production	19,071,646	19,984,708	4.79	18,315,418	-8.35	15,333,669	-16.28	19,877,572	29.63	1.0
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	39,926,728	43,395,181	8.69	49,356,190	13.74	47,439,895	-3.88	47,820,233	0.80	4.6
Canadian Programming/Revenue (%)	39.96	43.75		48.69		47.52		49.11		
Total Remuneration (\$)	6,171,812	4,967,867	-19.51	5,019,206	1.03	4,724,466	-5.87	4,945,582	4.68	-5.4
Average Staff Count	49.5	48	-3.03	42	-12.50	40	-4.76	44	10.00	
Average Remuneration (\$)	124,683	103,497	-16.99	119,505	15.47	118,112	-1.17	112,400	-4.84	-2.6
Subscribers	8,113,810	7,899,862	-2.64	7,733,150	-2.11	7,560,436	-2.23	7,202,041	-4.74	-2.9
Profitability (%)										
Operating Margin	36.6	34.0		27.4		28.9		26.1		
P.B.I.T. Margin	35.1	31.9		25.9		27.3		24.0		
Pre-tax Margin	35.4	29.3		23.5		24.6		18.0		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305426191	Discovery Science (formerly Discovery Civilization Channel)	Discovery Science Canada Company	BCE Inc.	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	1,713,832	1,961,970	14.48	2,332,952	18.91	2,641,887	13.24	2,721,001	2.99	12.3
DTH revenue	1,707,173	1,859,912	8.95	2,001,671	7.62	2,044,230	2.13	1,989,687	-2.67	3.9
Local advertising revenue	0	0		0		0		0		
National advertising revenue	726,487	789,768	8.71	846,348	7.16	920,297	8.74	1,146,636	24.59	12.1
Other revenue	0	0		0		0		0		
Total Revenue	4,147,492	4,611,650	11.19	5,180,971	12.35	5,606,414	8.21	5,857,324	4.48	9.0
Expenses										
Programming and Production	1,733,001	1,843,188	6.36	1,787,465	-3.02	1,608,904	-9.99	2,101,017	30.59	4.9
Technical	757,591	798,186	5.36	797,107	-0.14	815,356	2.29	823,362	0.98	2.1
Sales and Promotion	477,729	363,587	-23.89	363,070	-0.14	304,922	-16.02	327,810	7.51	-9.0
Administration and General	784,019	876,705	11.82	986,741	12.55	968,464	-1.85	1,003,082	3.57	6.4
Total Expenses	3,752,340	3,881,666	3.45	3,934,383	1.36	3,697,646	-6.02	4,255,271	15.08	3.2
Operating Income	395,152	729,984		1,246,588		1,908,768		1,602,053		
Depreciation	57,339	67,820	18.28	71,224	5.02	79,933	12.23	93,077	16.44	12.9
P.B.I.T.	337,813	662,164		1,175,364		1,828,835		1,508,976		
Interest Expense	0	0		-11,457		-11,958	4.37	-15,158	26.76	
Adjustments - Gain (Loss)	9,200	7,442	-19.11	0	-100.00	0		0		
Pre-tax Profit	347,013	669,606		1,186,821		1,840,793		1,524,134		
Canadian Programming Expenses										
Acquisition of rights	410,120	399,800	-2.52	349,020	-12.70	440,371	26.17	724,825	64.59	15.3
Script & concept	0	0		45,203		21,653	-52.10	0	-100.00	
Filler Programming + Program Production	305,172	340,136	11.46	211,189	-37.91	86,480	-59.05	276,806	220.08	-2.4
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	715,292	739,936	3.45	605,412	-18.18	548,504	-9.40	1,001,631	82.61	8.8
Canadian Programming/Revenue (%)	17.25	16.04		11.69		9.78		17.10		
Total Remuneration (\$)	183,025	204,324	11.64	172,775	-15.44	153,860	-10.95	155,257	0.91	-4.0
Average Staff Count	2.5	2.8	12.00	2.17	-22.50	2.17	0.00	2.17	0.00	
Average Remuneration (\$)	73,210	72,973	-0.32	79,620	9.11	70,903	-10.95	71,547	0.91	-0.6
Subscribers	1,399,775	1,448,006	3.45	1,562,630	7.92	1,617,059	3.48	1,647,679	1.89	4.2
Profitability (%)										
Operating Margin	9.5	15.8		24.1		34.0		27.4		
P.B.I.T. Margin	8.1	14.4		22.7		32.6		25.8		
Pre-tax Margin	8.4	14.5		22.9		32.8		26.0		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535421250	Discovery Velocity (formerly Discovery World HD)	2953285 Canada Inc.	BCE Inc.	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	16,973,777	18,110,093	6.69	17,609,321	-2.77	17,141,791	-2.66	15,466,654	-9.77	-2.3
DTH revenue	9,840,390	8,752,779	-11.05	8,258,799	-5.64	7,630,502	-7.61	7,523,820	-1.40	-6.5
Local advertising revenue	0	0		0		0		0		
National advertising revenue	330,624	276,884	-16.25	428,993	54.94	585,057	36.38	1,118,125	91.11	35.6
Other revenue	0	0		0		0		0		
Total Revenue	27,144,791	27,139,756	-0.02	26,297,113	-3.10	25,357,350	-3.57	24,108,599	-4.92	-2.9
Expenses										
Programming and Production	9,792,369	8,516,933	-13.02	8,611,387	1.11	8,234,488	-4.38	8,126,196	-1.32	-4.6
Technical	594,657	282,453	-52.50	423,697	50.01	424,473	0.18	449,852	5.98	-6.7
Sales and Promotion	1,871,278	853,702	-54.38	862,491	1.03	827,360	-4.07	829,875	0.30	-18.4
Administration and General	989,642	1,058,764	6.98	1,489,026	40.64	1,208,642	-18.83	1,287,236	6.50	6.8
Total Expenses	13,247,946	10,711,852	-19.14	11,386,601	6.30	10,694,963	-6.07	10,693,159	-0.02	-5.2
Operating Income	13,896,845	16,427,904		14,910,512		14,662,387		13,415,440		
Depreciation	123,157	395,317	220.99	361,515	-8.55	361,531	0.00	383,102	5.97	32.8
P.B.I.T.	13,773,688	16,032,587		14,548,997		14,300,856		13,032,338		
Interest Expense	0	19		75	294.74	36	-52.00	0	-100.00	
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	13,773,688	16,032,568		14,548,922		14,300,820		13,032,338		
Canadian Programming Expenses										
Acquisition of rights	2,370,172	2,782,019	17.38	2,935,582	5.52	3,637,590	23.91	3,611,404	-0.72	11.1
Script & concept	25,000	10,000	-60.00	20,500	105.00	9,892	-51.75	19,503	97.16	-6.0
Filler Programming + Program Production	2,775,263	874,296	-68.50	462,002	-47.16	342,935	-25.77	676,101	97.15	-29.8
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	5,170,435	3,666,315	-29.09	3,418,084	-6.77	3,990,417	16.74	4,307,008	7.93	-4.5
Canadian Programming/Revenue (%)	19.05	13.51		13.00		15.74		17.87		
Total Remuneration (\$)	183,879	201,402	9.53	202,822	0.71	195,391	-3.66	213,796	9.42	3.8
Average Staff Count	2.5	2.5	0.00	2.5	0.00	2.5	0.00	2.5	0.00	
Average Remuneration (\$)	73,552	80,561	9.53	81,129	0.71	78,156	-3.66	85,518	9.42	3.8
Subscribers	1,442,292	1,493,112	3.52	1,320,604	-11.55	1,228,798	-6.95	1,142,436	-7.03	-5.7
Profitability (%)										
Operating Margin	51.2	60.5		56.7		57.8		55.6		
P.B.I.T. Margin	50.7	59.1		55.3		56.4		54.1		
Pre-tax Margin	50.7	59.1		55.3		56.4		54.1		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535421151 D.I.Y. Network (formerly D.I.Y. Television)	HGTV Canada Inc.	Shaw Communications Inc.	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	2,493,399	3,917,663	57.12	3,683,275	-5.98	3,965,287	7.66	3,909,987	-1.39	11.9
DTH revenue	3,078,885	2,226,272	-27.69	2,091,701	-6.04	2,101,851	0.49	2,166,120	3.06	-8.4
Local advertising revenue	0	0		0		0		0		
National advertising revenue	4,265,326	4,598,700	7.82	4,656,343	1.25	6,025,461	29.40	5,419,727	-10.05	6.2
Other revenue	0	0		0		0		0		
Total Revenue	9,837,610	10,742,635	9.20	10,431,319	-2.90	12,092,599	15.93	11,495,834	-4.93	4.0
Expenses										
Programming and Production	987,351	999,661	1.25	994,575	-0.51	1,109,884	11.59	1,630,366	46.90	13.4
Technical	669,774	653,432	-2.44	633,601	-3.03	489,595	-22.73	549,651	12.27	-4.8
Sales and Promotion	594,916	279,076	-53.09	206,201	-26.11	345,031	67.33	184,909	-46.41	-25.3
Administration and General	1,364,076	1,382,428	1.35	1,348,031	-2.49	1,741,690	29.20	1,888,480	8.43	8.5
Total Expenses	3,616,117	3,314,597	-8.34	3,182,408	-3.99	3,686,200	15.83	4,253,406	15.39	4.1
Operating Income	6,221,493	7,428,038		7,248,911		8,406,399		7,242,428		
Depreciation	0	0		0		0		0		
P.B.I.T.	6,221,493	7,428,038		7,248,911		8,406,399		7,242,428		
Interest Expense	-7,753	-599	-92.27	0	-100.00	0		0		
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	6,229,246	7,428,637		7,248,911		8,406,399		7,242,428		
Canadian Programming Expenses										
Acquisition of rights	57,189	57,700	0.89	59,170	2.55	60,849	2.84	47,321	-22.23	-4.6
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	274,678	246,813	-10.14	224,908	-8.88	248,384	10.44	231,610	-6.75	-4.2
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	331,867	304,513	-8.24	284,078	-6.71	309,233	8.85	278,931	-9.80	-4.3
Canadian Programming/Revenue (%)	3.37	2.83		2.72		2.56		2.43		
Total Remuneration (\$)	813,435	1,038,852	27.71	1,003,324	-3.42	961,589	-4.16	998,154	3.80	5.3
Average Staff Count	11	12	9.09	11	-8.33	11	0.00	11	0.00	
Average Remuneration (\$)	73,949	86,571	17.07	91,211	5.36	87,417	-4.16	90,741	3.80	5.3
Subscribers	2,200,219	2,484,142	12.90	3,233,203	30.15	3,256,020	0.71	3,248,921	-0.22	10.2
Profitability (%)										
Operating Margin	63.2	69.1		69.5		69.5		63.0		
P.B.I.T. Margin	63.2	69.1		69.5		69.5		63.0		
Pre-tax Margin	63.3	69.2		69.5		69.5		63.0		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type			Year
305423965 Documentary (formerly The Canadian Documentary Channel)	The Canadian Documentary Channel Limited Partnersh			Canadian Broadcasting Corporation			Specialty (category A service)			2015
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	2,530,657	3,187,513	25.96	3,316,105	4.03	3,426,097	3.32	4,022,419	17.41	12.3
DTH revenue	2,735,263	2,640,874	-3.45	2,729,270	3.35	2,850,923	4.46	2,314,865	-18.80	-4.1
Local advertising revenue	0	0		0		0		0		
National advertising revenue	176,558	186,278	5.51	274,837	47.54	270,325	-1.64	307,338	13.69	14.9
Other revenue	63,205	3,243	-94.87	592	-81.75	4,909	729.22	6	-99.88	-90.1
Total Revenue	5,505,683	6,017,908	9.30	6,320,804	5.03	6,552,254	3.66	6,644,628	1.41	4.8
Expenses										
Programming and Production	2,558,112	2,764,550	8.07	2,878,598	4.13	3,314,613	15.15	3,326,337	0.35	6.8
Technical	1,234,684	1,215,982	-1.51	1,239,365	1.92	1,254,565	1.23	1,241,201	-1.07	0.1
Sales and Promotion	436,036	514,638	18.03	572,571	11.26	514,502	-10.14	536,185	4.21	5.3
Administration and General	594,285	636,279	7.07	617,375	-2.97	622,446	0.82	528,802	-15.04	-2.9
Total Expenses	4,823,117	5,131,449	6.39	5,307,909	3.44	5,706,126	7.50	5,632,525	-1.29	4.0
Operating Income	682,566	886,459		1,012,895		846,128		1,012,103		
Depreciation	0	0		0		0		0		
P.B.I.T.	682,566	886,459		1,012,895		846,128		1,012,103		
Interest Expense	59,103	30,672	-48.10	0	-100.00	0		0		
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	623,463	855,787		1,012,895		846,128		1,012,103		
Canadian Programming Expenses										
Acquisition of rights	1,371,297	1,536,289	12.03	1,462,783	-4.78	1,593,223	8.92	1,618,908	1.61	4.2
Script & concept	215,788	304,750	41.23	357,294	17.24	633,370	77.27	562,317	-11.22	27.1
Filler Programming + Program Production	471,781	558,300	18.34	584,058	4.61	597,936	2.38	619,537	3.61	7.1
Investment in Programming	0	0		0		0		2,060		
Total Canadian Programming	2,058,866	2,399,339	16.54	2,404,135	0.20	2,824,529	17.49	2,802,822	-0.77	8.0
Canadian Programming/Revenue (%)	37.40	39.87		38.04		43.11		42.18		
Total Remuneration (\$)	711,563	666,738	-6.30	778,773	16.80	866,587	11.28	895,945	3.39	5.9
Average Staff Count	8	7.5	-6.25	8.25	10.00	8.75	6.06	8.75	0.00	
Average Remuneration (\$)	88,945	88,898	-0.05	94,397	6.18	99,039	4.92	102,394	3.39	3.6
Subscribers	2,563,944	2,669,402	4.11	2,697,178	1.04	2,692,691	-0.17	2,646,500	-1.72	0.8
Profitability (%)										
Operating Margin	12.4	14.7		16.0		12.9		15.2		
P.B.I.T. Margin	12.4	14.7		16.0		12.9		15.2		
Pre-tax Margin	11.3	14.2		16.0		12.9		15.2		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
305417299 DTOUR (formerly TVtropolis)	TVtropolis General Partnership			Shaw Communications Inc.			Specialty (category A service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	10,972,219	10,622,994	-3.18	10,789,186	1.56	10,824,411	0.33	11,350,635	4.86	0.9
DTH revenue	3,505,084	3,453,772	-1.46	3,766,653	9.06	3,831,390	1.72	3,645,634	-4.85	1.0
Local advertising revenue	0	0		0		0		0		
National advertising revenue	27,113,111	23,877,768	-11.93	17,508,955	-26.67	12,378,789	-29.30	10,743,270	-13.21	-20.7
Other revenue	308	113	-63.31	1	-99.12	0	-100.00	0		-100.0
Total Revenue	41,590,722	37,954,647	-8.74	32,064,795	-15.52	27,034,590	-15.69	25,739,539	-4.79	-11.3
Expenses										
Programming and Production	27,674,301	18,184,542	-34.29	12,050,839	-33.73	9,475,433	-21.37	7,363,374	-22.29	-28.2
Technical	566,669	855,538	50.98	722,057	-15.60	622,640	-13.77	610,446	-1.96	1.9
Sales and Promotion	4,219,958	2,983,149	-29.31	1,153,190	-61.34	817,556	-29.10	359,332	-56.05	-46.0
Administration and General	1,513,375	1,572,954	3.94	1,575,452	0.16	2,234,107	41.81	2,084,593	-6.69	8.3
Total Expenses	33,974,303	23,596,183	-30.55	15,501,538	-34.30	13,149,736	-15.17	10,417,745	-20.78	-25.6
Operating Income	7,616,419	14,358,464		16,563,257		13,884,854		15,321,794		
Depreciation	0	0		1,454		10,523	623.73	10,225	-2.83	
P.B.I.T.	7,616,419	14,358,464		16,561,803		13,874,331		15,311,569		
Interest Expense	0	-32,929		-28,964	-12.04	-9,739	-66.38	-1,870	-80.80	
Adjustments - Gain (Loss)	-20,821	0	-100.00	0		0		0		
Pre-tax Profit	7,595,598	14,391,393		16,590,767		13,884,070		15,313,439		
Canadian Programming Expenses										
Acquisition of rights	19,179,790	13,286,978	-30.72	7,609,721	-42.73	5,055,174	-33.57	3,002,537	-40.60	-37.1
Script & concept	0	117,996		236,348	100.30	30,000	-87.31	0	-100.00	
Filler Programming + Program Production	0	790,779		781,317	-1.20	778,418	-0.37	701,179	-9.92	
Investment in Programming	213,000	0	-100.00	0		0		0		-100.0
Total Canadian Programming	19,392,790	14,195,753	-26.80	8,627,386	-39.23	5,863,592	-32.04	3,703,716	-36.84	-33.9
Canadian Programming/Revenue (%)	46.63	37.40		26.91		21.69		14.39		
Total Remuneration (\$)	2,047,250	1,516,190	-25.94	1,745,822	15.15	2,052,093	17.54	1,788,430	-12.85	-3.3
Average Staff Count	28	20	-28.57	22	10.00	25	13.64	21	-16.00	
Average Remuneration (\$)	73,116	75,810	3.68	79,356	4.68	82,084	3.44	85,163	3.75	3.9
Subscribers	6,263,767	6,014,856	-3.97	5,759,675	-4.24	5,335,548	-7.36	4,996,819	-6.35	-5.5
Profitability (%)										
Operating Margin	18.3	37.8		51.7		51.4		59.5		
P.B.I.T. Margin	18.3	37.8		51.7		51.3		59.5		
Pre-tax Margin	18.3	37.9		51.7		51.4		59.5		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year						
305426505 Dusk (formerly Scream)	3924181 Canada Inc.	Corus Entertainment Inc.	Specialty (category B service)	2012						
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	7,653,392	4,519,767	-40.94		-100.00					
Expenses										
Programming and Production	1,699,039	1,341,007	-21.07		-100.00					
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	262,063	234,935	-10.35		-100.00					
Script & concept	8,593	22,996	167.61		-100.00					
Filler Programming + Program Production	195,782	223,744	14.28		-100.00					
Investment in Programming	0	0								
Total Canadian Programming	466,438	481,675	3.27		-100.00					
Canadian Programming/Revenue (%)	6.09	10.66								
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
305417330 E! (formerly Star! TV)	Bell Media Inc.			BCE Inc.			Specialty (category A service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	12,534,812	13,624,182	8.69	13,388,515	-1.73	11,801,861	-11.85	12,281,339	4.06	-0.5
DTH revenue	5,540,242	3,723,306	-32.80	3,402,754	-8.61	3,153,245	-7.33	2,839,354	-9.95	-15.4
Local advertising revenue	0	0		0		0		0		
National advertising revenue	9,049,855	11,223,517	24.02	13,979,104	24.55	14,217,359	1.70	14,430,077	1.50	12.4
Other revenue	0	18,662		17,877	-4.21	176,290	886.13	45,445	-74.22	
Total Revenue	27,124,909	28,589,667	5.40	30,788,250	7.69	29,348,755	-4.68	29,596,215	0.84	2.2
Expenses										
Programming and Production	16,433,955	13,850,838	-15.72	13,772,555	-0.57	17,955,291	30.37	15,101,565	-15.89	-2.1
Technical	1,179,221	1,209,998	2.61	1,223,936	1.15	1,165,296	-4.79	1,038,630	-10.87	-3.1
Sales and Promotion	885,839	1,077,348	21.62	1,901,553	76.50	1,567,831	-17.55	1,324,734	-15.51	10.6
Administration and General	1,979,917	2,512,399	26.89	1,994,248	-20.62	2,085,017	4.55	2,243,225	7.59	3.2
Total Expenses	20,478,932	18,650,583	-8.93	18,892,292	1.30	22,773,435	20.54	19,708,154	-13.46	-1.0
Operating Income	6,645,977	9,939,084		11,895,958		6,575,320		9,888,061		
Depreciation	1,873,224	728,215	-61.13	540,507	-25.78	546,183	1.05	606,083	10.97	-24.6
P.B.I.T.	4,772,753	9,210,869		11,355,451		6,029,137		9,281,978		
Interest Expense	-141,297	283,463	-300.62	308,266	8.75	518,134	68.08	970,472	87.30	
Adjustments - Gain (Loss)	-795,656	-1,943,457	144.26	-2,128,382	9.52	-1,919,099	-9.83	-2,254,876	17.50	
Pre-tax Profit	4,118,394	6,983,949		8,918,803		3,591,904		6,056,630		
Canadian Programming Expenses										
Acquisition of rights	262,828	158,177	-39.82	823,472	420.60	3,988,277	384.32	3,314,818	-16.89	88.5
Script & concept	0	0		222,836		34,977	-84.30	0	-100.00	
Filler Programming + Program Production	10,566,973	7,561,341	-28.44	5,199,825	-31.23	5,349,172	2.87	4,099,726	-23.36	-21.1
Investment in Programming	650	0	-100.00	0		0		0		-100.0
Total Canadian Programming	10,830,451	7,719,518	-28.72	6,246,133	-19.09	9,372,426	50.05	7,414,544	-20.89	-9.0
Canadian Programming/Revenue (%)	39.93	27.00		20.29		31.93		25.05		
Total Remuneration (\$)	8,626,176	7,596,381	-11.94	7,412,125	-2.43	7,352,618	-0.80	5,799,488	-21.12	-9.5
Average Staff Count	81	71	-12.35	65	-8.45	69.11	6.32	55	-20.42	
Average Remuneration (\$)	106,496	106,991	0.47	114,033	6.58	106,390	-6.70	105,445	-0.89	-0.3
Subscribers	6,460,210	6,880,039	6.50	7,114,520	3.41	7,136,382	0.31	7,068,626	-0.95	2.3
Profitability (%)										
Operating Margin	24.5	34.8		38.6		22.4		33.4		
P.B.I.T. Margin	17.6	32.2		36.9		20.5		31.4		
Pre-tax Margin	15.2	24.4		29.0		12.2		20.5		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner		Type		Year		
435413703 Encore Avenue	Encore Avenue Ltd.			Corus Entertainment Inc.		Pay-TV (category A service)		2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	12,286,724	12,722,913	3.55	13,304,894	4.57	13,573,759	2.02	12,411,052	-8.57	0.3
DTH revenue	8,265,063	7,120,619	-13.85	7,071,288	-0.69	6,683,998	-5.48	5,977,685	-10.57	-7.8
Local advertising revenue	0	0		0		0		0		
National advertising revenue	0	0		0		0		0		
Other revenue	0	0		0		0		0		
Total Revenue	20,551,787	19,843,532	-3.45	20,376,182	2.68	20,257,757	-0.58	18,388,737	-9.23	-2.7
Expenses										
Programming and Production	6,754,222	5,422,446	-19.72	5,299,175	-2.27	5,122,249	-3.34	4,751,067	-7.25	-8.4
Technical	1,401,271	1,293,898	-7.66	1,203,294	-7.00	1,113,366	-7.47	990,071	-11.07	-8.3
Sales and Promotion	435,969	332,408	-23.75	309,162	-6.99	277,503	-10.24	262,680	-5.34	-11.9
Administration and General	3,031,144	2,579,112	-14.91	2,239,719	-13.16	2,067,733	-7.68	1,051,071	-49.17	-23.3
Total Expenses	11,622,606	9,627,864	-17.16	9,051,350	-5.99	8,580,851	-5.20	7,054,889	-17.78	-11.7
Operating Income	8,929,181	10,215,668		11,324,832		11,676,906		11,333,848		
Depreciation	0	511,597		563,839	10.21	491,452	-12.84	448,643	-8.71	
P.B.I.T.	8,929,181	9,704,071		10,760,993		11,185,454		10,885,205		
Interest Expense	127,440	140,919	10.58	152,166	7.98	185,053	21.61	174,275	-5.82	
Adjustments - Gain (Loss)	1,669,115	1,135,344	-31.98	384,114	-66.17	645,049	67.93	866,829	34.38	
Pre-tax Profit	10,470,856	10,698,496		10,992,941		11,645,450		11,577,759		
Canadian Programming Expenses										
Acquisition of rights	891,586	975,318	9.39	746,494	-23.46	441,406	-40.87	275,524	-37.58	-25.4
Script & concept	8,593	38,233	344.93	38,198	-0.09	36,226	-5.16	29,476	-18.63	36.1
Filler Programming + Program Production	539,802	781,775	44.83	832,718	6.52	701,095	-15.81	888,953	26.79	13.3
Investment in Programming	1,437,948	-145,350	-110.11	0	-100.00	0		0		-100.0
Total Canadian Programming	2,877,929	1,649,976	-42.67	1,617,410	-1.97	1,178,727	-27.12	1,193,953	1.29	-19.7
Canadian Programming/Revenue (%)	14.00	8.31		7.94		5.82		6.49		
Total Remuneration (\$)	1,904,419	1,827,776	-4.02	1,761,688	-3.62	1,141,217	-35.22	637,730	-44.12	-23.9
Average Staff Count	27	29	7.41	23	-20.69	27	17.39	31	14.81	
Average Remuneration (\$)	70,534	63,027	-10.64	76,595	21.53	42,267	-44.82	20,572	-51.33	-26.5
Subscribers	2,371,054	2,305,491	-2.77	2,249,940	-2.41	2,139,038	-4.93	1,997,353	-6.62	-4.2
Profitability (%)										
Operating Margin	43.4	51.5		55.6		57.6		61.6		
P.B.I.T. Margin	43.4	48.9		52.8		55.2		59.2		
Pre-tax Margin	50.9	53.9		53.9		57.5		63.0		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year						
535427109 EqualiTV	EqualiTV International Foundation	EqualiTV International Foundation	Specialty (category B service)	2014						
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	5,555	12,000	116.02	1,500	-87.50	0	-100.00			
Expenses										
Programming and Production	5,000	12,000	140.00	0	-100.00	0				
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0		0		0				
Script & concept	0	0		0		0				
Filler Programming + Program Production	5,000	12,000	140.00	0	-100.00	0				
Investment in Programming	0	0		0		0				
Total Canadian Programming	5,000	12,000	140.00	0	-100.00	0				
Canadian Programming/Revenue (%)	90.01	100.00		0.00						
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year						
305425375 ERT sat (formerly Odyssey II)	1494679 Ontario Inc.	Odyssey Television Network Inc.	Specialty (category B service)	2015						
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	567,432	524,470	-7.57	630,574	20.23	146,104	-76.83	130,893	-10.41	-30.7
Expenses										
Programming and Production	468,762	446,536	-4.74	388,473	-13.00	53,081	-86.34	24,228	-54.36	-52.3
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	20,000	0	-100.00	0		0		0		-100.0
Script & concept	0	20,000		20,000	0.00	20,000	0.00	10,000	-50.00	
Filler Programming + Program Production	67,758	96,376	42.24	350,056	263.22	25,656	-92.67	14,228	-44.54	-32.3
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	87,758	116,376	32.61	370,056	217.98	45,656	-87.66	24,228	-46.93	-27.5
Canadian Programming/Revenue (%)	15.47	22.19		58.69		31.25		18.51		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type			Year
305424608 ESPN Classic	The Sports Network Inc.			BCE Inc.			Specialty (category B service)			2015
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	1,379,319	1,479,548	7.27	1,476,268	-0.22	1,544,927	4.65	1,424,336	-7.81	0.8
DTH revenue	1,248,115	1,282,688	2.77	1,222,719	-4.68	1,282,243	4.87	614,475	-52.08	-16.2
Local advertising revenue	0	0		0		0		0		
National advertising revenue	286,654	270,218	-5.73	219,895	-18.62	208,014	-5.40	92,014	-55.77	-24.7
Other revenue	0	0		0		0		0		
Total Revenue	2,914,088	3,032,454	4.06	2,918,882	-3.75	3,035,184	3.98	2,130,825	-29.80	-7.5
Expenses										
Programming and Production	433,293	593,983	37.09	651,918	9.75	416,733	-36.08	296,565	-28.84	-9.0
Technical	940,036	747,770	-20.45	699,340	-6.48	701,304	0.28	642,665	-8.36	-9.1
Sales and Promotion	220,720	227,075	2.88	219,226	-3.46	205,222	-6.39	179,638	-12.47	-5.0
Administration and General	615,011	629,150	2.30	639,572	1.66	653,369	2.16	666,456	2.00	2.0
Total Expenses	2,209,060	2,197,978	-0.50	2,210,056	0.55	1,976,628	-10.56	1,785,324	-9.68	-5.2
Operating Income	705,028	834,476		708,826		1,058,556		345,501		
Depreciation	0	0		0		0		0		
P.B.I.T.	705,028	834,476		708,826		1,058,556		345,501		
Interest Expense	0	0		0		0		0		
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	705,028	834,476		708,826		1,058,556		345,501		
Canadian Programming Expenses										
Acquisition of rights	33,862	2,615	-92.28	0	-100.00	0		0		-100.0
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	171,794	377,722	119.87	441,443	16.87	412,550	-6.55	291,618	-29.31	14.1
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	205,656	380,337	84.94	441,443	16.07	412,550	-6.55	291,618	-29.31	9.1
Canadian Programming/Revenue (%)	7.06	12.54		15.12		13.59		13.69		
Total Remuneration (\$)	143,118	142,118	-0.70	134,496	-5.36	152,047	13.05	51,373	-66.21	-22.6
Average Staff Count	2	2	0.00	2	0.00	2	0.00	1	-50.00	
Average Remuneration (\$)	71,559	71,059	-0.70	67,248	-5.36	76,024	13.05	51,373	-32.42	-8.0
Subscribers	1,092,322	1,127,561	3.23	1,028,723	-8.77	955,903	-7.08	556,649	-41.77	-15.5
Profitability (%)										
Operating Margin	24.2	27.5		24.3		34.9		16.2		
P.B.I.T. Margin	24.2	27.5		24.3		34.9		16.2		
Pre-tax Margin	24.2	27.5		24.3		34.9		16.2		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535422000	EuroWorld SPORT (formerly RCS Television)	Telelatino Network Inc.	Corus Entertainment Inc.	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	137,580	55,577	-59.60	46,404	-16.51	53,846	16.04	20,649	-61.65	-37.8
Expenses										
Programming and Production	33,444	38,186	14.18	80,693	111.32	80,937	0.30	14,000	-82.70	-19.6
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	4,000	4,000	0.00	4,000	0.00	4,000	0.00	4,000	0.00	0.0
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	0		0		0		0		
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	4,000	4,000	0.00	4,000	0.00	4,000	0.00	4,000	0.00	0.0
Canadian Programming/Revenue (%)	2.91	7.20		8.62		7.43		19.37		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
205421548 Évasion (formerly Canal Évasion)	Canal Évasion inc.			Groupe Serdy inc.			Specialty (category A service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	6,618,989	6,727,436	1.64	6,475,004	-3.75	6,740,789	4.10	6,015,801	-10.76	-2.4
DTH revenue	2,061,083	2,063,547	0.12	2,072,477	0.43	2,105,845	1.61	2,437,249	15.74	4.3
Local advertising revenue	0	0		0		0		0		
National advertising revenue	3,891,540	3,864,539	-0.69	3,668,311	-5.08	2,552,099	-30.43	2,727,428	6.87	-8.5
Other revenue	35	-158	-551.43	-500	216.46	42	-108.40	75,391	>999±	581.3
Total Revenue	12,571,647	12,655,364	0.67	12,215,292	-3.48	11,398,775	-6.68	11,255,869	-1.25	-2.7
Expenses										
Programming and Production	7,193,835	7,572,670	5.27	7,138,997	-5.73	7,218,602	1.12	6,942,022	-3.83	-0.9
Technical	742,629	813,561	9.55	715,697	-12.03	679,621	-5.04	1,146,309	68.67	11.5
Sales and Promotion	1,637,115	1,552,975	-5.14	1,482,194	-4.56	1,259,787	-15.01	1,124,333	-10.75	-9.0
Administration and General	1,845,943	1,751,461	-5.12	1,751,087	-0.02	1,461,552	-16.53	1,291,621	-11.63	-8.5
Total Expenses	11,419,522	11,690,667	2.37	11,087,975	-5.16	10,619,562	-4.22	10,504,285	-1.09	-2.1
Operating Income	1,152,125	964,697		1,127,317		779,213		751,584		
Depreciation	182,091	127,990	-29.71	77,021	-39.82	34,917	-54.67	16,897	-51.61	-44.8
P.B.I.T.	970,034	836,707		1,050,296		744,296		734,687		
Interest Expense	2,569	7,233	181.55	4,009	-44.57	7,779	94.04	6,764	-13.05	
Adjustments - Gain (Loss)	70,888	98,335	38.72	178,242	81.26	202,509	13.61	193,646	-4.38	
Pre-tax Profit	1,038,353	927,809		1,224,529		939,026		921,569		
Canadian Programming Expenses										
Acquisition of rights	4,118,786	4,048,050	-1.72	3,997,693	-1.24	4,625,795	15.71	4,447,679	-3.85	1.9
Script & concept	0	140,000		29,648	-78.82	1,002	-96.62	40	-96.01	
Filler Programming + Program Production	1,328,888	1,626,465	22.39	1,593,305	-2.04	1,165,450	-26.85	873,728	-25.03	-10.0
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	5,447,674	5,814,515	6.73	5,620,646	-3.33	5,792,247	3.05	5,321,447	-8.13	-0.6
Canadian Programming/Revenue (%)	43.33	45.95		46.01		50.81		47.28		
Total Remuneration (\$)	1,598,790	1,473,160	-7.86	1,454,275	-1.28	1,232,909	-15.22	1,211,729	-1.72	-6.7
Average Staff Count	16.5	16.17	-2.00	15.75	-2.60	13.13	-16.63	12.03	-8.38	
Average Remuneration (\$)	96,896	91,105	-5.98	92,335	1.35	93,900	1.70	100,726	7.27	1.0
Subscribers	2,072,442	2,050,587	-1.05	2,031,946	-0.91	2,013,886	-0.89	1,911,663	-5.08	-2.0
Profitability (%)										
Operating Margin	9.2	7.6		9.2		6.8		6.7		
P.B.I.T. Margin	7.7	6.6		8.6		6.5		6.5		
Pre-tax Margin	8.3	7.3		10.0		8.2		8.2		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner		Type	Year					
535426234 Execulink Telecom Inc., Thedford	Execulink Telecom Inc.	Execulink Telecom Inc.		Video-on-Demand	2014					
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	56,304	15,140	-73.11	0	-100.00	1,779,799			-100.00	
DTH revenue	0	0		0		0				
Local advertising revenue	0	0		0		0				
National advertising revenue	0	0		0		0				
Other revenue	0	0		0		0				
Total Revenue	56,304	15,140	-73.11	0	-100.00	1,779,799			-100.00	
Expenses										
Programming and Production	0	0		0		0				
Technical	0	0		0		0				
Sales and Promotion	0	0		0		0				
Administration and General	0	0		0		0				
Total Expenses	0	0		0		0				
Operating Income	56,304	15,140		0		1,779,799				
Depreciation	0	0		0		0				
P.B.I.T.	56,304	15,140		0		1,779,799				
Interest Expense	0	0		0		0				
Adjustments - Gain (Loss)	0	0		0		0				
Pre-tax Profit	56,304	15,140		0		1,779,799				
Canadian Programming Expenses										
Acquisition of rights	0	7,570		0	-100.00	0				
Script & concept	0	0		0		0				
Filler Programming + Program Production	0	0		0		0				
Investment in Programming	0	0		0		0				
Total Canadian Programming	0	7,570		0	-100.00	0				
Canadian Programming/Revenue (%)	0.00	50.00				0.00				
Total Remuneration (\$)	0	0		0		0				
Average Staff Count	0	0		0		0				
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin	100.0	100.0				100.0				
P.B.I.T. Margin	100.0	100.0				100.0				
Pre-tax Margin	100.0	100.0				100.0				

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year						
535435714 Fairchild Television II	Fairchild Television Ltd.	Fairchild Property Group Ltd.	Specialty (category B service)	2015						
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue				24,489		967,709	>999±	1,397,646	44.43	
Expenses										
Programming and Production				56,184		272,994	385.89	436,990	60.07	
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights				0		0		0		
Script & concept				0		0		0		
Filler Programming + Program Production				0		0		0		
Investment in Programming				0		0		0		
Total Canadian Programming				0		0		0		
Canadian Programming/Revenue (%)				0.00		0.00		0.00		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
314600560 Fairchild TV	Fairchild Television Ltd.			Fairchild Property Group Ltd.			Specialty (category A service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	11,250,287	11,201,075	-0.44	10,934,901	-2.38	10,574,431	-3.30	10,091,725	-4.56	-2.7
DTH revenue	3,491,139	3,299,153	-5.50	2,959,812	-10.29	2,569,445	-13.19	2,436,613	-5.17	-8.6
Local advertising revenue	8,132,595	8,251,555	1.46	7,291,779	-11.63	6,806,713	-6.65	6,670,968	-1.99	-4.8
National advertising revenue	4,452,062	3,900,030	-12.40	3,208,949	-17.72	2,387,660	-25.59	2,348,918	-1.62	-14.8
Other revenue	1,113,531	1,192,678	7.11	834,130	-30.06	434,058	-47.96	755,755	74.11	-9.2
Total Revenue	28,439,614	27,844,491	-2.09	25,229,571	-9.39	22,772,307	-9.74	22,303,979	-2.06	-5.9
Expenses										
Programming and Production	13,198,783	13,606,082	3.09	13,067,949	-3.96	13,159,551	0.70	13,280,872	0.92	0.2
Technical	2,559,308	2,138,852	-16.43	2,299,435	7.51	2,114,460	-8.04	1,823,531	-13.76	-8.1
Sales and Promotion	2,835,200	2,839,845	0.16	2,614,263	-7.94	2,391,546	-8.52	2,354,498	-1.55	-4.5
Administration and General	4,332,293	4,306,520	-0.59	3,512,809	-18.43	2,987,319	-14.96	3,389,738	13.47	-6.0
Total Expenses	22,925,584	22,891,299	-0.15	21,494,456	-6.10	20,652,876	-3.92	20,848,639	0.95	-2.4
Operating Income	5,514,030	4,953,192		3,735,115		2,119,431		1,455,340		
Depreciation	378,301	305,937	-19.13	386,177	26.23	463,586	20.04	517,685	11.67	8.2
P.B.I.T.	5,135,729	4,647,255		3,348,938		1,655,845		937,655		
Interest Expense	74,404	57,600	-22.58	40,046	-30.48	15,675	-60.86	984	-93.72	
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	5,061,325	4,589,655		3,308,892		1,640,170		936,671		
Canadian Programming Expenses										
Acquisition of rights	257,018	260,445	1.33	252,529	-3.04	387,190	53.32	300,217	-22.46	4.0
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	8,079,200	8,506,721	5.29	8,540,579	0.40	8,394,667	-1.71	8,312,795	-0.98	0.7
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	8,336,218	8,767,166	5.17	8,793,108	0.30	8,781,857	-0.13	8,613,012	-1.92	0.8
Canadian Programming/Revenue (%)	29.31	31.49		34.85		38.56		38.62		
Total Remuneration (\$)	9,873,288	10,483,017	6.18	10,510,771	0.26	9,091,554	-13.50	9,663,746	6.29	-0.5
Average Staff Count	337	335	-0.59	343	2.39	325	-5.25	313	-3.69	
Average Remuneration (\$)	29,298	31,293	6.81	30,644	-2.07	27,974	-8.71	30,875	10.37	1.3
Subscribers	366,025	351,378	-4.00	333,173	-5.18	318,368	-4.44	294,573	-7.47	-5.3
Profitability (%)										
Operating Margin	19.4	17.8		14.8		9.3		6.5		
P.B.I.T. Margin	18.1	16.7		13.3		7.3		4.2		
Pre-tax Margin	17.8	16.5		13.1		7.2		4.2		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
314600859 Family Channel (formerly Family)	DHX Television Ltd.			DHX Media Ltd.			Pay-TV (category A service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	46,947,540	47,452,922	1.08	47,932,574	1.01	46,170,270	-3.68	43,561,376	-5.65	-1.9
DTH revenue	15,038,471	14,290,462	-4.97	14,029,991	-1.82	15,197,925	8.32	16,125,135	6.10	1.8
Local advertising revenue	0	0		0		0		0		
National advertising revenue	0	0		0		0		0		
Other revenue	1,293,980	2,854,917	120.63	5,051,494	76.94	9,652,066	91.07	12,002,456	24.35	74.5
Total Revenue	63,279,991	64,598,301	2.08	67,014,059	3.74	71,020,261	5.98	71,688,967	0.94	3.2
Expenses										
Programming and Production	24,593,721	26,063,669	5.98	27,885,125	6.99	27,262,531	-2.23	27,306,101	0.16	2.7
Technical	1,227,477	1,073,370	-12.55	1,184,063	10.31	1,506,095	27.20	1,492,516	-0.90	5.0
Sales and Promotion	13,089,849	12,504,865	-4.47	13,921,315	11.33	14,800,617	6.32	15,274,560	3.20	3.9
Administration and General	3,934,461	3,832,711	-2.59	3,839,543	0.18	3,033,625	-20.99	2,889,194	-4.76	-7.4
Total Expenses	42,845,508	43,474,615	1.47	46,830,046	7.72	46,602,868	-0.49	46,962,371	0.77	2.3
Operating Income	20,434,483	21,123,686		20,184,013		24,417,393		24,726,596		
Depreciation	164,689	280,334	70.22	279,274	-0.38	220,302	-21.12	320,711	45.58	18.1
P.B.I.T.	20,269,794	20,843,352		19,904,739		24,197,091		24,405,885		
Interest Expense	4,720,460	4,691,500	-0.61	3,894,930	-16.98	0	-100.00	858,473		
Adjustments - Gain (Loss)	16,248,683	15,638,451	-3.76	12,957,566	-17.14	0	-100.00	-16,076,922		
Pre-tax Profit	31,798,017	31,790,303		28,967,375		24,197,091		7,470,490		
Canadian Programming Expenses										
Acquisition of rights	7,467,655	8,367,967	12.06	8,962,558	7.11	8,860,415	-1.14	8,928,530	0.77	4.6
Script & concept	948,534	812,755	-14.31	1,033,139	27.12	352,623	-65.87	127,487	-63.85	-39.5
Filler Programming + Program Production	1,348,701	1,567,622	16.23	1,502,206	-4.17	2,112,862	40.65	1,852,089	-12.34	8.3
Investment in Programming	437,200	412,480	-5.65	91,284	-77.87	3,321	-96.36	0	-100.00	-100.0
Total Canadian Programming	10,202,090	11,160,824	9.40	11,589,187	3.84	11,329,221	-2.24	10,908,106	-3.72	1.7
Canadian Programming/Revenue (%)	16.12	17.28		17.29		15.95		15.22		
Total Remuneration (\$)	3,675,787	5,065,565	37.81	4,737,204	-6.48	5,626,406	18.77	6,147,185	9.26	13.7
Average Staff Count	48	44	-8.33	66	50.00	66	0.00	65	-1.52	
Average Remuneration (\$)	76,579	115,126	50.34	71,776	-37.65	85,249	18.77	94,572	10.94	5.4
Subscribers	5,936,794	5,753,571	-3.09	5,726,126	-0.48	5,467,587	-4.52	5,152,095	-5.77	-3.5
Profitability (%)										
Operating Margin	32.3	32.7		30.1		34.4		34.5		
P.B.I.T. Margin	32.0	32.3		29.7		34.1		34.0		
Pre-tax Margin	50.2	49.2		43.2		34.1		10.4		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner		Type		Year		
535428214 Family CHRGD (formerly Disney XD)	DHX Television Ltd.			DHX Media Ltd.		Specialty (category B service)		2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	175,542	1,692,453	864.13	6,533,310	286.03	6,817,028	4.34	6,868,342	0.75	150.1
Expenses										
Programming and Production	139,652	855,095	512.30	1,935,889	126.39	2,021,501	4.42	2,239,887	10.80	100.1
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	9,663	46,842	384.76	103,424	120.79	130,687	26.36	287,501	119.99	133.6
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	4,397	180,461	>999±	217,757	20.67	273,954	25.81	253,947	-7.30	175.7
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	14,060	227,303	>999±	321,181	41.30	404,641	25.99	541,448	33.81	149.1
Canadian Programming/Revenue (%)	8.01	13.43		4.92		5.94		7.88		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305423931	FashionTelevisionChannel (formerly Fashion Television ...)	Bell Media Inc.	BCE Inc.	Specialty (category A service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	1,938,652	1,862,934	-3.91	1,977,045	6.13	2,123,201	7.39	1,953,219	-8.01	0.2
DTH revenue	2,309,549	2,637,978	14.22	2,626,040	-0.45	2,388,529	-9.04	2,144,079	-10.23	-1.8
Local advertising revenue	0	0		0		0		0		
National advertising revenue	276,905	287,998	4.01	254,931	-11.48	172,552	-32.31	121,796	-29.41	-18.6
Other revenue	72,369	30,870	-57.34	6,977	-77.40	2,396	-65.66	203,750	>999±	29.5
Total Revenue	4,597,475	4,819,780	4.84	4,864,993	0.94	4,686,678	-3.67	4,422,844	-5.63	-1.0
Expenses										
Programming and Production	703,839	1,478,328	110.04	942,515	-36.24	2,313,767	145.49	1,139,119	-50.77	12.8
Technical	435,550	465,068	6.78	446,757	-3.94	439,741	-1.57	203,240	-53.78	-17.4
Sales and Promotion	79,490	75,073	-5.56	44,998	-40.06	22,564	-49.86	22,415	-0.66	-27.1
Administration and General	317,534	273,589	-13.84	284,779	4.09	294,031	3.25	315,338	7.25	-0.2
Total Expenses	1,536,413	2,292,058	49.18	1,719,049	-25.00	3,070,103	78.59	1,680,112	-45.28	2.3
Operating Income	3,061,062	2,527,722		3,145,944		1,616,575		2,742,732		
Depreciation	431,719	194,767	-54.89	66,881	-65.66	66,814	-0.10	70,222	5.10	-36.5
P.B.I.T.	2,629,343	2,332,955		3,079,063		1,549,761		2,672,510		
Interest Expense	0	0		0		0		0		
Adjustments - Gain (Loss)	-132,735	-314,247	136.75	-333,888	6.25	-503,748	50.87	3,698,889	-834.27	
Pre-tax Profit	2,496,608	2,018,708		2,745,175		1,046,013		6,371,399		
Canadian Programming Expenses										
Acquisition of rights	8,000	333	-95.84	0	-100.00	1,220,326		237,409	-80.55	133.4
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	287,307	1,074,495	273.99	444,836	-58.60	0	-100.00	0		-100.0
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	295,307	1,074,828	263.97	444,836	-58.61	1,220,326	174.33	237,409	-80.55	-5.3
Canadian Programming/Revenue (%)	6.42	22.30		9.14		26.04		5.37		
Total Remuneration (\$)	143,105	72,177	-49.56	54,576	-24.39	51,442	-5.74	0	-100.00	-100.0
Average Staff Count	1	1	0.00	1	0.00	1	0.00	0	-100.00	
Average Remuneration (\$)	143,105	72,177	-49.56	54,576	-24.39	51,442	-5.74			
Subscribers	812,003	768,714	-5.33	766,638	-0.27	729,102	-4.90	681,015	-6.60	-4.3
Profitability (%)										
Operating Margin	66.6	52.4		64.7		34.5		62.0		
P.B.I.T. Margin	57.2	48.4		63.3		33.1		60.4		
Pre-tax Margin	54.3	41.9		56.4		22.3		144.1		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year						
305424179 Festival Portuguese Television	1395047 Ontario Inc.	Alvarez, Francisco S.	Specialty (category B service)	2015						
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	1,255,271	1,232,130	-1.84	1,264,055	2.59	1,350,353	6.83	1,347,995	-0.17	1.8
Expenses										
Programming and Production	480,314	507,266	5.61	612,580	20.76	597,432	-2.47	585,963	-1.92	5.1
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0		0		0		0		
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	222,142	264,814	19.21	271,417	2.49	274,724	1.22	302,340	10.05	8.0
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	222,142	264,814	19.21	271,417	2.49	274,724	1.22	302,340	10.05	8.0
Canadian Programming/Revenue (%)	17.70	21.49		21.47		20.34		22.43		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type			Year
535418348 Fight Network	Fight Media Inc.			Sygnus Corp.			Specialty (category B service)			2015
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	3,095,736	3,590,011	15.97	3,446,272	-4.00	4,288,248	24.43	4,555,550	6.23	10.1
Expenses										
Programming and Production	981,012	1,472,789	50.13	1,453,219	-1.33	2,266,911	55.99	3,364,402	48.41	36.1
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	422,349	260,104	-38.41	325,743	25.24	504,413	54.85	871,938	72.86	19.9
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	558,663	1,039,283	86.03	1,127,476	8.49	1,762,498	56.32	1,911,172	8.44	36.0
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	981,012	1,299,387	32.45	1,453,219	11.84	2,266,911	55.99	2,783,110	22.77	29.8
Canadian Programming/Revenue (%)	31.69	36.19		42.17		52.86		61.09		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535435540	FNTSY Sports Network (formerly The League–Fantasy Sports TV)	Fight Media Inc.	Sygnus Corp.	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue				0		17,986		103,478	475.33	
Expenses										
Programming and Production				0		739,817		1,119,976	51.39	
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights				0		57,317		74,221	29.49	
Script & concept				0		0		0		
Filler Programming + Program Production				0		495,238		872,573	76.19	
Investment in Programming				0		0		0		
Total Canadian Programming				0		552,555		946,794	71.35	
Canadian Programming/Revenue (%)						>999±		914.97		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
305423329 Food Network Canada	Food Network Canada Inc.			Shaw Communications Inc.			Specialty (category A service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	7,843,466	9,295,403	18.51	11,120,018	19.63	12,085,532	8.68	12,795,299	5.87	13.0
DTH revenue	2,968,551	3,058,305	3.02	3,799,301	24.23	4,354,575	14.62	4,552,395	4.54	11.3
Local advertising revenue	0	0		0		0		0		
National advertising revenue	41,543,723	47,399,014	14.09	51,438,544	8.52	52,666,823	2.39	49,782,982	-5.48	4.6
Other revenue	0	0		0		0		0		
Total Revenue	52,355,740	59,752,722	14.13	66,357,863	11.05	69,106,930	4.14	67,130,676	-2.86	6.4
Expenses										
Programming and Production	22,327,832	23,719,101	6.23	25,383,819	7.02	25,129,033	-1.00	28,126,806	11.93	5.9
Technical	703,857	701,293	-0.36	677,103	-3.45	1,044,606	54.28	1,343,520	28.61	17.5
Sales and Promotion	2,491,432	2,076,056	-16.67	1,582,132	-23.79	1,880,423	18.85	2,325,803	23.69	-1.7
Administration and General	4,024,146	3,484,352	-13.41	3,221,817	-7.53	3,679,336	14.20	5,313,473	44.41	7.2
Total Expenses	29,547,267	29,980,802	1.47	30,864,871	2.95	31,733,398	2.81	37,109,602	16.94	5.9
Operating Income	22,808,473	29,771,920		35,492,992		37,373,532		30,021,074		
Depreciation	167,370	257,155	53.64	172,123	-33.07	189,572	10.14	98,098	-48.25	-12.5
P.B.I.T.	22,641,103	29,514,765		35,320,869		37,183,960		29,922,976		
Interest Expense	-27,618	3,318	-112.01	18,863	468.51	-28,182	-249.40	-29,744	5.54	
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	22,668,721	29,511,447		35,302,006		37,212,142		29,952,720		
Canadian Programming Expenses										
Acquisition of rights	16,862,084	18,219,555	8.05	19,934,970	9.42	19,805,637	-0.65	20,735,876	4.70	5.3
Script & concept	308,458	114,474	-62.89	52,500	-54.14	100,000	90.48	73,000	-27.00	-30.3
Filler Programming + Program Production	1,754,697	1,827,801	4.17	1,938,155	6.04	1,563,403	-19.34	1,321,468	-15.47	-6.8
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	18,925,239	20,161,830	6.53	21,925,625	8.75	21,469,040	-2.08	22,130,344	3.08	4.0
Canadian Programming/Revenue (%)	36.15	33.74		33.04		31.07		32.97		
Total Remuneration (\$)	2,040,122	2,974,490	45.80	3,006,310	1.07	3,226,075	7.31	3,334,880	3.37	13.1
Average Staff Count	27	35	29.63	34	-2.86	36	5.88	36	0.00	
Average Remuneration (\$)	75,560	84,985	12.47	88,421	4.04	89,613	1.35	92,636	3.37	5.2
Subscribers	6,357,703	7,368,691	15.90	7,539,371	2.32	6,201,097	-17.75	6,032,667	-2.72	-1.3
Profitability (%)										
Operating Margin	43.6	49.8		53.5		54.1		44.7		
P.B.I.T. Margin	43.2	49.4		53.2		53.8		44.6		
Pre-tax Margin	43.3	49.4		53.2		53.8		44.6		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year						
305426068 Fox Sports World Canada	Fox Sports World Canada	Shaw Communications Inc.	Specialty (category B service)	2015						
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	2,314,639	1,401,509	-39.45	-100.00		0		0		-100.0
DTH revenue	529,384	325,174	-38.58	-100.00		0		0		-100.0
Local advertising revenue	0	0				0		0		
National advertising revenue	138,837	80,163	-42.26	-100.00		0		0		-100.0
Other revenue	439,901	313,228	-28.80	-100.00		0		0		-100.0
Total Revenue	3,422,761	2,120,074	-38.06	-100.00		0		0		-100.0
Expenses										
Programming and Production	3,382,564	2,627,456	-22.32	-100.00		0		0		-100.0
Technical	358,079	530,307	48.10	-100.00		0		0		-100.0
Sales and Promotion	325,624	59,470	-81.74	-100.00		0		0		-100.0
Administration and General	511,829	457,129	-10.69	-100.00		0		0		-100.0
Total Expenses	4,578,096	3,674,362	-19.74	-100.00		0		0		-100.0
Operating Income	-1,155,335	-1,554,288				0		0		
Depreciation	0	0				0		0		
P.B.I.T.	-1,155,335	-1,554,288				0		0		
Interest Expense	0	0				0		0		
Adjustments - Gain (Loss)	26,097	0	-100.00			0		0		
Pre-tax Profit	-1,129,238	-1,554,288				0		0		
Canadian Programming Expenses										
Acquisition of rights	1,813,922	1,071,950	-40.90	-100.00		0		0		-100.0
Script & concept	0	0				0		0		
Filler Programming + Program Production	0	180,593		-100.00		0		0		
Investment in Programming	0	0				0		0		
Total Canadian Programming	1,813,922	1,252,543	-30.95	-100.00		0		0		-100.0
Canadian Programming/Revenue (%)	53.00	59.08								
Total Remuneration (\$)	946,181	588,499	-37.80	-100.00		0		0		-100.0
Average Staff Count	21	8	-61.90	-100.00		0		0		
Average Remuneration (\$)	45,056	73,562	63.27	-100.00						
Subscribers	759,707	0	-100.00			0		0		-100.0
Profitability (%)										
Operating Margin	-33.8	-73.3								
P.B.I.T. Margin	-33.8	-73.3								
Pre-tax Margin	-33.0	-73.3								

