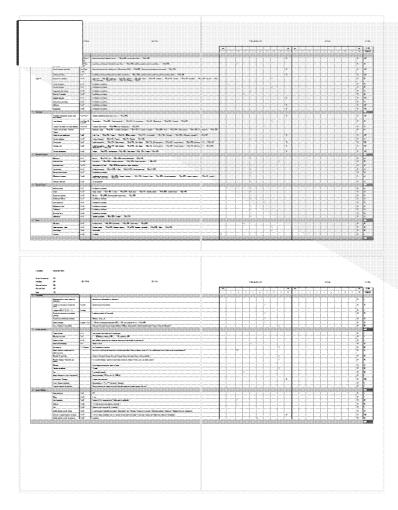


#### SELECTION PROCESS: STEPS 1 TO 4

#### Step 2 Step I Step 3 Step 4 (April 2016) Evaluated 13 building · Request for Evaluated 23 building Evaluation of 5 building options and information sent to options options 247 building owners 1 stay option and developers **Evaluation Criteria** Evaluation Criteria **Evaluation Criteria** Generated 23 letters 1. Proximity to Public transit 1. Risk of interest 2. Operational 1. Risk (metro) 2. Operational performance 3. Accessibility performance 3. Delivery of building on 4. Image/Location/Services 3. Accessibility 4. Image/Location/Ser time (spring 2018) 5. Flexibility 4. Experience with similar 6. Normative (legal and vices lease clauses affecting 5. Flexibility project 5. Capacity to finance 6. Normative (legal financials) and lease clauses Note: Financial was evaluated affecting financial) separately. 7. Financial



### QUALITATIVE/QUANTITATIVE ANALYSIS - STEP - 3



Weighting percentages:

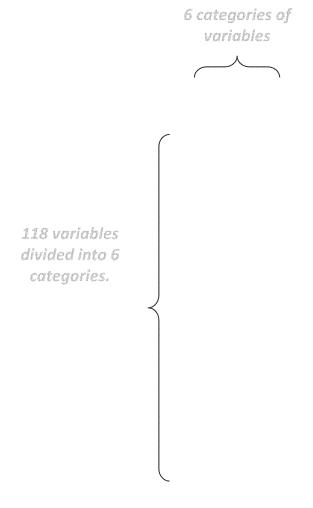
- 1. Risk
- 2. Operational Performance
- 3. Accessibility
- 4. Image/Location/Services
- 5. Flexibility
- 6. Normative

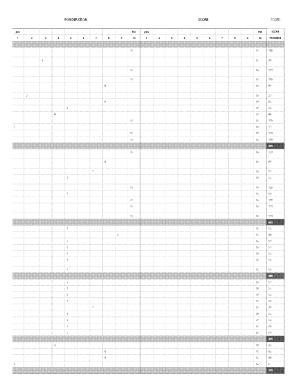
\*Minimal Score required in order to be retained:

\*Table used for demonstration purposes only.



## QUALITATIVE/QUANTITATIVE ANALYSIS-STEP3





\*Table used for demonstration purposes only.



#### FINANCIAL ANALYSIS AND SUMMARY- STEP 3

\*Table used for demonstration purposes only.



Score Total vs. Loyer An 1

\*Graph used for demonstration purposes only.





# FINANCIAL+QUALITATIVE/QUANTITATIVE INTEGRATION-STEP 4

