

**File No: 1011-NOC2017-0049**

**Abridged Version**

April 10, 2017

Ms. Danielle May-Cuconato  
Secretary General  
Canadian Radio-television and  
Telecommunications Commission  
Ottawa, Ontario  
K1A 0N2

Dear Ms. May-Cuconato,

**Subject: Telecom Notice of Consultation 2017-49 – Review of the competitor quality of service regime (TNC 2017-49) – Responses**

1. Pursuant to Commission Staff letter of February 23, 2017 and subsequent clarification letter of March 13, 2017, Northwestel attaches its response to the Commission's request for information to the above referenced Notice of Consultation.
2. Certain information contained in the Company's response is filed in confidence with the Commission pursuant to section 39 of the Telecommunications Act and the directions provided by the Commission in the Appendix to BTIB 2010-9611 for the reasons set out in that response. An abridged version of the attachments to the response is not provided as the attachments are filed entirely in confidence and abridgment would be meaningless.

Yours truly,



Dallas C. Yeulett  
Senior Manager, Regulatory Compliance

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Laurie Ventura, CRTC, 819-997-4589, [laurie.ventura@crtc.gc.ca](mailto:laurie.ventura@crtc.gc.ca)  
Distribution List as per Commission staff letter dated March 13, 2017

1. For all companies on the distribution list – that is, the large ILECs, the large cable carriers, and the incumbent wireless carriers:

Provide the following information regarding your company's *service volumes and revenues for all mandated wholesale services, including interconnection services*:

- a) historical information by year for the past three years, *by service and customer*, and
- b) forecasts by year for the next three years, *by service*.

**Answer:**

- a) See Attachment 1
- b) See Attachment 2.

The information contained in the Attachments to this response is provided entirely in confidence. In particular, the names of the customers and the volumes and revenues purchased is information which the Company consistently treats as confidential and that the Commission has indicated should be treated as confidential pursuant to section 39 of the Telecommunications Act and the directions provided by the Commission in the Appendix to Broadcasting and Telecom Information Bulletin CRTC 2010-961, Procedures for filing confidential information and requesting its disclosure in Commission proceedings, dated 23 December 2010, as amended in Broadcasting and Telecom Information Bulletin CRTC 2010-961-1, dated 26 October 2012.

Release of this information would provide potential competitors with invaluable competitively-sensitive information that would not otherwise be available to them, and which would enable them to develop more effective business strategies. Release of such information would prejudice our competitive position resulting in material financial loss and cause specific direct harm to us. Abridged versions of the Attachments are not being filed for the public record as abridgment would be meaningless.