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535417639	FTV-Filipino TV (formerly The Mabuhay Channel/ECG Filipino)	Ethnic Channels Group Limited	Levin, Slava	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	76,050	668,342	778.82	1,241,032	85.69	2,064,002	66.31	2,140,105	3.69	130.3
Expenses										
Programming and Production	23,043	294,258	>999±	560,272	90.40	830,668	48.26	750,717	-9.62	138.9
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	1,597	29,611	>999±	59,331	100.37	94,663	59.55	74,066	-21.76	161.0
Script & concept	2,130	39,482	>999±	79,108	100.36	126,217	59.55	98,755	-21.76	160.9
Filler Programming + Program Production	6,921	128,316	>999±	257,100	100.36	410,206	59.55	320,953	-21.76	161.0
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	10,648	197,409	>999±	395,539	100.37	631,086	59.55	493,774	-21.76	161.0
Canadian Programming/Revenue (%)	14.00	29.54		31.87		30.58		23.07		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner		Type	Year					
535432174 FX (formerly FX Canada)	8064750 Canada Inc.	Rogers Communications Inc.		Specialty (category B service)	2015					
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue		93,363		6,561,118	>999±	6,916,302	5.41	9,168,200	32.56	
DTH revenue		2,303,726		0	-100.00	0		0		
Local advertising revenue		0		0		0		0		
National advertising revenue		1,375,439		1,925,365	39.98	3,201,044	66.26	5,190,303	62.14	
Other revenue		0		0		10,225		4,500	-55.99	
Total Revenue		3,772,528		8,486,483	124.95	10,127,571	19.34	14,363,003	41.82	
Expenses										
Programming and Production		4,278,234		7,308,412	70.83	7,818,283	6.98	10,282,823	31.52	
Technical		211,002		202,015	-4.26	210,198	4.05	215,419	2.48	
Sales and Promotion		896,157		874,425	-2.43	157,901	-81.94	240,152	52.09	
Administration and General		1,552,738		1,563,417	0.69	1,935,282	23.79	1,940,114	0.25	
Total Expenses		6,938,131		9,948,269	43.39	10,121,664	1.74	12,678,508	25.26	
Operating Income		-3,165,603		-1,461,786		5,907		1,684,495		
Depreciation		66,667		100,000	50.00	100,000	0.00	100,000	0.00	
P.B.I.T.		-3,232,270		-1,561,786		-94,093		1,584,495		
Interest Expense		0		7,050		11,488	62.95	0	-100.00	
Adjustments - Gain (Loss)		0		0		0		450,608		
Pre-tax Profit		-3,232,270		-1,568,836		-105,581		2,035,103		
Canadian Programming Expenses										
Acquisition of rights		394,988		376,074	-4.79	517,827	37.69	662,956	28.03	
Script & concept		0		0		0		0		
Filler Programming + Program Production		107,783		0	-100.00	0		0		
Investment in Programming		0		0		0		0		
Total Canadian Programming		502,771		376,074	-25.20	517,827	37.69	662,956	28.03	
Canadian Programming/Revenue (%)		13.33		4.43		5.11		4.62		
Total Remuneration (\$)		1,016,057		1,004,935	-1.09	801,015	-20.29	803,243	0.28	
Average Staff Count		10		10	0.00	8	-20.00	8	0.00	
Average Remuneration (\$)		101,606		100,494	-1.09	100,127	-0.36	100,405	0.28	
Subscribers		1,459,792		3,910,000	167.85	4,035,000	3.20	4,671,000	15.76	
Profitability (%)										
Operating Margin		-83.9		-17.2		0.1		11.7		
P.B.I.T. Margin		-85.7		-18.4		-0.9		11.0		
Pre-tax Margin		-85.7		-18.5		-1.0		14.2		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year						
535432190 FXX (Canada) (formerly Ampersand)	8834776 Canada Inc.	Rogers Communications Inc.	Specialty (category B service)	2015						
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue						0		3,712,045		
DTH revenue						0		0		
Local advertising revenue						0		0		
National advertising revenue						215,699		812,651	276.75	
Other revenue						0		0		
Total Revenue						215,699		4,524,696	>999±	
Expenses										
Programming and Production						3,737,371		5,578,036	49.25	
Technical						0		99,253		
Sales and Promotion						18,939		108,730	474.11	
Administration and General						277,079		471,970	70.34	
Total Expenses						4,033,389		6,257,989	55.15	
Operating Income						-3,817,690		-1,733,293		
Depreciation						0		0		
P.B.I.T.						-3,817,690		-1,733,293		
Interest Expense						0		0		
Adjustments - Gain (Loss)						0		0		
Pre-tax Profit						-3,817,690		-1,733,293		
Canadian Programming Expenses										
Acquisition of rights						0		345,228		
Script & concept						0		0		
Filler Programming + Program Production						0		0		
Investment in Programming						0		0		
Total Canadian Programming						0		345,228		
Canadian Programming/Revenue (%)						0.00		7.63		
Total Remuneration (\$)						12,917		343,285	>999±	
Average Staff Count						0.3		4	>999±	
Average Remuneration (\$)						43,057		85,821	99.32	
Subscribers						353,000		1,641,000	364.87	
Profitability (%)										
Operating Margin						>999±		-38.3		
P.B.I.T. Margin						>999±		-38.3		
Pre-tax Margin						>999±		-38.3		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
305424020 Fyi (formerly Twist TV)	Discovery Health Channel Canada			Shaw Communications Inc.			Specialty (category A service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	2,162,600	3,112,766	43.94	3,454,359	10.97	3,519,931	1.90	3,731,251	6.00	14.6
DTH revenue	2,223,989	2,002,985	-9.94	1,807,164	-9.78	1,804,910	-0.12	1,840,292	1.96	-4.6
Local advertising revenue	0	0		0		0		0		
National advertising revenue	1,953,502	1,864,550	-4.55	1,761,425	-5.53	1,677,730	-4.75	2,604,722	55.25	7.5
Other revenue	0	0		0		0		0		
Total Revenue	6,340,091	6,980,301	10.10	7,022,948	0.61	7,002,571	-0.29	8,176,265	16.76	6.6
Expenses										
Programming and Production	1,641,390	2,475,992	50.85	1,888,235	-23.74	2,038,453	7.96	2,449,179	20.15	10.5
Technical	697,495	675,368	-3.17	657,017	-2.72	597,951	-8.99	594,381	-0.60	-3.9
Sales and Promotion	633,262	202,177	-68.07	121,434	-39.94	104,531	-13.92	89,702	-14.19	-38.7
Administration and General	1,105,350	847,679	-23.31	911,929	7.58	1,331,700	46.03	1,739,022	30.59	12.0
Total Expenses	4,077,497	4,201,216	3.03	3,578,615	-14.82	4,072,635	13.80	4,872,284	19.63	4.6
Operating Income	2,262,594	2,779,085		3,444,333		2,929,936		3,303,981		
Depreciation	0	1,827		5,481	200.00	5,481	0.00	3,654	-33.33	
P.B.I.T.	2,262,594	2,777,258		3,438,852		2,924,455		3,300,327		
Interest Expense	-298,246	-460,311	54.34	-801,820	74.19	-1,157,838	44.40	-1,358,514	17.33	
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	2,560,840	3,237,569		4,240,672		4,082,293		4,658,841		
Canadian Programming Expenses										
Acquisition of rights	153,885	826,240	436.92	497,681	-39.77	499,204	0.31	83,328	-83.31	-14.2
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	350,361	407,519	16.31	307,095	-24.64	336,967	9.73	358,041	6.25	0.5
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	504,246	1,233,759	144.67	804,776	-34.77	836,171	3.90	441,369	-47.22	-3.3
Canadian Programming/Revenue (%)	7.95	17.67		11.46		11.94		5.40		
Total Remuneration (\$)	716,407	985,035	37.50	929,671	-5.62	1,118,292	20.29	1,001,488	-10.44	8.7
Average Staff Count	9	12	33.33	10	-16.67	12	20.00	11	-8.33	
Average Remuneration (\$)	79,601	82,086	3.12	92,967	13.26	93,191	0.24	91,044	-2.30	3.4
Subscribers	2,099,795	2,157,968	2.77	2,173,082	0.70	2,094,099	-3.63	2,062,738	-1.50	-0.4
Profitability (%)										
Operating Margin	35.7	39.8		49.0		41.8		40.4		
P.B.I.T. Margin	35.7	39.8		49.0		41.8		40.4		
Pre-tax Margin	40.4	46.4		60.4		58.3		57.0		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
305423957 G4 (Canada) (formerly G4techTV)	Rogers Media Inc.			Rogers Communications Inc.			Specialty (category A service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	3,638,704	4,778,546	31.33	5,448,165	14.01	5,370,988	-1.42	2,692,562	-49.87	-7.3
DTH revenue	4,300,520	4,002,858	-6.92	3,281,063	-18.03	2,998,286	-8.62	1,016,664	-66.09	-30.3
Local advertising revenue	0	0		0		0		0		
National advertising revenue	1,842,554	1,428,515	-22.47	1,212,109	-15.15	959,159	-20.87	817,839	-14.73	-18.4
Other revenue	0	0		0		318		0	-100.00	
Total Revenue	9,781,778	10,209,919	4.38	9,941,337	-2.63	9,328,751	-6.16	4,527,065	-51.47	-17.5
Expenses										
Programming and Production	5,742,881	5,181,506	-9.78	5,182,973	0.03	3,591,064	-30.71	396,042	-88.97	-48.8
Technical	501,779	552,369	10.08	623,067	12.80	599,930	-3.71	585,061	-2.48	3.9
Sales and Promotion	530,221	373,877	-29.49	96,169	-74.28	70,075	-27.13	109,169	55.79	-32.6
Administration and General	960,127	775,716	-19.21	804,857	3.76	609,707	-24.25	1,289,285	111.46	7.7
Total Expenses	7,735,008	6,883,468	-11.01	6,707,066	-2.56	4,870,776	-27.38	2,379,557	-51.15	-25.5
Operating Income	2,046,770	3,326,451		3,234,271		4,457,975		2,147,508		
Depreciation	146,107	145,806	-0.21	165,549	13.54	192,555	16.31	181,134	-5.93	5.5
P.B.I.T.	1,900,663	3,180,645		3,068,722		4,265,420		1,966,374		
Interest Expense	25,079	30,601	22.02	11,670	-61.86	22,120	89.55	0	-100.00	
Adjustments - Gain (Loss)	-39,286	0	-100.00	-2,415,449		0	-100.00	0		
Pre-tax Profit	1,836,298	3,150,044		641,603		4,243,300		1,966,374		
Canadian Programming Expenses										
Acquisition of rights	2,960,201	2,457,267	-16.99	3,106,345	26.41	2,949,440	-5.05	131,937	-95.53	-54.1
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	783,402	1,054,090	34.55	1,186,325	12.54	872,878	-26.42	0	-100.00	-100.0
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	3,743,603	3,511,357	-6.20	4,292,670	22.25	3,822,318	-10.96	131,937	-96.55	-56.7
Canadian Programming/Revenue (%)	38.27	34.39		43.18		40.97		2.91		
Total Remuneration (\$)	1,892,831	1,516,747	-19.87	1,239,161	-18.30	862,808	-30.37	485,106	-43.78	-28.9
Average Staff Count	17	18	5.88	17	-5.56	13	-23.53	7.03	-45.92	
Average Remuneration (\$)	111,343	84,264	-24.32	72,892	-13.50	66,370	-8.95	69,005	3.97	-11.3
Subscribers	2,347,304	2,452,095	4.46	2,350,000	-4.16	2,257,000	-3.96	1,458,000	-35.40	-11.2
Profitability (%)										
Operating Margin	20.9	32.6		32.5		47.8		47.4		
P.B.I.T. Margin	19.4	31.2		30.9		45.7		43.4		
Pre-tax Margin	18.8	30.9		6.5		45.5		43.4		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
305428072 GameTV (formerly CGTV Canada)	The GameTV Corporation			Kilmer Van Nostrand Co. Limited			Specialty (category B service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	831,084	877,256	5.56	1,239,325	41.27	1,695,061	36.77	1,960,228	15.64	23.9
Expenses										
Programming and Production	422,913	743,916	75.90	1,441,443	93.76	1,844,190	27.94	2,095,268	13.61	49.2
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	60,170	160,199	166.24	194,301	21.29	244,360	25.76	237,398	-2.85	40.9
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	97,999	44,859	-54.23	71,332	59.01	0	-100.00	0		-100.0
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	158,169	205,058	29.64	265,633	29.54	244,360	-8.01	237,398	-2.85	10.7
Canadian Programming/Revenue (%)	19.03	23.37		21.43		14.42		12.11		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type			Year
535420913 Gol TV (The Soccer net)	Gol TV (Canada) Ltd.			8047286 Canada Inc.			Specialty (category B service)			2015
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	3,345,794	3,509,072	4.88	3,350,835	-4.51	3,195,318	-4.64	2,711,726	-15.13	-5.1
Expenses										
Programming and Production	3,190,826	2,340,708	-26.64	1,571,450	-32.86	2,017,755	28.40	1,429,558	-29.15	-18.2
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	170,879	353,397	106.81	127,375	-63.96	396,792	211.51	385,446	-2.86	22.6
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	2,005,873	965,480	-51.87	482,857	-49.99	563,365	16.67	425,077	-24.55	-32.2
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	2,176,752	1,318,877	-39.41	610,232	-53.73	960,157	57.34	810,523	-15.58	-21.9
Canadian Programming/Revenue (%)	65.06	37.58		18.21		30.05		29.89		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year						
535430706 GUSTO (formerly MmmTV)	7262591 Canada Limited	Knight, Christopher	Specialty (category B service)	2015						
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue						1,094,401		2,247,401	105.35	
Expenses										
Programming and Production						1,216,456		1,801,564	48.10	
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights						146,456		153,344	4.70	
Script & concept						0		0		
Filler Programming + Program Production						0		111,329		
Investment in Programming						0		0		
Total Canadian Programming						146,456		264,673	80.72	
Canadian Programming/Revenue (%)						13.38		11.78		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
205424055 H2 (formerly The Cave, Men TV)	Men TV General Partnership			Shaw Communications Inc.			Specialty (category A service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	1,592,768	2,194,785	37.80	3,038,263	38.43	3,896,878	28.26	4,413,737	13.26	29.0
DTH revenue	2,723,514	2,494,045	-8.43	1,933,948	-22.46	1,667,539	-13.78	1,617,543	-3.00	-12.2
Local advertising revenue	0	0		0		0		0		
National advertising revenue	440,078	238,540	-45.80	1,573,364	559.58	2,529,976	60.80	3,326,868	31.50	65.8
Other revenue	862	765	-11.25	0	-100.00	0		0		-100.0
Total Revenue	4,757,222	4,928,135	3.59	6,545,575	32.82	8,094,393	23.66	9,358,148	15.61	18.4
Expenses										
Programming and Production	3,009,409	4,958,284	64.76	2,161,740	-56.40	2,075,169	-4.00	2,091,790	0.80	-8.7
Technical	1,183,277	952,961	-19.46	815,077	-14.47	767,551	-5.83	782,914	2.00	-9.8
Sales and Promotion	312,180	211,931	-32.11	339,740	60.31	172,692	-49.17	176,599	2.26	-13.3
Administration and General	465,774	291,623	-37.39	1,548,134	430.87	1,806,090	16.66	2,091,422	15.80	45.6
Total Expenses	4,970,640	6,414,799	29.05	4,864,691	-24.16	4,821,502	-0.89	5,142,725	6.66	0.9
Operating Income	-213,418	-1,486,664		1,680,884		3,272,891		4,215,423		
Depreciation	0	0		13,238		19,513	47.40	19,513	0.00	
P.B.I.T.	-213,418	-1,486,664		1,667,646		3,253,378		4,195,910		
Interest Expense	3,039	0	-100.00	-160		0	-100.00	0		
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	-216,457	-1,486,664		1,667,806		3,253,378		4,195,910		
Canadian Programming Expenses										
Acquisition of rights	2,035,753	3,946,246	93.85	72,351	-98.17	26,156	-63.85	44,326	69.47	-61.6
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	0		538,325		525,957	-2.30	490,793	-6.69	
Investment in Programming	16,667	0	-100.00	0		0		0		-100.0
Total Canadian Programming	2,052,420	3,946,246	92.27	610,676	-84.53	552,113	-9.59	535,119	-3.08	-28.5
Canadian Programming/Revenue (%)	43.14	80.08		9.33		6.82		5.72		
Total Remuneration (\$)	0	0		1,528,956		1,321,682	-13.56	1,193,726	-9.68	
Average Staff Count	0	0		17		15	-11.76	13	-13.33	
Average Remuneration (\$)				89,939		88,112	-2.03	91,825	4.21	
Subscribers	906,563	969,484	6.94	3,093,204	219.06	2,954,240	-4.49	2,816,403	-4.67	32.8
Profitability (%)										
Operating Margin	-4.5	-30.2		25.7		40.4		45.0		
P.B.I.T. Margin	-4.5	-30.2		25.5		40.2		44.8		
Pre-tax Margin	-4.6	-30.2		25.5		40.2		44.8		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305417322	HGTV Canada - Home and Garden Television Canada	HGTV Canada Inc.	Shaw Communications Inc.	Specialty (category A service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	11,306,713	12,349,505	9.22	13,213,309	6.99	13,906,801	5.25	14,425,257	3.73	6.3
DTH revenue	3,761,584	4,054,599	7.79	4,000,667	-1.33	4,616,435	15.39	5,165,257	11.89	8.3
Local advertising revenue	0	0		0		0		0		
National advertising revenue	59,408,637	55,920,827	-5.87	56,651,109	1.31	58,096,644	2.55	52,530,899	-9.58	-3.0
Other revenue	0	0		0		0		0		
Total Revenue	74,476,934	72,324,931	-2.89	73,865,085	2.13	76,619,880	3.73	72,121,413	-5.87	-0.8
Expenses										
Programming and Production	34,352,175	31,943,595	-7.01	24,959,902	-21.86	25,620,925	2.65	32,605,868	27.26	-1.3
Technical	717,179	735,374	2.54	700,590	-4.73	986,198	40.77	1,228,708	24.59	14.4
Sales and Promotion	2,886,220	1,307,073	-54.71	1,582,475	21.07	2,066,248	30.57	1,905,975	-7.76	-9.9
Administration and General	4,586,948	3,802,528	-17.10	3,461,603	-8.97	3,882,929	12.17	5,580,980	43.73	5.0
Total Expenses	42,542,522	37,788,570	-11.17	30,704,570	-18.75	32,556,300	6.03	41,321,531	26.92	-0.7
Operating Income	31,934,412	34,536,361		43,160,515		44,063,580		30,799,882		
Depreciation	3,644	304,955	>999±	319,596	4.80	319,596	0.00	46,322	-85.51	88.8
P.B.I.T.	31,930,768	34,231,406		42,840,919		43,743,984		30,753,560		
Interest Expense	-24,437	-2,683	-89.02	16,794	-725.94	-48,505	-388.82	-43,767	-9.77	
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	31,955,205	34,234,089		42,824,125		43,792,489		30,797,327		
Canadian Programming Expenses										
Acquisition of rights	29,597,525	25,615,267	-13.45	19,514,730	-23.82	20,069,157	2.84	25,397,018	26.55	-3.8
Script & concept	105,000	704,524	570.98	801,677	13.79	174,775	-78.20	339,983	94.53	34.1
Filler Programming + Program Production	2,357,640	2,688,550	14.04	2,371,765	-11.78	2,097,821	-11.55	1,815,198	-13.47	-6.3
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	32,060,165	29,008,341	-9.52	22,688,172	-21.79	22,341,753	-1.53	27,552,199	23.32	-3.7
Canadian Programming/Revenue (%)	43.05	40.11		30.72		29.16		38.20		
Total Remuneration (\$)	2,341,101	3,322,407	41.92	3,386,465	1.93	3,752,302	10.80	3,826,232	1.97	13.1
Average Staff Count	31	39	25.81	38	-2.56	41	7.89	41	0.00	
Average Remuneration (\$)	75,519	85,190	12.81	89,118	4.61	91,520	2.70	93,323	1.97	5.4
Subscribers	8,309,463	8,697,847	4.67	9,018,881	3.69	7,250,430	-19.61	7,127,618	-1.69	-3.8
Profitability (%)										
Operating Margin	42.9	47.8		58.4		57.5		42.7		
P.B.I.T. Margin	42.9	47.3		58.0		57.1		42.6		
Pre-tax Margin	42.9	47.3		58.0		57.2		42.7		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type			Year
535420898 HIFI (formerly Treasure HD)	Blue Ant Television Ltd.			Blue Ant Media Inc.			Specialty (category B service)			2015
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	3,399,917	3,535,642	3.99	3,573,111	1.06	4,005,254	12.09	4,364,881	8.98	6.5
Expenses										
Programming and Production	1,259,639	1,353,099	7.42	1,765,806	30.50	1,589,792	-9.97	1,678,456	5.58	7.4
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	156,633	344,311	119.82	167,198	-51.44	96,788	-42.11	69,144	-28.56	-18.5
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	250,000	261,642	4.66	623,656	138.36	808,816	29.69	978,091	20.93	40.6
Investment in Programming	0	18,889		0	-100.00	0		0		
Total Canadian Programming	406,633	624,842	53.66	790,854	26.57	905,604	14.51	1,047,235	15.64	26.7
Canadian Programming/Revenue (%)	11.96	17.67		22.13		22.61		23.99		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
205421556 Historia	8504644 Canada Inc.			Corus Entertainment Inc.			Specialty (category A service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	9,759,547	9,796,482	0.38	10,219,559	4.32	10,779,938	5.48	9,232,825	-14.35	-1.4
DTH revenue	3,226,014	3,235,325	0.29	3,553,770	9.84	3,531,749	-0.62	4,454,578	26.13	8.4
Local advertising revenue	0	0		0		0		0		
National advertising revenue	6,899,443	6,710,574	-2.74	7,520,139	12.06	8,035,582	6.85	6,632,382	-17.46	-1.0
Other revenue	0	0		0		0		31,135		
Total Revenue	19,885,004	19,742,381	-0.72	21,293,468	7.86	22,347,269	4.95	20,350,920	-8.93	0.6
Expenses										
Programming and Production	6,453,382	6,530,503	1.20	6,657,029	1.94	5,298,019	-20.41	4,093,535	-22.73	-10.8
Technical	829,902	763,075	-8.05	774,380	1.48	1,174,366	51.65	424,125	-63.88	-15.5
Sales and Promotion	1,376,033	1,350,300	-1.87	1,002,584	-25.75	1,161,547	15.86	1,080,063	-7.02	-5.9
Administration and General	2,000,022	1,963,012	-1.85	2,004,891	2.13	2,045,671	2.03	1,957,431	-4.31	-0.5
Total Expenses	10,659,339	10,606,890	-0.49	10,438,884	-1.58	9,679,603	-7.27	7,555,154	-21.95	-8.3
Operating Income	9,225,665	9,135,491		10,854,584		12,667,666		12,795,766		
Depreciation	0	0		0		98,289		89,731	-8.71	
P.B.I.T.	9,225,665	9,135,491		10,854,584		12,569,377		12,706,035		
Interest Expense	0	0		0		235		36,817	>999±	
Adjustments - Gain (Loss)	0	0		0		121,297		-4,180,218	>999±	
Pre-tax Profit	9,225,665	9,135,491		10,854,584		12,690,439		8,489,000		
Canadian Programming Expenses										
Acquisition of rights	2,897,925	3,259,940	12.49	3,374,031	3.50	2,093,605	-37.95	2,052,307	-1.97	-8.3
Script & concept	48,217	54,117	12.24	71,667	32.43	225,101	214.09	433,036	92.37	73.1
Filler Programming + Program Production	1,551,174	1,434,120	-7.55	1,455,790	1.51	682,878	-53.09	605,277	-11.36	-21.0
Investment in Programming	0	0		0		1,336,796		1,125	-99.92	
Total Canadian Programming	4,497,316	4,748,177	5.58	4,901,488	3.23	4,338,380	-11.49	3,091,745	-28.74	-8.9
Canadian Programming/Revenue (%)	22.62	24.05		23.02		19.41		15.19		
Total Remuneration (\$)	2,678,016	2,569,102	-4.07	2,670,367	3.94	963,729	-63.91	1,550,704	60.91	-12.8
Average Staff Count	26	26	0.00	28	7.69	15.22	-45.64	51	235.09	
Average Remuneration (\$)	103,001	98,812	-4.07	95,370	-3.48	63,320	-33.61	30,406	-51.98	-26.3
Subscribers	2,086,731	2,071,675	-0.72	2,060,048	-0.56	1,478,608	-28.22	1,434,966	-2.95	-8.9
Profitability (%)										
Operating Margin	46.4	46.3		51.0		56.7		62.9		
P.B.I.T. Margin	46.4	46.3		51.0		56.2		62.4		
Pre-tax Margin	46.4	46.3		51.0		56.8		41.7		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
305417249 History Television	History Television Inc.			Shaw Communications Inc.			Specialty (category A service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	20,146,637	20,086,049	-0.30	19,673,570	-2.05	20,889,706	6.18	21,561,610	3.22	1.7
DTH revenue	7,418,228	7,587,516	2.28	7,303,705	-3.74	7,896,693	8.12	8,024,436	1.62	2.0
Local advertising revenue	0	0		0		0		0		
National advertising revenue	43,001,682	48,539,043	12.88	51,387,451	5.87	48,918,133	-4.81	46,326,352	-5.30	1.9
Other revenue	0	0		0		0		0		
Total Revenue	70,566,547	76,212,608	8.00	78,364,726	2.82	77,704,532	-0.84	75,912,398	-2.31	1.8
Expenses										
Programming and Production	27,145,112	24,865,893	-8.40	26,535,039	6.71	22,849,926	-13.89	18,205,173	-20.33	-9.5
Technical	1,005,218	1,015,127	0.99	994,890	-1.99	1,066,278	7.18	1,104,626	3.60	2.4
Sales and Promotion	1,811,631	1,809,078	-0.14	1,664,250	-8.01	1,085,789	-34.76	949,921	-12.51	-14.9
Administration and General	3,196,694	2,476,111	-22.54	5,822,750	135.16	6,030,098	3.56	6,268,531	3.95	18.3
Total Expenses	33,158,655	30,166,209	-9.02	35,016,929	16.08	31,032,091	-11.38	26,528,251	-14.51	-5.4
Operating Income	37,407,892	46,046,399		43,347,797		46,672,441		49,384,147		
Depreciation	0	3,654		68,495	>999±	63,383	-7.46	59,730	-5.76	
P.B.I.T.	37,407,892	46,042,745		43,279,302		46,609,058		49,324,417		
Interest Expense	19,260,963	26,509,580	37.63	26,069,154	-1.66	26,448,390	1.45	36,289,324	37.21	
Adjustments - Gain (Loss)	6,081,936	0	-100.00	0		0		0		
Pre-tax Profit	24,228,865	19,533,165		17,210,148		20,160,668		13,035,093		
Canadian Programming Expenses										
Acquisition of rights	18,345,835	15,860,488	-13.55	16,593,791	4.62	13,398,653	-19.26	9,890,251	-26.18	-14.3
Script & concept	131,610	204,858	55.66	392,508	91.60	350,027	-10.82	20,645	-94.10	-37.1
Filler Programming + Program Production	1,704,381	1,948,836	14.34	2,034,604	4.40	1,681,940	-17.33	1,345,807	-19.98	-5.7
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	20,181,826	18,014,182	-10.74	19,020,903	5.59	15,430,620	-18.88	11,256,703	-27.05	-13.6
Canadian Programming/Revenue (%)	28.60	23.64		24.27		19.86		14.83		
Total Remuneration (\$)	1,596,086	2,519,734	57.87	2,532,950	0.52	2,425,624	-4.24	2,117,637	-12.70	7.3
Average Staff Count	21	29	38.10	28	-3.45	27	-3.57	23	-14.81	
Average Remuneration (\$)	76,004	86,887	14.32	90,463	4.11	89,838	-0.69	92,071	2.49	4.9
Subscribers	7,439,852	7,568,295	1.73	7,867,210	3.95	7,082,824	-9.97	6,949,911	-1.88	-1.7
Profitability (%)										
Operating Margin	53.0	60.4		55.3		60.1		65.1		
P.B.I.T. Margin	53.0	60.4		55.2		60.0		65.0		
Pre-tax Margin	34.3	25.6		22.0		25.9		17.2		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535429824	Hollywood Suite 2000s Movies (formerly Sony Movie Channel)	Hollywood Suite Corp.	Hollywood Suite Inc.	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue		223,619		613,400	174.31	1,181,054	92.54	1,432,198	21.26	
Expenses										
Programming and Production		625,154		1,133,229	81.27	796,897	-29.68	998,601	25.31	
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights		73,265		89,513	22.18	101,545	13.44	183,055	80.27	
Script & concept		0		0		0		0		
Filler Programming + Program Production		0		0		0		0		
Investment in Programming		0		0		0		0		
Total Canadian Programming		73,265		89,513	22.18	101,545	13.44	183,055	80.27	
Canadian Programming/Revenue (%)		32.76		14.59		8.60		12.78		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535429791	Hollywood Suite 70s Movies (formerly Warner Films)	Hollywood Suite Inc.	Switzer, Jacob (Jay)	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue		223,619		724,347	223.92	1,259,159	73.83	1,433,681	13.86	
Expenses										
Programming and Production		729,676		1,264,552	73.30	1,406,771	11.25	1,576,374	12.06	
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights		36,003		83,679	132.42	92,081	10.04	168,584	83.08	
Script & concept		0		0		0		0		
Filler Programming + Program Production		0		0		0		0		
Investment in Programming		0		0		0		0		
Total Canadian Programming		36,003		83,679	132.42	92,081	10.04	168,584	83.08	
Canadian Programming/Revenue (%)		16.10		11.55		7.31		11.76		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535429816	Hollywood Suite 80s Movies (formerly MGM Channel)	Hollywood Suite Inc.	Switzer, Jacob (Jay)	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue		223,619		724,347	223.92	1,259,159	73.83	1,433,681	13.86	
Expenses										
Programming and Production		720,788		1,685,275	133.81	1,713,336	1.67	1,915,729	11.81	
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights		69,081		85,973	24.45	96,931	12.75	163,285	68.45	
Script & concept		0		0		0		0		
Filler Programming + Program Production		0		0		0		0		
Investment in Programming		0		0		0		0		
Total Canadian Programming		69,081		85,973	24.45	96,931	12.75	163,285	68.45	
Canadian Programming/Revenue (%)		30.89		11.87		7.70		11.39		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535429808	Hollywood Suite 90s Movies (formerly AXN Movies)	Hollywood Suite Corp.	Hollywood Suite Inc.	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue		223,619		613,400	174.31	1,181,054	92.54	1,432,198	21.26	
Expenses										
Programming and Production		692,280		1,122,726	62.18	709,043	-36.85	882,702	24.49	
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights		36,514		90,370	147.49	91,887	1.68	176,780	92.39	
Script & concept		0		0		0		0		
Filler Programming + Program Production		0		0		0		0		
Investment in Programming		0		0		0		0		
Total Canadian Programming		36,514		90,370	147.49	91,887	1.68	176,780	92.39	
Canadian Programming/Revenue (%)		16.33		14.73		7.78		12.34		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305424616	HPI tv (formerly The Racing Network Canada)	Woodbine Entertainment Group	Woodbine Entertainment Group	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	1,164,009	953,676	-18.07	682,144	-28.47	636,583	-6.68	522,331	-17.95	-18.2
Expenses										
Programming and Production	776,685	692,291	-10.87	668,679	-3.41	547,054	-18.19	559,203	2.22	-7.9
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0		0		0		0		
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	0		0		547,054		0	-100.00	
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	0	0		0		547,054		0	-100.00	
Canadian Programming/Revenue (%)	0.00	0.00		0.00		85.94		0.00		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305424723	Hustler TV (Formerly TEN Channel 1/Hustler Channel)	TEN Broadcasting Inc.	Duncan, Stuart	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	1,877,611	1,634,376	-12.95	1,384,344	-15.30	1,138,790	-17.74	999,381	-12.24	-14.6
Expenses										
Programming and Production	613,088	588,238	-4.05	402,500	-31.58	349,497	-13.17	302,286	-13.51	-16.2
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	5,981	6,354	6.24	0	-100.00	0		0		-100.0
Script & concept	113,845	157,604	38.44	88,896	-43.60	77,444	-12.88	67,094	-13.36	-12.4
Filler Programming + Program Production	341,534	322,812	-5.48	266,687	-17.39	232,332	-12.88	201,283	-13.36	-12.4
Investment in Programming	106,461	73,961	-30.53	28,879	-60.95	25,318	-12.33	21,921	-13.42	-32.6
Total Canadian Programming	567,821	560,731	-1.25	384,462	-31.44	335,094	-12.84	290,298	-13.37	-15.4
Canadian Programming/Revenue (%)	30.24	34.31		27.77		29.43		29.05		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
305424046 ichannel	Stornoway Communications Limited			Smith, Vincent & Co. Ltd.			Specialty (category A service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	1,709,798	2,232,851	30.59	2,124,753	-4.84	1,953,047	-8.08	1,749,117	-10.44	0.6
DTH revenue	2,203,869	2,080,214	-5.61	1,915,202	-7.93	1,734,340	-9.44	1,830,319	5.53	-4.5
Local advertising revenue	0	0		0		0		0		
National advertising revenue	302,901	405,966	34.03	298,940	-26.36	70,158	-76.53	78,798	12.32	-28.6
Other revenue	0	0		1,553,487		198,036	-87.25	242,114	22.26	
Total Revenue	4,216,568	4,719,031	11.92	5,892,382	24.86	3,955,581	-32.87	3,900,348	-1.40	-1.9
Expenses										
Programming and Production	1,689,960	1,810,308	7.12	2,755,554	52.21	1,376,308	-50.05	1,097,652	-20.25	-10.2
Technical	1,265,967	1,302,760	2.91	807,564	-38.01	797,774	-1.21	780,544	-2.16	-11.4
Sales and Promotion	295,738	408,820	38.24	540,695	32.26	481,684	-10.91	142,420	-70.43	-16.7
Administration and General	705,356	1,168,245	65.62	749,986	-35.80	865,308	15.38	1,570,636	81.51	22.2
Total Expenses	3,957,021	4,690,133	18.53	4,853,799	3.49	3,521,074	-27.46	3,591,252	1.99	-2.4
Operating Income	259,547	28,898		1,038,583		434,507		309,096		
Depreciation	0	0		0		0		0		
P.B.I.T.	259,547	28,898		1,038,583		434,507		309,096		
Interest Expense	0	0		0		0		0		
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	259,547	28,898		1,038,583		434,507		309,096		
Canadian Programming Expenses										
Acquisition of rights	372,262	422,983	13.63	407,716	-3.61	610,231	49.67	253,748	-58.42	-9.1
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	1,122,407	1,114,318	-0.72	2,136,872	91.77	675,586	-68.38	649,058	-3.93	-12.8
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	1,494,669	1,537,301	2.85	2,544,588	65.52	1,285,817	-49.47	902,806	-29.79	-11.8
Canadian Programming/Revenue (%)	35.45	32.58		43.18		32.51		23.15		
Total Remuneration (\$)	1,892,829	2,407,212	27.18	1,490,026	-38.10	792,965	-46.78	1,050,480	32.47	-13.7
Average Staff Count	28	28	0.00	21	-25.00	17	-19.05	13	-23.53	
Average Remuneration (\$)	67,601	85,972	27.18	70,954	-17.47	46,645	-34.26	80,806	73.24	4.6
Subscribers	1,129,229	1,184,686	4.91	1,106,545	-6.60	1,002,141	-9.44	899,843	-10.21	-5.5
Profitability (%)										
Operating Margin	6.2	0.6		17.6		11.0		7.9		
P.B.I.T. Margin	6.2	0.6		17.6		11.0		7.9		
Pre-tax Margin	6.2	0.6		17.6		11.0		7.9		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type			Year
205423734 ICI ARTV	ARTV inc.			Canadian Broadcasting Corporation			Specialty (category A service)			2015
205423734 ICI ARTV	Canadian Broadcasting Corporation			Canadian Broadcasting Corporation			Specialty (category A service)			2015
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	10,780,876	10,738,642	-0.39	10,482,694	-2.38	9,997,759	-4.63	8,930,635	-10.67	-4.6
DTH revenue	3,258,059	2,954,516	-9.32	2,666,495	-9.75	2,436,499	-8.63	2,140,865	-12.13	-10.0
Local advertising revenue	0	0		0		0		0		
National advertising revenue	3,174,700	3,541,892	11.57	3,735,430	5.46	3,399,739	-8.99	2,529,998	-25.58	-5.5
Other revenue	0	0		0		0		0		
Total Revenue	17,213,635	17,235,050	0.12	16,884,619	-2.03	15,833,997	-6.22	13,601,498	-14.10	-5.7
Expenses										
Programming and Production	12,881,244	12,703,549	-1.38	12,938,749	1.85	11,692,829	-9.63	10,768,218	-7.91	-4.4
Technical	1,250,897	1,256,179	0.42	1,215,998	-3.20	917,674	-24.53	932,197	1.58	-7.1
Sales and Promotion	1,864,196	1,962,791	5.29	1,997,516	1.77	1,956,260	-2.07	1,887,102	-3.54	0.3
Administration and General	973,467	882,248	-9.37	897,947	1.78	1,056,301	17.64	988,226	-6.44	0.4
Total Expenses	16,969,804	16,804,767	-0.97	17,050,210	1.46	15,623,064	-8.37	14,575,743	-6.70	-3.7
Operating Income	243,831	430,283		-165,591		210,933		-974,245		
Depreciation	65,923	106,114	60.97	115,316	8.67	93,911	-18.56	90,206	-3.95	8.2
P.B.I.T.	177,908	324,169		-280,907		117,022		-1,064,451		
Interest Expense	0	0		0		0		0		
Adjustments - Gain (Loss)	22,032	80,973	267.52	80,313	-0.82	89,801	11.81	406,374	352.53	
Pre-tax Profit	199,940	405,142		-200,594		206,823		-658,077		
Canadian Programming Expenses										
Acquisition of rights	6,775,417	6,678,148	-1.44	6,827,757	2.24	6,126,320	-10.27	6,866,496	12.08	0.3
Script & concept	25,206	72,800	188.82	66,415	-8.77	72,070	8.51	33,292	-53.81	7.2
Filler Programming + Program Production	4,101,217	3,931,972	-4.13	4,000,277	1.74	3,673,534	-8.17	2,496,915	-32.03	-11.7
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	10,901,840	10,682,920	-2.01	10,894,449	1.98	9,871,924	-9.39	9,396,703	-4.81	-3.7
Canadian Programming/Revenue (%)	63.33	61.98		64.52		62.35		69.09		
Total Remuneration (\$)	3,257,248	3,052,423	-6.29	3,158,458	3.47	3,143,263	-0.48	2,852,143	-9.26	-3.3
Average Staff Count	46	42	-8.70	42	0.00	40	-4.76	38.2	-4.50	
Average Remuneration (\$)	70,810	72,677	2.64	75,201	3.47	78,582	4.49	74,663	-4.99	1.3
Subscribers	2,116,883	2,072,523	-2.10	2,025,432	-2.27	2,026,315	0.04	1,792,141	-11.56	-4.1
Profitability (%)										
Operating Margin	1.4	2.5		-1.0		1.3		-7.2		
P.B.I.T. Margin	1.0	1.9		-1.7		0.7		-7.8		
Pre-tax Margin	1.2	2.4		-1.2		1.3		-4.8		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner		Type	Year					
535432215 ICI EXPLORA (formerly SENS)	Canadian Broadcasting Corporation	Canadian Broadcasting Corporation		Specialty (category B service)	2015					
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue		484,178		2,448,737	405.75	3,830,114	56.41	5,019,591	31.06	
Expenses										
Programming and Production		1,542,595		3,140,044	103.56	4,103,242	30.67	4,388,985	6.96	
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights		23,389		200,209	756.00	297,738	48.71	555,859	86.69	
Script & concept		0		0		0		0		
Filler Programming + Program Production		1,091,686		1,198,254	9.76	1,797,369	50.00	1,793,374	-0.22	
Investment in Programming		0		0		0		0		
Total Canadian Programming		1,115,075		1,398,463	25.41	2,095,107	49.81	2,349,233	12.13	
Canadian Programming/Revenue (%)		230.30		57.11		54.70		46.80		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
215413782 ICI RDI	Canadian Broadcasting Corporation			Canadian Broadcasting Corporation			Specialty (category C service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	32,125,863	33,592,953	4.57	29,939,061	-10.88	30,747,126	2.70	33,652,973	9.45	1.2
DTH revenue	11,120,826	11,660,709	4.85	12,030,827	3.17	12,172,652	1.18	8,139,898	-33.13	-7.5
Local advertising revenue	0	0		0		0		0		
National advertising revenue	10,168,591	11,113,580	9.29	12,009,267	8.06	11,997,541	-0.10	10,836,880	-9.67	1.6
Other revenue	667,872	642,292	-3.83	613,944	-4.41	1,823,983	197.09	1,640,589	-10.05	25.2
Total Revenue	54,083,152	57,009,534	5.41	54,593,099	-4.24	56,741,302	3.93	54,270,340	-4.35	0.1
Expenses										
Programming and Production	37,641,514	36,242,261	-3.72	35,202,326	-2.87	42,750,510	21.44	40,696,808	-4.80	2.0
Technical	1,273,843	1,113,459	-12.59	1,360,344	22.17	1,929,605	41.85	2,101,420	8.90	13.3
Sales and Promotion	3,434,251	3,445,081	0.32	3,307,239	-4.00	3,348,180	1.24	2,890,014	-13.68	-4.2
Administration and General	2,039,022	1,826,764	-10.41	1,465,424	-19.78	5,009,328	241.83	4,483,340	-10.50	21.8
Total Expenses	44,388,630	42,627,565	-3.97	41,335,333	-3.03	53,037,623	28.31	50,171,582	-5.40	3.1
Operating Income	9,694,522	14,381,969		13,257,766		3,703,679		4,098,758		
Depreciation	2,753,217	2,760,028	0.25	2,712,139	-1.74	2,830,977	4.38	2,707,201	-4.37	-0.4
P.B.I.T.	6,941,305	11,621,941		10,545,627		872,702		1,391,557		
Interest Expense	0	0		0		329,339		365,149	10.87	
Adjustments - Gain (Loss)	0	0		0		-2,343,139		-2,315,762	-1.17	
Pre-tax Profit	6,941,305	11,621,941		10,545,627		-1,799,776		-1,289,354		
Canadian Programming Expenses										
Acquisition of rights	1,525,700	1,521,464	-0.28	1,197,016	-21.32	949,154	-20.71	628,409	-33.79	-19.9
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	34,975,211	33,859,793	-3.19	33,548,024	-0.92	39,174,512	16.77	37,646,725	-3.90	1.9
Investment in Programming	0	0		0		0		41,316		
Total Canadian Programming	36,500,911	35,381,257	-3.07	34,745,040	-1.80	40,123,666	15.48	38,316,450	-4.50	1.2
Canadian Programming/Revenue (%)	67.49	62.06		63.64		70.71		70.60		
Total Remuneration (\$)	34,559,679	33,647,509	-2.64	32,614,515	-3.07	38,566,744	18.25	37,471,364	-2.84	2.0
Average Staff Count	371	356.8	-3.83	323	-9.47	372.18	15.23	358.64	-3.64	
Average Remuneration (\$)	93,153	94,304	1.24	100,974	7.07	103,624	2.62	104,482	0.83	2.9
Subscribers	11,189,981	11,679,275	4.37	11,127,544	-4.72	11,186,678	0.53	10,853,504	-2.98	-0.8
Profitability (%)										
Operating Margin	17.9	25.2		24.3		6.5		7.6		
P.B.I.T. Margin	12.8	20.4		19.3		1.5		2.6		
Pre-tax Margin	12.8	20.4		19.3		-3.2		-2.4		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535419289 IDNR-TV Natural Resources Television	The Natural Resources Television Channel (IDRN-TV/	6199054 Canada Inc.	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	359,313	312,036	-13.16	132,294	-57.60	141,439	6.91	54,350	-61.57	-37.6
Expenses										
Programming and Production	105,935	121,761	14.94	88,634	-27.21	55,897	-36.94	18,443	-67.01	-35.4
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0		0		0		0		
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	105,935	121,761	14.94	88,634	-27.21	55,897	-36.94	18,443	-67.01	-35.4
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	105,935	121,761	14.94	88,634	-27.21	55,897	-36.94	18,443	-67.01	-35.4
Canadian Programming/Revenue (%)	29.48	39.02		67.00		39.52		33.93		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
205429295 Illico sur demande	Vidéotron s.e.n.c.			Les Placements Péladeau inc.			Video-on-Demand	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	55,510,304	57,349,755	3.31	57,221,481	-0.22	56,335,721	-1.55	50,011,628	-11.23	-2.6
DTH revenue	0	0		0		0		0		
Local advertising revenue	0	0		0		0		0		
National advertising revenue	0	0		0		0		0		
Other revenue	0	0		0		0		0		
Total Revenue	55,510,304	57,349,755	3.31	57,221,481	-0.22	56,335,721	-1.55	50,011,628	-11.23	-2.6
Expenses										
Programming and Production	38,813,444	40,697,804	4.85	43,559,240	7.03	44,783,758	2.81	39,217,378	-12.43	0.3
Technical	2,296,768	3,324,207	44.73	2,998,278	-9.80	2,022,206	-32.55	1,143,831	-43.44	-16.0
Sales and Promotion	1,023,612	1,517,022	48.20	2,048,114	35.01	2,113,043	3.17	1,944,776	-7.96	17.4
Administration and General	14,606	33,060	126.35	25,667	-22.36	16,436	-35.96	7,206	-56.16	-16.2
Total Expenses	42,148,430	45,572,093	8.12	48,631,299	6.71	48,935,443	0.63	42,313,191	-13.53	0.1
Operating Income	13,361,874	11,777,662		8,590,182		7,400,278		7,698,437		
Depreciation	10,468,210	12,719,352	21.50	12,713,220	-0.05	10,304,429	-18.95	13,181,446	27.92	5.9
P.B.I.T.	2,893,664	-941,690		-4,123,038		-2,904,151		-5,483,009		
Interest Expense	0	0		0		0		0		
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	2,893,664	-941,690		-4,123,038		-2,904,151		-5,483,009		
Canadian Programming Expenses										
Acquisition of rights	5,811,546	4,887,882	-15.89	6,107,201	24.95	7,346,118	20.29	10,068,708	37.06	14.7
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	0		0		0		0		
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	5,811,546	4,887,882	-15.89	6,107,201	24.95	7,346,118	20.29	10,068,708	37.06	14.7
Canadian Programming/Revenue (%)	10.47	8.52		10.67		13.04		20.13		
Total Remuneration (\$)	1,023,612	1,517,022	48.20	2,048,114	35.01	2,113,043	3.17	1,944,776	-7.96	17.4
Average Staff Count	15	21	40.00	26	23.81	26	0.00	20	-23.08	
Average Remuneration (\$)	68,241	72,239	5.86	78,774	9.05	81,271	3.17	97,239	19.65	9.3
Subscribers										
Profitability (%)										
Operating Margin	24.1	20.5		15.0		13.1		15.4		
P.B.I.T. Margin	5.2	-1.6		-7.2		-5.2		-11.0		
Pre-tax Margin	5.2	-1.6		-7.2		-5.2		-11.0		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
405425613	Investigation Discovery (formerly Court TV Canada)	Bell Media Inc.	BCE Inc.	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	1,840,754	2,398,042	30.27	3,152,921	31.48	4,556,608	44.52	4,774,763	4.79	26.9
DTH revenue	1,880,589	2,113,503	12.39	2,356,466	11.50	2,831,312	20.15	2,571,123	-9.19	8.1
Local advertising revenue	0	0		0		0		0		
National advertising revenue	643,064	1,174,667	82.67	1,846,140	57.16	2,308,401	25.04	3,720,016	61.15	55.1
Other revenue	0	0		0		0		0		
Total Revenue	4,364,407	5,686,212	30.29	7,355,527	29.36	9,696,321	31.82	11,065,902	14.12	26.2
Expenses										
Programming and Production	2,076,509	1,632,252	-21.39	1,825,663	11.85	2,258,477	23.71	2,222,919	-1.57	1.7
Technical	330,311	438,020	32.61	539,268	23.11	771,659	43.09	732,655	-5.05	22.0
Sales and Promotion	468,249	402,962	-13.94	418,798	3.93	440,733	5.24	459,225	4.20	-0.5
Administration and General	315,973	380,753	20.50	477,029	25.29	525,250	10.11	637,364	21.34	19.2
Total Expenses	3,191,042	2,853,987	-10.56	3,260,758	14.25	3,996,119	22.55	4,052,163	1.40	6.2
Operating Income	1,173,365	2,832,225		4,094,769		5,700,202		7,013,739		
Depreciation	280,689	71,295	-74.60	101,119	41.83	138,245	36.72	175,845	27.20	-11.0
P.B.I.T.	892,676	2,760,930		3,993,650		5,561,957		6,837,894		
Interest Expense	0	0		-349		0	-100.00	0		
Adjustments - Gain (Loss)	0	-386,787		-1,278,835	230.63	-1,333,444	4.27	-924,993	-30.63	
Pre-tax Profit	892,676	2,374,143		2,715,164		4,228,513		5,912,901		
Canadian Programming Expenses										
Acquisition of rights	245,895	21,367	-91.31	18,048	-15.53	0	-100.00	0		-100.0
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	249,981	528,234	111.31	351,324	-33.49	447,423	27.35	477,920	6.82	17.6
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	495,876	549,601	10.83	369,372	-32.79	447,423	21.13	477,920	6.82	-0.9
Canadian Programming/Revenue (%)	11.36	9.67		5.02		4.61		4.32		
Total Remuneration (\$)	187,823	209,114	11.34	158,659	-24.13	147,420	-7.08	150,191	1.88	-5.4
Average Staff Count	2.5	2.5	0.00	2.17	-13.20	2.17	0.00	2.17	0.00	
Average Remuneration (\$)	75,129	83,646	11.34	73,115	-12.59	67,935	-7.08	69,212	1.88	-2.0
Subscribers	956,863	1,035,359	8.20	1,405,963	35.79	1,457,597	3.67	1,425,647	-2.19	10.5
Profitability (%)										
Operating Margin	26.9	49.8		55.7		58.8		63.4		
P.B.I.T. Margin	20.5	48.6		54.3		57.4		61.8		
Pre-tax Margin	20.5	41.8		36.9		43.6		53.4		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535419487	Jaam-e-Jam (formerly ITN-Iran TV Network/Persian/Iranian TV)	Ethnic Channels Group Limited	Levin, Slava	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	14,809	2,212	-85.06	2,781	25.72	6,213	123.41	9,291	49.54	-11.0
Expenses										
Programming and Production	12,674	672	-94.70	380	-43.45	1,160	205.26	5,308	357.59	-19.6
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	101		57	-43.56	174	205.26	206	18.39	
Script & concept	6,337	134	-97.89	76	-43.28	232	205.26	274	18.10	-54.4
Filler Programming + Program Production	6,337	437	-93.10	247	-43.48	754	205.26	892	18.30	-38.8
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	12,674	672	-94.70	380	-43.45	1,160	205.26	1,372	18.28	-42.6
Canadian Programming/Revenue (%)	85.58	30.38		13.66		18.67		14.77		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
405426322 Juicebox (formerly PunchMuch)	Bell Media Inc.			BCE Inc.			Specialty (category B service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	351,472	308,293	-12.29	317,095	2.86	353,570	11.50	236,650	-33.07	-9.4
DTH revenue	266,513	262,649	-1.45	275,209	4.78	269,638	-2.02	73,784	-72.64	-27.5
Local advertising revenue	0	0		0		0		0		
National advertising revenue	0	0		0		0		0		
Other revenue	100,033	22,208	-77.80	-5,000	-122.51	-5,000	0.00	0	-100.00	-100.0
Total Revenue	718,018	593,150	-17.39	587,304	-0.99	618,208	5.26	310,434	-49.78	-18.9
Expenses										
Programming and Production	93,931	79,351	-15.52	59,974	-24.42	48,315	-19.44	30,450	-36.98	-24.5
Technical	13,894	11,501	-17.22	11,107	-3.43	11,274	1.50	4,426	-60.74	-24.9
Sales and Promotion	11,397	6,602	-42.07	2,545	-61.45	668	-73.75	237	-64.52	-62.0
Administration and General	60,600	37,861	-37.52	31,425	-17.00	31,800	1.19	30,602	-3.77	-15.7
Total Expenses	179,822	135,315	-24.75	105,051	-22.37	92,057	-12.37	65,715	-28.61	-22.3
Operating Income	538,196	457,835		482,253		526,151		244,719		
Depreciation	148,193	108,197	-26.99	8,143	-92.47	8,885	9.11	4,933	-44.48	-57.3
P.B.I.T.	390,003	349,638		474,110		517,266		239,786		
Interest Expense	0	0		0		0		0		
Adjustments - Gain (Loss)	-18,127	-38,837	114.25	-40,709	4.82	-39,907	-1.97	-3,875	-90.29	
Pre-tax Profit	371,876	310,801		433,401		477,359		235,911		
Canadian Programming Expenses										
Acquisition of rights	0	0		0		0		0		
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	42,862		48,105	12.23	40,979	-14.81	23,759	-42.02	
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	0	42,862		48,105	12.23	40,979	-14.81	23,759	-42.02	
Canadian Programming/Revenue (%)	0.00	7.23		8.19		6.63		7.65		
Total Remuneration (\$)	49,304	20,925	-57.56	0	-100.00	0		0		-100.0
Average Staff Count	1	1	0.00	0	-100.00	0		0		
Average Remuneration (\$)	49,304	20,925	-57.56							
Subscribers	282,795	283,352	0.20	271,893	-4.04	253,102	-6.91	114,220	-54.87	-20.3
Profitability (%)										
Operating Margin	75.0	77.2		82.1		85.1		78.8		
P.B.I.T. Margin	54.3	58.9		80.7		83.7		77.2		
Pre-tax Margin	51.8	52.4		73.8		77.2		76.0		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535421127	La chaîne Disney (formerly TÉLÉTOON Rétro (Français))	TELETOON Canada Inc.	Corus Entertainment Inc.	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	1,551,137	1,545,927	-0.34	1,630,704	5.48	1,692,714	3.80	1,621,476	-4.21	1.1
Expenses										
Programming and Production	335,688	353,336	5.26	376,710	6.62	598,783	58.95	759,066	26.77	22.6
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	55,439	86,133	55.37	63,777	-25.96	39,551	-37.99	16,587	-58.06	-26.0
Script & concept	0	0		0		48,111		78,898	63.99	
Filler Programming + Program Production	0	0		0		42,287		61,170	44.65	
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	55,439	86,133	55.37	63,777	-25.96	129,949	103.76	156,655	20.55	29.7
Canadian Programming/Revenue (%)	3.57	5.57		3.91		7.68		9.66		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type			Year
305425531 Leafs TV	Toronto Maple Leafs Network Ltd.			8047286 Canada Inc.			Specialty (category B service)			2015
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	8,701,646	9,604,042	10.37	7,373,309	-23.23	10,874,189	47.48	5,637,213	-48.16	-10.3
Expenses										
Programming and Production	3,624,299	3,765,997	3.91	3,332,632	-11.51	5,220,764	56.66	1,473,811	-71.77	-20.1
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0		0		0		0		
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	3,527,556	3,639,949	3.19	3,211,968	-11.76	5,083,245	58.26	1,374,900	-72.95	-21.0
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	3,527,556	3,639,949	3.19	3,211,968	-11.76	5,083,245	58.26	1,374,900	-72.95	-21.0
Canadian Programming/Revenue (%)	40.54	37.90		43.56		46.75		24.39		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
205417406 Le Canal Nouvelles (LCN)	Groupe TVA inc.			Les Placements Péladeau inc.			Specialty (category C service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	9,216,001	9,693,224	5.18	11,463,561	18.26	11,887,034	3.69	13,289,794	11.80	9.6
DTH revenue	3,135,580	3,594,519	14.64	4,883,304	35.85	5,558,279	13.82	3,556,901	-36.01	3.2
Local advertising revenue	0	0		0		0		0		
National advertising revenue	15,204,635	16,005,919	5.27	15,407,225	-3.74	13,771,750	-10.61	12,106,712	-12.09	-5.5
Other revenue	1,128,740	1,089,839	-3.45	493,542	-54.71	411,318	-16.66	450,720	9.58	-20.5
Total Revenue	28,684,956	30,383,501	5.92	32,247,632	6.14	31,628,381	-1.92	29,404,127	-7.03	0.6
Expenses										
Programming and Production	16,862,448	16,537,480	-1.93	18,327,281	10.82	19,181,270	4.66	18,002,467	-6.15	1.7
Technical	765,638	931,619	21.68	1,029,330	10.49	707,002	-31.31	888,657	25.69	3.8
Sales and Promotion	1,494,048	2,103,148	40.77	1,917,086	-8.85	1,566,491	-18.29	1,574,995	0.54	1.3
Administration and General	1,144,732	1,698,336	48.36	2,093,167	23.25	2,139,774	2.23	2,182,335	1.99	17.5
Total Expenses	20,266,866	21,270,583	4.95	23,366,864	9.86	23,594,537	0.97	22,648,454	-4.01	2.8
Operating Income	8,418,090	9,112,918		8,880,768		8,033,844		6,755,673		
Depreciation	300,000	300,000	0.00	300,000	0.00	300,000	0.00	300,000	0.00	0.0
P.B.I.T.	8,118,090	8,812,918		8,580,768		7,733,844		6,455,673		
Interest Expense	0	0		0		0		0		
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	8,118,090	8,812,918		8,580,768		7,733,844		6,455,673		
Canadian Programming Expenses										
Acquisition of rights	0	0		0		0		0		
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	16,064,773	16,532,067	2.91	18,323,221	10.83	19,181,270	4.68	18,002,467	-6.15	2.9
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	16,064,773	16,532,067	2.91	18,323,221	10.83	19,181,270	4.68	18,002,467	-6.15	2.9
Canadian Programming/Revenue (%)	56.00	54.41		56.82		60.65		61.22		
Total Remuneration (\$)	7,076,412	7,923,696	11.97	8,011,467	1.11	7,865,609	-1.82	6,997,435	-11.04	-0.3
Average Staff Count	68	74	8.82	83	12.16	82	-1.20	72	-12.20	
Average Remuneration (\$)	104,065	107,077	2.89	96,524	-9.86	95,922	-0.62	97,187	1.32	-1.7
Subscribers	2,263,742	2,432,684	7.46	2,482,223	2.04	2,661,790	7.23	2,561,661	-3.76	3.1
Profitability (%)										
Operating Margin	29.3	30.0		27.5		25.4		23.0		
P.B.I.T. Margin	28.3	29.0		26.6		24.5		22.0		
Pre-tax Margin	28.3	29.0		26.6		24.5		22.0		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
214301137 Le Réseau des Sports (RDS)	Le Réseau des sports (RDS) inc.			BCE Inc.			Specialty (category C service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	41,691,031	75,557,599	81.23	89,911,769	19.00	88,210,437	-1.89	88,995,095	0.89	20.9
DTH revenue	16,014,025	29,148,638	82.02	27,297,493	-6.35	24,857,259	-8.94	22,700,805	-8.68	9.1
Local advertising revenue	0	0		0		0		0		
National advertising revenue	63,265,918	62,730,891	-0.85	50,608,461	-19.32	64,524,513	27.50	50,781,113	-21.30	-5.4
Other revenue	8,995,100	0	-100.00	0		0		0		-100.0
Total Revenue	129,966,074	167,437,128	28.83	167,817,723	0.23	177,592,209	5.82	162,477,013	-8.51	5.7
Expenses										
Programming and Production	71,965,077	115,318,741	60.24	90,699,466	-21.35	107,080,263	18.06	117,847,036	10.05	13.1
Technical	2,950,208	1,711,144	-42.00	997,080	-41.73	947,483	-4.97	1,012,349	6.85	-23.5
Sales and Promotion	11,956,020	12,127,659	1.44	12,395,973	2.21	10,399,511	-16.11	11,084,806	6.59	-1.9
Administration and General	11,705,864	11,217,502	-4.17	13,026,892	16.13	12,227,805	-6.13	11,050,784	-9.63	-1.4
Total Expenses	98,577,169	140,375,046	42.40	117,119,411	-16.57	130,655,062	11.56	140,994,975	7.91	9.4
Operating Income	31,388,905	27,062,082		50,698,312		46,937,147		21,482,038		
Depreciation	1,869,040	1,944,398	4.03	1,553,004	-20.13	1,940,322	24.94	2,183,735	12.54	4.0
P.B.I.T.	29,519,865	25,117,684		49,145,308		44,996,825		19,298,303		
Interest Expense	0	0		0		0		0		
Adjustments - Gain (Loss)	622,888	592,722	-4.84	290,324	-51.02	410,945	41.55	578,906	40.87	
Pre-tax Profit	30,142,753	25,710,406		49,435,632		45,407,770		19,877,209		
Canadian Programming Expenses										
Acquisition of rights	34,561,262	36,432,039	5.41	27,965,648	-23.24	36,637,501	31.01	60,548,163	65.26	15.1
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	31,540,865	44,465,835	40.98	39,816,638	-10.46	46,335,112	16.37	46,795,693	0.99	10.4
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	66,102,127	80,897,874	22.38	67,782,286	-16.21	82,972,613	22.41	107,343,856	29.37	12.9
Canadian Programming/Revenue (%)	50.86	48.32		40.39		46.72		66.07		
Total Remuneration (\$)	25,716,571	31,761,114	23.50	31,479,052	-0.89	23,028,577	-26.84	17,912,073	-22.22	-8.6
Average Staff Count	323	409	26.63	404	-1.22	303	-25.00	236	-22.11	
Average Remuneration (\$)	79,618	77,656	-2.46	77,918	0.34	76,002	-2.46	75,899	-0.14	-1.2
Subscribers	3,445,734	3,514,326	1.99	3,334,671	-5.11	3,241,475	-2.79	3,149,012	-2.85	-2.2
Profitability (%)										
Operating Margin	24.2	16.2		30.2		26.4		13.2		
P.B.I.T. Margin	22.7	15.0		29.3		25.3		11.9		
Pre-tax Margin	23.2	15.4		29.5		25.6		12.2		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
305425002 Lifetime (formerly Showcase Diva)	Showcase Television Inc.			Shaw Communications Inc.			Specialty (category B service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	3,953,437	6,028,656	52.49	6,761,852	12.16	7,278,165	7.64	7,514,457	3.25	17.4
DTH revenue	4,058,800	3,287,677	-19.00	3,430,643	4.35	3,233,295	-5.75	3,483,646	7.74	-3.8
Local advertising revenue	0	0		0		0		0		
National advertising revenue	6,881,979	8,176,657	18.81	11,973,957	46.44	11,235,222	-6.17	9,876,197	-12.10	9.5
Other revenue	0	0		0		0		0		
Total Revenue	14,894,216	17,492,990	17.45	22,166,452	26.72	21,746,682	-1.89	20,874,300	-4.01	8.8
Expenses										
Programming and Production	5,872,974	4,246,471	-27.69	6,765,189	59.31	9,390,146	38.80	8,966,164	-4.52	11.2
Technical	674,770	663,996	-1.60	648,410	-2.35	727,646	12.22	745,634	2.47	2.5
Sales and Promotion	575,942	986,029	71.20	1,454,500	47.51	676,609	-53.48	313,447	-53.67	-14.1
Administration and General	1,069,484	912,661	-14.66	2,134,677	133.90	2,808,975	31.59	3,641,363	29.63	35.8
Total Expenses	8,193,170	6,809,157	-16.89	11,002,776	61.59	13,603,376	23.64	13,666,608	0.46	13.7
Operating Income	6,701,046	10,683,833		11,163,676		8,143,306		7,207,692		
Depreciation	0	1,827		0	-100.00	0		0		
P.B.I.T.	6,701,046	10,682,006		11,163,676		8,143,306		7,207,692		
Interest Expense	1,362,341	9,867	-99.28	9,315	-5.59	1,253	-86.55	0	-100.00	
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	5,338,705	10,672,139		11,154,361		8,142,053		7,207,692		
Canadian Programming Expenses										
Acquisition of rights	165,719	312,050	88.30	320,515	2.71	317,725	-0.87	309,495	-2.59	16.9
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	337,535	356,609	5.65	371,166	4.08	456,859	23.09	417,679	-8.58	5.5
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	503,254	668,659	32.87	691,681	3.44	774,584	11.99	727,174	-6.12	9.6
Canadian Programming/Revenue (%)	3.38	3.82		3.12		3.56		3.48		
Total Remuneration (\$)	788,618	1,021,030	29.47	979,492	-4.07	1,476,678	50.76	1,329,166	-9.99	13.9
Average Staff Count	10	12	20.00	11	-8.33	16	45.45	14	-12.50	
Average Remuneration (\$)	78,862	85,086	7.89	89,045	4.65	92,292	3.65	94,940	2.87	4.8
Subscribers	4,366,238	4,341,904	-0.56	4,193,191	-3.43	4,024,923	-4.01	3,776,495	-6.17	-3.6
Profitability (%)										
Operating Margin	45.0	61.1		50.4		37.4		34.5		
P.B.I.T. Margin	45.0	61.1		50.4		37.4		34.5		
Pre-tax Margin	35.8	61.0		50.3		37.4		34.5		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner		Type		Year		
505424169 Live National Hockey League Games	Breakaway PPV Corporation			Breakaway PPV Holdings		Pay-per-view Direct-to-Home		2013		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	0	184		0	-100.00					
DTH revenue	0	0		0						
Local advertising revenue	0	0		0						
National advertising revenue	0	0		0						
Other revenue	8,449	0	-100.00	0						
Total Revenue	8,449	184	-97.82	0	-100.00					
Expenses										
Programming and Production	0	184		0	-100.00					
Technical	0	0		0						
Sales and Promotion	0	0		0						
Administration and General	8,449	0	-100.00	0						
Total Expenses	8,449	184	-97.82	0	-100.00					
Operating Income	0	0		0						
Depreciation	0	0		0						
P.B.I.T.	0	0		0						
Interest Expense	0	0		0						
Adjustments - Gain (Loss)	0	0		0						
Pre-tax Profit	0	0		0						
Canadian Programming Expenses										
Acquisition of rights	0	184		0	-100.00					
Script & concept	0	0		0						
Filler Programming + Program Production	0	0		0						
Investment in Programming	0	0		0						
Total Canadian Programming	0	184		0	-100.00					
Canadian Programming/Revenue (%)	0.00	100.00								
Total Remuneration (\$)	0	0		0						
Average Staff Count	0	0		0						
Average Remuneration (\$)										
Subscribers	0	0		0						
Profitability (%)										
Operating Margin	0.0	0.0								
P.B.I.T. Margin	0.0	0.0								
Pre-tax Margin	0.0	0.0								

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type			Year
535420880 Love Nature (formerly Oasis HD)	Blue Ant Television Ltd.			Blue Ant Media Inc.			Specialty (category B service)			2015
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	4,819,825	5,640,552	17.03	6,353,456	12.64	7,040,936	10.82	7,269,260	3.24	10.8
Expenses										
Programming and Production	2,088,436	2,203,411	5.51	1,945,971	-11.68	2,043,168	4.99	2,508,958	22.80	4.7
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	224,750	416,477	85.31	234,133	-43.78	144,279	-38.38	526,241	264.74	23.7
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	400,000	670,399	67.60	808,370	20.58	825,793	2.16	1,058,191	28.14	27.5
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	624,750	1,086,876	73.97	1,042,503	-4.08	970,072	-6.95	1,584,432	63.33	26.2
Canadian Programming/Revenue (%)	12.96	19.27		16.41		13.78		21.80		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner		Type		Year		
535423652 L S Times	L S Movie Channel Limited			Wang, Danny Lon Wei		Specialty (category B service)		2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	845,862	1,350,675	59.68	1,617,438	19.75	2,202,252	36.16	1,809,008	-17.86	20.9
Expenses										
Programming and Production	152,865	261,829	71.28	341,622	30.48	719,878	110.72	924,089	28.37	56.8
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0		0		0		0		
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	81,347	126,992	56.11	146,430	15.31	191,948	31.09	220,586	14.92	28.3
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	81,347	126,992	56.11	146,430	15.31	191,948	31.09	220,586	14.92	28.3
Canadian Programming/Revenue (%)	9.62	9.40		9.05		8.72		12.19		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
305417364 M3 (formerly MuchMoreMusic)	Bell Media Inc.			BCE Inc.			Specialty (category A service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	4,636,715	4,807,039	3.67	4,450,591	-7.42	5,345,424	20.11	5,147,928	-3.69	2.7
DTH revenue	1,387,559	1,549,314	11.66	1,749,979	12.95	1,836,134	4.92	1,878,646	2.32	7.9
Local advertising revenue	0	0		0		0		0		
National advertising revenue	11,371,867	11,135,083	-2.08	11,299,450	1.48	12,590,589	11.43	12,190,202	-3.18	1.8
Other revenue	0	8,000		0	-100.00	58,500		10,787	-81.56	
Total Revenue	17,396,141	17,499,436	0.59	17,500,020	0.00	19,830,647	13.32	19,227,563	-3.04	2.5
Expenses										
Programming and Production	8,105,818	8,413,505	3.80	8,050,551	-4.31	13,337,503	65.67	12,745,836	-4.44	12.0
Technical	784,693	770,767	-1.77	759,702	-1.44	779,240	2.57	675,286	-13.34	-3.7
Sales and Promotion	1,142,482	1,012,207	-11.40	1,447,194	42.97	1,309,950	-9.48	1,131,422	-13.63	-0.2
Administration and General	1,549,283	1,221,759	-21.14	1,280,005	4.77	1,388,146	8.45	1,476,988	6.40	-1.2
Total Expenses	11,582,276	11,418,238	-1.42	11,537,452	1.04	16,814,839	45.74	16,029,532	-4.67	8.5
Operating Income	5,813,865	6,081,198		5,962,568		3,015,808		3,198,031		
Depreciation	1,196,891	413,975	-65.41	240,370	-41.94	305,120	26.94	339,104	11.14	-27.0
P.B.I.T.	4,616,974	5,667,223		5,722,198		2,710,688		2,858,927		
Interest Expense	0	0		0		0		0		
Adjustments - Gain (Loss)	-510,282	-1,189,803	133.17	-1,201,723	1.00	-1,560,850	29.88	-3,365,879	115.64	
Pre-tax Profit	4,106,692	4,477,420		4,520,475		1,149,838		-506,952		
Canadian Programming Expenses										
Acquisition of rights	0	162,725		38,117	-76.58	3,112,951	>999±	2,492,571	-19.93	
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	5,171,753	3,249,838	-37.16	3,538,039	8.87	1,821,862	-48.51	720,680	-60.44	-38.9
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	5,171,753	3,412,563	-34.02	3,576,156	4.79	4,934,813	37.99	3,213,251	-34.89	-11.2
Canadian Programming/Revenue (%)	29.73	19.50		20.44		24.88		16.71		
Total Remuneration (\$)	1,507,323	605,951	-59.80	878,293	44.94	829,303	-5.58	122,680	-85.21	-46.6
Average Staff Count	8	6	-25.00	16	166.67	13	-18.75	1.79	-86.23	
Average Remuneration (\$)	188,415	100,992	-46.40	54,893	-45.65	63,793	16.21	68,536	7.44	-22.3
Subscribers	6,344,010	6,344,010	0.00	6,137,846	-3.25	6,043,115	-1.54	5,830,980	-3.51	-2.1
Profitability (%)										
Operating Margin	33.4	34.8		34.1		15.2		16.6		
P.B.I.T. Margin	26.5	32.4		32.7		13.7		14.9		
Pre-tax Margin	23.6	25.6		25.8		5.8		-2.6		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305428600	Makeful TV (formerly BITE Television)	Blue Ant Media Partnership	Blue Ant Media Inc.	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	1,110,285	1,617,232	45.66	1,780,576	10.10	1,899,675	6.69	2,328,969	22.60	20.4
Expenses										
Programming and Production	890,757	1,041,669	16.94	695,401	-33.24	1,005,361	44.57	1,539,904	53.17	14.7
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	592,983	153,959	-74.04	99,626	-35.29	277,949	178.99	469,740	69.00	-5.7
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	22,412	410,453	>999±	120,774	-70.58	60,821	-49.64	29,567	-51.39	7.2
Investment in Programming	0	0		7,736		0	-100.00	285,250		
Total Canadian Programming	615,395	564,412	-8.28	228,136	-59.58	338,770	48.49	784,557	131.59	6.3
Canadian Programming/Revenue (%)	55.43	34.90		12.81		17.83		33.69		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
535417712 Max Front Row	Saskatchewan Telecommunications			Saskatchewan Telecommunications			Video-on-Demand	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	2,419,772	2,541,512	5.03	2,304,903	-9.31	2,217,556	-3.79	1,908,228	-13.95	-5.8
DTH revenue	0	0		0		0		0		
Local advertising revenue	0	0		0		0		0		
National advertising revenue	0	0		0		0		0		
Other revenue	0	0		0		0		0		
Total Revenue	2,419,772	2,541,512	5.03	2,304,903	-9.31	2,217,556	-3.79	1,908,228	-13.95	-5.8
Expenses										
Programming and Production	3,193,622	3,743,185	17.21	4,509,942	20.48	3,147,562	-30.21	3,269,655	3.88	0.6
Technical	0	0		0		0		0		
Sales and Promotion	0	0		0		0		0		
Administration and General	151,636	222,749	46.90	211,322	-5.13	202,825	-4.02	152,203	-24.96	0.1
Total Expenses	3,345,258	3,965,934	18.55	4,721,264	19.05	3,350,387	-29.04	3,421,858	2.13	0.6
Operating Income	-925,486	-1,424,422		-2,416,361		-1,132,831		-1,513,630		
Depreciation	0	0		0		0		0		
P.B.I.T.	-925,486	-1,424,422		-2,416,361		-1,132,831		-1,513,630		
Interest Expense	0	0		0		0		0		
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	-925,486	-1,424,422		-2,416,361		-1,132,831		-1,513,630		
Canadian Programming Expenses										
Acquisition of rights	120,398	104,323	-13.35	104,604	0.27	82,731	-20.91	97,688	18.08	-5.1
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	0		0		0		0		
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	120,398	104,323	-13.35	104,604	0.27	82,731	-20.91	97,688	18.08	-5.1
Canadian Programming/Revenue (%)	4.98	4.10		4.54		3.73		5.12		
Total Remuneration (\$)	30,647	95,674	212.18	96,077	0.42	91,948	-4.30	56,791	-38.24	16.7
Average Staff Count	1	1	0.00	1	0.00	1	0.00	1	0.00	
Average Remuneration (\$)	30,647	95,674	212.18	96,077	0.42	91,948	-4.30	56,791	-38.24	16.7
Subscribers										
Profitability (%)										
Operating Margin	-38.2	-56.0		-104.8		-51.1		-79.3		
P.B.I.T. Margin	-38.2	-56.0		-104.8		-51.1		-79.3		
Pre-tax Margin	-38.2	-56.0		-104.8		-51.1		-79.3		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535423024	Mediaset Italia (formerly Italian Entertainment TV)	Telelatino Network Inc.	Corus Entertainment Inc.	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	237,500	328,878	38.47	721,009	119.23	986,639	36.84	1,777,662	80.17	65.4
Expenses										
Programming and Production	166,523	104,762	-37.09	165,412	57.89	211,392	27.80	207,465	-1.86	5.7
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	4,000	4,000	0.00	4,000	0.00	4,000	0.00	4,000	0.00	0.0
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	0		0		0		0		
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	4,000	4,000	0.00	4,000	0.00	4,000	0.00	4,000	0.00	0.0
Canadian Programming/Revenue (%)	1.68	1.22		0.55		0.41		0.23		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535422761	MEGA Cosmos (formerly Greek TV 1)	Ethnic Channels Group Limited	Levin, Slava	Specialty (category B service)	2012

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	945,732	775,444	-18.01	-100.00						
Expenses										
Programming and Production	602,057	581,181	-3.47	-100.00						
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	5,119	35,314	589.86	-100.00						
Script & concept	6,826	47,086	589.80	-100.00						
Filler Programming + Program Production	22,184	153,029	589.82	-100.00						
Investment in Programming	0	0								
Total Canadian Programming	34,129	235,429	589.82	-100.00						
Canadian Programming/Revenue (%)	3.61	30.36								
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
535430516 Moi&cie (formerly Mlle)	Groupe TVA inc.			Les Placements Péladeau inc.			Specialty (category B service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	44,935	1,381,860	>999±	2,097,715	51.80	2,718,069	29.57	4,066,048	49.59	208.4
DTH revenue	0	466,045		977,400	109.72	1,170,016	19.71	849,503	-27.39	
Local advertising revenue	0	0		0		0		0		
National advertising revenue	322,346	728,491	126.00	431,181	-40.81	650,145	50.78	886,627	36.37	28.8
Other revenue	58,965	85,477	44.96	19,982	-76.62	22,731	13.76	38,265	68.34	-10.3
Total Revenue	426,246	2,661,873	524.49	3,526,278	32.47	4,560,961	29.34	5,840,443	28.05	92.4
Expenses										
Programming and Production	1,414,293	4,011,442	183.64	5,838,531	45.55	6,698,346	14.73	6,114,348	-8.72	44.2
Technical	229,325	565,348	146.53	485,050	-14.20	241,615	-50.19	91,561	-62.10	-20.5
Sales and Promotion	950,493	295,707	-68.89	960,790	224.91	508,791	-47.04	517,211	1.65	-14.1
Administration and General	164,929	217,257	31.73	187,731	-13.59	232,532	23.86	209,357	-9.97	6.1
Total Expenses	2,759,040	5,089,754	84.48	7,472,102	46.81	7,681,284	2.80	6,932,477	-9.75	25.9
Operating Income	-2,332,794	-2,427,881		-3,945,824		-3,120,323		-1,092,034		
Depreciation	165,200	100,000	-39.47	100,000	0.00	100,000	0.00	100,000	0.00	-11.8
P.B.I.T.	-2,497,994	-2,527,881		-4,045,824		-3,220,323		-1,192,034		
Interest Expense	155,800	156,417	0.40	160,623	2.69	127,555	-20.59	87,888	-31.10	
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	-2,653,794	-2,684,298		-4,206,447		-3,347,878		-1,279,922		
Canadian Programming Expenses										
Acquisition of rights	1,185,012	3,193,346	169.48	5,072,463	58.84	5,023,030	-0.97	4,382,073	-12.76	38.7
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	0		0		0		0		
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	1,185,012	3,193,346	169.48	5,072,463	58.84	5,023,030	-0.97	4,382,073	-12.76	38.7
Canadian Programming/Revenue (%)	278.01	119.97		143.85		110.13		75.03		
Total Remuneration (\$)	247,726	311,856	25.89	171,755	-44.92	103,533	-39.72	258,363	149.55	1.1
Average Staff Count	3	3	0.00	2	-33.33	2	0.00	3.18	59.00	
Average Remuneration (\$)	82,575	103,952	25.89	85,878	-17.39	51,767	-39.72	81,246	56.95	-0.4
Subscribers	89,872	400,022	345.10	552,395	38.09	691,879	25.25	852,531	23.22	75.5
Profitability (%)										
Operating Margin	-547.3	-91.2		-111.9		-68.4		-18.7		
P.B.I.T. Margin	-586.0	-95.0		-114.7		-70.6		-20.4		
Pre-tax Margin	-622.6	-100.8		-119.3		-73.4		-21.9		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535420054 Mountain Cablevision Limited, Hamilton	Mountain Cablevision Limited	Shaw Communications Inc.	Video-on-Demand	2011

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	458,776		-100.00							
DTH revenue	0									
Local advertising revenue	0									
National advertising revenue	0									
Other revenue	0									
Total Revenue	458,776		-100.00							
Expenses										
Programming and Production	425,258		-100.00							
Technical	0									
Sales and Promotion	0									
Administration and General	51,652		-100.00							
Total Expenses	476,910		-100.00							
Operating Income	-18,134									
Depreciation	0									
P.B.I.T.	-18,134									
Interest Expense	0									
Adjustments - Gain (Loss)	0									
Pre-tax Profit	-18,134									
Canadian Programming Expenses										
Acquisition of rights	0									
Script & concept	0									
Filler Programming + Program Production	0									
Investment in Programming	0									
Total Canadian Programming	0									
Canadian Programming/Revenue (%)	0.00									
Total Remuneration (\$)	0									
Average Staff Count	0									
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin	-4.0									
P.B.I.T. Margin	-4.0									
Pre-tax Margin	-4.0									

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
435101126 Movie Central	Movie Central Ltd.			Corus Entertainment Inc.			Pay-TV (category A service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	73,713,319	61,893,929	-16.03	60,770,002	-1.82	52,677,186	-13.32	52,268,906	-0.78	-8.2
DTH revenue	36,785,207	34,163,111	-7.13	34,052,295	-0.32	32,360,097	-4.97	29,465,405	-8.95	-5.4
Local advertising revenue	0	0		0		0		0		
National advertising revenue	0	0		0		0		0		
Other revenue	0	0		0		0		0		
Total Revenue	110,498,526	96,057,040	-13.07	94,822,297	-1.29	85,037,283	-10.32	81,734,311	-3.88	-7.3
Expenses										
Programming and Production	71,021,224	66,496,719	-6.37	64,160,905	-3.51	62,579,566	-2.46	76,037,727	21.51	1.7
Technical	2,139,654	1,724,348	-19.41	1,698,572	-1.49	1,590,202	-6.38	1,538,138	-3.27	-7.9
Sales and Promotion	3,926,344	3,685,923	-6.12	3,627,007	-1.60	3,201,543	-11.73	2,691,969	-15.92	-9.0
Administration and General	14,079,203	13,942,826	-0.97	10,997,540	-21.12	9,876,799	-10.19	7,030,851	-28.81	-15.9
Total Expenses	91,166,425	85,849,816	-5.83	80,484,024	-6.25	77,248,110	-4.02	87,298,685	13.01	-1.1
Operating Income	19,332,101	10,207,224		14,338,273		7,789,173		-5,564,374		
Depreciation	0	1,841,748		2,029,820	10.21	1,376,056	-32.21	1,256,198	-8.71	
P.B.I.T.	19,332,101	8,365,476		12,308,453		6,413,117		-6,820,572		
Interest Expense	2,558,534	2,644,929	3.38	2,978,070	12.60	3,070,986	3.12	4,063,066	32.30	
Adjustments - Gain (Loss)	7,442,294	20,344,462	173.36	18,039,609	-11.33	27,916,744	54.75	26,893,845	-3.66	
Pre-tax Profit	24,215,861	26,065,009		27,369,992		31,258,875		16,010,207		
Canadian Programming Expenses										
Acquisition of rights	12,116,263	11,853,119	-2.17	12,156,367	2.56	13,204,280	8.62	13,905,059	5.31	3.5
Script & concept	1,670,677	813,390	-51.31	844,046	3.77	576,974	-31.64	376,032	-34.83	-31.1
Filler Programming + Program Production	448,927	613,610	36.68	740,257	20.64	635,733	-14.12	910,512	43.22	19.3
Investment in Programming	3,416,531	1,306,582	-61.76	458,872	-64.88	-118,549	-125.83	9,166,589	>999±	28.0
Total Canadian Programming	17,652,398	14,586,701	-17.37	14,199,542	-2.65	14,298,438	0.70	24,358,192	70.36	8.4
Canadian Programming/Revenue (%)	15.98	15.19		14.97		16.81		29.80		
Total Remuneration (\$)	4,104,964	3,024,715	-26.32	2,903,419	-4.01	2,020,748	-30.40	1,373,519	-32.03	-23.9
Average Staff Count	41	38	-7.32	32	-15.79	34	6.25	46	35.29	
Average Remuneration (\$)	100,121	79,598	-20.50	90,732	13.99	59,434	-34.50	29,859	-49.76	-26.1
Subscribers	983,663	976,152	-0.76	995,496	1.98	926,923	-6.89	885,509	-4.47	-2.6
Profitability (%)										
Operating Margin	17.5	10.6		15.1		9.2		-6.8		
P.B.I.T. Margin	17.5	8.7		13.0		7.5		-8.3		
Pre-tax Margin	21.9	27.1		28.9		36.8		19.6		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305426000 MovieTime (formerly known as Lonestar)	Shaw Television Limited Partnership	Shaw Communications Inc.	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	3,084,635	6,047,425	96.05	6,514,327	7.72	5,289,751	-18.80	5,626,262	6.36	16.2
DTH revenue	2,446,518	2,307,643	-5.68	1,999,384	-13.36	2,133,648	6.72	2,363,140	10.76	-0.9
Local advertising revenue	0	0		0		0		0		
National advertising revenue	3,950,638	5,427,848	37.39	6,604,273	21.67	7,647,716	15.80	8,014,310	4.79	19.3
Other revenue	0	0		0		0		0		
Total Revenue	9,481,791	13,782,916	45.36	15,117,984	9.69	15,071,115	-0.31	16,003,712	6.19	14.0
Expenses										
Programming and Production	2,883,440	2,775,660	-3.74	3,098,071	11.62	3,305,418	6.69	3,292,428	-0.39	3.4
Technical	585,285	753,016	28.66	636,074	-15.53	926,916	45.72	935,737	0.95	12.5
Sales and Promotion	944,622	503,361	-46.71	167,444	-66.73	143,556	-14.27	158,751	10.58	-36.0
Administration and General	548,539	733,862	33.78	814,836	11.03	1,410,974	73.16	1,423,693	0.90	26.9
Total Expenses	4,961,886	4,765,899	-3.95	4,716,425	-1.04	5,786,864	22.70	5,810,609	0.41	4.0
Operating Income	4,519,905	9,017,017		10,401,559		9,284,251		10,193,103		
Depreciation	0	0		0		0		0		
P.B.I.T.	4,519,905	9,017,017		10,401,559		9,284,251		10,193,103		
Interest Expense	1,227	0	-100.00	0		0		0		
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	4,518,678	9,017,017		10,401,559		9,284,251		10,193,103		
Canadian Programming Expenses										
Acquisition of rights	195,659	143,310	-26.76	148,125	3.36	147,408	-0.48	128,672	-12.71	-10.0
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	276,410		284,776	3.03	210,094	-26.22	202,223	-3.75	
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	195,659	419,720	114.52	432,901	3.14	357,502	-17.42	330,895	-7.44	14.0
Canadian Programming/Revenue (%)	2.06	3.05		2.86		2.37		2.07		
Total Remuneration (\$)	1,087,071	970,123	-10.76	953,142	-1.75	1,110,508	16.51	1,006,803	-9.34	-1.9
Average Staff Count	23	13	-43.48	12	-7.69	13	8.33	12	-7.69	
Average Remuneration (\$)	47,264	74,625	57.89	79,429	6.44	85,424	7.55	83,900	-1.78	15.4
Subscribers	4,257,639	5,106,370	19.93	5,206,356	1.96	4,439,145	-14.74	4,247,136	-4.33	-0.1
Profitability (%)										
Operating Margin	47.7	65.4		68.8		61.6		63.7		
P.B.I.T. Margin	47.7	65.4		68.8		61.6		63.7		
Pre-tax Margin	47.7	65.4		68.8		61.6		63.7		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
535418132 MTS Video on Demand	MTS Inc.			Manitoba Telecom Services Inc.			Video-on-Demand	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	3,382,461	3,318,968	-1.88	3,315,475	-0.11	3,089,318	-6.82	2,880,809	-6.75	-3.9
DTH revenue	0	0		0		0		0		
Local advertising revenue	0	0		0		0		0		
National advertising revenue	0	0		0		0		0		
Other revenue	0	0		0		0		0		
Total Revenue	3,382,461	3,318,968	-1.88	3,315,475	-0.11	3,089,318	-6.82	2,880,809	-6.75	-3.9
Expenses										
Programming and Production	2,437,212	3,038,325	24.66	2,742,549	-9.73	2,361,441	-13.90	2,332,739	-1.22	-1.1
Technical	1,150,309	944,438	-17.90	1,338,123	41.68	1,063,139	-20.55	1,030,034	-3.11	-2.7
Sales and Promotion	626,270	456,435	-27.12	488,794	7.09	405,304	-17.08	281,609	-30.52	-18.1
Administration and General	303,478	222,085	-26.82	238,406	7.35	200,409	-15.94	176,324	-12.02	-12.7
Total Expenses	4,517,269	4,661,283	3.19	4,807,872	3.14	4,030,293	-16.17	3,820,706	-5.20	-4.1
Operating Income	-1,134,808	-1,342,315		-1,492,397		-940,975		-939,897		
Depreciation	0	0		0		0		0		
P.B.I.T.	-1,134,808	-1,342,315		-1,492,397		-940,975		-939,897		
Interest Expense	0	0		0		0		0		
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	-1,134,808	-1,342,315		-1,492,397		-940,975		-939,897		
Canadian Programming Expenses										
Acquisition of rights	761,799	1,362,334	78.83	1,176,889	-13.61	1,024,745	-12.93	757,309	-26.10	-0.2
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	0		0		0		0		
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	761,799	1,362,334	78.83	1,176,889	-13.61	1,024,745	-12.93	757,309	-26.10	-0.2
Canadian Programming/Revenue (%)	22.52	41.05		35.50		33.17		26.29		
Total Remuneration (\$)	672,334	478,525	-28.83	513,660	7.34	466,709	-9.14	375,318	-19.58	-13.6
Average Staff Count	10.83	7.5	-30.75	7.36	-1.87	6.67	-9.38	5.1	-23.54	
Average Remuneration (\$)	62,081	63,803	2.77	69,791	9.38	69,971	0.26	73,592	5.17	4.3
Subscribers										
Profitability (%)										
Operating Margin	-33.5	-40.4		-45.0		-30.5		-32.6		
P.B.I.T. Margin	-33.5	-40.4		-45.0		-30.5		-32.6		
Pre-tax Margin	-33.5	-40.4		-45.0		-30.5		-32.6		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year						
405424037 MTV2 (formerly Razer)	Bell Media Inc.	BCE Inc.	Specialty (category A service)	2015						
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	1,826,368	1,961,686	7.41	2,006,405	2.28	2,048,564	2.10	2,395,116	16.92	7.0
DTH revenue	2,488,102	2,552,731	2.60	2,718,536	6.50	2,906,568	6.92	2,971,283	2.23	4.5
Local advertising revenue	0	0		0		0		0		
National advertising revenue	312,387	169,307	-45.80	54,938	-67.55	122,920	123.74	165,002	34.24	-14.8
Other revenue	0	0		0		0		0		
Total Revenue	4,626,857	4,683,724	1.23	4,779,879	2.05	5,078,052	6.24	5,531,401	8.93	4.6
Expenses										
Programming and Production	3,801,365	1,849,412	-51.35	2,098,135	13.45	2,400,135	14.39	1,993,787	-16.93	-14.9
Technical	513,027	493,407	-3.82	521,071	5.61	500,865	-3.88	471,618	-5.84	-2.1
Sales and Promotion	84,268	71,578	-15.06	36,520	-48.98	13,424	-63.24	12,231	-8.89	-38.3
Administration and General	315,661	241,818	-23.39	248,194	2.64	245,627	-1.03	347,467	41.46	2.4
Total Expenses	4,714,321	2,656,215	-43.66	2,903,920	9.33	3,160,051	8.82	2,825,103	-10.60	-12.0
Operating Income	-87,464	2,027,509		1,875,959		1,918,001		2,706,298		
Depreciation	370,824	169,585	-54.27	73,013	-56.95	79,702	9.16	95,200	19.44	-28.8
P.B.I.T.	-458,288	1,857,924		1,802,946		1,838,299		2,611,098		
Interest Expense	410,061	358,547	-12.56	319,711	-10.83	273,677	-14.40	219,630	-19.75	
Adjustments - Gain (Loss)	-135,720	-318,596	134.75	-328,518	3.11	-331,956	1.05	-135,047	-59.32	
Pre-tax Profit	-1,004,069	1,180,781		1,154,717		1,232,666		2,256,421		
Canadian Programming Expenses										
Acquisition of rights	22,533	0	-100.00	0		530,195		497,642	-6.14	116.8
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	2,246,248	548,666	-75.57	513,954	-6.33	0	-100.00	0		-100.0
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	2,268,781	548,666	-75.82	513,954	-6.33	530,195	3.16	497,642	-6.14	-31.6
Canadian Programming/Revenue (%)	49.04	11.71		10.75		10.44		9.00		
Total Remuneration (\$)	104,758	60,226	-42.51	13,546	-77.51	0	-100.00	0		-100.0
Average Staff Count	1	1	0.00	0.25	-75.00	0	-100.00	0		
Average Remuneration (\$)	104,758	60,226	-42.51	54,184	-10.03					
Subscribers	803,195	869,496	8.25	962,471	10.69	1,020,623	6.04	1,029,171	0.84	6.4
Profitability (%)										
Operating Margin	-1.9	43.3		39.2		37.8		48.9		
P.B.I.T. Margin	-9.9	39.7		37.7		36.2		47.2		
Pre-tax Margin	-21.7	25.2		24.2		24.3		40.8		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305417372	MTV (Canada) (formerly known as Talk TV)	Bell Media Inc.	BCE Inc.	Specialty (category A service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	7,443,349	8,310,653	11.65	9,124,244	9.79	9,487,422	3.98	8,333,838	-12.16	2.9
DTH revenue	1,924,323	1,901,432	-1.19	1,857,369	-2.32	1,761,810	-5.14	1,649,250	-6.39	-3.8
Local advertising revenue	0	0		0		0		0		
National advertising revenue	16,208,370	13,653,578	-15.76	12,192,391	-10.70	8,903,176	-26.98	8,401,166	-5.64	-15.2
Other revenue	560,862	289,653	-48.36	1,053,215	263.61	615,863	-41.53	319,340	-48.15	-13.1
Total Revenue	26,136,904	24,155,316	-7.58	24,227,219	0.30	20,768,271	-14.28	18,703,594	-9.94	-8.0
Expenses										
Programming and Production	18,349,250	20,963,978	14.25	18,751,536	-10.55	19,571,100	4.37	14,228,556	-27.30	-6.2
Technical	441,380	600,601	36.07	841,691	40.14	921,168	9.44	812,726	-11.77	16.5
Sales and Promotion	3,115,414	1,906,031	-38.82	2,582,562	35.49	1,836,930	-28.87	1,361,360	-25.89	-18.7
Administration and General	2,419,101	1,545,467	-36.11	1,668,454	7.96	1,568,609	-5.98	1,740,119	10.93	-7.9
Total Expenses	24,325,145	25,016,077	2.84	23,844,243	-4.68	23,897,807	0.22	18,142,761	-24.08	-7.1
Operating Income	1,811,759	-860,761		382,976		-3,129,536		560,833		
Depreciation	1,656,508	1,696,937	2.44	1,741,095	2.60	1,591,357	-8.60	1,220,686	-23.29	-7.4
P.B.I.T.	155,251	-2,557,698		-1,358,119		-4,720,893		-659,853		
Interest Expense	522,702	1,946,113	272.32	1,811,697	-6.91	1,550,836	-14.40	1,252,118	-19.26	
Adjustments - Gain (Loss)	1,200	0	-100.00	-9,542		-164,572	>999±	-896,946	445.02	
Pre-tax Profit	-366,251	-4,503,811		-3,179,358		-6,436,301		-2,808,917		
Canadian Programming Expenses										
Acquisition of rights	544,705	101,147	-81.43	157,268	55.48	1,410,014	796.57	2,476,930	75.67	46.0
Script & concept	50,000	50,000	0.00	0	-100.00	0		0		-100.0
Filler Programming + Program Production	10,527,746	13,393,213	27.22	10,625,577	-20.66	8,897,941	-16.26	2,488,611	-72.03	-30.3
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	11,122,451	13,544,360	21.77	10,782,845	-20.39	10,307,955	-4.40	4,965,541	-51.83	-18.3
Canadian Programming/Revenue (%)	42.55	56.07		44.51		49.63		26.55		
Total Remuneration (\$)	4,734,543	4,426,300	-6.51	5,254,518	18.71	3,705,127	-29.49	664,662	-82.06	-38.8
Average Staff Count	60	60	0.00	61	1.67	42.76	-29.90	15	-64.92	
Average Remuneration (\$)	78,909	73,772	-6.51	86,140	16.77	86,649	0.59	44,311	-48.86	-13.4
Subscribers	6,744,628	6,501,481	-3.61	6,361,023	-2.16	6,073,352	-4.52	5,799,647	-4.51	-3.7
Profitability (%)										
Operating Margin	6.9	-3.6		1.6		-15.1		3.0		
P.B.I.T. Margin	0.6	-10.6		-5.6		-22.7		-3.5		
Pre-tax Margin	-1.4	-18.6		-13.1		-31.0		-15.0		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
314600545 Much (formerly MuchMusic)	Bell Media Inc.			BCE Inc.			Specialty (category A service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	9,828,999	9,643,912	-1.88	10,001,784	3.71	14,497,378	44.95	11,669,619	-19.51	4.4
DTH revenue	4,302,107	4,171,984	-3.02	4,052,269	-2.87	3,795,013	-6.35	3,451,266	-9.06	-5.4
Local advertising revenue	0	0		0		0		0		
National advertising revenue	29,936,543	23,548,003	-21.34	21,451,036	-8.91	17,980,975	-16.18	19,205,354	6.81	-10.5
Other revenue	1,778,235	2,856,347	60.63	2,168,910	-24.07	1,089,649	-49.76	581,007	-46.68	-24.4
Total Revenue	45,845,884	40,220,246	-12.27	37,673,999	-6.33	37,363,015	-0.83	34,907,246	-6.57	-6.6
Expenses										
Programming and Production	21,979,479	27,754,547	26.27	29,040,186	4.63	27,859,983	-4.06	22,194,000	-20.34	0.2
Technical	1,422,191	1,173,149	-17.51	1,096,991	-6.49	1,077,755	-1.75	891,290	-17.30	-11.0
Sales and Promotion	3,974,876	3,813,391	-4.06	4,716,677	23.69	3,327,644	-29.45	2,374,811	-28.63	-12.1
Administration and General	5,019,384	4,089,845	-18.52	4,315,919	5.53	4,989,369	15.60	4,641,865	-6.96	-1.9
Total Expenses	32,395,930	36,830,932	13.69	39,169,773	6.35	37,254,751	-4.89	30,101,966	-19.20	-1.8
Operating Income	13,449,954	3,389,314		-1,495,774		108,264		4,805,280		
Depreciation	3,827,311	1,610,344	-57.92	746,434	-53.65	751,584	0.69	771,030	2.59	-33.0
P.B.I.T.	9,622,643	1,778,970		-2,242,208		-643,320		4,034,250		
Interest Expense	0	152		707	365.13	-6,294	-990.24	-5,633	-10.50	
Adjustments - Gain (Loss)	-848,914	-2,254,658	165.59	-1,594,812	-29.27	-2,274,230	42.60	-298,651	-86.87	
Pre-tax Profit	8,773,729	-475,840		-3,837,727		-2,911,256		3,741,232		
Canadian Programming Expenses										
Acquisition of rights	938,749	849,455	-9.51	1,556,806	83.27	211,467	-86.42	39,381	-81.38	-54.7
Script & concept	0	0		0		0		101,839		
Filler Programming + Program Production	15,694,078	16,531,850	5.34	16,320,162	-1.28	15,294,276	-6.29	9,590,307	-37.29	-11.6
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	16,632,827	17,381,305	4.50	17,876,968	2.85	15,505,743	-13.26	9,731,527	-37.24	-12.5
Canadian Programming/Revenue (%)	36.28	43.22		47.45		41.50		27.88		
Total Remuneration (\$)	6,181,646	6,261,453	1.29	6,608,785	5.55	4,087,723	-38.15	3,803,488	-6.95	-11.4
Average Staff Count	84	74	-11.90	75	1.35	56.73	-24.36	47.43	-16.39	
Average Remuneration (\$)	73,591	84,614	14.98	88,117	4.14	72,056	-18.23	80,192	11.29	2.2
Subscribers	8,411,528	9,308,782	10.67	9,248,193	-0.65	9,239,706	-0.09	9,048,672	-2.07	1.8
Profitability (%)										
Operating Margin	29.3	8.4		-4.0		0.3		13.8		
P.B.I.T. Margin	21.0	4.4		-6.0		-1.7		11.6		
Pre-tax Margin	19.1	-1.2		-10.2		-7.8		10.7		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
305426539 MuchLoud	Bell Media Inc.			BCE Inc.			Specialty (category B service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	359,322	355,441	-1.08	332,973	-6.32	357,092	7.24	259,694	-27.28	-7.8
DTH revenue	0	0		0		0		0		
Local advertising revenue	0	0		0		0		0		
National advertising revenue	0	0		0		0		0		
Other revenue	0	0		0		0		0		
Total Revenue	359,322	355,441	-1.08	332,973	-6.32	357,092	7.24	259,694	-27.28	-7.8
Expenses										
Programming and Production	65,703	57,763	-12.08	39,394	-31.80	27,546	-30.08	26,133	-5.13	-20.6
Technical	8,079	7,160	-11.38	6,244	-12.79	6,460	3.46	3,703	-42.68	-17.7
Sales and Promotion	9,573	5,728	-40.17	1,774	-69.03	383	-78.41	198	-48.30	-62.1
Administration and General	83,548	62,006	-25.78	66,164	6.71	78,803	19.10	62,312	-20.93	-7.1
Total Expenses	166,903	132,657	-20.52	113,576	-14.38	113,192	-0.34	92,346	-18.42	-13.8
Operating Income	192,419	222,784		219,397		243,900		167,348		
Depreciation	126,737	110,909	-12.49	4,577	-95.87	5,091	11.23	4,127	-18.94	-57.5
P.B.I.T.	65,682	111,875		214,820		238,809		163,221		
Interest Expense	0	0		0		0		0		
Adjustments - Gain (Loss)	-10,540	-24,178	129.39	-22,885	-5.35	-22,867	-0.08	-3,242	-85.82	
Pre-tax Profit	55,142	87,697		191,935		215,942		159,979		
Canadian Programming Expenses										
Acquisition of rights	0	0		0		0		0		
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	36,515		30,556	-16.32	23,167	-24.18	20,254	-12.57	
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	0	36,515		30,556	-16.32	23,167	-24.18	20,254	-12.57	
Canadian Programming/Revenue (%)	0.00	10.27		9.18		6.49		7.80		
Total Remuneration (\$)	49,304	13,128	-73.37	0	-100.00	0		0		-100.0
Average Staff Count	1	1	0.00	0	-100.00	0		0		
Average Remuneration (\$)	49,304	13,128	-73.37							
Subscribers	164,724	149,292	-9.37	135,392	-9.31	120,480	-11.01	111,017	-7.85	-9.4
Profitability (%)										
Operating Margin	53.6	62.7		65.9		68.3		64.4		
P.B.I.T. Margin	18.3	31.5		64.5		66.9		62.9		
Pre-tax Margin	15.3	24.7		57.6		60.5		61.6		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305426597 MuchRetro (formerly MuchMoreRetro)	Bell Media Inc.	BCE Inc.	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	744,860	823,633	10.58	792,241	-3.81	745,083	-5.95	634,796	-14.80	-3.9
DTH revenue	0	0		0		0		0		
Local advertising revenue	0	0		0		0		0		
National advertising revenue	0	0		0		0		0		
Other revenue	0	0		0		0		0		
Total Revenue	744,860	823,633	10.58	792,241	-3.81	745,083	-5.95	634,796	-14.80	-3.9
Expenses										
Programming and Production	102,338	92,538	-9.58	75,188	-18.75	61,727	-17.90	63,664	3.14	-11.2
Technical	16,747	16,591	-0.93	14,856	-10.46	13,479	-9.27	9,051	-32.85	-14.3
Sales and Promotion	12,769	8,164	-36.06	3,164	-61.24	799	-74.75	484	-39.42	-55.9
Administration and General	102,794	81,274	-20.94	87,440	7.59	98,853	13.05	85,598	-13.41	-4.5
Total Expenses	234,648	198,567	-15.38	180,648	-9.02	174,858	-3.21	158,797	-9.19	-9.3
Operating Income	510,212	625,066		611,593		570,225		475,999		
Depreciation	76,317	45,285	-40.66	10,891	-75.95	10,623	-2.46	10,087	-5.05	-39.7
P.B.I.T.	433,895	579,781		600,702		559,602		465,912		
Interest Expense	0	0		0		0		0		
Adjustments - Gain (Loss)	-21,849	-56,025	156.42	-54,450	-2.81	-47,712	-12.37	-7,924	-83.39	
Pre-tax Profit	412,046	523,756		546,252		511,890		457,988		
Canadian Programming Expenses										
Acquisition of rights	0	0		0		0		0		
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	70,268		61,718	-12.17	53,087	-13.98	54,405	2.48	
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	0	70,268		61,718	-12.17	53,087	-13.98	54,405	2.48	
Canadian Programming/Revenue (%)	0.00	8.53		7.79		7.12		8.57		
Total Remuneration (\$)	49,304	13,128	-73.37	0	-100.00	0		0		-100.0
Average Staff Count	1	1	0.00	0	-100.00	0		0		
Average Remuneration (\$)	49,304	13,128	-73.37							
Subscribers	267,103	273,684	2.46	256,684	-6.21	251,534	-2.01	247,182	-1.73	-1.9
Profitability (%)										
Operating Margin	68.5	75.9		77.2		76.5		75.0		
P.B.I.T. Margin	58.3	70.4		75.8		75.1		73.4		
Pre-tax Margin	55.3	63.6		69.0		68.7		72.1		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
305426521 MuchVibe	Bell Media Inc.			BCE Inc.			Specialty (category B service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	374,538	311,246	-16.90	307,870	-1.08	277,936	-9.72	216,826	-21.99	-12.8
DTH revenue	267,657	459,055	71.51	490,957	6.95	392,274	-20.10	102,692	-73.82	-21.3
Local advertising revenue	0	0		0		0		0		
National advertising revenue	0	0		0		0		0		
Other revenue	0	0		0		0		0		
Total Revenue	642,195	770,301	19.95	798,827	3.70	670,210	-16.10	319,518	-52.33	-16.0
Expenses										
Programming and Production	93,724	89,674	-4.32	73,366	-18.19	52,831	-27.99	30,968	-41.38	-24.2
Technical	14,439	15,516	7.46	14,979	-3.46	12,124	-19.06	4,556	-62.42	-25.1
Sales and Promotion	13,555	9,054	-33.21	3,503	-61.31	718	-79.50	244	-66.02	-63.4
Administration and General	101,933	77,509	-23.96	84,755	9.35	93,309	10.09	74,267	-20.41	-7.6
Total Expenses	223,651	191,753	-14.26	176,603	-7.90	158,982	-9.98	110,035	-30.79	-16.3
Operating Income	418,544	578,548		622,224		511,228		209,483		
Depreciation	113,515	78,474	-30.87	10,982	-86.01	9,556	-12.98	5,077	-46.87	-54.0
P.B.I.T.	305,029	500,074		611,242		501,672		204,406		
Interest Expense	0	0		0		0		0		
Adjustments - Gain (Loss)	-18,838	-52,397	178.15	-54,903	4.78	-42,917	-21.83	-3,988	-90.71	
Pre-tax Profit	286,191	447,677		556,339		458,755		200,418		
Canadian Programming Expenses										
Acquisition of rights	0	0		0		0		0		
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	64,169		61,060	-4.85	45,376	-25.69	24,222	-46.62	
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	0	64,169		61,060	-4.85	45,376	-25.69	24,222	-46.62	
Canadian Programming/Revenue (%)	0.00	8.33		7.64		6.77		7.58		
Total Remuneration (\$)	49,304	13,353	-72.92	0	-100.00	0		0		-100.0
Average Staff Count	1	1	0.00	0	-100.00	0		0		
Average Remuneration (\$)	49,304	13,353	-72.92							
Subscribers	481,876	481,876	0.00	394,362	-18.16	350,592	-11.10	126,080	-64.04	-28.5
Profitability (%)										
Operating Margin	65.2	75.1		77.9		76.3		65.6		
P.B.I.T. Margin	47.5	64.9		76.5		74.9		64.0		
Pre-tax Margin	44.6	58.1		69.6		68.4		62.7		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type			Year
205417399 MUSIMAX	MusiquePlus inc.			Remstar Diffusion inc.			Specialty (category A service)			2015
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	4,930,564	5,155,194	4.56	5,304,379	2.89	5,060,138	-4.60	5,913,618	16.87	4.7
DTH revenue	1,984,024	1,816,410	-8.45	2,056,686	13.23	1,424,966	-30.72	1,433,827	0.62	-7.8
Local advertising revenue	0	0		0		0		0		
National advertising revenue	2,775,014	2,527,697	-8.91	2,261,393	-10.54	2,109,059	-6.74	1,494,329	-29.15	-14.3
Other revenue	0	0		0		0		1,351,308		
Total Revenue	9,689,602	9,499,301	-1.96	9,622,458	1.30	8,594,163	-10.69	10,193,082	18.60	1.3
Expenses										
Programming and Production	6,861,902	7,116,932	3.72	6,980,913	-1.91	6,813,604	-2.40	6,735,513	-1.15	-0.5
Technical	519,652	514,044	-1.08	537,678	4.60	534,997	-0.50	2,598,706	385.74	49.5
Sales and Promotion	470,290	356,539	-24.19	303,905	-14.76	347,087	14.21	2,024,376	483.25	44.0
Administration and General	1,437,339	1,455,105	1.24	1,532,019	5.29	1,207,061	-21.21	1,833,585	51.90	6.3
Total Expenses	9,289,183	9,442,620	1.65	9,354,515	-0.93	8,902,749	-4.83	13,192,180	48.18	9.2
Operating Income	400,419	56,681		267,943		-308,586		-2,999,098		
Depreciation	210,335	178,567	-15.10	164,588	-7.83	159,700	-2.97	268,162	67.92	6.3
P.B.I.T.	190,084	-121,886		103,355		-468,286		-3,267,260		
Interest Expense	0	0		0		0		-62,710		
Adjustments - Gain (Loss)	0	0		0		0		750,000		
Pre-tax Profit	190,084	-121,886		103,355		-468,286		-2,454,550		
Canadian Programming Expenses										
Acquisition of rights	2,901,505	2,287,723	-21.15	2,697,123	17.90	2,112,968	-21.66	5,024,354	137.79	14.7
Script & concept	454,176	484,476	6.67	474,960	-1.96	481,128	1.30	0	-100.00	-100.0
Filler Programming + Program Production	2,242,165	2,986,137	33.18	2,619,123	-12.29	2,820,123	7.67	0	-100.00	-100.0
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	5,597,846	5,758,336	2.87	5,791,206	0.57	5,414,219	-6.51	5,024,354	-7.20	-2.7
Canadian Programming/Revenue (%)	57.77	60.62		60.18		63.00		49.29		
Total Remuneration (\$)	4,634,999	4,845,530	4.54	4,652,892	-3.98	4,307,696	-7.42	4,596,595	6.71	-0.2
Average Staff Count	62	60	-3.23	56	-6.67	55	-1.79	60.5	10.00	
Average Remuneration (\$)	74,758	80,759	8.03	83,087	2.88	78,322	-5.74	75,977	-2.99	0.4
Subscribers	2,071,372	1,949,084	-5.90	1,826,706	-6.28	2,114,360	15.75	1,950,429	-7.75	-1.5
Profitability (%)										
Operating Margin	4.1	0.6		2.8		-3.6		-29.4		
P.B.I.T. Margin	2.0	-1.3		1.1		-5.4		-32.1		
Pre-tax Margin	2.0	-1.3		1.1		-5.4		-24.1		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
214301129 MusiquePlus	MusiquePlus inc.			Remstar Diffusion inc.			Specialty (category A service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	6,339,328	6,460,865	1.92	6,745,895	4.41	6,604,615	-2.09	7,428,412	12.47	4.0
DTH revenue	2,286,404	2,178,531	-4.72	2,425,676	11.34	1,807,920	-25.47	1,718,168	-4.96	-6.9
Local advertising revenue	0	0		0		0		0		
National advertising revenue	4,529,479	4,418,041	-2.46	4,364,218	-1.22	3,627,991	-16.87	3,730,107	2.81	-4.7
Other revenue	0	0		0		0		1,352,857		
Total Revenue	13,155,211	13,057,437	-0.74	13,535,789	3.66	12,040,526	-11.05	14,229,544	18.18	2.0
Expenses										
Programming and Production	10,247,425	9,832,975	-4.04	9,289,018	-5.53	9,623,162	3.60	6,303,352	-34.50	-11.4
Technical	519,652	520,513	0.17	545,518	4.80	532,995	-2.30	2,587,358	385.44	49.4
Sales and Promotion	1,481,902	1,397,835	-5.67	337,638	-75.85	370,656	9.78	2,300,022	520.53	11.6
Administration and General	1,441,248	1,435,289	-0.41	2,054,523	43.14	1,239,837	-39.65	1,951,482	57.40	7.9
Total Expenses	13,690,227	13,186,612	-3.68	12,226,697	-7.28	11,766,650	-3.76	13,142,214	11.69	-1.0
Operating Income	-535,016	-129,175		1,309,092		273,876		1,087,330		
Depreciation	496,691	447,867	-9.83	442,566	-1.18	453,956	2.57	268,162	-40.93	-14.3
P.B.I.T.	-1,031,707	-577,042		866,526		-180,080		819,168		
Interest Expense	-8,890	14,462	-262.68	-1,325	-109.16	-14	-98.94	-62,072	>999±	
Adjustments - Gain (Loss)	0	0		0		0		750,000		
Pre-tax Profit	-1,022,817	-591,504		867,851		-180,066		1,631,240		
Canadian Programming Expenses										
Acquisition of rights	5,080,362	3,573,888	-29.65	2,442,841	-31.65	2,132,754	-12.69	4,030,011	88.96	-5.6
Script & concept	410,844	447,276	8.87	443,952	-0.74	460,212	3.66	0	-100.00	-100.0
Filler Programming + Program Production	3,422,956	4,360,901	27.40	4,892,146	12.18	5,707,281	16.66	0	-100.00	-100.0
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	8,914,162	8,382,065	-5.97	7,778,939	-7.20	8,300,247	6.70	4,030,011	-51.45	-18.0
Canadian Programming/Revenue (%)	67.76	64.19		57.47		68.94		28.32		
Total Remuneration (\$)	7,495,877	7,684,502	2.52	7,428,533	-3.33	6,631,241	-10.73	4,596,595	-30.68	-11.5
Average Staff Count	94	89	-5.32	89	0.00	88	-1.12	60.5	-31.25	
Average Remuneration (\$)	79,743	86,343	8.28	83,467	-3.33	75,355	-9.72	75,977	0.83	-1.2
Subscribers	2,468,545	2,362,688	-4.29	2,264,746	-4.15	2,515,132	11.06	2,370,877	-5.74	-1.0
Profitability (%)										
Operating Margin	-4.1	-1.0		9.7		2.3		7.6		
P.B.I.T. Margin	-7.8	-4.4		6.4		-1.5		5.8		
Pre-tax Margin	-7.8	-4.5		6.4		-1.5		11.5		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner		Type	Year					
535434584 NatGeo Wild	NGC Channel Inc.	Shaw Communications Inc.		Specialty (category B service)	2015					
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue		189,346		3,536,421	>999±	3,627,921	2.59	3,166,711	-12.71	
DTH revenue		160,447		538,988	235.93	531,163	-1.45	522,817	-1.57	
Local advertising revenue		0		0		0		0		
National advertising revenue		158,689		2,024,021	>999±	2,249,949	11.16	2,134,931	-5.11	
Other revenue		0		0		0		0		
Total Revenue		508,482		6,099,430	>999±	6,409,033	5.08	5,824,459	-9.12	
Expenses										
Programming and Production		303,943		1,424,278	368.60	1,693,509	18.90	2,128,160	25.67	
Technical		210,894		827,714	292.48	774,635	-6.41	788,137	1.74	
Sales and Promotion		306,323		533,188	74.06	454,337	-14.79	476,391	4.85	
Administration and General		639,579		2,091,740	227.05	2,239,623	7.07	2,445,741	9.20	
Total Expenses		1,460,739		4,876,920	233.87	5,162,104	5.85	5,838,429	13.10	
Operating Income		-952,257		1,222,510		1,246,929		-13,970		
Depreciation		0		0		0		0		
P.B.I.T.		-952,257		1,222,510		1,246,929		-13,970		
Interest Expense		0		0		0		0		
Adjustments - Gain (Loss)		0		0		0		0		
Pre-tax Profit		-952,257		1,222,510		1,246,929		-13,970		
Canadian Programming Expenses										
Acquisition of rights		41,942		54,138	29.08	63,107	16.57	143,823	127.90	
Script & concept		0		0		0		0		
Filler Programming + Program Production		24,902		314,490	>999±	339,343	7.90	326,610	-3.75	
Investment in Programming		0		0		0		0		
Total Canadian Programming		66,844		368,628	451.48	402,450	9.18	470,433	16.89	
Canadian Programming/Revenue (%)		13.15		6.04		6.28		8.08		
Total Remuneration (\$)		368,987		1,223,382	231.55	928,357	-24.12	853,733	-8.04	
Average Staff Count		3		14	366.67	10	-28.57	9	-10.00	
Average Remuneration (\$)		122,996		87,384	-28.95	92,836	6.24	94,859	2.18	
Subscribers		274,023		2,991,975	991.87	2,906,056	-2.87	2,748,145	-5.43	
Profitability (%)										
Operating Margin		-187.3		20.0		19.5		-0.2		
P.B.I.T. Margin		-187.3		20.0		19.5		-0.2		
Pre-tax Margin		-187.3		20.0		19.5		-0.2		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
305424294 National Geographic Channel	NGC Channel Inc.			Shaw Communications Inc.			Specialty (category B service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	8,261,596	7,861,161	-4.85	8,879,756	12.96	9,132,062	2.84	8,948,752	-2.01	2.0
DTH revenue	3,201,751	3,533,198	10.35	4,655,095	31.75	4,801,280	3.14	4,417,728	-7.99	8.4
Local advertising revenue	0	0		0		0		0		
National advertising revenue	8,469,653	11,222,074	32.50	12,010,234	7.02	13,434,211	11.86	13,575,823	1.05	12.5
Other revenue	0	0		1		0	-100.00	0		
Total Revenue	19,933,000	22,616,433	13.46	25,545,086	12.95	27,367,553	7.13	26,942,303	-1.55	7.8
Expenses										
Programming and Production	3,070,153	3,285,240	7.01	3,719,241	13.21	4,460,045	19.92	4,557,875	2.19	10.4
Technical	698,961	730,957	4.58	706,709	-3.32	578,268	-18.17	628,566	8.70	-2.6
Sales and Promotion	353,114	800,696	126.75	1,073,972	34.13	246,414	-77.06	174,090	-29.35	-16.2
Administration and General	3,670,450	3,658,999	-0.31	3,591,628	-1.84	3,719,636	3.56	4,241,650	14.03	3.7
Total Expenses	7,792,678	8,475,892	8.77	9,091,550	7.26	9,004,363	-0.96	9,602,181	6.64	5.4
Operating Income	12,140,322	14,140,541		16,453,536		18,363,190		17,340,122		
Depreciation	0	-5,981		0	-100.00	0		0		
P.B.I.T.	12,140,322	14,146,522		16,453,536		18,363,190		17,340,122		
Interest Expense	-11,492	0	-100.00	-13,114		-21,856	66.66	-31,346	43.42	
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	12,151,814	14,146,522		16,466,650		18,385,046		17,371,468		
Canadian Programming Expenses										
Acquisition of rights	352,476	383,422	8.78	544,562	42.03	971,875	78.47	962,270	-0.99	28.5
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	483,058	561,595	16.26	572,940	2.02	574,377	0.25	431,639	-24.85	-2.8
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	835,534	945,017	13.10	1,117,502	18.25	1,546,252	38.37	1,393,909	-9.85	13.7
Canadian Programming/Revenue (%)	4.19	4.18		4.37		5.65		5.17		
Total Remuneration (\$)	900,968	1,327,814	47.38	1,208,924	-8.95	1,159,777	-4.07	1,087,553	-6.23	4.8
Average Staff Count	12	16	33.33	14	-12.50	13	-7.14	12	-7.69	
Average Remuneration (\$)	75,081	82,988	10.53	86,352	4.05	89,214	3.31	90,629	1.59	4.8
Subscribers	6,360,612	6,480,322	1.88	7,125,246	9.95	5,615,325	-21.19	5,053,294	-10.01	-5.6
Profitability (%)										
Operating Margin	60.9	62.5		64.4		67.1		64.4		
P.B.I.T. Margin	60.9	62.5		64.4		67.1		64.4		
Pre-tax Margin	61.0	62.5		64.5		67.2		64.5		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305425440	NBA TV (Canada) - (formerly Raptors NBA TV)	Toronto Raptors Network Ltd.	8047286 Canada Inc.	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	8,261,595	8,471,430	2.54	8,738,470	3.15	8,162,047	-6.60	7,913,388	-3.05	-1.1
Expenses										
Programming and Production	1,935,961	2,098,169	8.38	2,045,954	-2.49	2,156,315	5.39	2,249,205	4.31	3.8
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0		0		0		0		
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	438,158	540,550	23.37	389,319	-27.98	792,578	103.58	568,147	-28.32	6.7
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	438,158	540,550	23.37	389,319	-27.98	792,578	103.58	568,147	-28.32	6.7
Canadian Programming/Revenue (%)	5.30	6.38		4.46		9.71		7.18		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535427068 Nickelodeon (formerly YTV OneWorld)	4537459 Canada Inc.	Corus Entertainment Inc.	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	6,793,459	7,005,074	3.11	6,878,900	-1.80	6,460,041	-6.09	5,817,794	-9.94	-3.8
Expenses										
Programming and Production	1,532,269	2,257,365	47.32	2,312,582	2.45	2,305,808	-0.29	2,988,758	29.62	18.2
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	290,521	707,026	143.36	733,940	3.81	878,561	19.70	599,252	-31.79	19.8
Script & concept	8,593	61,416	614.72	70,660	15.05	61,677	-12.71	42,246	-31.50	48.9
Filler Programming + Program Production	104,836	225,794	115.38	203,685	-9.79	189,698	-6.87	174,198	-8.17	13.5
Investment in Programming	0	0		0		0		1,092,406		
Total Canadian Programming	403,950	994,236	146.13	1,008,285	1.41	1,129,936	12.07	1,908,102	68.87	47.4
Canadian Programming/Revenue (%)	5.95	14.19		14.66		17.49		32.80		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner		Type		Year		
535427878 Northwestel Inc., Yellowknife	Northwestel Inc.			BCE Inc.		Video-on-Demand		2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	782,133	896,614	14.64	819,178	-8.64	775,188	-5.37	799,605	3.15	0.6
DTH revenue	0	0		0		0		0		
Local advertising revenue	111,916	122,808	9.73	115,250	-6.15	74,714	-35.17	67,262	-9.97	-12.0
National advertising revenue	0	0		0		0		0		
Other revenue	0	0		0		0		0		
Total Revenue	894,049	1,019,422	14.02	934,428	-8.34	849,902	-9.05	866,867	2.00	-0.8
Expenses										
Programming and Production	648,595	660,845	1.89	465,585	-29.55	431,162	-7.39	552,422	28.12	-3.9
Technical	0	0		197,483		323,468	63.80	224,172	-30.70	
Sales and Promotion	87,808	87,220	-0.67	51,644	-40.79	21,754	-57.88	38,064	74.97	-18.9
Administration and General	54,100	54,100	0.00	130,952	142.06	116,661	-10.91	240,822	106.43	45.3
Total Expenses	790,503	802,165	1.48	845,664	5.42	893,045	5.60	1,055,480	18.19	7.5
Operating Income	103,546	217,257		88,764		-43,143		-188,613		
Depreciation	243,187	243,187	0.00	81,467	-66.50	114,981	41.14	164,178	42.79	-9.4
P.B.I.T.	-139,641	-25,930		7,297		-158,124		-352,791		
Interest Expense	0	0		0		12,899		18,417	42.78	
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	-139,641	-25,930		7,297		-171,023		-371,208		
Canadian Programming Expenses										
Acquisition of rights	12,385	20,221	63.27	0	-100.00	0		0		-100.0
Script & concept	64,131	54,037	-15.74	0	-100.00	0		0		-100.0
Filler Programming + Program Production	351,025	298,638	-14.92	0	-100.00	0		0		-100.0
Investment in Programming	0	0		465,585		0	-100.00	0		
Total Canadian Programming	427,541	372,896	-12.78	465,585	24.86	0	-100.00	0		-100.0
Canadian Programming/Revenue (%)	47.82	36.58		49.83		0.00		0.00		
Total Remuneration (\$)	178,030	178,030	0.00	286,266	60.80	298,607	4.31	217,621	-27.12	5.2
Average Staff Count	1.5	1.5	0.00	1.85	23.33	1.85	0.00	2	8.11	
Average Remuneration (\$)	118,687	118,687	0.00	154,738	30.38	161,409	4.31	108,811	-32.59	-2.2
Subscribers										
Profitability (%)										
Operating Margin	11.6	21.3		9.5		-5.1		-21.8		
P.B.I.T. Margin	-15.6	-2.5		0.8		-18.6		-40.7		
Pre-tax Margin	-15.6	-2.5		0.8		-20.1		-42.8		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535435532 Novus Entertainment Inc., Vancouver	Novus Entertainment Inc.	503161 British Columbia Ltd.	Video-on-Demand	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue								70,157		
DTH revenue								0		
Local advertising revenue								0		
National advertising revenue								0		
Other revenue								0		
Total Revenue								70,157		
Expenses										
Programming and Production								88,036		
Technical								20,719		
Sales and Promotion								0		
Administration and General								61,236		
Total Expenses								169,991		
Operating Income								-99,834		
Depreciation								92,201		
P.B.I.T.								-192,035		
Interest Expense								0		
Adjustments - Gain (Loss)								0		
Pre-tax Profit								-192,035		
Canadian Programming Expenses										
Acquisition of rights								8,803		
Script & concept								0		
Filler Programming + Program Production								0		
Investment in Programming								0		
Total Canadian Programming								8,803		
Canadian Programming/Revenue (%)								12.55		
Total Remuneration (\$)								61,236		
Average Staff Count								1		
Average Remuneration (\$)								61,236		
Subscribers										
Profitability (%)										
Operating Margin								-142.3		
P.B.I.T. Margin								-273.7		
Pre-tax Margin								-273.7		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year						
535433015 NTD Television	New Tang Dynasty Television	New Tang Dynasty Television	Specialty (category B service)	2015						
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue				4,646,174		791,780	-82.96	1,881,031	137.57	
Expenses										
Programming and Production				4,218,936		1,292,224	-69.37	1,621,810	25.51	
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights				4,193,936		946,009	-77.44	1,621,810	71.44	
Script & concept				0		0		0		
Filler Programming + Program Production				0		0		0		
Investment in Programming				0		0		0		
Total Canadian Programming				4,193,936		946,009	-77.44	1,621,810	71.44	
Canadian Programming/Revenue (%)				90.27		119.48		86.22		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year						
535420385 NuevoMundo Television (NMTV)	NMTV inc.	NMTV inc.	Specialty (category B service)	2014						
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	168,264	218,564	29.89	632,197	189.25	364,694	-42.31		-100.00	
Expenses										
Programming and Production	209,658	238,692	13.85	151,438	-36.56	256,973	69.69		-100.00	
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0		0		0				
Script & concept	0	0		0		0				
Filler Programming + Program Production	209,658	238,692	13.85	151,438	-36.56	0	-100.00			
Investment in Programming	0	0		0		0				
Total Canadian Programming	209,658	238,692	13.85	151,438	-36.56	0	-100.00			
Canadian Programming/Revenue (%)	124.60	109.21		23.95		0.00				
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
305417413 Odyssey (formerly OTN)	Odyssey Television Network Inc.			Maniatakos, Peter			Specialty (category A service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	780,105	1,101,694	41.22	1,123,864	2.01	1,041,453	-7.33	1,068,951	2.64	8.2
DTH revenue	919,798	885,737	-3.70	902,996	1.95	1,151,069	27.47	1,226,935	6.59	7.5
Local advertising revenue	114,295	122,350	7.05	136,278	11.38	138,177	1.39	98,888	-28.43	-3.6
National advertising revenue	0	0		5,897		91,285	>999±	63,750	-30.16	
Other revenue	0	0		0		0		0		
Total Revenue	1,814,198	2,109,781	16.29	2,169,035	2.81	2,421,984	11.66	2,458,524	1.51	7.9
Expenses										
Programming and Production	1,115,863	1,289,472	15.56	1,401,708	8.70	1,605,107	14.51	1,377,215	-14.20	5.4
Technical	118,382	131,643	11.20	115,700	-12.11	153,937	33.05	150,115	-2.48	6.1
Sales and Promotion	12,753	8,993	-29.48	19,135	112.78	58,080	203.53	18,556	-68.05	9.8
Administration and General	76,882	149,543	94.51	59,051	-60.51	86,544	46.56	110,331	27.49	9.5
Total Expenses	1,323,880	1,579,651	19.32	1,595,594	1.01	1,903,668	19.31	1,656,217	-13.00	5.8
Operating Income	490,318	530,130		573,441		518,316		802,307		
Depreciation	32,873	32,110	-2.32	24,333	-24.22	32,726	34.49	33,155	1.31	0.2
P.B.I.T.	457,445	498,020		549,108		485,590		769,152		
Interest Expense	1,165	12,294	955.28	5,157	-58.05	5,622	9.02	3,503	-37.69	
Adjustments - Gain (Loss)	0	5,234		-4,833	-192.34	0	-100.00	0		
Pre-tax Profit	456,280	490,960		539,118		479,968		765,649		
Canadian Programming Expenses										
Acquisition of rights	0	0		0		0		0		
Script & concept	50,000	50,000	0.00	50,000	0.00	50,000	0.00	50,000	0.00	0.0
Filler Programming + Program Production	626,896	762,279	21.60	762,183	-0.01	884,739	16.08	800,040	-9.57	6.3
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	676,896	812,279	20.00	812,183	-0.01	934,739	15.09	850,040	-9.06	5.9
Canadian Programming/Revenue (%)	37.31	38.50		37.44		38.59		34.58		
Total Remuneration (\$)	586,527	742,039	26.51	400,503	-46.03	502,939	25.58	424,049	-15.69	-7.8
Average Staff Count	10	10	0.00	10	0.00	10	0.00	10	0.00	
Average Remuneration (\$)	58,653	74,204	26.51	40,050	-46.03	50,294	25.58	42,405	-15.69	-7.8
Subscribers	20,158	22,083	9.55	22,520	1.98	24,148	7.23	22,177	-8.16	2.4
Profitability (%)										
Operating Margin	27.0	25.1		26.4		21.4		32.6		
P.B.I.T. Margin	25.2	23.6		25.3		20.0		31.3		
Pre-tax Margin	25.2	23.3		24.9		19.8		31.1		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year						
535433437 OTN 3	Greek National Television Network	Maniatakos, Peter	Specialty (category B service)	2015						
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue		182,395		819,669	349.39	867,042	5.78	932,290	7.53	
Expenses										
Programming and Production		166,960		647,539	287.84	746,928	15.35	735,615	-1.51	
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights		0		0		0		0		
Script & concept		5,000		20,000	300.00	20,000	0.00	20,000	0.00	
Filler Programming + Program Production		14,215		70,206	393.89	87,195	24.20	154,023	76.64	
Investment in Programming		0		0		0		0		
Total Canadian Programming		19,215		90,206	369.46	107,195	18.83	174,023	62.34	
Canadian Programming/Revenue (%)		10.53		11.01		12.36		18.67		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
305417314 Outdoor Life Network (OLN)	Rogers Media Inc.			Rogers Communications Inc.			Specialty (category A service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	6,865,594	6,531,687	-4.86	7,158,267	9.59	7,213,013	0.76	7,573,725	5.00	2.5
DTH revenue	2,539,113	2,291,986	-9.73	2,956,619	29.00	3,068,094	3.77	3,239,781	5.60	6.3
Local advertising revenue	0	0		0		0		0		
National advertising revenue	12,332,026	11,287,743	-8.47	12,401,589	9.87	9,595,061	-22.63	9,245,575	-3.64	-7.0
Other revenue	192,150	25,964	-86.49	2,333	-91.01	70,908	>999±	0	-100.00	-100.0
Total Revenue	21,928,883	20,137,380	-8.17	22,518,808	11.83	19,947,076	-11.42	20,059,081	0.56	-2.2
Expenses										
Programming and Production	9,571,974	10,858,022	13.44	11,313,325	4.19	14,006,518	23.81	9,479,352	-32.32	-0.2
Technical	547,335	559,300	2.19	606,600	8.46	485,888	-19.90	513,468	5.68	-1.6
Sales and Promotion	1,389,848	545,786	-60.73	446,365	-18.22	292,078	-34.57	562,213	92.49	-20.3
Administration and General	1,472,432	1,431,741	-2.76	1,498,967	4.70	1,153,728	-23.03	1,325,246	14.87	-2.6
Total Expenses	12,981,589	13,394,849	3.18	13,865,257	3.51	15,938,212	14.95	11,880,279	-25.46	-2.2
Operating Income	8,947,294	6,742,531		8,653,551		4,008,864		8,178,802		
Depreciation	0	11,492		0	-100.00	0		0		
P.B.I.T.	8,947,294	6,731,039		8,653,551		4,008,864		8,178,802		
Interest Expense	0	2,412		0	-100.00	0		0		
Adjustments - Gain (Loss)	-2,725,589	0	-100.00	0		0		0		
Pre-tax Profit	6,221,705	6,728,627		8,653,551		4,008,864		8,178,802		
Canadian Programming Expenses										
Acquisition of rights	6,091,985	5,833,548	-4.24	6,502,329	11.46	7,712,146	18.61	6,167,055	-20.03	0.3
Script & concept	0	0		315,017		309,475	-1.76	0	-100.00	
Filler Programming + Program Production	937,841	1,442,560	53.82	1,432,763	-0.68	1,544,581	7.80	0	-100.00	-100.0
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	7,029,826	7,276,108	3.50	8,250,109	13.39	9,566,202	15.95	6,167,055	-35.53	-3.2
Canadian Programming/Revenue (%)	32.06	36.13		36.64		47.96		30.74		
Total Remuneration (\$)	2,979,399	1,977,660	-33.62	1,787,407	-9.62	1,455,031	-18.60	648,361	-55.44	-31.7
Average Staff Count	19	21	10.53	20	-4.76	13.8	-31.00	8	-42.03	
Average Remuneration (\$)	156,810	94,174	-39.94	89,370	-5.10	105,437	17.98	81,045	-23.13	-15.2
Subscribers	5,870,341	5,452,026	-7.13	5,429,000	-0.42	5,194,000	-4.33	4,960,000	-4.51	-4.1
Profitability (%)										
Operating Margin	40.8	33.5		38.4		20.1		40.8		
P.B.I.T. Margin	40.8	33.4		38.4		20.1		40.8		
Pre-tax Margin	28.4	33.4		38.4		20.1		40.8		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
305423973 OUTtv (formerly PrideVision)	OUTtv Network Inc.			OUT Broadcasting Corporation			Specialty (category A service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	1,080,230	1,997,254	84.89	3,119,560	56.19	3,090,991	-0.92	3,052,894	-1.23	29.7
DTH revenue	1,932,466	1,866,709	-3.40	1,867,411	0.04	1,848,171	-1.03	1,739,296	-5.89	-2.6
Local advertising revenue	0	0		0		0		0		
National advertising revenue	173,567	81,228	-53.20	102,712	26.45	184,743	79.87	247,191	33.80	9.2
Other revenue	83,191	28,412	-65.85	143,327	404.46	747,886	421.80	121,200	-83.79	9.9
Total Revenue	3,269,454	3,973,603	21.54	5,233,010	31.69	5,871,791	12.21	5,160,581	-12.11	12.1
Expenses										
Programming and Production	1,908,791	2,209,186	15.74	2,804,268	26.94	2,797,191	-0.25	2,539,796	-9.20	7.4
Technical	886,118	890,651	0.51	943,201	5.90	1,082,044	14.72	790,893	-26.91	-2.8
Sales and Promotion	162,038	356,169	119.81	575,945	61.71	564,295	-2.02	448,502	-20.52	29.0
Administration and General	334,401	337,473	0.92	622,779	84.54	880,412	41.37	1,115,029	26.65	35.1
Total Expenses	3,291,348	3,793,479	15.26	4,946,193	30.39	5,323,942	7.64	4,894,220	-8.07	10.4
Operating Income	-21,894	180,124		286,817		547,849		266,361		
Depreciation	29,732	24,581	-17.32	23,441	-4.64	32,311	37.84	1,322,830	>999±	158.3
P.B.I.T.	-51,626	155,543		263,376		515,538		-1,056,469		
Interest Expense	35,832	40,840	13.98	46,476	13.80	56,228	20.98	51,344	-8.69	
Adjustments - Gain (Loss)	-5,597	0	-100.00	-29,207		0	-100.00	0		
Pre-tax Profit	-93,055	114,703		187,693		459,310		-1,107,813		
Canadian Programming Expenses										
Acquisition of rights	784,255	760,095	-3.08	692,394	-8.91	1,891,515	173.18	1,575,956	-16.68	19.1
Script & concept	0	0		0		155,200		0	-100.00	
Filler Programming + Program Production	675,620	838,965	24.18	1,209,535	44.17	396,566	-67.21	513,929	29.59	-6.6
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	1,459,875	1,599,060	9.53	1,901,929	18.94	2,443,281	28.46	2,089,885	-14.46	9.4
Canadian Programming/Revenue (%)	44.65	40.24		36.34		41.61		40.50		
Total Remuneration (\$)	528,007	509,419	-3.52	710,466	39.47	848,561	19.44	1,249,382	47.24	24.0
Average Staff Count	7	8	14.29	10	25.00	11	10.00	13	18.18	
Average Remuneration (\$)	75,430	63,677	-15.58	71,047	11.57	77,142	8.58	96,106	24.58	6.2
Subscribers	630,929	939,200	48.86	1,026,169	9.26	990,300	-3.50	914,962	-7.61	9.7
Profitability (%)										
Operating Margin	-0.7	4.5		5.5		9.3		5.2		
P.B.I.T. Margin	-1.6	3.9		5.0		8.8		-20.5		
Pre-tax Margin	-2.8	2.9		3.6		7.8		-21.5		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year						
305417257 OWN: The Oprah Winfrey Network (formerly OWN; formerly VIVA)	OWN Inc.	Corus Entertainment Inc.	Specialty (category A service)	2015						
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	14,880,817	14,184,122	-4.68	14,449,890	1.87	14,611,236	1.12	16,823,415	15.14	3.1
DTH revenue	5,187,718	6,011,729	15.88	5,892,083	-1.99	5,540,076	-5.97	5,258,447	-5.08	0.3
Local advertising revenue	0	0		0		0		0		
National advertising revenue	6,587,072	7,904,731	20.00	9,065,868	14.69	8,147,606	-10.13	6,180,705	-24.14	-1.6
Other revenue	43,235	95,114	119.99	96,063	1.00	203,023	111.34	338,105	66.54	67.2
Total Revenue	26,698,842	28,195,696	5.61	29,503,904	4.64	28,501,941	-3.40	28,600,672	0.35	1.7
Expenses										
Programming and Production	9,328,566	13,721,076	47.09	18,593,690	35.51	20,562,282	10.59	21,342,152	3.79	23.0
Technical	501,084	484,888	-3.23	448,958	-7.41	413,858	-7.82	457,080	10.44	-2.3
Sales and Promotion	3,401,330	2,196,914	-35.41	644,463	-70.67	167,205	-74.06	205,850	23.11	-50.4
Administration and General	3,000,079	3,251,485	8.38	3,033,430	-6.71	2,631,514	-13.25	1,698,505	-35.46	-13.3
Total Expenses	16,231,059	19,654,363	21.09	22,720,541	15.60	23,774,859	4.64	23,703,587	-0.30	9.9
Operating Income	10,467,783	8,541,333		6,783,363		4,727,082		4,897,085		
Depreciation	30,968	1,066,773	>999±	1,171,257	9.79	897,215	-23.40	809,775	-9.75	126.1
P.B.I.T.	10,436,815	7,474,560		5,612,106		3,829,867		4,087,310		
Interest Expense	755,128	1,396,650	84.96	1,022,576	-26.78	1,233,990	20.67	1,126,024	-8.75	
Adjustments - Gain (Loss)	-1,198,481	1,146,331	-195.65	231,856	-79.77	1,511,952	552.11	1,574,724	4.15	
Pre-tax Profit	8,483,206	7,224,241		4,821,386		4,107,829		4,536,010		
Canadian Programming Expenses										
Acquisition of rights	4,848,839	5,199,645	7.23	6,247,421	20.15	5,730,767	-8.27	4,354,026	-24.02	-2.7
Script & concept	203,637	285,898	40.40	414,826	45.10	415,957	0.27	224,489	-46.03	2.5
Filler Programming + Program Production	619,309	884,924	42.89	893,038	0.92	735,081	-17.69	857,743	16.69	8.5
Investment in Programming	664,116	451,996	-31.94	103,600	-77.08	0	-100.00	1,225,283		16.6
Total Canadian Programming	6,335,901	6,822,463	7.68	7,658,885	12.26	6,881,805	-10.15	6,661,541	-3.20	1.3
Canadian Programming/Revenue (%)	23.73	24.20		25.96		24.15		23.29		
Total Remuneration (\$)	1,758,669	1,323,255	-24.76	1,167,216	-11.79	744,411	-36.22	480,050	-35.51	-27.7
Average Staff Count	29	28	-3.45	24	-14.29	23	-4.17	25	8.70	
Average Remuneration (\$)	60,644	47,259	-22.07	48,634	2.91	32,366	-33.45	19,202	-40.67	-25.0
Subscribers	5,967,663	6,219,356	4.22	6,157,269	-1.00	6,058,998	-1.60	6,066,765	0.13	0.4
Profitability (%)										
Operating Margin	39.2	30.3		23.0		16.6		17.1		
P.B.I.T. Margin	39.1	26.5		19.0		13.4		14.3		
Pre-tax Margin	31.8	25.6		16.3		14.4		15.9		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type			Year
535425161 Penthouse TV	Fifth Dimension Properties Inc.			Duncan, Stuart			Specialty (category B service)			2015
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	536,604	722,356	34.62	621,153	-14.01	538,393	-13.32	564,317	4.82	1.3
Expenses										
Programming and Production	143,080	202,391	41.45	167,643	-17.17	153,264	-8.58	158,312	3.29	2.6
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0		0		0		0		
Script & concept	32,536	47,558	46.17	39,887	-16.13	36,614	-8.21	37,886	3.47	3.9
Filler Programming + Program Production	97,607	142,676	46.17	119,662	-16.13	109,841	-8.21	113,657	3.47	3.9
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	130,143	190,234	46.17	159,549	-16.13	146,455	-8.21	151,543	3.47	3.9
Canadian Programming/Revenue (%)	24.25	26.34		25.69		27.20		26.85		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type			Year
535420062 Playmen (formerly HARDtv)	4510810 Canada Inc.			Fifth Dimension Properties Inc.			Specialty (category B service)			2015
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	120,536	132,489	9.92	43,406	-67.24	103,736	138.99	94,329	-9.07	-5.9
Expenses										
Programming and Production	59,522	78,344	31.62	0	-100.00	54,288		82,400	51.78	8.5
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	3,911	7,676	96.27	0	-100.00	0		0		-100.0
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	0		0		0		0		
Investment in Programming	0	0		0		43,848		65,920	50.34	
Total Canadian Programming	3,911	7,676	96.27	0	-100.00	43,848		65,920	50.34	102.6
Canadian Programming/Revenue (%)	3.24	5.79		0.00		42.27		69.88		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
535421284 Prise 2 (formerly Nostalgie)	Groupe TVA inc.			Les Placements Péladeau inc.			Specialty (category B service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	2,599,630	3,147,881	21.09	3,619,446	14.98	4,061,055	12.20	4,951,689	21.93	17.5
DTH revenue	2,045,183	2,085,280	1.96	2,159,215	3.55	2,241,673	3.82	1,635,674	-27.03	-5.4
Local advertising revenue	0	0		0		0		0		
National advertising revenue	768,797	834,449	8.54	1,542,815	84.89	2,097,628	35.96	2,398,141	14.33	32.9
Other revenue	8,826	44,657	405.97	95,517	113.89	85,933	-10.03	67,427	-21.54	66.3
Total Revenue	5,422,436	6,112,267	12.72	7,416,993	21.35	8,486,289	14.42	9,052,931	6.68	13.7
Expenses										
Programming and Production	3,036,172	3,378,301	11.27	3,939,191	16.60	4,724,022	19.92	4,813,974	1.90	12.2
Technical	524,504	715,982	36.51	579,667	-19.04	446,370	-23.00	337,389	-24.41	-10.4
Sales and Promotion	407,345	437,103	7.31	606,845	38.83	501,431	-17.37	896,966	78.88	21.8
Administration and General	109,929	94,724	-13.83	154,198	62.79	344,488	123.41	367,618	6.71	35.2
Total Expenses	4,077,950	4,626,110	13.44	5,279,901	14.13	6,016,311	13.95	6,415,947	6.64	12.0
Operating Income	1,344,486	1,486,157		2,137,092		2,469,978		2,636,984		
Depreciation	100,000	100,000	0.00	100,000	0.00	100,000	0.00	100,000	0.00	0.0
P.B.I.T.	1,244,486	1,386,157		2,037,092		2,369,978		2,536,984		
Interest Expense	105,000	200,792	91.23	206,191	2.69	163,741	-20.59	112,821	-31.10	
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	1,139,486	1,185,365		1,830,901		2,206,237		2,424,163		
Canadian Programming Expenses										
Acquisition of rights	1,068,329	1,282,418	20.04	1,987,047	54.95	3,048,537	53.42	3,441,773	12.90	34.0
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	0		0		0		0		
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	1,068,329	1,282,418	20.04	1,987,047	54.95	3,048,537	53.42	3,441,773	12.90	34.0
Canadian Programming/Revenue (%)	19.70	20.98		26.79		35.92		38.02		
Total Remuneration (\$)	167,717	222,443	32.63	160,272	-27.95	107,265	-33.07	235,032	119.11	8.8
Average Staff Count	2	2	0.00	2	0.00	2	0.00	2.16	8.00	
Average Remuneration (\$)	83,859	111,222	32.63	80,136	-27.95	53,633	-33.07	108,811	102.88	6.7
Subscribers	798,905	888,940	11.27	983,554	10.64	1,065,173	8.30	1,133,904	6.45	9.2
Profitability (%)										
Operating Margin	24.8	24.3		28.8		29.1		29.1		
P.B.I.T. Margin	23.0	22.7		27.5		27.9		28.0		
Pre-tax Margin	21.0	19.4		24.7		26.0		26.8		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535422240	ProSieBenSat.1 (formerly German TV)	Ethnic Channels Group Limited	Levin, Slava	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	125,133	63,839	-48.98	157,303	146.41	267,671	70.16	306,985	14.69	25.2
Expenses										
Programming and Production	54,897	53,090	-3.29	93,803	76.69	168,627	79.77	154,987	-8.09	29.6
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	3,444	2,876	-16.49	6,679	132.23	9,520	42.54	6,292	-33.91	16.3
Script & concept	4,592	3,835	-16.49	8,906	132.23	12,694	42.53	8,389	-33.91	16.3
Filler Programming + Program Production	14,923	12,462	-16.49	28,944	132.26	41,254	42.53	27,264	-33.91	16.3
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	22,959	19,173	-16.49	44,529	132.25	63,468	42.53	41,945	-33.91	16.3
Canadian Programming/Revenue (%)	18.35	30.03		28.31		23.71		13.66		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535437455	Public Affairs programming/coverage of the HOC proceedings	Cable Public Affairs Channel Inc.	Cable Public Affairs Channel Inc.	Specialty (category A service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue						11,685,082		11,550,827	-1.15	
DTH revenue						4,165,574		4,573,862	9.80	
Local advertising revenue						0		0		
National advertising revenue						0		0		
Other revenue						89,603		128,201	43.08	
Total Revenue						15,940,259		16,252,890	1.96	
Expenses										
Programming and Production						7,855,481		8,639,118	9.98	
Technical						1,862,547		2,085,460	11.97	
Sales and Promotion						1,636,807		1,560,403	-4.67	
Administration and General						1,405,225		1,498,453	6.63	
Total Expenses						12,760,060		13,783,434	8.02	
Operating Income						3,180,199		2,469,456		
Depreciation						1,396,555		2,071,160	48.30	
P.B.I.T.						1,783,644		398,296		
Interest Expense						0		5,839		
Adjustments - Gain (Loss)						3,639		5,276	44.98	
Pre-tax Profit						1,787,283		397,733		
Canadian Programming Expenses										
Acquisition of rights						0		0		
Script & concept						56,228		71,188	26.61	
Filler Programming + Program Production						7,787,515		8,492,511	9.05	
Investment in Programming						4,913		28,755	485.28	
Total Canadian Programming						7,848,656		8,592,454	9.48	
Canadian Programming/Revenue (%)						49.24		52.87		
Total Remuneration (\$)						6,009,354		7,227,422	20.27	
Average Staff Count						80		81.75	2.19	
Average Remuneration (\$)						75,117		88,409	17.69	
Subscribers						11,329,534		11,169,411	-1.41	
Profitability (%)										
Operating Margin						20.0		15.2		
P.B.I.T. Margin						11.2		2.5		
Pre-tax Margin						11.2		2.4		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year						
535422323 radX (formerly Rush HD)	Blue Ant Television Ltd.	Blue Ant Media Inc.	Specialty (category B service)	2015						
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	3,588,481	3,726,991	3.86	3,793,913	1.80	4,172,606	9.98	4,458,630	6.85	5.6
Expenses										
Programming and Production	863,196	1,646,142	90.70	1,351,663	-17.89	1,355,798	0.31	1,351,827	-0.29	11.9
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	454,554	497,051	9.35	410,615	-17.39	153,968	-62.50	287,944	87.02	-10.8
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	305,523		431,565	41.25	353,139	-18.17	474,636	34.40	
Investment in Programming	0	74,250		25,750	-65.32	0	-100.00	0		
Total Canadian Programming	454,554	876,824	92.90	867,930	-1.01	507,107	-41.57	762,580	50.38	13.8
Canadian Programming/Revenue (%)	12.67	23.53		22.88		12.15		17.10		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
205424063	RDS Info (formerly Réseau Info Sports (RIS))	Le Réseau des sports (RDS) inc.	BCE Inc.	Specialty (category A service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	5,500,792	5,228,011	-4.96	4,931,839	-5.67	4,747,215	-3.74	4,456,173	-6.13	-5.1
DTH revenue	3,360,280	2,555,873	-23.94	2,074,274	-18.84	1,932,421	-6.84	1,671,621	-13.50	-16.0
Local advertising revenue	0	0		0		0		0		
National advertising revenue	2,478,617	1,501,914	-39.41	1,261,213	-16.03	852,172	-32.43	727,889	-14.58	-26.4
Other revenue	0	0		0		0		0		
Total Revenue	11,339,689	9,285,798	-18.11	8,267,326	-10.97	7,531,808	-8.90	6,855,683	-8.98	-11.8
Expenses										
Programming and Production	6,085,930	9,991,567	64.17	9,800,305	-1.91	10,046,501	2.51	10,151,508	1.05	13.7
Technical	425,333	432,726	1.74	411,266	-4.96	411,261	0.00	411,414	0.04	-0.8
Sales and Promotion	427,609	635,363	48.59	604,944	-4.79	663,694	9.71	709,184	6.85	13.5
Administration and General	413,212	535,757	29.66	646,931	20.75	554,779	-14.24	414,124	-25.35	0.1
Total Expenses	7,352,084	11,595,413	57.72	11,463,446	-1.14	11,676,235	1.86	11,686,230	0.09	12.3
Operating Income	3,987,605	-2,309,615		-3,196,120		-4,144,427		-4,830,547		
Depreciation	0	0		0		0		0		
P.B.I.T.	3,987,605	-2,309,615		-3,196,120		-4,144,427		-4,830,547		
Interest Expense	0	0		0		0		0		
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	3,987,605	-2,309,615		-3,196,120		-4,144,427		-4,830,547		
Canadian Programming Expenses										
Acquisition of rights	859,634	124,942	-85.47	0	-100.00	0		0		-100.0
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	5,166,162	9,822,881	90.14	9,800,305	-0.23	10,046,501	2.51	10,151,508	1.05	18.4
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	6,025,796	9,947,823	65.09	9,800,305	-1.48	10,046,501	2.51	10,151,508	1.05	13.9
Canadian Programming/Revenue (%)	53.14	107.13		118.54		133.39		148.07		
Total Remuneration (\$)	3,651,902	0	-100.00	0		0		0		-100.0
Average Staff Count	37	0	-100.00	0		0		0		
Average Remuneration (\$)	98,700									
Subscribers	1,444,436	1,380,699	-4.41	1,277,144	-7.50	1,181,220	-7.51	1,116,565	-5.47	-6.2
Profitability (%)										
Operating Margin	35.2	-24.9		-38.7		-55.0		-70.5		
P.B.I.T. Margin	35.2	-24.9		-38.7		-55.0		-70.5		
Pre-tax Margin	35.2	-24.9		-38.7		-55.0		-70.5		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner		Type	Year			
535428892 Reality TV	Shaw Television Limited Partnership			Shaw Communications Inc.		Specialty (category B service)	2015			
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	1,009,677	1,424,014	41.04	0	-100.00	0		0		-100.0
DTH revenue	0	0		0		0		0		
Local advertising revenue	0	0		0		0		0		
National advertising revenue	1,352,656	423,859	-68.66	15,220	-96.41	0	-100.00	0		-100.0
Other revenue	0	0		0		0		0		
Total Revenue	2,362,333	1,847,873	-21.78	15,220	-99.18	0	-100.00	0		-100.0
Expenses										
Programming and Production	1,602,700	1,334,319	-16.75	282,866	-78.80	0	-100.00	0		-100.0
Technical	123,089	391,753	218.27	0	-100.00	0		0		-100.0
Sales and Promotion	590,224	202,336	-65.72	0	-100.00	0		0		-100.0
Administration and General	530,290	679,506	28.14	1,259	-99.81	0	-100.00	0		-100.0
Total Expenses	2,846,303	2,607,914	-8.38	284,125	-89.11	0	-100.00	0		-100.0
Operating Income	-483,970	-760,041		-268,905		0		0		
Depreciation	0	0		0		0		0		
P.B.I.T.	-483,970	-760,041		-268,905		0		0		
Interest Expense	101	0	-100.00	0		0		0		
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	-484,071	-760,041		-268,905		0		0		
Canadian Programming Expenses										
Acquisition of rights	83,864	96,257	14.78	54,879	-42.99	0	-100.00	0		-100.0
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	200,884		0	-100.00	0		0		
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	83,864	297,141	254.31	54,879	-81.53	0	-100.00	0		-100.0
Canadian Programming/Revenue (%)	3.55	16.08		360.57						
Total Remuneration (\$)	946,800	841,324	-11.14	0	-100.00	0		0		-100.0
Average Staff Count	16	11	-31.25	0	-100.00	0		0		
Average Remuneration (\$)	59,175	76,484	29.25							
Subscribers	1,137,228	1,128,567	-0.76	0	-100.00	0		0		-100.0
Profitability (%)										
Operating Margin	-20.5	-41.1		>999±						
P.B.I.T. Margin	-20.5	-41.1		>999±						
Pre-tax Margin	-20.5	-41.1		>999±						

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner		Type		Year		
305424731 Red Hot TV (Red Light District TV)	TEN Broadcasting Inc.			Duncan, Stuart		Specialty (category B service)		2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	2,333,945	2,368,510	1.48	2,427,212	2.48	2,326,211	-4.16	2,091,223	-10.10	-2.7
Expenses										
Programming and Production	923,391	930,548	0.78	954,494	2.57	948,080	-0.67	896,247	-5.47	-0.7
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	8,971	9,532	6.25	45,991	382.49	44,295	-3.69	48,902	10.40	52.8
Script & concept	141,513	105,938	-25.14	155,864	47.13	158,195	1.50	140,396	-11.25	-0.2
Filler Programming + Program Production	424,541	467,814	10.19	467,591	-0.05	474,585	1.50	421,187	-11.25	-0.2
Investment in Programming	8,013	5,567	-30.53	28,879	418.75	25,318	-12.33	21,921	-13.42	28.6
Total Canadian Programming	583,038	588,851	1.00	698,325	18.59	702,393	0.58	632,406	-9.96	2.1
Canadian Programming/Revenue (%)	24.98	24.86		28.77		30.19		30.24		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner		Type	Year					
305425599 Rewind (formerly Movieola)	Moviola: Short Film Channel Inc.	2308740 Ontario Inc.		Specialty (category B service)	2015					
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	2,327,368	2,163,744	-7.03	2,300,866	6.34	2,141,281	-6.94	2,282,141	6.58	-0.5
Expenses										
Programming and Production	977,855	467,573	-52.18	780,997	67.03	862,427	10.43	992,235	15.05	0.4
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	283,038	118,380	-58.18	246,133	107.92	132,768	-46.06	212,586	60.12	-6.9
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	318,029	144,523	-54.56	160,500	11.05	366,186	128.15	306,500	-16.30	-0.9
Investment in Programming	0	0		0		0		40,353		
Total Canadian Programming	601,067	262,903	-56.26	406,633	54.67	498,954	22.70	559,439	12.12	-1.8
Canadian Programming/Revenue (%)	25.83	12.15		17.67		23.30		24.51		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner		Type		Year		
305424137 Rogers on Demand	Rogers Communications Partnership			Rogers Communications Inc.		Video-on-Demand		2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	70,842,357	68,672,908	-3.06	58,950,209	-14.16	49,905,333	-15.34	47,289,175	-5.24	-9.6
DTH revenue	0	0		0		0		0		
Local advertising revenue	0	0		0		0		0		
National advertising revenue	0	0		0		0		0		
Other revenue	0	0		0		0		0		
Total Revenue	70,842,357	68,672,908	-3.06	58,950,209	-14.16	49,905,333	-15.34	47,289,175	-5.24	-9.6
Expenses										
Programming and Production	49,530,014	52,753,491	6.51	48,270,143	-8.50	48,562,853	0.61	44,780,263	-7.79	-2.5
Technical	314,063	282,813	-9.95	277,344	-1.93	362,785	30.81	452,256	24.66	9.5
Sales and Promotion	2,306,958	1,838,641	-20.30	1,091,281	-40.65	1,331,647	22.03	969,626	-27.19	-19.5
Administration and General	0	0		0		0		0		
Total Expenses	52,151,035	54,874,945	5.22	49,638,768	-9.54	50,257,285	1.25	46,202,145	-8.07	-3.0
Operating Income	18,691,322	13,797,963		9,311,441		-351,952		1,087,030		
Depreciation	15,221,000	20,148,000	32.37	20,678,000	2.63	19,573	-99.91	18,542	-5.27	-81.3
P.B.I.T.	3,470,322	-6,350,037		-11,366,559		-371,525		1,068,488		
Interest Expense	0	0		0		0		0		
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	3,470,322	-6,350,037		-11,366,559		-371,525		1,068,488		
Canadian Programming Expenses										
Acquisition of rights	0	0		0		4,985,599		5,147,463	3.25	
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	0		0		0		0		
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	0	0		0		4,985,599		5,147,463	3.25	
Canadian Programming/Revenue (%)	0.00	0.00		0.00		9.99		10.89		
Total Remuneration (\$)	314,000	282,813	-9.93	277,344	-1.93	362,785	30.81	452,256	24.66	9.6
Average Staff Count	3.4	3	-11.76	0	-100.00	3		3.7	23.33	
Average Remuneration (\$)	92,353	94,271	2.08			120,928		122,231	1.08	7.3
Subscribers										
Profitability (%)										
Operating Margin	26.4	20.1		15.8		-0.7		2.3		
P.B.I.T. Margin	4.9	-9.2		-19.3		-0.7		2.3		
Pre-tax Margin	4.9	-9.2		-19.3		-0.7		2.3		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535417671	RTVi+ (formerly Centre TV & previously Russian TV Two)	Ethnic Channels Group Limited	Levin, Slava	Specialty (category B service)	2012

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	504,285	338,353	-32.90	-100.00						
Expenses										
Programming and Production	222,137	277,762	25.04	-100.00						
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	18,973	15,424	-18.71	-100.00						
Script & concept	25,297	20,565	-18.71	-100.00						
Filler Programming + Program Production	82,215	66,837	-18.70	-100.00						
Investment in Programming	0	0								
Total Canadian Programming	126,485	102,826	-18.70	-100.00						
Canadian Programming/Revenue (%)	25.08	30.39								
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year						
535417663 RTVi (formerly Russian TV One)	Ethnic Channels Group Limited	Levin, Slava	Specialty (category B service)	2015						
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	982,042	589,231	-40.00	426,233	-27.66	341,824	-19.80	336,641	-1.52	-23.5
Expenses										
Programming and Production	553,072	297,756	-46.16	200,681	-32.60	192,798	-3.93	162,043	-15.95	-26.4
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	52,200	17,353	-66.76	11,648	-32.88	10,796	-7.31	6,500	-39.79	-40.6
Script & concept	69,601	23,137	-66.76	15,531	-32.87	14,394	-7.32	8,667	-39.79	-40.6
Filler Programming + Program Production	226,202	75,196	-66.76	50,476	-32.87	46,781	-7.32	28,167	-39.79	-40.6
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	348,003	115,686	-66.76	77,655	-32.87	71,971	-7.32	43,334	-39.79	-40.6
Canadian Programming/Revenue (%)	35.44	19.63		18.22		21.05		12.87		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year						
535426044 Sahara Filmy	Soundview Entertainment Inc.	Soundview Broadcasting Canada Ltd.	Specialty (category B service)	2014						
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	55,551	50,506	-9.08	42,686	-15.48	30,391	-28.80		-100.00	
Expenses										
Programming and Production	41,090	13,238	-67.78	36,283	174.08	25,833	-28.80		-100.00	
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0		0		0				
Script & concept	0	0		0		0				
Filler Programming + Program Production	6,500	3,200	-50.77	3,000	-6.25	3,000	0.00		-100.00	
Investment in Programming	0	0		0		0				
Total Canadian Programming	6,500	3,200	-50.77	3,000	-6.25	3,000	0.00		-100.00	
Canadian Programming/Revenue (%)	11.70	6.34		7.03		9.87				
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type			Year
305428436 Salt & Light (Inner Peace Television Network)	Salt and Light Catholic Media Foundation			Salt and Light Catholic Media Foundation			Specialty (category B service)			2015
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	3,273,709	3,336,833	1.93	3,114,175	-6.67	3,949,855	26.83	2,978,117	-24.60	-2.3
Expenses										
Programming and Production	1,208,347	927,483	-23.24	1,247,254	34.48	946,269	-24.13	1,107,774	17.07	-2.2
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0		0		0		0		
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	1,189,630	908,654	-23.62	1,226,271	34.95	930,617	-24.11	1,076,907	15.72	-2.5
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	1,189,630	908,654	-23.62	1,226,271	34.95	930,617	-24.11	1,076,907	15.72	-2.5
Canadian Programming/Revenue (%)	36.34	27.23		39.38		23.56		36.16		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535423230	Saskatchewan Telecommunications, Regina	Saskatchewan Telecommunications	Saskatchewan Telecommunications	Pay-per-view programming	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	959,948	1,042,381	8.59	1,069,703	2.62	906,083	-15.30	1,181,022	30.34	5.3
DTH revenue	0	0		0		0		0		
Local advertising revenue	0	0		0		0		0		
National advertising revenue	0	0		0		0		0		
Other revenue	2,387,881	5,282,099	121.20	3,685,442	-30.23	6,654,773	80.57	5,789,056	-13.01	24.8
Total Revenue	3,347,829	6,324,480	88.91	4,755,145	-24.81	7,560,856	59.00	6,970,078	-7.81	20.1
Expenses										
Programming and Production	2,974,298	6,249,387	110.11	4,668,220	-25.30	7,560,406	61.95	6,676,262	-11.69	22.4
Technical	46,015	63,206	37.36	34,288	-45.75	32,415	-5.46	42,730	31.82	-1.8
Sales and Promotion	0	0		0		0		0		
Administration and General	63,321	99,956	57.86	101,524	1.57	91,278	-10.09	73,249	-19.75	3.7
Total Expenses	3,083,634	6,412,549	107.95	4,804,032	-25.08	7,684,099	59.95	6,792,241	-11.61	21.8
Operating Income	264,195	-88,069		-48,887		-123,243		177,837		
Depreciation	0	0		0		0		0		
P.B.I.T.	264,195	-88,069		-48,887		-123,243		177,837		
Interest Expense	0	0		0		0		0		
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	264,195	-88,069		-48,887		-123,243		177,837		
Canadian Programming Expenses										
Acquisition of rights	33,085	0	-100.00	0		0		34,854		1.3
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	0		0		0		0		
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	33,085	0	-100.00	0		0		34,854		1.3
Canadian Programming/Revenue (%)	0.99	0.00		0.00		0.00		0.50		
Total Remuneration (\$)	15,323	47,837	212.19	48,038	0.42	45,974	-4.30	14,198	-69.12	-1.9
Average Staff Count	0.5	0.5	0.00	0.5	0.00	0.5	0.00	0.25	-50.00	
Average Remuneration (\$)	30,646	95,674	212.19	96,076	0.42	91,948	-4.30	56,792	-38.23	16.7
Subscribers	88,452	93,295	5.48	95,649	2.52	100,099	4.65	101,807	1.71	3.6
Profitability (%)										
Operating Margin	7.9	-1.4		-1.0		-1.6		2.6		
P.B.I.T. Margin	7.9	-1.4		-1.0		-1.6		2.6		
Pre-tax Margin	7.9	-1.4		-1.0		-1.6		2.6		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner		Type	Year					
535417704 SBTN (formerly Vietnamese TV)	Ethnic Channels Group Limited	Levin, Slava		Specialty (category B service)	2015					
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	113,495	126,859	11.77	158,228	24.73	160,583	1.49	162,452	1.16	9.4
Expenses										
Programming and Production	43,583	76,014	74.41	83,939	10.43	100,390	19.60	96,936	-3.44	22.1
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	3,217	5,680	76.56	3,977	-29.98	3,751	-5.68	2,736	-27.06	-4.0
Script & concept	4,289	7,574	76.59	5,303	-29.98	5,001	-5.69	3,648	-27.05	-4.0
Filler Programming + Program Production	13,939	24,614	76.58	17,234	-29.98	16,254	-5.69	11,858	-27.05	-4.0
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	21,445	37,868	76.58	26,514	-29.98	25,006	-5.69	18,242	-27.05	-4.0
Canadian Programming/Revenue (%)	18.90	29.85		16.76		15.57		11.23		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535423389	Seaside Communications Inc., Reserve Mines	Seaside Communications Inc.	Oceanside Communication Holdings Inc.	Video-on-Demand	2013

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	6,692,515	6,952,949	3.89	-100.00						
DTH revenue	0	0								
Local advertising revenue	135,058	129,771	-3.91	-100.00						
National advertising revenue	0	0								
Other revenue	1,163,257	1,036,976	-10.86	-100.00						
Total Revenue	7,990,830	8,119,696	1.61	-100.00						
Expenses										
Programming and Production	2,292,839	2,368,079	3.28	-100.00						
Technical	2,518,065	1,942,267	-22.87	-100.00						
Sales and Promotion	324,974	477,897	47.06	-100.00						
Administration and General	1,478,526	1,709,424	15.62	-100.00						
Total Expenses	6,614,404	6,497,667	-1.76	-100.00						
Operating Income	1,376,426	1,622,029								
Depreciation	1,045,317	984,794	-5.79	-100.00						
P.B.I.T.	331,109	637,235								
Interest Expense	620,179	707,338	14.05	-100.00						
Adjustments - Gain (Loss)	4,782,429	512,500	-89.28	0	-100.00					
Pre-tax Profit	4,493,359	442,397		0						
Canadian Programming Expenses										
Acquisition of rights	0	0								
Script & concept	0	0								
Filler Programming + Program Production	170,878	0	-100.00							
Investment in Programming	0	0								
Total Canadian Programming	170,878	0	-100.00							
Canadian Programming/Revenue (%)	2.14	0.00								
Total Remuneration (\$)	1,944,014	1,988,404	2.28	-100.00						
Average Staff Count	31	45	45.16	-100.00						
Average Remuneration (\$)	62,710	44,187	-29.54	-100.00						
Subscribers										
Profitability (%)										
Operating Margin	17.2	20.0								
P.B.I.T. Margin	4.1	7.8								
Pre-tax Margin	56.2	5.4								

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
205421564 Séries+	8504652 Canada Inc.			Corus Entertainment Inc.			Specialty (category A service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	9,055,881	9,147,987	1.02	9,629,343	5.26	10,419,953	8.21	9,468,386	-9.13	1.1
DTH revenue	2,990,575	3,022,197	1.06	3,434,738	13.65	3,509,951	2.19	4,416,509	25.83	10.2
Local advertising revenue	0	0		0		0		0		
National advertising revenue	17,884,804	18,405,372	2.91	19,612,951	6.56	19,475,134	-0.70	15,814,539	-18.80	-3.0
Other revenue	0	0		0		842		138,670	>999±	
Total Revenue	29,931,260	30,575,556	2.15	32,677,032	6.87	33,405,880	2.23	29,838,104	-10.68	-0.1
Expenses										
Programming and Production	9,006,943	9,246,058	2.65	9,389,530	1.55	7,747,589	-17.49	8,028,887	3.63	-2.8
Technical	829,933	763,077	-8.06	774,382	1.48	1,553,250	100.58	445,035	-71.35	-14.4
Sales and Promotion	1,572,254	1,836,926	16.83	1,379,436	-24.91	1,819,210	31.88	1,818,386	-0.05	3.7
Administration and General	2,152,421	2,104,733	-2.22	2,107,047	0.11	2,893,064	37.30	1,497,664	-48.23	-8.7
Total Expenses	13,561,551	13,950,794	2.87	13,650,395	-2.15	14,013,113	2.66	11,789,972	-15.86	-3.4
Operating Income	16,369,709	16,624,762		19,026,637		19,392,767		18,048,132		
Depreciation	0	0		0		98,289		89,731	-8.71	
P.B.I.T.	16,369,709	16,624,762		19,026,637		19,294,478		17,958,401		
Interest Expense	0	0		0		-1,631		9,555,675	>999±	
Adjustments - Gain (Loss)	0	0		0		-115,609		501,775	-534.03	
Pre-tax Profit	16,369,709	16,624,762		19,026,637		19,180,500		8,904,501		
Canadian Programming Expenses										
Acquisition of rights	3,395,236	3,049,110	-10.19	2,675,927	-12.24	2,058,080	-23.09	2,846,341	38.30	-4.3
Script & concept	13,025	28,333	117.53	47,996	69.40	246,901	414.42	297,495	20.49	118.6
Filler Programming + Program Production	1,542,165	1,537,321	-0.31	1,457,214	-5.21	795,404	-45.42	674,742	-15.17	-18.7
Investment in Programming	0	0		0		1,083,135		0	-100.00	
Total Canadian Programming	4,950,426	4,614,764	-6.78	4,181,137	-9.40	4,183,520	0.06	3,818,578	-8.72	-6.3
Canadian Programming/Revenue (%)	16.54	15.09		12.80		12.52		12.80		
Total Remuneration (\$)	2,850,241	2,817,135	-1.16	2,839,792	0.80	1,227,540	-56.77	2,390,114	94.71	-4.3
Average Staff Count	27	28	3.70	28	0.00	17.39	-37.89	74	325.53	
Average Remuneration (\$)	105,564	100,612	-4.69	101,421	0.80	70,589	-30.40	32,299	-54.24	-25.6
Subscribers	2,098,941	2,088,135	-0.51	2,079,697	-0.40	1,478,608	-28.90	1,435,247	-2.93	-9.1
Profitability (%)										
Operating Margin	54.7	54.4		58.2		58.1		60.5		
P.B.I.T. Margin	54.7	54.4		58.2		57.8		60.2		
Pre-tax Margin	54.7	54.4		58.2		57.4		29.8		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner		Type	Year					
405424144 Shaw on Demand	Shaw Cablesystems (VCI) Limited	Shaw Communications Inc.		Video-on-Demand	2015					
405424144 Shaw on Demand	Shaw Communications Inc.	Shaw, JR		Video-on-Demand	2015					
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	73,828,608	70,076,710	-5.08	69,047,729	-1.47	69,247,726	0.29	62,055,625	-10.39	-4.3
DTH revenue	0	0		0		0		0		
Local advertising revenue	0	0		0		0		0		
National advertising revenue	0	0		0		0		0		
Other revenue	0	0		0		0		0		
Total Revenue	73,828,608	70,076,710	-5.08	69,047,729	-1.47	69,247,726	0.29	62,055,625	-10.39	-4.3
Expenses										
Programming and Production	44,171,298	44,151,362	-0.05	41,080,351	-6.96	42,235,064	2.81	38,744,572	-8.26	-3.2
Technical	0	0		0		0		0		
Sales and Promotion	0	0		0		0		0		
Administration and General	8,363,433	8,296,516	-0.80	8,116,600	-2.17	8,326,689	2.59	8,149,648	-2.13	-0.7
Total Expenses	52,534,731	52,447,878	-0.17	49,196,951	-6.20	50,561,753	2.77	46,894,220	-7.25	-2.8
Operating Income	21,293,877	17,628,832		19,850,778		18,685,973		15,161,405		
Depreciation	12,500,000	15,000,000	20.00	15,267,000	1.78	15,267,000	0.00	15,000,000	-1.75	4.7
P.B.I.T.	8,793,877	2,628,832		4,583,778		3,418,973		161,405		
Interest Expense	0	0		0		0		0		
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	8,793,877	2,628,832		4,583,778		3,418,973		161,405		
Canadian Programming Expenses										
Acquisition of rights	0	0		0		0		0		
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	0		0		0		0		
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	0	0		0		0		0		
Canadian Programming/Revenue (%)	0.00	0.00		0.00		0.00		0.00		
Total Remuneration (\$)	0	0		0		0		0		
Average Staff Count	0	0		0		0		0		
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin	28.8	25.2		28.7		27.0		24.4		
P.B.I.T. Margin	11.9	3.8		6.6		4.9		0.3		
Pre-tax Margin	11.9	3.8		6.6		4.9		0.3		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year
405416430 Shaw Pay-Per-View (formerly Allarcom)	Shaw Pay-Per-View Ltd.	Shaw Communications Inc.	Pay-per-view Direct-to-Home	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	25,141,491	20,728,298	-17.55	17,963,434	-13.34	14,373,818	-19.98	14,246,852	-0.88	-13.2
DTH revenue	0	0		0		0		0		
Local advertising revenue	0	0		0		0		0		
National advertising revenue	0	0		0		0		0		
Other revenue	0	0		0		0		0		
Total Revenue	25,141,491	20,728,298	-17.55	17,963,434	-13.34	14,373,818	-19.98	14,246,852	-0.88	-13.2
Expenses										
Programming and Production	20,300,262	16,499,555	-18.72	14,259,196	-13.58	11,190,749	-21.52	14,045,221	25.51	-8.8
Technical	0	0		0		0		0		
Sales and Promotion	1,269	158	-87.55	0	-100.00	0		0		-100.0
Administration and General	2,829,075	2,606,403	-7.87	2,924,998	12.22	2,988,569	2.17	3,097,745	3.65	2.3
Total Expenses	23,130,606	19,106,116	-17.40	17,184,194	-10.06	14,179,318	-17.49	17,142,966	20.90	-7.2
Operating Income	2,010,885	1,622,182		779,240		194,500		-2,896,114		
Depreciation	1,000,000	1,000,000	0.00	1,000,000	0.00	1,000,000	0.00	0	-100.00	-100.0
P.B.I.T.	1,010,885	622,182		-220,760		-805,500		-2,896,114		
Interest Expense	0	0		0		0		0		
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	1,010,885	622,182		-220,760		-805,500		-2,896,114		
Canadian Programming Expenses										
Acquisition of rights	0	0		0		0		0		
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	0		0		0		0		
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	0	0		0		0		0		
Canadian Programming/Revenue (%)	0.00	0.00		0.00		0.00		0.00		
Total Remuneration (\$)	0	0		0		0		0		
Average Staff Count	0	0		0		0		0		
Average Remuneration (\$)										
Subscribers	0	0		0		0		0		
Profitability (%)										
Operating Margin	8.0	7.8		4.3		1.4		-20.3		
P.B.I.T. Margin	4.0	3.0		-1.2		-5.6		-20.3		
Pre-tax Margin	4.0	3.0		-1.2		-5.6		-20.3		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
435408117	Shaw Pay-Per-View (formerly Home Theatre (pay-per-view))	Shaw Pay-Per-View Ltd.	Shaw Communications Inc.	Pay-per-view programming	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	0	0		0		0		0		
DTH revenue	9,986,769	6,866,422	-31.24	6,981,776	1.68	6,711,750	-3.87	6,294,149	-6.22	-10.9
Local advertising revenue	0	0		0		0		0		
National advertising revenue	0	0		0		0		0		
Other revenue	0	0		0		0		0		
Total Revenue	9,986,769	6,866,422	-31.24	6,981,776	1.68	6,711,750	-3.87	6,294,149	-6.22	-10.9
Expenses										
Programming and Production	7,662,163	5,672,275	-25.97	5,685,319	0.23	5,131,554	-9.74	4,534,790	-11.63	-12.3
Technical	0	0		0		0		0		
Sales and Promotion	576	34,051	>999±	0	-100.00	0		0		-100.0
Administration and General	1,285,345	1,173,562	-8.70	1,126,822	-3.98	1,357,808	20.50	1,376,677	1.39	1.7
Total Expenses	8,948,084	6,879,888	-23.11	6,812,141	-0.98	6,489,362	-4.74	5,911,467	-8.91	-9.8
Operating Income	1,038,685	-13,466		169,635		222,388		382,682		
Depreciation	0	0		0		0		0		
P.B.I.T.	1,038,685	-13,466		169,635		222,388		382,682		
Interest Expense	0	0		0		0		0		
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	1,038,685	-13,466		169,635		222,388		382,682		
Canadian Programming Expenses										
Acquisition of rights	0	0		0		0		0		
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	0		0		0		0		
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	0	0		0		0		0		
Canadian Programming/Revenue (%)	0.00	0.00		0.00		0.00		0.00		
Total Remuneration (\$)	0	0		0		0		0		
Average Staff Count	0	0		0		0		0		
Average Remuneration (\$)										
Subscribers	0	0		0		0		0		
Profitability (%)										
Operating Margin	10.4	-0.2		2.4		3.3		6.1		
P.B.I.T. Margin	10.4	-0.2		2.4		3.3		6.1		
Pre-tax Margin	10.4	-0.2		2.4		3.3		6.1		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
315413732 Showcase	Showcase Television Inc.			Shaw Communications Inc.			Specialty (category A service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	29,125,559	27,102,402	-6.95	22,982,724	-15.20	23,752,222	3.35	23,401,033	-1.48	-5.3
DTH revenue	8,906,659	9,135,948	2.57	8,754,033	-4.18	9,384,257	7.20	9,392,899	0.09	1.3
Local advertising revenue	0	0		0		0		0		
National advertising revenue	36,338,969	37,918,213	4.35	41,178,577	8.60	42,553,141	3.34	40,133,270	-5.69	2.5
Other revenue	0	0		0		0		0		
Total Revenue	74,371,187	74,156,563	-0.29	72,915,334	-1.67	75,689,620	3.80	72,927,202	-3.65	-0.5
Expenses										
Programming and Production	28,919,580	21,864,102	-24.40	30,443,160	39.24	26,901,051	-11.64	27,275,300	1.39	-1.5
Technical	1,029,428	1,096,717	6.54	803,773	-26.71	640,967	-20.26	657,063	2.51	-10.6
Sales and Promotion	2,395,043	1,637,657	-31.62	2,066,965	26.21	2,343,816	13.39	1,773,687	-24.32	-7.2
Administration and General	3,407,141	2,575,415	-24.41	2,697,361	4.74	2,481,409	-8.01	2,415,514	-2.66	-8.2
Total Expenses	35,751,192	27,173,891	-23.99	36,011,259	32.52	32,367,243	-10.12	32,121,564	-0.76	-2.6
Operating Income	38,619,995	46,982,672		36,904,075		43,322,377		40,805,638		
Depreciation	0	3,654		97,114	>999±	100,030	3.00	90,677	-9.35	
P.B.I.T.	38,619,995	46,979,018		36,806,961		43,222,347		40,714,961		
Interest Expense	48,370,988	5,051,040	-89.56	2,065,008	-59.12	-1,484,441	-171.89	28,938,403	>999±	
Adjustments - Gain (Loss)	11,916,112	0	-100.00	0		0		0		
Pre-tax Profit	2,165,119	41,927,978		34,741,953		44,706,788		11,776,558		
Canadian Programming Expenses										
Acquisition of rights	6,678,333	11,162,478	67.14	14,677,481	31.49	12,254,609	-16.51	14,085,156	14.94	20.5
Script & concept	97,354	326,303	235.17	244,467	-25.08	0	-100.00	0		-100.0
Filler Programming + Program Production	1,929,441	2,208,090	14.44	2,235,385	1.24	1,647,659	-26.29	1,511,604	-8.26	-5.9
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	8,705,128	13,696,871	57.34	17,157,333	25.26	13,902,268	-18.97	15,596,760	12.19	15.7
Canadian Programming/Revenue (%)	11.70	18.47		23.53		18.37		21.39		
Total Remuneration (\$)	1,632,633	2,916,416	78.63	2,912,691	-0.13	2,484,594	-14.70	2,139,428	-13.89	7.0
Average Staff Count	21	34	61.90	33	-2.94	27	-18.18	23	-14.81	
Average Remuneration (\$)	77,744	85,777	10.33	88,263	2.90	92,022	4.26	93,019	1.08	4.6
Subscribers	8,670,774	8,845,368	2.01	9,099,034	2.87	7,127,950	-21.66	6,490,491	-8.94	-7.0
Profitability (%)										
Operating Margin	51.9	63.4		50.6		57.2		56.0		
P.B.I.T. Margin	51.9	63.4		50.5		57.1		55.8		
Pre-tax Margin	2.9	56.5		47.6		59.1		16.1		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type			Year
535417803 Silver Screen Classics	1490525 Ontario Inc.			2308740 Ontario Inc.			Specialty (category B service)			2015
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	2,410,883	3,593,770	49.06	4,216,493	17.33	4,400,819	4.37	4,416,867	0.36	16.3
Expenses										
Programming and Production	811,600	738,179	-9.05	656,236	-11.10	819,936	24.95	825,371	0.66	0.4
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	70,246	42,640	-39.30	61,360	43.90	47,244	-23.01	167,105	253.71	24.2
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	196,477	249,856	27.17	228,500	-8.55	449,108	96.55	307,658	-31.50	11.9
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	266,723	292,496	9.66	289,860	-0.90	496,352	71.24	474,763	-4.35	15.5
Canadian Programming/Revenue (%)	11.06	8.14		6.87		11.28		10.75		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305425416	Sky TG 24 Canada (formerly Network Italia)	Teletatino Network Inc.	Corus Entertainment Inc.	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	204,561	299,336	46.33	272,171	-9.08	362,888	33.33	233,228	-35.73	3.3
Expenses										
Programming and Production	67,734	121,000	78.64	114,650	-5.25	98,650	-13.96	110,400	11.91	13.0
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	4,000	4,000	0.00	4,000	0.00	4,000	0.00	4,000	0.00	0.0
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	0		0		0		0		
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	4,000	4,000	0.00	4,000	0.00	4,000	0.00	4,000	0.00	0.0
Canadian Programming/Revenue (%)	1.96	1.34		1.47		1.10		1.72		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
315413724 Slice	Life Network Inc.			Shaw Communications Inc.			Specialty (category A service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	10,756,752	10,643,040	-1.06	10,585,538	-0.54	10,929,814	3.25	11,159,571	2.10	0.9
DTH revenue	3,248,789	3,203,619	-1.39	2,737,280	-14.56	2,131,438	-22.13	2,120,156	-0.53	-10.1
Local advertising revenue	0	0		0		0		0		
National advertising revenue	25,862,777	27,287,161	5.51	29,369,674	7.63	30,327,863	3.26	25,605,325	-15.57	-0.3
Other revenue	0	0		0		0		0		
Total Revenue	39,868,318	41,133,820	3.17	42,692,492	3.79	43,389,115	1.63	38,885,052	-10.38	-0.6
Expenses										
Programming and Production	27,659,722	28,352,158	2.50	33,519,156	18.22	30,973,533	-7.59	20,926,839	-32.44	-6.7
Technical	717,179	729,463	1.71	719,634	-1.35	749,096	4.09	790,794	5.57	2.5
Sales and Promotion	1,099,683	1,543,844	40.39	1,291,413	-16.35	699,738	-45.82	400,037	-42.83	-22.3
Administration and General	2,493,930	1,901,212	-23.77	2,026,957	6.61	2,406,996	18.75	2,296,741	-4.58	-2.0
Total Expenses	31,970,514	32,526,677	1.74	37,557,160	15.47	34,829,363	-7.26	24,414,411	-29.90	-6.5
Operating Income	7,897,804	8,607,143		5,135,332		8,559,752		14,470,641		
Depreciation	0	13,147		42,571	223.81	171,849	303.68	218,581	27.19	
P.B.I.T.	7,897,804	8,593,996		5,092,761		8,387,903		14,252,060		
Interest Expense	1,598,333	2,075,528	29.86	2,265,993	9.18	2,255,512	-0.46	1,634,765	-27.52	
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	6,299,471	6,518,468		2,826,768		6,132,391		12,617,295		
Canadian Programming Expenses										
Acquisition of rights	23,456,950	21,913,517	-6.58	25,795,709	17.72	23,563,764	-8.65	12,754,960	-45.87	-14.1
Script & concept	72,500	215,832	197.70	199,675	-7.49	0	-100.00	358,054	49.1	
Filler Programming + Program Production	1,231,796	1,586,099	28.76	1,802,119	13.62	1,682,949	-6.61	1,360,898	-19.14	2.5
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	24,761,246	23,715,448	-4.22	27,797,503	17.21	25,246,713	-9.18	14,473,912	-42.67	-12.6
Canadian Programming/Revenue (%)	62.11	57.65		65.11		58.19		37.22		
Total Remuneration (\$)	1,597,687	2,256,654	41.25	2,265,931	0.41	2,499,038	10.29	2,153,712	-13.82	7.8
Average Staff Count	21	26	23.81	25	-3.85	28	12.00	23	-17.86	
Average Remuneration (\$)	76,080	86,794	14.08	90,637	4.43	89,251	-1.53	93,640	4.92	5.3
Subscribers	6,515,479	6,079,242	-6.70	5,461,976	-10.15	5,230,139	-4.24	4,977,217	-4.84	-6.5
Profitability (%)										
Operating Margin	19.8	20.9		12.0		19.7		37.2		
P.B.I.T. Margin	19.8	20.9		11.9		19.3		36.7		
Pre-tax Margin	15.8	15.8		6.6		14.1		32.4		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535422357 Smithsonian Channel (formerly eqhd)	Blue Ant Television Ltd.	Blue Ant Media Inc.	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	3,212,788	3,341,900	4.02	3,511,990	5.09	3,926,374	11.80	4,304,032	9.62	7.6
Expenses										
Programming and Production	637,746	1,428,296	123.96	1,211,853	-15.15	1,367,063	12.81	1,629,738	19.21	26.4
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	166,570	209,524	25.79	230,865	10.19	94,683	-58.99	264,209	179.05	12.2
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	316,176		423,135	33.83	418,906	-1.00	487,177	16.30	
Investment in Programming	0	0		83		0	-100.00	0		
Total Canadian Programming	166,570	525,700	215.60	654,083	24.42	513,589	-21.48	751,386	46.30	45.7
Canadian Programming/Revenue (%)	5.18	15.73		18.62		13.08		17.46		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type		Year	
535428404 Sogetel inc., Nicolet	Sogetel inc.			Gestion Michel Biron inc.			Video-on-Demand		2015	
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	26,948	56,332	109.04	100,934	79.18	132,588	31.36	92,983	-29.87	36.3
DTH revenue	0	0		0		0		0		
Local advertising revenue	0	0		0		0		0		
National advertising revenue	0	0		0		0		0		
Other revenue	0	0		0		0		0		
Total Revenue	26,948	56,332	109.04	100,934	79.18	132,588	31.36	92,983	-29.87	36.3
Expenses										
Programming and Production	13,479	27,962	107.45	54,275	94.10	70,046	29.06	44,168	-36.94	34.5
Technical	18,514	21,574	16.53	27,685	28.33	36,908	33.31	36,907	0.00	18.8
Sales and Promotion	0	1,200		0	-100.00	0		0		
Administration and General	1,174	0	-100.00	1,200		1,200	0.00	1,200	0.00	0.6
Total Expenses	33,167	50,736	52.97	83,160	63.91	108,154	30.06	82,275	-23.93	25.5
Operating Income	-6,219	5,596		17,774		24,434		10,708		
Depreciation	13,303	17,890	34.48	19,846	10.93	32,165	62.07	34,225	6.40	26.7
P.B.I.T.	-19,522	-12,294		-2,072		-7,731		-23,517		
Interest Expense	0	0		0		0		0		
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	-19,522	-12,294		-2,072		-7,731		-23,517		
Canadian Programming Expenses										
Acquisition of rights	0	0		0		0		0		
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	0		0		0		0		
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	0	0		0		0		0		
Canadian Programming/Revenue (%)	0.00	0.00		0.00		0.00		0.00		
Total Remuneration (\$)	0	0		0		0		0		
Average Staff Count	0	0		0		0		0		
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin	-23.1	9.9		17.6		18.4		11.5		
P.B.I.T. Margin	-72.4	-21.8		-2.1		-5.8		-25.3		
Pre-tax Margin	-72.4	-21.8		-2.1		-5.8		-25.3		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535425707	Source Cable Limited, Hamilton (Part of)	Source Cable Limited	Campbell, James Edward	Video-on-Demand	2011

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	206,036		-100.00							
DTH revenue	0									
Local advertising revenue	0									
National advertising revenue	0									
Other revenue	0									
Total Revenue	206,036		-100.00							
Expenses										
Programming and Production	142,000		-100.00							
Technical	0									
Sales and Promotion	0									
Administration and General	0									
Total Expenses	142,000		-100.00							
Operating Income	64,036									
Depreciation	76,332		-100.00							
P.B.I.T.	-12,296									
Interest Expense	0									
Adjustments - Gain (Loss)	0									
Pre-tax Profit	-12,296									
Canadian Programming Expenses										
Acquisition of rights	0									
Script & concept	0									
Filler Programming + Program Production	142,000		-100.00							
Investment in Programming	0									
Total Canadian Programming	142,000		-100.00							
Canadian Programming/Revenue (%)	68.92									
Total Remuneration (\$)	0									
Average Staff Count	0									
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin	31.1									
P.B.I.T. Margin	-6.0									
Pre-tax Margin	-6.0									

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305417306	Space (formerly Space: The Imagination Station)	Bell Media Inc.	BCE Inc.	Specialty (category A service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	16,617,021	16,796,893	1.08	16,714,085	-0.49	18,640,373	11.52	17,390,266	-6.71	1.1
DTH revenue	5,283,389	5,674,387	7.40	5,906,835	4.10	5,865,694	-0.70	5,724,826	-2.40	2.0
Local advertising revenue	0	0		0		0		0		
National advertising revenue	27,615,072	27,582,371	-0.12	27,638,399	0.20	26,527,579	-4.02	31,765,179	19.74	3.6
Other revenue	263,626	92,206	-65.02	14,670	-84.09	52,588	258.47	60,000	14.09	-30.9
Total Revenue	49,779,108	50,145,857	0.74	50,273,989	0.26	51,086,234	1.62	54,940,271	7.54	2.5
Expenses										
Programming and Production	22,532,359	18,367,094	-18.49	24,728,320	34.63	25,498,668	3.12	17,903,801	-29.79	-5.6
Technical	1,531,759	1,426,726	-6.86	1,374,150	-3.69	1,344,777	-2.14	1,183,783	-11.97	-6.2
Sales and Promotion	2,592,403	2,492,057	-3.87	2,996,612	20.25	2,291,021	-23.55	2,351,927	2.66	-2.4
Administration and General	3,913,623	3,306,103	-15.52	3,184,090	-3.69	3,782,557	18.80	4,115,939	8.81	1.3
Total Expenses	30,570,144	25,591,980	-16.28	32,283,172	26.15	32,917,023	1.96	25,555,450	-22.36	-4.4
Operating Income	19,208,964	24,553,877		17,990,817		18,169,211		29,384,821		
Depreciation	3,346,856	1,123,127	-66.44	741,071	-34.02	771,387	4.09	912,774	18.33	-27.7
P.B.I.T.	15,862,108	23,430,750		17,249,746		17,397,824		28,472,047		
Interest Expense	0	0		0		8		866	>999±	
Adjustments - Gain (Loss)	-1,452,451	-3,404,749	134.41	-3,454,291	1.46	-5,235,231	51.56	-5,104,058	-2.51	
Pre-tax Profit	14,409,657	20,026,001		13,795,455		12,162,585		23,367,123		
Canadian Programming Expenses										
Acquisition of rights	10,379,380	7,965,257	-23.26	14,115,325	77.21	12,971,014	-8.11	3,339,810	-74.25	-24.7
Script & concept	60,000	86,667	44.45	100,000	15.38	34,945	-65.06	0	-100.00	-100.0
Filler Programming + Program Production	2,907,621	4,867,235	67.40	3,423,025	-29.67	3,654,848	6.77	3,220,182	-11.89	2.6
Investment in Programming	103,675	0	-100.00	0		0		0		-100.0
Total Canadian Programming	13,450,676	12,919,159	-3.95	17,638,350	36.53	16,660,807	-5.54	6,559,992	-60.63	-16.4
Canadian Programming/Revenue (%)	27.02	25.76		35.08		32.61		11.94		
Total Remuneration (\$)	1,363,417	1,724,502	26.48	1,820,195	5.55	2,320,504	27.49	1,803,838	-22.27	7.3
Average Staff Count	18	18	0.00	18.08	0.44	29.92	65.49	25	-16.44	
Average Remuneration (\$)	75,745	95,806	26.48	100,675	5.08	77,557	-22.96	72,154	-6.97	-1.2
Subscribers	6,871,328	6,678,905	-2.80	6,562,605	-1.74	6,355,043	-3.16	6,096,674	-4.07	-3.0
Profitability (%)										
Operating Margin	38.6	49.0		35.8		35.6		53.5		
P.B.I.T. Margin	31.9	46.7		34.3		34.1		51.8		
Pre-tax Margin	28.9	39.9		27.4		23.8		42.5		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
305417356 Sportsnet 360 (formerly The Score)	Rogers Media Inc.			Rogers Communications Inc.			Specialty (category A service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	11,011,374	10,898,244	-1.03	11,410,901	4.70	11,447,682	0.32	16,472,760	43.90	10.6
DTH revenue	3,984,544	3,466,290	-13.01	4,164,772	20.15	4,737,020	13.74	5,339,075	12.71	7.6
Local advertising revenue	0	0		0		0		0		
National advertising revenue	27,993,128	28,248,857	0.91	25,619,253	-9.31	12,446,815	-51.42	13,060,736	4.93	-17.4
Other revenue	636,985	475,854	-25.30	460,233	-3.28	679,675	47.68	228,627	-66.36	-22.6
Total Revenue	43,626,031	43,089,245	-1.23	41,655,159	-3.33	29,311,192	-29.63	35,101,198	19.75	-5.3
Expenses										
Programming and Production	20,116,304	25,882,893	28.67	20,663,260	-20.17	21,912,028	6.04	27,795,610	26.85	8.4
Technical	3,355,720	4,364,230	30.05	2,510,560	-42.47	4,099,957	63.31	4,167,570	1.65	5.6
Sales and Promotion	3,219,465	3,556,241	10.46	2,480,066	-30.26	2,061,470	-16.88	2,164,226	4.98	-9.5
Administration and General	5,924,261	1,304,679	-77.98	19,705,116	>999±	4,891,240	-75.18	3,074,508	-37.14	-15.1
Total Expenses	32,615,750	35,108,043	7.64	45,359,002	29.20	32,964,695	-27.32	37,201,914	12.85	3.3
Operating Income	11,010,281	7,981,202		-3,703,843		-3,653,503		-2,100,716		
Depreciation	3,321,523	2,642,217	-20.45	1,554,094	-41.18	3,296,895	112.14	2,846,984	-13.65	-3.8
P.B.I.T.	7,688,758	5,338,985		-5,257,937		-6,950,398		-4,947,700		
Interest Expense	0	0		109,557		378,742	245.70	0	-100.00	
Adjustments - Gain (Loss)	-139,722	-170,985	22.38	-3,823	-97.76	0	-100.00	0		
Pre-tax Profit	7,549,036	5,168,000		-5,371,317		-7,329,140		-4,947,700		
Canadian Programming Expenses										
Acquisition of rights	0	0		597,344		0	-100.00	3,371,993		
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	15,914,385	20,219,253	27.05	17,080,702	-15.52	18,584,510	8.80	14,756,126	-20.60	-1.9
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	15,914,385	20,219,253	27.05	17,678,046	-12.57	18,584,510	5.13	18,128,119	-2.46	3.3
Canadian Programming/Revenue (%)	36.48	46.92		42.44		63.40		51.65		
Total Remuneration (\$)	11,306,565	10,578,634	-6.44	13,226,590	25.03	9,264,697	-29.95	10,274,188	10.90	-2.4
Average Staff Count	172	162	-5.81	149	-8.02	118	-20.81	123.25	4.45	
Average Remuneration (\$)	65,736	65,300	-0.66	88,769	35.94	78,514	-11.55	83,361	6.17	6.1
Subscribers	6,639,501	6,731,693	1.39	6,041,000	-10.26	5,869,000	-2.85	5,694,000	-2.98	-3.8
Profitability (%)										
Operating Margin	25.2	18.5		-8.9		-12.5		-6.0		
P.B.I.T. Margin	17.6	12.4		-12.6		-23.7		-14.1		
Pre-tax Margin	17.3	12.0		-12.9		-25.0		-14.1		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305417265 Sportsnet (formerly Rogers Sportsnet)	Rogers Media Inc.	Rogers Communications Inc.	Specialty (category C service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	106,188,965	114,972,958	8.27	132,904,153	15.60	157,646,209	18.62	177,214,476	12.41	13.7
DTH revenue	32,673,052	36,898,017	12.93	43,622,659	18.22	65,603,921	50.39	69,241,813	5.55	20.7
Local advertising revenue	0	0		0		0		0		
National advertising revenue	67,460,875	68,675,857	1.80	68,856,950	0.26	72,037,741	4.62	95,974,821	33.23	9.2
Other revenue	11,486,717	13,419,383	16.83	8,033,218	-40.14	16,651,031	107.28	17,937,135	7.72	11.8
Total Revenue	217,809,609	233,966,215	7.42	253,416,980	8.31	311,938,902	23.09	360,368,245	15.53	13.4
Expenses										
Programming and Production	150,577,090	176,751,251	17.38	165,137,931	-6.57	228,105,454	38.13	256,497,491	12.45	14.2
Technical	4,803,252	4,911,376	2.25	5,108,118	4.01	5,370,126	5.13	8,653,543	61.14	15.9
Sales and Promotion	10,774,825	8,614,885	-20.05	7,605,862	-11.71	9,910,712	30.30	15,912,184	60.56	10.2
Administration and General	11,741,941	10,993,938	-6.37	16,724,169	52.12	19,992,168	19.54	18,691,933	-6.50	12.3
Total Expenses	177,897,108	201,271,450	13.14	194,576,080	-3.33	263,378,460	35.36	299,755,151	13.81	13.9
Operating Income	39,912,501	32,694,765		58,840,900		48,560,442		60,613,094		
Depreciation	8,626,443	8,859,238	2.70	8,805,946	-0.60	4,363,516	-50.45	6,855,742	57.12	-5.6
P.B.I.T.	31,286,058	23,835,527		50,034,954		44,196,926		53,757,352		
Interest Expense	1,480,712	1,859,326	25.57	620,782	-66.61	501,274	-19.25	0	-100.00	
Adjustments - Gain (Loss)	1,539,300	-425,966	-127.67	7,357,459	>999±	0	-100.00	0		
Pre-tax Profit	31,344,646	21,550,235		56,771,631		43,695,652		53,757,352		
Canadian Programming Expenses										
Acquisition of rights	98,110,483	108,295,220	10.38	83,880,295	-22.54	135,909,541	62.03	156,111,172	14.86	12.3
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	41,971,710	56,572,613	34.79	59,678,223	5.49	64,866,571	8.69	77,256,788	19.10	16.5
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	140,082,193	164,867,833	17.69	143,558,518	-12.93	200,776,112	39.86	233,367,960	16.23	13.6
Canadian Programming/Revenue (%)	64.31	70.47		56.65		64.36		64.76		
Total Remuneration (\$)	25,017,560	32,730,012	30.83	26,632,144	-18.63	30,438,748	14.29	41,005,785	34.72	13.2
Average Staff Count	286	353	23.43	405	14.73	446.17	10.17	466.23	4.50	
Average Remuneration (\$)	87,474	92,720	6.00	65,758	-29.08	68,222	3.75	87,952	28.92	0.1
Subscribers	8,957,170	8,784,719	-1.93	8,497,000	-3.28	8,290,000	-2.44	7,972,000	-3.84	-2.9
Profitability (%)										
Operating Margin	18.3	14.0		23.2		15.6		16.8		
P.B.I.T. Margin	14.4	10.2		19.7		14.2		14.9		
Pre-tax Margin	14.4	9.2		22.4		14.0		14.9		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535429527	Sportsnet One (formerly Rogers Sportsnet One)	Rogers Media Inc.	Rogers Communications Inc.	Specialty (category C service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	31,240,188	41,256,161	32.06	48,840,072	18.38	51,239,514	4.91	56,969,142	11.18	16.2
DTH revenue	13,117,813	18,161,169	38.45	17,931,810	-1.26	18,893,084	5.36	19,474,512	3.08	10.4
Local advertising revenue	0	0		0		0		0		
National advertising revenue	2,452,443	3,212,069	30.97	4,051,088	26.12	3,074,445	-24.11	5,340,361	73.70	21.5
Other revenue	5,669,929	5,803,661	2.36	5,476,750	-5.63	5,644,800	3.07	5,123,064	-9.24	-2.5
Total Revenue	52,480,373	68,433,060	30.40	76,299,720	11.50	78,851,843	3.34	86,907,079	10.22	13.4
Expenses										
Programming and Production	48,463,261	38,660,290	-20.23	39,926,528	3.28	42,692,466	6.93	48,633,555	13.92	0.1
Technical	58,541	59,392	1.45	62,539	5.30	61,601	-1.50	155,331	152.16	27.6
Sales and Promotion	1,423,227	102,574	-92.79	174,447	70.07	131,398	-24.68	268,261	104.16	-34.1
Administration and General	1,173,374	1,118,755	-4.65	1,395,528	24.74	1,859,229	33.23	1,896,000	1.98	12.8
Total Expenses	51,118,403	39,941,011	-21.87	41,559,042	4.05	44,744,694	7.67	50,953,147	13.88	-0.1
Operating Income	1,361,970	28,492,049		34,740,678		34,107,149		35,953,932		
Depreciation	0	0		0		0		0		
P.B.I.T.	1,361,970	28,492,049		34,740,678		34,107,149		35,953,932		
Interest Expense	0	0		0		0		0		
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	1,361,970	28,492,049		34,740,678		34,107,149		35,953,932		
Canadian Programming Expenses										
Acquisition of rights	33,388,438	30,759,803	-7.87	30,620,205	-0.45	31,978,359	4.44	38,223,256	19.53	3.4
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	12,572,228	5,698,584	-54.67	5,640,146	-1.03	4,531,192	-19.66	1,031,909	-77.23	-46.5
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	45,960,666	36,458,387	-20.67	36,260,351	-0.54	36,509,551	0.69	39,255,165	7.52	-3.9
Canadian Programming/Revenue (%)	87.58	53.28		47.52		46.30		45.17		
Total Remuneration (\$)	3,731,096	649,186	-82.60	430,459	-33.69	448,321	4.15	719,348	60.45	-33.7
Average Staff Count	49	13	-73.47	13	0.00	8	-38.46	9	12.50	
Average Remuneration (\$)	76,145	49,937	-34.42	33,112	-33.69	56,040	69.24	79,928	42.63	1.2
Subscribers	5,281,782	6,096,482	15.42	6,156,000	0.98	6,127,000	-0.47	6,731,000	9.86	6.3
Profitability (%)										
Operating Margin	2.6	41.6		45.5		43.3		41.4		
P.B.I.T. Margin	2.6	41.6		45.5		43.3		41.4		
Pre-tax Margin	2.6	41.6		45.5		43.3		41.4		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type			Year
305417207 Sportsnet PPV	Rogers Communications Partnership			Rogers Communications Inc.			Pay-per-view programming			2015
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	11,092,829	12,009,329	8.26	11,618,261	-3.26	12,621,675	8.64	19,896,033	57.63	15.7
DTH revenue	0	0		0		0		0		
Local advertising revenue	0	0		0		0		0		
National advertising revenue	0	0		0		0		0		
Other revenue	0	0		0		0		0		
Total Revenue	11,092,829	12,009,329	8.26	11,618,261	-3.26	12,621,675	8.64	19,896,033	57.63	15.7
Expenses										
Programming and Production	9,829,468	10,299,934	4.79	7,981,573	-22.51	9,826,891	23.12	37,051,933	277.05	39.3
Technical	0	0		0		0		390,000		
Sales and Promotion	210,984	522,640	147.72	244,781	-53.16	239,862	-2.01	43,345	-81.93	-32.7
Administration and General	0	0		0		0		0		
Total Expenses	10,040,452	10,822,574	7.79	8,226,354	-23.99	10,066,753	22.37	37,485,278	272.37	39.0
Operating Income	1,052,377	1,186,755		3,391,907		2,554,922		-17,589,245		
Depreciation	0	0		0		0		0		
P.B.I.T.	1,052,377	1,186,755		3,391,907		2,554,922		-17,589,245		
Interest Expense	0	0		0		0		0		
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	1,052,377	1,186,755		3,391,907		2,554,922		-17,589,245		
Canadian Programming Expenses										
Acquisition of rights	0	0		0		0		13,273,055		
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	0		0		0		314,420		
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	0	0		0		0		13,587,475		
Canadian Programming/Revenue (%)	0.00	0.00		0.00		0.00		68.29		
Total Remuneration (\$)	0	0		0		0		390,000		
Average Staff Count	0	0		0		0		4		
Average Remuneration (\$)								97,500		
Subscribers	34,687	33,988	-2.02	27,161	-20.09	27,966	2.96	1,708,454	>999±	164.9
Profitability (%)										
Operating Margin	9.5	9.9		29.2		20.2		-88.4		
P.B.I.T. Margin	9.5	9.9		29.2		20.2		-88.4		
Pre-tax Margin	9.5	9.9		29.2		20.2		-88.4		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535426052	Sportsnet World (formerly Setanta Sports (Canada))	Rogers Media Inc.	Rogers Communications Inc.	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	9,248,082	9,820,475	6.19	11,716,180	19.30	11,520,798	-1.67	11,167,418	-3.07	4.8
DTH revenue	0	0		0		0		0		
Local advertising revenue	0	0		0		0		0		
National advertising revenue	205,130	70,750	-65.51	267,974	278.76	5,358	-98.00	0	-100.00	-100.0
Other revenue	0	0		0		0		0		
Total Revenue	9,453,212	9,891,225	4.63	11,984,154	21.16	11,526,156	-3.82	11,167,418	-3.11	4.3
Expenses										
Programming and Production	5,937,537	6,688,831	12.65	8,066,523	20.60	7,606,153	-5.71	10,099,000	32.77	14.2
Technical	764,654	0	-100.00	258,920		398,380	53.86	404,943	1.65	-14.7
Sales and Promotion	274,617	108,350	-60.55	58,048	-46.43	19,189	-66.94	0	-100.00	-100.0
Administration and General	728,163	677,305	-6.98	305,314	-54.92	330,077	8.11	328,213	-0.56	-18.1
Total Expenses	7,704,971	7,474,486	-2.99	8,688,805	16.25	8,353,799	-3.86	10,832,156	29.67	8.9
Operating Income	1,748,241	2,416,739		3,295,349		3,172,357		335,262		
Depreciation	0	0		0		0		0		
P.B.I.T.	1,748,241	2,416,739		3,295,349		3,172,357		335,262		
Interest Expense	0	0		0		0		0		
Adjustments - Gain (Loss)	161,564	-108	-100.07	0	-100.00	0		0		
Pre-tax Profit	1,909,805	2,416,631		3,295,349		3,172,357		335,262		
Canadian Programming Expenses										
Acquisition of rights	0	0		128,807		12,083	-90.62	696,442	>999±	
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	281,666	359,761	27.73	1,775,815	393.61	1,403,842	-20.95	1,443,776	2.84	50.5
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	281,666	359,761	27.73	1,904,622	429.41	1,415,925	-25.66	2,140,218	51.15	66.0
Canadian Programming/Revenue (%)	2.98	3.64		15.89		12.28		19.16		
Total Remuneration (\$)	359,302	236,386	-34.21	253,210	7.12	197,305	-22.08	261,052	32.31	-7.7
Average Staff Count	3	5	66.67	5	0.00	3	-40.00	3	0.00	
Average Remuneration (\$)	119,767	47,277	-60.53	50,642	7.12	65,768	29.87	87,017	32.31	-7.7
Subscribers	82,523	91,417	10.78	100,000	9.39	93,000	-7.00	82,000	-11.83	-0.2
Profitability (%)										
Operating Margin	18.5	24.4		27.5		27.5		3.0		
P.B.I.T. Margin	18.5	24.4		27.5		27.5		3.0		
Pre-tax Margin	20.2	24.4		27.5		27.5		3.0		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type			Year
305425325 SSTV	S. S. TV Inc.			Pannu, Ravinder Singh			Specialty (category B service)			2015
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	738,226	591,858	-19.83	650,675	9.94	672,225	3.31	633,020	-5.83	-3.8
Expenses										
Programming and Production	479,459	302,662	-36.87	410,480	35.62	327,334	-20.26	357,026	9.07	-7.1
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0		33,890		33,890	0.00	0	-100.00	
Script & concept	173,135	0	-100.00	82,980		88,370	6.50	0	-100.00	-100.0
Filler Programming + Program Production	285,670	242,718	-15.04	144,360	-40.52	162,835	12.80	216,951	33.23	-6.7
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	458,805	242,718	-47.10	261,230	7.63	285,095	9.14	216,951	-23.90	-17.1
Canadian Programming/Revenue (%)	62.15	41.01		40.15		42.41		34.27		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305427644	Sundance Channel (formerly Drive-In Classics Channel)	7202342 Canada Inc.	Corus Entertainment Inc.	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	5,436,612	5,071,095	-6.72	5,628,290	10.99	4,937,292	-12.28	4,708,649	-4.63	-3.5
Expenses										
Programming and Production	1,729,084	2,391,847	38.33	2,574,493	7.64	2,192,090	-14.85	2,337,768	6.65	7.8
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	146,837	128,031	-12.81	82,809	-35.32	63,860	-22.88	103,167	61.55	-8.5
Script & concept	8,593	39,461	359.22	42,552	7.83	25,174	-40.84	47,727	89.59	53.5
Filler Programming + Program Production	142,247	272,008	91.22	274,351	0.86	245,246	-10.61	250,030	1.95	15.1
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	297,677	439,500	47.64	399,712	-9.05	334,280	-16.37	400,924	19.94	7.7
Canadian Programming/Revenue (%)	5.48	8.67		7.10		6.77		8.51		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
535431241 Sun News	Sun News General Partnership			Les Placements Péladeau inc.			Specialty (category C service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	0	2,911,606		4,261,911	46.38	5,573,065	30.76	4,439,021	-20.35	
DTH revenue	0	1,279,500		1,823,636	42.53	1,936,410	6.18	912,990	-52.85	
Local advertising revenue	0	0		41,044		0	-100.00	0		
National advertising revenue	643,267	1,368,996	112.82	1,671,402	22.09	762,074	-54.41	334,198	-56.15	-15.1
Other revenue	28,722	96,954	237.56	141,044	45.48	227,389	61.22	159,184	-29.99	53.4
Total Revenue	671,989	5,657,056	741.84	7,939,037	40.34	8,498,938	7.05	5,845,393	-31.22	71.7
Expenses										
Programming and Production	7,485,156	14,169,579	89.30	13,148,926	-7.20	13,030,853	-0.90	6,480,065	-50.27	-3.5
Technical	1,590,981	2,531,170	59.09	2,588,973	2.28	3,910,195	51.03	1,686,090	-56.88	1.5
Sales and Promotion	898,900	1,365,007	51.85	2,069,732	51.63	1,612,579	-22.09	531,154	-67.06	-12.3
Administration and General	3,211,741	4,166,843	29.74	2,900,742	-30.39	2,638,878	-9.03	1,791,975	-32.09	-13.6
Total Expenses	13,186,778	22,232,599	68.60	20,708,373	-6.86	21,192,505	2.34	10,489,284	-50.50	-5.6
Operating Income	-12,514,789	-16,575,543		-12,769,336		-12,693,567		-4,643,891		
Depreciation	918,196	1,931,975	110.41	2,020,735	4.59	2,107,460	4.29	756,583	-64.10	-4.7
P.B.I.T.	-13,432,985	-18,507,518		-14,790,071		-14,801,027		-5,400,474		
Interest Expense	0	-10,198		-8	-99.92	4,552	>999±	756	-83.39	
Adjustments - Gain (Loss)	12,181	0	-100.00	0		-78,250		-12,598,998	>999±	
Pre-tax Profit	-13,420,804	-18,497,320		-14,790,063		-14,883,829		-18,000,228		
Canadian Programming Expenses										
Acquisition of rights	0	0		0		0		0		
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	7,482,984	14,169,579	89.36	13,148,926	-7.20	13,030,852	-0.90	6,480,065	-50.27	-3.5
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	7,482,984	14,169,579	89.36	13,148,926	-7.20	13,030,852	-0.90	6,480,065	-50.27	-3.5
Canadian Programming/Revenue (%)	>999±	250.48		165.62		153.32		110.86		
Total Remuneration (\$)	7,373,559	10,864,064	47.34	10,717,153	-1.35	10,132,081	-5.46	4,573,211	-54.86	-11.3
Average Staff Count	147	150	2.04	128.76	-14.16	133	3.29	120	-9.77	
Average Remuneration (\$)	50,160	72,427	44.39	83,234	14.92	76,181	-8.47	38,110	-49.97	-6.6
Subscribers	0	4,856,022		4,973,066	2.41	5,013,037	0.80	0	-100.00	
Profitability (%)										
Operating Margin	>999±	-293.0		-160.8		-149.4		-79.4		
P.B.I.T. Margin	>999±	-327.2		-186.3		-174.2		-92.4		
Pre-tax Margin	>999±	-327.0		-186.3		-175.1		-307.9		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
535422406 Super Channel (formerly Allarco Entertainment)	Allarco Entertainment Limited Partnership			Allard, Charles R.			Pay-TV (category A service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	14,863,427	18,554,086	24.83	21,782,675	17.40	23,778,992	9.16	22,075,670	-7.16	10.4
DTH revenue	16,381,243	16,609,244	1.39	14,776,697	-11.03	14,689,075	-0.59	15,536,763	5.77	-1.3
Local advertising revenue	0	0		0		0		0		
National advertising revenue	0	0		0		0		0		
Other revenue	0	0		0		0		0		
Total Revenue	31,244,670	35,163,330	12.54	36,559,372	3.97	38,468,067	5.22	37,612,433	-2.22	4.8
Expenses										
Programming and Production	12,517,591	30,220,768	141.43	28,867,320	-4.48	29,760,949	3.10	34,247,652	15.08	28.6
Technical	2,076,277	2,073,648	-0.13	1,849,270	-10.82	1,852,185	0.16	1,894,645	2.29	-2.3
Sales and Promotion	1,303,507	1,410,619	8.22	1,534,843	8.81	1,427,560	-6.99	1,050,893	-26.39	-5.2
Administration and General	2,459,034	2,209,972	-10.13	2,151,209	-2.66	2,590,816	20.44	2,687,791	3.74	2.3
Total Expenses	18,356,409	35,915,007	95.65	34,402,642	-4.21	35,631,510	3.57	39,880,981	11.93	21.4
Operating Income	12,888,261	-751,677		2,156,730		2,836,557		-2,268,548		
Depreciation	302,162	199,988	-33.81	179,909	-10.04	177,469	-1.36	177,153	-0.18	-12.5
P.B.I.T.	12,586,099	-951,665		1,976,821		2,659,088		-2,445,701		
Interest Expense	1,207,623	1,075,438	-10.95	841,871	-21.72	0	-100.00	70		
Adjustments - Gain (Loss)	389	11,026	>999±	-8,236	-174.70	-42,040	410.44	-32,364	-23.02	
Pre-tax Profit	11,378,865	-2,016,077		1,126,714		2,617,048		-2,478,135		
Canadian Programming Expenses										
Acquisition of rights	4,231,515	2,976,412	-29.66	5,071,342	70.38	8,480,734	67.23	9,419,204	11.07	22.2
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	1,738,694	964,050	-44.55	853,349	-11.48	959,577	12.45	1,170,884	22.02	-9.4
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	5,970,209	3,940,462	-34.00	5,924,691	50.36	9,440,311	59.34	10,590,088	12.18	15.4
Canadian Programming/Revenue (%)	19.11	11.21		16.21		24.54		28.16		
Total Remuneration (\$)	2,819,511	2,881,575	2.20	2,922,025	1.40	3,242,460	10.97	3,492,435	7.71	5.5
Average Staff Count	38	39	2.63	41	5.13	45	9.76	45	0.00	
Average Remuneration (\$)	74,198	73,887	-0.42	71,269	-3.54	72,055	1.10	77,610	7.71	1.1
Subscribers	457,296	410,074	-10.33	453,483	10.59	432,411	-4.65	392,329	-9.27	-3.8
Profitability (%)										
Operating Margin	41.2	-2.1		5.9		7.4		-6.0		
P.B.I.T. Margin	40.3	-2.7		5.4		6.9		-6.5		
Pre-tax Margin	36.4	-5.7		3.1		6.8		-6.6		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
214300535 Super Écran	Bell Media Inc.			BCE Inc.			Pay-TV (category A service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	36,564,245	40,116,532	9.72	40,984,706	2.16	39,934,974	-2.56	37,801,302	-5.34	0.8
DTH revenue	27,387,565	25,380,275	-7.33	24,056,221	-5.22	23,263,327	-3.30	23,601,172	1.45	-3.7
Local advertising revenue	0	0		0		0		0		
National advertising revenue	0	0		0		0		0		
Other revenue	1,619,088	2,652,606	63.83	0	-100.00	0		0		-100.0
Total Revenue	65,570,898	68,149,413	3.93	65,040,927	-4.56	63,198,301	-2.83	61,402,474	-2.84	-1.6
Expenses										
Programming and Production	38,936,117	39,019,192	0.21	37,372,932	-4.22	37,632,813	0.70	40,040,888	6.40	0.7
Technical	1,112,075	1,106,133	-0.53	1,150,667	4.03	810,348	-29.58	844,229	4.18	-6.7
Sales and Promotion	2,700,547	2,539,468	-5.96	1,430,084	-43.69	1,350,559	-5.56	2,482,362	83.80	-2.1
Administration and General	3,357,047	3,827,240	14.01	3,505,062	-8.42	945,522	-73.02	922,562	-2.43	-27.6
Total Expenses	46,105,786	46,492,033	0.84	43,458,745	-6.52	40,739,242	-6.26	44,290,041	8.72	-1.0
Operating Income	19,465,112	21,657,380		21,582,182		22,459,059		17,112,433		
Depreciation	122,183	67,103	-45.08	60,588	-9.71	740,604	>999±	1,780,366	140.39	95.4
P.B.I.T.	19,342,929	21,590,277		21,521,594		21,718,455		15,332,067		
Interest Expense	747,669	694,219	-7.15	722,168	4.03	0	-100.00	46,893		
Adjustments - Gain (Loss)	0	0		0		0		-360,967		
Pre-tax Profit	18,595,260	20,896,058		20,799,426		21,718,455		14,924,207		
Canadian Programming Expenses										
Acquisition of rights	9,545,406	9,442,335	-1.08	8,735,177	-7.49	9,196,117	5.28	11,250,158	22.34	4.2
Script & concept	780,999	700,000	-10.37	700,000	0.00	700,000	0.00	425,014	-39.28	-14.1
Filler Programming + Program Production	2,013,696	2,082,140	3.40	1,979,843	-4.91	1,649,361	-16.69	1,937,848	17.49	-1.0
Investment in Programming	419,178	634,588	51.39	351,015	-44.69	434,764	23.86	-65,357	-115.03	
Total Canadian Programming	12,759,279	12,859,063	0.78	11,766,035	-8.50	11,980,242	1.82	13,547,663	13.08	1.5
Canadian Programming/Revenue (%)	19.46	18.87		18.09		18.96		22.06		
Total Remuneration (\$)	1,954,192	2,098,376	7.38	1,960,798	-6.56	928,093	-52.67	771,436	-16.88	-20.7
Average Staff Count	20	19	-5.00	21	10.53	11	-47.62	7	-36.36	
Average Remuneration (\$)	97,710	110,441	13.03	93,371	-15.46	84,372	-9.64	110,205	30.62	3.1
Subscribers	632,799	644,419	1.84	628,845	-2.42	624,464	-0.70	616,698	-1.24	-0.6
Profitability (%)										
Operating Margin	29.7	31.8		33.2		35.5		27.9		
P.B.I.T. Margin	29.5	31.7		33.1		34.4		25.0		
Pre-tax Margin	28.4	30.7		32.0		34.4		24.3		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
515408441 Talentvision	Fairchild Television Ltd.			Fairchild Property Group Ltd.			Specialty (category A service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	2,856,415	3,491,562	22.24	3,482,387	-0.26	3,510,525	0.81	3,142,416	-10.49	2.4
DTH revenue	584,866	598,687	2.36	547,057	-8.62	445,172	-18.62	359,166	-19.32	-11.5
Local advertising revenue	2,426,759	2,585,938	6.56	2,324,361	-10.12	2,163,068	-6.94	1,804,915	-16.56	-7.1
National advertising revenue	1,318,497	1,388,228	5.29	1,069,599	-22.95	846,104	-20.90	909,193	7.46	-8.9
Other revenue	57,833	111,505	92.81	171,425	53.74	177,990	3.83	167,359	-5.97	30.4
Total Revenue	7,244,370	8,175,920	12.86	7,594,829	-7.11	7,142,859	-5.95	6,383,049	-10.64	-3.1
Expenses										
Programming and Production	3,758,014	3,626,788	-3.49	3,622,244	-0.13	4,259,690	17.60	3,736,741	-12.28	-0.1
Technical	837,360	1,235,228	47.51	1,020,897	-17.35	398,002	-61.01	204,487	-48.62	-29.7
Sales and Promotion	639,967	688,104	7.52	680,595	-1.09	701,625	3.09	636,188	-9.33	-0.2
Administration and General	553,835	885,021	59.80	763,793	-13.70	761,967	-0.24	697,265	-8.49	5.9
Total Expenses	5,789,176	6,435,141	11.16	6,087,529	-5.40	6,121,284	0.55	5,274,681	-13.83	-2.3
Operating Income	1,455,194	1,740,779		1,507,300		1,021,575		1,108,368		
Depreciation	275,955	189,804	-31.22	254,238	33.95	306,883	20.71	306,877	0.00	2.7
P.B.I.T.	1,179,239	1,550,975		1,253,062		714,692		801,491		
Interest Expense	0	0		0		0		0		
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	1,179,239	1,550,975		1,253,062		714,692		801,491		
Canadian Programming Expenses										
Acquisition of rights	292,248	324,479	11.03	279,676	-13.81	282,961	1.17	281,249	-0.61	-1.0
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	1,883,058	1,613,058	-14.34	1,652,042	2.42	1,998,101	20.95	1,843,424	-7.74	-0.5
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	2,175,306	1,937,537	-10.93	1,931,718	-0.30	2,281,062	18.08	2,124,673	-6.86	-0.6
Canadian Programming/Revenue (%)	30.03	23.70		25.43		31.93		33.29		
Total Remuneration (\$)	2,117,362	2,271,231	7.27	2,386,419	5.07	2,719,908	13.97	2,568,944	-5.55	5.0
Average Staff Count	67	69	2.99	72	4.35	77	6.94	74	-3.90	
Average Remuneration (\$)	31,602	32,916	4.16	33,145	0.69	35,323	6.57	34,715	-1.72	2.4
Subscribers	517,613	447,827	-13.48	400,322	-10.61	360,630	-9.92	282,452	-21.68	-14.1
Profitability (%)										
Operating Margin	20.1	21.3		19.8		14.3		17.4		
P.B.I.T. Margin	16.3	19.0		16.5		10.0		12.6		
Pre-tax Margin	16.3	19.0		16.5		10.0		12.6		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year						
535435722 Talentvision II	Fairchild Television Ltd.	Fairchild Property Group Ltd.	Specialty (category B service)	2015						
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue				1,327		249,507	>999±	313,573	25.68	
Expenses										
Programming and Production				217,424		871,372	300.77	754,812	-13.38	
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights				0		800,264		0	-100.00	
Script & concept				0		0		0		
Filler Programming + Program Production				1,837		0	-100.00	0		
Investment in Programming				0		0		0		
Total Canadian Programming				1,837		800,264	>999±	0	-100.00	
Canadian Programming/Revenue (%)				138.43		320.74		0.00		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305429997	Tamil One (formerly TAMIL TV & ITBC Television Network)	TamilOne Inc.	Vaithilingam, Subanasiri	Specialty (category B service)	2013

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue				682,545		-100.00				
Expenses										
Programming and Production				196,253		-100.00				
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights				0						
Script & concept				0						
Filler Programming + Program Production				166,753		-100.00				
Investment in Programming				0						
Total Canadian Programming				166,753		-100.00				
Canadian Programming/Revenue (%)				24.43						
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year		
305427917 Tamil Vision Channel	Tamil Vision Inc.	Tamil Vision Inc.	Specialty (category B service)	2014		
(\$)	2011	2012 Var %	2013 Var %	2014 Var %	2015 Var %	CAGR (%)
Revenue						
Residential/bulk/smatv subscriber revenue						
DTH revenue						
Local advertising revenue						
National advertising revenue						
Other revenue						
Total Revenue	1,589,040	1,288,140 -18.94	1,052,950 -18.26	849,699 -19.30	-100.00	
Expenses						
Programming and Production	868,057	768,709 -11.44	706,760 -8.06	569,000 -19.49	-100.00	
Technical						
Sales and Promotion						
Administration and General						
Total Expenses						
Operating Income						
Depreciation						
P.B.I.T.						
Interest Expense						
Adjustments - Gain (Loss)						
Pre-tax Profit						
Canadian Programming Expenses						
Acquisition of rights	0	0	0	0		
Script & concept	0	250,000	0 -100.00	0		
Filler Programming + Program Production	689,381	450,846 -34.60	641,760 42.35	514,000 -19.91	-100.00	
Investment in Programming	0	0	0	0		
Total Canadian Programming	689,381	700,846 1.66	641,760 -8.43	514,000 -19.91	-100.00	
Canadian Programming/Revenue (%)	43.38	54.41	60.95	60.49		
Total Remuneration (\$)						
Average Staff Count						
Average Remuneration (\$)						
Subscribers						
Profitability (%)						
Operating Margin						
P.B.I.T. Margin						
Pre-tax Margin						

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year						
535427266 TBayTel, Thunder Bay	TBayTel	TBayTel	Video-on-Demand	2015						
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	6,436	66,019	925.78	156,430	136.95	189,401	21.08	220,898	16.63	142.0
DTH revenue	0	0		0		0		0		
Local advertising revenue	0	0		0		0		0		
National advertising revenue	0	0		0		0		0		
Other revenue	0	0		0		0		0		
Total Revenue	6,436	66,019	925.78	156,430	136.95	189,401	21.08	220,898	16.63	142.0
Expenses										
Programming and Production	0	0		0		173,553		200,150	15.33	
Technical	0	0		0		102,201		91,000	-10.96	
Sales and Promotion	0	0		0		48,226		28,582	-40.73	
Administration and General	0	0		0		48,109		61,834	28.53	
Total Expenses	0	0		0		372,089		381,566	2.55	
Operating Income	6,436	66,019		156,430		-182,688		-160,668		
Depreciation	0	0		0		0		0		
P.B.I.T.	6,436	66,019		156,430		-182,688		-160,668		
Interest Expense	0	0		0		0		0		
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	6,436	66,019		156,430		-182,688		-160,668		
Canadian Programming Expenses										
Acquisition of rights	0	0		0		173,553		200,150	15.33	
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	0		0		0		0		
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	0	0		0		173,553		200,150	15.33	
Canadian Programming/Revenue (%)	0.00	0.00		0.00		91.63		90.61		
Total Remuneration (\$)	0	0		0		0		0		
Average Staff Count	0	0		0		0		0		
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin	100.0	100.0		100.0		-96.5		-72.7		
P.B.I.T. Margin	100.0	100.0		100.0		-96.5		-72.7		
Pre-tax Margin	100.0	100.0		100.0		-96.5		-72.7		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535433825	Telebimbi (formerly All Italian Children's Television)	Telelatino Network Inc.	Corus Entertainment Inc.	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue								877		
Expenses										
Programming and Production								1,000		
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights								1,000		
Script & concept								0		
Filler Programming + Program Production								0		
Investment in Programming								0		
Total Canadian Programming								1,000		
Canadian Programming/Revenue (%)								114.03		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
314600552 Telelatino	Telelatino Network Inc.			Corus Entertainment Inc.			Specialty (category A service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	7,875,119	7,333,854	-6.87	5,642,077	-23.07	6,032,701	6.92	6,087,058	0.90	-6.2
DTH revenue	2,325,539	2,372,295	2.01	2,456,230	3.54	2,793,374	13.73	2,660,138	-4.77	3.4
Local advertising revenue	3,270,427	2,711,358	-17.09	2,734,488	0.85	2,548,189	-6.81	2,354,037	-7.62	-7.9
National advertising revenue	6,845,046	6,524,460	-4.68	4,783,289	-26.69	4,922,732	2.92	3,697,965	-24.88	-14.3
Other revenue	0	0		0		0		0		
Total Revenue	20,316,131	18,941,967	-6.76	15,616,084	-17.56	16,296,996	4.36	14,799,198	-9.19	-7.6
Expenses										
Programming and Production	7,732,324	6,833,571	-11.62	5,168,501	-24.37	5,694,300	10.17	5,621,497	-1.28	-7.7
Technical	218,986	323,001	47.50	277,303	-14.15	166,490	-39.96	170,230	2.25	-6.1
Sales and Promotion	1,726,564	1,716,469	-0.58	1,593,134	-7.19	1,497,133	-6.03	1,406,611	-6.05	-5.0
Administration and General	1,271,820	1,416,786	11.40	1,214,054	-14.31	1,137,514	-6.30	1,383,352	21.61	2.1
Total Expenses	10,949,694	10,289,827	-6.03	8,252,992	-19.79	8,495,437	2.94	8,581,690	1.02	-5.9
Operating Income	9,366,437	8,652,140		7,363,092		7,801,559		6,217,508		
Depreciation	365,425	322,508	-11.74	361,262	12.02	472,331	30.74	247,871	-47.52	-9.3
P.B.I.T.	9,001,012	8,329,632		7,001,830		7,329,228		5,969,637		
Interest Expense	3,450	15,844	359.25	29,435	85.78	4,299	-85.39	8,054	87.35	
Adjustments - Gain (Loss)	3,076,259	4,432,660	44.09	3,407,210	-23.13	3,790,660	11.25	1,797,809	-52.57	
Pre-tax Profit	12,073,821	12,746,448		10,379,605		11,115,589		7,759,392		
Canadian Programming Expenses										
Acquisition of rights	44,711	58,295	30.38	83,597	43.40	133,076	59.19	259,740	95.18	55.3
Script & concept	250,000	250,000	0.00	250,000	0.00	250,000	0.00	250,000	0.00	0.0
Filler Programming + Program Production	4,878,737	3,732,847	-23.49	3,645,231	-2.35	2,766,486	-24.11	3,051,044	10.29	-11.1
Investment in Programming	0	0		0		718,772		0	-100.00	
Total Canadian Programming	5,173,448	4,041,142	-21.89	3,978,828	-1.54	3,868,334	-2.78	3,560,784	-7.95	-8.9
Canadian Programming/Revenue (%)	25.46	21.33		25.48		23.74		24.06		
Total Remuneration (\$)	4,135,678	3,854,438	-6.80	3,687,520	-4.33	3,117,780	-15.45	3,644,065	16.88	-3.1
Average Staff Count	66	60	-9.09	55	-8.33	55	0.00	55	0.00	
Average Remuneration (\$)	62,662	64,241	2.52	67,046	4.37	56,687	-15.45	66,256	16.88	1.4
Subscribers	5,202,520	4,924,380	-5.35	4,329,579	-12.08	4,327,035	-0.06	4,157,979	-3.91	-5.5
Profitability (%)										
Operating Margin	46.1	45.7		47.2		47.9		42.0		
P.B.I.T. Margin	44.3	44.0		44.8		45.0		40.3		
Pre-tax Margin	59.4	67.3		66.5		68.2		52.4		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type			Year
535421862 Télémagino (formerly Disney Junior)	DHX Television Ltd.			DHX Media Ltd.			Specialty (category B service)			2015
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	646,476	2,107,383	225.98	2,945,889	39.79	3,378,299	14.68	3,740,017	10.71	55.1
Expenses										
Programming and Production	809,062	1,157,226	43.03	1,370,659	18.44	1,433,975	4.62	1,458,482	1.71	15.9
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	133,242	279,005	109.40	222,346	-20.31	170,183	-23.46	119,960	-29.51	-2.6
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	440,870	293,317	-33.47	284,852	-2.89	329,622	15.72	243,328	-26.18	-13.8
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	574,112	572,322	-0.31	507,198	-11.38	499,805	-1.46	363,288	-27.31	-10.8
Canadian Programming/Revenue (%)	88.81	27.16		17.22		14.79		9.71		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535433817 "Teleniños" (formerly All Spanish Children's Television)	Telelatino Network Inc.	Corus Entertainment Inc.	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue		24,785		34,230	38.11	32,697	-4.48	31,798	-2.75	
Expenses										
Programming and Production		12,663		17,045	34.60	21,045	23.47	23,395	11.17	
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights		8,663		13,045	50.58	17,045	30.66	19,395	13.79	
Script & concept		0		0		0		0		
Filler Programming + Program Production		0		4,000		0	-100.00	0		
Investment in Programming		0		0		0		0		
Total Canadian Programming		8,663		17,045	96.76	17,045	0.00	19,395	13.79	
Canadian Programming/Revenue (%)		34.95		49.80		52.13		60.99		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
305417231 TELETOON/TELÉTOON	TELETOON Canada Inc.			Corus Entertainment Inc.			Specialty (category A service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	31,163,605	28,612,303	-8.19	28,133,309	-1.67	29,595,699	5.20	26,067,622	-11.92	-4.4
DTH revenue	10,318,881	10,909,687	5.73	10,695,400	-1.96	7,669,623	-28.29	9,425,277	22.89	-2.2
Local advertising revenue	0	0		0		0		0		
National advertising revenue	47,818,400	44,433,609	-7.08	45,540,983	2.49	42,007,091	-7.76	33,960,298	-19.16	-8.2
Other revenue	0	0		0		59,836		0	-100.00	
Total Revenue	89,300,886	83,955,599	-5.99	84,369,692	0.49	79,332,249	-5.97	69,453,197	-12.45	-6.1
Expenses										
Programming and Production	37,174,985	39,123,540	5.24	36,139,370	-7.63	47,247,136	30.74	43,106,268	-8.76	3.8
Technical	1,200,110	1,436,072	19.66	1,715,094	19.43	1,721,411	0.37	869,873	-49.47	-7.7
Sales and Promotion	3,905,314	3,657,872	-6.34	3,489,929	-4.59	3,763,869	7.85	1,533,776	-59.25	-20.8
Administration and General	5,142,101	4,682,576	-8.94	4,575,088	-2.30	6,935,144	51.58	2,993,951	-56.83	-12.7
Total Expenses	47,422,510	48,900,060	3.12	45,919,481	-6.10	59,667,560	29.94	48,503,868	-18.71	0.6
Operating Income	41,878,376	35,055,539		38,450,211		19,664,689		20,949,329		
Depreciation	165,785	180,658	8.97	159,732	-11.58	35,931	-77.51	0	-100.00	-100.0
P.B.I.T.	41,712,591	34,874,881		38,290,479		19,628,758		20,949,329		
Interest Expense	284,929	49,211	-82.73	1,654,008	>999±	1,363,915	-17.54	668,599	-50.98	
Adjustments - Gain (Loss)	217,392	46,709	-78.51	362,511	676.11	-1,082,177	-398.52	-70,433	-93.49	
Pre-tax Profit	41,645,054	34,872,379		36,998,982		17,182,666		20,210,297		
Canadian Programming Expenses										
Acquisition of rights	20,580,899	22,631,034	9.96	21,183,330	-6.40	30,752,673	45.17	13,173,811	-57.16	-10.6
Script & concept	541,589	277,640	-48.74	309,116	11.34	966,396	212.63	1,620,429	67.68	31.5
Filler Programming + Program Production	2,032,886	1,761,929	-13.33	1,937,487	9.96	2,326,870	20.10	2,192,391	-5.78	1.9
Investment in Programming	111,843	99,692	-10.86	86,960	-12.77	424,517	388.18	7,002,329	>999±	181.3
Total Canadian Programming	23,267,217	24,770,295	6.46	23,516,893	-5.06	34,470,456	46.58	23,988,960	-30.41	0.8
Canadian Programming/Revenue (%)	26.05	29.50		27.87		43.45		34.54		
Total Remuneration (\$)	7,170,241	6,408,114	-10.63	7,376,052	15.10	1,516,145	-79.45	1,903,187	25.53	-28.2
Average Staff Count	81	88	8.64	88	0.00	18	-79.55	91	405.56	
Average Remuneration (\$)	88,521	72,819	-17.74	83,819	15.10	84,230	0.49	20,914	-75.17	-30.3
Subscribers	7,726,261	7,461,740	-3.42	7,271,415	-2.55	8,689,483	19.50	8,340,529	-4.02	1.9
Profitability (%)										
Operating Margin	46.9	41.8		45.6		24.8		30.2		
P.B.I.T. Margin	46.7	41.5		45.4		24.7		30.2		
Pre-tax Margin	46.6	41.5		43.9		21.7		29.1		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535417738	TELUS Communications Company, Edmonton	TELUS Communications Company	TELUS Corporation	Video-on-Demand	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	13,988,975	18,935,085	35.36	26,702,468	41.02	30,473,268	14.12	17,975,250	-41.01	6.5
DTH revenue	0	0		0		0		0		
Local advertising revenue	0	0		0		0		0		
National advertising revenue	0	0		0		0		0		
Other revenue	0	0		0		0		0		
Total Revenue	13,988,975	18,935,085	35.36	26,702,468	41.02	30,473,268	14.12	17,975,250	-41.01	6.5
Expenses										
Programming and Production	12,344,154	21,825,476	76.81	31,106,378	42.52	37,052,591	19.12	39,208,058	5.82	33.5
Technical	13,680,746	10,201,272	-25.43	10,789,220	5.76	12,572,674	16.53	14,021,762	11.53	0.6
Sales and Promotion	2,773,246	2,040,131	-26.44	2,541,507	24.58	2,825,038	11.16	2,439,107	-13.66	-3.2
Administration and General	3,626,020	3,107,629	-14.30	6,981,691	124.66	7,796,845	11.68	8,428,319	8.10	23.5
Total Expenses	32,424,166	37,174,508	14.65	51,418,796	38.32	60,247,148	17.17	64,097,246	6.39	18.6
Operating Income	-18,435,191	-18,239,423		-24,716,328		-29,773,880		-46,121,996		
Depreciation	0	0		-26,336,012		1,275,897	-104.84	0	-100.00	
P.B.I.T.	-18,435,191	-18,239,423		1,619,684		-31,049,777		-46,121,996		
Interest Expense	0	0		0		0		0		
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	-18,435,191	-18,239,423		1,619,684		-31,049,777		-46,121,996		
Canadian Programming Expenses										
Acquisition of rights	0	0		0		0		0		
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	0		0		0		0		
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	0	0		0		0		0		
Canadian Programming/Revenue (%)	0.00	0.00		0.00		0.00		0.00		
Total Remuneration (\$)	15,326,007	11,664,450	-23.89	15,680,466	34.43	16,275,915	3.80	17,052,180	4.77	2.7
Average Staff Count	85	69	-18.82	126	82.61	130	3.17	140	7.69	
Average Remuneration (\$)	180,306	169,050	-6.24	124,448	-26.38	125,199	0.60	121,801	-2.71	-9.3
Subscribers										
Profitability (%)										
Operating Margin	-131.8	-96.3		-92.6		-97.7		-256.6		
P.B.I.T. Margin	-131.8	-96.3		6.1		-101.9		-256.6		
Pre-tax Margin	-131.8	-96.3		6.1		-101.9		-256.6		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535438148 Ten Cricket (formerly ECGL Cricket TV)	Ethnic Channels Group Limited	Levin, Slava	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue						40,668		58,301	43.36	
Expenses										
Programming and Production						46,155		56,575	22.58	
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights						3,822		2,752	-28.00	
Script & concept						5,097		3,669	-28.02	
Filler Programming + Program Production						16,565		11,926	-28.00	
Investment in Programming						0		0		
Total Canadian Programming						25,484		18,347	-28.01	
Canadian Programming/Revenue (%)						62.66		31.47		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535424428	The Beautiful Little Channel (formerly Classical Digital)	ZoomerMedia Limited	Olympus Management Limited	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	0	0		0		0		0		
Expenses										
Programming and Production	0	0		12,022		0	-100.00	0		
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0		0		0		0		
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	0		0		0		0		
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	0	0		0		0		0		
Canadian Programming/Revenue (%)										
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305423915	The Brand New ONE Body, Mind, Spirit, Love Channel	ZoomerMedia Limited	Olympus Management Limited	Specialty (category A service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	1,952,286	2,284,320	17.01	2,639,800	15.56	2,675,444	1.35	2,718,496	1.61	8.6
DTH revenue	2,172,870	1,925,650	-11.38	1,901,900	-1.23	1,929,306	1.44	1,769,094	-8.30	-5.0
Local advertising revenue	0	0		0		0		0		
National advertising revenue	32,449	15,832	-51.21	49,108	210.18	70,973	44.52	171,935	142.25	51.7
Other revenue	0	0		0		300		0	-100.00	
Total Revenue	4,157,605	4,225,802	1.64	4,590,808	8.64	4,676,023	1.86	4,659,525	-0.35	2.9
Expenses										
Programming and Production	2,331,325	2,378,735	2.03	2,446,351	2.84	2,603,583	6.43	2,551,456	-2.00	2.3
Technical	722,795	655,648	-9.29	697,336	6.36	705,250	1.13	684,114	-3.00	-1.4
Sales and Promotion	120,718	143,514	18.88	110,726	-22.85	87,262	-21.19	83,328	-4.51	-8.9
Administration and General	266,578	909,279	241.09	251,109	-72.38	130,643	-47.97	177,675	36.00	-9.7
Total Expenses	3,441,416	4,087,176	18.76	3,505,522	-14.23	3,526,738	0.61	3,496,573	-0.86	0.4
Operating Income	716,189	138,626		1,085,286		1,149,285		1,162,952		
Depreciation	1,416	14,951	955.86	7,931	-46.95	2,839	-64.20	1,985	-30.08	8.8
P.B.I.T.	714,773	123,675		1,077,355		1,146,446		1,160,967		
Interest Expense	21,139	0	-100.00	12,389		3,532	-71.49	0	-100.00	
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	693,634	123,675		1,064,966		1,142,914		1,160,967		
Canadian Programming Expenses										
Acquisition of rights	530,937	607,220	14.37	558,537	-8.02	216,186	-61.29	925,290	328.01	14.9
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	937,235	1,019,818	8.81	1,255,111	23.07	1,603,528	27.76	1,038,066	-35.26	2.6
Investment in Programming	341,875	0	-100.00	0		0		0	-100.00	
Total Canadian Programming	1,810,047	1,627,038	-10.11	1,813,648	11.47	1,819,714	0.33	1,963,356	7.89	2.1
Canadian Programming/Revenue (%)	43.54	38.50		39.51		38.92		42.14		
Total Remuneration (\$)	878,830	819,594	-6.74	819,000	-0.07	943,838	15.24	299,270	-68.29	-23.6
Average Staff Count	12	11	-8.33	11	0.00	17	54.55	17	0.00	
Average Remuneration (\$)	73,236	74,509	1.74	74,455	-0.07	55,520	-25.43	17,604	-68.29	-30.0
Subscribers	956,645	1,007,470	5.31	1,023,206	1.56	993,898	-2.86	951,443	-4.27	-0.1
Profitability (%)										
Operating Margin	17.2	3.3		23.6		24.6		25.0		
P.B.I.T. Margin	17.2	2.9		23.5		24.5		24.9		
Pre-tax Margin	16.7	2.9		23.2		24.4		24.9		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
305417215 The Comedy Network	Bell Media Inc.			BCE Inc.			Specialty (category A service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	19,109,633	19,653,390	2.85	18,952,684	-3.57	20,018,569	5.62	18,471,997	-7.73	-0.8
DTH revenue	6,471,643	6,756,722	4.41	7,065,673	4.57	7,158,900	1.32	7,016,484	-1.99	2.0
Local advertising revenue	0	0		0		0		0		
National advertising revenue	30,956,652	29,186,880	-5.72	34,758,191	19.09	30,948,404	-10.96	31,080,187	0.43	0.1
Other revenue	70,460	258,956	267.52	27,192	-89.50	505,280	>999±	25,462	-94.96	-22.5
Total Revenue	56,608,388	55,855,948	-1.33	60,803,740	8.86	58,631,153	-3.57	56,594,130	-3.47	0.0
Expenses										
Programming and Production	23,214,736	21,106,057	-9.08	21,005,603	-0.48	20,846,851	-0.76	17,644,927	-15.36	-6.6
Technical	1,136,797	1,149,459	1.11	1,449,745	26.12	1,484,751	2.41	1,470,412	-0.97	6.6
Sales and Promotion	1,713,147	2,719,011	58.71	3,325,335	22.30	3,007,857	-9.55	2,665,954	-11.37	11.7
Administration and General	5,501,861	3,344,219	-39.22	2,917,405	-12.76	3,370,906	15.54	3,903,503	15.80	-8.2
Total Expenses	31,566,541	28,318,746	-10.29	28,698,088	1.34	28,710,365	0.04	25,684,796	-10.54	-5.0
Operating Income	25,041,847	27,537,202		32,105,652		29,920,788		30,909,334		
Depreciation	782,612	1,044,382	33.45	835,529	-20.00	835,813	0.03	899,256	7.59	3.5
P.B.I.T.	24,259,235	26,492,820		31,270,123		29,084,975		30,010,078		
Interest Expense	0	19		81	326.32	32	-60.49	0	-100.00	
Adjustments - Gain (Loss)	-1,986	0	-100.00	4,073		-1,059,708	>999±	-3,062,000	188.95	
Pre-tax Profit	24,257,249	26,492,801		31,274,115		28,025,235		26,948,078		
Canadian Programming Expenses										
Acquisition of rights	12,596,913	7,960,905	-36.80	10,492,022	31.79	10,113,913	-3.60	5,476,810	-45.85	-18.8
Script & concept	190,000	200,001	5.26	200,000	0.00	76,543	-61.73	0	-100.00	-100.0
Filler Programming + Program Production	1,382,249	2,353,462	70.26	0	-100.00	125,258		0	-100.00	-100.0
Investment in Programming	201,137	0	-100.00	0		0		0		-100.0
Total Canadian Programming	14,370,299	10,514,368	-26.83	10,692,022	1.69	10,315,714	-3.52	5,476,810	-46.91	-21.4
Canadian Programming/Revenue (%)	25.39	18.82		17.58		17.59		9.68		
Total Remuneration (\$)	691,400	375,694	-45.66	462,069	22.99	157,920	-65.82	0	-100.00	-100.0
Average Staff Count	8	4	-50.00	6	50.00	2	-66.67	0	-100.00	
Average Remuneration (\$)	86,425	93,924	8.68	77,012	-18.01	78,960	2.53			
Subscribers	6,149,333	5,947,278	-3.29	5,849,682	-1.64	5,692,195	-2.69	5,417,975	-4.82	-3.1
Profitability (%)										
Operating Margin	44.2	49.3		52.8		51.0		54.6		
P.B.I.T. Margin	42.9	47.4		51.4		49.6		53.0		
Pre-tax Margin	42.9	47.4		51.4		47.8		47.6		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year						
535417126 The Cult Movie Channel	The Cult Movie Channel Inc.	Kohler, Dieter	Specialty (category B service)	2015						
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	0	15,187		50,121	230.03	43,676	-12.86	56,480	29.32	
Expenses										
Programming and Production	0	0		0		0		34,067		
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0		0		0		0		
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	0		0		0		0		
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	0	0		0		0		0		
Canadian Programming/Revenue (%)		0.00		0.00		0.00		0.00		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year
105424006 The Independent Film Channel Canada	Showcase Television Inc.	Shaw Communications Inc.	Specialty (category A service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	3,853,525	4,681,150	21.48	5,561,154	18.80	5,123,824	-7.86	4,366,906	-14.77	3.2
DTH revenue	4,386,513	4,122,207	-6.03	3,774,810	-8.43	3,495,970	-7.39	3,709,841	6.12	-4.1
Local advertising revenue	0	0		0		0		0		
National advertising revenue	1,501,193	1,660,542	10.61	1,662,611	0.12	1,724,630	3.73	1,371,836	-20.46	-2.2
Other revenue	0	0		0		0		0		
Total Revenue	9,741,231	10,463,899	7.42	10,998,575	5.11	10,344,424	-5.95	9,448,583	-8.66	-0.8
Expenses										
Programming and Production	4,322,894	2,481,724	-42.59	2,727,463	9.90	2,404,824	-11.83	2,751,086	14.40	-10.7
Technical	694,165	668,326	-3.72	646,254	-3.30	597,951	-7.47	594,453	-0.58	-3.8
Sales and Promotion	151,205	215,861	42.76	141,295	-34.54	116,774	-17.35	132,056	13.09	-3.3
Administration and General	1,470,657	1,636,681	11.29	1,692,874	3.43	2,024,459	19.59	2,032,525	0.40	8.4
Total Expenses	6,638,921	5,002,592	-24.65	5,207,886	4.10	5,144,008	-1.23	5,510,120	7.12	-4.6
Operating Income	3,102,310	5,461,307		5,790,689		5,200,416		3,938,463		
Depreciation	0	1,827		0	-100.00	0		0		
P.B.I.T.	3,102,310	5,459,480		5,790,689		5,200,416		3,938,463		
Interest Expense	2,757,286	287	-99.99	1,359	373.52	0	-100.00	0		
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	345,024	5,459,193		5,789,330		5,200,416		3,938,463		
Canadian Programming Expenses										
Acquisition of rights	2,918,018	699,617	-76.02	1,097,614	56.89	1,089,854	-0.71	1,089,304	-0.05	-21.8
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	440,804	553,798	25.63	439,807	-20.58	405,439	-7.81	408,067	0.65	-1.9
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	3,358,822	1,253,415	-62.68	1,537,421	22.66	1,495,293	-2.74	1,497,371	0.14	-18.3
Canadian Programming/Revenue (%)	34.48	11.98		13.98		14.46		15.85		
Total Remuneration (\$)	681,027	907,688	33.28	853,170	-6.01	1,021,286	19.70	918,315	-10.08	7.8
Average Staff Count	9	11	22.22	10	-9.09	11	10.00	10	-9.09	
Average Remuneration (\$)	75,670	82,517	9.05	85,317	3.39	92,844	8.82	91,832	-1.09	5.0
Subscribers	2,821,586	2,813,283	-0.29	2,727,950	-3.03	1,409,513	-48.33	1,302,284	-7.61	-17.6
Profitability (%)										
Operating Margin	31.8	52.2		52.6		50.3		41.7		
P.B.I.T. Margin	31.8	52.2		52.6		50.3		41.7		
Pre-tax Margin	3.5	52.2		52.6		50.3		41.7		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535419461 The Israeli Network (formerly Israeli TV 1)	Ethnic Channels Group Limited	Levin, Slava	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	286,186	330,189	15.38	312,420	-5.38	246,263	-21.18	262,085	6.42	-2.2
Expenses										
Programming and Production	93,132	90,104	-3.25	138,205	53.38	154,987	12.14	144,304	-6.89	11.6
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	10,045	8,999	-10.41	6,041	-32.87	7,186	18.95	4,105	-42.88	-20.1
Script & concept	13,393	11,998	-10.42	8,055	-32.86	9,581	18.94	5,474	-42.87	-20.0
Filler Programming + Program Production	43,527	38,994	-10.41	26,177	-32.87	31,138	18.95	17,790	-42.87	-20.0
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	66,965	59,991	-10.41	40,273	-32.87	47,905	18.95	27,369	-42.87	-20.0
Canadian Programming/Revenue (%)	23.40	18.17		12.89		19.45		10.44		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
314600354 The Movie Network	Bell Media Inc.			BCE Inc.			Pay-TV (category A service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	74,278,011	75,387,579	1.49	73,589,577	-2.39	68,801,498	-6.51	63,731,171	-7.37	-3.8
DTH revenue	59,436,346	55,239,473	-7.06	54,177,318	-1.92	55,678,788	2.77	56,828,375	2.06	-1.1
Local advertising revenue	0	0		0		0		0		
National advertising revenue	0	0		0		0		0		
Other revenue	5,033,707	6,079,650	20.78	0	-100.00	0		4,307		-82.9
Total Revenue	138,748,064	136,706,702	-1.47	127,766,895	-6.54	124,480,286	-2.57	120,563,853	-3.15	-3.5
Expenses										
Programming and Production	96,991,335	95,632,984	-1.40	89,563,224	-6.35	87,680,702	-2.10	99,814,552	13.84	0.7
Technical	1,651,885	1,413,527	-14.43	1,010,318	-28.53	1,087,043	7.59	2,529,218	132.67	11.2
Sales and Promotion	5,730,329	5,877,476	2.57	4,989,104	-15.11	2,377,908	-52.34	5,174,135	117.59	-2.5
Administration and General	4,594,174	5,097,931	10.97	14,065,793	175.91	2,682,632	-80.93	3,448,144	28.54	-6.9
Total Expenses	108,967,723	108,021,918	-0.87	109,628,439	1.49	93,828,285	-14.41	110,966,049	18.27	0.5
Operating Income	29,780,341	28,684,784		18,138,456		30,652,001		9,597,804		
Depreciation	1,647,095	1,114,071	-32.36	1,509,862	35.53	3,981,350	163.69	5,493,163	37.97	35.1
P.B.I.T.	28,133,246	27,570,713		16,628,594		26,670,651		4,104,641		
Interest Expense	1,037,957	858,920	-17.25	642,843	-25.16	0	-100.00	89,747		
Adjustments - Gain (Loss)	-200,000	-200,000	0.00	-200,000	0.00	-91,244	-54.38	0	-100.00	
Pre-tax Profit	26,895,289	26,511,793		15,785,751		26,579,407		4,014,894		
Canadian Programming Expenses										
Acquisition of rights	18,585,419	17,609,411	-5.25	16,587,714	-5.80	15,426,886	-7.00	21,464,612	39.14	3.7
Script & concept	1,551,950	1,300,000	-16.23	1,300,000	0.00	1,809,751	39.21	2,389,120	32.01	11.4
Filler Programming + Program Production	3,273,558	3,985,558	21.75	2,273,962	-42.94	474,893	-79.12	611,166	28.70	-34.3
Investment in Programming	2,737,151	5,665,588	106.99	3,117,821	-44.97	664,000	-78.70	3,298,955	396.83	4.8
Total Canadian Programming	26,148,078	28,560,557	9.23	23,279,497	-18.49	18,375,530	-21.07	27,763,853	51.09	1.5
Canadian Programming/Revenue (%)	18.85	20.89		18.22		14.76		23.03		
Total Remuneration (\$)	14,111,652	14,135,158	0.17	12,633,096	-10.63	2,798,663	-77.85	610,362	-78.19	-54.4
Average Staff Count	149	157	5.37	148	-5.73	44.66	-69.82	9	-79.85	
Average Remuneration (\$)	94,709	90,033	-4.94	85,359	-5.19	62,666	-26.59	67,818	8.22	-8.0
Subscribers	1,226,465	1,187,520	-3.18	1,181,772	-0.48	1,152,851	-2.45	1,132,667	-1.75	-2.0
Profitability (%)										
Operating Margin	21.5	21.0		14.2		24.6		8.0		
P.B.I.T. Margin	20.3	20.2		13.0		21.4		3.4		
Pre-tax Margin	19.4	19.4		12.4		21.4		3.3		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year
315413716 The Movie Network Encore (formerly Mpix)	Bell Media Inc.	BCE Inc.	Pay-TV (category A service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	16,190,798	15,070,928	-6.92	14,491,607	-3.84	12,973,790	-10.47	11,280,019	-13.06	-8.6
DTH revenue	9,496,348	8,749,254	-7.87	8,627,296	-1.39	8,850,341	2.59	9,094,357	2.76	-1.1
Local advertising revenue	0	0		0		0		0		
National advertising revenue	0	0		0		0		0		
Other revenue	0	0		0		0		0		
Total Revenue	25,687,146	23,820,182	-7.27	23,118,903	-2.94	21,824,131	-5.60	20,374,376	-6.64	-5.6
Expenses										
Programming and Production	7,430,290	8,269,750	11.30	7,494,895	-9.37	7,129,602	-4.87	5,586,643	-21.64	-6.9
Technical	1,425,129	1,436,330	0.79	1,433,219	-0.22	1,329,648	-7.23	1,643,547	23.61	3.6
Sales and Promotion	1,030,479	895,025	-13.14	730,304	-18.40	248,121	-66.02	164,214	-33.82	-36.8
Administration and General	1,384,795	1,431,644	3.38	1,377,471	-3.78	762,907	-44.62	662,547	-13.15	-16.8
Total Expenses	11,270,693	12,032,749	6.76	11,035,889	-8.28	9,470,278	-14.19	8,056,951	-14.92	-8.1
Operating Income	14,416,453	11,787,433		12,083,014		12,353,853		12,317,425		
Depreciation	0	0		0		220,162		575,337	161.32	
P.B.I.T.	14,416,453	11,787,433		12,083,014		12,133,691		11,742,088		
Interest Expense	546,094	350,219	-35.87	331,007	-5.49	0	-100.00	0		
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	13,870,359	11,437,214		11,752,007		12,133,691		11,742,088		
Canadian Programming Expenses										
Acquisition of rights	1,385,897	1,472,822	6.27	1,649,139	11.97	2,178,935	32.13	1,767,460	-18.88	6.3
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	903,646	1,208,984	33.79	966,093	-20.09	0	-100.00	0		-100.0
Investment in Programming	1,508,300	1,791,210	18.76	1,059,417	-40.85	528,000	-50.16	0	-100.00	-100.0
Total Canadian Programming	3,797,843	4,473,016	17.78	3,674,649	-17.85	2,706,935	-26.33	1,767,460	-34.71	-17.4
Canadian Programming/Revenue (%)	14.78	18.78		15.89		12.40		8.67		
Total Remuneration (\$)	937,350	919,556	-1.90	946,390	2.92	194,060	-79.49	69,157	-64.36	-47.9
Average Staff Count	15	15	0.00	15	0.00	2.9	-80.67	1	-65.52	
Average Remuneration (\$)	62,490	61,304	-1.90	63,093	2.92	66,917	6.06	69,157	3.35	2.6
Subscribers	1,583,223	1,480,266	-6.50	1,401,247	-5.34	1,316,313	-6.06	1,225,426	-6.90	-6.2
Profitability (%)										
Operating Margin	56.1	49.5		52.3		56.6		60.5		
P.B.I.T. Margin	56.1	49.5		52.3		55.6		57.6		
Pre-tax Margin	54.0	48.0		50.8		55.6		57.6		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year						
305425789 The NHL Network	The NHL Network Inc.	3918921 Canada Inc.	Specialty (category B service)	2015						
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	11,970,969	12,550,023	4.84	12,299,336	-2.00	12,583,172	2.31	10,735,840	-14.68	-2.7
Expenses										
Programming and Production	4,638,366	4,698,457	1.30	4,574,933	-2.63	5,563,522	21.61	3,707,044	-33.37	-5.5
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	300,000	300,000	0.00	300,000	0.00	0	-100.00	0		-100.0
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	2,776,885	2,786,996	0.36	2,263,039	-18.80	3,354,007	48.21	2,964,945	-11.60	1.7
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	3,076,885	3,086,996	0.33	2,563,039	-16.97	3,354,007	30.86	2,964,945	-11.60	-0.9
Canadian Programming/Revenue (%)	25.70	24.60		20.84		26.65		27.62		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year						
305424822 The Pet Network	Stornoway Communications Limited	Smith, Vincent & Co. Ltd.	Specialty (category B service)	2015						
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	690,726	1,525,065	120.79	2,096,234	37.45	813,258	-61.20	267,907	-67.06	-21.1
Expenses										
Programming and Production	951,445	1,854,513	94.92	2,241,917	20.89	1,161,423	-48.20	601,732	-48.19	-10.8
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	633,729	1,418,960	123.91	1,630,561	14.91	127,909	-92.16	561,630	339.09	-3.0
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	163,440	193,845	18.60	398,211	105.43	857,613	115.37	0	-100.00	-100.0
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	797,169	1,612,805	102.32	2,028,772	25.79	985,522	-51.42	561,630	-43.01	-8.4
Canadian Programming/Revenue (%)	115.41	105.75		96.78		121.18		209.64		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year						
535426911 The Rural Channel	Ag-Com Productions Ltd.	Hundredfold Holdings Inc.	Specialty (category B service)	2015						
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue				0		123,950		235,950	90.36	
Expenses										
Programming and Production				0		5,163		0	-100.00	
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights				0		0		0		
Script & concept				0		0		0		
Filler Programming + Program Production				0		0		0		
Investment in Programming				0		0		0		
Total Canadian Programming				0		0		0		
Canadian Programming/Revenue (%)						0.00		0.00		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year						
535435699 The Seasonal Channel	Stingray Digital Group Inc.	Stingray Digital Group Inc.	Specialty (category B service)	2015						
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue								3,969,051		
Expenses										
Programming and Production								115,096		
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights								0		
Script & concept								0		
Filler Programming + Program Production								0		
Investment in Programming								0		
Total Canadian Programming								0		
Canadian Programming/Revenue (%)								0.00		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
314600537 The Sports Network (TSN)	The Sports Network Inc.			BCE Inc.			Specialty (category C service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	112,813,081	185,770,758	64.67	216,353,607	16.46	256,171,363	18.40	250,182,832	-2.34	22.0
DTH revenue	34,254,957	55,738,143	62.72	62,900,532	12.85	77,279,671	22.86	70,117,773	-9.27	19.6
Local advertising revenue	0	0		0		0		0		
National advertising revenue	129,582,617	133,180,289	2.78	120,704,444	-9.37	118,645,699	-1.71	122,478,121	3.23	-1.4
Other revenue	12,749,039	144,521	-98.87	434,897	200.92	91,151	-79.04	61,582	-32.44	-73.6
Total Revenue	289,399,694	374,833,711	29.52	400,393,480	6.82	452,187,884	12.94	442,840,308	-2.07	11.2
Expenses										
Programming and Production	167,091,606	272,170,110	62.89	235,182,618	-13.59	282,051,564	19.93	278,488,788	-1.26	13.6
Technical	5,939,227	930,329	-84.34	1,218,641	30.99	1,272,285	4.40	2,905,161	128.34	-16.4
Sales and Promotion	16,065,902	16,410,445	2.14	15,488,273	-5.62	16,841,223	8.74	16,230,402	-3.63	0.3
Administration and General	15,363,935	15,593,200	1.49	19,702,712	26.35	19,068,717	-3.22	20,627,069	8.17	7.6
Total Expenses	204,460,670	305,104,084	49.22	271,592,244	-10.98	319,233,789	17.54	318,251,420	-0.31	11.7
Operating Income	84,939,024	69,729,627		128,801,236		132,954,095		124,588,888		
Depreciation	2,735,050	7,933,517	190.07	5,765,857	-27.32	6,957,721	20.67	8,361,693	20.18	32.2
P.B.I.T.	82,203,974	61,796,110		123,035,379		125,996,374		116,227,195		
Interest Expense	25,228,806	25,253,030	0.10	25,213,408	-0.16	25,309,175	0.38	25,511,133	0.80	
Adjustments - Gain (Loss)	1,353,215	444,352	-67.16	4,519,565	917.11	2,795,593	-38.14	9,225,623	230.01	
Pre-tax Profit	58,328,383	36,987,432		102,341,536		103,482,792		99,941,685		
Canadian Programming Expenses										
Acquisition of rights	69,218,379	96,815,920	39.87	62,648,471	-35.29	103,461,482	65.15	114,292,946	10.47	13.4
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	70,928,036	89,407,461	26.05	86,883,848	-2.82	98,414,292	13.27	108,037,944	9.78	11.1
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	140,146,415	186,223,381	32.88	149,532,319	-19.70	201,875,774	35.00	222,330,890	10.13	12.2
Canadian Programming/Revenue (%)	48.43	49.68		37.35		44.64		50.21		
Total Remuneration (\$)	20,287,941	22,518,305	10.99	23,098,468	2.58	24,534,798	6.22	28,384,076	15.69	8.8
Average Staff Count	199	214	7.54	218	1.87	224	2.75	241	7.59	
Average Remuneration (\$)	101,949	105,226	3.21	105,956	0.69	109,530	3.37	117,776	7.53	3.7
Subscribers	9,003,852	9,190,812	2.08	9,069,491	-1.32	9,050,153	-0.21	8,798,198	-2.78	-0.6
Profitability (%)										
Operating Margin	29.4	18.6		32.2		29.4		28.1		
P.B.I.T. Margin	28.4	16.5		30.7		27.9		26.2		
Pre-tax Margin	20.2	9.9		25.6		22.9		22.6		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
214301194 TheWeather Network / MétéoMédia	Pelmorex Communications Inc.			Pelmorex Investments Inc.			Specialty (category A service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	22,900,686	23,393,424	2.15	23,870,896	2.04	24,499,628	2.63	24,190,240	-1.26	1.4
DTH revenue	7,777,821	7,727,874	-0.64	7,468,298	-3.36	7,151,372	-4.24	6,681,282	-6.57	-3.7
Local advertising revenue	0	0		0		0		0		
National advertising revenue	18,236,451	19,001,825	4.20	19,336,119	1.76	15,725,726	-18.67	11,754,703	-25.25	-10.4
Other revenue	220,118	251,744	14.37	152,527	-39.41	81,605	-46.50	67,476	-17.31	-25.6
Total Revenue	49,135,076	50,374,867	2.52	50,827,840	0.90	47,458,331	-6.63	42,693,701	-10.04	-3.5
Expenses										
Programming and Production	20,715,231	22,489,623	8.57	23,062,400	2.55	23,312,726	1.09	24,577,642	5.43	4.4
Technical	2,630,908	2,948,683	12.08	2,896,151	-1.78	2,884,316	-0.41	2,820,808	-2.20	1.8
Sales and Promotion	3,034,004	2,686,619	-11.45	2,842,720	5.81	3,154,114	10.95	2,470,376	-21.68	-5.0
Administration and General	9,289,787	8,873,788	-4.48	8,735,998	-1.55	8,287,227	-5.14	7,846,106	-5.32	-4.1
Total Expenses	35,669,930	36,998,713	3.73	37,537,269	1.46	37,638,383	0.27	37,714,932	0.20	1.4
Operating Income	13,465,146	13,376,154		13,290,571		9,819,948		4,978,769		
Depreciation	2,695,657	2,399,745	-10.98	2,674,486	11.45	2,470,581	-7.62	1,900,928	-23.06	-8.4
P.B.I.T.	10,769,489	10,976,409		10,616,085		7,349,367		3,077,841		
Interest Expense	307,564	-68,092	-122.14	-29,564	-56.58	795,887	>999±	1,244,989	56.43	
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	10,461,925	11,044,501		10,645,649		6,553,480		1,832,852		
Canadian Programming Expenses										
Acquisition of rights	0	0		0		0		0		
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	20,715,231	22,489,623	8.57	23,062,400	2.55	23,312,726	1.09	24,577,642	5.43	4.4
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	20,715,231	22,489,623	8.57	23,062,400	2.55	23,312,726	1.09	24,577,642	5.43	4.4
Canadian Programming/Revenue (%)	42.16	44.64		45.37		49.12		57.57		
Total Remuneration (\$)	16,121,322	15,388,111	-4.55	15,896,823	3.31	16,682,022	4.94	18,239,300	9.34	3.1
Average Staff Count	193	188	-2.59	198	5.32	203	2.53	197	-2.96	
Average Remuneration (\$)	83,530	81,852	-2.01	80,287	-1.91	82,177	2.35	92,585	12.67	2.6
Subscribers	11,124,476	11,329,477	1.84	11,353,301	0.21	11,353,301	0.00	11,162,022	-1.68	0.1
Profitability (%)										
Operating Margin	27.4	26.6		26.1		20.7		11.7		
P.B.I.T. Margin	21.9	21.8		20.9		15.5		7.2		
Pre-tax Margin	21.3	21.9		20.9		13.8		4.3		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner		Type		Year		
305423999 travel + escape	Blue Ant Media Partnership			Blue Ant Media Inc.		Specialty (category A service)		2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	3,051,299	3,013,003	-1.26	3,706,496	23.02	4,228,383	14.08	4,383,923	3.68	9.5
DTH revenue	2,064,510	2,284,306	10.65	1,455,348	-36.29	1,533,247	5.35	1,854,946	20.98	-2.6
Local advertising revenue	0	0		0		0		0		
National advertising revenue	347,461	812,102	133.72	874,254	7.65	1,578,781	80.59	1,695,338	7.38	48.6
Other revenue	0	39,583		0	-100.00	0		0		
Total Revenue	5,463,270	6,148,994	12.55	6,036,098	-1.84	7,340,411	21.61	7,934,207	8.09	9.8
Expenses										
Programming and Production	3,354,044	3,272,935	-2.42	4,203,908	28.44	4,929,884	17.27	5,764,923	16.94	14.5
Technical	503,033	836,462	66.28	1,019,191	21.85	868,381	-14.80	803,000	-7.53	12.4
Sales and Promotion	144,896	431,035	197.48	537,326	24.66	503,700	-6.26	575,744	14.30	41.2
Administration and General	1,273,015	1,375,276	8.03	414,522	-69.86	521,806	25.88	563,009	7.90	-18.5
Total Expenses	5,274,988	5,915,708	12.15	6,174,947	4.38	6,823,771	10.51	7,706,676	12.94	9.9
Operating Income	188,282	233,286		-138,849		516,640		227,531		
Depreciation	0	0		0		0		0		
P.B.I.T.	188,282	233,286		-138,849		516,640		227,531		
Interest Expense	2,180	117,812	>999±	0	-100.00	0		0		
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	186,102	115,474		-138,849		516,640		227,531		
Canadian Programming Expenses										
Acquisition of rights	2,682,610	1,015,566	-62.14	1,640,383	61.52	2,127,592	29.70	2,652,191	24.66	-0.3
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	1,157,493		1,612,706	39.33	1,693,229	4.99	1,475,733	-12.85	
Investment in Programming	0	107,468		113,194	5.33	0	-100.00	0		
Total Canadian Programming	2,682,610	2,280,527	-14.99	3,366,283	47.61	3,820,821	13.50	4,127,924	8.04	11.4
Canadian Programming/Revenue (%)	49.10	37.09		55.77		52.05		52.03		
Total Remuneration (\$)	821,547	1,605,801	95.46	0	-100.00	0		0		-100.0
Average Staff Count	20	21.75	8.75	0	-100.00	0		0		
Average Remuneration (\$)	41,077	73,830	79.73							
Subscribers	1,068,275	1,116,322	4.50	4,573,419	309.69	4,385,911	-4.10	3,993,897	-8.94	39.1
Profitability (%)										
Operating Margin	3.4	3.8		-2.3		7.0		2.9		
P.B.I.T. Margin	3.4	3.8		-2.3		7.0		2.9		
Pre-tax Margin	3.4	1.9		-2.3		7.0		2.9		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
305417281 TreeHouse TV	YTV Canada, Inc.			Corus Entertainment Inc.			Specialty (category A service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	8,857,651	8,886,139	0.32	8,444,959	-4.96	7,613,682	-9.84	7,270,595	-4.51	-4.8
DTH revenue	2,518,645	2,673,420	6.15	2,922,293	9.31	3,054,795	4.53	3,565,381	16.71	9.1
Local advertising revenue	0	0		0		0		0		
National advertising revenue	463,683	189,175	-59.20	487,889	157.90	338,423	-30.64	455,034	34.46	-0.5
Other revenue	2,712,128	2,505,776	-7.61	2,643,551	5.50	2,335,549	-11.65	2,550,360	9.20	-1.5
Total Revenue	14,552,107	14,254,510	-2.05	14,498,692	1.71	13,342,449	-7.97	13,841,370	3.74	-1.2
Expenses										
Programming and Production	5,302,772	5,969,145	12.57	6,284,716	5.29	6,399,333	1.82	10,804,154	68.83	19.5
Technical	486,214	427,795	-12.02	391,809	-8.41	371,290	-5.24	383,514	3.29	-5.8
Sales and Promotion	1,153,209	1,188,333	3.05	644,020	-45.80	94,535	-85.32	279,021	195.15	-29.9
Administration and General	2,821,427	2,663,136	-5.61	2,235,620	-16.05	1,522,790	-31.89	693,319	-54.47	-29.6
Total Expenses	9,763,622	10,248,409	4.97	9,556,165	-6.75	8,387,948	-12.22	12,160,008	44.97	5.6
Operating Income	4,788,485	4,006,101		4,942,527		4,954,501		1,681,362		
Depreciation	0	0		0		0		0		
P.B.I.T.	4,788,485	4,006,101		4,942,527		4,954,501		1,681,362		
Interest Expense	277,799	256,607	-7.63	160,573	-37.42	149,212	-7.08	226,939	52.09	
Adjustments - Gain (Loss)	2,141,335	2,059,682	-3.81	2,334,955	13.36	2,433,417	4.22	1,903,696	-21.77	
Pre-tax Profit	6,652,021	5,809,176		7,116,909		7,238,706		3,358,119		
Canadian Programming Expenses										
Acquisition of rights	3,936,891	4,141,566	5.20	4,207,189	1.58	4,606,336	9.49	4,938,573	7.21	5.8
Script & concept	86,416	188,406	118.02	238,684	26.69	237,360	-0.55	227,395	-4.20	27.4
Filler Programming + Program Production	174,928	376,881	115.45	482,942	28.14	355,472	-26.39	495,501	39.39	29.7
Investment in Programming	5,000	89,350	>999±	18,164	-79.67	8,950	-50.73	4,253,450	>999±	440.1
Total Canadian Programming	4,203,235	4,796,203	14.11	4,946,979	3.14	5,208,118	5.28	9,914,919	90.37	23.9
Canadian Programming/Revenue (%)	28.88	33.65		34.12		39.03		71.63		
Total Remuneration (\$)	1,465,560	1,302,609	-11.12	1,233,592	-5.30	556,916	-54.85	416,541	-25.21	-27.0
Average Staff Count	23	25	8.70	22	-12.00	15	-31.82	11.99	-20.07	
Average Remuneration (\$)	63,720	52,104	-18.23	56,072	7.62	37,128	-33.79	34,741	-6.43	-14.1
Subscribers	8,579,846	8,673,063	1.09	8,637,702	-0.41	8,364,860	-3.16	8,169,445	-2.34	-1.2
Profitability (%)										
Operating Margin	32.9	28.1		34.1		37.1		12.1		
P.B.I.T. Margin	32.9	28.1		34.1		37.1		12.1		
Pre-tax Margin	45.7	40.8		49.1		54.3		24.3		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
214301103 TV5	TV5 Québec Canada			TV5 Québec Canada			Specialty (category A service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	8,609,805	8,723,159	1.32	8,505,772	-2.49	8,848,069	4.02	22,230,226	151.24	26.8
DTH revenue	2,073,225	2,387,501	15.16	2,479,616	3.86	2,758,868	11.26	9,274,735	236.18	45.4
Local advertising revenue	0	0		0		0		0		
National advertising revenue	1,496,554	2,012,424	34.47	2,473,048	22.89	2,524,452	2.08	2,317,873	-8.18	11.6
Other revenue	6,404,010	5,168,264	-19.30	5,117,726	-0.98	4,858,758	-5.06	2,667,004	-45.11	-19.7
Total Revenue	18,583,594	18,291,348	-1.57	18,576,162	1.56	18,990,147	2.23	36,489,838	92.15	18.4
Expenses										
Programming and Production	8,346,557	9,374,165	12.31	9,489,676	1.23	10,199,869	7.48	22,084,281	116.52	27.5
Technical	1,839,837	1,815,011	-1.35	1,955,821	7.76	2,037,135	4.16	3,362,030	65.04	16.3
Sales and Promotion	4,047,242	4,091,242	1.09	3,850,715	-5.88	4,440,795	15.32	4,396,438	-1.00	2.1
Administration and General	3,079,068	2,232,980	-27.48	2,369,973	6.13	3,124,060	31.82	3,270,673	4.69	1.5
Total Expenses	17,312,704	17,513,398	1.16	17,666,185	0.87	19,801,859	12.09	33,113,422	67.22	17.6
Operating Income	1,270,890	777,950		909,977		-811,712		3,376,416		
Depreciation	844,016	790,229	-6.37	619,288	-21.63	657,603	6.19	644,557	-1.98	-6.5
P.B.I.T.	426,874	-12,279		290,689		-1,469,315		2,731,859		
Interest Expense	25,682	18,968	-26.14	9,400	-50.44	54,718	482.11	597,026	991.10	
Adjustments - Gain (Loss)	1,205	-25,314	>999±	-35,446	40.03	95,524	-369.49	40,742	-57.35	
Pre-tax Profit	402,397	-56,561		245,843		-1,428,509		2,175,575		
Canadian Programming Expenses										
Acquisition of rights	6,188,374	7,108,336	14.87	6,762,611	-4.86	6,088,499	-9.97	16,968,774	178.70	28.7
Script & concept	334,000	148,728	-55.47	521,025	250.32	1,073,294	106.00	115,493	-89.24	-23.3
Filler Programming + Program Production	218,346	219,994	0.75	217,430	-1.17	225,054	3.51	477,189	112.03	21.6
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	6,740,720	7,477,058	10.92	7,501,066	0.32	7,386,847	-1.52	17,561,456	137.74	27.1
Canadian Programming/Revenue (%)	36.27	40.88		40.38		38.90		48.13		
Total Remuneration (\$)	5,013,857	3,866,436	-22.88	4,252,978	10.00	5,094,541	19.79	6,110,721	19.95	5.1
Average Staff Count	71	50	-29.58	51	2.00	61	19.61	69	13.11	
Average Remuneration (\$)	70,618	77,329	9.50	83,392	7.84	83,517	0.15	88,561	6.04	5.8
Subscribers	7,106,667	6,912,634	-2.73	6,914,529	0.03	7,027,248	1.63	10,289,859	46.43	9.7
Profitability (%)										
Operating Margin	6.8	4.3		4.9		-4.3		9.3		
P.B.I.T. Margin	2.3	-0.1		1.6		-7.7		7.5		
Pre-tax Margin	2.2	-0.3		1.3		-7.5		6.0		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner		Type	Year					
535429486 TVA Sports	Groupe TVA inc.	Les Placements Péladeau inc.		Specialty (category C service)	2015					
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue		5,418,437		8,718,098	60.90	10,128,863	16.18	41,618,016	310.89	
DTH revenue		2,752,074		4,107,034	49.23	4,509,017	9.79	15,372,046	240.92	
Local advertising revenue		0		0		0		0		
National advertising revenue		2,170,240		1,985,084	-8.53	1,721,933	-13.26	21,123,586	>999±	
Other revenue		515,259		209,947	-59.25	200,403	-4.55	3,672,498	>999±	
Total Revenue		10,856,010		15,020,163	38.36	16,560,216	10.25	81,786,146	393.87	
Expenses										
Programming and Production		24,668,700		26,165,950	6.07	27,785,487	6.19	105,228,662	278.72	
Technical		2,631,034		3,999,164	52.00	3,236,432	-19.07	5,298,786	63.72	
Sales and Promotion		2,457,465		2,479,552	0.90	1,761,263	-28.97	6,381,645	262.33	
Administration and General		1,262,526		993,112	-21.34	1,065,764	7.32	2,310,736	116.81	
Total Expenses		31,019,725		33,637,778	8.44	33,848,946	0.63	119,219,829	252.21	
Operating Income		-20,163,715		-18,617,615		-17,288,730		-37,433,683		
Depreciation		300,000		300,000	0.00	1,500,000	400.00	1,500,000	0.00	
P.B.I.T.		-20,463,715		-18,917,615		-18,788,730		-38,933,683		
Interest Expense		224,887		230,934	2.69	429,002	85.77	295,591	-31.10	
Adjustments - Gain (Loss)		0		0		0		0		
Pre-tax Profit		-20,688,602		-19,148,549		-19,217,732		-39,229,274		
Canadian Programming Expenses										
Acquisition of rights		6,709,864		5,686,972	-15.24	5,644,294	-0.75	73,724,655	>999±	
Script & concept		0		0		0		0		
Filler Programming + Program Production		17,068,236		19,368,854	13.48	20,656,674	6.65	28,759,244	39.22	
Investment in Programming		0		0		0		0		
Total Canadian Programming		23,778,100		25,055,826	5.37	26,300,968	4.97	102,483,899	289.66	
Canadian Programming/Revenue (%)		219.03		166.81		158.82		125.31		
Total Remuneration (\$)		7,576,429		6,317,762	-16.61	6,745,877	6.78	8,090,977	19.94	
Average Staff Count		67		69	2.99	72	4.35	83	15.28	
Average Remuneration (\$)		113,081		91,562	-19.03	93,693	2.33	97,482	4.04	
Subscribers		1,639,336		1,523,946	-7.04	1,668,891	9.51	1,995,904	19.59	
Profitability (%)										
Operating Margin		-185.7		-124.0		-104.4		-45.8		
P.B.I.T. Margin		-188.5		-125.9		-113.5		-47.6		
Pre-tax Margin		-190.6		-127.5		-116.0		-48.0		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535423082	Univision Canada (formerly TLN en Español)	Telelatino Network Inc.	Corus Entertainment Inc.	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	900,671	1,379,629	53.18	1,284,583	-6.89	1,484,905	15.59	1,423,529	-4.13	12.1
Expenses										
Programming and Production	102,344	159,135	55.49	137,785	-13.42	93,851	-31.89	160,000	70.48	11.8
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	4,000	4,000	0.00	4,000	0.00	4,000	0.00	4,000	0.00	0.0
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	0		0		0		0		
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	4,000	4,000	0.00	4,000	0.00	4,000	0.00	4,000	0.00	0.0
Canadian Programming/Revenue (%)	0.44	0.29		0.31		0.27		0.28		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year						
535429444 UTV Movies	Soundview Entertainment Inc.	Soundview Broadcasting Canada Ltd.	Specialty (category B service)	2015						
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue		1,743		1,738	-0.29	0	-100.00	0		
Expenses										
Programming and Production		0		1,477		0	-100.00	0		
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights		0		0		0		0		
Script & concept		0		0		0		0		
Filler Programming + Program Production		0		0		0		0		
Investment in Programming		0		0		0		0		
Total Canadian Programming		0		0		0		0		
Canadian Programming/Revenue (%)		0.00		0.00						
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305424012	Viceland (formerly The Biography Channel)	Rogers Media Inc.	Rogers Communications Inc.	Specialty (category A service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	3,558,066	3,723,170	4.64	3,919,228	5.27	3,651,938	-6.82	3,546,854	-2.88	-0.1
DTH revenue	3,616,061	3,450,776	-4.57	3,114,199	-9.75	2,889,882	-7.20	2,209,754	-23.53	-11.6
Local advertising revenue	0	0		0		0		0		
National advertising revenue	796,206	972,522	22.14	1,144,620	17.70	813,417	-28.94	603,757	-25.78	-6.7
Other revenue	36,050	0	-100.00	0		1		0	-100.00	-100.0
Total Revenue	8,006,383	8,146,468	1.75	8,178,047	0.39	7,355,238	-10.06	6,360,365	-13.53	-5.6
Expenses										
Programming and Production	4,826,070	4,172,314	-13.55	4,437,926	6.37	4,100,427	-7.60	4,823,960	17.65	0.0
Technical	557,781	549,663	-1.46	605,242	10.11	599,930	-0.88	585,241	-2.45	1.2
Sales and Promotion	160,647	64,328	-59.96	94,232	46.49	57,922	-38.53	59,678	3.03	-21.9
Administration and General	945,370	721,703	-23.66	785,150	8.79	535,995	-31.73	650,324	21.33	-8.9
Total Expenses	6,489,868	5,508,008	-15.13	5,922,550	7.53	5,294,274	-10.61	6,119,203	15.58	-1.5
Operating Income	1,516,515	2,638,460		2,255,497		2,060,964		241,162		
Depreciation	3,693	3,392	-8.15	3,861	13.83	4,490	16.29	4,224	-5.92	3.4
P.B.I.T.	1,512,822	2,635,068		2,251,636		2,056,474		236,938		
Interest Expense	634	712	12.30	272	-61.80	516	89.71	0	-100.00	
Adjustments - Gain (Loss)	-196,429	0	-100.00	0		0		0		
Pre-tax Profit	1,315,759	2,634,356		2,251,364		2,055,958		236,938		
Canadian Programming Expenses										
Acquisition of rights	2,367,209	1,576,932	-33.38	1,878,489	19.12	2,322,976	23.66	4,057,383	74.66	14.4
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	1,242,816	1,306,829	5.15	1,441,341	10.29	1,040,907	-27.78	0	-100.00	-100.0
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	3,610,025	2,883,761	-20.12	3,319,830	15.12	3,363,883	1.33	4,057,383	20.62	3.0
Canadian Programming/Revenue (%)	45.09	35.40		40.59		45.73		63.79		
Total Remuneration (\$)	1,843,098	1,275,952	-30.77	1,177,754	-7.70	868,895	-26.22	483,127	-44.40	-28.5
Average Staff Count	17	17	0.00	16	-5.88	13	-18.75	8.76	-32.62	
Average Remuneration (\$)	108,418	75,056	-30.77	73,610	-1.93	66,838	-9.20	55,151	-17.48	-15.6
Subscribers	2,289,042	2,247,080	-1.83	2,140,000	-4.77	1,986,000	-7.20	1,632,000	-17.82	-8.1
Profitability (%)										
Operating Margin	18.9	32.4		27.6		28.0		3.8		
P.B.I.T. Margin	18.9	32.3		27.5		28.0		3.7		
Pre-tax Margin	16.4	32.3		27.5		28.0		3.7		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
315405639 Viewer's Choice Canada (PPV)	Viewer's Choice Canada Inc.			BCE Inc.			Pay-per-view programming	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	17,118,056	13,710,763	-19.90	12,456,669	-9.15	10,106,861	-18.86	0	-100.00	-100.0
DTH revenue	0	0		0		0		0		
Local advertising revenue	0	0		0		0		0		
National advertising revenue	0	0		0		0		0		
Other revenue	0	0		0		0		331,981		
Total Revenue	17,118,056	13,710,763	-19.90	12,456,669	-9.15	10,106,861	-18.86	331,981	-96.72	-62.7
Expenses										
Programming and Production	12,006,025	9,622,580	-19.85	9,021,048	-6.25	7,408,229	-17.88	136,630	-98.16	-67.3
Technical	1,100,198	1,066,213	-3.09	999,028	-6.30	2,580,590	158.31	58,519	-97.73	-52.0
Sales and Promotion	189,855	207,608	9.35	176,061	-15.20	216,596	23.02	0	-100.00	-100.0
Administration and General	909,144	755,210	-16.93	640,170	-15.23	499,642	-21.95	81,536	-83.68	-45.3
Total Expenses	14,205,222	11,651,611	-17.98	10,836,307	-7.00	10,705,057	-1.21	276,685	-97.42	-62.6
Operating Income	2,912,834	2,059,152		1,620,362		-598,196		55,296		
Depreciation	87,722	59,426	-32.26	157	-99.74	101,394	>999±	9,375	-90.75	-42.8
P.B.I.T.	2,825,112	1,999,726		1,620,205		-699,590		45,921		
Interest Expense	0	0		0		0		-4,989		
Adjustments - Gain (Loss)	75,136	16,336	-78.26	13,234	-18.99	20,566	55.40	0	-100.00	
Pre-tax Profit	2,900,248	2,016,062		1,633,439		-679,024		50,910		
Canadian Programming Expenses										
Acquisition of rights	193,833	18,812	-90.29	23,653	25.73	145,254	514.10	0	-100.00	-100.0
Script & concept	0	0		0		0		15,543		
Filler Programming + Program Production	406,872	406,872	0.00	406,872	0.00	463,297	13.87	0	-100.00	-100.0
Investment in Programming	855,903	685,538	-19.90	621,794	-9.30	506,382	-18.56	0	-100.00	-100.0
Total Canadian Programming	1,456,608	1,111,222	-23.71	1,052,319	-5.30	1,114,933	5.95	15,543	-98.61	-67.9
Canadian Programming/Revenue (%)	8.51	8.10		8.45		11.03		4.68		
Total Remuneration (\$)	410,117	313,072	-23.66	271,931	-13.14	246,613	-9.31	22,557	-90.85	-51.6
Average Staff Count	4.75	4	-15.79	3.5	-12.50	2.75	-21.43	0.25	-90.91	
Average Remuneration (\$)	86,340	78,268	-9.35	77,695	-0.73	89,677	15.42	90,228	0.61	1.1
Subscribers	2,276,479	2,314,089	1.65	2,354,869	1.76	2,521,105	7.06	0	-100.00	-100.0
Profitability (%)										
Operating Margin	17.0	15.0		13.0		-5.9		16.7		
P.B.I.T. Margin	16.5	14.6		13.0		-6.9		13.8		
Pre-tax Margin	16.9	14.7		13.1		-6.7		15.3		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
314600834 Vision TV	ZoomerMedia Limited			Olympus Management Limited			Specialty (category A service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	8,656,002	8,751,665	1.11	8,549,500	-2.31	8,524,892	-0.29	8,191,013	-3.92	-1.4
DTH revenue	3,092,435	3,147,475	1.78	3,067,900	-2.53	3,064,310	-0.12	3,041,290	-0.75	-0.4
Local advertising revenue	0	0		0		0		0		
National advertising revenue	4,684,672	5,257,703	12.23	6,325,201	20.30	6,097,611	-3.60	5,897,268	-3.29	5.9
Other revenue	9,611,338	9,561,680	-0.52	9,660,371	1.03	9,572,488	-0.91	8,539,732	-10.79	-2.9
Total Revenue	26,044,447	26,718,523	2.59	27,602,972	3.31	27,259,301	-1.25	25,669,303	-5.83	-0.4
Expenses										
Programming and Production	20,055,496	11,584,854	-42.24	13,430,464	15.93	17,157,657	27.75	15,557,714	-9.32	-6.2
Technical	1,318,472	1,189,393	-9.79	1,089,234	-8.42	951,979	-12.60	991,598	4.16	-6.9
Sales and Promotion	1,263,972	997,656	-21.07	603,049	-39.55	517,012	-14.27	406,841	-21.31	-24.7
Administration and General	2,437,751	3,761,284	54.29	1,164,491	-69.04	1,243,459	6.78	1,320,717	6.21	-14.2
Total Expenses	25,075,691	17,533,187	-30.08	16,287,238	-7.11	19,870,107	22.00	18,276,870	-8.02	-7.6
Operating Income	968,756	9,185,336		11,315,734		7,389,194		7,392,433		
Depreciation	1,244,202	2,376,795	91.03	790,798	-66.73	555,740	-29.72	278,022	-49.97	-31.3
P.B.I.T.	-275,446	6,808,541		10,524,936		6,833,454		7,114,411		
Interest Expense	700,559	300,102	-57.16	78,372	-73.88	20,148	-74.29	15,229	-24.41	
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	-976,005	6,508,439		10,446,564		6,813,306		7,099,182		
Canadian Programming Expenses										
Acquisition of rights	16,517,701	7,985,484	-51.65	9,777,721	22.44	13,797,651	41.11	11,445,304	-17.05	-8.8
Script & concept	28,253	0	-100.00	-21,816		12,000	-155.01	85,280	610.67	31.8
Filler Programming + Program Production	598,274	680,181	13.69	698,183	2.65	729,795	4.53	755,436	3.51	6.0
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	17,144,228	8,665,665	-49.45	10,454,088	20.64	14,539,446	39.08	12,286,020	-15.50	-8.0
Canadian Programming/Revenue (%)	65.83	32.43		37.87		53.34		47.86		
Total Remuneration (\$)	4,663,936	3,939,605	-15.53	4,334,346	10.02	1,177,035	-72.84	1,152,157	-2.11	-29.5
Average Staff Count	60	60	0.00	60	0.00	53	-11.67	72	35.85	
Average Remuneration (\$)	77,732	65,660	-15.53	72,239	10.02	22,208	-69.26	16,002	-27.94	-32.6
Subscribers	9,325,802	9,411,698	0.92	9,346,386	-0.69	9,371,194	0.27	9,079,505	-3.11	-0.7
Profitability (%)										
Operating Margin	3.7	34.4		41.0		27.1		28.8		
P.B.I.T. Margin	-1.1	25.5		38.1		25.1		27.7		
Pre-tax Margin	-3.7	24.4		37.8		25.0		27.7		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type		Year	
535426169 Vivid TV (formerly Vanessa)	Télévision Sex-Shop inc.			Trudeau, Marc			Pay-TV (category B service)		2015	
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	305,538	581,836	90.43	523,711	-9.99	554,632	5.90	675,585	21.81	21.9
DTH revenue	0	0		0		0		0		
Local advertising revenue	0	0		0		0		0		
National advertising revenue	0	0		0		0		0		
Other revenue	394,358	231,955	-41.18	72,157	-68.89	97,231	34.75	170,152	75.00	-19.0
Total Revenue	699,896	813,791	16.27	595,868	-26.78	651,863	9.40	845,737	29.74	4.9
Expenses										
Programming and Production	646,361	895,539	38.55	291,267	-67.48	154,473	-46.97	175,568	13.66	-27.8
Technical	365,306	193,573	-47.01	210,346	8.66	228,800	8.77	272,285	19.01	-7.1
Sales and Promotion	504,418	206,404	-59.08	22,301	-89.20	39,177	75.67	63,233	61.40	-40.5
Administration and General	596,279	374,888	-37.13	96,529	-74.25	120,664	25.00	156,339	29.57	-28.4
Total Expenses	2,112,364	1,670,404	-20.92	620,443	-62.86	543,114	-12.46	667,425	22.89	-25.0
Operating Income	-1,412,468	-856,613		-24,575		108,749		178,312		
Depreciation	16,705	22,168	32.70	15,744	-28.98	4,742	-69.88	2,425	-48.86	-38.3
P.B.I.T.	-1,429,173	-878,781		-40,319		104,007		175,887		
Interest Expense	19,690	73,502	273.30	50,160	-31.76	51,353	2.38	36,705	-28.52	
Adjustments - Gain (Loss)	5,086	98	-98.07	0	-100.00	0		1,200		
Pre-tax Profit	-1,443,777	-952,185		-90,479		52,654		140,382		
Canadian Programming Expenses										
Acquisition of rights	22,389	70,517	214.96	95,348	35.21	31,293	-67.18	90,735	189.95	41.9
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	472,989	678,783	43.51	0	-100.00	0		0		-100.0
Investment in Programming	0	0		123,449		71,454	-42.12	32,327	-54.76	
Total Canadian Programming	495,378	749,300	51.26	218,797	-70.80	102,747	-53.04	123,062	19.77	-29.4
Canadian Programming/Revenue (%)	70.78	92.08		36.72		15.76		14.55		
Total Remuneration (\$)	842,058	723,388	-14.09	106,216	-85.32	125,932	18.56	171,198	35.94	-32.9
Average Staff Count	9	6	-33.33	3	-50.00	3.25	8.33	3.5	7.69	
Average Remuneration (\$)	93,562	120,565	28.86	35,405	-70.63	38,748	9.44	48,914	26.23	-15.0
Subscribers	6,790	6,120	-9.87	5,402	-11.73	6,413	18.72	8,420	31.30	5.5
Profitability (%)										
Operating Margin	-201.8	-105.3		-4.1		16.7		21.1		
P.B.I.T. Margin	-204.2	-108.0		-6.8		16.0		20.8		
Pre-tax Margin	-206.3	-117.0		-15.2		8.1		16.6		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
214301111 VRAK.TV	Bell Media Inc.			BCE Inc.			Specialty (category A service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	15,678,859	15,406,926	-1.73	15,941,743	3.47	15,072,296	-5.45	16,207,297	7.53	0.8
DTH revenue	5,537,634	6,536,241	18.03	6,169,147	-5.62	6,152,281	-0.27	5,124,421	-16.71	-1.9
Local advertising revenue	0	0		0		0		0		
National advertising revenue	6,638,973	5,841,903	-12.01	6,485,335	11.01	5,411,604	-16.56	4,772,048	-11.82	-7.9
Other revenue	0	0		0		0		23,707		
Total Revenue	27,855,466	27,785,070	-0.25	28,596,225	2.92	26,636,181	-6.85	26,127,473	-1.91	-1.6
Expenses										
Programming and Production	12,059,204	12,444,596	3.20	12,665,426	1.77	14,438,467	14.00	15,091,964	4.53	5.8
Technical	933,319	853,156	-8.59	959,665	12.48	385,104	-59.87	484,299	25.76	-15.1
Sales and Promotion	1,727,313	1,856,483	7.48	2,590,980	39.56	2,579,854	-0.43	2,403,299	-6.84	8.6
Administration and General	1,714,225	1,757,566	2.53	1,986,125	13.00	2,191,621	10.35	1,200,833	-45.21	-8.5
Total Expenses	16,434,061	16,911,801	2.91	18,202,196	7.63	19,595,046	7.65	19,180,395	-2.12	3.9
Operating Income	11,421,405	10,873,269		10,394,029		7,041,135		6,947,078		
Depreciation	90,681	93,869	3.52	221,238	135.69	448,083	102.53	741,043	65.38	69.1
P.B.I.T.	11,330,724	10,779,400		10,172,791		6,593,052		6,206,035		
Interest Expense	0	0		0		61,672		104,160	68.89	
Adjustments - Gain (Loss)	254,798	234,797	-7.85	166,583	-29.05	5,878	-96.47	-176,278	>999±	
Pre-tax Profit	11,585,522	11,014,197		10,339,374		6,537,258		5,925,597		
Canadian Programming Expenses										
Acquisition of rights	7,539,246	8,169,890	8.36	7,946,878	-2.73	8,662,211	9.00	9,624,267	11.11	6.3
Script & concept	165,567	81,750	-50.62	151,408	85.21	238,061	57.23	167,148	-29.79	0.2
Filler Programming + Program Production	1,829,175	1,637,048	-10.50	1,901,632	16.16	3,015,602	58.58	2,591,288	-14.07	9.1
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	9,533,988	9,888,688	3.72	9,999,918	1.12	11,915,874	19.16	12,382,703	3.92	6.8
Canadian Programming/Revenue (%)	34.23	35.59		34.97		44.74		47.39		
Total Remuneration (\$)	3,085,993	3,043,413	-1.38	3,166,811	4.05	2,357,267	-25.56	2,897,658	22.92	-1.6
Average Staff Count	26	29	11.54	29	0.00	23	-20.69	28	21.74	
Average Remuneration (\$)	118,692	104,945	-11.58	109,200	4.05	102,490	-6.15	103,488	0.97	-3.4
Subscribers	2,504,363	2,381,782	-4.89	2,200,643	-7.61	2,051,898	-6.76	2,107,727	2.72	-4.2
Profitability (%)										
Operating Margin	41.0	39.1		36.3		26.4		26.6		
P.B.I.T. Margin	40.7	38.8		35.6		24.8		23.8		
Pre-tax Margin	41.6	39.6		36.2		24.5		22.7		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535417720	Westman Media Cooperative Ltd., Brandon	Westman Media Cooperative Ltd.	Westman Media Cooperative Ltd.	Video-on-Demand	2011

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	0									
DTH revenue	0									
Local advertising revenue	0									
National advertising revenue	0									
Other revenue	307,536		-100.00							
Total Revenue	307,536		-100.00							
Expenses										
Programming and Production	263,397		-100.00							
Technical	0									
Sales and Promotion	0									
Administration and General	0									
Total Expenses	263,397		-100.00							
Operating Income	44,139									
Depreciation	0									
P.B.I.T.	44,139									
Interest Expense	0									
Adjustments - Gain (Loss)	0									
Pre-tax Profit	44,139									
Canadian Programming Expenses										
Acquisition of rights	0									
Script & concept	0									
Filler Programming + Program Production	0									
Investment in Programming	0									
Total Canadian Programming	0									
Canadian Programming/Revenue (%)	0.00									
Total Remuneration (\$)	0									
Average Staff Count	0									
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin	14.4									
P.B.I.T. Margin	14.4									
Pre-tax Margin	14.4									

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type		Year	
535426937 Wightman Telecom Ltd., Clifford	Wightman Telecom Ltd.			Wightman Holdings Inc.			Video-on-Demand		2015	
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	3,627	39,351	984.95	46,705	18.69	51,714	10.72	52,403	1.33	95.0
DTH revenue	0	0		0		0		0		
Local advertising revenue	0	0		0		0		0		
National advertising revenue	0	0		0		0		0		
Other revenue	0	0		0		0		0		
Total Revenue	3,627	39,351	984.95	46,705	18.69	51,714	10.72	52,403	1.33	95.0
Expenses										
Programming and Production	2,484	29,530	>999±	32,546	10.21	33,743	3.68	29,961	-11.21	86.4
Technical	0	0		7,800		7,987	2.40	7,987	0.00	
Sales and Promotion	0	0		0		0		0		
Administration and General	0	0		0		0		0		
Total Expenses	2,484	29,530	>999±	40,346	36.63	41,730	3.43	37,948	-9.06	97.7
Operating Income	1,143	9,821		6,359		9,984		14,455		
Depreciation	0	0		0		0		9,984		
P.B.I.T.	1,143	9,821		6,359		9,984		4,471		
Interest Expense	0	0		0		0		0		
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	1,143	9,821		6,359		9,984		4,471		
Canadian Programming Expenses										
Acquisition of rights	0	0		0		0		0		
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	0		0		0		0		
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	0	0		0		0		0		
Canadian Programming/Revenue (%)	0.00	0.00		0.00		0.00		0.00		
Total Remuneration (\$)	0	7,800		7,800	0.00	7,987	2.40	7,987	0.00	
Average Staff Count	0	0.1		0.5	400.00	0.5	0.00	0.5	0.00	
Average Remuneration (\$)		78,000		15,600	-80.00	15,974	2.40	15,974	0.00	
Subscribers										
Profitability (%)										
Operating Margin	31.5	25.0		13.6		19.3		27.6		
P.B.I.T. Margin	31.5	25.0		13.6		19.3		8.5		
Pre-tax Margin	31.5	25.0		13.6		19.3		8.5		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year						
535417118 Wild tv (The Hunting Channel)	Wild TV Inc.	Kohler, Dieter	Specialty (category B service)	2015						
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	6,857,361	6,550,125	-4.48	6,082,147	-7.14	6,407,699	5.35	6,087,038	-5.00	-2.9
Expenses										
Programming and Production	2,482,080	3,109,552	25.28	2,213,178	-28.83	2,320,334	4.84	2,920,833	25.88	4.2
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	0	0		27,340		70,010	156.07	800,500	>999±	
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	0		0		0		0		
Investment in Programming	964,080	1,316,850	36.59	1,235,355	-6.19	1,361,376	10.20	1,132,838	-16.79	4.1
Total Canadian Programming	964,080	1,316,850	36.59	1,262,695	-4.11	1,431,386	13.36	1,933,338	35.07	19.0
Canadian Programming/Revenue (%)	14.06	20.10		20.76		22.34		31.76		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year						
535433643 WIN TV (formerly Caribbean HDTV)	WIN HDTV (Canada) Incorporated	Bola, Bhupinder (Pip)	Specialty (category B service)	2014						
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue						10,717		-100.00		
Expenses										
Programming and Production						5,292		-100.00		
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights						5,292		-100.00		
Script & concept						0				
Filler Programming + Program Production						0				
Investment in Programming						0				
Total Canadian Programming						5,292		-100.00		
Canadian Programming/Revenue (%)						49.38				
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year
305427636 W Movies (formerly SexTV: The Channel)	7202377 Canada Inc.	Corus Entertainment Inc.	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	5,836,876	6,458,378	10.65	7,413,357	14.79	7,650,029	3.19	7,012,101	-8.34	4.7
Expenses										
Programming and Production	2,866,993	3,221,497	12.37	3,007,213	-6.65	2,850,231	-5.22	3,549,225	24.52	5.5
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	846,129	866,765	2.44	686,391	-20.81	582,674	-15.11	808,587	38.77	-1.1
Script & concept	8,593	54,088	529.44	53,922	-0.31	28,087	-47.91	43,754	55.78	50.2
Filler Programming + Program Production	241,542	398,830	65.12	400,271	0.36	345,057	-13.79	429,807	24.56	15.5
Investment in Programming	0	0		0		0		45,000		
Total Canadian Programming	1,096,264	1,319,683	20.38	1,140,584	-13.57	955,818	-16.20	1,327,148	38.85	4.9
Canadian Programming/Revenue (%)	18.78	20.43		15.39		12.49		18.93		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
415413806 W Network	W Network Inc.			Corus Entertainment Inc.			Specialty (category A service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	23,591,545	22,521,445	-4.54	22,325,812	-0.87	20,739,105	-7.11	20,110,221	-3.03	-3.9
DTH revenue	8,695,246	8,048,896	-7.43	6,930,451	-13.90	7,038,076	1.55	7,126,427	1.26	-4.9
Local advertising revenue	0	0		0		0		0		
National advertising revenue	54,029,550	56,825,514	5.17	61,223,657	7.74	52,869,152	-13.65	51,937,166	-1.76	-1.0
Other revenue	760,275	697,028	-8.32	702,719	0.82	760,975	8.29	688,354	-9.54	-2.5
Total Revenue	87,076,616	88,092,883	1.17	91,182,639	3.51	81,407,308	-10.72	79,862,168	-1.90	-2.1
Expenses										
Programming and Production	31,831,706	33,930,226	6.59	35,268,781	3.95	34,194,697	-3.05	36,551,418	6.89	3.5
Technical	1,011,163	870,133	-13.95	793,286	-8.83	740,544	-6.65	665,035	-10.20	-10.0
Sales and Promotion	6,462,997	6,659,736	3.04	6,350,570	-4.64	3,076,724	-51.55	2,874,534	-6.57	-18.3
Administration and General	9,971,807	9,055,706	-9.19	7,231,723	-20.14	4,925,170	-31.89	2,303,951	-53.22	-30.7
Total Expenses	49,277,673	50,515,801	2.51	49,644,360	-1.73	42,937,135	-13.51	42,394,938	-1.26	-3.7
Operating Income	37,798,943	37,577,082		41,538,279		38,470,173		37,467,230		
Depreciation	6,172	1,844,514	>999±	2,030,597	10.09	1,376,073	-32.23	1,256,629	-8.68	277.7
P.B.I.T.	37,792,771	35,732,568		39,507,682		37,094,100		36,210,601		
Interest Expense	363,825	445,801	22.53	460,258	3.24	420,307	-8.68	296,689	-29.41	
Adjustments - Gain (Loss)	-22,484,343	1,108,884	-104.93	781,774	-29.50	1,827,800	133.80	2,759,577	50.98	
Pre-tax Profit	14,944,603	36,395,651		39,829,198		38,501,593		38,673,489		
Canadian Programming Expenses										
Acquisition of rights	21,352,968	22,574,939	5.72	25,235,727	11.79	24,901,786	-1.32	23,621,192	-5.14	2.6
Script & concept	354,116	529,707	49.59	561,818	6.06	786,740	40.03	1,097,824	39.54	32.7
Filler Programming + Program Production	1,435,003	2,135,715	48.83	2,262,570	5.94	1,936,555	-14.41	1,958,050	1.11	8.1
Investment in Programming	1,465,813	1,420,861	-3.07	398,250	-71.97	439,985	10.48	2,739,602	522.66	16.9
Total Canadian Programming	24,607,900	26,661,222	8.34	28,458,365	6.74	28,065,066	-1.38	29,416,668	4.82	4.6
Canadian Programming/Revenue (%)	28.26	30.26		31.21		34.47		36.83		
Total Remuneration (\$)	6,062,828	3,693,609	-39.08	2,032,621	-44.97	1,602,619	-21.16	864,914	-46.03	-38.5
Average Staff Count	78	71	-8.97	58	-18.31	46	-20.69	58	26.09	
Average Remuneration (\$)	77,729	52,023	-33.07	35,045	-32.63	34,840	-0.59	14,912	-57.20	-33.8
Subscribers	8,387,168	8,403,260	0.19	8,278,673	-1.48	7,928,149	-4.23	7,692,408	-2.97	-2.1
Profitability (%)										
Operating Margin	43.4	42.7		45.6		47.3		46.9		
P.B.I.T. Margin	43.4	40.6		43.3		45.6		45.3		
Pre-tax Margin	17.2	41.3		43.7		47.3		48.4		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year						
535420393 World Fishing Network (WFN-TV)	World Fishing Network ULC	Insight Sports Ltd.	Specialty (category B service)	2015						
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	1,802,168	1,943,368	7.84	1,993,441	2.58	2,293,249	15.04	2,172,450	-5.27	4.8
Expenses										
Programming and Production	126,103	734,855	482.74	571,371	-22.25	744,636	30.32	782,731	5.12	57.8
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	31,158	150,731	383.76	302,140	100.45	449,080	48.63	422,320	-5.96	91.9
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	62,547	91,490	46.27	88,467	-3.30	0	-100.00	0		-100.0
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	93,705	242,221	158.49	390,607	61.26	449,080	14.97	422,320	-5.96	45.7
Canadian Programming/Revenue (%)	5.20	12.46		19.59		19.58		19.44		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
535429402 YOOPA (formerly TVA Junior)	Groupe TVA inc.			Les Placements Péladeau inc.			Specialty (category B service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	1,186,313	2,021,542	70.41	2,990,129	47.91	1,992,677	-33.36	2,809,159	40.97	24.1
DTH revenue	1,022,099	1,354,727	32.54	1,760,187	29.93	1,713,929	-2.63	1,226,002	-28.47	4.7
Local advertising revenue	0	0		0		0		0		
National advertising revenue	0	0		-8		0	-100.00	0		
Other revenue	39,831	31,105	-21.91	19,506	-37.29	17,088	-12.40	0	-100.00	-100.0
Total Revenue	2,248,243	3,407,374	51.56	4,769,814	39.99	3,723,694	-21.93	4,035,161	8.36	15.8
Expenses										
Programming and Production	2,100,097	2,132,641	1.55	2,821,206	32.29	3,230,019	14.49	3,430,436	6.20	13.1
Technical	484,548	667,527	37.76	428,738	-35.77	208,788	-51.30	88,727	-57.50	-34.6
Sales and Promotion	340,599	436,178	28.06	662,107	51.80	428,017	-35.36	321,726	-24.83	-1.4
Administration and General	365,826	298,555	-18.39	233,487	-21.79	257,167	10.14	190,987	-25.73	-15.0
Total Expenses	3,291,070	3,534,901	7.41	4,145,538	17.27	4,123,991	-0.52	4,031,876	-2.23	5.2
Operating Income	-1,042,827	-127,527		624,276		-400,297		3,285		
Depreciation	165,200	100,000	-39.47	100,000	0.00	100,000	0.00	100,000	0.00	-11.8
P.B.I.T.	-1,208,027	-227,527		524,276		-500,297		-96,715		
Interest Expense	155,800	156,417	0.40	160,623	2.69	127,555	-20.59	87,888	-31.10	
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	-1,363,827	-383,944		363,653		-627,852		-184,603		
Canadian Programming Expenses										
Acquisition of rights	1,433,595	1,525,860	6.44	2,031,913	33.17	2,399,655	18.10	2,602,438	8.45	16.1
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	0	0		0		0		0		
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	1,433,595	1,525,860	6.44	2,031,913	33.17	2,399,655	18.10	2,602,438	8.45	16.1
Canadian Programming/Revenue (%)	63.77	44.78		42.60		64.44		64.49		
Total Remuneration (\$)	162,162	344,563	112.48	162,011	-52.98	106,382	-34.34	244,691	130.01	10.8
Average Staff Count	3	3	0.00	2	-33.33	2	0.00	2.52	26.00	
Average Remuneration (\$)	54,054	114,854	112.48	81,006	-29.47	53,191	-34.34	97,100	82.55	15.8
Subscribers	405,686	763,352	88.16	772,662	1.22	797,566	3.22	667,314	-16.33	13.3
Profitability (%)										
Operating Margin	-46.4	-3.7		13.1		-10.7		0.1		
P.B.I.T. Margin	-53.7	-6.7		11.0		-13.4		-2.4		
Pre-tax Margin	-60.7	-11.3		7.6		-16.9		-4.6		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
314600842 YTV	YTV Canada, Inc.			Corus Entertainment Inc.			Specialty (category A service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	27,753,955	27,738,341	-0.06	27,807,600	0.25	26,797,684	-3.63	26,074,530	-2.70	-1.6
DTH revenue	9,157,694	9,308,234	1.64	9,319,336	0.12	9,428,189	1.17	9,555,545	1.35	1.1
Local advertising revenue	0	0		0		0		0		
National advertising revenue	56,182,634	53,688,288	-4.44	52,143,910	-2.88	43,872,510	-15.86	37,799,089	-13.84	-9.4
Other revenue	0	109,229		120,160	10.01	126,704	5.45	11,638	-90.81	
Total Revenue	93,094,283	90,844,092	-2.42	89,391,006	-1.60	80,225,087	-10.25	73,440,802	-8.46	-5.8
Expenses										
Programming and Production	32,192,854	34,949,428	8.56	34,237,292	-2.04	35,074,827	2.45	32,883,525	-6.25	0.5
Technical	2,194,112	2,167,207	-1.23	1,670,148	-22.94	1,291,272	-22.69	834,950	-35.34	-21.5
Sales and Promotion	9,132,816	7,870,211	-13.82	7,014,754	-10.87	1,813,414	-74.15	1,567,864	-13.54	-35.6
Administration and General	11,468,487	10,769,742	-6.09	9,095,480	-15.55	5,888,790	-35.26	3,138,449	-46.70	-27.7
Total Expenses	54,988,269	55,756,588	1.40	52,017,674	-6.71	44,068,303	-15.28	38,424,788	-12.81	-8.6
Operating Income	38,106,014	35,087,504		37,373,332		36,156,784		35,016,014		
Depreciation	1,495,275	2,763,043	84.78	4,126,520	49.35	3,574,931	-13.37	4,228,257	18.28	29.7
P.B.I.T.	36,610,739	32,324,461		33,246,812		32,581,853		30,787,757		
Interest Expense	6,618,019	1,242,173	-81.23	1,097,873	-11.62	1,017,145	-7.35	912,087	-10.33	
Adjustments - Gain (Loss)	19,607,706	14,671,413	-25.18	11,965,874	-18.44	73,213,175	511.85	-3,321,651	-104.54	
Pre-tax Profit	49,600,426	45,753,701		44,114,813		104,777,883		26,554,019		
Canadian Programming Expenses										
Acquisition of rights	20,850,795	23,781,537	14.06	23,188,198	-2.49	24,164,183	4.21	19,792,062	-18.09	-1.3
Script & concept	411,518	424,917	3.26	494,338	16.34	842,901	70.51	1,158,440	37.43	29.5
Filler Programming + Program Production	1,748,655	2,537,080	45.09	2,704,756	6.61	2,237,037	-17.29	2,512,319	12.31	9.5
Investment in Programming	360,514	412,022	14.29	253,012	-38.59	307,177	21.41	1,872,474	509.57	51.0
Total Canadian Programming	23,371,482	27,155,556	16.19	26,640,304	-1.90	27,551,298	3.42	25,335,295	-8.04	2.0
Canadian Programming/Revenue (%)	25.11	29.89		29.80		34.34		34.50		
Total Remuneration (\$)	8,468,172	7,323,528	-13.52	4,488,603	-38.71	2,694,787	-39.96	1,464,149	-45.67	-35.5
Average Staff Count	107	115	7.48	101	-12.17	64	-36.63	74	15.63	
Average Remuneration (\$)	79,142	63,683	-19.53	44,442	-30.21	42,106	-5.26	19,786	-53.01	-29.3
Subscribers	11,236,887	11,315,638	0.70	11,230,697	-0.75	11,154,698	-0.68	11,118,204	-0.33	-0.3
Profitability (%)										
Operating Margin	40.9	38.6		41.8		45.1		47.7		
P.B.I.T. Margin	39.3	35.6		37.2		40.6		41.9		
Pre-tax Margin	53.3	50.4		49.4		130.6		36.2		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535434500	Zee Cinema Canada (formerly Bollywood SD)	Ethnic Channels Group Limited	Levin, Slava	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue		44,050		213,558	384.81	151,102	-29.25	132,767	-12.13	
Expenses										
Programming and Production		45,139		238,400	428.15	145,643	-38.91	127,421	-12.51	
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights		1,324		8,760	561.63	9,846	12.40	6,373	-35.27	
Script & concept		1,765		11,680	561.76	13,129	12.41	8,497	-35.28	
Filler Programming + Program Production		5,738		37,960	561.55	42,667	12.40	27,617	-35.27	
Investment in Programming		0		0		0		0		
Total Canadian Programming		8,827		58,400	561.61	65,642	12.40	42,487	-35.27	
Canadian Programming/Revenue (%)		20.04		27.35		43.44		32.00		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking #	Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535435821	Zee Premier Canada (Bollywood Movies TV)	Ethnic Channels Group Limited	Levin, Slava	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue				279		993	255.91	4,564	359.62	
Expenses										
Programming and Production				452		992	119.47	8,366	743.35	
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights				59		81	37.29	429	429.63	
Script & concept				79		108	36.71	572	429.63	
Filler Programming + Program Production				256		353	37.89	1,857	426.06	
Investment in Programming				0		0		0		
Total Canadian Programming				394		542	37.56	2,858	427.31	
Canadian Programming/Revenue (%)				141.22		54.58		62.62		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year
535435681 Zee TV Canada (formerly Hindi Women's TV)	Ethnic Channels Group Limited	Levin, Slava	Specialty (category B service)	2015

(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue				671,561		2,124,232	216.31	2,329,275	9.65	
Expenses										
Programming and Production				795,223		2,127,997	167.60	1,857,913	-12.69	
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights				71,766		115,429	60.84	78,847	-31.69	
Script & concept				95,687		153,905	60.84	105,129	-31.69	
Filler Programming + Program Production				310,985		500,190	60.84	341,671	-31.69	
Investment in Programming				0		0		0		
Total Canadian Programming				478,438		769,524	60.84	525,647	-31.69	
Canadian Programming/Revenue (%)				71.24		36.23		22.57		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type			Year
535426961 Zeste (formerly Cuisine)	Zeste Diffusion inc.			Groupe Serdy inc.			Specialty (category B service)			2015
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue	3,009,810	3,923,720	30.36	4,756,373	21.22	5,452,297	14.63	6,344,885	16.37	20.5
Expenses										
Programming and Production	3,597,949	3,586,497	-0.32	2,998,067	-16.41	3,189,737	6.39	3,966,574	24.35	2.5
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights	395,438	370,432	-6.32	342,513	-7.54	446,603	30.39	481,161	7.74	5.0
Script & concept	0	0		0		805		800	-0.62	
Filler Programming + Program Production	2,068,699	2,202,016	6.44	1,823,217	-17.20	1,942,886	6.56	2,487,335	28.02	4.7
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	2,464,137	2,572,448	4.40	2,165,730	-15.81	2,390,294	10.37	2,969,296	24.22	4.8
Canadian Programming/Revenue (%)	81.87	65.56		45.53		43.84		46.80		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee	Licensee Ultimate Owner	Type	Year						
535435847 Zing (formerly Hindi Music TV)	Ethnic Channels Group Limited	Levin, Slava	Specialty (category B service)	2015						
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue										
DTH revenue										
Local advertising revenue										
National advertising revenue										
Other revenue										
Total Revenue				3,790		41,749	>999±	22,301	-46.58	
Expenses										
Programming and Production				5,068		24,138	376.28	25,129	4.11	
Technical										
Sales and Promotion										
Administration and General										
Total Expenses										
Operating Income										
Depreciation										
P.B.I.T.										
Interest Expense										
Adjustments - Gain (Loss)										
Pre-tax Profit										
Canadian Programming Expenses										
Acquisition of rights				617		2,826	358.02	2,193	-22.40	
Script & concept				823		3,768	357.84	2,925	-22.37	
Filler Programming + Program Production				2,675		12,244	357.72	9,504	-22.38	
Investment in Programming				0		0		0		
Total Canadian Programming				4,115		18,838	357.79	14,622	-22.38	
Canadian Programming/Revenue (%)				108.58		45.12		65.57		
Total Remuneration (\$)										
Average Staff Count										
Average Remuneration (\$)										
Subscribers										
Profitability (%)										
Operating Margin										
P.B.I.T. Margin										
Pre-tax Margin										

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY & SPECIALTY

Pay and Specialty

Undertaking # Service Name	Licensee			Licensee Ultimate Owner			Type	Year		
205421572 Ztélé (formerly Canal Z)	Bell Media Inc.			BCE Inc.			Specialty (category A service)	2015		
(\$)	2011	2012	Var %	2013	Var %	2014	Var %	2015	Var %	CAGR (%)
Revenue										
Residential/bulk/smatv subscriber revenue	8,956,932	9,201,636	2.73	9,721,320	5.65	9,375,147	-3.56	9,115,006	-2.77	0.4
DTH revenue	3,012,501	2,978,488	-1.13	3,434,550	15.31	3,591,347	4.57	3,500,237	-2.54	3.8
Local advertising revenue	0	0		0		0		0		
National advertising revenue	11,391,771	11,428,770	0.32	13,728,909	20.13	13,015,555	-5.20	12,944,951	-0.54	3.3
Other revenue	0	0		0		0		0		
Total Revenue	23,361,204	23,608,894	1.06	26,884,779	13.88	25,982,049	-3.36	25,560,194	-1.62	2.3
Expenses										
Programming and Production	10,781,210	12,760,433	18.36	10,120,389	-20.69	11,519,769	13.83	13,432,605	16.60	5.7
Technical	857,137	869,104	1.40	941,995	8.39	474,276	-49.65	504,002	6.27	-12.4
Sales and Promotion	1,648,172	1,705,819	3.50	4,092,595	139.92	3,231,757	-21.03	2,628,949	-18.65	12.4
Administration and General	1,907,730	1,946,429	2.03	2,169,216	11.45	1,806,238	-16.73	1,107,734	-38.67	-12.7
Total Expenses	15,194,249	17,281,785	13.74	17,324,195	0.25	17,032,040	-1.69	17,673,290	3.76	3.9
Operating Income	8,166,955	6,327,109		9,560,584		8,950,009		7,886,904		
Depreciation	90,728	93,909	3.51	221,306	135.66	424,373	91.76	723,942	70.59	68.1
P.B.I.T.	8,076,227	6,233,200		9,339,278		8,525,636		7,162,962		
Interest Expense	0	0		0		74,184		104,134	40.37	
Adjustments - Gain (Loss)	0	0		0		5,881		-101,754	>999±	
Pre-tax Profit	8,076,227	6,233,200		9,339,278		8,457,333		6,957,074		
Canadian Programming Expenses										
Acquisition of rights	7,016,060	8,905,861	26.94	5,675,944	-36.27	5,787,339	1.96	7,946,592	37.31	3.2
Script & concept	0	0		0		0		0		
Filler Programming + Program Production	1,604,720	1,700,178	5.95	1,798,819	5.80	2,233,242	24.15	2,007,321	-10.12	5.8
Investment in Programming	0	0		0		0		0		
Total Canadian Programming	8,620,780	10,606,039	23.03	7,474,763	-29.52	8,020,581	7.30	9,953,913	24.10	3.7
Canadian Programming/Revenue (%)	36.90	44.92		27.80		30.87		38.94		
Total Remuneration (\$)	2,891,140	3,082,446	6.62	2,961,651	-3.92	2,278,769	-23.06	2,876,833	26.25	-0.1
Average Staff Count	26	27	3.85	27	0.00	25	-7.41	30	20.00	
Average Remuneration (\$)	111,198	114,165	2.67	109,691	-3.92	91,151	-16.90	95,894	5.20	-3.6
Subscribers	2,067,689	2,039,560	-1.36	2,024,663	-0.73	1,999,047	-1.27	1,880,214	-5.94	-2.4
Profitability (%)										
Operating Margin	35.0	26.8		35.6		34.4		30.9		
P.B.I.T. Margin	34.6	26.4		34.7		32.8		28.0		
Pre-tax Margin	34.6	26.4		34.7		32.6		27.2		

CAGR = Compound Annual Growth Rate